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AN AFFILIATE OF

HIGHLAND CAPITAL

# **NEXPOINT** RESIDENTIAL TRUST

EARNINGS SUPPLEMENT: FIRST QUARTER 2019

30 APRIL 2019 | NYSE: NXRT

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THE COLONNADE: PHOENIX, AZ



IMPROVED DRIVE UP APPEAL – POST RENOVATION



ORIGINAL LEASING CENTER DRIVE UP - PRE RENOVATION



#### FOR IMMEDIATE RELEASE

**Contact:** Investor Relations Jackie Graham 972-419-6213

#### NEXPOINT RESIDENTIAL TRUST, INC. REPORTS FIRST QUARTER 2019 RESULTS

#### NXRT Acquires \$132 Million of Properties in Phoenix; Continues to Execute Value-Add Strategy

Dallas, TX, April 30, 2019 – NexPoint Residential Trust, Inc. (NYSE:NXRT) reported financial results for the first quarter ended March 31, 2019.

#### Highlights

- NXRT<sup>1</sup> reported Net Loss, FFO<sup>2</sup>, Core FFO<sup>2</sup> and AFFO<sup>2</sup> of \$(4.4)M, \$11.0M, \$11.0M and \$12.7M, respectively, attributable to common stockholders for the quarter ended March 31, 2019, compared to Net Income, FFO, Core FFO, and AFFO of \$10.1M, \$7.7M, \$8.3M and \$9.5M, respectively, attributable to common stockholders for the quarter ended March 31, 2018.
- For the three months ended March 31, 2019, Q1 Same Store properties<sup>3</sup> average effective rent, total revenue and NOI<sup>2</sup> increased 4.0%, 4.7% and 7.0%, respectively, and occupancy decreased 40 bps over the prior year period.
- For the three months ended March 31, 2019, Q1 Same Store properties expenses increased 2.0% over the prior year period, primarily due to increases in property taxes of 9.8%, partially offset by decreases in property operating expenses of 1.8% which was a result of lower utility costs from implementation of the Freddie Mac Green Advantage program.
- During the first quarter, NXRT acquired three properties in Phoenix (Bella Vista, The Heritage and The Enclave or the "Phoenix Portfolio") for a combined purchase price of approximately \$132.1M.
- On January 28, 2019, NXRT entered into a \$75.0 million credit facility (the "\$75 Million Credit Facility") with SunTrust Bank and immediately drew \$52.5 million to fund a portion of the purchase price of the Phoenix Portfolio.
- The weighted average effective monthly rent per unit across all 38 properties held as of March 31, 2019 (the "Portfolio"), consisting of 13,211 units, was \$1,007, while physical occupancy was 93.6%.
- NXRT paid a first quarter dividend of \$0.275 per share of common stock on March 29, 2019.
- During the first quarter, for the properties in our Portfolio, we completed 245 full and partial upgrades and leased 174 upgraded units, achieving an average monthly rent premium of \$119 and a 27.4% ROI<sup>4</sup>. Since inception, for the properties in our Portfolio, we have completed 5,906 full and partial upgrades and achieved an average monthly rental increase per unit of \$97, equating to a 23.3% ROI on all units leased as of March 31, 2019.
  - (1) In this release, "we," "us," "our," the "Company," "NexPoint Residential Trust," and "NXRT" each refer to NexPoint Residential Trust, Inc., a Maryland corporation.
  - (2) FFO, Core FFO, AFFO and NOI are non-GAAP measures. For a discussion of why we consider these non-GAAP measures useful and reconciliations of FFO, Core FFO, AFFO and NOI to net income (loss), see the "Definitions and Reconciliations of Non-GAAP Measures" and "FFO, Core FFO and AFFO" sections of this release.
  - (3) We define "Same Store" properties as properties that were in our Portfolio for the entirety of the periods being compared. There are 32 properties encompassing 11,471 units of apartment space in our Same Store pool for the three months ended March 31, 2019 (our "Q1 Same Store" properties).
  - (4) We define Return on Investment ("ROI") as the sum of the actual rent premium divided by the sum of the total cost.



"We're excited about the strong start to 2019, with the Company's continued execution of its value-add strategy producing outsized revenue growth and 20%+ ROIs on upgraded units. In addition, we are already pleased with the \$132 million Phoenix Portfolio acquired in January, where operations are exceeding our expectations" stated NXRT Chairman and President, Jim Dondero. "Looking ahead, we believe the future outlook for quality Class B/workforce housing in our high-growth markets remains bright."

#### First Quarter 2019 Financial Results

- Total revenues were \$41.5 million for the first quarter of 2019, compared to \$35.1 million for the first quarter of 2018.
- Net loss for the first quarter of 2019 totaled \$(4.4) million, or a loss of \$(0.19) per diluted share, which included \$15.4 million of depreciation and amortization expense. This compared to net income of \$10.1 million, or earnings of \$0.47 per diluted share, for the first quarter of 2018, which included \$13.7 million of gain on sales of real estate, \$11.4 million of depreciation and amortization expense and \$0.6 million of loss on extinguishment and debt modification costs.
- The change in our net income (loss) between the periods primarily relates to a decrease in gain on sales of real estate and an increase in total expenses and interest expense, and was partially offset by an increase in total revenues and decreases in loss on extinguishment of debt and modification costs.
- For the first quarter of 2019, NOI was \$23.6 million on 38 properties, compared to \$19.1 million for the first quarter of 2018 on 32 properties.
- For the first quarter of 2019, Q1 Same Store NOI increased 7.0% to \$20.4 million, compared to \$19.1 million for the first quarter of 2018.
- For the first quarter of 2019, FFO totaled \$11.0 million, or \$0.46 per diluted share, compared to \$7.7 million, or \$0.36 per diluted share, for the first quarter of 2018.
- For the first quarter of 2019, Core FFO totaled \$11.0 million, or \$0.46 per diluted share, compared to \$8.3 million, or \$0.39 per diluted share, for the first quarter of 2018.
- For the first quarter of 2019, AFFO totaled \$12.7 million, or \$0.53 per diluted share, compared to \$9.5 million, or \$0.45 per diluted share, for the first quarter of 2018.

#### First Quarter Earnings Conference Call

NXRT will host a call on Tuesday, April 30, 2019 at 11:00 a.m. ET to discuss its first quarter financial results. The conference call can be accessed live over the phone by dialing 877-260-1479 or, for international callers, (334) 323-0522, and using passcode Conference ID: 1362865. A live audio webcast of the call will be available online at the Company's website, <u>http://www.nexpointliving.com</u> (under "Investor Relations"). An online replay will be available shortly after the call on the Company's website and will continue to be available for 60 days.

A replay of the conference call will also be available through Sunday, May 5, 2019, by dialing (888) 203-1112 or, for international callers, (719) 457-0820 and entering passcode 1362865.

#### About NXRT

NexPoint Residential Trust is a publicly traded REIT, with its shares listed on the New York Stock Exchange under the symbol "NXRT," primarily focused on acquiring, owning and operating well-located middle-income multifamily properties with "value-add" potential in large cities and suburban submarkets of large cities, primarily in the Southeastern and Southwestern United States. NXRT is externally advised by NexPoint Real Estate Advisors, L.P., an affiliate of Highland Capital Management, L.P., a leading global alternative asset manager and an SEC-registered investment adviser. Our filings with the Securities and Exchange Commission (the "SEC") are available on our website, www.nexpointliving.com, under the "Investor Relations" tab.

#### **Cautionary Statement Regarding Forward-Looking Statements**

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are based on management's current expectations, assumptions and beliefs. Forward-looking statements can often be identified by words such as "expect," "anticipate," "estimate," "may," "should," "intend" and similar expressions, and variations or negatives of these words. These forward-looking statements include, but are not limited to, statements regarding NXRT's business and industry in general, NXRT's guidance for financial results for the full year 2019 and the related assumptions, net asset value and the related components and assumptions, guidance for the second quarter 2019 and the related assumptions, expected acquisitions and dispositions, the expected redevelopment of units and the projected average rent, rent change and ROI after redevelopment. They are not guarantees of future results and are subject to risks, uncertainties and assumptions that could cause actual results to differ materially from those expressed in any forward-looking statement. Readers should not place undue reliance on any forward-looking statements and are encouraged to review the Company's most recent Annual Report on Form 10-K and other filings with the SEC for a more complete discussion of the risks and other factors that could affect any forward-looking statements. The statements made herein speak only as of the date of this release and except as required by law, NXRT does not undertake any obligation to publicly update or revise any forward-looking statements.

#### NEXPOINT RESIDENTIAL TRUST, INC: FIRST QUARTER 2019 OVERVIEW

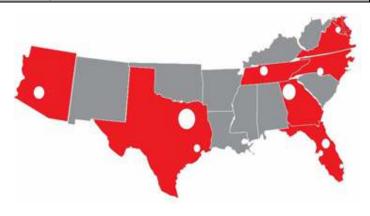
Company Profile	
(share counts in thousands)	
Exchange/Ticker	NYSE: NXRT
Share Price (1)	\$36.77
Insider Ownership	20.79%
2019 Q2 Dividend Per Share	\$0.275
Dividend Yield (1)	2.99%
Shares Outstanding - basic (Wtd Avg. 3 mo. ended 3/31/2019)	23,550
Shares Outstanding - diluted (Wtd Avg. 3 mo. ended 3/31/2019)	24,044

(1) As of the close of market trading on April 29, 2019.

