

# Earnings Call 2Q 2024

July 25, 2024



# CAUTIONARY NOTE REGARDING FORWARD LOOKING STATEMENTS

This communication contains “forward-looking statements” within the meaning of the United States Private Securities Litigation Reform Act of 1995 that are subject to risks and uncertainties and are made pursuant to the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, (the “Securities Act”) and Section 21E of the Securities Exchange Act of 1934, as amended, and other related federal securities laws. Forward-looking statements by their nature address matters that are, to different degrees, uncertain, including information about Independent Bank Group, Inc.’s (“IBTX”), SouthState Corporation’s (“SouthState”) or the combined company’s possible or assumed future results of operations, including its future revenues, income, expenses, provision for taxes, effective tax rate, earnings (loss) per share and cash flows, its future capital expenditures and dividends, its future financial condition and changes therein, including changes in IBTX’s, SouthState’s or the combined company’s loan portfolio and allowance for credit losses, IBTX’s, SouthState’s or the combined company’s future capital structure or changes therein, the plan and objectives of management for future operations, IBTX’s, SouthState’s or the combined company’s future or proposed acquisitions, the future or expected effect of acquisitions on IBTX’s, SouthState’s or the combined company’s operations, results of operations and financial condition, IBTX’s, SouthState’s or the combined company’s future economic performance and the statements of the assumptions underlying any such statement. Such statements are typically, but not exclusively, identified by the use in the statements of words or phrases such as “aim,” “anticipate,” “estimate,” “expect,” “goal,” “guidance,” “intend,” “is anticipated,” “is estimated,” “is expected,” “is intended,” “objective,” “plan,” “projected,” “projection,” “will affect,” “will be,” “will continue,” “will decrease,” “will grow,” “will impact,” “will increase,” “will incur,” “will reduce,” “will remain,” “will result,” “would be,” variations of such words or phrases (including where the word “could,” “may” or “would” is used rather than the word “will” in a phrase) and similar words and phrases indicating that the statement addresses some future result, occurrence, plan or objective. The forward-looking statements that IBTX and SouthState make are based on their current plans, estimates, expectations, ambitions and assumptions regarding IBTX’s, SouthState’s and the combined company’s business, the economy and other future conditions.

Because forward-looking statements relate to future results and occurrences, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are beyond the control of IBTX and SouthState. IBTX’s, SouthState’s and the combined company’s actual results may differ materially from those contemplated by the forward-looking statements, which are neither statements of historical fact nor guarantees or assurances of future performance. Many possible events or factors could affect IBTX’s, SouthState’s and the combined company’s future financial results and performance and could cause those results or performance to differ materially from those expressed in the forward-looking statements. In addition to factors previously disclosed in IBTX’s and SouthState’s reports filed with the U.S. Securities and Exchange Commission (the “SEC”), the following factors, among others, could cause actual results to differ materially from forward-looking statements or historical performance: (1) the occurrence of any event, change or other circumstance that could give rise to the right of one or both of the parties to terminate the definitive merger agreement between IBTX and SouthState providing for the acquisition of IBTX by SouthState (the “Transaction”); (2) the outcome of any legal proceedings that may be instituted against IBTX or SouthState; (3) the possibility that the Transaction does not close when expected or at all because required regulatory, shareholder or other approvals and other conditions to closing are not received or satisfied on a timely basis or at all (and the risk that such approvals may result in the imposition of conditions that could adversely affect the combined company or the expected benefits of the Transaction); (4) the risk that the benefits from the Transaction may not be fully realized or may take longer to realize than expected, including as a result of changes in, or problems arising from, general economic and market conditions, interest and exchange rates, monetary policy, laws and regulations and their enforcement, and the degree of competition in the geographic and business areas in which IBTX and SouthState operate; (5) disruption to the parties’ businesses as a result of the announcement and pendency of the Transaction; (6) the risk that the integration of each party’s operations will be materially delayed or will be more costly or difficult than expected or that the parties are otherwise unable to successfully integrate each party’s businesses into the other’s businesses; (7) the possibility that the Transaction may be more expensive to complete than anticipated, including as a result of unexpected factors or events; (8) reputational risk and potential adverse reactions of IBTX’s or SouthState’s customers, suppliers, employees or other business partners, including those resulting from the announcement or completion of the Transaction; (9) the dilution caused by SouthState’s issuance of additional shares of its capital stock in connection with the Transaction; (10) a material adverse change in the financial condition of SouthState or IBTX; (11) general competitive, economic, political and market conditions; (12) major catastrophes such as earthquakes, floods or other natural or human disasters, including infectious disease outbreaks; (13) the diversion of management’s attention and time from ongoing business operations and opportunities on merger-related matters; and (14) other factors that may affect future results of IBTX and SouthState including changes in asset quality and credit risk, the inability to sustain revenue and earnings growth, changes in interest rates and capital markets, inflation, customer borrowing, repayment, investment and deposit practices, the impact, extent and timing of technological changes, capital management activities and other actions of the Federal Reserve Board and legislative and regulatory actions and reforms.

These factors are not necessarily all of the factors that could cause IBTX’s, SouthState’s or the combined company’s actual results, performance or achievements to differ materially from those expressed in or implied by any of the forward-looking statements. Other factors, including unknown or unpredictable factors, also could harm IBTX’s, SouthState’s or the combined company’s results.

IBTX and SouthState urge you to consider all of these risks, uncertainties and other factors carefully in evaluating all such forward-looking statements made by IBTX and/or SouthState. As a result of these and other matters, including changes in facts, assumptions not being realized or other factors, the actual results relating to the subject matter of any forward-looking statement may differ materially from the anticipated results expressed or implied in that forward-looking statement. Any forward-looking statement made in this communication or made by IBTX or SouthState in any report, filing, document or information incorporated by reference in this communication, speaks only as of the date on which it is made. IBTX and SouthState undertake no obligation to update any such forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law. A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. IBTX and SouthState believe that these assumptions or bases have been chosen in good faith and that they are reasonable. However, IBTX and SouthState caution you that assumptions as to future occurrences or results almost always vary from actual future occurrences or results, and the differences between assumptions and actual occurrences and results can be material. Therefore, IBTX and SouthState caution you not to place undue reliance on the forward-looking statements contained in this filing or incorporated by reference herein.

If IBTX or SouthState update one or more forward-looking statements, no inference should be drawn that IBTX or SouthState will make additional updates with respect to those or other forward-looking statements. Further information regarding IBTX, SouthState and factors which could affect the forward-looking statements contained herein can be found in IBTX’s Annual Report on Form 10-K for the fiscal year ended December 31, 2023 (which is available at <https://www.sec.gov/ix?doc=/Archives/edgar/data/1564618/000156461824000025/ibtx-20231231.htm>), and its other filings with the SEC, and in SouthState’s Annual Report on Form 10-K for the fiscal year ended December 31, 2023 (which is available at <https://www.sec.gov/ix?doc=/Archives/edgar/data/764038/000155837024002302/ssb-20231231x10k.htm>), and its other filings with the SEC.

# SouthState Corporation Overview of Franchise (1)



**\$45**  
Billion in assets

**\$33**  
Billion in loans

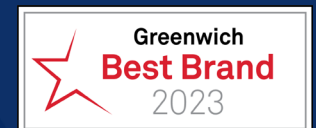
**\$37**  
Billion in deposits

**\$7.1**  
Billion market cap



Ranked  
**#14**  
by S&P  
Global

**17** Greenwich Excellence & Best Brand Awards for Small Business Banking from Coalition Greenwich



(1) Financial metrics as of June 30, 2024; market cap as of July 23, 2024

The WHY To invest in the entrepreneurial spirit, pursue excellence and inspire a greater purpose.

### The WHAT

Guiding Principles



### The HOW

Core Values

#### **Local Market Leadership**

Our business model supports the unique character of the communities we serve and encourages decision making by the banker that is closest to the customer.

#### **Long-Term Horizon**

We think and act like owners and measure success over entire economic cycles. We prioritize soundness before short-term profitability and growth.

#### **Remarkable Experiences**

We will make our customers' lives better by anticipating their needs and responding with a sense of urgency. Each of us has the freedom, authority and responsibility to do the right thing for our customers.

#### **Meaningful and Lasting Relationships**

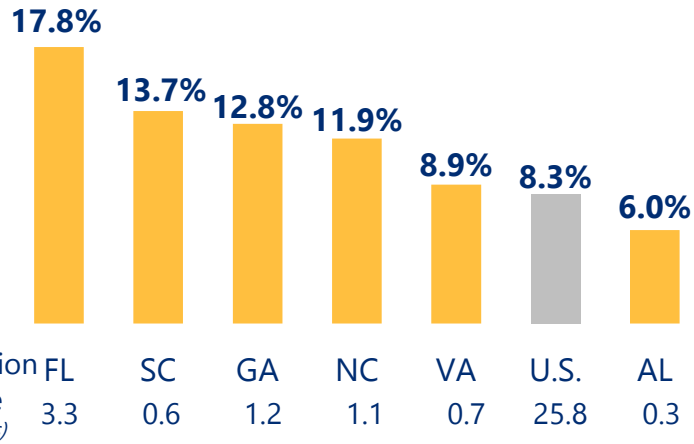
We communicate with candor and transparency. The relationship is more valuable than the transaction.

