

# SAM™ Al for Employers

Predictive Recovery Intelligence That Protects Your People and Your P&L

Loosid's newest technology, <u>SAM-Sobriety and Addiction Mentor™</u> is a daily sober accountability software to help people get sober and stay sober, one day at a time.

Introduced as a B2C technology available to the (now) **400K+ Loosid members** as a premium service, we are now offering SAM™ to corporations and EAP's for their employees as a corporate wellness benefits.

SAM<sup>™</sup> offers daily check-in's, daily assignments, journals, daily tasks, while, at the same time building a custom dashboard to show the employee how they are progressing by day, week and month.

SAM<sup>™</sup> is your EAP's predictive recovery companion—an AI that knows each employee's patterns, monitors 24/7 for signs of struggle, and intervenes before costly incidents occur. Using a multi-layer memory system and behavioral pattern recognition, SAM<sup>™</sup> delivers privacy-safe, proactive support that reduces absenteeism, improves performance, and deflects crises from hotlines and ER.

The Employer Opportunity: 140M employed adults with substance use concerns, 23M in recovery, >\$35B annual employer burden from absenteeism, presenteeism, accidents, and healthcare.

SAM<sup>™</sup> converts risk into ROI: fewer incidents, higher engagement, and measurable wellbeing improvements—all without exposing individual PII.

#### How SAM™ Learns: Memory Architecture Built for the Workplace

SAM™'s intelligence comes from a layered memory system tuned to workplace realities and privacy. It synthesizes engagement signals and outcomes to time interventions precisely— without sharing individual identities.

#### Short-Term Memory (Recent Context)

- Last 7–14 days of check-ins, mood, and stress markers
- · Upcoming risks: client dinners, travel, overnights, shift changes
- Active goals: sobriety, moderation limits, sleep/wind-down routines
- Response latency and engagement consistency

#### Long-Term Memory (Stable Patterns)

- · Known triggers: time-of-day, social settings, travel weeks
- What works: preferred coping strategies and scripts
- · Calendar rhythms: quarter-end sprints, shift rotations
- Recovery history: sober date, meeting cadence (user-approved)

#### **Privacy-Preserving Analytics**

- Aggregate, de-identified reporting for employers (no PII)
- · Guardrails on frequency, tone, escalation, and consent
- Audit trails for every decision and clinical handoff



# Two-Track Model: Meet Employees Where They Are

Track Switching: Employees can move between tracks anytime; preferences, goals, and guardrails update automatically. Employer content packs tailor scripts for shift work, travel-heavy teams, and high-stress roles.