#### **Portfolio Composition by Market**

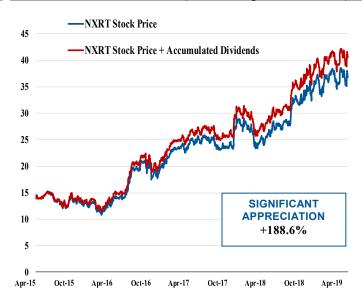
Market	% of Units
Dallas/Fort Worth	26.4%
Atlanta	16.8%
Nashville	14.2%
Phoenix	14.0%
Houston	9.0%
Orlando	6.3%
Charlotte	4.4%
Tampa	4.4%
West Palm Beach	3.3%
D.C. Metro	1.2%
Total	100.0%

**Revenue & Average Rent Per Unit** 



#### **Revenue & Average Rent Per Unit** Revenue (\$000s) • Avg. Rent/Unit \$45,000 \$1,050 \$1,000 \$40,000 \$950 \$35,000 \$900 \$850 \$30,000 \$800 \$25,000 \$750 \$700 \$20,000 \$650 \$15,000 \$600 \$550 \$10,000 \$500 \$5,000 \$450 \$400 \$0 4Q13 1Q15 2016 3017 4018

#### **Stock Price Performance (Since Inception; 4/1/2015)**



#### **Highlights of Recent Activity**

		THE Q EINTITUTIN					
(dollar amounts in thousands)							
Property Name	Location	Date of Acquisition	Pur	chase Price	N	Iortgage Debt	# Units
Bella Vista	Phoenix, Arizona	January 28, 2019	\$	48,400	\$	29,040	248
The Enclave	Tempe, Arizona	January 28, 2019		41,800		25,322	204
The Heritage	Phoenix, Arizona	January 28, 2019		41,900		24,625	204
			\$	132,100	\$	78,987	656

**ACOUISITIONS** 

# **LEASED REHABS**



#### CONSISTENT DEMAND FOR NXRT UPGRADED UNITS

# 5.1% RENT GROWTH

#### ON Q1'19 NEW LEASES

Тор 5			Rent
Markets	New Leases	% Increase	Increase
Phoenix	138	13.2%	\$115
Charlotte	71	8.3%	\$76
DC Metro	22	7.9%	\$88
Orlando	109	7.7%	\$84
Atlanta	202	6.7%	\$70

## 4.6% RENT GROWTH

#### **ON Q1'19 RENEWALS**

Top 5			Rent
Markets	Renewals	% Increase	Increase
Phoenix	165	8.9%	\$70
Charlotte	68	5.9%	\$55
Orlando	106	5.3%	\$58
Tampa	83	5.2%	\$47
DC Metro	18	4.9%	\$54

Financial Summary								
	_(	2019		Q1 2018		FY 2018		FY 2017
(in thousands, except for per share and unit data)								
Company Profile			*		*		*	
Market Capitalization	\$	906,000	\$	520,000	\$	824,000	\$	588,000
Share Price (as of the last day of the period)	\$	38.34	\$	24.84	\$	35.05	\$	27.94
Weighted average common shares outstanding - basic		23,550		20,987		21,189		21,057
Weighted average common shares outstanding - diluted		24,044		21,430		21,667		21,399
Earnings Profile								
Total revenues	\$	41,491	\$	35,057	\$	146,597	\$	144,235
Net income (loss) attributable to common stockholders		(4,360)		10,064		(1,609)		53,374
NOI (1)		23,587		19,127		80,175		76,578
Same Store NOI (2)		20,417		19,085		67,907		63,246
Same Store NOI Growth (%) (2)		7.0%	)			7.4%		
Earnings Metrics Per Common Share (diluted basis)								
Earnings (loss)	\$	(0.19)	\$	0.47	\$	(0.08)	\$	2.49
FFO (1)	\$	0.46	\$	0.36	\$	1.48	\$	1.17
Core FFO (1)	\$	0.46	\$	0.39	\$	1.62	\$	1.41
AFFO (1)	\$	0.53	\$	0.45	\$	1.88	\$	1.62
Dividends declared per common share	\$	0.275	\$	0.250	\$	1.025	\$	0.910
FFO Coverage (3)		1.66x		1.44x		1.44x		1.29x
Core FFO Coverage (3)		1.67x		1.54x		1.58x		1.55x
AFFO Coverage (3)		1.92x		1.78x		1.84x		1.79x
6 (7)								
Portfolio		• •						
Total Properties		38		32		35		33
Total Units		13,211		11,471		12,555		11,775
Occupancy		93.6%		94.0%		94.6%		93.8%
Average Effective Monthly Rent per Unit	\$	1,007	\$	958	\$	985	\$	948
Same Store Portfolio Metrics (2)								
Total Same Store Properties		32		32		29		29
Total Same Store Units		11,471		11,471		10,123		10,123
Occupancy		93.6%	)	94.0%		94.5%		93.9%
Average Effective Monthly Rent per Unit	\$	996	\$	958	\$	963	\$	925
Value-Add Program								
Completed Rehab Units		245		298		1,432		1,588
Cumulative Completed Rehab Units (4)		5,906						
Average Increase to Effective Monthly Rent								
per Unit (Post-Rehab)	\$	97						
ROI on Post-Rehab Units		23.3%	)					
Outstanding Debt Summary								
Total Mortgage Debt	\$	924,463	\$	744,473				
Credit Facilities		52,500		30,000				
Bridge Facility								
Total Debt Outstanding	\$	976,963	\$	774,473				
Leverage Ratio (Net Debt to Enterprise Value) (5)	<u> </u>	51%		59%				
Leverage Rano (reci Deor to Enterprise Value) (5)		51/0	,	5770				

For more information and reconciliations of NOI, FFO, Core FFO and AFFO, see the "FFO, Core FFO and AFFO" and "Definitions and Reconciliations (1) of Non-GAAP Measures" sections of this release.

We define "Same Store" properties as properties that were in our Portfolio for the periods being compared. For additional information regarding our Q1 (2) Same Store properties, see the "QI Same Store Results" section of this release. Indicates coverage ratio of FFO/Core FFO/AFFO per common share (diluted) over dividends declared per common share during the period. Inclusive of all full and partial interior upgrades completed through March 31, 2019. Cumulative results exclude rehabs completed for properties sold

(3)

(4) through March 31, 2019

For more information and a reconciliation of debt to net debt, see the "Definitions and Reconciliations of Non-GAAP Measures" section of this release. (5)

#### 2019 Full Year Guidance Summary

NXRT is reaffirming 2019 guidance ranges for Loss per diluted share, Core FFO per diluted share, Same Store Rental Income, Same Store Total Revenue, Same Store Total Expenses, and Same Store NOI as follows:

	Guidance Range (1)					
		Low-End		Mid-Point	High-End	
Loss per diluted share (2)	\$	(0.76)	\$	(0.71) \$	(0.66)	
Core FFO per diluted share $(2)(3)$	\$	1.82	\$	1.87 \$	1.91	
Same Store Growth: (4)						
Rental Income		4.0%		4.5%	5.0%	
Total Revenue		4.5%		5.0%	5.5%	
Total Expenses		3.3%		3.8%	4.3%	
Same Store NOI (3)		5.0%		6.0%	7.0%	
Other Considerations:						
Acquisitions (5)	\$	150.0	\$	200.0 \$	250.0	
Dispositions	\$	75.0	\$	162.5 \$	250.0	

(1) Full Year 2019 guidance forecast includes Same Store growth projections presented above, which takes into effect the acquisition of the Phoenix Portfolio, and the other acquisition and disposition assumptions presented above.

(2) Weighted average diluted share count estimate for full year 2019 is approximately 24.1 million.

(3) Same Store NOI and Core FFO are non-GAAP measures. For reconciliations of Full Year 2019 Same Store NOI and Core FFO guidance to net loss guidance, and a discussion of why we consider these non-GAAP measures useful, see the "Definitions and Reconciliations of Non-GAAP Measures" section of this release.

(4) Year-over-year growth for 2019 pro forma Same Store pool (32 properties).

(5) Includes the \$132.1 million acquisition of the Phoenix Portfolio.

Additional information on first quarter 2019 results and 2019 financial and earnings guidance is included in the following sections of this release.