#### **Greater Purpose**

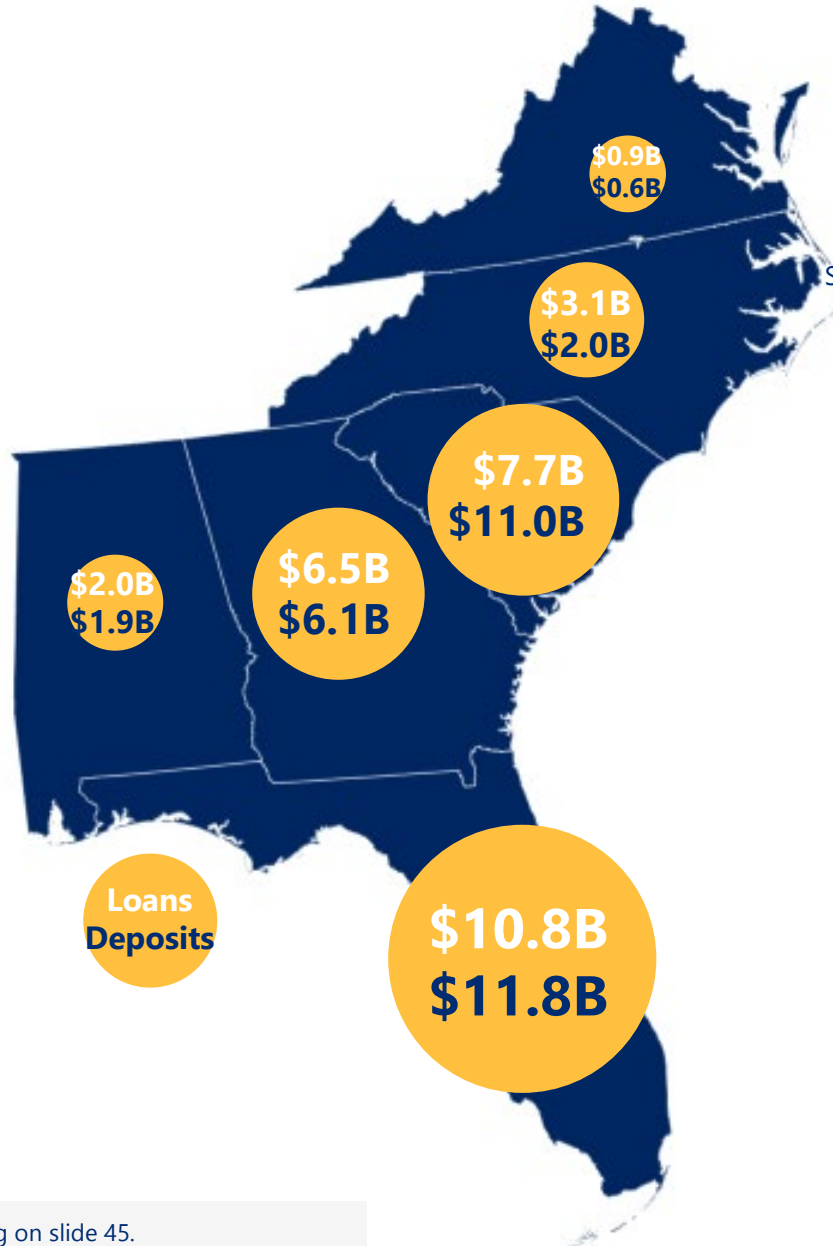
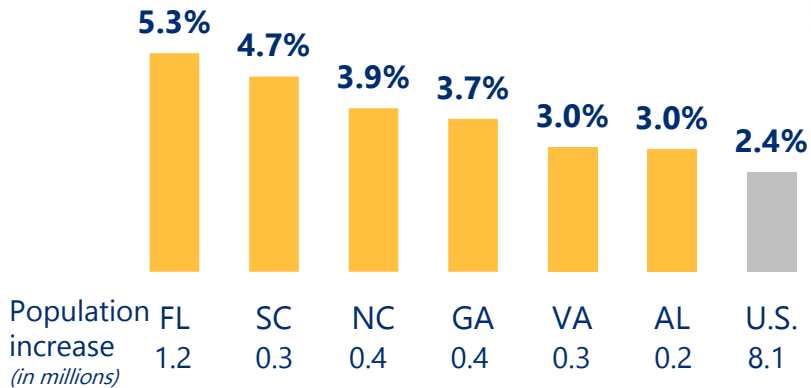
We enable our team members to pursue their ultimate purpose in life—their personal faith, their family, their service to community.



## Actual Population Growth 2010-2023

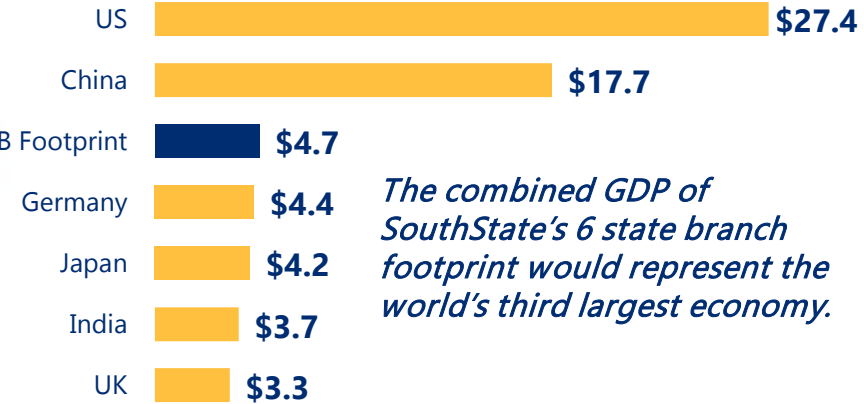


## Projected Population Growth 2024-2029



## GDP

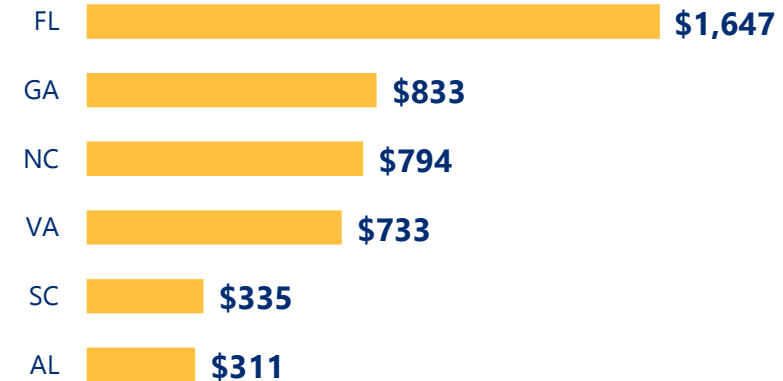
(\$ in trillions)



*The combined GDP of SouthState's 6 state branch footprint would represent the world's third largest economy.*

