

# "This Place Looks Good."

Why a restaurant's website can help make (or break) its sales.



## **Poor website experiences result** in a lot of lost business

N



of diners have been discouraged from visiting a restaurant because of a restaurant's website



of diners have been discouraged from ordering delivery or takeout because of a restaurant's website



#### **Restaurant diners** visit websites before ordering

77%

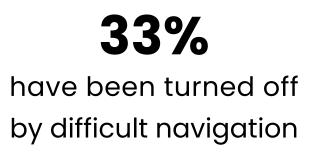
of diners visit a restaurant's website before they dine in or order takeout or delivery

## **Poor website quality plays a deciding** factor among those who are discouraged from visiting a restaurant



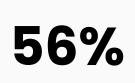
30% have been turned off

by menus that are difficult to read



30% have been turned off by websites that look old and outdated

## Mobile plays a condsiderable role

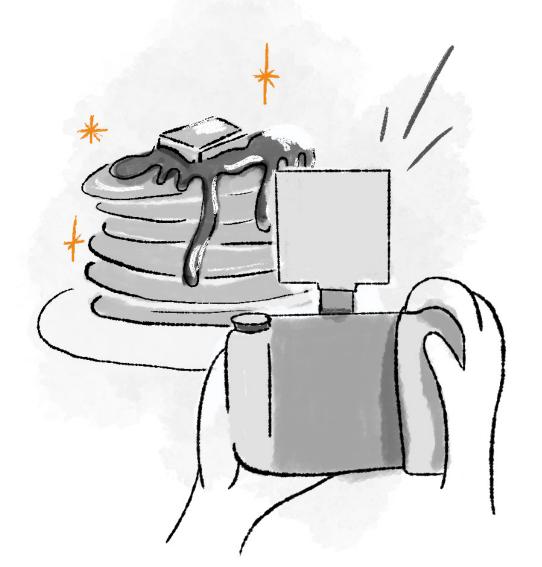


of diners say mobile-friendly 56% websites are very important





have been discouraged from ordering **36%** food from a restaurant because its website wasn't mobile friendly



#### **Food photography can** entice or turn away

45%

specifically look for food photos when visiting a restaurant's website

36%

have been discouraged from visiting a restaurant because of food photography

Survey conducted by



Modern Marketing for Restaurants

http://mghus.com

Stats are based on a national survey of 1,101 U.S. adults age 18 or older who dine in or have takeout or delivery from a restaurant at least once a month and who are at least somewhat likely to visit a restaurant website before they dine in or have takeout or delivery from a restaurant.