#### **Components of Net Asset Value**

(dollar and share amounts in thousands, except per share and per unit data)

<b>REAL ESTATE VALUE BY MARKET</b>								
Property	NOI	Cap Rate Range (1)						
Market	Contribution	Min Max	Min	Max				
Texas								
Dallas/Fort Worth	23.1%	5.3%5.8%	\$ 389,654 \$	435,563				
Houston	8.8%	5.5% 5.9%	145,645	158,108				
North Carolina								
Charlotte	4.3%	5.2% 5.7%	73,933	83,516				
Georgia								
Atlanta	16.8%	5.2% 5.7%	285,510	322,517				
Tennessee								
Nashville	14.5%	5.4% 5.8%	244,389	268,077				
Florida								
Orlando	7.4%	5.0% 5.3%	137,584	147,442				
Tampa	3.7%	5.0% 5.3%	68,006	72,879				
West Palm Beach	3.6%	5.0% 5.3%	66,762	71,545				
			,	, í				
Washington D.C.								
Other	1.3%	5.5% 5.8%	22,050	23,743				
				, -				
Arizona								
Phoenix	16.5%	5.0% 5.3%	304,147	325,939				
Total / Ave	100.0%	5.2% 5.6%	\$1,737,680 \$	1,909,329				

**NOI ESTIMATE** 

NAV SUMMARY						
Component	Min	Max				
Tangible Assets						
Real Estate (2)	\$1,737,680	\$1,909,329				
Cash	20,	536				
Restricted Cash - Renovation & Green Reserves (4)	8,8	363				
Renovation & Green Capital Expenditures (4)	(8,8	363)				
Cash Adjustments (5)	(6)	98)				
Fair Market Value of Interest Rate Swaps	12,	467				
Other Assets	16,	109				
Value of Assets	\$1,786,094	\$1,957,743				
Tangible Liabilities	ф. <b>с.</b> о	500				
Credit Facility (6)		,500				
Mortgage Debt		,463				
Total Outstanding Debt		,963				
Forward 12-month Principal Payments (5)		98)				
Total Outstanding Debt (FY 2019 Est.)	976,265					
Other Tangible Liabilities (at Book)	18,056					
Value of Liabilities	\$994,321					
Net Leverage (mid-point)	53%					
Net Asset Value	\$ 791,773	\$ 963,422				
Shares outstanding - diluted (FY 2019 Est.)	Est.) 24,100					
Est. NAV / Share	\$ 32.85	\$ 39.98				

NAV / Share (mid-point)

## **IMPLIED VALUATION METRICS**

	Min M			Max	
Implied Real Estate Value	\$	1,737,680	\$	1,909,329	
No. of Units (March 31, 2019 E.) (2)	13,211				
Implied Value/Apartment Unit	\$	131.5	\$	144.5	
Implied Value/Apartment Unit (mid- point)		\$1	38.	0	

(1) Management estimates based on independent third party review of our properties.

\$

Low

23,750

97,000

21,251

23,587

S

<u>High</u>

24,250

99,000

(2) Estimated value ranges, based on Full Year 2019 NOI guidance, are presented for the existing Portfolio (38 properties at March 31, 2019).

(3) We anticipate net loss will be between \$16.0 million and \$18.0 million for the full year 2019 and between \$5.0 million and \$6.0 million for the second quarter of 2019. FY 2019 NOI Guidance takes into effect the acquisition of the Phoenix Portfolio and the other acquisition and disposition assumptions presented under "2019 Full Year Guidance Summary."

(4) Includes approximately \$6.2 million that is held for value-add upgrades and approximately \$2.7 million that is escrowed to finance green property improvements; reduced by \$8.9 million for estimated forward 12-month rehab and green capital expenditures.

(5) Includes approximately \$0.7 million in forward 12-month principal payments.

(6) On January 28, 2019, we, through NexPoint Residential Trust Operating Partnership, L.P. (the "OP"), entered into the \$75 Million Credit Facility with SunTrust Bank and immediately drew \$52.5 million to fund a portion of the purchase price of the Phoenix Portfolio.

4Q 2018 NOI Actual

1Q 2019 NOI Actual

Estimated 2Q 2019 NOI Guidance (3)

FY 2019 NOI Guidance (3)

\$36.41

#### NEXPOINT RESIDENTIAL TRUST, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in thousands, except share and per share amounts)

		Iarch 31, 2019 (Unaudited)	De	ecember 31, 2018
ASSETS				
Operating Real Estate Investments				
Land	\$	231,170	\$	202,347
Buildings and improvements		1,038,797		935,604
Intangible lease assets		2,438		3,049
Construction in progress		1,594		1,881
Furniture, fixtures, and equipment		66,661		61,456
Total Gross Operating Real Estate Investments		1,340,660		1,204,337
Accumulated depreciation and amortization		(146,473)		(134,124)
Total Net Operating Real Estate Investments		1,194,187		1,070,213
Real estate held for sale, net of accumulated depreciation of \$897 and \$897, respectively		17,347		17,329
Total Net Real Estate Investments		1,211,534		1,087,542
Cash and cash equivalents		20,536		19,864
Restricted cash		17,747		23,265
Accounts receivable		3,418		3,340
Prepaid and other assets		3,807		9,058
Fair market value of interest rate swaps		12,467		18,141
TOTAL ASSETS	\$	1,269,509	\$	1,161,210
LIABILITIES AND STOCKHOLDERS' EQUITY Liabilities:				
Mortgages payable, net	\$	903,143	\$	824,702
Mongages payable, net Mortgages payable held for sale, net	φ	13,269	φ	13,318
Credit facility, net		51,910		15,510
Accounts payable and other accrued liabilities		5,795		5,765
Accrued real estate taxes payable		5,480		12,607
Accrued interest payable		3,210		2,852
Security deposit liability		1,955		1,889
Prepaid rents		1,616		1,482
Total Liabilities		986,378		862,615
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		002,015
Redeemable noncontrolling interests in the Operating Partnership		2,808		2,567
Stockholders' Equity:				
Preferred stock, \$0.01 par value: 100,000,000 shares authorized; 0 shares issued				
Common stock, \$0.01 par value: 500,000,000 shares authorized; 23,643,277 and				
23,499,635 shares issued and outstanding, respectively		235		234
Additional paid-in capital		286,580		285,511
Accumulated earnings less dividends		(17,891)		(6,764)
Accumulated other comprehensive income		11,399		17,047
Total Stockholders' Equity		280,323		296,028
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	1,269,509	\$	1,161,210

#### NEXPOINT RESIDENTIAL TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (in thousands, except per share amounts) (Unaudited)

	Fa	or the Three Month	1s Ended	March 31,
		2019		2018
Revenues				
Rental income	\$	36,322	\$	30,573
Other income		5,169		4,484
Total revenues		41,491		35,057
Expenses				
Property operating expenses		9,639		8,877
Real estate taxes and insurance		5,758		4,856
Property management fees (1)		1,240		1,054
Advisory and administrative fees (2)		1,850		1,838
Corporate general and administrative expenses		2,233		1,813
Property general and administrative expenses		1,658		1,547
Depreciation and amortization		15,398		11,372
Total expenses		37,776		31,357
Operating income before gain on sales of real estate		3,715		3,700
Gain on sales of real estate				13,742
Operating income	-	3,715		17,442
Interest expense		(8,088)		(6,797)
Loss on extinguishment of debt and modification costs				(551)
Net income (loss)		(4,373)		10,094
Net income (loss) attributable to redeemable noncontrolling interests in the				
Operating Partnership		(13)		30
Net income (loss) attributable to common stockholders	\$	(4,360)	\$	10,064
Other comprehensive income (loss)				
Unrealized gains (losses) on interest rate derivatives		(5,665)		7,761
Total comprehensive income (loss)		(10,038)		17,855
Comprehensive income (loss) attributable to redeemable noncontrolling interests in				
the Operating Partnership		(30)		53
Comprehensive income (loss) attributable to common stockholders	\$	(10,008)	\$	17,802
Weighted average common shares outstanding - basic		23,550	_	20,987
Weighted average common shares outstanding - diluted		24,044		21,430
Earnings (loss) per share - basic	\$	(0.19)	\$	0.48
Earnings (loss) per share - diluted	\$	(0.19)	\$	0.47
Dividends declared per common share	\$	0.275	\$	0.250
*	<u> </u>		<u> </u>	

(1) Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of the OP.

(2) Fees incurred to the Company's adviser.

#### Q1 Same Store Results of Operations for the Three Months Ended March 31, 2019 and 2018

There are 32 properties encompassing 11,471 units of apartment space, or approximately 87% of our Portfolio, in our same store pool for the three months ended March 31, 2019 and 2018 (our "Q1 Same Store" properties). Our Q1 Same Store properties exclude the following six properties in our Portfolio as of March 31, 2019: Cedar Pointe, Crestmont Reserve, Brandywine I & II, Bella Vista, The Enclave and The Heritage.

As of March 31, 2019, our Q1 Same Store properties were approximately 93.6% leased with a weighted average monthly effective rent per occupied apartment unit of \$996, a year-over-year decrease of 40 bps and an increase of \$38, respectively.

