EARNINGS SUPPLEMENT: THIRD QUARTER 2018



### **NEXPOINT RESIDENTIAL TRUST, INC.**

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# TABLE OF CONTENTS

Earnings Release	1
Cautionary Statement Regarding Forward-Looking Statements	3
Overview	4
Highlights of Recent Activity	5
Financial Summary	6
2018 Full Year Guidance Summary	7
Components of Net Asset Value	8
Consolidated Balance Sheets	9
Consolidated Statements of Operations	10
Q3 Same Store Results	11
Q3 Same Store Properties Operating Metrics	13
YTD Same Store Results	14
FFO, Core FFO and AFFO	16
Historical Capital Expenditures	18
Value-Add Program Details	19
Outstanding Debt Details	20
Debt Maturity Schedule	22
Historical Acquisition Details	23
Historical Disposition Details	24
Definitions and Reconciliations of Non-GAAP Measures	25



CEDAR POINTE: NASHVILLE, TN



THE MODEL UNIT LIVING ROOM



A WELL MANICURED LOW-DENSITY COMMUNITY



#### FOR IMMEDIATE RELEASE

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#### NEXPOINT RESIDENTIAL TRUST, INC. REPORTS THIRD QUARTER 2018 RESULTS

NXRT Boosts Quarterly Dividend, Same Store NOI and Core FFO Guidance;

Acquires \$131 million of Properties in Nashville and Dallas

Dallas, TX, October 30, 2018 – NexPoint Residential Trust, Inc. (NYSE:NXRT) reported financial results for the third quarter ended September 30, 2018.

### Highlights

- NXRT<sup>1</sup> reported Net Loss, FFO<sup>2</sup>, Core FFO<sup>2</sup> and AFFO<sup>2</sup> of \$(5.2)M, \$5.9M, \$8.9M and \$10.3M, respectively, attributable to common stockholders for the quarter ended September 30, 2018, compared to Net Income, FFO, Core FFO, and AFFO of \$53.9M, \$6.8M, \$7.5M and \$8.7M, respectively, attributable to common stockholders for the quarter ended September 30, 2017.
- For the three months ended September 30, 2018, Q3 Same Store properties<sup>3</sup> average effective rent, total revenue and NOI<sup>2</sup> increased 4.1%, 4.7% and 8.3%, respectively, and occupancy decreased 0.2% over the prior year period.
- For the three months ended September 30, 2018, Q3 Same Store properties expenses increased 0.7% over the prior year period, primarily due to increases in property taxes of 3.9%, partially offset by decreases in property operating expenses of 1.9%.
- During the third quarter, NXRT acquired two properties in Nashville (Cedar Pointe and Brandywine I & II) and one in Dallas (Crestmont Reserve) for a combined purchase price of approximately \$131.0M.
- During the third quarter, NXRT refinanced six mortgage loans, reducing the borrowing rates on each of the loans. These refinances, along with the refinanced mortgage loan in Q2, reduced spreads by a weighted average 54 basis points.
- On September 26, 2018, NXRT repaid the \$30.0 million outstanding under the \$30 Million Credit Facility and amended the loan agreement, extending the maturity date to September 26, 2020 and increasing the loan commitment to \$60.0 million (the "\$60 Million Credit Facility"). NXRT immediately drew \$50.0 million to fund a portion of the purchase price of Brandywine I & II and Crestmont Reserve.
- On September 26, 2018, NXRT entered into a \$30.0 million bridge facility (the "\$30 Million Bridge Facility") with KeyBank and immediately drew \$30.0 million to fund a portion of the purchase price of Brandywine I & II and Crestmont Reserve.
- The weighted average effective monthly rent per unit across all 35 properties held as of September 30, 2018 (the "Portfolio"), consisting of 12,555 units, was \$979, while physical occupancy was 93.8%.
- NXRT paid a third quarter dividend of \$0.25 per share of common stock on September 28, 2018.
- On October 29, 2018, our board of directors increased our quarterly dividend 10.0%, or by \$0.025 per share, declaring a quarterly dividend of \$0.275 per share, payable on December 31, 2018 to stockholders of record on December 17, 2018. The increase in our quarterly dividend to \$0.275 per share is the third time we've increased our quarterly dividend, and results in a cumulative 33.5% increase in the dividend since becoming a public company on April 1, 2015.



- During the third quarter, for the properties in our Portfolio, we completed 439 full and partial upgrades and leased 330 upgraded units, achieving \$110 average monthly rent premiums and a 25.4% ROI<sup>4</sup>. Since inception, for the properties in our Portfolio, we have completed 5,345 full and partial upgrades and achieved a \$95 average monthly rental increase per unit, equating to a 22.6% ROI on all units leased as of September 30, 2018.
  - (1) In this release, "we," "us," "our," the "Company," "NexPoint Residential Trust," and "NXRT" each refer to NexPoint Residential Trust, Inc., a Maryland corporation.
  - (2) FFO, Core FFO, AFFO and NOI are non-GAAP measures. For a discussion of why we consider these non-GAAP measures useful and reconciliations of FFO, Core FFO, AFFO and NOI to net income (loss), see the "Definitions and Reconciliations of Non-GAAP Measures" and "FFO, Core FFO and AFFO" sections of this release.
  - (3) We define "Same Store" properties as properties that were in our portfolio for the entirety of the periods being compared. There are 31 properties encompassing 11,091 units of apartment space in our Same Store pool for the three months ended September 30, 2018 (our "Q3 Same Store" properties).
  - (4) We define Return on Investment ("ROI") as the sum of the actual rent premium divided by the sum of the total cost.

"We continued to experience robust demand for our well-located value-add communities in the third quarter, evidenced by 8.3% same store NOI growth. We are also pleased with the Board's approval of another double-digit increase to NXRT's quarterly dividend, buoyed by \$131 million of accretive acquisitions in our core markets of Nashville and Dallas," stated NXRT Chairman and President, Jim Dondero.

#### **Third Quarter 2018 Financial Results**

- Total revenues were \$36.5 million for the third quarter of 2018, compared to \$37.1 million for the third quarter of 2017.
- Net loss for the third quarter of 2018 totaled \$(5.3) million, or a loss of \$(0.25) per diluted share, which included \$11.2 million of depreciation and amortization expense and \$2.9 million of loss on extinguishment of debt and modification costs. This compared to net income of \$54.1 million, or earnings of \$2.51 per diluted share, for the third quarter of 2017, which included \$58.5 million of gain on sales of real estate, \$11.2 million of depreciation and amortization expense and \$0.9 million of loss on extinguishment and debt modification costs.
- The change in our net income (loss) between the periods primarily relates to decreases in total revenues and gain on sales of real
  estate and an increase is loss on extinguishment of debt and modification costs, and was partially offset by decreases in total property
  operating expenses and interest expense.
- For the third quarter of 2018, NOI was \$20.0 million on 35 properties, compared to \$19.5 million for the third quarter of 2017 on 32 properties.
- For the third quarter of 2018, Q3 Same Store NOI increased 8.3% to \$19.0 million, compared to \$17.6 million for the third quarter of 2017.
- For the third quarter of 2018, FFO totaled \$5.9 million, or \$0.28 per diluted share, compared to \$6.8 million, or \$0.32 per diluted share, for the third quarter of 2017.
- For the third quarter of 2018, Core FFO totaled \$8.9 million, or \$0.42 per diluted share, compared to \$7.5 million, or \$0.35 per diluted share, for the third quarter of 2017.
- For the third quarter of 2018, AFFO totaled \$10.3 million, or \$0.48 per diluted share, compared to \$8.7 million, or \$0.40 per diluted share, for the third quarter of 2017.

### Third Quarter Earnings Conference Call

NXRT will host a call on Tuesday, October 30, 2018 at 11:00 a.m. ET to discuss its third quarter financial results. The conference call can be accessed live over the phone by dialing (800) 667-5617 or, for international callers, (334) 323-0505, and entering passcode 8481837. A live audio webcast of the call will be available online at the Company's website, <a href="http://www.nexpointliving.com">http://www.nexpointliving.com</a> (under "Investor Relations"). An online replay will be available shortly after the call on the Company's website and continue to be available for 60 days.

A replay of the conference call will also be available through Tuesday, November 6, 2018, by dialing (888) 203-1112 or, for international callers, (719) 457-0820 and entering passcode 8481837.

Page 2



#### About NXRT

NexPoint Residential Trust is a publicly traded REIT, with its shares listed on the New York Stock Exchange under the symbol "NXRT," primarily focused on acquiring, owning and operating well-located middle-income multifamily properties with "value-add" potential in large cities and suburban submarkets of large cities, primarily in the Southeastern and Southwestern United States. NXRT is externally advised by NexPoint Real Estate Advisors, L.P., an affiliate of Highland Capital Management, L.P., a leading global alternative asset manager and an SEC-registered investment adviser. Our filings with the Securities and Exchange Commission (the "SEC") are available on our website, www.nexpointliving.com, under the "Investor Relations" tab.

### **Cautionary Statement Regarding Forward-Looking Statements**

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are based on management's current expectations, assumptions and beliefs. Forward-looking statements can often be identified by words such as "expect," "anticipate," "estimate," "may," "should," "intend" and similar expressions, and variations or negatives of these words. These forward-looking statements include, but are not limited to, statements regarding NXRT's business and industry in general, NXRT's guidance for financial results for the fourth quarter of 2018 and for the full year 2018, expected acquisitions and dispositions and the expected redevelopment of units. They are not guarantees of future results and are subject to risks, uncertainties and assumptions that could cause actual results to differ materially from those expressed in any forward-looking statement. Readers should not place undue reliance on any forward-looking statements and are encouraged to review the Company's most recent Annual Report on Form 10-K and other filings with the SEC for a more complete discussion of the risks and other factors that could affect any forward-looking statements. The statements made herein speak only as of the date of this release and except as required by law, NXRT does not undertake any obligation to publicly update or revise any forward-looking statements.

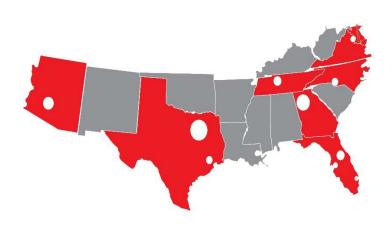
### NEXPOINT RESIDENTIAL TRUST, INC: THIRD QUARTER 2018 OVERVIEW

Company Profile			
(share counts in thousands)			
Exchange/Ticker	NYSE: NXRT		
Share Price (1)	\$35.03		
Inside Ownership	22.17%		
2018 Q4 Dividend Per Share	\$0.275		
Dividend Yield (1)	3.14%		
Shares Outstanding - basic (Wtd Avg. 3 mo. ended 9/30/2018)	20,775		
Shares Outstanding - diluted (Wtd Avg. 3 mo. ended 9/30/2018)	21,262		

<sup>(1)</sup> As of the close of market trading on October 29, 2018.

### **Portfolio Composition by Market**

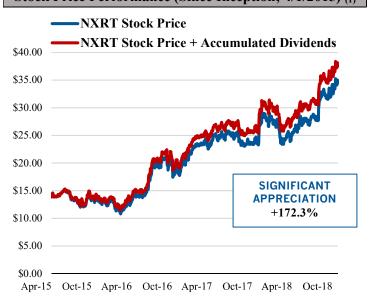
Market	% of Units
Dallas/Fort Worth	27.8%
Atlanta	17.8%
Nashville	15.0%
Phoenix	9.5%
Houston	9.4%
Orlando	6.6%
Charlotte	4.6%
Tampa	4.6%
West Palm Beach	3.5%
D.C. Metro	1.2%
Total	100.0%



### **Revenue & Average Rent Per Unit**

#### ■ Revenue (\$000s) ● Avg. Rent/Unit \$45,000 \$1,000 \$950 \$40,000 \$900 \$35,000 \$850 \$30,000 \$800 \$750 \$25,000 \$700 \$20,000 \$650 \$600 \$15,000 \$550 \$10,000 \$500 \$5,000 \$450 \$0 4Q13 2Q14 4Q14 2Q15 4Q15 2Q16 4Q16 2Q17 4Q17 3Q18

# Stock Price Performance (Since Inception; 4/1/2015) (1)



### **Highlights of Recent Activity**

### **ACQUISITIONS**

(dollar amounts in thousands)

Property Name	Location	Date of Acquisition	Pur	rchase Price	Mortgage Debt	# Units
Cedar Pointe	Antioch, Tennessee	August 24, 2018	\$	26,500 \$	17,300	210
Crestmont Reserve	Dallas, Texas	September 26, 2018		24,680	12,061	242
Brandywine I & II	Nashville, Tennessee	September 26, 2018		79,800	43,835	632
			\$	130,980 \$	73,196	1,084

### **REFINANCINGS**

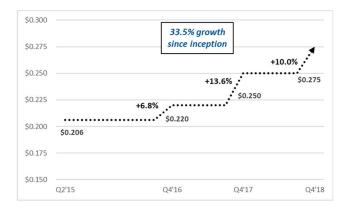
(dollar amounts in thousands)

Property Name	Occurred	Ou	Former utstanding Principal		New utstanding Principal	Reduction in Spread (in bps) (1)
Belmont at Duck Creek	Q2	<u> </u>	10,853	\$	17,760	103 (2)
Sabal Palm at Lake Buena Vista	Q3	-	37,166	•	42,100	51
Abbington Heights	Q3		9,868		16,920	28 (2)
Beechwood Terrace	Q3		20,150		23,365	24
Timber Creek	Q3		19,137		24,100	56
Radbourne Lake	Q3		18,881		20,000	52
Hollister Place	Q3		13,475	<u></u>	14,811	90
		\$	129,530	\$	159,056	54 (3)

- For previous floating rate mortgages, represents the reduction in the borrowing spread from the previous mortgage to the current mortgage. For (1) previous fixed-rate mortgages, represents the reduction in the borrowing rate from the previous mortgage to the current mortgage (using onemonth LIBOR as of September 30, 2018).
- Previous mortgage was a fixed-rate loan. (2)
- (3) Represents the weighted average reduction in the borrowing spreads

### **DIVIDEND INCREASE: Q4 2018**

### \$0.275/SHARE



### **GREEN IMPROVEMENTS**

# 32% AVERAGE MONTHLY SAVINGS (WATER UTILITY COST)

- Replacement of showerheads, plumbing fixtures and toilets with modern energy efficient upgrades
- As of September 30, 2018, NXRT has completed 16 of the planned 26 green improvement projects
  - Savings analysis has been completed on 14 properties with results shown below:

