# Earnings Call 2Q 2025

July 25, 2025



#### CAUTIONARY NOTE REGARDING FORWARD LOOKING STATEMENTS

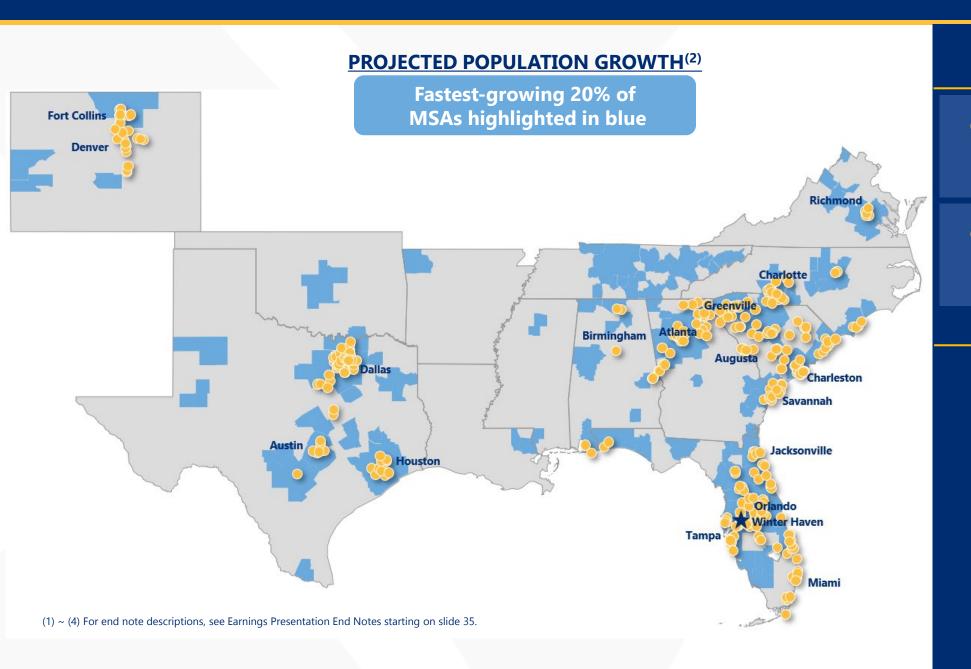
Statements included in this communication, which are not historical in nature are intended to be, and are hereby identified as, forward-looking statements for purposes of the safe harbor provided by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are based on, among other things, management's beliefs, assumptions, current expectations, estimates and projections about the financial services industry, the economy and SouthState. Words and phrases such as "may," "approximately," "continue," "should," "expects," "projects," "anticipates," "is likely," "look ahead," "look forward," "believes," "will," "intends," "estimates," "strategy," "plan," "could," "potential," "possible" and variations of such words and similar expressions are intended to identify such forward-looking statements.

SouthState Corporation ("SouthState" or the "Company") cautions readers that forward looking statements are subject to certain risks, uncertainties and assumptions that are difficult to predict with regard to, among other things, timing, extent, likelihood and degree of occurrence, which could cause actual results to differ materially from anticipated results. Such risks, uncertainties and assumptions, include, among others, the following: (1) economic volatility risk, including as a result of monetary, fiscal, and trade law policies, such as tariffs, and inflation, potentially resulting in higher rates, deterioration in the credit markets, greater than expected noninterest expenses, excessive loan losses, or on the other hand lower rates, which also may have other negative consequences, which risks could be exacerbated by potential negative economic developments resulting from federal spending cuts and/or one or more federal budget-related impasses or actions; (2) risks related to the ability of the Company to pursue its strategic plans which depend upon certain growth goals in our lines of business; (3) risks related to the merger and integration of SouthState and Independent Bank Group, Inc. ("Independent" or "IBTX") including, among others, (i) the risk that the cost savings and any revenue synergies from the merger may not be fully realized or may take longer than anticipated to be realized, (ii) the risk that the integration of Independent's operations into SouthState's operations will be materially delayed or will be more costly or difficult than expected or that the parties are otherwise unable to successfully integrate Independent's businesses into SouthState's businesses, (iii) the amount of the costs, fees, expenses and charges related to the merger, and (iv) reputational risk and the reaction of each company's customers, suppliers, employees or other business partners to the merger; (4) risks relating to the ability to retain our culture and attract and retain qualified people as we grow and are located in new markets, and being able to offer competitive salaries and benefits, including flexibility of working remotely or in the office; (5) deposit attrition, client loss or revenue loss following completed mergers or acquisitions that may be greater than anticipated; (6) credit risks associated with an obligor's failure to meet the terms of any contract with SouthState Bank, N.A. (the "Bank") or otherwise fail to perform as agreed under the terms of any loan-related document; (7) interest rate risk primarily resulting from our inability to effectively manage the risk, and their impact on the Bank's earnings, including from the correspondent and mortgage divisions, housing demand, the market value of the Bank's loan and securities portfolios, and the market value of SouthState's equity; (8) a decrease in our net interest income due to the interest rate environment; (9) liquidity risk affecting the Bank's ability to meet its obligations when they come due; (10) unexpected outflows of uninsured deposits may require us to sell investment securities at a loss; (11) potential deterioration in real estate values; (12) the loss of value of our investment portfolio could negatively impact market perceptions of us and could lead to deposit withdrawals; (13) price risk focusing on changes in market factors that may affect the value of traded instruments in "mark-to-market" portfolios; (14) transaction risk arising from problems with service or product delivery; (15) the impact of increasing digitization of the banking industry and movement of customers to on-line platforms, and the possible impact on the Bank's results of operations, customer base, expenses, suppliers and operations; (16) controls and procedures risk, including the potential failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures; (17) volatility in the financial services industry (including failures or rumors of failures or other depository institutions), along with actions taken by governmental agencies to address such turmoil, could affect the ability of depository institutions, including us, to attract and retain depositors and to borrow or raise capital; (18) the impact of competition with other financial institutions, including deposit and loan pricing pressures and the resulting impact, including as a result of compression to net interest margin; (19) compliance risk involving risk to earnings or capital resulting from violations of or nonconformance with laws, rules, regulations, prescribed practices, or ethical standards, and contractual obligations regarding data privacy and cybersecurity; (20) regulatory change risk resulting from new laws, rules, regulations, accounting principles, proscribed practices or ethical standards, including, without limitation, the possibility that regulatory agencies may require higher levels of capital above the current regulatory-mandated minimums and including the impact of special FDIC assessments, the Consumer Financial Protection Bureau regulations or other guidance, and the possibility of changes in accounting standards, policies, principles and practices; (21) risks related to the legal, regulatory, and supervisory environment, including changes in financial services legislation, regulation, policies, or government officials or other personnel; (22) strategic risk resulting from adverse business decisions or improper implementation of business decisions; (23) reputation risk that adversely affects earnings or capital arising from negative public opinion including the effects of social media on market perceptions of us and banks generally; (24) cybersecurity risk related to the dependence of SouthState on internal computer systems and the technology of outside service providers, as well as the potential impacts of internal or external security breaches, which may subject the Company to potential business disruptions or financial losses resulting from deliberate attacks or unintentional events; (25) reputational and operational risks associated with environment, social and governance (ESG) matters, including the impact of changes in federal and state laws, regulations and guidance relating to climate change; (26) excessive loan losses; (27) reputational risk and possible higher than estimated reduced revenue from previously announced or proposed regulatory changes in the Bank's consumer programs and products; (28) operational, technological, cultural, regulatory, legal, credit and other risks associated with the exploration, consummation and integration of potential future acquisitions, whether involving stock or cash consideration; (29) catastrophic events such as hurricanes, tornados, earthquakes, floods or other natural or human disasters, including public health crises and infectious disease outbreaks, as well as any government actions in response to such events, and the related disruption to local, regional and global economic activity and financial markets, and the impact that any of the foregoing may have on SouthState and its customers and other constituencies; (30) geopolitical risk from terrorist activities and armed conflicts that may result in economic and supply disruptions, and loss of market and consumer confidence; (31) the risks of fluctuations in market prices for SouthState common stock, which is subject to legal and regulatory limitations as well as the discretion of the board of directors of SouthState's performance and other factors; (33) ownership dilution risk associated with potential acquisitions in which SouthState's stock may be issued as consideration for an acquired company; and (34) other factors that may affect future results of SouthState, as disclosed in SouthState's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K, filed by SouthState with the U.S. Securities and Exchange Commission ("SEC") and available on the SEC's website at http://www.sec.gov, any of which could cause actual results to differ materially from future results expressed, implied or otherwise anticipated by such forward-looking statements.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. SouthState does not undertake any obligation to update or otherwise revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