The following table reflects the revenues, property operating expenses and NOI for the three months ended March 31, 2019 and 2018 for our Q1 Same Store and Non-Same Store properties (dollars in thousands):

	Fo	or the Three Mont	hs Enc	led March 31,		
		2019		2018	\$ Change	% Change
Revenues						
Same Store						
Rental income	\$	31,784	\$	30,356	\$ 1,428	4.7%
Other income		4,695		4,483	212	4.7%
Same Store revenues		36,479		34,839	1,640	4.7%
Non-Same Store						
Rental income		4,538		217	4,321	N/M
Other income		474		1	 473	N/M
Non-Same Store revenues		5,012		218	 4,794	N/M
Total revenues		41,491		35,057	 6,434	18.4%
Operating expenses						
Same Store						
Property operating expenses (1)		8,580		8,736	(156)	-1.8%
Real estate taxes and insurance		5,225		4,818	407	8.4%
Property management fees (2)		1,091		1,045	46	4.4%
Property general and administrative expenses (3)		1,166		1,155	11	1.0%
Same Store operating expenses		16,062		15,754	 308	2.0%
Non-Same Store						
Property operating expenses (4)		1,024		117	907	N/M
Real estate taxes and insurance		533		38	495	N/M
Property management fees (2)		149		9	140	N/M
Property general and administrative expenses (5)		136		12	124	N/M
Non-Same Store operating expenses		1,842	·	176	1,666	N/M
Total operating expenses		17,904		15,930	 1,974	12.4%
NOI						
Same Store		20,417		19,085	1,332	7.0%
Non-Same Store		3,170		42	3,128	N/M
Total NOI (6)	\$	23,587	\$	19,127	\$ 4,460	23.3%

(1) For the three months ended March 31, 2019 and 2018, excludes approximately \$35,000 and \$23,000, respectively, of casualty-related expenses.

(2) Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of the OP.

(3) For the three months ended March 31, 2019 and 2018, excludes approximately \$238,000 and \$359,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.

(4) For the three months ended March 31, 2018, excludes approximately \$1,000 of casualty-related expenses. We did not have any casualty-related expenses for the three months ended March 31, 2019.

(5) For the three months ended March 31, 2019 and 2018, excludes approximately \$118,000 and \$21,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.

(6) For additional information regarding NOI, see the "Definitions and Reconciliations of Non-GAAP Measures" section of this release.

The following table contains additional information about our Q1 Same Store properties rent and occupancy metrics, revenues, operating expenses and NOI for the three months ended March 31, 2019 and 2018 (dollars in thousands, except for per unit data):

	(	Q1 2019	(	Q1 2018	% Change
Same Store Total Units		11,471		11,471	
Same Store Occupied Units		10,735		10,785	
Same Store Ending Occupancy		93.6%		94.0%	-0.4%
Same Store Average Rent per Unit	\$	996	\$	958	4.0%
Same Store Revenues					
Same Store Rental Income	\$	31,784	\$	30,356	4.7%
Same Store Other Income		4,695		4,483	4.7%
Total Same Store Revenues		36,479		34,839	4.7%
Same Store Operating Expenses					
Payroll		3,660		3,583	2.1%
Repairs & Maintenance		2,985		2,727	9.5%
Utilities		1,935		2,426	-20.2%
Real Estate Taxes		4,554		4,147	9.8%
Insurance		671		671	0.0%
Property Management Fees		1,091		1,045	4.4%
Office Operations		770		753	2.3%
Marketing		396		402	-1.5%
Total Same Store Operating Expenses		16,062	_	15,754	2.0%
Q1 Same Store NOI	\$	20,417	\$	19,085	7.0%

# **Q1 Same Store Properties Operating Metrics** (dollars in thousands, except for per unit data)

Properties by Market (1)	Unit Count	Averag	ge Effective	Effective Rent Occupancy Total Rental						ome
	Total	Q1 2019	Q1 2018	% Change	Q1 2019	Q1 2019 Q1 2018 bp		Q1 2019	Q1 2018	% Change
Texas										
Dallas	3,252	\$947	\$919	3.0%	93.3%	93.5%	-20	\$8,596	\$8,274	3.9%
Houston	1,184	1,134	1,128	0.5%	92.5%	92.9%	-40	3,686	3,560	3.5%
Average/Total	4,436	997	975	2.3%	93.1%	93.3%	-20	12,282	11,834	3.8%
North Carolina										
Charlotte	577	950	910	4.4%	95.1%	96.2%	-110	1,517	1,469	3.3%
Average/Total	577	950	910	4.4%	95.1%	96.2%	-110	1,517	1,469	3.3%
Georgia										
Atlanta	2,220	1,033	986	4.8%	93.3%	94.2%	-90	6,325	5,999	5.4%
Average/Total	2,220	1,033	986	4.8%	93.3%	94.2%	-90	6,325	5,999	5.4%
Tennessee										
Nashville	1,038	953	933	2.1%	92.4%	94.6%	-220	2,719	2,705	0.5%
Average/Total	1,038	953	933	2.1%	92.4%	94.6%	-220	2,719	2,705	0.5%
Florida										
Orlando	830	1,143	1,061	7.7%	94.5%	96.4%	-190	2,682	2,490	7.7%
Tampa	576	930	881	5.6%	93.6%	93.2%	40	1,486	1,408	5.5%
West Palm Beach	439	1,197	1,135	5.5%	95.9%	94.3%	160	1,482	1,405	5.5%
Average/Total	1,845	1,089	1,022	6.6%	94.5%	94.9%	-40	5,650	5,303	6.5%
Washington D.C.										
D.C. Metro	156	1,107	1,066	3.8%	95.5%	94.9%	60	497	462	7.6%
Average/Total	156	1,107	1,066	3.8%	95.5%	94.9%	60	497	462	7.6%
Arizona										
Phoenix	1,199	830	773	7.4%	94.5%	93.2%	130	2,794	2,584	8.1%
Average/Total	1,199	830	773	7.4%	94.5%	93.2%	130	2,794	2,584	8.1%
Average/Total	11,471	\$996	\$958	4.0%	93.6%	94.0%	-40	\$31,784	\$30,356	4.7%

(1) This table only includes the 32 properties in our Q1 Same Store pool.

#### FFO, Core FFO and AFFO

The following table reconciles our calculations of FFO, Core FFO and AFFO to net income (loss), the most directly comparable GAAP financial measure, for the periods shown below (in thousands, except per share amounts):

		For the Three Marc			]	For the Twelve Deceml	
		2019		2018		2018	2017
Net income (loss)	\$	(4,373)	\$	10,094	\$	(1,614)	\$ 56,359
Depreciation and amortization		15,398		11,372		47,470	48,752
Gain on sales of real estate				(13,742)		(13,742)	(78,365)
Adjustment for noncontrolling interests		(33)		(23)		(96)	 (1,695)
FFO attributable to common stockholders		10,992	_	7,701		32,018	 25,051
FFO per share - basic	\$	0.47	\$	0.37	\$	1.51	\$ 1.19
FFO per share - diluted	\$	0.46	\$	0.36	\$	1.48	\$ 1.17
Loss on extinguishment of debt and modification costs				551		3,576	5,719
Casualty-related expenses/(recoveries)		35		24		(663)	(287)
Change in fair value on derivative instruments - ineffective portion		_					(309)
Amortization of deferred financing costs - acquisition tern notes	ı	_		21		159	403
Adjustment for noncontrolling interests				(26)		(9)	(430)
Core FFO attributable to common stockholders		11,027	_	8,271		35,081	 30,147
Core FFO per share - basic	\$	0.47	\$	0.39	\$	1.66	\$ 1.43
Core FFO per share - diluted	\$	0.46	\$	0.39	\$	1.62	\$ 1.41
Amortization of deferred financing costs - long term debt		432		368		1,491	1,592
Equity-based compensation expense		1,235		914		4,198	3,109
Adjustment for noncontrolling interests		(5)		(4)		(17)	(76)
AFFO attributable to common stockholders	_	12,689		9,549		40,753	 34,772
AFFO per share - basic	\$	0.54	\$	0.45	\$	1.92	\$ 1.65
AFFO per share - diluted	\$	0.53	\$	0.45	\$	1.88	\$ 1.62
Weighted average common shares outstanding - basic		23,550		20,987		21,189	21,057
Weighted average common shares outstanding - diluted		24,044		21,430		21,667	 21,399
Dividends declared per common share	\$	0.275	\$	0.250	\$	1.025	\$ 0.910
FFO Coverage - diluted	(1)	1.66x		1.44x		1.44x	1.29x
Core FFO Coverage - diluted	(1) (1)	1.60x		1.54x		1.44x 1.58x	1.55x
AFFO Coverage - diluted	(1)	1.07x		1.78x		1.84x	1.79x
	(-)	1.724		1.70A		1.01A	1., ) A

(1) Indicates coverage ratio of FFO/Core FFO/AFFO per common share (diluted) over dividends declared per common share during the period.