Metric	Amount
# of Units	5,164
Annual Gallons Saved	~163,000,000
Annual Cost Savings	~\$1,000,000
Monthly Savings per unit	\$16
Average Monthly Cost Savings	32%

Financial Summary		02 2010		02 2017	χ.	VTD 2019	•	TD 2017
(in thousands, except for per share and unit data)		Q3 2018		Q3 2017	<u></u>	TD 2018	<u></u>	TD 2017
Company Profile								
Market Capitalization	\$	690,000	\$	501,000				
Share Price (as of the last day of the period)	\$	33.20	\$	23.73				
Weighted average common shares outstanding - basic	Ψ	20,775	Ψ	21,085		20,847		21,057
Weighted average common shares outstanding - diluted		21,262		21,453		21,328		21,407
Earnings Profile								
Total revenues	\$	36,495	\$	37,097	\$	107,207	\$	109,322
Net income (loss) attributable to common stockholders		(5,245)		53,914		3,158		57,704
NOI (1)		19,959		19,512		58,924		57,317
Same Store NOI (2)		19,013		17,553		50,771		46,581
Same Store NOI Growth (%) (2)		8.3%	)			9.0%	Ó	
Earnings Metrics Per Common Share (diluted basis) (3)								
Earnings (loss)	\$	(0.25)	\$	2.51	\$	0.15	\$	2.70
FFO (1)	\$	0.28	\$	0.32	\$	1.08	\$	0.77
Core FFO (1)	\$	0.42	\$	0.35	\$	1.21	\$	1.01
AFFO (1)	\$	0.48	\$	0.40	\$	1.41	\$	1.18
Dividends declared per common share	\$	0.25	\$	0.22	\$	0.75	\$	0.66
FFO Coverage		1.12x		1.44x		1.44x		1.17x
Core FFO Coverage		1.67x		1.58x		1.62x		1.53x
AFFO Coverage		1.93x		1.84x		1.88x		1.79x
Portfolio								
Total Properties		35		32				
Total Units		12,555		11,395				
Occupancy		93.8%	)	94.0%	)			
Average Effective Monthly Rent per Unit	\$	979	\$	932				
Same Store Portfolio Metrics (2)								
Total Same Store Properties		31		31		29		29
Total Same Store Units		11,091		11,091		10,123		10,123
Occupancy		93.8%	)	94.0%	)	93.8%	Ó	94.2%
Average Effective Monthly Rent per Unit	\$	972	\$	934	\$	958	\$	918
Value-Add Program								
Completed Rehab Units		439		422		1,116		1,253
Cumulative Completed Rehab Units (4)		5,345						
Average Increase to Effective Monthly Rent								
per Unit (Post-Rehab)	\$	95						
ROI on Post-Rehab Units		22.6%	)					
Outstanding Debt Summary								
Total Mortgage Debt	\$	845,945	\$	733,300				
Credit Facility		50,000		30,000				
Bridge Facility		30,000		54,597				
Total Debt Outstanding	\$	925,945	\$	817,897				
Leverage Ratio (Net Debt to Enterprise Value) (5)	<u></u>	57%	)	59%	)			

<sup>(1)</sup> For more information and reconciliations of NOI, FFO, Core FFO and AFFO, see the "FFO, Core FFO and AFFO" and "Definitions and Reconciliations of Non-GAAP Measures" sections of this release.

<sup>(2)</sup> We define "Same Store" properties as properties that were in our portfolio for the periods being compared. For additional information regarding our Q3 and YTD Same Store properties, see the "Q3 Same Store Results" and "YTD Same Store Results" sections of this release.

<sup>(3)</sup> Indicates coverage ratio of FFO/Core FFO/AFFO per common share (diluted) over dividends declared per common share during the period.

<sup>(4)</sup> Inclusive of all full and partial interior upgrades completed through September 30, 2018. Cumulative results exclude rehabs completed for properties sold through September 30, 2018.

<sup>(5)</sup> For more information and a reconciliation of debt to net debt, see the "Definitions and Reconciliations of Non-GAAP Measures" section of this release.

#### 2018 Full Year Guidance Summary

NXRT has revised full year 2018 guidance ranges for Earnings (loss) per diluted share, Same Store Total Expenses, and Same Store NOI; raised the mid-point and tightened its 2018 guidance range for Core FFO per diluted share and reaffirmed 2018 guidance ranges for Same Store Rental Income and Same Store Total Revenue as follows:

	 	Gu	idance Range (1)			
	Low-End		Mid-Point	High-End	P	rior Mid-Point
Earnings (loss) per diluted share (2) (3)	\$ (0.08)	\$	(0.05)	\$ (0.02)	\$	0.10
Core FFO per diluted share (3) (4) (5)	\$ 1.64	\$	1.67	\$ 1.70	\$	1.66
Same Store Growth: (6)						
Rental Income	4.8%		5.3%	5.8%		
Total Revenue	5.0%		5.5%	6.0%		
Total Expenses (7)	1.0%		1.5%	2.0%		2.5%
Same Store NOI (5) (8)	7.0%		7.8%	8.5%		7.0%

- (1) Full Year 2018 guidance forecast includes Same Store growth projections presented above, the effect of the Timberglen sale and the acquisitions of Cedar Pointe, Crestmont Reserve and Brandywine I & II, and no further acquisition or disposition activity for the remainder of the year.
- (2) 2018 Full Year Guidance for earnings (loss) per diluted share revised due to the impact of recent refinancing activity.
- (3) Weighted average diluted share count estimate for FY 2018 is approximately 21.3 million. For the three months ended March 31, June 30 and September 30, 2018, earnings (loss) per diluted share was \$0.47, \$(0.08) and \$(0.25), respectively. For the three months ended December 31, 2018, loss per diluted share is estimated to be \$(0.17) at the low-end and \$(0.23) at the high-end.
- (4) NXRT increased the mid-point and tightened Full Year 2018 Core FFO Guidance due to the factors listed in footnotes 2 and 8.
- (5) Same Store NOI and Core FFO are non-GAAP measures. For reconciliations of Same Store NOI and Core FFO guidance to net income (loss) guidance, and a discussion of why we consider these non-GAAP measures useful, see the "Definitions and Reconciliations of Non-GAAP Measures" section of this release.
- (6) Year-over-year growth for 2018 pro forma Same Store pool (29 properties).
- (7) 2018 Full Year Guidance for Same Store Total Expenses growth revised lower due to tax settlements, utility reductions and other favorable expense controls.
- (8) 2018 Full Year Guidance for Same Store NOI increased as a result of better than expected operating performance.

Additional information on third quarter 2018 results and 2018 financial and earnings guidance is included in the following sections of this release.

### **Components of Net Asset Value**

(dollar and share amounts in thousands, except per share and per unit data)

REAL ESTATE VALUE BY MARKET							
Cap Rate							
Property	NOI		ge (1)	Value Ran	<del></del>		
Market	Contribution	Min	Max	Min	Max		
Texas							
Dallas/Fort							
Worth	26.2%	5.3%	5.8% \$	392,623\$	447,958		
Houston	9.4%	5.5%	5.9%	139,107	154,133		
North Caroli	na						
Charlotte	4.7%	5.2%	5.7%	70,968	81,038		
Georgia							
Atlanta	17.8%	5.2%	5.7%	269,099	307,282		
Tennessee							
Nashville	15.2%	5.5%	5.9%	223,512	247,656		
Florida							
Orlando	8.2%	5.5%	5.8%	123,573	134,580		
Tampa	4.0%	5.5%	5.8%	59,603	64,912		
West Palm	1.070	2.270	2.070	57,005	01,712		
Beach	3.8%	5.5%	5.9%	56,100	62,160		
Washington 1	D C						
Other	1.5%	5.8%	5.9%	22,624	23,978		
Arizona							
Phoenix	0.20/	5.2%	5 70/	120.740	150 560		
rnoenix	9.2%	3.270	5.7%	139,740	159,568		
Total / Ave	100.0%	5.3%	5.8% \$1	1,496,949 \$1	,683,265		

NAV SUMMAI	RY			
Component	Min	Max		
Tangible Assets				
Real Estate	\$1,496,949	\$1,683,265		
Cash	19,	,324		
Restricted Cash - Renovation & Green				
Reserves (4)	5,4	488		
Renovation & Green Capital				
Expenditures (4)	(5,4	488)		
Cash Adjustments (5)	(31,	(000)		
Fair Market Value of Interest Rate				
Swaps	27,	,974		
Other Assets	28,439			
Value of Assets	\$1,541,686 \$1,728,00			
Tangible Liabilities	400			
Credit and Bridge Facilities (5)		,000		
Mortgage Debt		,945		
Total Outstanding Debt	925	,945		
Forward 12-month Principal Payments				
(5)		(000)		
Total Outstanding Debt (FY 2018 Est.)	894,945			
Other Tangible Liabilities (at Book)	25,233			
Value of Liabilities	\$920,178			
Net Leverage (mid-point)	56%			
Net Asset Value	\$ 621,508	\$ 807,824		
Shares outstanding - diluted (FY 2018				
Est.)	21,	310		
Est. NAV / Share	\$ 29.17	\$ 37.91		
NAV / Share (mid-point)	\$3.	3.54		

NOI ESTIMATE					
1Q 2018 NOI Actual		\$ 19,127			
2Q 2018 NOI Actual	19,838				
3Q 2018 NOI Actual	19,959				
	Low	<u> </u>	<u>High</u>		
Estimated 4Q 2018 NOI Guidance (3)	19,7	76	20,576		
Estimated 4Q 2018 NOI - Acquisitions (3)	1,79	93	1,893		
Revised 4Q 2018 NOI Guidance, annualized (3)	\$ 86,2	76 \$	89,876		

	Min		Max
Implied Real Estate Value	\$ 1,496,949	\$	1,683,265
No of Units (December 31, 2018 E.) (2)	12	,555	
Implied Value/Apartment Unit	\$ 119.2	\$	134.1
Implied Value/Apartment Unit (mid-point)	\$1.	26.7	

IMPLIED VALUATION METRICS

- (1) Management estimates based on independent third party review of our properties.
- (2) Estimated value ranges, based on revised fourth quarter NOI guidance annualized, are presented for the existing portfolio (35 properties at September 30, 2018).
- (3) We anticipate net loss will be between \$0.4 million and \$1.6 million for the full year of 2018 and between \$3.6 million and \$4.8 million for the fourth quarter of 2018. Fourth quarter net operating income for the new acquisitions are forecast using Management's year one estimates; the new acquisitions NOI contributions are then added to the Company's original estimated 4Q 2018 guidance for the 32 properties.
- (4) Includes approximately \$2.5 million that is held for value-add upgrades and approximately \$3.0 million that is escrowed to finance green property improvements; reduced by \$5.5 million for estimated forward 12-month rehab and green capital expenditures.
- (5) Includes approximately \$31.0 million in forward 12-month principal payments. The \$30 Million Bridge Facility matures on March 26, 2019.

# NEXPOINT RESIDENTIAL TRUST, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

	Se	ptember 30, 2018	December 31, 2017
	(1	Unaudited)	
ASSETS			
Operating Real Estate Investments			
Land	\$	202,347 \$	
Buildings and improvements		929,275	806,981
Intangible lease assets		3,049	1,340
Construction in progress		5,048	3,786
Furniture, fixtures, and equipment		57,655	44,725
Total Gross Operating Real Estate Investments		1,197,374	1,046,447
Accumulated depreciation and amortization		(120,292)	(88,252)
Total Net Operating Real Estate Investments		1,077,082	958,195
Real estate held for sale, net of accumulated depreciation of \$897 and \$3,397, respectively		17,406	32,961
Total Net Real Estate Investments	·	1,094,488	991,156
Cash and cash equivalents		19,324	16,036
Restricted cash		26,253	27,212
Accounts receivable		5,014	2,932
Prepaid and other assets		2,660	1,559
Fair market value of interest rate swaps		27,974	16,480
TOTAL ASSETS	\$	1,175,713 \$	1,055,375
LIABILITIES AND STOCKHOLDERS' EQUITY Liabilities: Mortgages payable, net	\$	824,546 \$	724,057
Mortgages payable held for sale, net	Ψ	13,368	30,348
Credit facility, net		49,100	29,843
Bridge facility, net		29,550	8,576
Accounts payable and other accrued liabilities		6,181	6,226
Accrued real estate taxes payable		13,492	9,684
Accrued interest payable		2,284	2,074
Security deposit liability		1,917	1,518
Prepaid rents		1,359	1,470
Total Liabilities		941,797	813,796
Redeemable noncontrolling interests in the Operating Partnership		2,431	2,135
Steakhaldows! Equity:			
Stockholders' Equity: Preferred stock, \$0.01 par value: 100,000,000 shares authorized; 0 shares issued			
		_	_
Common stock, \$0.01 par value: 500,000,000 shares authorized; 20,797,135 and 21,049,565 shares issued and outstanding, respectively		207	210
Additional paid-in capital		199,661	206,227
Accumulated earnings less dividends		4,798	17,885
Accumulated other comprehensive income		26,819	15,122
Total Stockholders' Equity	-	231,485	239,444
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	1,175,713 \$	1,055,375

# NEXPOINT RESIDENTIAL TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

(in thousands, except per share amounts) (Unaudited)