### SOUTHSTATE CORPORATION OVERVIEW (1)





**Enhanced Scale Through IBTX Partnership** 

\$66B

**Assets** 

\$47B Loans

\$54B

**Deposits** 

\$10B Market Cap

342
Branch Locations

12 of 15

Fastest Growing U.S. MSAs<sup>(3)</sup>

#5

Largest Regional Bank in the South (4)

### SOUTHSTATE'S COMPETITIVE ADVANTAGE



### **GEOGRAPHY**

- "Shoot where the ducks are flying"
- Fastest growing markets in America

### **SCALE**

- Regulatory sweet spot: \$60 \$80 Billion
- True alternative to the largest banks for bankers and for clients
- Large enough to invest in technology and capital markets

### **BUSINESS MODEL**

- Local market leadership with income statement control and responsibility
- Creating alignment and accountability across all areas of the bank

### The SouthStateWay **CULTURAL CORNERSTONES**



**The WHY** To invest in the entrepreneurial spirit, pursue excellence and inspire a greater purpose.



### The **HOW**

### **Core Values**

### **Local Market Leadership**

Our business model supports the unique character of the communities we serve and encourages decision making by the banker that is closest to the customer.

### **Long-Term Horizon**

We think and act like owners and measure success over entire economic cycles. We prioritize soundness before short-term profitability and growth.

### Remarkable Experiences

We will make our customers' lives better by anticipating their needs and responding with a sense of urgency. Each of us has the freedom, authority and responsibility to do the right thing for our customers.

#### **Meaningful and Lasting Relationships**

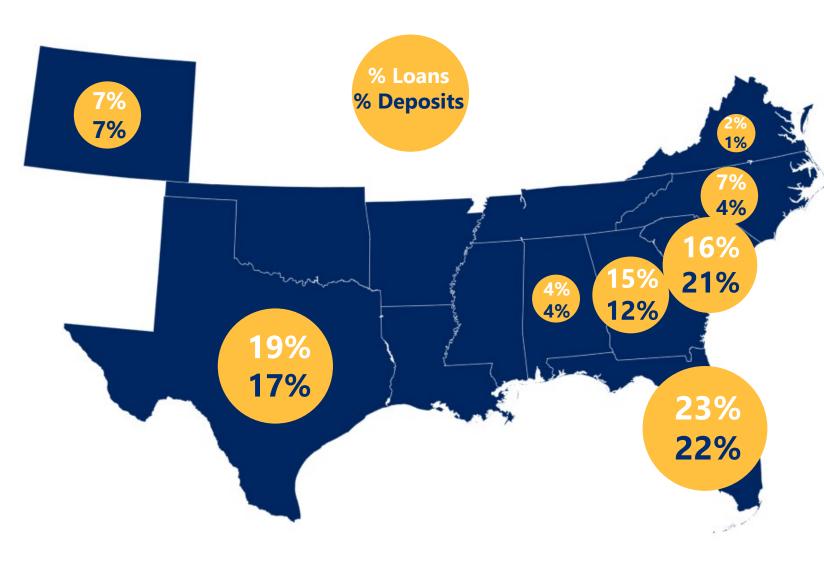
We communicate with candor and transparency. The relationship is more valuable than the transaction.

### **Greater Purpose**

We enable our team members to pursue their ultimate purpose in life—their personal faith, their family, their service to community.