#### The three months ended March 31, 2019 as compared to the three months ended March 31, 2018

The change in our net loss of \$4.3 million for the three months ended March 31, 2019 as compared to our net income of \$10.1 million for the three months ended March 31, 2018 primarily relates to a decrease in gain on sales of real estate and an increase in total expenses and interest expense, and was partially offset by an increase in total revenues and decreases in loss on extinguishment of debt and modification costs. The change in our net loss between the periods was also due to our acquisition and disposition activity in 2019 and 2018 and the timing of the transactions (we acquired three properties in the first quarter of 2019; we sold one property in the first quarter of 2018).

FFO was \$11.0 million for the three months ended March 31, 2019 compared to \$7.7 million for the three months ended March 31, 2018, which was an increase of approximately \$3.3 million. The change in our FFO between the periods primarily relates to an increase in total revenues of \$6.4 million and a decrease in loss on extinguishment of debt and modification costs of \$0.6 million. These were partially offset by an increase in property operating expenses of \$2.0 million, an increase in advisory and administrative fees of \$0.1 million, an increase in interest expense of \$1.3 million, an increase in corporate general and administrative expenses of \$0.4 million and adjustments for amounts attributable to noncontrolling interests.

Core FFO was \$11.0 million for the three months ended March 31, 2019 compared to \$8.3 million for the three months ended March 31, 2018, which was an increase of approximately \$2.7 million. The change in our Core FFO between the periods primarily relates to an increase in FFO, partially offset by a decrease in loss on extinguishment of debt and modification costs of \$0.6 million and adjustments for amounts attributable to noncontrolling interests.

AFFO was \$12.7 million for the three months ended March 31, 2019 compared to \$9.5 million for the three months ended March 31, 2018, which was an increase of approximately \$3.2 million. The change in our AFFO between the periods primarily relates to increases in Core FFO and an increase in equity-based compensation expense of \$0.3 million.

#### The year ended December 31, 2018 as compared to the year ended December 31, 2017

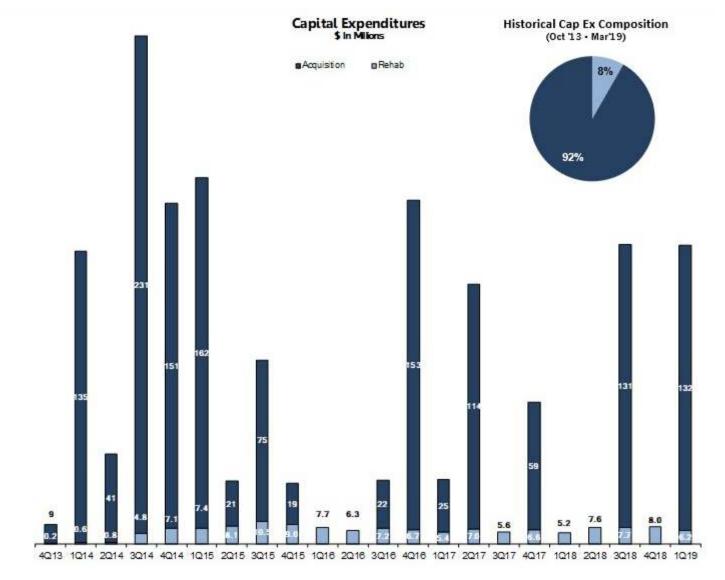
The change in our net loss of \$1.6 million for the year ended December 31, 2018 as compared to our net income of \$56.4 million for the year ended December 31, 2017 primarily relates to a decrease in gain on sales of real estate of \$64.7 million, and was partially offset by an increase in total revenues of \$2.4 million and decreases in total property operating expenses of \$1.4 million, depreciation and amortization expense of \$1.3 million and loss on extinguishment of debt and modification costs of \$2.1 million. The change in our net income (loss) between the periods was also due to our acquisition and disposition activity in 2017 and 2018 and the timing of the transactions (we acquired one property in the first quarter of 2017, one property in the second quarter of 2017, one property in the fourth quarter of 2017 and three properties in the third quarter of 2018; we sold four properties in the second quarter of 2017, five properties in the third quarter of 2017 and one property in the first quarter of 2018).

FFO was \$32.0 million for the year ended December 31, 2018 compared to \$25.1 million for the year ended December 31, 2017, which was an increase of approximately \$6.9 million. The change in our FFO between the periods primarily relates to increases in total revenues of \$2.4 million and decreases in total property operating expenses of \$1.4 million, interest expense of \$1.0 million and loss on extinguishment of debt and modification costs of \$2.1 million, partially offset by an increase in corporate general and administrative expenses of \$1.5 million and adjustments for amounts attributable to noncontrolling interests.

Core FFO was \$35.1 million for the year ended December 31, 2018 compared to \$30.1 million for the year ended December 31, 2017, which was an increase of approximately \$5.0 million. The change in our Core FFO between the periods primarily relates to an increase in FFO, partially offset by a decrease in loss on extinguishment of debt and modification costs of \$2.1 million and adjustments for amounts attributable to noncontrolling interests.

AFFO was \$40.8 million for the year ended December 31, 2018 compared to \$34.8 million for the year ended December 31, 2017, which was an increase of approximately \$6.0 million. The change in our AFFO between the periods primarily relates to increases in Core FFO and equity-based compensation expense of \$1.1 million.

Historical Capital Expenditures						
	Q1 2019	Q1 2018	% Change	FY 2018	FY 2017	% Change
(\$ in thousands)						
Capital Expenditures						
Acquisition Capital Expenditures	\$ 132,100	\$	N/A	\$ 130,980	\$ 197,200	-33.6%
Capitalized Rehab Expenditures						
Interior	2,488	1,516	64.1%	8,559	8,393	2.0%
Exterior and common area	1,785	2,449	-27.1%	9,133	7,621	19.8%
Capitalized Maintenance Expenditures						
Recurring	1,081	729	48.3%	4,954	4,723	4.9%
Non-Recurring	864	503	71.8%	5,805	3,782	53.5%
Total Capital Expenditures	\$ 138,318	\$ 5,197	N/M	\$ 159,431	\$ 221,719	-28.1%





#### Value-Add Program Details

	<b>T</b> T •4	Rehab Units		rage Rent		erage Rent		rg. Rehab Cost	Post-Rehab Rent	
Property Name (1) Completed Value-Add Programs	Units	Completed (2)	Pro	e-Rehab	Po	st-Rehab	Pe	r Unit (3)	Change %	ROI (3)
Southpoint Reserve at Stoney Creek (4)	156	55	\$	990	\$	1,096	\$	7,428	10.7%	17.1%
Total/Weighted Average	156	55	\$	<b>990</b>	\$	1,090	\$	7,428	10.7%	17.1%
Total/ Weighted Average	130		<b>.</b>	330	<u>Ф</u>	1,070	<b>.</b>	7,420	10.7 /0	1/.1 /0
Value-Add Programs In Progress										
Abbington Heights	274	183	\$	794	\$	894	\$	4,667	12.6%	25.7%
Arbors on Forest Ridge	210	191		803		880		3,137	9.6%	29.4%
Atera Apartments	380	98		1,209		1,360		3,312	12.5%	54.7%
Beechwood Terrace	300	236		881		971		4,904	10.2%	22.0%
Belmont at Duck Creek	240	194		932		1,024		3,666	9.9%	30.2%
Cedar Pointe	210	15		991		1,176		12,259	18.6%	18.1%
Cornerstone	430	237		934		1,015		5,445	8.6%	17.7%
Courtney Cove	324	132		811		913		4,783	12.6%	25.7%
Crestmont Reserve	242	1		938		1,044		8,153	11.4%	15.7%
Cutter's Point	196	174		1,005		1,103		4,535	9.7%	25.8%
Eagle Crest	447	118		787		868		2,653	10.3%	36.5%
Edgewater at Sandy Springs	760	408		882		991		7,504	12.3%	17.4%
Heatherstone	152	158		805		882		4,215	9.6%	22.0%
Hollister Place	260	160		920		1,068		3,112	16.0%	57.0%
Madera Point	256	150		817		909		3,997	11.3%	27.8%
Parc500	217	113		1,170		1,346		13,752	15.1%	15.4%
Radbourne Lake	275	275		1,000		1,050		969	5.0%	61.9%
Rockledge Apartments	87	87		1,056		1,257		10,941	19.0%	22.0%
Sabal Palm at Lake Buena Vista	211	211		1,134		1,214		641	7.1%	150.5%
Seasons 704 Apartments	134	134		1,054		1,126		5,903	6.9%	14.7%
Silverbrook	460	460		797		863		3,033	8.3%	26.2%
The Ashlar	264	302		829		898		3,620	8.3%	22.9%
The Colonnade	415	74		668		930		10,966	39.2%	28.7%
The Pointe at the Foothills	528	63		913		948		1,940	3.8%	21.6%
The Preserve at Terrell Mill	752	426		772		908		8,698	17.7%	18.8%
The Summit at Sabal Park	252	193		889		974		4,579	9.5%	22.1%
Timber Creek	352	82		847		972		7,115	14.8%	21.1%
Venue at 8651	333	290		839		917		4,241	9.2%	21.9%
Versailles	388	450		830		902		3,717	8.7%	23.4%
Willow Grove	244	139		839		943		5,449	12.4%	22.9%
Woodbridge	220	97		951		1,040		5,353	9.4%	20.1%
Total/Weighted Average	9,813	5,851	\$	881	\$	978	\$	4,972	<u> </u>	23.4%
Total/Weighted Average Completed	9,969	5,906	\$	882	\$	979	\$	4,995	11.0%	23.3%