Revenues         S         31,724         \$ 32,148         \$ 93,366         \$ 94,56           Other income         4,771         4,949         13,841         14,75           Total revenues         36,495         37,097         107,207         109,32           Expenses         9,231         10,075         26,339         29,61           Real estate taxes and insurance         5,048         4,853         14,492         14,91           Property management fees (1)         1,085         1,110         3,205         3,28           Advisory and administrative fees (2)         1,885         1,870         5,586         5,54           Corporate general and administrative expenses         1,932         1,623         5,731         4,84           Property general and administrative expenses         1,280         1,594         4,475         4,75           Depreciation and amortization         11,228         11,215         33,638         35,86	For the Three Months Ended September 30, For the Nine Months Ended September 30,
Rental income       \$ 31,724       \$ 32,148       \$ 93,366       \$ 94,56         Other income       4,771       4,949       13,841       14,75         Total revenues       36,495       37,097       107,207       109,32         Expenses         Property operating expenses       9,231       10,075       26,339       29,61         Real estate taxes and insurance       5,048       4,853       14,492       14,91         Property management fees (1)       1,085       1,110       3,205       3,28         Advisory and administrative fees (2)       1,885       1,870       5,586       5,54         Corporate general and administrative expenses       1,932       1,623       5,731       4,84         Property general and administrative expenses       1,280       1,594       4,475       4,75         Depreciation and amortization       11,228       11,215       33,638       35,86	2018 2017 2018 2017
Other income         4,771         4,949         13,841         14,75           Total revenues         36,495         37,097         107,207         109,32           Expenses           Property operating expenses         9,231         10,075         26,339         29,61           Real estate taxes and insurance         5,048         4,853         14,492         14,91           Property management fees (1)         1,085         1,110         3,205         3,28           Advisory and administrative fees (2)         1,885         1,870         5,586         5,54           Corporate general and administrative expenses         1,932         1,623         5,731         4,84           Property general and administrative expenses         1,280         1,594         4,475         4,75           Depreciation and amortization         11,228         11,215         33,638         35,86	
Total revenues         36,495         37,097         107,207         109,32           Expenses         Property operating expenses         9,231         10,075         26,339         29,61           Real estate taxes and insurance         5,048         4,853         14,492         14,91           Property management fees (1)         1,085         1,110         3,205         3,28           Advisory and administrative fees (2)         1,885         1,870         5,586         5,54           Corporate general and administrative expenses         1,932         1,623         5,731         4,84           Property general and administrative expenses         1,280         1,594         4,475         4,75           Depreciation and amortization         11,228         11,215         33,638         35,86	
Expenses         9,231         10,075         26,339         29,61           Real estate taxes and insurance         5,048         4,853         14,492         14,91           Property management fees (1)         1,085         1,110         3,205         3,28           Advisory and administrative fees (2)         1,885         1,870         5,586         5,54           Corporate general and administrative expenses         1,932         1,623         5,731         4,84           Property general and administrative expenses         1,280         1,594         4,475         4,75           Depreciation and amortization         11,228         11,215         33,638         35,86	
Property operating expenses       9,231       10,075       26,339       29,61         Real estate taxes and insurance       5,048       4,853       14,492       14,91         Property management fees (1)       1,085       1,110       3,205       3,28         Advisory and administrative fees (2)       1,885       1,870       5,586       5,54         Corporate general and administrative expenses       1,932       1,623       5,731       4,84         Property general and administrative expenses       1,280       1,594       4,475       4,75         Depreciation and amortization       11,228       11,215       33,638       35,86	<u>36,495</u> <u>37,097</u> <u>107,207</u> <u>109,322</u>
Real estate taxes and insurance       5,048       4,853       14,492       14,91         Property management fees (1)       1,085       1,110       3,205       3,28         Advisory and administrative fees (2)       1,885       1,870       5,586       5,54         Corporate general and administrative expenses       1,932       1,623       5,731       4,84         Property general and administrative expenses       1,280       1,594       4,475       4,75         Depreciation and amortization       11,228       11,215       33,638       35,86	
Property management fees (1)       1,085       1,110       3,205       3,28         Advisory and administrative fees (2)       1,885       1,870       5,586       5,54         Corporate general and administrative expenses       1,932       1,623       5,731       4,84         Property general and administrative expenses       1,280       1,594       4,475       4,75         Depreciation and amortization       11,228       11,215       33,638       35,86	
Advisory and administrative fees (2)       1,885       1,870       5,586       5,54         Corporate general and administrative expenses       1,932       1,623       5,731       4,84         Property general and administrative expenses       1,280       1,594       4,475       4,75         Depreciation and amortization       11,228       11,215       33,638       35,86	
Corporate general and administrative expenses         1,932         1,623         5,731         4,84           Property general and administrative expenses         1,280         1,594         4,475         4,75           Depreciation and amortization         11,228         11,215         33,638         35,86	
Property general and administrative expenses         1,280         1,594         4,475         4,75           Depreciation and amortization         11,228         11,215         33,638         35,86	
Depreciation and amortization         11,228         11,215         33,638         35,86	
•	1,280 1,594 4,475 4,756
71.600 22.240 02.466 00.01	11,228 11,215 33,638 35,866
Total expenses <u>31,689</u> <u>32,340</u> <u>93,466</u> <u>98,81</u>	31,689 32,340 93,466 98,810
<b>Operating income</b> 4,806 4,757 13,741 10,51	4,806 4,757 13,741 10,512
Interest expense (7,119) (8,257) (20,739) (22,47)	$(7,119) \qquad (8,257) \qquad (20,739) \qquad (22,479)$
	<b>–</b> – 2,836
Net income (loss) attributable to redeemable noncontrolling	
	O Company of the Comp
Other comprehensive income (loss)	
•	1,222 214 11,732 (835)
• • • • • • • • • • • • • • • • • • • •	
Comprehensive income (loss) attributable to redeemable	
Comprehensive income (loss)	(12) 103 13 103
	\$ (4,026) \$ 54,127 \$ 14,855 \$ 56,984
4 (1,020) \$ 31,127 \$ 11,033 \$ 30,70	(1,020) \$ 31,127 \$ 11,033 \$ 30,701
Weighted average common shares outstanding - basic 20,775 21,085 20,847 21,05	20,775 21,085 20,847 21,057
Weighted average common shares outstanding - diluted 21,262 21,453 21,328 21,40	21,262 21,453 21,328 21,407
21,000	
Earnings (loss) per share - basic \$ (0.25) \$ 2.56 \$ 0.15 \$ 2.7	\$ (0.25) \$ 2.56 \$ 0.15 \$ 2.74
Earnings (loss) per share - diluted \$ (0.25) \$ 2.51 \$ 0.15 \$ 2.7	\$ (0.25) \$ 2.51 \$ 0.15 \$ 2.70
Dividends declared per common share \$ 0.25 \$ 0.22 \$ 0.75 \$ 0.6	\$ 0.25 \$ 0.22 \$ 0.75 \$ 0.66

<sup>(1)</sup> Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of the OP.

<sup>(2)</sup> Fees incurred to the Company's adviser.

### Q3 Same Store Results of Operations for the Three Months Ended September 30, 2018 and 2017

There are 31 properties encompassing 11,091 units of apartment space, or approximately 88% of our Portfolio, in our same store pool for the three months ended September 30, 2018 and 2017 (our "Q3 Same Store" properties). Our Q3 Same Store properties exclude the following four properties in our Portfolio as of September 30, 2018: Atera Apartments, Cedar Pointe, Crestmont Reserve and Brandywine I & II.

As of September 30, 2018, our Q3 Same Store properties were approximately 93.8% leased with a weighted average monthly effective rent per occupied apartment unit of \$972, a year over year decrease of (20) bps and an increase of \$38, respectively.

The following table reflects the revenues, property operating expenses and NOI for the three months ended September 30, 2018 and 2017 for our Q3 Same Store and Non-Same Store properties (dollars in thousands):

	For t	the Three Months			
		2018	2017	\$ Change	% Change
Revenues					
Same Store					
Rental income	\$	30,130	\$ 28,725	\$ 1,405	4.9%
Other income		4,582	4,413	169	3.8%
Same Store revenues		34,712	33,138	1,574	4.7%
Non-Same Store					
Rental income		1,594	3,423	(1,829)	-53.4%
Other income		189	536	(347)	-64.7%
Non-Same Store revenues		1,783	3,959	(2,176)	-55.0%
Total revenues		36,495	37,097	(602)	-1.6%
Operating expenses					
Same Store					
Property operating expenses (1)		8,913	9,083	(170)	-1.9%
Real estate taxes and insurance		4,670	4,493	177	3.9%
Property management fees (2)		1,029	987	42	4.3%
Property general and administrative expenses (3)		1,087	1,022	65	6.4%
Same Store operating expenses		15,699	15,585	114	0.7%
Non-Same Store					
Property operating expenses		354	1,372	(1,018)	-74.2%
Real estate taxes and insurance		378	360	18	5.0%
Property management fees (2)		56	123	(67)	-54.5%
Property general and administrative expenses (4)		49	145	(96)	-66.2%
Non-Same Store operating expenses		837	2,000	(1,163)	-58.2%
Total operating expenses		16,536	17,585	(1,049)	-6.0%
NOI					
Same Store		19,013	17,553	1,460	8.3%
Non-Same Store		946	1,959	(1,013)	-51.7%
Total NOI (5)	\$	19,959	\$ 19,512	\$ 447	2.3%

- (1) For the three months ended September 30, 2018 and 2017, excludes approximately \$36,000 and \$380,000, respectively, of casualty-related recoveries.
- (2) Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of NexPoint Residential Trust Operating Partnership, L.P. (the "OP").
- (3) For the three months ended September 30, 2018 and 2017, excludes approximately \$96,000 and \$388,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.
- (4) For the three months ended September 30, 2018 and 2017, excludes approximately \$48,000 and \$39,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.
- (5) For additional information regarding NOI, see the "Definitions and Reconciliations of Non-GAAP Measures" section of this release.

The following table contains additional information about our Q3 Same Store properties rent and occupancy metrics, revenues, operating expenses and NOI for the three months ended September 30, 2018 and 2017 (dollars in thousands, except for per unit data):

	Q	3 2018	 Q3 2017	% Change
Same Store Total Units		11,091	11,091	
Same Store Occupied Units		10,405	10,425	
Same Store Ending Occupancy		93.8%	94.0%	-0.2%
Same Store Average Rent per Unit	\$	972	\$ 934	4.1%
Same Store Revenues				
Same Store Rental Income	\$	30,130	\$ 28,725	4.9%
Same Store Other Income		4,582	 4,413	3.8%
Total Same Store Revenues		34,712	33,138	4.7%
Same Store Operating Expenses				
Payroll		3,532	3,523	0.3%
Repairs & Maintenance		3,033	2,984	1.6%
Utilities		2,348	2,576	-8.9%
Real Estate Taxes		3,975	3,844	3.4%
Insurance		695	649	7.1%
Property Management Fees		1,029	987	4.3%
Office Operations		617	580	6.4%
Marketing		470	 442	6.3%
<b>Total Same Store Operating Expenses</b>		15,699	15,585	0.7%
Q3 Same Store NOI	\$	19,013	\$ 17,553	8.3%

# **Q3** Same Store Properties Operating Metrics

(dollars in thousands, except for per unit data)

Properties by Market (1)	Unit Count	Avera	ge Effective	Rent	Occupancy			Total	Total Rental Income			
	Total	Q3 2018	Q3 2017	% Change	Q3 2018	Q3 2017	bps Δ	Q3 2018	Q3 2017	% Change		
Texas												
Dallas	2,872	\$895	\$857	4.4%	94.0%	94.8%	-80	\$7,335	\$6,902	6.3%		
Houston	1,184	1,137	1,133	0.4%	93.5%	93.1%	40	3,751	3,518	6.6%		
Average/Total	4,056	966	938	3.0%	93.8%	94.3%	-50	11,086	10,420	6.4%		
North Carolina												
Charlotte	577	931	911	2.2%	93.1%	94.5%	-140	1,498	1,476	1.5%		
Average/Total	577	931	911	2.2%	93.1%	94.5%	-140	1,498	1,476	1.5%		
Caanaia												
Georgia Atlanta	2,220	1,013	973	4.1%	93.1%	93.2%	-10	6,157	5,988	2.8%		
Average/Total	2,220	1,013	973	4.1%	93.1%	93.2%	-10	6,157	5,988	2.8%		
Average/Total	2,220	1,013	913	4.170	93.170	93.270	-10	0,137	3,900	2.670		
Tennessee												
Nashville	1,038	948	913	3.8%	93.3%	94.7%	-140	2,722	2,658	2.4%		
Average/Total	1,038	948	913	3.8%	93.3%	94.7%	-140	2,722	2,658	2.4%		
Florida												
Orlando	830	1,112	1,029	8.1%	95.5%	94.2%	130	2,629	2,406	9.3%		
Tampa	576	916	857	6.9%	95.0%	94.4%	60	1,474	1,391	6.0%		
West Palm Beach	439	1,172	1,110		95.4%	94.8%	60	1,442	1,367	5.5%		
Average/Total	1,845	1,065	995	7.0%	95.3%	94.4%	90	5,545	5,164	7.4%		
Washington D.C.												
D.C. Metro	156	1,100	1,069	2.9%	94.9%	96.8%	-190	486	460	5.7%		
Average/Total	156	1,100	1,069	2.9%	94.9%	96.8%	-190	486	460	5.7%		
Arizona	1 100	<b>5</b> 00	751	2.504	02.507	00.70	100	0.505	0.770	2.00/		
Phoenix	1,199	798	771	3.5%	93.5%	92.5%	100	2,636	2,559			
Average/Total	1,199	798	771	3.5%	93.5%	92.5%	100	2,636	2,559	3.0%		
Average/Total	11,091	\$972	\$934	4.1%	93.8%	94.0%	-20	\$30,130	\$28,725	4.9%		

<sup>(1)</sup> This table only includes the 31 properties in our Q3 Same Store pool.

### YTD Same Store Results of Operations for the Nine Months Ended September 30, 2018 and 2017

There are 29 properties encompassing 10,123 units of apartment space, or approximately 81% of our Portfolio, in our same store pool for the nine months ended September 30, 2018 and 2017 (our "YTD Same Store" properties). Our YTD Same Store properties exclude the following six properties in our portfolio as of September 30, 2018: Hollister Place, Rockledge Apartments, Atera Apartments, Cedar Pointe, Crestmont Reserve and Brandywine I & II.

As of September 30, 2018, our YTD Same Store properties were approximately 93.8% leased with a weighted average monthly effective rent per occupied apartment unit of \$958, a year over year decrease of (40) bps and an increase of \$40, respectively.