### POSITIONED FOR THE FUTURE IN THE BEST GROWTH MARKETS IN AMERICA





### **Employment Growth in Top 25 Largest MSAs**

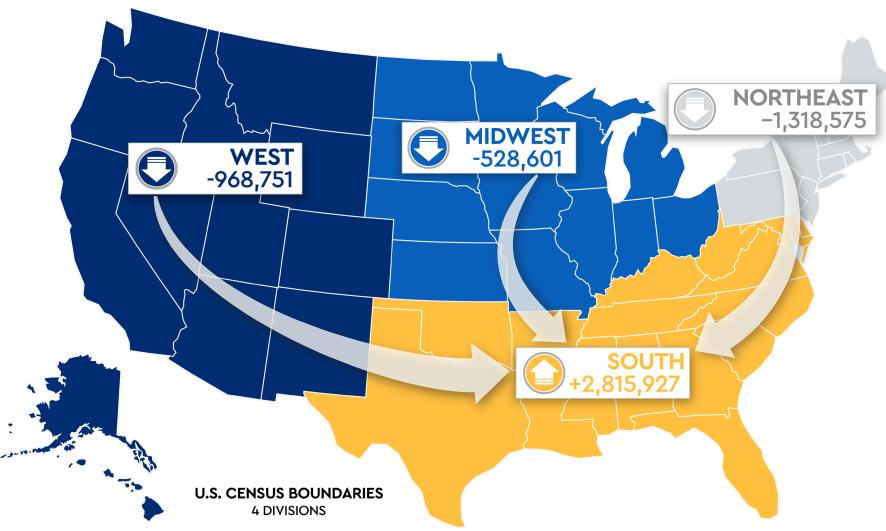
% Change from February 2020 to May 2025

Rank	MSA	% Growth
1	Austin-Round Rock-San Marcos, TX	20.4%
2	Orlando-Kissimmee-Sanford, FL	13.1%
3	Dallas-Fort Worth-Arlington, TX	12.9%
4	San Antonio-New Braunfels, TX	11.5%
5	Charlotte-Concord-Gastonia, NC-SC	11.1%
6	Tampa-St. Petersburg-Clearwater, FL	10.8%
7	Phoenix-Mesa-Chandler, AZ	10.2%
8	Houston-Pasadena-The Woodlands, TX	8.7%
9	Miami-Fort Lauderdale-West Palm Beach, FL	8.5%
10	Atlanta-Sandy Springs-Roswell, GA	8.0%
11	Riverside-San Bernardino-Ontario, CA	7.4%
12	Denver-Aurora-Centennial, CO	7.0%
13	Philadelphia-Camden-Wilm., PA-NJ-DE-MD	6.0%
14	New York-Newark-Jersey City, NY-NJ	4.1%
15	San Diego-Chula Vista-Carlsbad, CA	4.0%
16	Baltimore-Columbia-Towson, MD	3.6%
17	Seattle-Tacoma-Bellevue, WA	2.8%
18	Chicago-Naperville-Elgin, IL-IN-WI	2.7%
19	Washington-Arlington-Alexandria, DC-VA-MD-WV	2.6%
20	Detroit-Warren-Dearborn, MI	2.6%
21	St. Louis, MO-IL	2.5%
22	Minneapolis-St. Paul-Bloomington, MN-WI	2.3%
23	Boston-Cambridge-Newton, MA-NH	0.6%
24	Los Angeles-Long Beach-Anaheim, CA	0.0%
25	San Francisco-Oakland-Fremont, CA	-3.2%

### PANDEMIC ACCELERATES POPULATION MIGRATION TO THE SOUTH



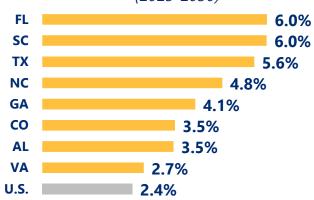




Top 10 States Net Domestic Migration				
1. Florida	872,722			
2. Texas	747,730			
3. North Carolina	392,010			
4. South Carolina	314,953			
5. Arizona	252,654			
6. Tennessee	252,180			
7. Georgia	205,811			
8. Idaho	120,350			
9. Alabama	119,132			
10. Oklahoma	93,218			

### **Projected Population Growth**

(2025-2030)

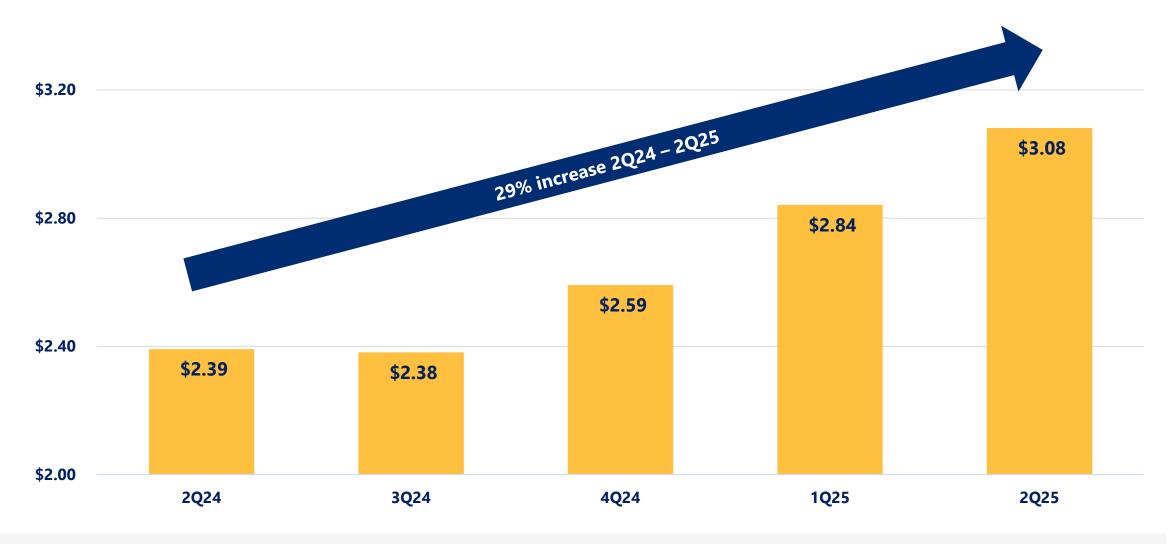


# **Quarterly Results**



### PPNR PER DILUTED SHARE<sup>(1)</sup>





<sup>(1)</sup> For end note descriptions, Earnings Presentation End Notes starting on slide 35.

### HIGHLIGHTS | LINKED QUARTER



	1Q25		2Q25	
GAAP				
Net Income	\$	89.1	\$ 215.2	
EPS (Diluted)	\$	0.87	\$ 2.11	
Return on Average Assets		0.56 %	1.34 %	
Non-GAAP <sup>(1)</sup>				
Return on Average Tangible Common Equity		9.0 %	18.2 %	
Non-GAAP, Adjusted <sup>(1)</sup>				
Net Income	\$	219.3	\$ 233.8	
EPS (Diluted)	\$	2.15	\$ 2.30	
Return on Average Assets		1.38 %	1.45 %	
Return on Average Tangible Common Equity		19.9 %	19.6 %	

Dollars in millions, except per share data

<sup>(1)</sup> For end note descriptions, see Earnings Presentation End Notes starting on slide 35.