### Track 2: Moderation & Performance

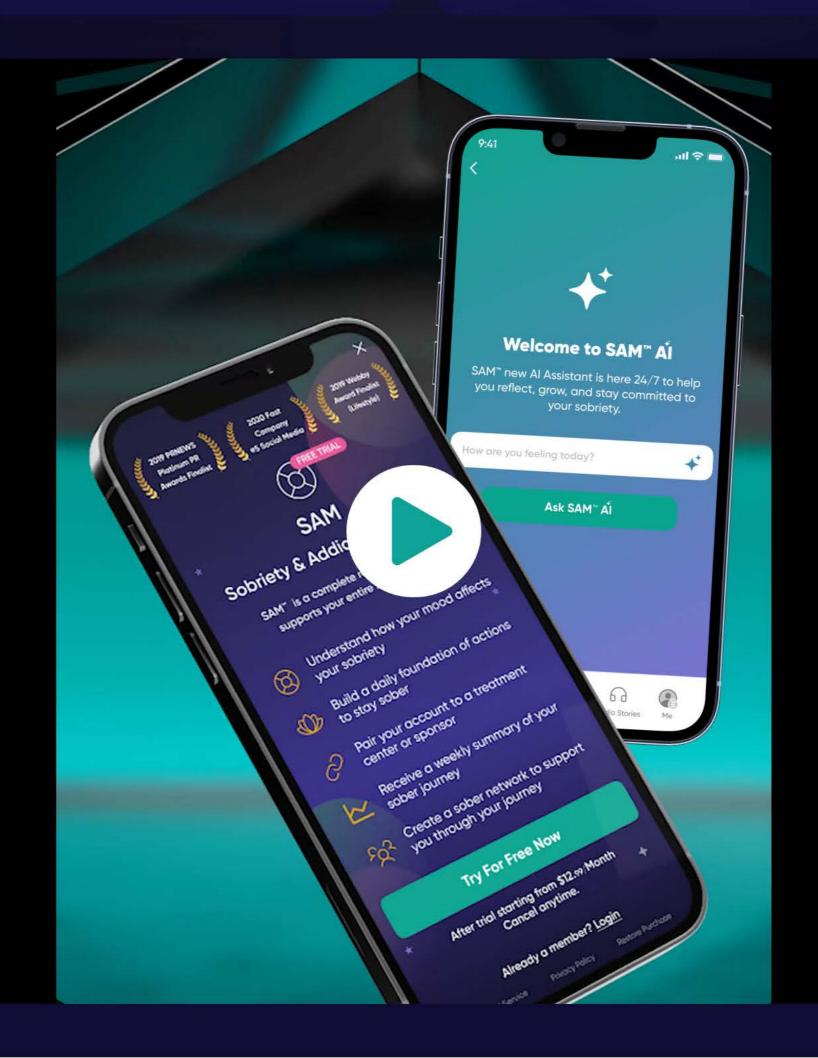
#### Goal: Reduce Harm

- Pre-commitment plans for dinners/events/travel; substitution strategies
- Work-friendly tone: sleep, focus, energy, consistent mornings
- Micro-plans at risky times; gentle, non-stigmatizing language
- Sample: "Two-drink limit tonight? I'll check in at 9pm."

#### **Track 1: Recovery Support**

#### Goal: Zero Use

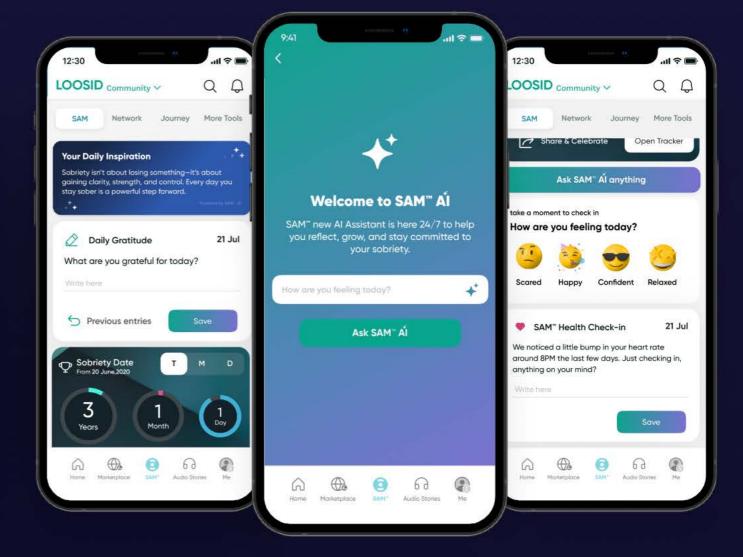
- Daily check-ins, craving support, relapse prevention plans
- · Meeting finder, sponsor prompts, crisis routing
- (EAP/clinical)
- · Firm boundaries; immediate escalation when safety signals appear
- Sample: "Evenings are tough. AA at 6:30 nearby—want directions?"



### Real-World Workplace Scenarios

In today's fast-paced work environments, stress, travel, and shifting schedules can easily challenge employee wellbeing. SAM™ AI transforms traditional support by proactively identifying high-risk moments before they escalate—bridging the gap between self-help tools and real human support.

These real-world scenarios show how SAM™ seamlessly integrates into daily routines, offering timely, compassionate interventions that improve performance, resilience, and recovery across diverse workplace roles.



## Scenario 1: The Sales Executive (Moderation → Performance)

Sarah, 34, high-pressure client dinners; tends to over-drink after wins.

- 9am: Calendar shows client dinner. SAM™: "Want a 2-drink plan and an exit script?"
- **5pm:** Pre-commitment saved. SAM™: "Switching to soda—early flight is a great script. Check at 9pm?"
- 9pm: Proactive check-in → small miss. SAM<sup>™</sup>: "No judgment-water
  + 10:30pm wind-down for better sleep?"
- Next morning: Debrief → stronger plan for next client event

What competitors can't do: Hotlines wait for calls; apps wait for logins. SAM™ predicts the high-risk moment, reaches out first, and adapts in real time.

## Scenario 3: Travel Week Risk (Moderation → Recovery Guardrails)

Marcus, 41, returning to travel; evenings alone are the trigger.

- Before trip: SAM™ proposes hotel-friendly routines + non-alc options
- First night 6pm: "Your tricky time. Options: gym, room service + movie, 7pm meeting nearby."
- If silent: Escalation rule: "Reply to confirm you're okay, or I'll route support."

What competitors can't do: Generic apps don't combine calendar, time-zone shifts, and past lapses to time support. SAM™ does—and documents deflections.

#### Scenario 2: The Night-Shift Nurse (Recovery)

James, 29, ER nurse, 8 months sober; 2–4am vulnerability during overnights.