The following table reflects the revenues, property operating expenses and NOI for the nine months ended September 30, 2018 and 2017 for our YTD Same Store and Non-Same Store properties (dollars in thousands):

	For the Nine Months Ende				\$	Change	% Change
Revenues							
Same Store							
Rental income	\$	80,085	\$	76,566	\$	3,519	4.6%
Other income		12,258		12,003		255	2.1%
Same Store revenues		92,343		88,569		3,774	4.3%
Non-Same Store							
Rental income		13,281		17,998		(4,717)	-26.2%
Other income		1,583		2,755		(1,172)	-42.5%
Non-Same Store revenues		14,864		20,753		(5,889)	-28.4%
Total revenues		107,207		109,322		(2,115)	-1.9%
Operating expenses							
Same Store							
Property operating expenses (1)		23,732		23,826		(94)	-0.4%
Real estate taxes and insurance		11,955		12,406		(451)	-3.6%
Property management fees (2)		2,773		2,659		114	4.3%
Property general and administrative expenses (3)		3,112		3,097		15	0.5%
Same Store operating expenses		41,572		41,988		(416)	-1.0%
Non-Same Store							
Property operating expenses (4)		3,309		6,136		(2,827)	-46.1%
Real estate taxes and insurance		2,537		2,505		32	1.3%
Property management fees (2)		432		621		(189)	-30.4%
Property general and administrative expenses (5)		433		755		(322)	<u>-42.6</u> %
Non-Same Store operating expenses		6,711		10,017		(3,306)	-33.0%
Total operating expenses		48,283		52,005		(3,722)	-7.2%
NOI							
Same Store		50,771		46,581		4,190	9.0%
Non-Same Store	_	8,153		10,736	_	(2,583)	-24.1%
Total NOI (6)	\$	58,924	\$	57,317	\$	1,607	2.8%

<sup>(1)</sup> For the nine months ended September 30, 2018 and 2017, excludes approximately \$709,000 and \$370,000, respectively, of casualty-related recoveries.

<sup>(2)</sup> Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of the OP.

- (3) For the nine months ended September 30, 2018 and 2017, excludes approximately \$779,000 and \$742,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.
- (4) For the nine months ended September 30, 2018 and 2017, excludes approximately \$7,000 and \$19,000, respectively, of casualty-related expenses.
- (5) For the nine months ended September 30, 2018 and 2017, excludes approximately \$151,000 and \$162,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.
- (6) For additional information regarding NOI, see the "Definitions and Reconciliations of Non-GAAP Measures" section of this release.

The following table contains additional information about our YTD Same Store properties rent and occupancy metrics, revenues, operating expenses and NOI for the nine months ended September 30, 2018 and 2017 (dollars in thousands, except for per unit data):

	Y	ΓD 2018	Y	TD 2017	% Change
Same Store Total Units		10,123		10,123	
Same Store Occupied Units		9,492		9,531	
Same Store Ending Occupancy		93.8%		94.2%	-0.4%
Same Store Average Rent per Unit	\$	958	\$	918	4.3%
Same Store Revenues					
Same Store Rental Income	\$	80,085	\$	76,566	4.6%
Same Store Other Income		12,258		12,003	2.1%
<b>Total Same Store Revenues</b>		92,343		88,569	4.3%
Same Store Operating Expenses					
Payroll		9,664		9,450	2.3%
Repairs & Maintenance		7,888		7,753	1.7%
Utilities		6,180		6,623	-6.7%
Real Estate Taxes		10,085		10,653	-5.3%
Insurance		1,870		1,753	6.7%
Property Management Fees		2,773		2,659	4.3%
Office Operations		1,832		1,875	-2.3%
Marketing		1,280		1,222	4.7%
<b>Total Same Store Operating Expenses</b>		41,572		41,988	-1.0%
YTD Same Store NOI	\$	50,771	\$	46,581	9.0%

### FFO, Core FFO and AFFO

The following table reconciles our calculations of FFO, Core FFO and AFFO to net income (loss), the most directly comparable GAAP financial measure, for the three and nine months ended September 30, 2018 and 2017 (in thousands, except per share amounts):

Depreciation and amortization 11,228 11,215 33,638	(	7 60,702 35,866 (78,386)
Depreciation and amortization 11,228 11,215 33,638	(	35,866
•	(	
C : 1  C  1  A  A  A  A  A  A  A  A  A		(78,386)
Gain on sales of real estate $ (58,490)$ $(13,742)$		, , ,
Adjustment for noncontrolling interests (19) (21) (70)		(1,670)
FFO attributable to common stockholders 5,949 6,780 22,994	-	16,512
<b>FFO per share - basic</b> \$ 0.29 \$ 0.32 \$ 1.10	\$	0.78
<b>FFO</b> per share - diluted \$ 0.28 \$ 0.32 \$ 1.08	\$	0.77
Loss on extinguishment of debt and modification costs 2,947 914 3,576		5,717
Casualty-related recoveries (36) (380) (702)		(351)
Change in fair value on derivative instruments - ineffective portion – (32) –		(97)
Amortization of deferred financing costs –		(27)
acquisition term notes – 197 21		323
Adjustment for noncontrolling interests (9) (3) (9)		(430)
Core FFO attributable to common stockholders8,8517,47625,880		21,674
<b>Core FFO per share - basic</b> \$ 0.43 \$ 0.35 \$ 1.24	\$	1.03
Core FFO per share - diluted \$ 0.42 \$ 0.35 \$ 1.21	\$	1.01
· ————————————————————————————————————		
Amortization of deferred financing costs –		
long term debt 341 375 1,061		1,225
Equity-based compensation expense 1,094 822 3,103		2,414
Adjustment for noncontrolling interests (4) (3) (12)		(72)
AFFO attributable to common stockholders 10,282 8,670 30,032	-	25,241
<b>AFFO per share - basic</b> \$ 0.49 \$ 0.41 \$ 1.44	\$	1.20
<b>AFFO</b> per share - diluted \$ 0.48 \$ 0.40 \$ 1.41	\$	1.18
Weighted average common shares outstanding -		
basic $20,775$ $21,085$ $20,847$		21,057
Weighted average common shares outstanding - diluted 21,262 21,453 21,328		21,407
Dividends declared per common share \$ 0.25 \$ 0.22 \$ 0.75	\$	0.66
FFO Coverage - diluted 1.12x 1.44x 1.44x		1.17x
Core FFO Coverage - diluted 1.67x 1.58x 1.62x		1.53x
AFFO Coverage - diluted 1.93x 1.84x 1.88x		1.79x

The three months ended September 30, 2018 as compared to the three months ended September 30, 2017

The change in our net loss of \$5.3 million for the three months ended September 30, 2018 as compared to our net income of \$54.1 million for the three months ended September 30, 2017 primarily relates to decreases in total revenues and gain on sales of real estate and an increase in loss on extinguishment of debt and modification costs, and was partially offset by decreases in total property operating expenses and interest expense. The change in our net income (loss) between the periods was also due to our acquisition and disposition activity in 2017 and 2018 and the timing of the transactions (we acquired one property in the first quarter of 2017, one property in the second quarter of 2017, one property in the fourth quarter of 2017 and three properties in the third quarter of 2018; we sold four properties in the second quarter of 2017, five properties in the third quarter of 2017 and one property in the first quarter of 2018).

FFO was \$5.9 million for the three months ended September 30, 2018 compared to \$6.8 million for the three months ended September 30, 2017, which was a decrease of approximately \$0.9 million. The change in our FFO between the periods primarily relates to an increase in loss on extinguishment and modification costs of \$2.0 million and a decrease in total revenues of \$0.6 million, partially offset by decreases in total property operating expenses of \$1.0 million and interest expense of \$1.1 million and adjustments for amounts attributable to noncontrolling interests.

Core FFO was \$8.9 million for the three months ended September 30, 2018 compared to \$7.5 million for the three months ended September 30, 2017, which was an increase of approximately \$1.4 million. The change in our Core FFO between the periods primarily relates to an increase in loss on extinguishment of debt and modification costs of \$2.0 million, partially offset by a decrease in FFO and adjustments for amounts attributable to noncontrolling interests.

AFFO was \$10.3 million for the three months ended September 30, 2018 compared to \$8.7 million for the three months ended September 30, 2017, which was an increase of approximately \$1.6 million. The change in our AFFO between the periods primarily relates to increases in Core FFO and equity-based compensation expense of \$0.3 million.

The nine months ended September 30, 2018 as compared to the nine months ended September 30, 2017

The change in our net income of \$3.2 million for the nine months ended September 30, 2018 as compared to our net income of \$60.7 million for the nine months ended September 30, 2017 primarily relates to decreases in total revenues and gain on sales of real estate, and was partially offset by decreases in total property operating expenses, depreciation and amortization, interest expense and loss on extinguishment of debt and modification costs. The change in our net income between the periods was also due to our acquisition and disposition activity in 2017 and 2018 and the timing of the transactions, as described above.

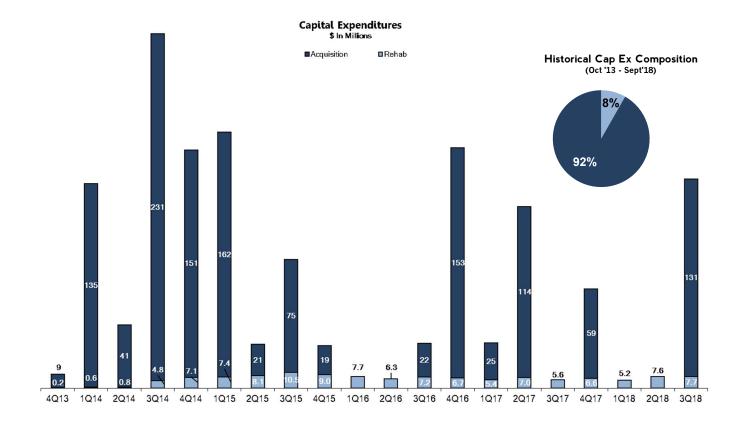
FFO was \$23.0 million for the nine months ended September 30, 2018 compared to \$16.5 million for the nine months ended September 30, 2017, which was an increase of approximately \$6.5 million. The change in our FFO between the periods primarily relates to decreases in total property operating expenses of \$4.0 million, interest expense of \$1.7 million and loss on extinguishment of debt and modification costs of \$2.1 million, partially offset by a decrease in total revenues of \$2.1 million and adjustments for amounts attributable to noncontrolling interests.

Core FFO was \$25.9 million for the nine months ended September 30, 2018 compared to \$21.7 million for the nine months ended September 30, 2017, which was an increase of approximately \$4.2 million. The change in our Core FFO between the periods primarily relates to an increase in FFO, partially offset by a \$2.1 million decrease in loss on extinguishment of debt and modification costs and adjustments for amounts attributable to noncontrolling interests.

AFFO was \$30.0 million for the nine months ended September 30, 2018 compared to \$25.2 million for the nine months ended September 30, 2017, which was an increase of approximately \$4.8 million. The change in our AFFO between the periods primarily relates to increases in Core FFO and equity-based compensation expense of \$0.7 million.



Historical Capital Expenditures						
	Q3 2018	Q3 2017	% Change	YTD 2018	YTD 2017	% Change
(\$ in thousands)						
Capital Expenditures						
Acquisition Capital Expenditures	\$ 130,980	\$	N/A	\$ 130,980	\$ 138,000	-5.1%
Capitalized Rehab Expenditures						
Interior	2,582	1,883	37.1%	6,138	6,647	-7.7%
Exterior and common area	2,322	1,166	99.1%	7,314	5,067	44.3%
Capitalized Maintenance Expenditures						
Recurring	1,463	1,334	9.7%	3,782	3,647	3.7%
Non-Recurring	1,340	1,184	13.2%	3,265	2,592	26.0%
Total Capital Expenditures	\$ 138,687	\$ 5,567	2391.2%	\$ 151,479	\$ 155,953	-2.9%



### Value-Add Program Details

		Completed	Average Rent	Average Rent	Avg. Rehab Cost	Post-Rehab	507.0
Property Name (1)	Units	(2) P	re-Rehab	Post-Rehab	Per Unit (3)	Rent Change %	ROI (3)
Completed Value-Add Programs							
Southpoint Reserve at Stoney Creek	156	<i>5.5.</i> ¢	000	¢ 1,007,0	7 420	10.70/	17 10/
(4)	156	55 \$	990	<u> </u>		10.7%	17.1%
Total/Weighted Average	156	55 \$	990	\$ 1,096	7,428	10.7%	<u>17.1</u> %
Value-Add Programs In Progress							
Abbington Heights	274	172 \$	797	\$ 896 \$	4,759	12.5%	25.1%
Arbors on Forest Ridge	210	174	794	875	3,220	10.2%	30.1%
Atera Apartments	380	52	1,222	1,381	3,297	13.0%	57.9%
Beechwood Terrace	300	208	877	971	5,341	10.7%	21.1%
Belmont at Duck Creek	240	189	932	1,024	3,650	9.9%	30.3%
Cornerstone	430	209	924	1,005	5,351	8.8%	18.1%
Courtney Cove	324	123	787	890	4,684	13.0%	26.3%
Cutter's Point	196	165	1,040	1,135	4,224	9.1%	26.9%
Eagle Crest	447	98	783	864	2,679	10.3%	36.2%
Edgewater at Sandy Springs	760	389	882	987	7,439	11.9%	17.0%
Heatherstone	152	156	806	884	4,281	9.6%	21.7%
Hollister Place	260	113	918	1,066	7,313	16.2%	24.3%
Madera Point	256	138	808	901	4,041	11.5%	27.5%
Parc500	217	96	1,178	1,354	14,093	14.9%	14.9%
Radbourne Lake	225	257	986	1,039	955	5.3%	65.8%
Rockledge Apartments	708	87	1,046	1,269	11,690	21.2%	22.8%
Sabal Palm at Lake Buena Vista	400	192	1,131	1,210	694	7.0%	136.8%
Seasons 704 Apartments	222	127	1,056	1,121	5,903	6.2%	13.3%
Silverbrook	642	420	786	851	3,040	8.3%	25.6%
The Ashlar	264	258	827	898	3,897	8.7%	22.0%
The Colonnade	415	74	652	915	10,658	40.3%	29.6%
The Pointe at the Foothills	528	63	914	948	1,940	3.8%	21.5%
The Preserve at Terrell Mill	752	392	766	901	8,562	17.6%	18.9%
The Summit at Sabal Park	252	177	886	968	4,526	9.3%	21.8%
Timber Creek	352	61	843	946	4,712	12.3%	26.4%
Venue at 8651	333	265	831	907	4,199	9.2%	21.8%
Versailles	388	413	834	909	3,956	8.9%	22.6%
Willow Grove	244	129	820	926	5,620	12.9%	22.6%
Woodbridge	220	93	958	1,047	5,315	9.3%	20.1%
Total/Weighted Average	10,391	5,290 \$	875	\$ 970	5,010	10.8%	24.0%
Total/Weighted Average Completed	1 10,547	5,345 \$	876	\$ 971	5,033	10.8%	22.6%
						Dant Change 6	DOL

Planned Value-Add Programs		Pr	ojected Av	g. Rent		Rent Change & ROI (Projections)			
Old Farm	734	<b>-</b> \$	1,226 \$	1,316	TBD	7.3%	TBD		
Stone Creek at Old Farm	190	_	1,261	1,305	TBD	3.5%	TBD		
Cedar Pointe	210	_	1,058	1,188	TBD	12.3%	TBD		
Crestmont Reserve	242	_	910	1,010	TBD	11.0%	TBD		
Brandywine I & II	632	<u> </u>	959	1,079	TBD	12.5%	TBD		
Total/Weighted Average Planned	2,008	<u> </u>	1,090 \$	1,190	TBD	9.2%	TBD		

<sup>(1)</sup> We do not plan to upgrade 100% of the units at each of our properties.