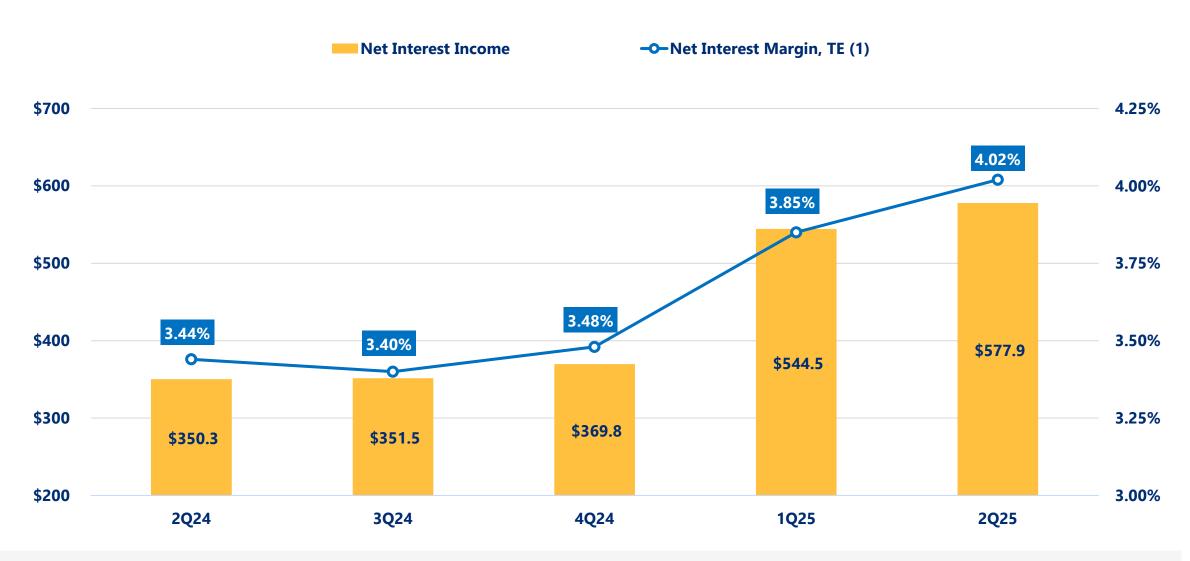
### QUARTERLY HIGHLIGHTS | 2Q 2025



- Reported Diluted Earnings per Share ("EPS") of \$2.11; adjusted Diluted EPS (non-GAAP)(1) of \$2.30
- Pre-Provision Net Revenue ("PPNR")(non-GAAP)(2) of \$314.1 million
- Year-over-year PPNR/share growth (non-GAAP)<sup>(2)</sup> of 29%
- Loans increased by \$501 million, or 4% annualized, and deposits increased by \$359 million, or 3% annualized
- Net interest margin, not-tax equivalent and tax equivalent (non-GAAP)<sup>(3)</sup> of 4.02%, up 0.18% and 0.17%, respectively, from prior quarter
- Total loan yield of 6.33%, up 0.08% from prior quarter
- Total deposit cost of 1.84%, down 0.05% from prior quarter
- Completed the issuance of \$350 million aggregate principal amount of 7% fixed-to-floating rate subordinated notes
- Efficiency ratio of 53% and adjusted efficiency ratio (non-GAAP)<sup>(1)</sup> of 49%

### NET INTEREST MARGIN (TE) (1)



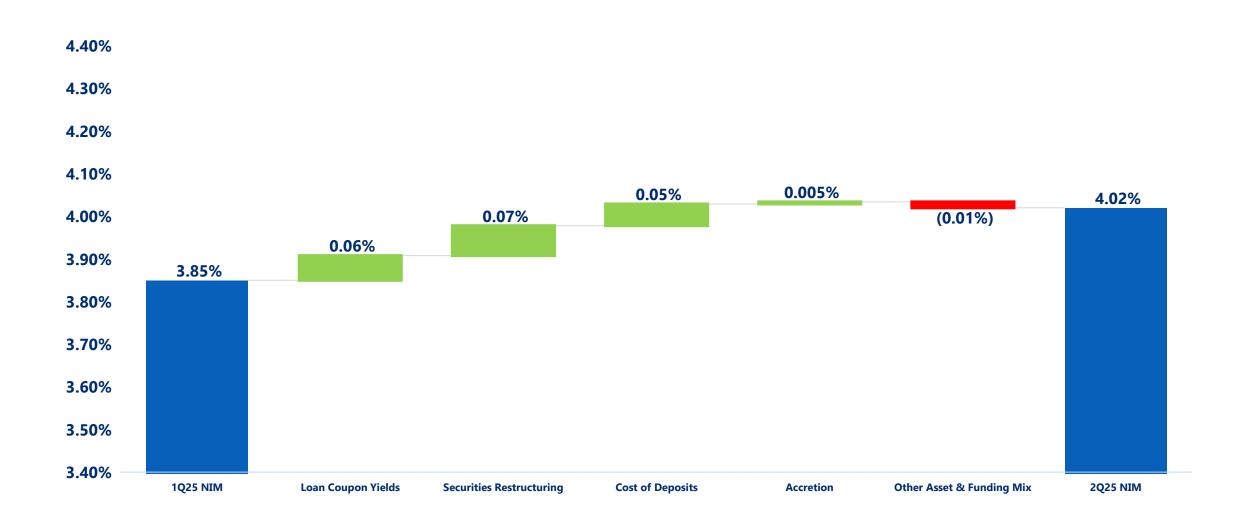


Dollars in millions

<sup>(1)</sup> For end note descriptions, see Earnings Presentation End Notes starting on slide 35.

### NET INTEREST MARGIN (TE) (1) IMPROVEMENT QUARTER-OVER-QUARTER





<sup>(1)</sup> For end note descriptions, see Earnings Presentation End Notes starting on slide 35.

### LOAN PRODUCTION VS LOAN GROWTH





Dollars in millions

(1) & (2) For end note descriptions, see Earnings Presentation End Notes starting on slide 35.

# **Balance Sheet**



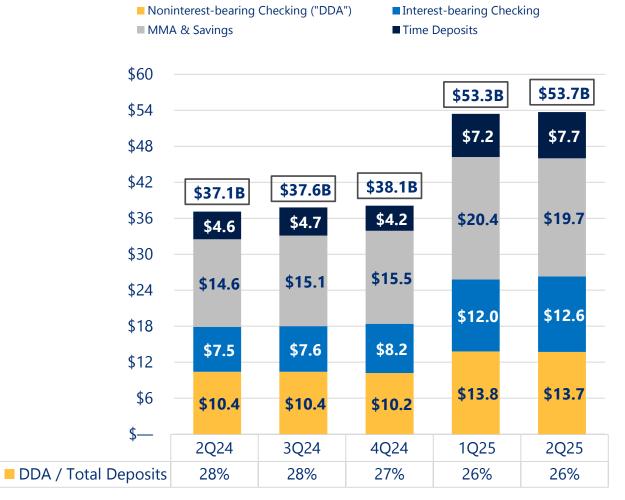
### LOAN AND DEPOSIT TRENDS











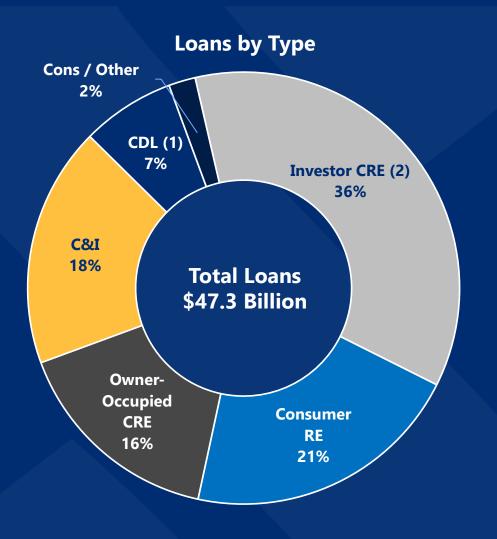
Dollars in billions

Amounts may not total due to rounding.

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 35.