## GDP by State

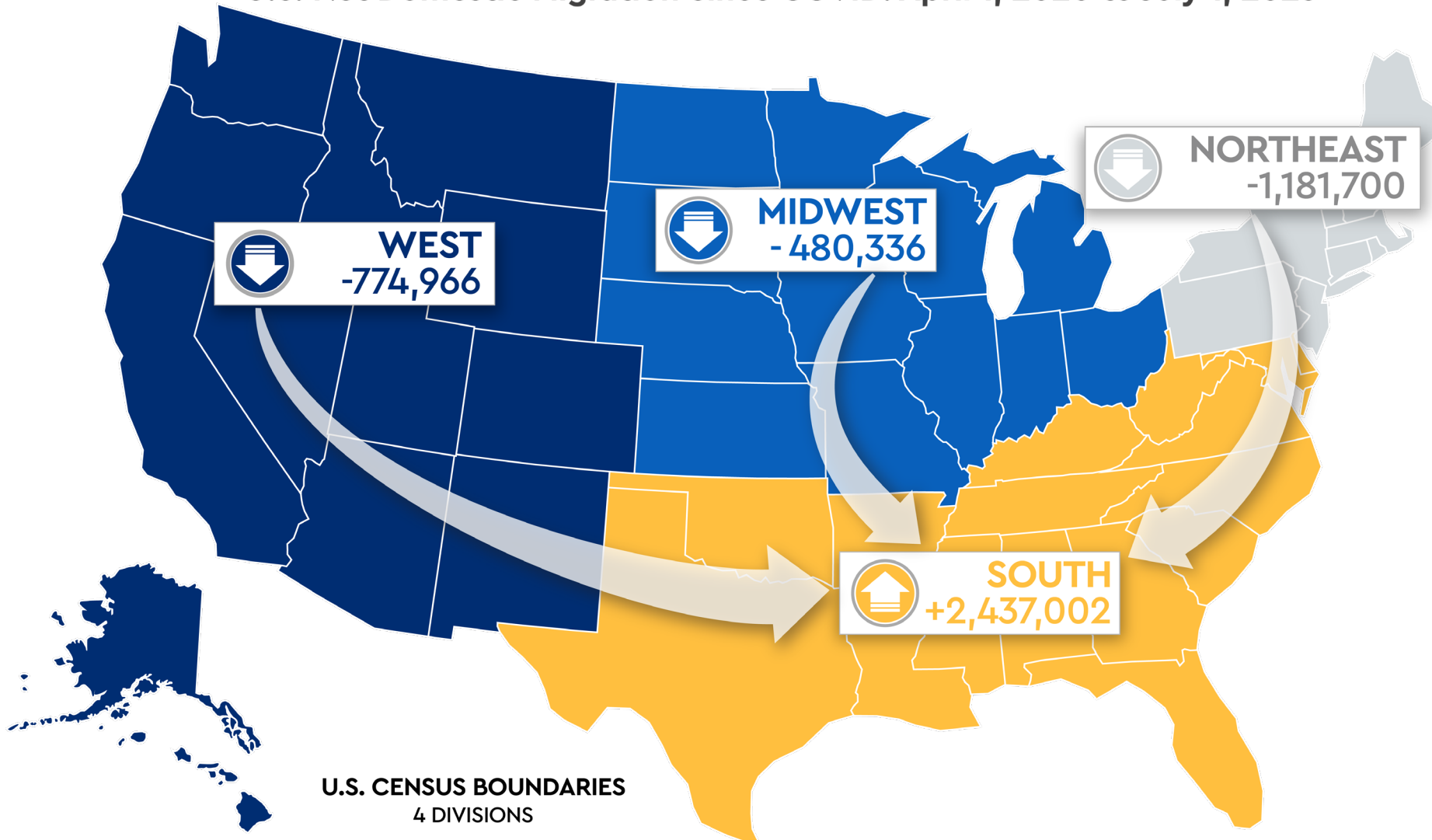
(\$ in billions)



# PANDEMIC ACCELERATES POPULATION AND INCOME MIGRATION TO THE SOUTH



U.S. Net Domestic Migration Since COVID: April 1, 2020 to July 1, 2023



## Top 10 States Net Domestic Migration

1. Florida	818,762
2. Texas*	656,220
3. North Carolina	310,189
4. South Carolina	248,055
5. Arizona	218,247
6. Tennessee	207,097
7. Georgia	185,752
8. Idaho	104,313
9. Alabama	96,538
10. Oklahoma	80,064

## Top 10 States Net Income Migration (2022)

1. Florida	\$36.0B
2. Texas*	\$10.1B
3. South Carolina	\$4.8B
4. Tennessee	\$4.7B
5. North Carolina	\$4.6B
6. Arizona	\$3.7B
7. Nevada	\$3.1B
8. Idaho	\$1.7B
9. Colorado*	\$1.5B
10. Utah	\$1.1B



- High growth markets
- Granular, low-cost core deposit base
- Diversified revenue streams
- Strong credit quality and disciplined underwriting
- Energetic and experienced management team with entrepreneurial ownership culture
- True alternative to the largest banks with capital markets platform and upgraded technology solutions

# Quarterly Results







	1Q24	2Q24
<b>GAAP</b>		
Net Income	\$ 115.1	\$ <b>132.4</b>
EPS (Diluted)	\$ 1.50	\$ <b>1.73</b>
Return on Average Assets	1.03 %	<b>1.17 %</b>
<b>Non-GAAP<sup>(1)</sup></b>		
Return on Average Tangible Common Equity	13.6 %	<b>15.5 %</b>
<b>Non-GAAP, Adjusted<sup>(1)</sup></b>		
Net Income	\$ 121.3	\$ <b>137.2</b>
EPS (Diluted)	\$ 1.58	\$ <b>1.79</b>
Return on Average Assets	1.08 %	<b>1.22 %</b>
Return on Average Tangible Common Equity	14.4 %	<b>16.1 %</b>

Dollars in millions, except per share data

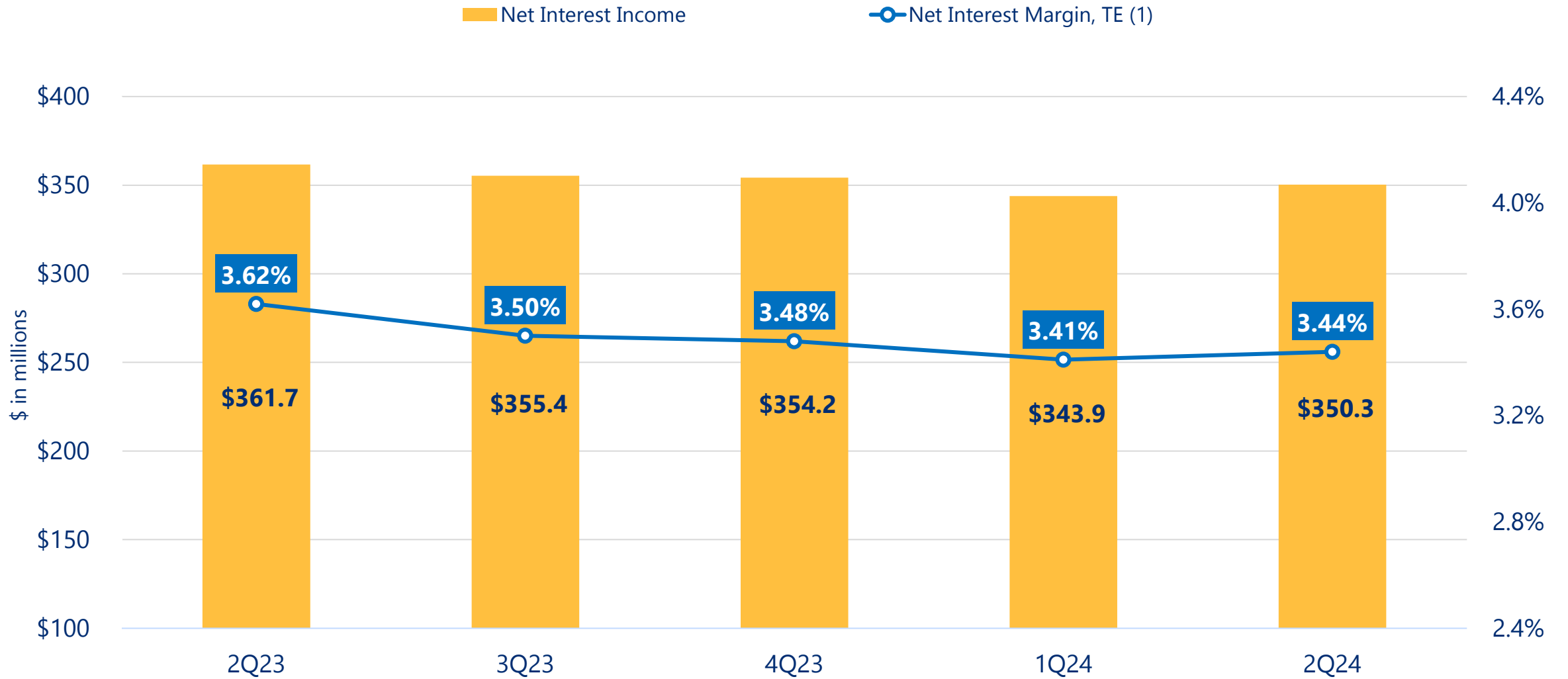
(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.



- Reported Diluted Earnings per Share (“EPS”) of \$1.73; adjusted Diluted EPS (non-GAAP)<sup>(1)</sup> of \$1.79
- Pre-Provision Net Revenue (“PPNR”)(non-GAAP)<sup>(2)</sup> of \$183.1 million, or 1.62% PPNR ROAA (non-GAAP)<sup>(2)</sup>
- PPNR per weighted average diluted share (non-GAAP)<sup>(2)</sup> of \$2.39
- Loans increased \$567 million, or 7% annualized
- Deposits decreased \$80 million, or 1% annualized
- Total loan yield of 5.82%, up 0.09% from prior quarter, resulting in a 39% cycle-to-date beta
- Total deposit cost of 1.80%, up 0.06% from prior quarter, resulting in a 34% cycle-to-date beta
- Net interest margin, non-tax equivalent of 3.43% and tax equivalent (non-GAAP)<sup>(3)</sup> of 3.44%
- Net charge-offs of \$4.2 million, or 0.05% annualized; Provision for Credit Losses (“PCL”), including release for unfunded commitments, of \$3.9 million; total allowance for credit losses (“ACL”) plus reserve for unfunded commitments of 1.57%
- Efficiency ratio of 57% and adjusted efficiency ratio (non-GAAP)<sup>(1)</sup> of 56%
- Announced acquisition of Independent Bank Group, Inc. on May 20, 2024

(1)~(3) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.