<sup>(2)</sup> Inclusive of all full and partial interior upgrades completed through September 30, 2018.

<sup>(3)</sup> Inclusive of all full and partial interior upgrades completed and leased through September 30, 2018.

<sup>(4)</sup> Property was classified as held for sale as of September 30, 2018.

### **Outstanding Debt Details**

Mortgage Debt

The following table contains summary information concerning the mortgage debt of the Company as of September 30, 2018 (dollars in thousands):

Arbors on Forest Ridge   Floating 84   S   13,130   3,04%   71/12024   Eagle Crest   Floating 84   16,640   3,94%   71/12024   Eagle Crest   Floating 84   29,510   3,94%   71/12024   Eagle Crest   Floating 84   29,510   3,94%   71/12024   Eagle Crest   Floating 84   29,510   3,94%   71/12024   Eagle Crest   Floating 84   30,590   3,04%   71/12024   Eaglewater at Sandy Springs   Floating 84   52,000   3,04%   71/12024   Eaglewater at Sandy Springs   Floating 84   23,365   3,70%   91/12025   Eaglewater at Sandy Springs   Floating 84   14,818   4,04%   71/12024   Woodbridge   Floating 84   13,677   4,04%   71/12024   Woodbridge   Floating 84   13,670   3,88%   71/12024   The Summit at Sabal Park   Floating 84   13,680   3,88%   71/12024   The Preserve at Terrell Mill   Floating 84   14,520   3,88%   71/12024   The Preserve at Terrell Mill   Floating 84   14,520   3,88%   71/12024   The Ashlar   Floating 84   14,520   3,88%   71/12024   Versailles   Floating 84   14,520   3,88%   71/12024   Versailles   Floating 84   17,460   3,88%   71/12024   Wadera Point   Floating 84   17,460   3,88%   71/12024   The Pointe at the Foothills   Floating 84   13,348   3,88%   71/12024   The Pointe at the Foothills   Floating 84   13,348   3,48%   71/12024   The Colonnade   Floating 84   13,34   4,04%   71/12024   Timber Creek   (4) Floating 84   12,04   3,52%   10/12025   Sabal Palm at Lake Buena Vista   (6) Floating 84   12,00   3,55%   10/12025   Sabal Palm at Lake Buena Vista   (6) Floating 84   14,10   3,52%   10/12025   Sabal Palm at Lake Buena Vista   (6) Floating 84   14,10   3,52%   10/12025   Sabal Palm at Lake Buena Vista   (6) Floating 84   14,10   3,55%   10/12025   Sabal Palm at Lake Buena Vista   (6) Floating 84   14,811   3,60%   10/12025   Sabal Palm at Lake Buena Vista   (6) Floating 84   14,811   3,60%   10/12025   Sabal Palm at Lake Buena Vista	Operating Properties		Туре	Term (months)		standing ncipal (1)	Interest Rate (2)	Maturity Date
Fagle Crest   Floating   84   30,590   3,94%   71/12024	Arbors on Forest Ridge		Floating	84	\$	13,130	3.94%	7/1/2024
Silverbrook         Floating         84         30,590         3,94%         71/2024           Edgewater at Sandy Springs         Floating         84         52,000         3,94%         71/2024           Beechwood Terrace         (3) Floating         84         23,365         3,70%         9/1/2025           Willow Grove         Floating         84         14,818         4,04%         71/2024           Woodbridge         Floating         84         13,677         4,04%         71/2024           The Summit at Sabal Park         Floating         84         13,660         3,88%         71/2024           Courtney Cove         Floating         84         13,660         3,88%         71/2024           The Preserve at Terrell Mill         Floating         84         42,480         3,88%         71/2024           The Ashlar         Floating         84         42,480         3,88%         71/2024           The Ashlar         Floating         84         42,480         3,88%         71/2024           The Ashlar         Floating         84         4,480         3,88%         71/2024           Versailles         Floating         84         13,43         3,80         3,83         71	Cutter's Point		Floating	84		16,640	3.94%	7/1/2024
Edgewater at Sandy Springs	Eagle Crest		Floating	84		29,510	3.94%	7/1/2024
Beechwood Terrace   (3)   Floating   84   23,365   3.70%   9/1/2025	Silverbrook		Floating	84		30,590	3.94%	7/1/2024
Willow Grove Floating 84 14,818 4.04% 7/1/2024 Woodbridge Floating 84 13,677 4.04% 7/1/2024 The Summit at Sabal Park Floating 84 13,660 3.88% 7/1/2024 Courtney Cove Floating 84 13,680 3.88% 7/1/2024 The Preserve at Terrell Mill Floating 84 13,680 3.88% 7/1/2024 The Preserve at Terrell Mill Floating 84 14,248 3.88% 7/1/2024 Heatherstone Floating 84 14,520 3.88% 7/1/2024 Versailles Floating 84 8,880 3.88% 7/1/2024 Versailles Floating 84 12,388 3.88% 7/1/2024 Versailles Floating 84 17,460 3.88% 7/1/2024 Versailles Floating 84 17,460 3.88% 7/1/2024 Madera Point Floating 84 15,150 3.88% 7/1/2024 The Opinic at the Foothills Floating 84 15,150 3.88% 7/1/2024 The Colonnade Floating 84 34,800 3.88% 7/1/2024 The Colonnade Floating 84 13,3734 4.04% 7/1/2024 The Colonnade Floating 84 28,093 3.94% 7/1/2024 Old Farm Floating 84 52,886 3.94% 7/1/2024 Timber Creek 41 Old Farm Floating 84 52,886 3.94% 7/1/2024 Timber Creek (4) Floating 84 24,100 3.52% 10/1/2025 Radbourne Lake Suena Vista (6) Floating 84 20,000 3.55% 10/1/2025 Abbington Heights (7) Floating 84 16,920 3.51% 9/1/2025 Abbington Heights (7) Floating 84 16,920 3.51% 9/1/2025 Belmont at Duck Creek Floating 84 17,760 3.65% 6/1/2025 Cornerstone Fixed 120 15,547 4.49% 8/1/2025 Belmont at Duck Creek Floating 84 14,811 3.60% 10/1/2025 Brandywine 1 & II Floating 84 14,811 3.60% 10/1/2025 Brandywine 1 & Floating 84 14,811 3.60% 10/1/2025 Brandywine 1 & Floating 84 14,811 3.60% 10/1/2025 Brandywine 1 & II Floating 84 17,300 3.61% 9/1/2025 Brandywine 1 & II Floating 84 14,811 3.60% 10/1/2025 Brandywine 1 & II Floating 84 17,300 3.61% 9/1/2025 Brandywine 1 & II Floating 84 17,300 3.61% 9/1/2025 Brandywine 1 & II Floating 84 17,300 3.61% 9/1/2025 Brandywine 1 & II Floating 84 17,300 3.61% 9/1/2025 Brandywine 1 & II Floating 84 17,300 3.61% 9/1/2025 Brandywine 1 & II Floating 84 17,300 3.61% 9/1/2025 Brandywine 1 & II Floating 84 17,300 3.61% 9/1/2025 Brandywine 1 & II Floating 84 17,300 3.61% 9/1/2025 Brandywine 1 & II Floating 84 17,300 3.61% 9/1/2025 Brandywine 1 & II Floating	Edgewater at Sandy Springs		Floating	84		52,000	3.94%	7/1/2024
Woodbridge	Beechwood Terrace	(3)	Floating	84		23,365	3.70%	9/1/2025
The Summit at Sabal Park	Willow Grove		Floating	84		14,818	4.04%	7/1/2024
Courtney Cove   Floating   84   13,680   3.88%   7/1/2024   The Preserve at Terrell Mill   Floating   84   42,480   3.88%   7/1/2024   The Ashlar   Floating   84   14,520   3.88%   7/1/2024   Heatherstone   Floating   84   8,880   3.88%   7/1/2024   Heatherstone   Floating   84   23,880   3.88%   7/1/2024   Versailles   Floating   84   17,460   3.88%   7/1/2024   Madera Point   Floating   84   15,150   3.88%   7/1/2024   Madera Point   Floating   84   15,150   3.88%   7/1/2024   The Pointe at the Foothills   Floating   84   13,734   4.04%   7/1/2024   The Pointe at the Foothills   Floating   84   13,734   4.04%   7/1/2024   The Colonnade   Floating   84   28,903   3.94%   7/1/2024   Old Farm   Floating   84   28,903   3.94%   7/1/2024   Old Farm   Floating   84   52,886   3.94%   7/1/2024   Old Farm   Floating   84   15,274   3.094%   7/1/2024   Stone Creek at Old Farm   Floating   84   24,100   3.52%   10/1/2025   Radbourne Lake   (5) Floating   84   24,100   3.52%   10/1/2025   Radbourne Lake   (5) Floating   84   24,100   3.55%   10/1/2025   Sabal Palm at Lake Buena Vista   (6) Floating   84   42,100   3.56%   9/1/2025   Belmont at Duck Creek   Floating   84   17,760   3.65%   6/1/2025   Belmont at Duck Creek   Floating   84   17,760   3.65%   6/1/2025   Belmont at Duck Creek   Floating   84   17,760   3.65%   6/1/2025   Rockledge Apartments   Floating   84   14,811   3.60%   10/1/2025   Rockledge Apartments   Floating   84   14,811   3.60%   10/1/2025   Rockledge Apartments   Floating   84   14,811   3.60%   10/1/2025   Brandywine I & II   Floating   84   12,061   3.44%   10/1/2025   Brandywine I & II   Floating   84   12,061   3.44%   10/1/2025   Brandywine I & II   Floating   84   12,061   3.44%   10/1/2025   Brandywine I & II   Floating   84   13,445   4.37%   11/1/2024   Brandywine I & II   Floating   84   13,445   4.37%   11/1/2024   Brandywine I & II   Floating   84   13,445   4.37%   11/1/2024   Brandywine I & II   Floating   84   13,445   4.37%   11/1/2025   Brandywine I & II   Floating   84   13,	Woodbridge		Floating	84		13,677	4.04%	7/1/2024
The Preserve at Terrell Mill Floating 84 42,480 3.88% 7/1/2024 The Ashlar Floating 84 14,520 3.88% 7/1/2024 Heatherstone Floating 84 8,880 3.88% 7/1/2024 Versailles Floating 84 23,880 3.88% 7/1/2024 Versailles Floating 84 17,460 3.88% 7/1/2024 Seasons 704 Apartments Floating 84 15,150 3.88% 7/1/2024 Madera Point Floating 84 15,150 3.88% 7/1/2024 The Pointe at the Foothills Floating 84 15,150 3.88% 7/1/2024 The Pointe at the Foothills Floating 84 13,734 4,04% 7/1/2024 The Colonnade Floating 84 28,093 3.98% 7/1/2024 Old Farm Floating 84 28,093 3.94% 7/1/2024 Stone Creek at Old Farm Floating 84 15,274 3,94% 7/1/2024 Stone Creek at Old Farm Floating 84 24,100 3.59% 10/1/2025 Radbourne Lake (5) Floating 84 24,100 3.55% 10/1/2025 Radbourne Lake (5) Floating 84 20,000 3.55% 10/1/2025 Sabal Palm at Lake Buena Vista (6) Floating 84 42,100 3.56% 9/1/2025 Abbington Heights (7) Floating 84 16,920 3.51% 9/1/2025 Abbington Heights (7) Floating 84 17,760 3.66% 9/1/2025 Cornerstone Fixed 120 22,339 4.24% 3/1/2023 Parc500 Fixed 120 15,547 4.49% 8/1/2025 Rockledge Apartments Floating 84 14,811 3.66% 10/1/2025 Rockledge Apartments Floating 84 17,300 3.61% 9/1/2025 Rockledge Apartments Floating 84 17,300 3.61% 9/1/2025 Forestmont Reserve Floating 84 12,061 3.44% 10/1/2025 Brandywine I & II Floating 84 12,061 3.44% 10/1/2025 Brandywine I & II Floating 84 12,061 3.44% 10/1/2025 Brandywine I & II Floating 84 12,061 3.44% 10/1/2025 Brandywine I & II Floating 84 12,061 3.44% 10/1/2025 Brandywine I & II Floating 84 12,061 3.44% 10/1/2025 Brandywine I & II Floating 84 12,061 3.44% 10/1/2025 Brandywine I & II Floating 84 12,061 3.44% 10/1/2025 Brandywine I & II Floating 84 12,061 3.44% 10/1/2025 Brandywine I & II Floating 84 13,445 4.37% 11/1/2024 Feeter of financing costs, net of accumulated amortization of \$1,424 (8,610)	The Summit at Sabal Park		Floating	84		13,560	3.88%	7/1/2024
The Ashlar   Floating   84   14,520   3.88%   7/1/2024   Heatherstone   Floating   84   8,880   3.88%   7/1/2024   Versailles   Floating   84   17,460   3.88%   7/1/2024   Seasons 704 Apartments   Floating   84   17,460   3.88%   7/1/2024   Madera Point   Floating   84   15,150   3.88%   7/1/2024   Madera Point   Floating   84   15,150   3.88%   7/1/2024   The Pointe at the Foothills   Floating   84   34,800   3.88%   7/1/2024   Venue at 8651   Floating   84   13,734   4,04%   7/1/2024   The Colonnade   Floating   84   28,093   3.94%   7/1/2024   The Colonnade   Floating   84   52,886   3.94%   7/1/2024   The Colonnade   Floating   84   52,886   3.94%   7/1/2024   Timber Creek at Old Farm   Floating   84   15,274   3.94%   7/1/2024   Timber Creek   (4)   Floating   84   24,100   3.52%   10/1/2025   Radbourne Lake   (5)   Floating   84   24,100   3.55%   10/1/2025   Radbourne Lake   (5)   Floating   84   42,100   3.55%   10/1/2025   Abbington Heights   (7)   Floating   84   42,100   3.56%   9/1/2025   Abbington Heights   (7)   Floating   84   42,100   3.56%   9/1/2025   Belmont at Duck Creek   Floating   84   17,760   3.65%   6/1/2025   Belmont at Duck Creek   Floating   84   17,760   3.65%   6/1/2025   Belmont at Duck Creek   Floating   84   17,760   3.65%   6/1/2025   Hellister Place   (8)   Floating   84   14,811   3.60%   10/1/2025   Hollister Place   (8)   Floating   84   14,811   3.60%   10/1/2025   Hollister Place   Floating   84   14,811   3.60%   10/1/2025   Brandywine I & II   Floating   84   17,300   3.61%   9/1/2025   Brandywine I & II   Floating   84   12,061   3.44%   10/1/2025   Brandywine I & II   Floating   84   12,061   3.44%   10/1/2025   Brandywine I & II   Floating   84   13,435   3.44%   10/1/2025   Brandywine I & II   Floating   84   13,445   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   13,445   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   13,445   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   13,445   43,845   10/1/2025   Brandywi	Courtney Cove		Floating	84		13,680	3.88%	7/1/2024
Heatherstone	The Preserve at Terrell Mill		Floating	84		42,480	3.88%	7/1/2024
Versailles         Floating         84         23,880         3.88%         7/1/2024           Seasons 704 Apartments         Floating         84         17,460         3.88%         7/1/2024           Madera Point         Floating         84         15,150         3.88%         7/1/2024           The Pointe at the Foothills         Floating         84         15,150         3.88%         7/1/2024           Venue at 8651         Floating         84         13,734         4.04%         7/1/2024           The Colonnade         Floating         84         28,093         3.94%         7/1/2024           Old Farm         Floating         84         28,093         3.94%         7/1/2024           Stone Creek at Old Farm         Floating         84         28,093         3.94%         7/1/2024           Stone Creek at Old Farm         Floating         84         15,274         3.94%         7/1/2024           Stone Creek at Old Farm         Floating         84         24,100         3.52%         10/1/2025           Sabal Palm at Lake Buena Vista         (5) Floating         84         24,100         3.52%         10/1/2025           Sabal Palm at Lake Buena Vista         (6) Floating         84 <td< td=""><td>The Ashlar</td><td></td><td>Floating</td><td>84</td><td></td><td>14,520</td><td>3.88%</td><td>7/1/2024</td></td<>	The Ashlar		Floating	84		14,520	3.88%	7/1/2024
Seasons 704 Apartments         Floating         84         17,460         3.88%         7/1/2024           Madera Point         Floating         84         15,150         3.88%         7/1/2024           The Pointe at the Foothills         Floating         84         34,800         3.88%         7/1/2024           Venue at 8651         Floating         84         13,734         4.04%         7/1/2024           The Colonnade         Floating         84         28,093         3.94%         7/1/2024           Old Farm         Floating         84         52,886         3.94%         7/1/2024           Stone Creek at Old Farm         Floating         84         15,274         3.94%         7/1/2024           Timber Creek         (4)         Floating         84         24,100         3.52%         10/1/2025           Radbourne Lake         (5)         Floating         84         20,000         3.55%         10/1/2025           Radbourne Lake         (5)         Floating         84         42,100         3.56%         9/1/2025           Sabal Palm at Lake Buena Vista         (6)         Floating         84         42,100         3.56%         9/1/2025           Abbington Heights <t< td=""><td>Heatherstone</td><td></td><td>Floating</td><td>84</td><td></td><td>8,880</td><td>3.88%</td><td>7/1/2024</td></t<>	Heatherstone		Floating	84		8,880	3.88%	7/1/2024
Madera Point         Floating         84         15,150         3.88%         7/1/2024           The Pointe at the Foothills         Floating         84         34,800         3.88%         7/1/2024           Venue at 8651         Floating         84         13,734         4.04%         7/1/2024           The Colonnade         Floating         84         28,093         3.94%         7/1/2024           Old Farm         Floating         84         52,886         3.94%         7/1/2024           Stone Creek at Old Farm         Floating         84         15,274         3.94%         7/1/2024           Timber Creek         (4)         Floating         84         24,100         3.55%         10/1/2025           Radbourne Lake         (5)         Floating         84         20,000         3.55%         10/1/2025           Rabbourne Lake         (5)         Floating         84         20,000         3.55%         10/1/2025           Rabbourne Lake         (5)         Floating         84         42,100         3.56%         9/1/2025           Rabbourne Lake         (5)         Floating         84         42,100         3.56%         9/1/2025           Babal Palm at Lake Buena Vista	Versailles		Floating	84		23,880	3.88%	7/1/2024