### TOTAL LOAN PORTFOLIO





Loan Type	No. of Loans	Ва	nlance	vg. Loan Balance
Investor CRE	11,641	\$	17.0B	\$ 1,456,400
Consumer RE	49,889		10.0B	201,200
Owner-Occupied CRE	9,064		7.5B	827,200
C & I	22,124		8.4B	381,900
Constr., Dev. & Land	3,937		3.3B	844,300
Cons / Other	49,186		1.0B	 20,400
Total	145,841	\$	47.3B	\$ 324,100

#### **Loan Relationships**

Top 10 Represents ~ 2% of total loans
Top 20 Represents ~ 3% of total loans

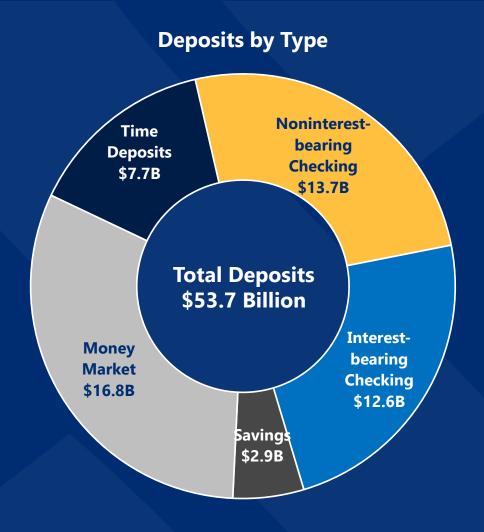
Data as of June 30, 2025

Loan portfolio balances, average balances or percentage exclude loans held for sale; Amounts may not total due to rounding.

(1)~(3) For end note descriptions, see Earnings Presentation End Notes starting on slide 35.

### PREMIUM CORE DEPOSIT FRANCHISE

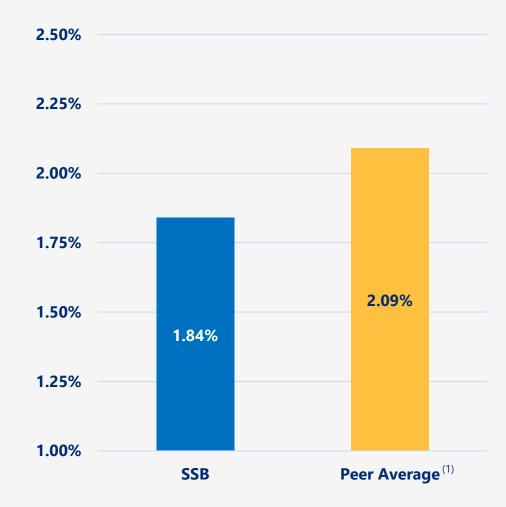




Data as of June 30, 2025

Dollars in billions except for average checking balances; Amounts may not total due to rounding. † & (1) For end note descriptions, see Earnings Presentation End Notes starting on slide 35.

### **Total Cost of Deposits 2Q25**

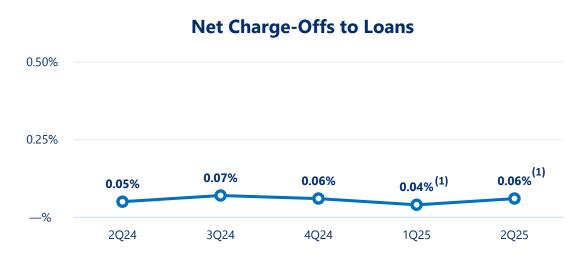


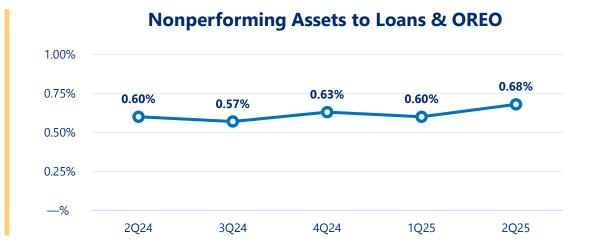
# **Credit**

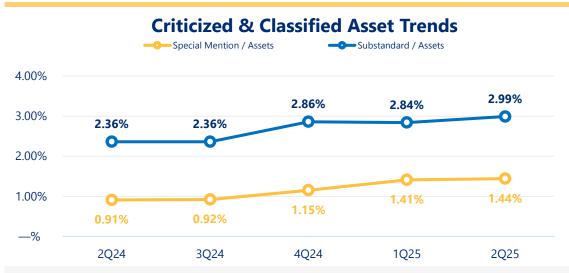


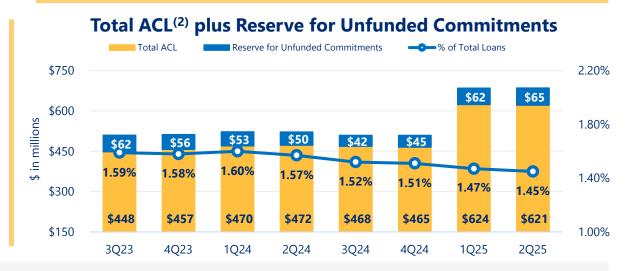
### **ASSET QUALITY METRICS & LOAN LOSS RESERVE**











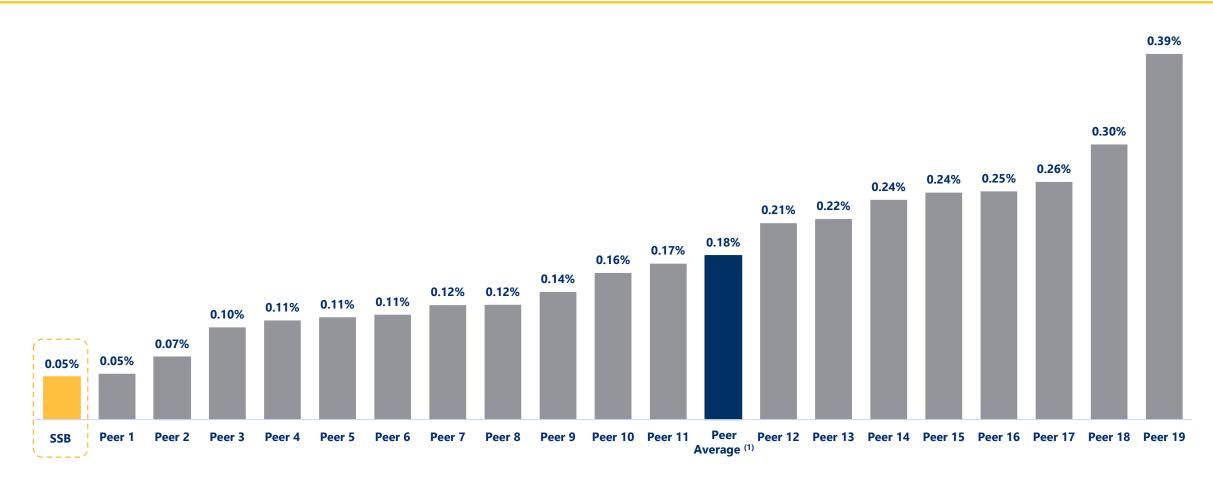
#### Dollars in millions

- (1) Excluding acquisition date charge-offs of \$17.3 million and \$39.4 million recorded during the quarters ended June 30, 2025 and March 31, 2025, respectively, in connection with the Independent merger, to conform with the Company's charge-off policies and practices.
- (2) Unamortized discount on acquired loans was \$393 million, \$457 million, \$47 million, \$40 million, \$43 million, \$47 million, \$51 million, \$59 million, \$59 million, and \$65 million for the quarters ended June 30, 2025, March 31, 2025, December 31, 2024, September 30, 2024, June 30, 2024, March 31, 2024, December 31, 2023, September 30, 2023, June 30, 2023, and March 31, 2023, respectively.