Planned Value-Add Programs	ed Value-Add Programs Projected Avg. Rent										
Old Farm	734	— \$	1,226 \$	1,316	TBD	7.3%	TBD				
Stone Creek at Old Farm	190	—	1,261	1,305	TBD	3.5%	TBD				
Brandywine I & II	632	_	959	1,079	TBD	12.5%	TBD				
Bella Vista	248	_	1,203	1,351	TBD	12.3%	TBD				
The Enclave	204		1,239	1,369	TBD	10.5%	TBD				
The Heritage	204	_	1,210	1,356	TBD	12.1%	TBD				
<b>Total/Weighted Average Planned</b>	2,212	— \$	1,150 \$	1,260	TBD	9.6%	TBD				

We do not plan to upgrade 100% of the units at each of our properties. Inclusive of all full and partial interior upgrades completed through March 31, 2019. Inclusive of all full and partial interior upgrades completed and leased through March 31, 2019. Property was classified as held for sale as of March 31, 2019.

(1) (2) (3) (4)

#### **Outstanding Debt Details**

#### Mortgage Debt

The following table contains summary information concerning the mortgage debt of the Company as of March 31, 2019 (dollars in thousands): ~ **.**12.

			Outstanding		
<b>Operating Properties</b>	Туре	Term (months)	Principal (1)	Interest Rate (2)	Maturity Date
Arbors on Forest Ridge	Floating	84	\$ 13,130	4.17%	7/1/2024
Cutter's Point	Floating	84	16,640	4.17%	7/1/2024
Eagle Crest	Floating	84	29,510	4.17%	7/1/2024
Silverbrook	Floating	84	30,590	4.17%	7/1/2024
Edgewater at Sandy Springs	Floating	84	52,000	4.17%	7/1/2024
Beechwood Terrace	Floating	84	23,365	3.93%	9/1/2025
Willow Grove	Floating	84	14,818	4.27%	7/1/2024
Woodbridge	Floating	84	13,677	4.27%	7/1/2024
The Summit at Sabal Park	Floating	84	13,560	4.11%	7/1/2024
Courtney Cove	Floating	84	13,680	4.11%	7/1/2024
The Preserve at Terrell Mill	Floating	84	42,480	4.11%	7/1/2024
The Ashlar	Floating	84	14,520	4.11%	7/1/2024
Heatherstone	Floating	84	8,880	4.11%	7/1/2024
Versailles	Floating	84	23,880	4.11%	7/1/2024
Seasons 704 Apartments	Floating	84	17,460	4.11%	7/1/2024
Madera Point	Floating	84	15,150	4.11%	7/1/2024
The Pointe at the Foothills	Floating	84	34,800	4.11%	7/1/2024
Venue at 8651	Floating	84	13,734	4.27%	7/1/2024
The Colonnade	Floating	84	28,093	4.17%	7/1/2024
Old Farm	Floating	84	52,886	4.17%	7/1/2024
Stone Creek at Old Farm	Floating	84	15,274	4.17%	7/1/2024
Timber Creek	Floating	84	24,100	3.75%	10/1/2025
Radbourne Lake	Floating	84	20,000	3.78%	10/1/2025
Sabal Palm at Lake Buena Vista	Floating	84	42,100	3.79%	9/1/2025
Abbington Heights	Floating	84	16,920	3.74%	9/1/2025
Belmont at Duck Creek	Floating	84	17,760	3.88%	6/1/2025
Cornerstone	Fixed	120	22,112	4.24%	3/1/2023
Parc500	Fixed	120	15,416	4.49%	8/1/2025
Hollister Place	Floating	84	14,811	3.83%	10/1/2025
Rockledge Apartments	Floating	84	68,100	4.06%	7/1/2024
Atera Apartments	Floating	84	29,500	3.97%	11/1/2024
Cedar Pointe	Floating	84	17,300	3.84%	9/1/2025
Crestmont Reserve	Floating	84	12,061	3.67%	10/1/2025
Brandywine I & II	Floating	84	43,835	3.67%	10/1/2025
Bella Vista	Floating	84	29,040	3.81%	2/1/2026
The Enclave	Floating	84	25,322	3.81%	2/1/2026
The Heritage	Floating	84	24,625	3.81%	2/1/2026
6	6		\$ 911,129		
Fair market value adjustment			608		
Deferred financing costs, net of			000		
accumulated amortization of \$2,154			(8,594)		
			\$ 903,143		
Held For Sale Property		04	10.001	4.6004	1/1/2022
Southpoint Reserve at Stoney Creek	Floating	84	13,334	4.60%	1/1/2022
			\$ 13,334		
Deferred financing costs, net of					
accumulated amortization of \$100			(65)		
			\$ 13,269		

(1)

Mortgage debt that is non-recourse to the Company and encumbers the multifamily properties. Interest rate is based on one-month LIBOR plus an applicable margin, except for fixed rate mortgage debt. One-month LIBOR as of March 31, (2) 2019 was 2.4945%.

#### Credit Facility

The following table contains summary information concerning the Company's credit facility as of March 31, 2019 (dollars in thousands):

		0	utstanding		
Туре	Term (months)		Principal	Interest Rate (1)	Maturity Date
Floating	24	\$	52,500	4.74%	1/28/2021
			(590)		
		\$	51,910		
	• •		Type Term (months)	Floating 24 \$ 52,500 (590)	TypeTerm (months)PrincipalInterest Rate (1)Floating24\$ 52,5004.74%(590)

(1) Interest rate is based on one-month LIBOR plus an applicable margin. One-month LIBOR as of March 31, 2019 was 2.4945%.

#### Interest Rate Swap Agreements

As of March 31, 2019, the Company had the following outstanding interest rate swaps that were designated as cash flow hedges of interest rate risk (dollars in thousands):

Effective Date	Termination Date	Notional	Fixed Rate (1)
July 1, 2016	June 1, 2021	\$ 100,000	1.1055%
July 1, 2016	June 1, 2021	100,000	1.0210%
July 1, 2016	June 1, 2021	100,000	0.9000%
September 1, 2016	June 1, 2021	100,000	0.9560%
April 1, 2017	April 1, 2022	100,000	1.9570%
May 1, 2017	April 1, 2022	50,000	1.9610%
July 1, 2017	July 1, 2022	100,000	1.7820%
		\$ 650,000	1.3388%(2)

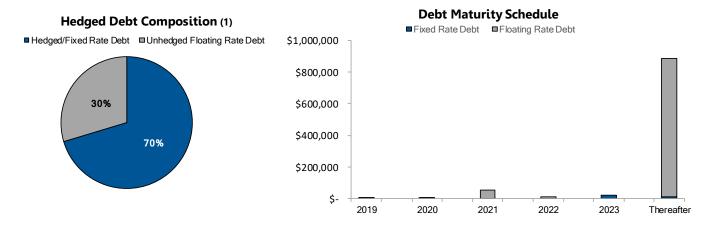
(1) The floating rate option for the interest rate swaps is one-month LIBOR. As of March 31, 2019, one-month LIBOR was 2.4945%.

(2) Represents the weighted average fixed rate of the interest rate swaps.

#### **Debt Maturity Schedule**

Payments Due by Period (in thousands)													
	Total		2019		2020		2021		2022		2023	Т	hereafter
\$	911,129	\$	535	\$	744	\$	782	\$	817	\$	20,598	\$	887,653
(1)	192,521		22,290		29,659		33,087		36,546		36,349		34,590
\$	1,103,650	\$	22,825	\$	30,403	\$	33,869	\$	37,363	\$	56,947	\$	922,243
t													
\$	13,334	\$	163	\$	239	\$	258	\$	12,674	\$		\$	
	1,674		466		611		597						
\$	15,008	\$	629	\$	850	\$	855	\$	12,674	\$		\$	
\$	52,500	\$		\$		\$	52,500	\$		\$		\$	
	4,384		1,805		2,402		177						
\$	56,884	\$	1,805	\$	2,402	\$	52,677	\$		\$		\$	_
						-							
\$	1,175,542	\$	25,259	\$	33,655	\$	87,401	\$	50,037	\$	56,947	\$	922,243
	(1) <b>t</b> <b>s</b> <b>s</b> <b>s</b> <b>s</b> <b>s</b>	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{tabular}{ c c c c c c } \hline Total & 2019 & & \\ \hline Total & 2019 & & \\ \hline $ 911,129 & $ 535 & $ \\ \hline $ 192,521 & 22,290 & \\ $ 1,103,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 22,825 & $ \\ \hline $ 11,03,650 & $ 163 & $ \\ \hline $ 11,674 & 466 & $ \\ \hline $ 11,674 & 466 & $ \\ \hline $ 15,008 & $ 629 & $ \\ \hline $ 15,008 & $ \\ \hline $ 15,008 & $ \\ \hline $ 16,00 & $ \\ \hline $ 1,000 & $ \\ \hline$	$\begin{tabular}{ c c c c c c } \hline Total & 2019 & 2020 \\ \hline $ 911,129 & $ 535 & $ 744 \\ (1) & 192,521 & 22,290 & 29,659 \\ $ 1,103,650 & $ 22,825 & $ 30,403 \\ \hline $ 11,674 & 466 & 611 \\ \hline $ 15,008 & $ 629 & $ 850 \\ \hline $ 1,674 & 466 & 611 \\ \hline $ 15,008 & $ 629 & $ 850 \\ \hline $ 1,674 & 466 & 611 \\ \hline $ 15,008 & $ 629 & $ 850 \\ \hline $ 1,674 & 466 & 611 \\ \hline $ 15,008 & $ 629 & $ $ 850 \\ \hline $ 1,674 & 466 & 611 \\ \hline $	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