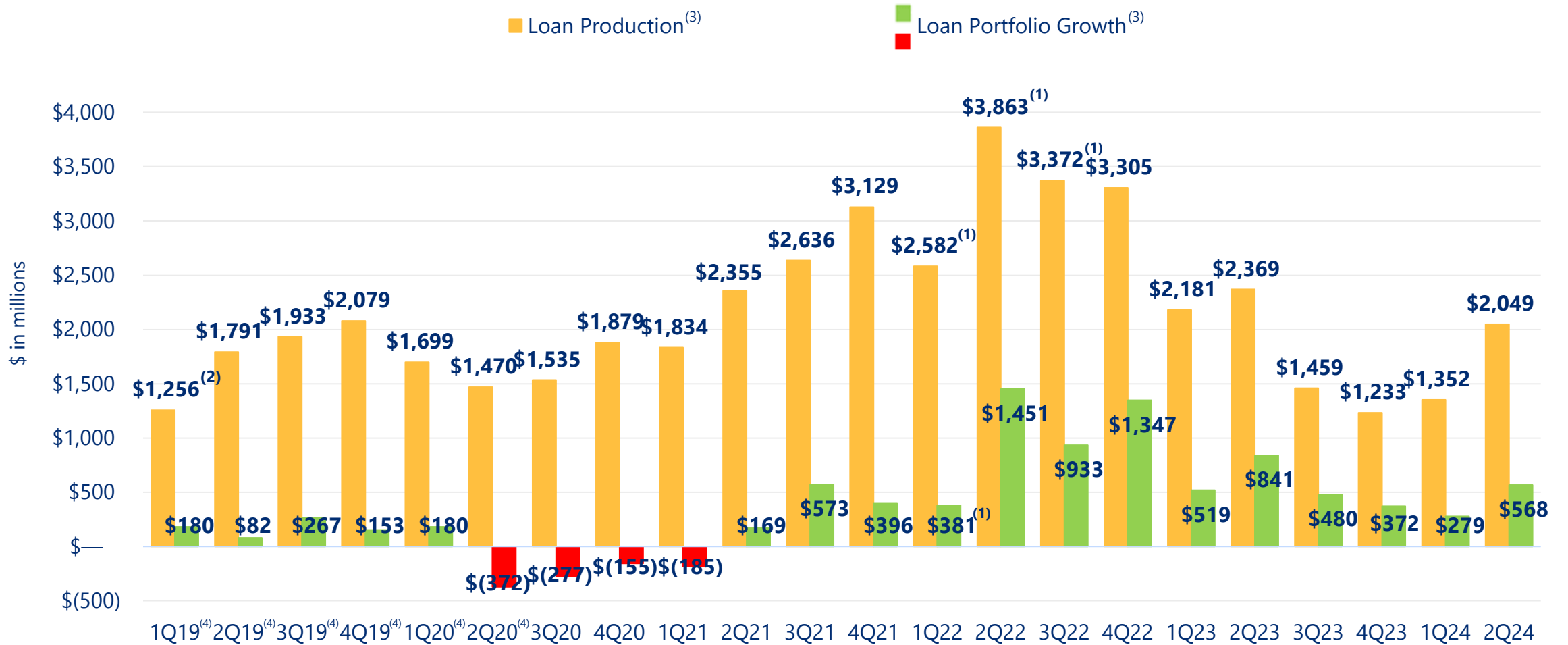
# NET INTEREST MARGIN<sup>(1)</sup>



Dollars in millions; Amounts may not total due to rounding.

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.

# LOAN PRODUCTION VS LOAN GROWTH



Dollars in millions

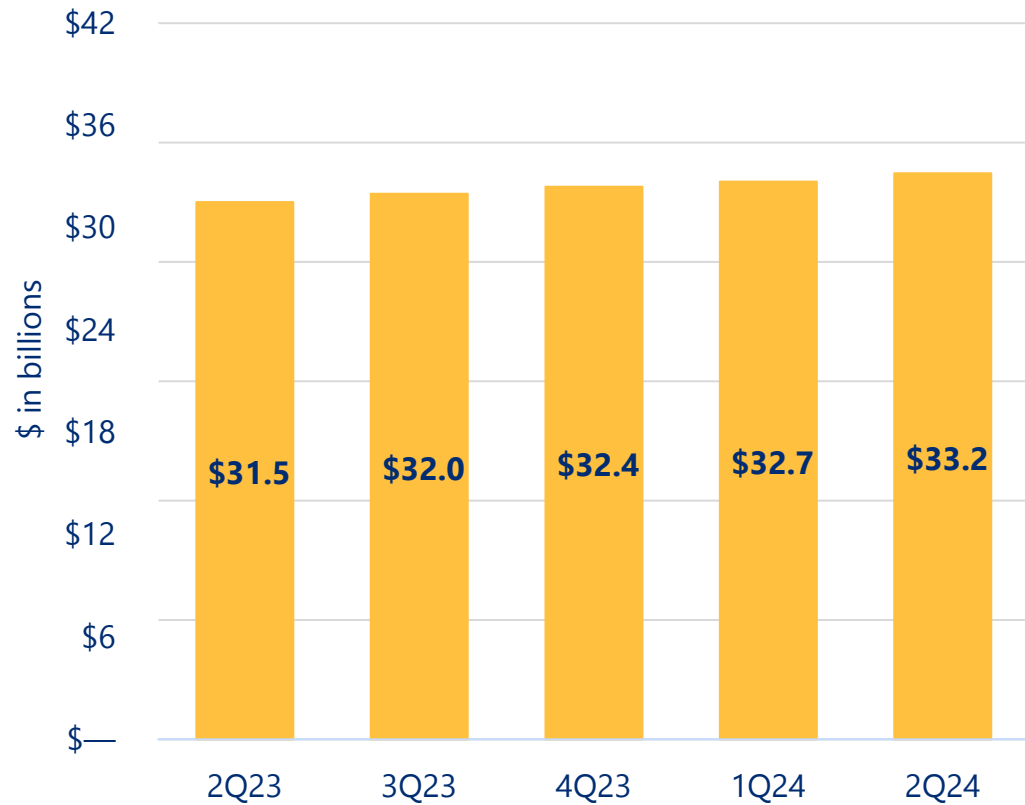
(1)~(4) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.