### HISTORY OF RESILIENT CREDIT



### Net Charge-offs ("NCO") / Average Loans (1): 2015 – 1Q 2025 Average



Source: S&P Global Market Intelligence

<sup>(1)</sup> Peers as disclosed in the most recent SSB proxy statement.

# **Capital**



### **CAPITAL RATIOS**



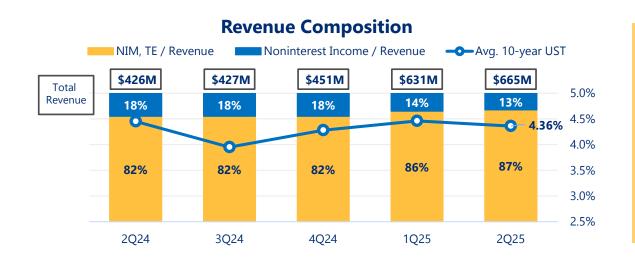
	1Q25	2Q25 <sup>(2)</sup>
Tangible Common Equity <sup>(1)</sup>	8.2 %	8.5 %
Tier 1 Leverage	8.9 %	9.2 %
Tier 1 Common Equity	11.0 %	11.2 %
Tier 1 Risk-Based Capital	11.0 %	11.2 %
Total Risk-Based Capital	13.7 %	14.5 %
Bank CRE Concentration Ratio	283 %	277 %
Bank CDL Concentration Ratio	52 %	49 %

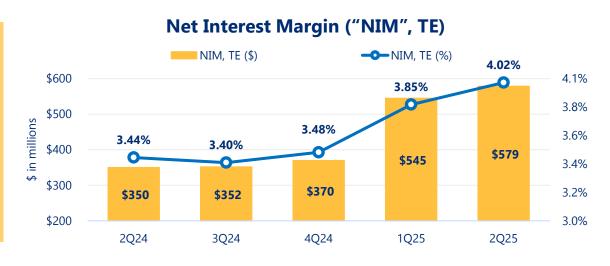
# Appendix

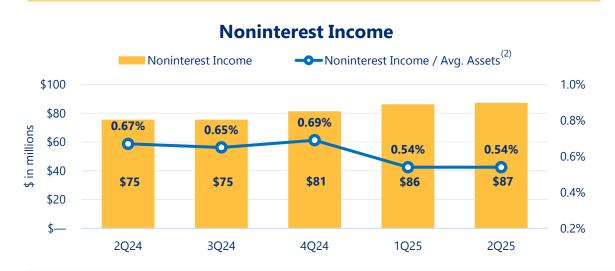


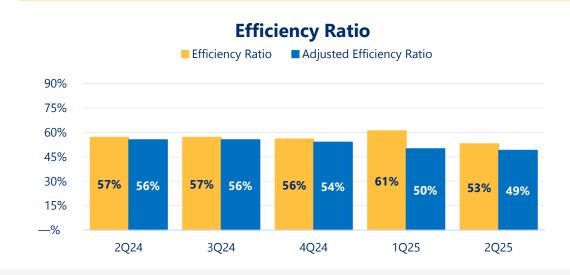
### CURRENT & HISTORICAL 5-QTR PERFORMANCE<sup>(1)</sup>











Dollars in millions

(1)&(2) For end note descriptions, see Earnings Presentation End Notes starting on slide 35.

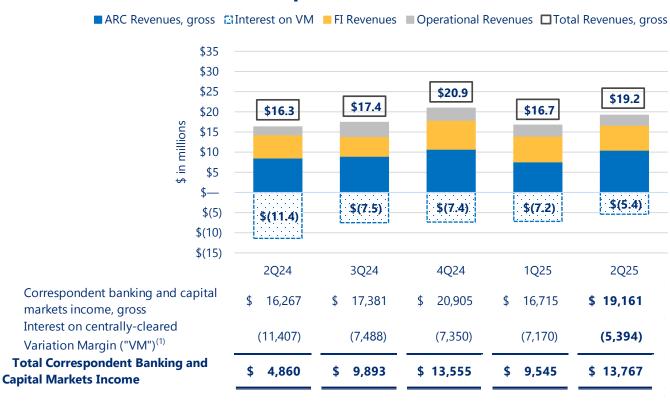
#### CORRESPONDENT BANKING DIVISION







### **Correspondent Revenue Breakout**

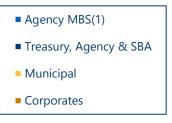


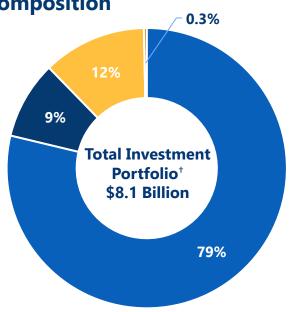
• Provides capital markets hedging (ARC), fixed income sales, international, clearing and other services to over 1,300 financial institutions across the country

### HIGH QUALITY INVESTMENT PORTFOLIO









	A	<u>:s</u>	<u>HTM</u>			
Туре	Balance	Duration (yrs) <sup>(3,4)</sup>	Balance	Duration (yrs) <sup>(4)</sup>		
Agency MBS <sup>(1)</sup>	\$4.4B	4.2	\$2.0B	6.5		
Municipal	0.9B	8.4	_	_		
Treasury, Agency & SBA	0.6B	1.9	0.2B	5.9		
Corporates	0.03B	0.6				
Total	\$5.9B	4.7	\$2.1B	6.5		

### **Investment Securities Yield**(2) 3.8% 3.50% 3.4% 2.99% 3.0% 2.50% 2.6% 2.48% 2.42% 2.2% 1.8% 1.4%

**4Q24** 

1.0%

**2Q24** 

3**Q**24

Dollars in billions, unless otherwise noted; data as of June 30, 2025 Amounts may not total due to rounding. **2Q25** 

1Q25

<sup>†, (1)~(4)</sup> For end note descriptions, see Earnings Presentation End Notes starting on slide 35.

# NON-GAAP RECONCILIATIONS - RETURN ON AVG. TANGIBLE COMMON EQUITY



### **Return on Average Tangible Equity**

	1Q25		2Q25
Net income (GAAP)	\$	89,080	\$ 215,224
Plus:			
Amortization of intangibles		23,831	24,048
Effective tax rate		22 %	24 %
Amortization of intangibles, net of tax		18,606	18,341
Net income plus after-tax amortization of intangibles (non-GAAP)	\$	107,686	\$ 233,565
Average shareholders' common equity  Less:	\$	8,418,112	\$ 8,692,582
Average intangible assets		3,558,378	3,535,410
Average tangible common equity	\$	4,859,734	\$ 5,157,172
Return on Average Tangible Common Equity (Non-GAAP)		9.0%	18.2%

#### Dollars in thousands

The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets; the tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income.