(1) Interest expense obligations includes the impact of expected settlements on interest rate swaps which have been entered into in order to fix the interest rate on the hedged portion of our floating rate debt obligations. As of March 31, 2019, we had entered into seven interest rate swap transactions with a combined notional amount of \$650.0 million. We have allocated the total impact of expected settlements on the \$650.0 million notional amount of interest rate swaps to 'Operating Properties Mortgage Debt.' We used one-month LIBOR as of March 31, 2019 to determine our expected settlements through the terms of the interest rate swaps.



(1) As of March 31, 2019, we had total indebtedness of \$977.0 million at a weighted average interest rate of 3.28%, of which \$939.4 million was debt with a floating interest rate. The interest rate swap agreements we have entered into effectively fix the interest rate on \$650.0 million, or 73%, of our \$886.9 million of floating rate mortgage debt outstanding. For purposes of calculating the adjusted weighted average interest rate of the total indebtedness, we have included the weighted average fixed rate of 1.3388% for one-month LIBOR on the \$650.0 million notional amount of interest rate swap agreements that we have entered into as of March 31, 2019, which effectively fix the interest rate on \$650.0 million of our floating rate mortgage debt outstanding.

#### **Historical Acquisition Details**

(in thousands, except for unit and per unit amounts)

Property Name (1)	Location	Units	Transaction Date	Purchase Price	Rehab Budget (2)	Total Investment	Per Unit
Arbors on Forest Ridge	Bedford, TX	210	1/31/2014	\$12,805	\$1,449	\$14,254	\$67,876
Cutter's Point	Richardson, TX	196	1/31/2014	15,845	1,357	17,202	87,765
Eagle Crest	Irving, TX	447	1/31/2014	27,325	1,120	28,445	63,635
Silverbrook	Grand Prairie, TX	642	1/31/2014	30,400	1,661	32,061	49,939
Edgewater at Sandy Springs	Atlanta, GA	760	7/18/2014	58,000	5,281	63,281	83,264
Beechwood Terrace	Antioch, TN	300	7/21/2014	21,400	1,815	23,215	77,383
Willow Grove	Nashville, TN	244	7/21/2014	13,750	2,116	15,866	65,025
Woodbridge	Nashville, TN	220	7/21/2014	16,000	1,641	17,641	80,186
Abbington Heights	Antioch, TN	274	8/1/2014	17,900	1,617	19,517	71,230
The Summit at Sabal Park	Tampa, FL	252	8/20/2014	19,050	1,656	20,706	82,167
Courtney Cove	Tampa, FL	324	8/20/2014	18,950	1,691	20,641	63,707
Radbourne Lake	Charlotte, NC	225	9/30/2014	24,250	1,438	25,688	114,169
Timber Creek	Charlotte, NC	352	9/30/2014	22,750	4,334	27,084	76,943
Belmont at Duck Creek	Garland, TX	240	9/30/2014	18,525	1,174	19,699	82,079
Sabal Palm at Lake Buena Vista	Orlando, FL	400	11/5/2014	49,500	1,346	50,846	127,115
Southpoint Reserve at Stoney Creek (3)	Fredericksburg, VA	156	12/18/2014	17,000	1,737	18,737	120,109
Cornerstone	Orlando, FL	430	1/15/2015	31,550	2,662	34,212	79,563
The Preserve at Terrell Mill	Marietta, GA	752	2/6/2015	58,000	6,688	64,688	86,021
The Ashlar	Dallas, TX	264	2/26/2015	16,235	2,165	18,400	69,697
Heatherstone	Dallas, TX	152	2/26/2015	9,450	1,648	11,098	73,013
Versailles	Dallas, TX	388	2/26/2015	26,165	3,917	30,082	77,531
Seasons 704 Apartments	West Palm Beach, FL	222	4/15/2015	21,000	1,900	22,900	103,153
Madera Point	Mesa, AZ	256	8/5/2015	22,525	1,808	24,333	95,051
The Pointe at the Foothills	Mesa, AZ	528	8/5/2015	52,275	1,372	53,647	101,604
Venue at 8651	Fort Worth, TX	333	10/30/2015	19,250	4,592	23,842	71,598
Parc500	West Palm Beach, FL	217	7/27/2016	22,421	5,082	27,503	126,742
The Colonnade	Phoenix, AZ	415	10/11/2016	44,600	6,018	50,618	121,971
Old Farm	Houston, TX	734	12/29/2016	84,721	1,135	85,856	116,970
Stone Creek at Old Farm	Houston, TX	190	12/29/2016	23,332	456	23,788	125,200
Hollister Place	Houston, TX	260	2/1/2017	24,500	2,952	27,452	105,585
Rockledge Apartments	Marietta, GA	708	6/30/2017	113,500	7,685	121,185	171,165
Atera Apartments	Dallas, TX	380	10/25/2017	59,200	3,721	62,921	165,582
Cedar Pointe	Antioch, TN	210	8/24/2018	26,500	2,252	28,752	136,914
Crestmont Reserve	Dallas, TX	242	9/26/2018	24,680	2,797	27,477	113,541
Brandywine I & II	Nashville, TN	632	9/26/2018	79,800	7,762	87,562	138,547
Bella Vista	Phoenix, AZ	248	1/28/2019	48,400	3,414	51,814	208,927
The Enclave	Tempe, AZ	204	1/28/2019	41,800	2,608	44,408	217,686
The Heritage	Phoenix, AZ	204	1/28/2019	41,900	2,660	44,560	218,431
Total/Weighted Average		13,211		\$1,275,254	\$106,727	\$1,381,981	\$104,608

(1) Only includes properties owned as of March 31, 2019.

(2) Includes interior and exterior rehab.

(3) Property was classified as held for sale as of March 31, 2019.

#### Historical Disposition Details

(in thousands, except unit and per unit amounts)

	,		Purchase	Sale				Ν	Net Cash	Gain on
Property Name	Location	Units	Price	 Price	P	Per Unit	Sale Date	Pr	oceeds (1)	Sale
Meridian	Austin, TX	200	\$ 12,300	\$ 17,250	\$	86,250	5/10/2016	\$	16,981	\$ 4,786
Park at Regency and Mandarin Reserve	Jacksonville, FL	679	34,500	47,000		69,219	6/6/2016		46,239	11,584
Park at Blanding and Colonial Forest	Jacksonville, FL	291	12,000	14,500		49,828	8/31/2016		14,259	2,007
Willowdale Crossings	Frederick, MD	432	41,000	45,200		104,630	9/15/2016		44,439	5,576
Jade Park	Dayton Beach, FL	144	7,800	10,000		69,444	9/30/2016		9,868	1,979
The Miramar Apartments	Dallas, TX	314	8,875	16,550		52,707	4/3/2017		16,326	6,368
Toscana	Dallas, TX	192	8,875	13,250		69,010	4/3/2017		13,040	4,283
The Grove at Alban	Frederick, MD	290	23,050	27,500		94,828	4/3/2017		27,021	4,514
Twelve 6 Ten at the Park	Dallas, TX	402	20,984	26,600		66,169	4/27/2017		26,349	4,731
Regatta Bay	Seabrook, TX	240	18,200	28,200		117,500	7/14/2017		27,670	10,423
NAVA Portfolio (2)	Atlanta, GA	1,100	66,200	116,000		105,455	9/27/2017		114,010	48,046
Timberglen	Dallas, TX	304	16,950	30,000		98,684	1/31/2018		29,553	13,742
Total/Weighted Average	_	4,588	\$ 270,734	\$ 392,050	\$	85,451		\$	385,755	\$ 118,039

(1) Represents sales price, net of closing costs.

(2) The NAVA Portfolio consists of The Arbors, The Crossings, The Crossings at Holcomb Bridge and The Knolls.