# Balance Sheet

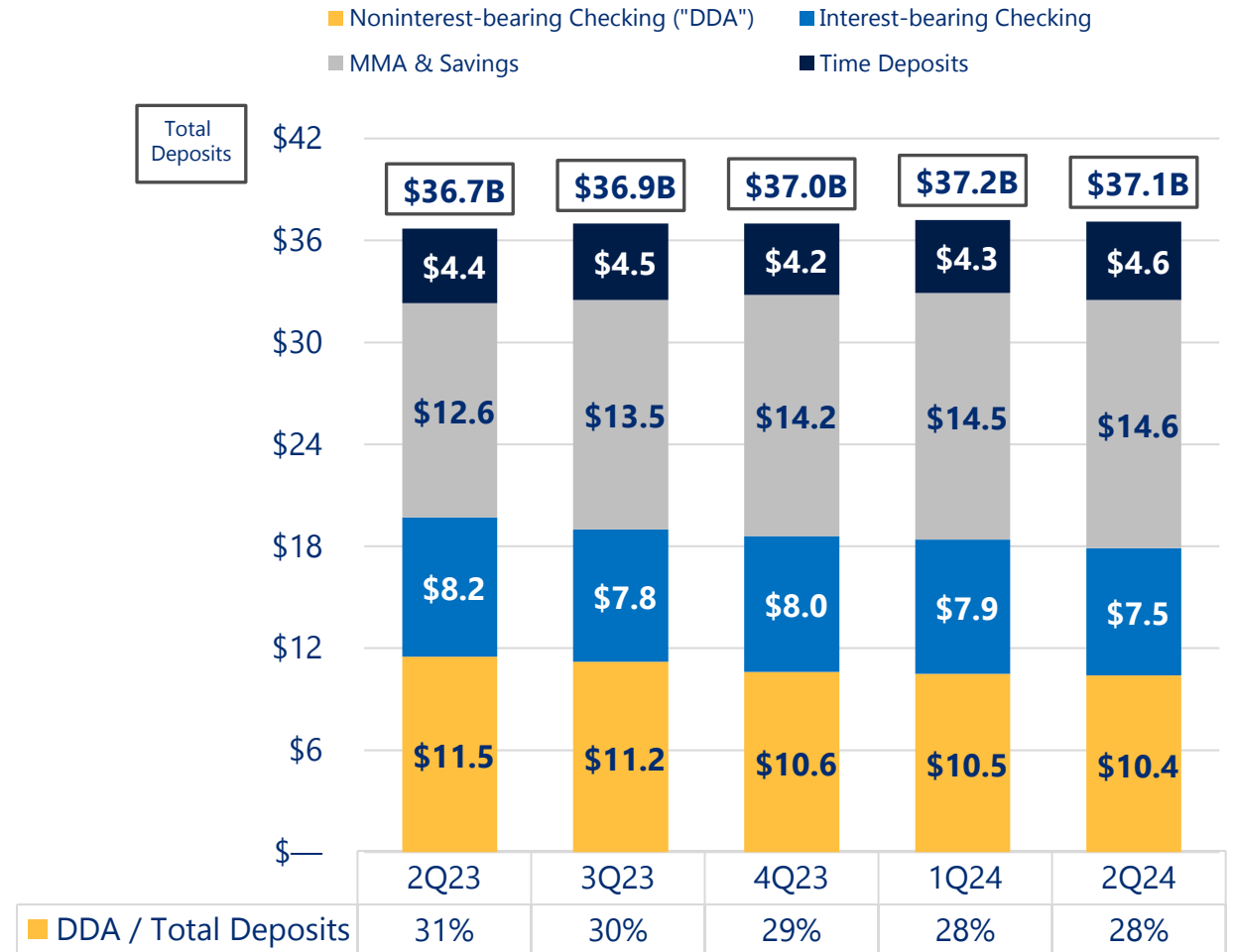




## Loans <sup>(1)</sup>



## Deposits

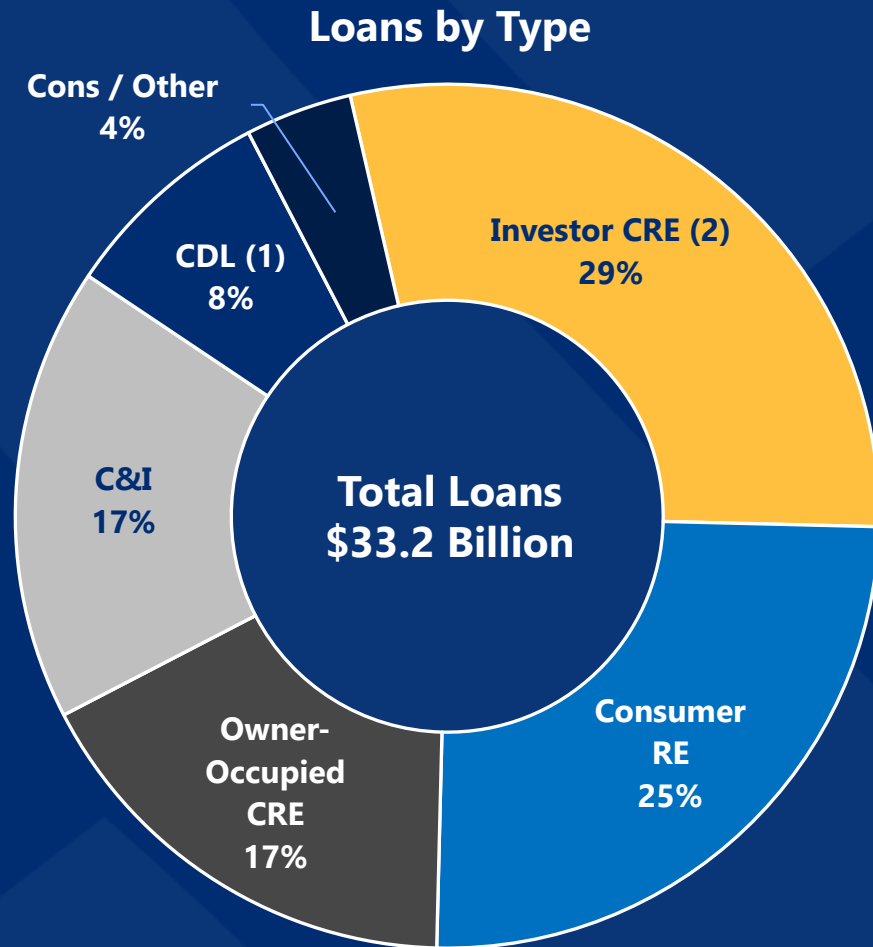


Dollars in billions

Amounts may not total due to rounding.

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.

# TOTAL LOAN PORTFOLIO



Loan Type	No. of Loans	Balance	Avg. Loan Balance
Investor CRE	7,947	\$ 9.7B	\$ 1,224,600
Consumer RE	45,512	8.4B	185,500
Owner-Occupied CRE	7,677	5.5B	719,500
C & I	19,488	5.8B	296,000
Constr., Dev. & Land	3,018	2.6B	858,900
Cons / Other <sup>(3)</sup>	54,236	1.0B	19,100
<b>Total<sup>(3)</sup></b>	<b>137,878</b>	<b>\$ 33.1B</b>	<b>\$ 240,000</b>

## Loan Relationships

- Top 10 Represents ~ 2% of total loans
- Top 20 Represents ~ 4% of total loans

- SNC loans represent approximately 2% of total outstanding loans at June 30, 2024

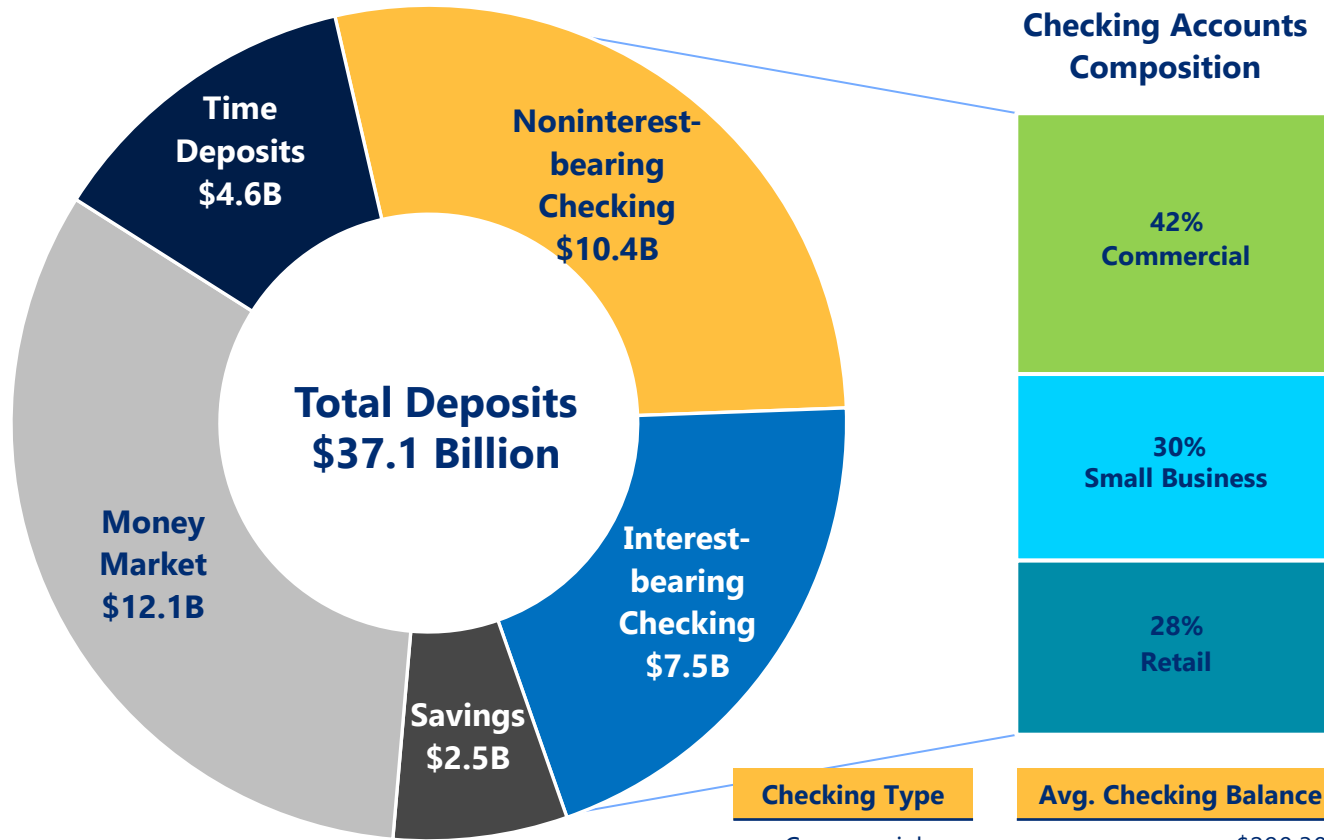
Data as of June 30, 2024

Loan portfolio balances, average balances or percentage exclude loans held for sale

(1)~(3) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.