# NON-GAAP RECONCILIATIONS - ADJUSTED NET INCOME & ADJUSTED EARNINGS PER SHARE ("EPS")



### **Adjusted Net Income**

	1Q25	2Q25
Net income (GAAP)	\$ 89,080	\$ 215,224
Plus:		
Securities losses, net of tax	178,639	_
Gain on sale leaseback, net of transaction costs and tax	(179,004)	_
PCL - NonPCD loans and UFC, net of tax	71,892	_
Deferred tax asset remeasurement	5,581	_
Merger, branch consolidation, severance related and other expense, net of tax (1)	53,094	18,593
Adjusted Net Income (Non-GAAP)	\$ 219,282	\$ 233,817

### **Adjusted EPS**

			1Q25		2Q25
Diluted weighted-average common shares			101,829		101,845
Adjusted net income (non-GAAP)		\$	219,282	\$	233,817
	Adjusted EPS, Diluted (Non-GAAP)	¢	2.15	¢	2.30
	Adjusted LPS, Diluted (Noil-GAAP)	<u> </u>	2.13	Ą	2.30

<sup>(1)</sup> Includes pre-tax cyber incident (reimbursement) costs of \$(3.6) million and \$111,000 for the quarters ended June 30, 2025 and March 31, 2025, respectively.

# NON-GAAP RECONCILIATIONS - ADJUSTED RETURN ON AVG. ASSETS & AVG. TANGIBLE COMMON EQUITY



<b>Adjusted</b>	Return	on Ave	erage	<b>Assets</b>
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	1Q25	2Q25
Adjusted net income (non-GAAP)	\$ 219,282	\$ 233,817
Total average assets	64,283,426	64,550,881
Adjusted Return on Average Assets (Non-GAAP)	1.38%	1.45%

#### **Adjusted Return on Average Tangible Common Equity**

	1Q25	2Q25
Adjusted net income (non-GAAP)	\$ 219,282	\$ 233,817
Plus:		
Amortization of intangibles, net of tax	18,606	18,341
Adjusted net income plus after-tax amortization of intangibles (non-GAAP)	\$ 237,888	\$ 252,158
Average tangible common equity	\$ 4,859,734	\$ 5,157,172
Adjusted Return on Average Tangible Common Equity (Non-GAAP)	 19.85%	19.61%

#### Dollars in thousands

### NON-GAAP RECONCILIATIONS - NET INTEREST MARGIN



### **Net Interest Margin - Tax Equivalent (Non-GAAP)**

	2Q24	3Q24	4Q24	1Q25	2Q25
Net interest income (GAAP)	\$ 350,259	\$ 351,480	\$ 369,779	\$ 544,547	\$ 577,948
Tax equivalent adjustments	631	486	547	784	672
Net interest income (tax equivalent) (Non-GAAP)	\$ 350,890	\$ 351,966	\$ 370,326	\$ 545,331	\$ 578,620
Average interest earning assets	\$ 41,011,662	\$ 41,223,980	\$ 42,295,376	\$ 57,497,453	\$57,710,001
Net Interest Margin - Tax Equivalent (Non-GAAP)	3.44%	3.40%	3.48%	3.85%	4.02%

# NON-GAAP RECONCILIATIONS - PPNR, PPNR/WEIGHTED AVG. CS, ADJUSTED & CORRESPONDENT & CAPITAL MARKETS INCOME (UNAUDITED)



#### PPNR, Adjusted (Non-GAAP)

	2024	3Q24	4024	1023	2Q23
Net interest income (GAAP)	\$ 350,259	\$ 351,480	\$ 369,779	\$ 544,547	\$ 577,948
Plus:					
Noninterest income	75,225	74,934	80,545	86,088	86,817
Less:					
Losses on sales of securities, net	_	_	(50)	(228,811)	_
Gain on sale leaseback, net of transaction costs			_	229,279	_
Total revenue, adjusted (non-GAAP)	\$ 425,484	\$ 426,414	\$ 450,374	\$ 630,167	\$ 664,765
Less:					
Noninterest expense	248,747	246,847	256,609	408,826	375,061
PPNR (Non-GAAP)	\$ 176,737	\$ 179,567	\$ 193,765	\$ 221,341	\$ 289,704
Plus:					
Merger, branch consolidation, severance related and other expense (1)	5,785	3,304	6,531	68,006	24,379
FDIC Special Assessment	619	_	(621)	_	_
Total adjustments	\$ 6,404	\$ 3,304	\$ 5,910	\$ 68,006	\$ 24,379
PPNR, Adjusted (Non-GAAP)	\$ 183,141	\$ 182,871	\$ 199,675	\$ 289,347	\$ 314,083
Weighted average common shares outstanding, diluted	76,607	76,805	76,958	101,829	101,845
•					
PPNR, Adjusted per Weighted Avg. Common Shares Outstanding, Diluted (Non-GAAP)	\$ 2.39	\$ 2.38	\$ 2.59	\$ 2.84	\$ 3.08

2024

3024

4024

1025

2025

#### **Correspondent & Capital Markets Income**

	2Q24 3Q24		4Q24	1Q25	2Q25
ARC revenues	\$ (2,867)	\$ 1,471	\$ 3,379	\$ 414	\$ 5,083
FI revenues	5,746	4,937	7,190	6,398	6,192
Operational revenues	1,981	3,485	2,986	2,733	2,492
Total Correspondent & Capital Markets Income	\$ 4,860	\$ 9,893	\$ 13,555	\$ 9,545	\$ 13,767

Dollars and weighted average commons share outstanding in thousands except per share data

(1) Includes pre-tax cyber incident (reimbursement) costs of \$(3.6) million, \$111,000, \$329,000, \$56,000, and \$3.5 million for the quarters ended June 30, 2025, March 31, 2025, December 31, 2024, September 30, 2024, and June 30, 2024, respectively.