#### **Definitions and Reconciliations of Non-GAAP Measures**

#### Definitions

This presentation contains non-GAAP financial measures. A "non-GAAP financial measure" is defined as a numerical measure of a company's financial performance that excludes or includes amounts so as to be different than the most directly comparable measure calculated and presented in accordance with GAAP in the statements of income, balance sheets or statements of cash flows of the Company. The non-GAAP financial measures used within this presentation are net operating income ("NOI"), funds from operations attributable to common stockholders ("FFO"), FFO per diluted share, Core FFO, Core FFO per diluted share, adjusted FFO ("AFFO"), AFFO per diluted share and net debt.

NOI is used by investors and our management to evaluate and compare the performance of our properties to other comparable properties, to determine trends in earnings and to compute the fair value of our properties. NOI is calculated by adjusting net income (loss) to add back (1) the cost of funds, (2) acquisition costs, (3) advisory and administrative fees, (4) the impact of depreciation and amortization expenses as well as gains or losses from the sale of operating real estate assets that are included in net income computed in accordance with GAAP, (5) corporate general and administrative expenses, (6) other gains and losses that are specific to us, (7) casualty-related expenses/(recoveries), and (8) property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on behalf of the Company at the property for expenses such as legal, professional and franchise tax fees. We define "Same Store NOI" as NOI for our properties that are comparable between periods. We view Same Store NOI as an important measure of the operating performance of our properties because it allows us to compare operating results of properties owned for the entirety of the current and comparable periods and therefore eliminates variations caused by acquisitions or dispositions during the periods.

FFO is defined by the National Association of Real Estate Investment Trusts ("NAREIT"), as net income (loss) computed in accordance with GAAP, excluding gains or losses from real estate dispositions, plus real estate depreciation and amortization and impairment charges. We compute FFO in accordance with NAREIT's definition. Our presentation differs slightly in that we begin with net income (loss) before adjusting for amounts attributable to (1) noncontrolling interests in consolidated joint ventures and (2) redeemable noncontrolling interests in the OP and we show the combined amounts attributable to such noncontrolling interests as an adjustment to arrive at FFO attributable to common stockholders.

Core FFO makes certain adjustments to FFO, which are either not likely to occur on a regular basis or are otherwise not representative of the ongoing operating performance of our Portfolio. Core FFO adjusts FFO to remove items such as losses on extinguishment of debt and modification costs (includes prepayment penalties and defeasance costs incurred and the write-off of unamortized deferred financing costs and fair market value adjustments of assumed debt related to the retirement of debt and costs incurred in connection with a debt modification that are expensed), casualty-related expenses and recoveries, the amortization of deferred financing costs incurred in connection with obtaining short-term debt financing, the ineffective portion of fair value adjustments on our interest rate derivatives designated as cash flow hedges, and the noncontrolling interests related to these items.

AFFO makes certain adjustments to Core FFO. There is no industry standard definition of AFFO and practice is divergent across the industry. AFFO adjusts Core FFO to remove items such as equity-based compensation expense and the amortization of deferred financing costs incurred in connection with obtaining long-term debt financing, and the noncontrolling interests related to these items.

Net debt is calculated by subtracting cash and cash equivalents and restricted cash held for value-add upgrades and green improvements from total debt outstanding.

We believe that the use of NOI, FFO, Core FFO, AFFO and net debt, combined with the required GAAP presentations, improves the understanding of operating results and debt levels of real estate investment trusts ("REITs") among investors and makes comparisons of operating results and debt levels among such companies more meaningful. While NOI, FFO, Core FFO, AFFO and net debt are relevant and widely used measures of operating performance and debt levels of REITs, they do not represent cash flows from operations, net income (loss) or total debt as defined by GAAP and should not be considered an alternative to those measures in evaluating our liquidity, operating performance and debt levels. NOI, FFO, Core FFO and AFFO do not purport to be indicative of cash available to fund our future cash requirements. We present net debt because we believe it provides our investors a better understanding of our leverage ratio. Net debt should not be considered an alternative to total debt, as we may not always be able to use our available cash to repay debt. Our computation of NOI, FFO, Core FFO, AFFO and net debt may not be comparable to NOI, FFO, Core FFO, AFFO and net debt reported by other REITs. For a more complete discussion of NOI, FFO, Core FFO and AFFO, see our most recent Annual Report on Form 10-K and our other filings with the SEC.

#### Reconciliations

#### NOI and Same Store NOI

The following table, which has not been adjusted for the effects of noncontrolling interests, reconciles NOI and our Same Store NOI to net income (loss) (the most directly comparable GAAP financial measure) for the periods shown below (in thousands):

		Q1 2019	Q4 2018	Q	1 2018	FY 2018	I	FY 2017
Net income (loss)	\$	(4,373)	\$ (4,782)	\$	10,094	\$ (1,614)	\$	56,359
Adjustments to reconcile net income (loss) to NOI:								
Advisory and administrative fees		1,850	1,888		1,838	7,474		7,419
Corporate general and administrative expenses		2,233	2,077		1,813	7,808		6,275
Casualty-related expenses	(1)	35	39		24	(663)		(287)
Property general and administrative expenses	(2)	356	364		380	1,294		1,130
Depreciation and amortization		15,398	13,832		11,372	47,470		48,752
Interest expense		8,088	7,833		6,797	28,572		29,576
Loss on extinguishment of debt and								
modification costs		—			551	3,576		5,719
Gain on sales of real estate			 		(13,742)	(13,742)		(78,365)
NOI	\$	23,587	\$ 21,251	\$	19,127	\$ 80,175	\$	76,578
Less Non-Same Store						 		
Revenues		(5,012)	(4,816)		(218)	(23,012)		(25,765)
Operating expenses		1,842	2,238		176	10,744		12,433
Same Store NOI	\$	20,417	\$ 18,673	\$	19,085	\$ 67,907	\$	63,246

(1) Adjustment to net income (loss) to exclude certain property operating expenses that are casualty-related recoveries.

(2) Adjustment to net income (loss) to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.

#### Reconciliation of Debt to Net Debt

(dollar amounts in thousands)	Q1 2019	Q1 2018
Total mortgage debt	\$ 924,463	\$ 744,473
Credit facilities	52,500	30,000
Bridge facility	—	
Adjustments to arrive at net debt:		
Cash and cash equivalents	(20,536)	(13,935)
Restricted cash held for value-add upgrades and green improvements	(8,863)	(4,703)
Net Debt	\$ 947,564	\$ 755,835
Enterprise Value (1)	\$ 1,853,564	\$ 1,275,835
Leverage Ratio	51%	59%

(1) Enterprise Value is calculated as Market Capitalization plus Net Debt.

#### Reconciliations of NOI, Same Store NOI, FFO, Core FFO and AFFO

The following table, which has not been adjusted for the effects of noncontrolling interests, reconciles NOI to net income (loss) (the most directly comparable GAAP financial measure) for the periods presented below (in thousands):

		For the Year Ended December 31, 2019 Guidance (1)	F	or the Three Months Ended June 30, 2019 Guidance (1)
Net loss	\$	(17,040)	\$	(5,640)
Adjustments to reconcile net loss to NOI:				
Advisory and administrative fees		7,500		1,870
Corporate general and administrative expenses		9,000		2,400
Property general and administrative expenses	(2)	1,295		350
Depreciation and amortization		62,225		16,350
Interest expense		34,170		8,670
NOI	\$	97,150	\$	24,000
Less Non-Same Store				
Revenues	(3)	(23,350)		
Operating expenses	(3)	8,650		
Same Store NOI	(3)	82,450		

 Estimates shown for full year and second quarter 2019 guidance. Assumptions made for full year and second quarter 2019 NOI guidance include the Same Store operating growth projections included in the "2019 Full Year Guidance Summary" section of this release, the effect of the acquisition of the Phoenix Portfolio, and the other acquisition and disposition assumptions presented under "2019 Full Year Guidance Summary."
 Adjustment to net loss to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the

(2) Adjustment to net loss to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.

(3) Amounts are derived from the results of operations of our pro forma Full Year 2019 Same Store properties and Non-Same Store properties. There are 32 properties in our pro forma Full Year 2019 Same Store pool.

The following table reconciles our FFO, Core FFO and AFFO guidance to our net loss (the most directly comparable GAAP financial measure) guidance for the year ended December 31, 2019 (in thousands, except per share data):

	Dece	the Year Ended ember 31, 2019 Mid-Point
Net loss	\$	(17,040)
Depreciation and amortization	Ψ	62,225
Adjustment for noncontrolling interests		(136)
FFO attributable to common stockholders		45,049
FFO per share - diluted (1)	\$	1.87
Core FFO attributable to common stockholders		45,049
Core FFO per share - diluted (1)	\$	1.87
Amortization of deferred financing costs - long term debt		1,815
Equity-based compensation expense		5,165
Adjustment for noncontrolling interests		(21)
AFFO attributable to common stockholders		52,008
AFFO per share - diluted (1)	\$	2.16
Weighted average common shares outstanding - diluted		24,100

(1) For purposes of calculating per share data, we assume a weighted average diluted share count of approximately 24.1 million for the full year 2019.