## Deposits by Type

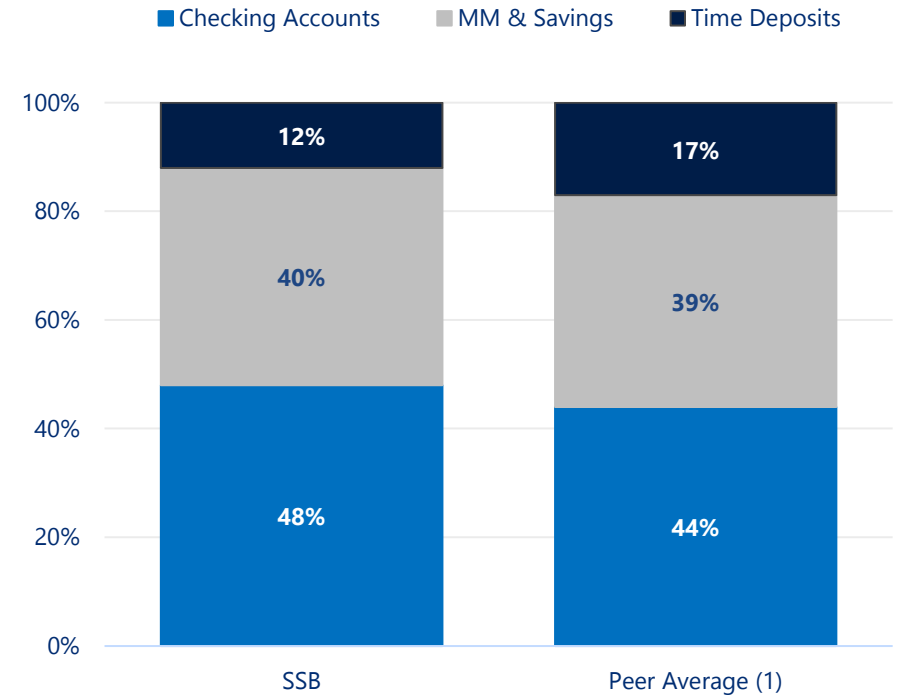


## Checking Accounts Composition



Checking Type	Avg. Checking Balance
Commercial	\$290,300
Small Business	\$40,200
Retail	\$9,000

## Deposit Mix vs. Peers



## Total Cost of Deposits 2Q24

SSB	180 bps
Peer Average <sup>(1)</sup>	242 bps

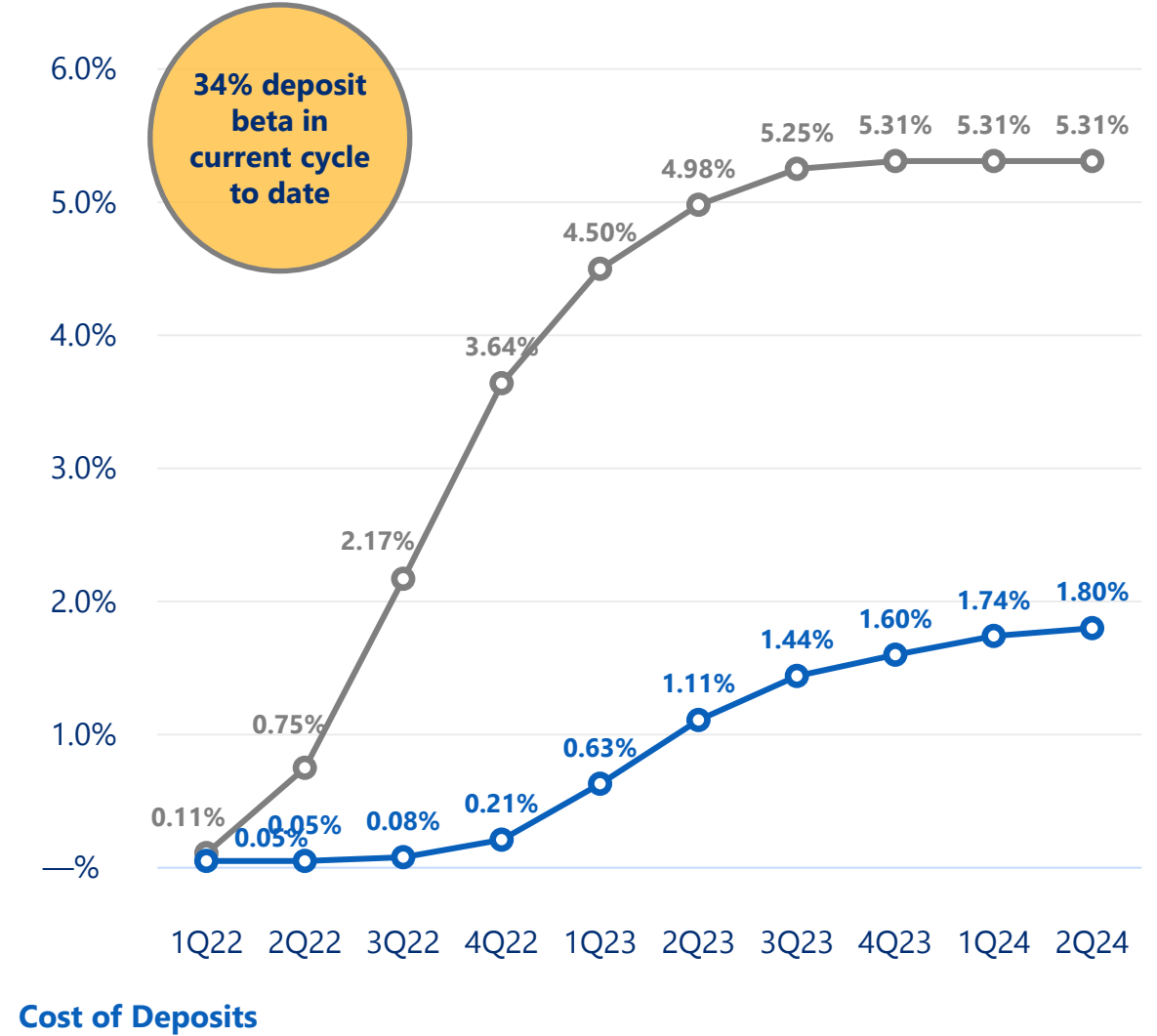
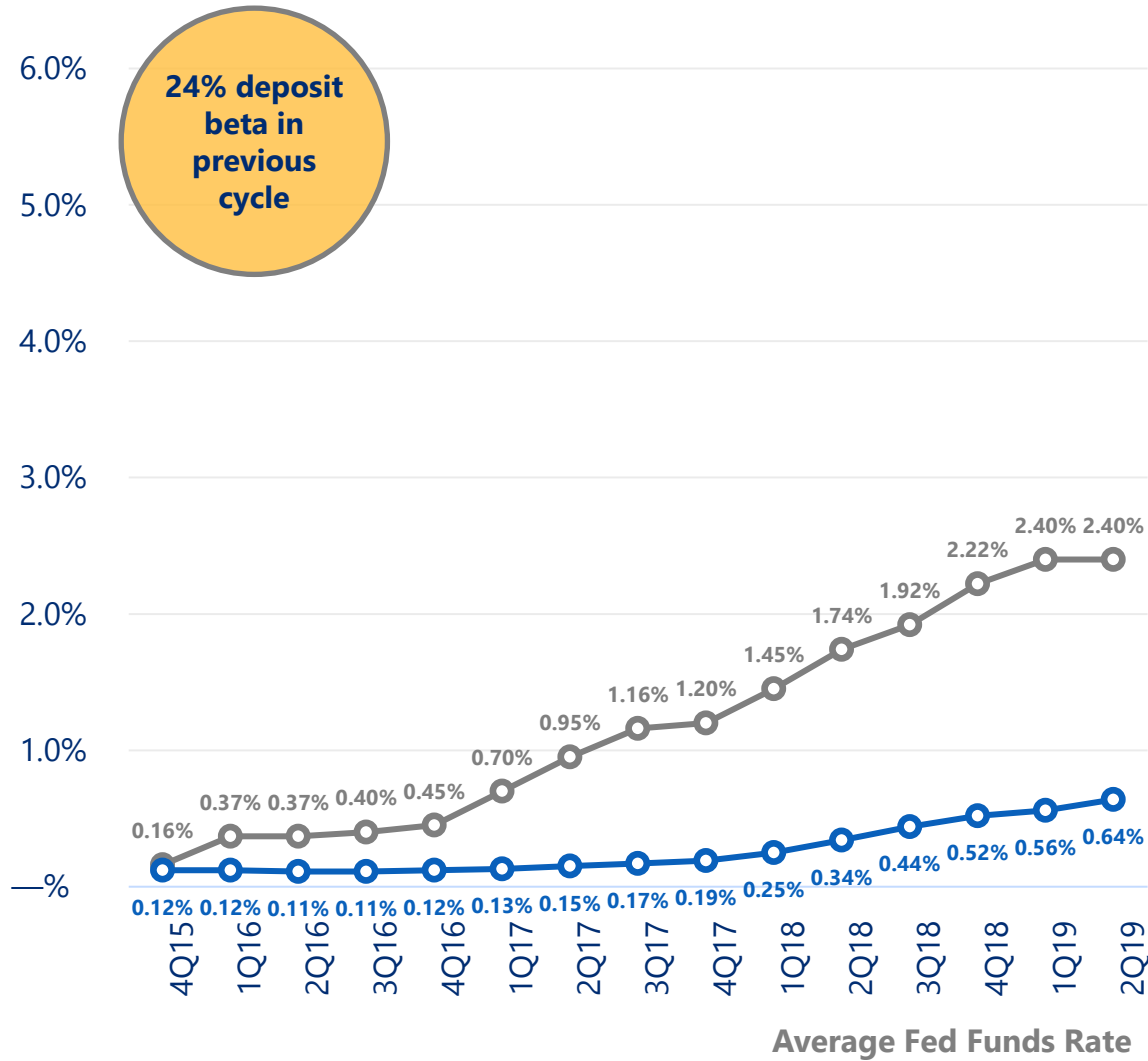
Data as of June 30, 2024

Dollars in billions except for average checking balances; Amounts may not total due to rounding.

