**FY 2024** 

I am deeply grateful to our employees for their commitment to our strategic priorities and rigorous execution, which drove fourth quarter revenue growth to the high end of our guidance range. We exited the year with momentum closing a record 29 large deals during the year — highlighting the effectiveness of our strategy. In 2024, we accelerated investments in our Al-led platforms and added new capabilities with the acquisitions of Thirdera and Belcan, further strengthening and diversifying our portfolio. Our focus on client centricity, agility, and innovation is helping clients unlock the next wave of hyper productivity and enterprise-grade generative Al adoption.

Ravi Kumar S | Chief Executive Officer

"

## Revenue

\$19.7 billion

Reported YoY<sup>1</sup> ↑ 2.0%

Constant Currency YoY<sup>1</sup> ★ 1.9%

GAAP Operating Margin | 14.7% Adjusted Operating Margin | 15.3% GAAP EPS | \$4.51 Adjusted Diluted EPS | \$4.75

FY 2024 **Cash Flow**  **Cash Flow From Operations** \$2,124M

Free **Cash Flow** 

\$1,827M

**FY 2024 Capital Return**  **Dividends** 

**Share Repurchases** 

\$600M \$1.20/share \$605M

#### Revenue by Geography

(\$ In billions)

Reported YoY | Constant Currency YoY



## Revenue by Segment

(\$ In billions)

Reported YoY | Constant Currency YoY



## **Acquisitions Completed**





For non-GAAP financial reconciliations refer to Cognizant's 2024 fourth quarter earnings release issued on February 5, 2025, which accompanies this presentation and is available at investors.cognizant.com.



Q4 2024

"

We ended the year strong, delivering Adjusted Operating Margin of 15.7% in the fourth quarter and 20 basis points expansion for the full year, above our guidance. Free cash flow represented more than 150% of net income, our highest quarter since Q3 2021. We expect that our improved cost structure, achieved through the successful completion of our NextGen program, will help us sustain our pace of strategic investments in support of profitable growth. Our initial 2025 guidance calls for 3.5% to 6.0% constant currency revenue growth and 20 to 40 basis points of full-year Adjusted Operating Margin expansion.

Jatin Dalal | Chief Financial Officer

"

#### Revenue

\$5.1 billion

Reported YoY<sup>1</sup> ↑ 6.8%

Constant Currency YoY<sup>1</sup> ↑ 6.7%

GAAP Operating Margin | 14.8% Adjusted Operating Margin | 15.7%

GAAP EPS | \$1.10 Adjusted Diluted EPS | \$1.21

Q4 2024 Cash Flow Cash Flow From Operations \$920M Free Cash Flow \$837M

Q4 2024 Capital Return **Dividends** 

**Share Repurchases** 

**\$150M** \$0.30/share

\$154M

## Revenue by Geography

(\$ In billions)

Reported YoY | Constant Currency YoY



## Revenue by Segment

(\$ In billions)

Reported YoY | Constant Currency YoY



#### **Employee Metrics**

Total Employees 336,800 (3,300) QoQ

Voluntary - Tech Services Attrition (Trailing 12-Month)

15.9%

Up 2.1 percentage points YoY

# Company Research and Recognition

# New minds, new markets

Joint study between Cognizant and Oxford Economics show U.S. consumers who embrace Al could drive \$4.4T in spending over five years.



Named to Newsweek's and Statista's list of America's Most Reliable Companies 2025

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