## NON-GAAP RECONCILIATIONS - CURRENT & HISTORICAL: EFFICIENCY RATIOS (UNAUDITED)



#### Efficiency Ratio (Non-GAAP) & Adjusted Efficiency Ratio (Non-GAAP)

	2Q24	 3Q24	4Q24	1Q25	2Q25
Noninterest expense (GAAP)	\$ 248,747	\$ 246,847	\$ 256,609	\$ 408,826	\$ 375,061
Less: Amortization of intangible assets	5,744	5,327	5,326	23,831	24,048
Adjusted noninterest expense (non-GAAP)	\$ 243,003	\$ 241,520	\$ 251,283	\$ 384,995	\$ 351,013
Net interest income (GAAP)	\$ 350,259	\$ 351,480	\$ 369,779	\$ 544,547	\$ 577,948
Tax Equivalent ("TE") adjustments	631	486	547	784	672
Net interest income, TE (non-GAAP)	\$ 350,890	\$ 351,966	\$ 370,326	\$ 545,331	\$ 578,620
Noninterest income (GAAP)	\$ 75,225	\$ 74,934	\$ 80,545	\$ 86,088	\$ 86,817
Efficiency Ratio (Non-GAAP)	57%	57%	56%	61%	53%
Noninterest income (GAAP)	\$ 75,225	\$ 74,934	\$ 80,545	\$ 86,088	\$ 86,817
Less:					
Losses on sales of securities, net	_	_	(50)	(228,811)	_
Gain on sale leaseback, net of transaction costs				229,279	_
Adjusted noninterest income (non-GAAP)	\$ 75,225	\$ 74,934	\$ 80,595	\$ 85,620	\$ 86,817
Noninterest expense (GAAP)	\$ 248,747	\$ 246,847	\$ 256,609	\$ 408,826	\$ 375,061
Less:					
Merger, branch consolidation, severance related and other expense (1)	5,785	3,304	6,531	68,006	24,379
FDIC special assessment	619	_	(621)	_	_
Amortization of intangible assets	5,744	5,327	5,326	23,831	24,048
Total adjustments	\$ 12,148	\$ 8,631	\$ 11,236	\$ 91,837	\$ 48,427
Adjusted noninterest expense (non-GAAP)	\$ 236,599	\$ 238,216	\$ 245,373	\$ 316,989	\$ 326,634
Adjusted Efficiency Ratio (Non-GAAP)	56%	56%	54%	50%	49%

#### Dollars in thousands

<sup>(1)</sup> Includes pre-tax cyber incident (reimbursement) costs of \$(3.6) million, \$111,000, \$329,000, \$56,000, and \$3.5 million for the quarters ended June 30, 2025, March 31, 2025, December 31, 2024, September 30, 2024, and June 30, 2024, respectively.

### NON-GAAP RECONCILIATIONS - TANGIBLE COMMON EQUITY RATIO



### **Tangible Common Equity ("TCE") Ratio**

		1Q25	2Q25
Tangible common equity (non-GAAP)		\$ 5,080,859	\$ 5,273,617
Total assets (GAAP) Less:		65,135,454	65,893,322
Intangible assets		3,543,502	3,527,517
Tangible asset (non-GAAP)		\$ 61,591,952	\$ 62,365,805
	TCE Ratio (Non-GAAP)	8.2%	8.5%

### EARNINGS PRESENTATION END NOTES



#### **Slide 3 End Notes**

- (1) Financial metrics as of June 30, 2025; market cap as of July 23, 2025
- (2) Projected population growth shown as the percent growth 2025 projected 2030
- (3) Includes MSAs with greater than 1 million in total population in 2025
- (4) Excludes Bank of America, Capital One Financial, and Truist Financial

#### **Slide 6 End Notes**

- · Percentage of loans and deposits in each state as of June 30, 2025; excludes loans and deposits from national lines of business and brokered deposits
- · Source: Bureau of Labor Statistics: Current Employment Statistics (CES) Survey; not seasonally adjusted data.

#### **Slide 9 End Notes**

(1) Adjusted PPNR per weighted average diluted shares; this is a Non-GAAP financial measure that excludes the impact of FDIC special assessment, losses on sales of securities, gain on sale leaseback, net of transaction costs, and merger, branch consolidation, severance related and other restructuring expenses - See reconciliation of GAAP to Non-GAAP measures in Appendix.

#### **Slide 10 End Notes**

(1) The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets. The tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income; other adjusted figures presented are also Non-GAAP financial measures that exclude the impact of losses on sales of securities, gain on sale leaseback net of transaction costs, PCL on non-PCD loans and unfunded commitments, deferred tax asset remeasurement, and merger, branch consolidation, severance related and other restructuring expenses - See reconciliation of GAAP to Non-GAAP measures in Appendix.

#### Slide 11 End Notes

- (1) Adjusted diluted EPS excludes the impact of merger, branch consolidation, severance related and other restructuring expenses; Adjusted efficiency ratio is calculated by taking the noninterest expense excluding merger, branch consolidation and severance related expenses and amortization of intangible assets See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (2) Adjusted PPNR and adjusted PPNR per weighted average diluted share are non-GAAP financial measures that exclude the impact of merger, branch consolidation, severance related and other restructuring expenses See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (3) Tax equivalent NIM is a Non-GAAP financial measure See reconciliation of GAAP to Non-GAAP measures in Appendix.

#### Slide 12&13 End Notes

(1) Tax equivalent NIM is a Non-GAAP financial measure - See reconciliation of GAAP to Non-GAAP measures in Appendix.

#### **Slide 14 End Notes**

- (1) Excludes loans held for sale; loan production indicates committed balance total; loan portfolio growth indicates quarter-over-quarter loan ending balance growth, excluding loans held for sale.
- (2) Excludes the effects of the acquisition date loan balance of \$13.1 billion acquired from Independent.

### EARNINGS PRESENTATION END NOTES



#### Slide 16 End Notes

(1) Excludes loans held for sale.

#### Slide 17 End Notes

- (1) CDL includes residential construction, commercial construction, and all land development loans.
- (2) Investor CRE includes nonowner-occupied CRE and other income producing property.

#### **Slide 18 End Notes**

- † Core deposits defined as non-time deposits
- (1) Source: S&P Global Market Intelligence; 2Q25 MRQs available as of July 23, 2025; Peers as disclosed in the most recent SSB proxy statement.

#### **Slide 23 End Notes**

- (1) The tangible measures are non-GAAP measures and exclude the effect of period end intangible assets See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (2) Preliminary

#### **Slide 25 End Notes**

- (1) Total revenue and noninterest income are adjusted by gains or losses on sales of securities and gains on sale leaseback. The total revenue also includes tax equivalent adjustments; Tax equivalent NIM, efficiency ratio and adjusted efficiency ratio are Non-GAAP financial measures; Adjusted Efficiency Ratio excludes losses on sales of securities, gain on sale leaseback net of transaction costs, merger, branch consolidation, FDIC special assessment, severance related and other restructuring expenses, and amortization of intangible assets, as applicable See Current & Historical Efficiency Ratios and Net Interest Margin reconciliation in Appendix.
- (2) Annualized

#### **Slide 26 End Notes**

(1) Interest on centrally-cleared variation margin (expense or income) is included in ARC revenue within Correspondent Banking and Capital Markets Income.

#### Slide 27 End Notes

- † Investment portfolio excludes non-marketable equity.
- (1) MBS issued by U.S. government agencies or sponsored enterprises (commercial and residential collateral)
- (2) Investment securities yield include non-marketable equity and trading securities.
- (3) Excludes principal receivable balance as of June 30, 2025.
- (4) Based on current book value

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