- Week 1: Pattern learned: shift nights → 2-4am spikes
- 2:45am: Preemptive nudge: "Up late? 4-7-8 breathing or quick grounding together?"
- 3:00am: "Struggling." → SAM™ offers in-the-moment tools + flags
  EAP counselor
- Next morning: Memory updates; next overnight gets earlier proactive support

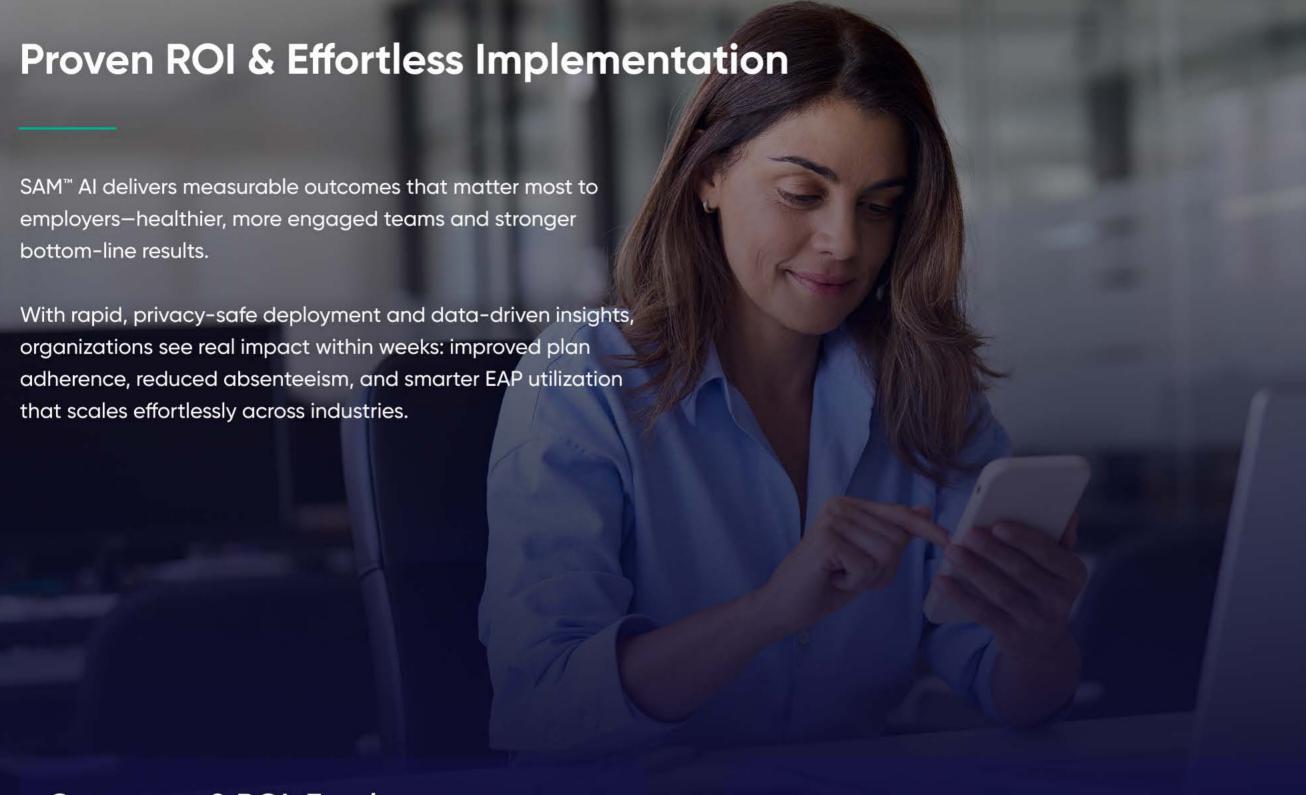
What competitors can't do: No one watches every hour. SAM™ notices the subtle pattern changes that precede crisis and intervenes while help is reachable.

## Scenario 4: High Tenure, Quiet Risk (Recovery Maintenance)

Farah, 38, 3 years sober; workload spikes, skipped meetings, wearable shows poor sleep.

- Monday: SAM™ detects silence + stress signals → gentle reach-out
- **Mid-week:** Farah replies: "Work crisis. Disconnected." → SAM™ rebuilds meeting cadence and sponsor contact
- Next week: Routine restored; risk window annotated for future spikes

What competitors can't do: EAPs don't integrate physiologic signals with behavior gaps. SAM™ detects risk before the employee asks for help.



# Outcomes & ROI: Employer Metrics That Matter

#### **Employee Outcomes**

- 2-3× higher engagement vs. traditional EAP usage during high-risk hours
- Predictive deflections reduce hotline/ER reliance via earlier support
- Plan adherence lift through personalized timing and memory

#### **Financial Impact**

- Absenteeism reduction via fewer next-day "lost mornings"
- Incident risk down for safety-sensitive roles (shift, field, travel)
- Lower healthcare escalations from proactive interventions
- · Retention lift through better wellbeing support

Note: Impact reporting is aggregate and privacy-safe; no individual data is shared.

