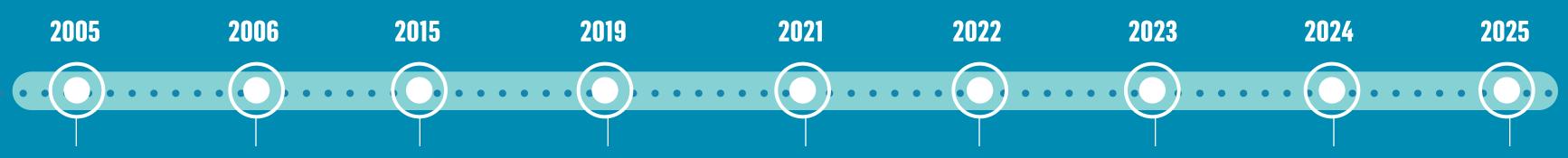
VIRGINIA'S MEDICAID DENTAL PROGRAM: CELEBRATING 20 YEARS OF GROWTH

Together with dedicated dental providers and community stakeholders, DentaQuest, part of Sun Life, and the Virginia Department of Medical Assistance Services celebrate 20 years of partnership improving access to comprehensive oral healthcare for thousands of Virginians.

KEY DATES



Launched program with 420K children and 200K adults. Provider payment increased 28%

Provider payment increased 2%

Added expanded pregnancy benefits

Added ~400K+ adults with Medicaid

expansion

Added comprehensive adult dental benefit

d Provide nsive increa ntal

Provider payment increased 30%

Added innovative wellness programs to improve oral health outcomes

Provider payment increased 3%

Serving 894K children, 985K adults and 39K pregnant members



DentaQuest continually investigates and adopts targeted initiatives including the following to maintain continuity of care, grow the network and promote better utilization of dental services:

- Dental Champions Committee
- Cultural Ambassador Program
- Partnership for Petersburg
- Pharmacy Integration Pilot
- Operational Excellence
- Case Management and Care Coordination
- Community Engagement
- Digital Adoption

INCREASED ACCESS RATES



- **Children:** 24% in 2005 to 55% today
- **Pregnant members:** 14% in 2015 (before pregnancy benefit) to 26% today
- Increased provider participation from 620 in 2005 to 2,418 today



PRENATAL
DENTAL VISITS
than before the pregnancy
education program*



T22%
DENTAL UTILIZATION
BY DIABETIC MEMBERS

compared to before the outreach program for 120K members with diabetes*



of members who missed appointment COMPLETED A DENTAL

VISIT WITHIN 90 DAYS

of DentaQuest outreach*



of members who visited the ER

FOLLOWED UP WITH A DENTAL PROVIDER
within 30 days of DentaQuest outreach*

*Internal data for baseline year 2024



