



SQUARE D COMPANY
SCHNEIDER ELECTRIC

FIELD SERVICES QUOTATION

Electrical Safe Work Practices Training - Jack Zowe OSHA 1910.331-335 & 1910.269

Jack Zowe is owner and president of Electrical Consultants. He has been in business for 12 year and brings with him 26 years of extensive electrical experience. Jack serves as a special member on the NFPA-497, *Electrical Area Classification* committee and has been certified by the National Association of Fire Investigators as a Fire and Explosion Investigator and a certified instructor for the same. Jack has been selected by Square D, Schneider Electric's Field Services divisions to conduct all of their OSHA mandated electrical safety training and certifications.

Low Voltage Equipment Preventative - Benny Kennedy Maintenance Training

Benny Kennedy brings 25 years of extensive training, education and technical expertise in the power distribution and control industry. In addition to being the Square D Field Services Instructor for both new hire and recurrent training programs, Benny does extensive customer training both on-site and in the classroom. He is an instructor the Chrysler Corporation's Electro-Mechanical Technology program as well as a consultant and instructor in Joliet Junior College's Power Distribution and Control Training programs. Benny is also a member of Square D's National Safety committee.

I think that you will find our trainers imminently qualified and I am confident that you will be completely satisfied with our programs. Thank you for your trust in Square D field Services and I appreciate your consideration of this proposal.

Respectfully,

Service Sales Engineer
(602) 231-8694 Office
(602) 669-3895 fax
(800) 989-5301 pager

D00220

Customer Comments**Am General Mishawaka, Indiana**

I wanted to let you know the 8-hour NFPA 70E classes Bennie Kennedy held here at the AM General H2 plant went extremely well. Your help with the planning and scheduling and Bennie's flexibility with training two shifts helped get all of our maintenance personnel through the program. We have talked with both hourly and salary maintenance personnel that attended the classes and they have all responded the same way. Bennie keeps the class interesting, from the classroom instruction to the hands-on training in our main sub-station. Bennie's instruction has brought everyone's awareness level way up. Everyone mentioned that Bennie's skills as an instructor are backed up by his in-depth field experience. Thank you and Bennie for a job well done. We look forward to using your services again.

Argonne National Laboratory Argonne Illinois

I want to take a moment to pass on some comments made about Bennie after he did training at Argonne Labs last week. Ted, one of the key players on the project from Walsh Construction said "What a terrific job he did, the most professional and informative I have ever seen", Glen Kalls, Argonne Labs Building foreman for the entire APS area, "He is the best, I have been around Siemens services and there is no comparison" I have been asked to send these comments on. Thanks Bennie.

Lucent Technology Naperville, Illinois

Greg,

I attended the training this morning. Bennie Kennedy from Square D did an excellent job. Kuch's to him. My only disappointment was that more Lucent people did not attend. I hope there were more people in the afternoon. Overall, the training program Square D put on was the best I have ever seen done. Thank you for your part in coordinating this effort.

Frank [Golden, Frank Lee (Frank)]

Environmental Protection Agency New York City, New York

GREAT JOB - THANKS

I need some additional information. Do you have an attendee list? Please forward to my attention. Can you provide a last name for a person by the name of Shaw or Shawn? He is the electrical supervisor and attended, particularly the second day. He stated that the safety information was great but that he needed some actual equipment "how to and you were able to adjust to provide this content during the second day. - Good job.

Bill

Thanks for a great job with Bennie.

We both know how Kevin and his people were concerned with our ability to meet their product training needs. I appreciate coming back from vacation to some good news

Thanks Bob

Texas Instruments Attleboro, Massachusetts

Bob,

The high voltage training went very well last week at TI. Bennie (the trainer) did a super job and Dave Galego was very impressed. They learned a lot!! Thanks for your help in setting this up.

D00239



Nomination Form

Describe the accomplishment of the nominee(s):

Bennie Kennedy is a Systems Field Service Representative and Senior Training Instructor who I believe should be recognized for his contributions related to safety and training. Bennie used his own funds and time to complete the course work required to become an OSHA Authorized Safety Training Instructor. OD&E asked him to assist them in the development of Power Distribution and control training, OSHA 10 hour training and Electrical Safety training for our customers. Square D customers trained by Bennie include U.S. Army, U.S. Dept. of Energy, Federal Aviation Administration, United Parcel Service, Las Vegas School System, Illinois Dept. of Transportation, Under Writers Laboratory, Am General and Texas Instruments..

After completing the training at Texas Instrument the customer called to inform Bennie that one of their employees who attended his Power Distribution and Electrical Safety training was involved in an occurrence. He wanted to thank him and let him know that techniques learned during the training minimized the employees injuries and may have saved his life.

I have attended Bennie's Electrical safety training and in all my years in this business I have never seen a more informative presentation.

D00291



Nomination Form

Part One

Bennie Kennedy
Nominee/team name

- Individual
 Manager (director level or above)
 Team (list team members' names, titles and locations in Part Two)

Systems Field Service Representative
Title

Crown Point In.
Location

Part Two

On the following page, describe the accomplishment of the nominee(s). Explain how this accomplishment ties into the five PWMD behaviors.

PWMD behaviors demonstrated through your nominee's accomplishment may include:

- 1) Customer focus**
Going the extra mile to serve internal or external customers, developing a product improvement to meet a customer need.
- 2) Speed and responsiveness**
Handling an emergency, reducing cycle time for a project or process.
- 3) Communication**
Creating a cross-functional team, motivating a workforce, improving labor relations.
- 4) Intelligent risk taking**
Trying a unique approach to complete a project, stopping a line for quality reasons, implementing a new program, even taking an intelligent risk that did not pay off.
- 5) Continuous improvement**
Cutting defects or cycle time in a process, improving processes that lead to profitable growth, increasing productivity.

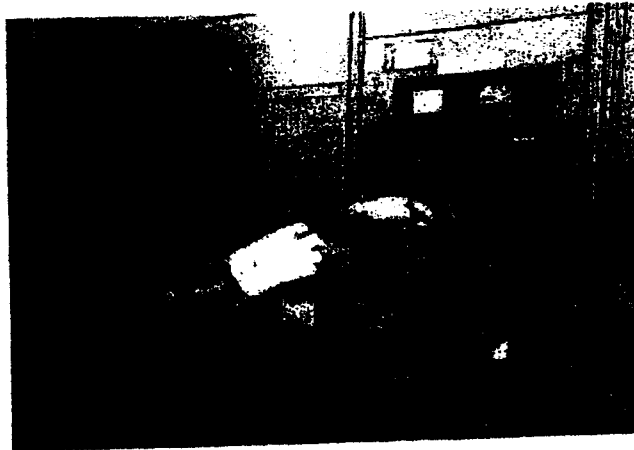
D00240

**ELECTRICAL POWER QUALITY
INSPECTION
REPORT**

**HUNTLEY HIGH SCHOOL
FACILITY
HUNTLEY IL.
OCTOBER 27,2003**

**The attached document details power quality issues related to Model 6 Motor
Control Centers manufactured by Square D Company installed at your facility.**

**SURVEY CONDUCTED BY
BENNIE KENNEDY
SQUARE D SERVICES
(800) 634-2003**



SAFETY FIRST

D00238