#### **Program Efficiency**

- Automation: SAM™ handles routine check-ins and documentation
- Precision: Surfaces high-risk employees for optional human outreach (with consent)
- Dashboards: DAU, adherence, deflections, NPS-aggregate only

# Implementation: Fast, Private, Low-Lift

#### Week 1-2: Launch

- Employer config via prompts (tone, resources, industries)
- HIPAA BAA, security review, consent language
- ✓ Comms kit for employees; optional calendar/wearable integrations

#### Week 3-4: Scale

- · Full rollout; ongoing content optimization
- Monthly outcome snapshots; executive brief
- Continuous learning—system gets smarter with use

#### Month 2+: Pilot

- · 200-1,000 employees invited (opt-in)
- Weekly aggregate reporting; guardrail QA
- Iterate content packs (shift work, travel, sales)

### Why SAM™, Why Now?

✓ Workforce Need:

140M employed adults impacted; rising stress and substance risk

**Status Quo Fails:** 

Hotline-only EAPs miss the moment of need

Privacy Maturity:

Aggregate analytics align with employer policies

✓ Al Readiness:

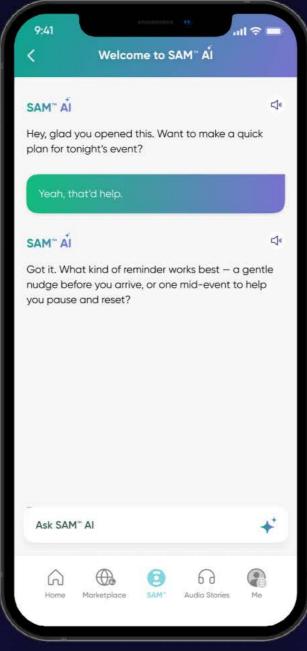
Memory-driven personalization now reliable and safe

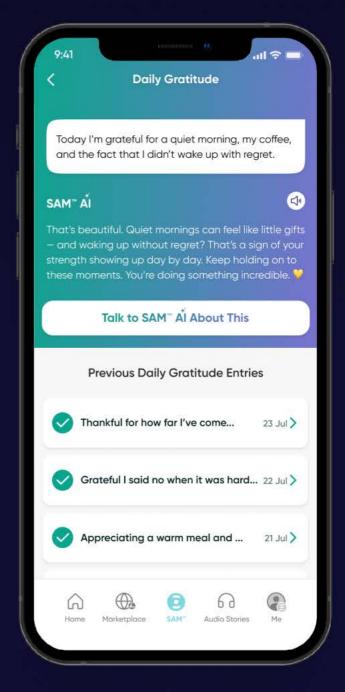


**Clinical Capacity:** 

Scales support without hiring constraints







#### Privacy, Security & Compliance

- HIPAA-Ready with BAA: Encrypted data, audit logs, role-based access
- Privacy by Design: Employers see aggregate metrics only; no PII
- AWS Infrastructure: 99.9% uptime; healthcare-grade security (Bedrock AI)
- Guardrails: Frequency caps, escalation paths, clinical oversight
- User Control: View/edit memory; track switching; opt-out anytime
- Compliance Reporting: Automated documentation for audits

#### The Choice: Lead or Follow

**Employers face a decision:** Keep a reactive, low-utilization EAP—or deploy AI-enhanced, proactive recovery support that prevents incidents and protects performance.

Bottom line: SAM™ turns a costly, stigmatized problem into a measurable wellbeing advantage—predictive outreach, higher engagement, and privacy-safe reporting your executives can trust.

Want a pilot? We can launch within 30 days with aggregate reporting live in week two.

### **FAQs**

#### Q: How is this different from our current EAP?

A: Traditional EAPs wait for calls. SAM™ predicts risk windows, reaches out first, and adapts to outcomes—while keeping reporting aggregate and privacy-safe.

#### Q: Will employees actually use it?

A: Engagement rises  $2-3\times$  when support arrives at the right time and in the right tone. Track choice (recovery or moderation) meets people where they are.

#### Q: How quickly do we see ROI?

A: Early indicators in weeks: higher DAU, adherence to micro-plans, documented deflections. Financial impact builds over quarters via fewer incidents, better retention, and lower escalations.

#### Q: How do you protect employee privacy?

A: No PII is shared with employers. Individuals control data and can view/edit memory. Employers see only aggregate trends (engagement, adherence, deflections, NPS).

#### Q: Can we customize for our workforce?

A: Yes. Prompt-based configuration tailors tone, content, resources, and industry packs (shift, travel, sales) with no engineering lift.