The Pointe at the Foothills	Seasons 704 Apartments		Floating	84		17,460	3.88%	7/1/2024
The Pointe at the Foothills   Floating   84   34,800   3.88%   7/1/2024   Venue at 8651   Floating   84   13,734   4.04%   7/1/2024   The Colonnade   Floating   84   28,093   3.94%   7/1/2024   Old Farm   Floating   84   52,886   3.94%   7/1/2024   Stone Creek at Old Farm   Floating   84   15,274   3.94%   7/1/2024   Stone Creek at Old Farm   Floating   84   24,100   3.52%   10/1/2025   Radbourne Lake   (5) Floating   84   20,000   3.55%   10/1/2025   Radbourne Lake   (5) Floating   84   20,000   3.55%   10/1/2025   Sabal Palm at Lake Buena Vista   (6) Floating   84   42,100   3.56%   9/1/2025   Abbington Heights   (7) Floating   84   16,920   3.51%   9/1/2025   Belmont at Duck Creek   Floating   84   17,760   3.65%   6/1/2025   Cornerstone   Fixed   120   22,339   4.24%   3/1/2025   Pare500   Fixed   120   15,547   4.49%   8/1/2025   Hollister Place   (8) Floating   84   14,811   3.60%   10/1/2025   Rockledge Apartments   Floating   84   48,811   3.60%   10/1/2025   Rockledge Apartments   Floating   84   49,500   3.74%   11/1/2024   Atera Apartments   Floating   84   47,300   3.61%   9/1/2025   Brandywine I & II   Floating   84   17,300   3.61%   9/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floating   84   43,835   3.44%   10/1/2025   Brandywine I & II   Floa	Madera Point		Floating	84		15,150	3.88%	7/1/2024
The Colonnade	The Pointe at the Foothills		Floating	84			3.88%	7/1/2024
Stone Creek at Old Farm	Venue at 8651		Floating	84		13,734	4.04%	7/1/2024
Stone Creek at Old Farm	The Colonnade		Floating	84		28,093	3.94%	7/1/2024
Stone Creek at Old Farm	Old Farm		Floating	84		52,886	3.94%	7/1/2024
Radbourne Lake       (5)       Floating       84       20,000       3.55%       10/1/2025         Sabal Palm at Lake Buena Vista       (6)       Floating       84       42,100       3.56%       9/1/2025         Abbington Heights       (7)       Floating       84       16,920       3.51%       9/1/2025         Belmont at Duck Creek       Floating       84       17,760       3.65%       6/1/2025         Cornerstone       Fixed       120       22,339       4.24%       3/1/2023         Parc500       Fixed       120       15,547       4.49%       8/1/2025         Hollister Place       (8)       Floating       84       14,811       3.60%       10/1/2025         Hockledge Apartments       Floating       84       68,100       3.83%       7/1/2024         Atera Apartments       Floating       84       29,500       3.74%       11/1/2024         Cedar Pointe       Floating       84       17,300       3.61%       9/1/2025         Crestmont Reserve       Floating       84       12,061       3.44%       10/1/2025         Brair market value adjustment       656         Deferred financing costs, net of accumulated amortization of \$1,424       (8,610) </td <td>Stone Creek at Old Farm</td> <td></td> <td></td> <td>84</td> <td></td> <td></td> <td>3.94%</td> <td>7/1/2024</td>	Stone Creek at Old Farm			84			3.94%	7/1/2024
Radbourne Lake       (5)       Floating       84       20,000       3.55%       10/1/2025         Sabal Palm at Lake Buena Vista       (6)       Floating       84       42,100       3.56%       9/1/2025         Abbington Heights       (7)       Floating       84       16,920       3.51%       9/1/2025         Belmont at Duck Creek       Floating       84       17,760       3.65%       6/1/2025         Cornerstone       Fixed       120       22,339       4.24%       3/1/2023         Parc500       Fixed       120       15,547       4.49%       8/1/2025         Hollister Place       (8)       Floating       84       14,811       3.60%       10/1/2025         Hockledge Apartments       Floating       84       68,100       3.83%       7/1/2024         Atera Apartments       Floating       84       29,500       3.74%       11/1/2024         Cedar Pointe       Floating       84       17,300       3.61%       9/1/2025         Crestmont Reserve       Floating       84       12,061       3.44%       10/1/2025         Brair market value adjustment       656         Deferred financing costs, net of accumulated amortization of \$1,424       (8,610) </td <td>Timber Creek</td> <td>(4)</td> <td>Floating</td> <td>84</td> <td></td> <td>24,100</td> <td>3.52%</td> <td>10/1/2025</td>	Timber Creek	(4)	Floating	84		24,100	3.52%	10/1/2025
Sabal Palm at Lake Buena Vista       (6)       Floating       84       42,100       3.56%       9/1/2025         Abbington Heights       (7)       Floating       84       16,920       3.51%       9/1/2025         Belmont at Duck Creek       Floating       84       17,760       3.65%       6/1/2025         Cornerstone       Fixed       120       22,339       4.24%       3/1/2023         Parc500       Fixed       120       15,547       4.49%       8/1/2025         Hollister Place       (8)       Floating       84       14,811       3.60%       10/1/2025         Rockledge Apartments       Floating       84       68,100       3.83%       7/1/2024         Atera Apartments       Floating       84       29,500       3.74%       11/1/2024         Cedar Pointe       Floating       84       17,300       3.61%       9/1/2025         Crestmont Reserve       Floating       84       12,061       3.44%       10/1/2025         Brandywine I & II       Floating       84       43,835       3.44%       10/1/2025         Fair market value adjustment       656         Deferred financing costs, net of accumulated amortization of \$1,424       (8,610)	Radbourne Lake			84			3.55%	10/1/2025
Abbington Heights (7) Floating 84 16,920 3.51% 9/1/2025 Belmont at Duck Creek Floating 84 17,760 3.65% 6/1/2025 Cornerstone Fixed 120 22,339 4.24% 3/1/2023 Parc500 Fixed 120 15,547 4.49% 8/1/2025 Hollister Place (8) Floating 84 14,811 3.60% 10/1/2025 Rockledge Apartments Floating 84 68,100 3.83% 7/1/2024 Atera Apartments Floating 84 29,500 3.74% 11/1/2024 Cedar Pointe Floating 84 17,300 3.61% 9/1/2025 Crestmont Reserve Floating 84 12,061 3.44% 10/1/2025 Brandywine I & II Floating 84 12,061 3.44% 10/1/2025 Brandywine I & II Floating 84 13,835 3.44% 10/1/2025 Fair market value adjustment 656 Deferred financing costs, net of accumulated amortization of \$1,424 (8,610)  Held For Sale Property  Southpoint Reserve at Stoney Creek Floating 84 13,445 4.37% 1/1/2022 Deferred financing costs, net of accumulated amortization of \$88 (77)	Sabal Palm at Lake Buena Vista			84			3.56%	9/1/2025
Belmont at Duck Creek         Floating         84         17,760         3.65%         6/1/2025           Cornerstone         Fixed         120         22,339         4.24%         3/1/2023           Parc500         Fixed         120         15,547         4.49%         8/1/2025           Hollister Place         (8)         Floating         84         14,811         3.60%         10/1/2025           Rockledge Apartments         Floating         84         68,100         3.83%         7/1/2024           Atera Apartments         Floating         84         29,500         3.74%         11/1/2024           Cedar Pointe         Floating         84         17,300         3.61%         9/1/2025           Crestmont Reserve         Floating         84         12,061         3.44%         10/1/2025           Brandywine I & II         Floating         84         43,835         3.44%         10/1/2025           Fair market value adjustment         656         656         656         656         656         656           Deferred financing costs, net of accumulated amortization of \$1,424         (8,610)         \$824,546         824,546         824,546           Held For Sale Property         50,000         \$8	Abbington Heights	(7)		84		16,920	3.51%	9/1/2025
Cornerstone         Fixed         120         22,339         4.24%         3/1/2023           Parc500         Fixed         120         15,547         4.49%         8/1/2025           Hollister Place         (8) Floating         84         14,811         3.60%         10/1/2025           Rockledge Apartments         Floating         84         68,100         3.83%         7/1/2024           Atera Apartments         Floating         84         29,500         3.74%         11/1/2024           Cedar Pointe         Floating         84         17,300         3.61%         9/1/2025           Crestmont Reserve         Floating         84         12,061         3.44%         10/1/2025           Brandywine I & II         Floating         84         43,835         3.44%         10/1/2025           Fair market value adjustment         656         656         656         656         656           Deferred financing costs, net of accumulated amortization of \$1,424         (8,610)         \$824,546         8824,546           Held For Sale Property           Southpoint Reserve at Stoney Creek         Floating         84         13,445         4.37%         1/1/2022           Deferred financing costs, net of accumulated				84			3.65%	6/1/2025
Parc 500         Fixed         120         15,547         4.49%         8/1/2025           Hollister Place         (8) Floating         84         14,811         3.60%         10/1/2025           Rockledge Apartments         Floating         84         68,100         3.83%         7/1/2024           Atera Apartments         Floating         84         29,500         3.74%         11/1/2024           Cedar Pointe         Floating         84         17,300         3.61%         9/1/2025           Crestmont Reserve         Floating         84         12,061         3.44%         10/1/2025           Brandywine I & II         Floating         84         43,835         3.44%         10/1/2025           Fair market value adjustment         656         656         656         656         656           Deferred financing costs, net of accumulated amortization of \$1,424         (8,610)         \$824,546         \$824,546         4.37%         1/1/2022           Held For Sale Property           Southpoint Reserve at Stoney Creek         Floating         84         13,445         4.37%         1/1/2022           Deferred financing costs, net of accumulated amortization of \$88         (77)         (77)         (77)	Cornerstone			120			4.24%	
Hollister Place	Parc500		Fixed	120		•	4.49%	8/1/2025
Rockledge Apartments         Floating         84         68,100         3.83%         7/1/2024           Atera Apartments         Floating         84         29,500         3.74%         11/1/2024           Cedar Pointe         Floating         84         17,300         3.61%         9/1/2025           Crestmont Reserve         Floating         84         12,061         3.44%         10/1/2025           Brandywine I & II         Floating         84         43,835         3.44%         10/1/2025           Fair market value adjustment         656           Deferred financing costs, net of accumulated amortization of \$1,424         (8,610)           \$824,546           Held For Sale Property           Southpoint Reserve at Stoney Creek         Floating         84         13,445         4.37%         1/1/2022           Deferred financing costs, net of accumulated amortization of \$88         (77)	Hollister Place	(8)	Floating	84			3.60%	10/1/2025
Atera Apartments         Floating         84         29,500         3.74%         11/1/2024           Cedar Pointe         Floating         84         17,300         3.61%         9/1/2025           Crestmont Reserve         Floating         84         12,061         3.44%         10/1/2025           Brandywine I & II         Floating         84         43,835         3.44%         10/1/2025           Fair market value adjustment         656         656         656         656         656           Deferred financing costs, net of accumulated amortization of \$1,424         (8,610)         824,546         824,546           Held For Sale Property           Southpoint Reserve at Stoney Creek         Floating         84         13,445         4.37%         1/1/2022           Deferred financing costs, net of accumulated amortization of \$88         (77)				84			3.83%	7/1/2024
Cedar Pointe         Floating         84         17,300         3.61%         9/1/2025           Crestmont Reserve         Floating         84         12,061         3.44%         10/1/2025           Brandywine I & II         Floating         84         43,835         3.44%         10/1/2025           Fair market value adjustment         656           Deferred financing costs, net of accumulated amortization of \$1,424         (8,610)           \$ 824,546           Held For Sale Property           Southpoint Reserve at Stoney Creek         Floating         84         13,445         4.37%         1/1/2022           Deferred financing costs, net of accumulated amortization of \$88         (77)	<u> </u>			84			3.74%	11/1/2024
Crestmont Reserve         Floating         84         12,061         3.44%         10/1/2025           Brandywine I & II         Floating         84         43,835         3.44%         10/1/2025           Fair market value adjustment         656           Deferred financing costs, net of accumulated amortization of \$1,424         (8,610)           \$ 824,546           Held For Sale Property           Southpoint Reserve at Stoney Creek         Floating         84         13,445         4.37%         1/1/2022           Deferred financing costs, net of accumulated amortization of \$88         (77)	•			84		17,300	3.61%	9/1/2025
Brandywine I & II         Floating         84         43,835         3.44%         10/1/2025           Fair market value adjustment         656           Deferred financing costs, net of accumulated amortization of \$1,424         (8,610)           \$ 824,546           Held For Sale Property           Southpoint Reserve at Stoney Creek         Floating         84         13,445         4.37%         1/1/2022           Deferred financing costs, net of accumulated amortization of \$88         (77)	Crestmont Reserve			84			3.44%	10/1/2025
Fair market value adjustment 656  Deferred financing costs, net of accumulated amortization of \$1,424 (8,610)  **B24,546**  Held For Sale Property  Southpoint Reserve at Stoney Creek Floating 84 13,445 4.37% 1/1/2022  Deferred financing costs, net of accumulated amortization of \$88 (77)	Brandywine I & II		Floating	84			3.44%	10/1/2025
Fair market value adjustment 656  Deferred financing costs, net of accumulated amortization of \$1,424 (8,610)  **B24,546**  Held For Sale Property  Southpoint Reserve at Stoney Creek Floating 84 13,445 4.37% 1/1/2022  Deferred financing costs, net of accumulated amortization of \$88 (77)	j		Ç		\$			
Deferred financing costs, net of accumulated amortization of \$1,424	Fair market value adjustment							
Southpoint Reserve at Stoney Creek   Floating   84   13,445   4.37%   1/1/2022		cumula	ited amortizati	on of \$1,424				
Held For Sale Property  Southpoint Reserve at Stoney Creek Floating 84 13,445 4.37% 1/1/2022  Deferred financing costs, net of accumulated amortization of \$88 (77)	Ç ,			•	\$			
Southpoint Reserve at Stoney Creek Floating 84 13,445 4.37% 1/1/2022  Deferred financing costs, net of accumulated amortization of \$88 (77)	Held For Sale Property				<u></u>			
Deferred financing costs, net of accumulated amortization of \$88 (77)		-k	Floating	81		13 445	A 37%	1/1/2022
	1						T.J / /0	1/1/2022
X 13.30A	Deterior interioring costs, net of ac	vamula	and amortizati	σπ στ ψου	\$	13,368		