† & (1) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.



# REMAIN WELL-POSITIONED DURING CURRENT CYCLE – PREVIOUS AND CURRENT RISING INTEREST RATE CYCLE

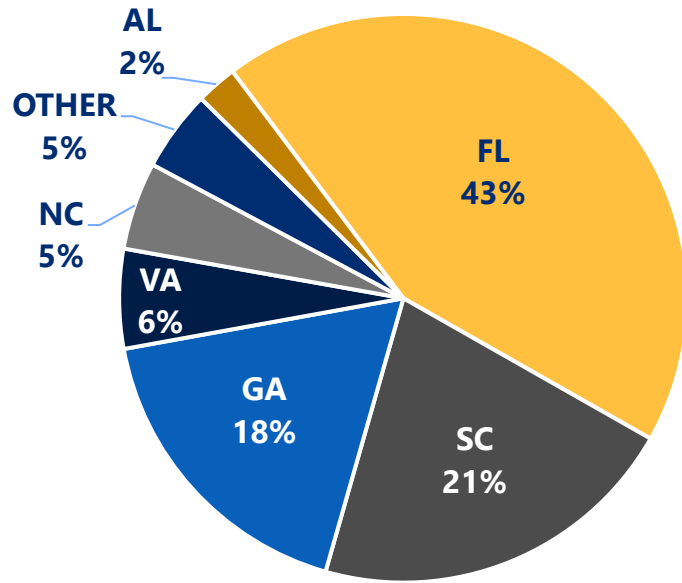


# Credit





## State



## MSA



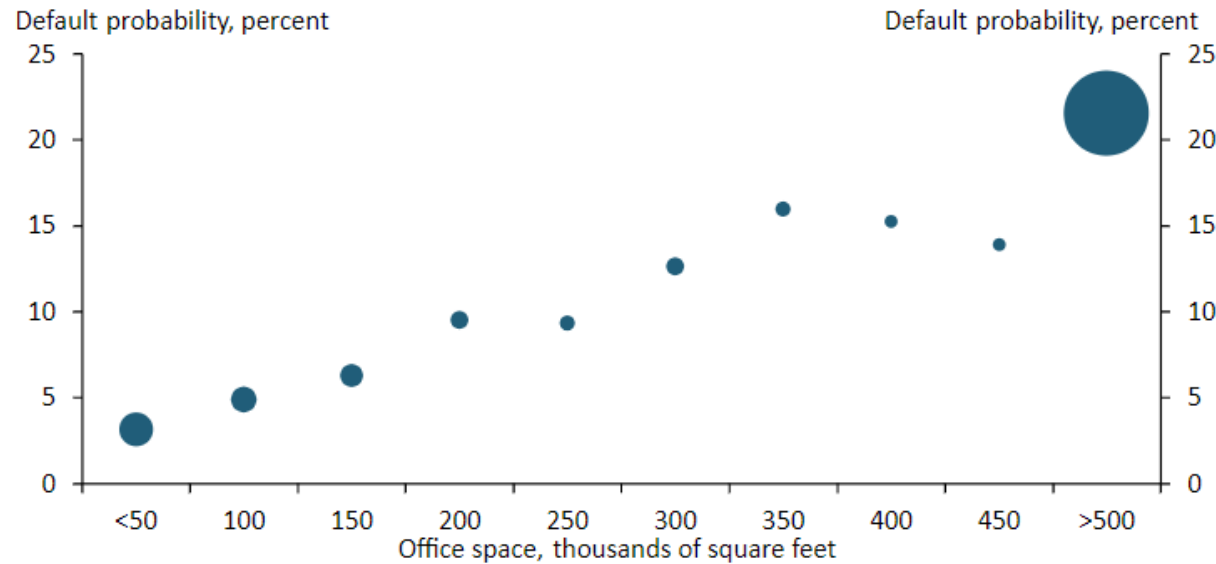
## Granular and Diversified Office Portfolio

- Office represents 4% of the loan portfolio
- Average loan size only \$1.4 million
- 95% located in the SouthState footprint
- Approximately 10% is located within the Central Business District<sup>(1)</sup>
- 81% of the portfolio is less than 150K square feet<sup>(1)</sup>
- 81% mature in 2026 or later
- 58% weighted average Loan to Value<sup>(2)</sup>
- 1.47x weighted average Debt Service Coverage<sup>(2)</sup>

(1)&(2) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.



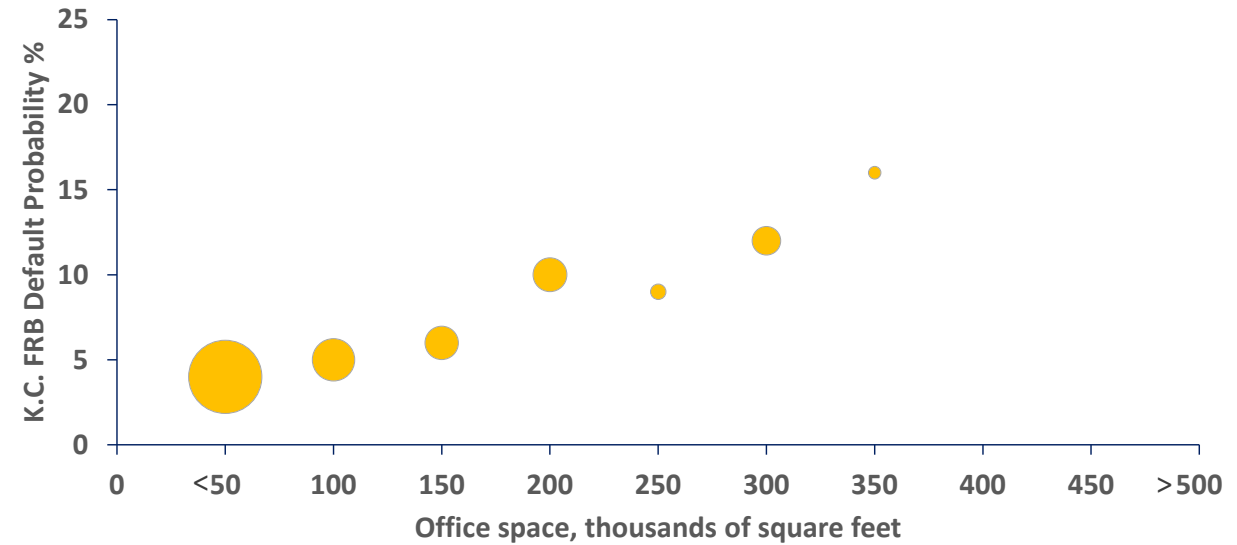
**Federal Reserve Bank of Kansas City:  
Expected Default Rates on Office  
Properties Increased With Property Size**



Note: Dot size represents share of outstanding loans.

Source: Board of Governors of the Federal Reserve System.

**SouthState’s Office Portfolio by Property Size<sup>(1)</sup>**



- 50% of the portfolio is less than 50K square feet
- 11% of the portfolio is greater than 200K square feet

(1) Yellow dot size represents outstanding loan exposure.

