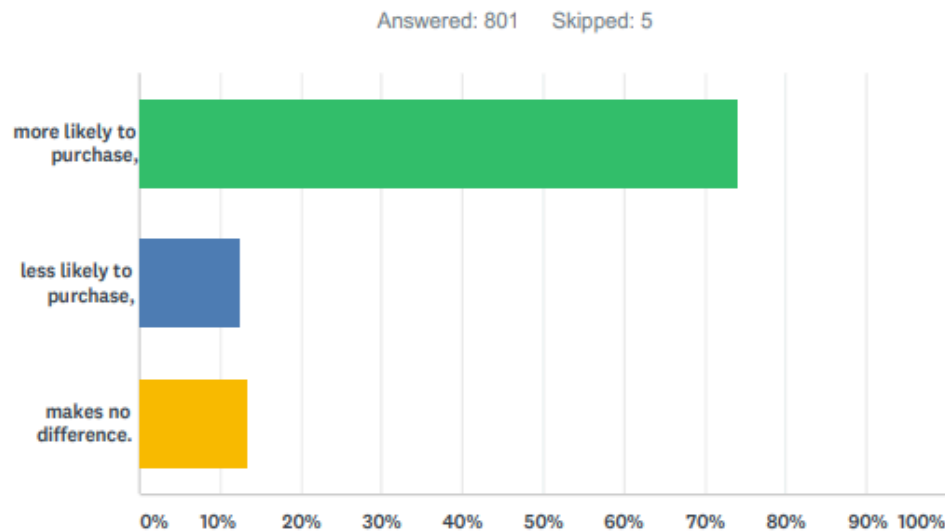


# "SMOKE LESS" PIPELINE SURVEY

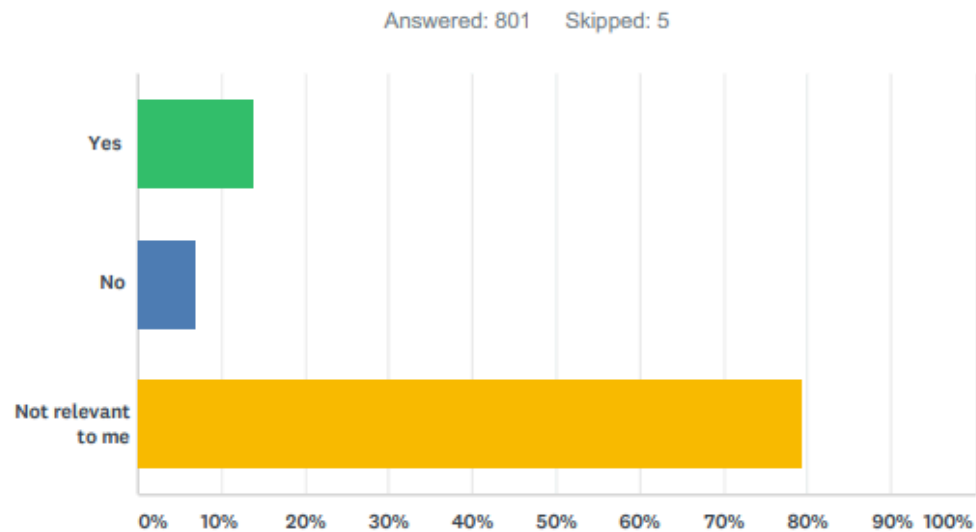
All things being equal, if an Options condo that you were interested in living in was a "smoke-free" building where smoking was not permitted by any means (including e-cigarette/vaping device) in your condo suites – as well as restricted in all common areas, including your balcony or terrace – would you be:



| ANSWER CHOICES           | RESPONSES |            |
|--------------------------|-----------|------------|
| more likely to purchase, | 74.16%    | 594        |
| less likely to purchase, | 12.48%    | 100        |
| makes no difference.     | 13.36%    | 107        |
| <b>TOTAL</b>             |           | <b>801</b> |

# "SMOKE LESS" PIPELINE SURVEY

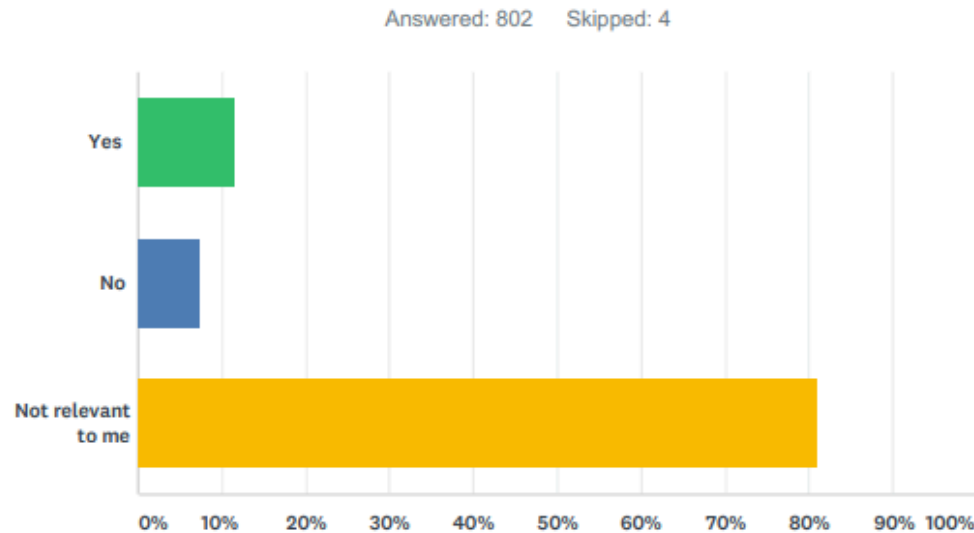
If smoking cannabis in your condo suite was permitted only through e-cigarette/vaping device, would you be willing to switch to vaping or to quit smoking cannabis in order to purchase your new condo with Options?



| ANSWER CHOICES     | RESPONSES  |
|--------------------|------------|
| Yes                | 13.73% 110 |
| No                 | 6.99% 56   |
| Not relevant to me | 79.28% 635 |
| TOTAL              | 801        |

# "SMOKE LESS" PIPELINE SURVEY

If smoking tobacco in your condo suite was permitted only through an e-cigarette/vape device, would you be willing to switch to vaping or to quit smoking tobacco in order to purchase your new condo with Options?



| ANSWER CHOICES     | RESPONSES  |
|--------------------|------------|
| Yes                | 11.60% 93  |
| No                 | 7.36% 59   |
| Not relevant to me | 81.05% 650 |
| TOTAL              | 802        |