<sup>(1)</sup> Mortgage debt that is non-recourse to the Company and encumbers the multifamily properties.

<sup>(2)</sup> Interest rate is based on one-month LIBOR plus an applicable margin, except for fixed rate mortgage debt. One-month LIBOR as of September 30, 2018 was 2.2606%.

<sup>(3)</sup> On August 31, 2018, the Company refinanced the existing floating rate mortgage of approximately \$20.2 million.

<sup>(4)</sup> On September 28, 2018, the Company refinanced the existing floating rate mortgage of approximately \$19.1 million.

- (5) On September 28, 2018, the Company refinanced the existing floating rate mortgage of approximately \$18.9 million.
- (6) On August 20, 2018, the Company refinanced the existing floating rate mortgage of approximately \$37.2 million.
- (7) On August 21, 2018, the Company refinanced the existing fixed rate mortgage of approximately \$9.9 million, which was assumed upon acquisition of this property, into a floating rate mortgage.
- (8) On September 28, 2018, the Company refinanced the existing floating rate mortgage of approximately \$13.5 million.

### Credit and Bridge Facilities

The following table contains summary information concerning the Company's credit and bridge facilities as of September 30, 2018 (dollars in thousands):

	Туре	Term (months)		utstanding Principal	Interest Rate (1)	Maturity Date
\$60 Million Credit Facility	Floating	24	\$	50,000	4.26%	9/26/2020
Deferred financing costs, net of accumulated amortization of \$0	Ū			(900)		
			\$	49,100		
			<u>==</u>			
\$30 Million Bridge Facility	Floating	6	\$	30,000	4.26%	3/26/2019
Deferred financing costs, net of accumulated amortization of \$0				(450)		
			\$	29,550		

(1) Interest rate is based on one-month LIBOR plus an applicable margin. One-month LIBOR as of September 30, 2018 was 2.2606%.

As of September 30, 2018, the Company had the following outstanding interest rate swaps that were designated as cash flow hedges of interest rate risk (dollars in thousands):

Effective Date	Termination Date	Notional	Fixed Rate (1)
July 1, 2016	June 1, 2021	\$ 100,000	1.1055%
July 1, 2016	June 1, 2021	100,000	1.0210%
July 1, 2016	June 1, 2021	100,000	0.9000%
September 1, 2016	June 1, 2021	100,000	0.9560%
April 1, 2017	April 1, 2022	100,000	1.9570%
May 1, 2017	April 1, 2022	50,000	1.9610%
July 1, 2017	July 1, 2022	 100,000	1.7820 %
		\$ 650,000	1.3388%(2)

<sup>(1)</sup> The floating rate option for the interest rate swaps in one-month LIBOR. As of September 30, 2018, one-month LIBOR was 2.2606%.

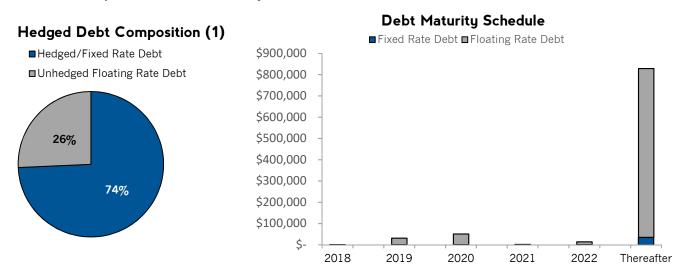
(2) Represents the weighted average fixed rate of the interest rate swaps.



### **Debt Maturity Schedule**

	_	Payments Due by Period (in thousands)											
	_	Total		2018		2019		2020		2021	 2022	Th	ereafter
<b>Operating Properties Mortgage Debt</b>													
Principal payments	\$	832,500	\$	175	\$	716	\$	744	\$	782	\$ 817	\$ 8	329,266
Interest expense	(1)	177,994		6,607		26,191		26,248		29,133	31,812		58,003
Total	\$	51,010,494	\$	6,782	\$	26,907	\$	26,992	\$	29,915	\$ 32,629	\$ 8	387,269
<b>Held For Sale Property Mortgage Deb</b>	ot												
Principal payments	\$	13,445	\$	56	\$	207	\$	205	\$	219	\$ 12,758	\$	_
Interest expense		1,889		150		588		581		570	_		_
Total	\$	15,334	\$	206	\$	795	\$	786	\$	789	\$ 12,758	\$	_
Credit and Bridge Facilities													
Principal payments	(2)\$	80,000	\$	_	\$	30,000	\$	50,000	\$	_	\$ _	\$	_
Interest expense		4,929		870		2,464		1,595		_	_		_
Total	\$	84,929	\$	870	\$	32,464	\$	51,595	\$		\$ _	\$	
										_			
Total contractual obligations and											 		
commitments	<u>\$</u>	51,110,757	\$	7,858	\$	60,166	\$	79,373	\$	30,704	\$ 45,387	\$ 8	387,269

- (1) Interest expense obligations includes the impact of expected settlements on interest rate swaps which have been entered into in order to fix the interest rate on the hedged portion of our floating rate debt obligations. As of September 30, 2018, we had entered into seven interest rate swap transactions with a combined notional amount of \$650.0 million. We have allocated the total impact of expected settlements on the \$650.0 million notional amount of interest rate swaps to 'Operating Properties Mortgage Debt.' We used one-month LIBOR as of September 30, 2018 to determine our expected settlements through the terms of the interest rate swaps.
- (2) The \$30 Million Bridge Facility, which had \$30.0 million outstanding as of September 30, 2018, is scheduled to mature on March 26, 2019. The \$60 Million Credit Facility, which had \$50.0 million outstanding as of September 30, 2018, is scheduled to mature on September 26, 2020. The \$60 Million Credit Facility has one 12-month extension option, at our election.



(1) As of September 30, 2018, we had total indebtedness of \$925.9 million at a weighted average interest rate of 3.87%, of which \$888.1 million was debt with a floating rate. The interest rate swap agreements we have entered into effectively fix the rate on \$650.0 million, or 80% of our \$808.1 million of floating rate mortgage debt outstanding. As of September 30, 2018, the adjusted weighted average interest rate of our total indebtedness was 3.20%. For purposes of calculating the adjusted weighted average interest rate of the total indebtedness, we have included the weighted average fixed rate of 1.3388% for one-month LIBOR on the \$650.0 million national amount of interest rate swap agreements that we have entered into as of September 30, 2018, which effectively fix the interest rate on \$650.0 million of our floating rate mortgage debt outstanding.

### **Historical Acquisition Details**

(in thousands, except for unit and per unit amounts)

Property Name (1)	Location	Units	Transaction Date	Purchase Price	Rehab Budget (2)	Total Investment	Per Unit
Arbors on Forest Ridge	Bedford, TX	210	1/31/2014	\$12,805	\$1,449	\$14,254	\$67,876
Cutter's Point	Richardson, TX	196	1/31/2014	15,845	1,357	17,202	87,765
Eagle Crest	Irving, TX	447	1/31/2014	27,325	1,120	28,445	63,635
Silverbrook	Grand Prairie, TX	642	1/31/2014	30,400	1,661	32,061	49,939
Edgewater at Sandy Springs	Atlanta, GA	760	7/18/2014	58,000	5,281	63,281	83,264
Beechwood Terrace	Antioch, TN	300	7/21/2014	21,400	1,815	23,215	77,383
Willow Grove	Nashville, TN	244	7/21/2014	13,750	2,116	15,866	65,025
Woodbridge	Nashville, TN	220	7/21/2014	16,000	1,641	17,641	80,186
Abbington Heights	Antioch, TN	274	8/1/2014	17,900	1,617	19,517	71,230
The Summit at Sabal Park	Tampa, FL	252	8/20/2014	19,050	1,656	20,706	82,167
Courtney Cove	Tampa, FL	324	8/20/2014	18,950	1,691	20,641	63,707
Radbourne Lake	Charlotte, NC	225	9/30/2014	24,250	1,438	25,688	114,169
Timber Creek	Charlotte, NC	352	9/30/2014	22,750	4,334	27,084	76,943
Belmont at Duck Creek	Garland, TX	240	9/30/2014	18,525	1,174	19,699	82,079
Sabal Palm at Lake Buena Vista	Orlando, FL	400	11/5/2014	49,500	1,346	50,846	127,115
Southpoint Reserve at Stoney Creek	(3) Fredericksburg, VA	156	12/18/2014	17,000	1,737	18,737	120,109
Cornerstone	Orlando, FL	430	1/15/2015	31,550	2,662	34,212	79,563
The Preserve at Terrell Mill	Marietta, GA	752	2/6/2015	58,000	6,688	64,688	86,021
The Ashlar	Dallas, TX	264	2/26/2015	16,235	2,165	18,400	69,697
Heatherstone	Dallas, TX	152	2/26/2015	9,450	1,648	11,098	73,013
Versailles	Dallas, TX	388	2/26/2015	26,165	3,917	30,082	77,531
Seasons 704 Apartments	West Palm Beach, FL	222	4/15/2015	21,000	1,900	22,900	103,153
Madera Point	Mesa, AZ	256	8/5/2015	22,525	1,808	24,333	95,051
The Pointe at the Foothills	Mesa, AZ	528	8/5/2015	52,275	1,372	53,647	101,604
Venue at 8651	Fort Worth, TX	333	10/30/2015	19,250	4,592	23,842	71,598
Parc500	West Palm Beach, FL	217	7/27/2016	22,421	5,082	27,503	126,742
The Colonnade	Phoenix, AZ	415	10/11/2016	44,600	6,018	50,618	121,971
Old Farm	Houston, TX	734	12/29/2016	84,721	1,135	85,856	116,970
Stone Creek at Old Farm	Houston, TX	190	12/29/2016	23,332	456	23,788	125,200
Hollister Place	Houston, TX	260	2/1/2017	24,500	2,952	27,452	105,585
Rockledge Apartments	Marietta, GA	708	6/30/2017	113,500	7,685	121,185	171,165
Atera Apartments	Dallas, TX	380	10/25/2017	59,200	3,721	62,921	165,582
Cedar Pointe	Antioch, TN	210	8/24/2018	26,500	2,252	28,752	136,914
Crestmont Reserve	Dallas, TX	242	9/26/2018	24,680	2,797	27,477	113,541
Brandywine I & II	Nashville, TN	632	9/26/2018	79,800	7,762	87,562	138,547
Total/Weighted Average	:	12,555	<u>.</u>	\$1,143,154	\$98,045	\$1,241,199	\$98,861

- (1) Only includes properties currently owned.
- (2) Includes interior and exterior rehab.
- (3) Property was classified as held for sale as of September 30, 2018.

### **Historical Disposition Details**

(in thousands, except unit and per unit amounts)

Property Name	Location	Units	Purchase Price	Sale Price	Per Unit	Sale Date	Net Cash Proceeds (1)	Gain on Sale
Meridian	Austin, TX	200	\$ 12,300	\$ 17,250	\$ 86,250	5/10/2016	\$ 16,981	\$ 4,786
Park at Regency and Mandarin Reserve	Jacksonville, FL	679	34,500	47,000	69,219	6/6/2016	46,239	11,584
Park at Blanding and Colonial Forest	Jacksonville, FL	291	12,000	14,500	49,828	8/31/2016	14,259	2,007
Willowdale Crossings	Frederick, MD	432	41,000	45,200	104,630	9/15/2016	44,439	5,576
Jade Park	Dayton Beach, FL	144	7,800	10,000	69,444	9/30/2016	9,868	1,979
The Miramar Apartments	Dallas, TX	314	8,875	16,550	52,707	4/3/2017	16,326	6,368
Toscana	Dallas, TX	192	8,875	13,250	69,010	4/3/2017	13,040	4,283
The Grove at Alban	Frederick, MD	290	23,050	27,500	94,828	4/3/2017	27,021	4,514
Twelve 6 Ten at the Park	Dallas, TX	402	20,984	26,600	66,169	4/27/2017	26,349	4,731
Regatta Bay	Seabrook, TX	240	18,200	28,200	117,500	7/14/2017	27,670	10,423
NAVA Portfolio (2)	Atlanta, GA	1,100	66,200	116,000	105,455	9/27/2017	114,010	48,046
Timberglen	Dallas, TX	304	16,950	30,000	98,684	1/31/2018	29,553	13,742
Total/Weighted Average		4,588	\$ 270,734	\$ 392,050	\$ 85,451		\$ 385,755	\$ 118,039

<sup>(1)</sup> Represents sales price, net of closing costs.

<sup>(2)</sup> The NAVA Portfolio consists of The Arbors, The Crossings, The Crossings at Holcomb Bridge and The Knolls.

### **Definitions and Reconciliations of Non-GAAP Measures**

### **Definitions**

This presentation contains non-GAAP financial measures. A "non-GAAP financial measure" is defined as a numerical measure of a company's financial performance that excludes or includes amounts so as to be different than the most directly comparable measure calculated and presented in accordance with GAAP in the statements of income, balance sheets or statements of cash flows of the Company. The non-GAAP financial measures used within this presentation are net operating income ("NOI"), revised fourth quarter 2018 NOI guidance annualized ("Annualized 4th Quarter NOI"), funds from operations attributable to common stockholders ("FFO"), FFO per diluted share, Core FFO, Core FFO per diluted share, adjusted FFO ("AFFO"), AFFO per diluted share and net debt.

NOI and Annualized 4<sup>th</sup> Quarter NOI are used by investors and our management to evaluate and compare the performance of our properties to other comparable properties, to determine trends in earnings and to compute the fair value of our properties. NOI is calculated by adjusting net income (loss) to add back (1) the cost of funds, (2) acquisition costs, (3) advisory and administrative fees, (4) the impact of depreciation and amortization expenses as well as gains or losses from the sale of operating real estate assets that are included in net income computed in accordance with GAAP, (5) corporate general and administrative expenses, (6) other gains and losses that are specific to us, (7) casualty-related expenses/(recoveries), and (8) property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on behalf of the Company at the property for expenses such as legal, professional and franchise tax fees. Annualized 4<sup>th</sup> Quarter NOI is calculated by annualizing the mid-point of the Company's fourth quarter NOI guidance. We define "Same Store NOI" as NOI for our properties that are comparable between periods. We view Same Store NOI as an important measure of the operating performance of our properties because it allows us to compare operating results of properties owned for the entirety of the current and comparable periods and therefore eliminates variations caused by acquisitions or dispositions during the periods.

FFO is defined by the National Association of Real Estate Investment Trusts ("NAREIT"), as net income (loss) computed in accordance with GAAP, excluding gains or losses from real estate dispositions, plus real estate depreciation and amortization and impairment charges. We compute FFO in accordance with NAREIT's definition. Our presentation differs slightly in that we begin with net income (loss) before adjusting for amounts attributable to (1) noncontrolling interests in consolidated joint ventures and (2) redeemable noncontrolling interests in the OP and we show the combined amounts attributable to such noncontrolling interests as an adjustment to arrive at FFO attributable to common stockholders.

Core FFO makes certain adjustments to FFO, which are either not likely to occur on a regular basis or are otherwise not representative of the ongoing operating performance of our portfolio. Core FFO adjusts FFO to remove items such as losses on extinguishment of debt and modification costs (includes prepayment penalties incurred and the write-off of unamortized deferred financing costs and fair market value adjustments of assumed debt related to the retirement of debt and costs incurred in connection with a debt modification that are expensed), casualty-related expenses and recoveries, the amortization of deferred financing costs incurred in connection with obtaining short-term debt financing, the ineffective portion of fair value adjustments on our interest rate derivatives designated as cash flow hedges, and the noncontrolling interests related to these items.

AFFO makes certain adjustments to Core FFO. There is no industry standard definition of AFFO and practice is divergent across the industry. AFFO adjusts Core FFO to remove items such as equity-based compensation expense and the amortization of deferred financing costs incurred in connection with obtaining long-term debt financing, and the noncontrolling interests related to these items.

Net debt is calculated by subtracting cash and cash equivalents and restricted cash held for value-add upgrades from total debt outstanding.

We believe that the use of NOI, Annualized 4<sup>th</sup> Quarter NOI, FFO, Core FFO, AFFO and net debt, combined with the required GAAP presentations, improves the understanding of operating results and debt levels of real estate investment trusts ("REITs") among investors and makes comparisons of operating results and debt levels among such companies more meaningful. While NOI, Annualized 4<sup>th</sup> Quarter NOI, FFO, Core FFO, AFFO and net debt are relevant and widely used measures of operating performance and debt levels of REITs, they do not represent cash flows from operations, net income (loss) or total debt as defined by GAAP and should not be considered an alternative to those measures in evaluating our liquidity, operating performance and debt levels. NOI, Annualized 4<sup>th</sup> Quarter NOI, FFO, Core FFO and AFFO do not purport to be indicative of cash available to fund our future cash requirements. We present net debt because we believe it provides our investors a better understanding of our leverage ratio. Net debt should not be considered an alternative to total debt, as we may not always be able to use our available cash to repay debt. Our computation of NOI, Annualized 4<sup>th</sup> Quarter NOI, FFO, Core FFO, AFFO and net debt may not be comparable to NOI, Annualized 4<sup>th</sup> Quarter NOI, FFO, Core FFO, AFFO and net debt reported by other REITs. For a more complete discussion of NOI, Annualized 4<sup>th</sup> Quarter NOI, FFO, Core FFO and AFFO, see our most recent Annual Report on Form 10-K and our other filings with the SEC.



### Reconciliations

NOI and Same Store NOI for the three and nine months ended September 30, 2018 and 2017

The following table, which has not been adjusted for the effects of noncontrolling interests, reconciles NOI and our Q3 and YTD Same Store NOI for the three and nine months ended September 30, 2018 and 2017 to net income (loss), the most directly comparable GAAP financial measure (in thousands):

		For the Three I Septem		 For the Nine M Septem	
	_	2018	2017	2018	2017
Net income (loss)	\$	(5,260)	\$ 54,076	\$ 3,168	\$ 60,702
Adjustments to reconcile net income (loss) to NOI:					
Advisory and administrative fees		1,885	1,870	5,586	5,544
Corporate general and administrative expenses		1,932	1,623	5,731	4,842
Casualty-related recoveries	(1)	(36)	(380)	(702)	(351)
Property general and administrative expenses	(2)	144	427	930	904
Depreciation and amortization		11,228	11,215	33,638	35,866
Interest expense		7,119	8,257	20,739	22,479
Loss on extinguishment of debt and modification co	osts	2,947	914	3,576	5,717
Gain on sales of real estate		<u> </u>	 (58,490)	 (13,742)	 (78,386)
NOI	\$	19,959	\$ 19,512	\$ 58,924	\$ 57,317
Less Non-Same Store					
Revenues	(3)	(1,783)	(3,959)	(14,864)	(20,753)
Operating expenses	(3)	837	2,000	6,711	10,017
Same Store NOI	(3)\$	19,013	\$ 17,553	\$ 50,771	\$ 46,581

- (1) Adjustment to net income (loss) to exclude certain property operating expenses that are casualty-related recoveries.
- (2) Adjustment to net income (loss) to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.
- (3) Amounts for the three months ended September 30, 2018 and 2017 are derived from the operations of our Q3 Same Store and Non-Same Store properties; amounts for the nine months ended September 30, 2018 and 2017 are derived from the operations of our YTD Same Store and Non-Same Store properties.

### Reconciliation of Debt to Net Debt

(dollar amounts in thousands)	 Q3 2018	 Q3 2017
Total mortgage debt	\$ 845,945	\$ 733,300
Credit facility	50,000	30,000
Bridge facility	30,000	54,597
Adjustments to arrive at net debt:		
Cash and cash equivalents	(19,324)	(92,695)
Restricted cash held for value-add upgrades	(2,502)	 (6,291)
Net Debt	\$ 904,119	\$ 718,911
Enterprise Value (1)	\$ 1,594,119	\$ 1,219,911
Leverage Ratio	57%	59%

(1) Enterprise Value is calculated as Market Capitalization plus Net Debt.

Reconciliations of NOI, Same Store NOI, FFO, Core FFO and AFFO

The following table, which has not been adjusted for the effects of noncontrolling interests, reconciles NOI to net income (loss) (the most directly comparable GAAP financial measure) for the periods presented below (in thousands):

For the Vear Ended

		Decemb			2018 Quarters Ended							
	_	2018 (1)	,,,,	2017		March 31 June 30				tember 30	Dece	mber 31 (1)
Net income (loss)	\$	(1,030)	\$	56,359	\$	10,094	\$	(1,666)	\$	(5,260)	\$	(4,198)
Adjustments to reconcile net income (loss) to NOI:												
Advisory and administrative fees		7,473		7,419		1,838		1,863		1,885		1,887
Corporate general and administrative expenses	e	7,612		6,275		1,813		1,986		1,932		1,881
Casualty-related expenses/(recoveries)	(2)	(702)		(287)		24		(690)		(36)		_
Property general and administrative												
expenses	(3)	1,140		1,130		380		406		144		210
Depreciation and amortization		47,455		48,752		11,372		11,038		11,228		13,817
Interest expense		29,161		29,576		6,797		6,823		7,119		8,422
Loss on extinguishment of debt and modification costs		3,576		5,719		551		78		2,947		_
Gain on sales of real estate		(13,742)		(78,365)		(13,742)				<u> </u>		<u> </u>
NOI	\$	80,943	\$	76,578	\$	19,127	\$	19,838	\$	19,959	\$	22,019
Less Non-Same Store												
Revenues	(4)	(23,404)		(25,764)								
Operating expenses	(4)	10,611		12,433								
Same Store NOI	(4)\$	68,150	\$	63,247								

- (1) Mid-point estimates shown for full year and fourth quarter 2018 guidance. Assumptions made for full year and fourth quarter 2018 NOI guidance include the Same Store operating growth projections included in the "2018 Full Year Guidance Summary" section of this release, the effect of the Timberglen sale and the acquisitions of Cedar Pointe, Crestmont Reserve and Brandywine I & II, and no further acquisition or disposition activity for the remainder of the year.
- (2) Adjustment to net income (loss) to exclude certain property operating expenses that are casualty-related expenses/(recoveries).
- (3) Adjustment to net income (loss) to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.
- (4) Amounts are derived from the results of operations of our pro forma Full Year 2018 Same Store properties and Non-Same Store properties. There are 29 properties in our pro forma Full Year 2018 Same Store pool.

The following table reconciles our FFO, Core FFO and AFFO guidance to our net loss (the most directly comparable GAAP financial measure) guidance for the year ended December 31, 2018 (in thousands, except per share data):

		nded December 31, 2018 Mid-Point
Net loss	\$	(1,030)
Depreciation and amortization	·	47,455
Gain on sale of real estate		(13,742)
Adjustment for noncontrolling interests		(98)
FFO attributable to common stockholders		32,585
FFO per share - diluted (1)	\$	1.53
Loss on extinguishment of debt and modification costs		3,576
Casualty-related recoveries		(702)
Amortization of deferred financing costs - acquisition term notes		244
Adjustment for noncontrolling interests		(9)
Core FFO attributable to common stockholders		35,694
Core FFO per share - diluted (1)	\$	1.67
Amortization of deferred financing costs - long term debt		1,536
Equity-based compensation expense		4,198
Adjustment for noncontrolling interests		(17)
AFFO attributable to common stockholders		41,411
AFFO per share - diluted (1)	\$	1.94
Weighted average common shares outstanding - diluted		21,310

<sup>(1)</sup> For purposes of calculating per share data, NXRT assumes a weighted average diluted share count of approximately 21.3 million for the full year