# LOAN PORTFOLIO – NON OWNER-OCCUPIED COMMERCIAL REAL ESTATE<sup>(1)</sup>

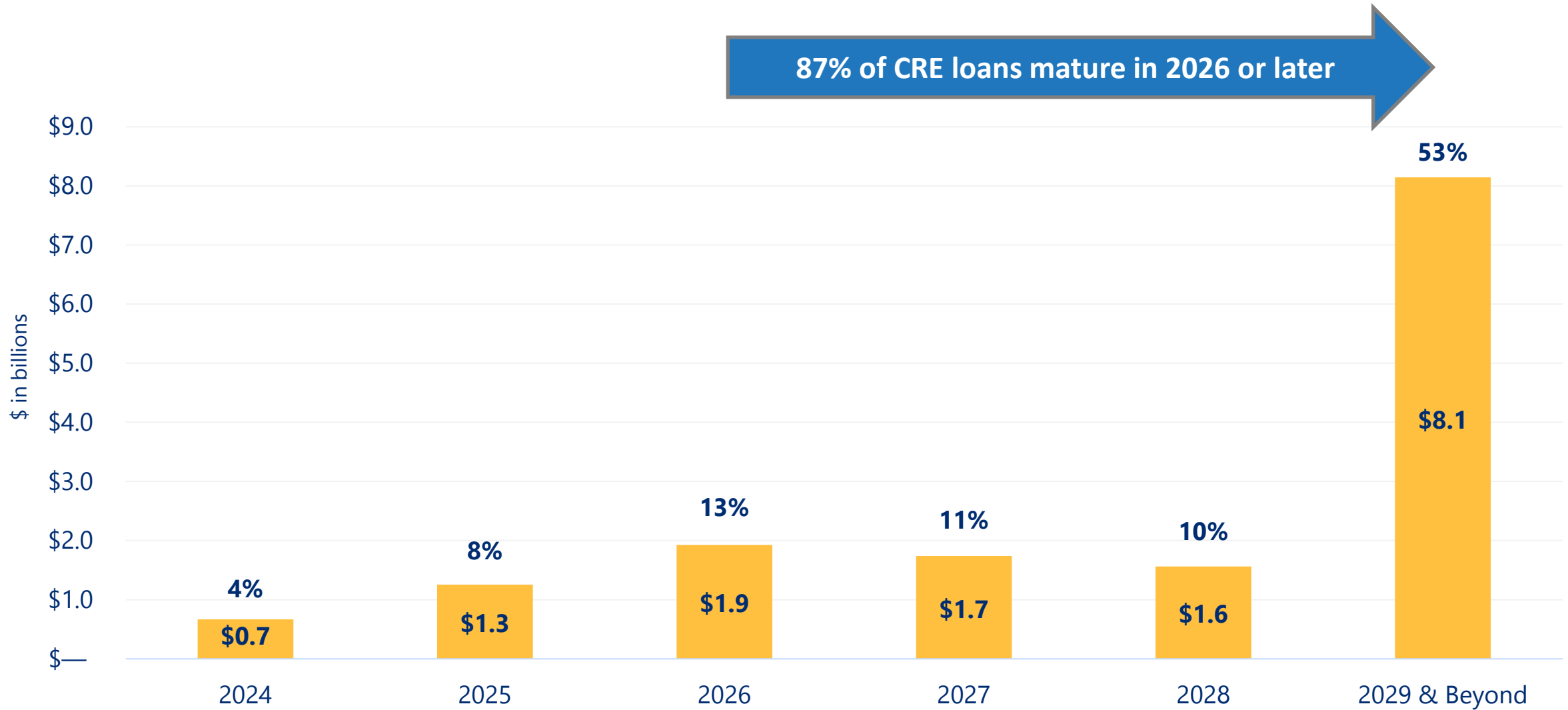


Loan Type	Balance	Avg Loan Size	Wtd Avg DSC <sup>(2)</sup>	Wtd Avg LTV <sup>(2)</sup>								OTHER %	Non-Accrual % <sup>(3)</sup>	Substandard & Accruing % <sup>(3)</sup>	Special Mention % <sup>(3)</sup>
					AL%	FL%	GA%	NC%	SC%	VA%					
Retail	\$2,116	\$1.7	1.76	53%	2%	55%	15%	7%	12%	3%	7%	—%	0.58%	0.40%	
Warehouse / Industrial	1,324	1.8	1.67	58%	9%	35%	19%	7%	14%	8%	7%	—%	3.06%	2.24%	
Office	1,276	1.4	1.47	58%	2%	43%	18%	5%	21%	6%	5%	1.42%	8.24%	4.73%	
Multifamily	1,156	2.7	1.46	52%	5%	24%	38%	9%	20%	1%	3%	0.02%	9.36%	1.80%	
Hotel	954	4.7	2.07	56%	5%	18%	8%	14%	41%	10%	4%	0.01%	6.11%	0.01%	
Medical	620	1.9	1.68	57%	0%	53%	12%	9%	11%	7%	8%	—%	1.38%	0.84%	
Other	509	1.2	1.56	57%	1%	32%	27%	7%	23%	5%	4%	0.03%	1.22%	9.60%	
Self Storage	460	3.6	1.51	56%	6%	40%	25%	4%	17%	—%	8%	—%	10.35%	1.04%	

Balance and average loan size in millions

(1)~(3) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.

# LOAN PORTFOLIO – COMMERCIAL REAL ESTATE MATURITIES BY YEAR<sup>(1)</sup>



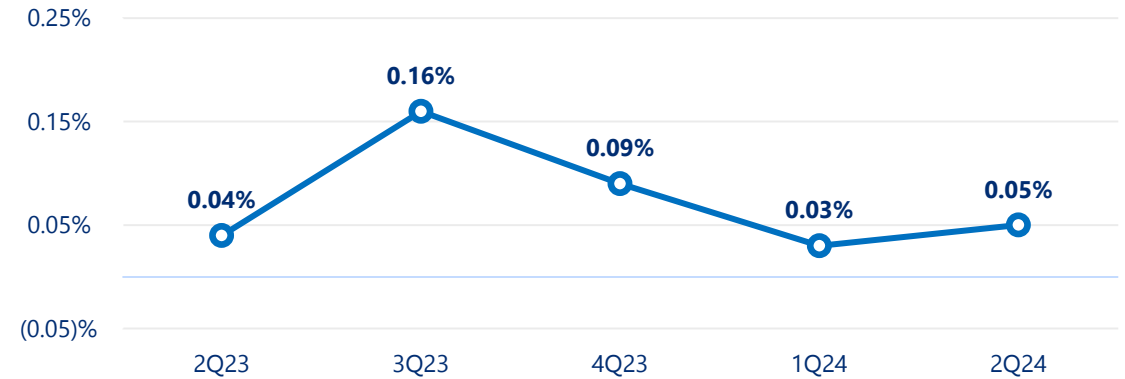
87% of CRE loans mature in 2026 or later

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.

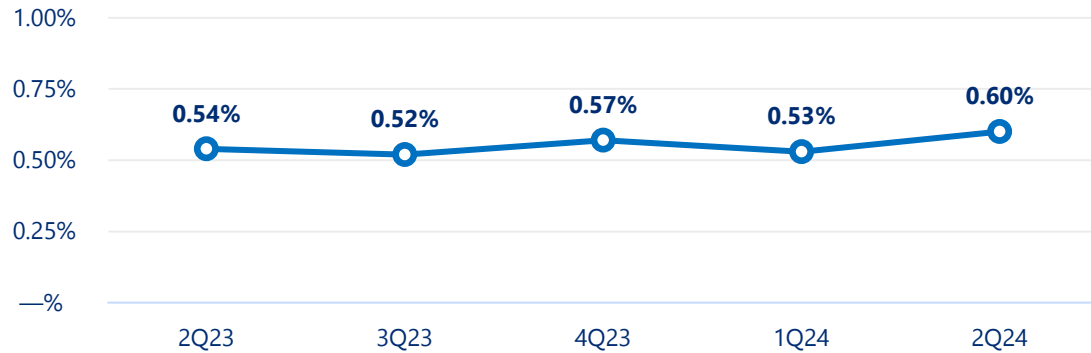


- \$202 million in provision for credit losses vs. \$31 million in net charge-offs trailing eight quarters
- Increased ACL plus reserve for unfunded commitments by 31 bp to 1.57% from 2Q22 to 2Q24

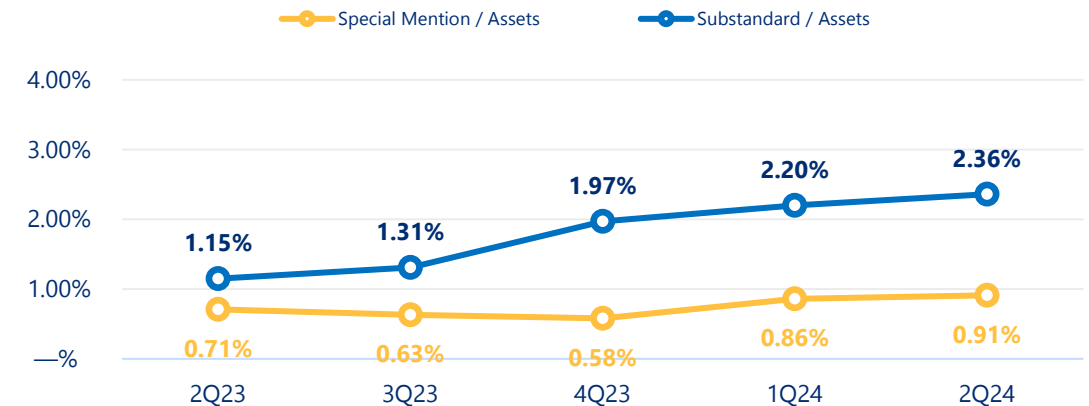
### Net Charge-Offs to Loans



### Nonperforming Assets to Loans & OREO

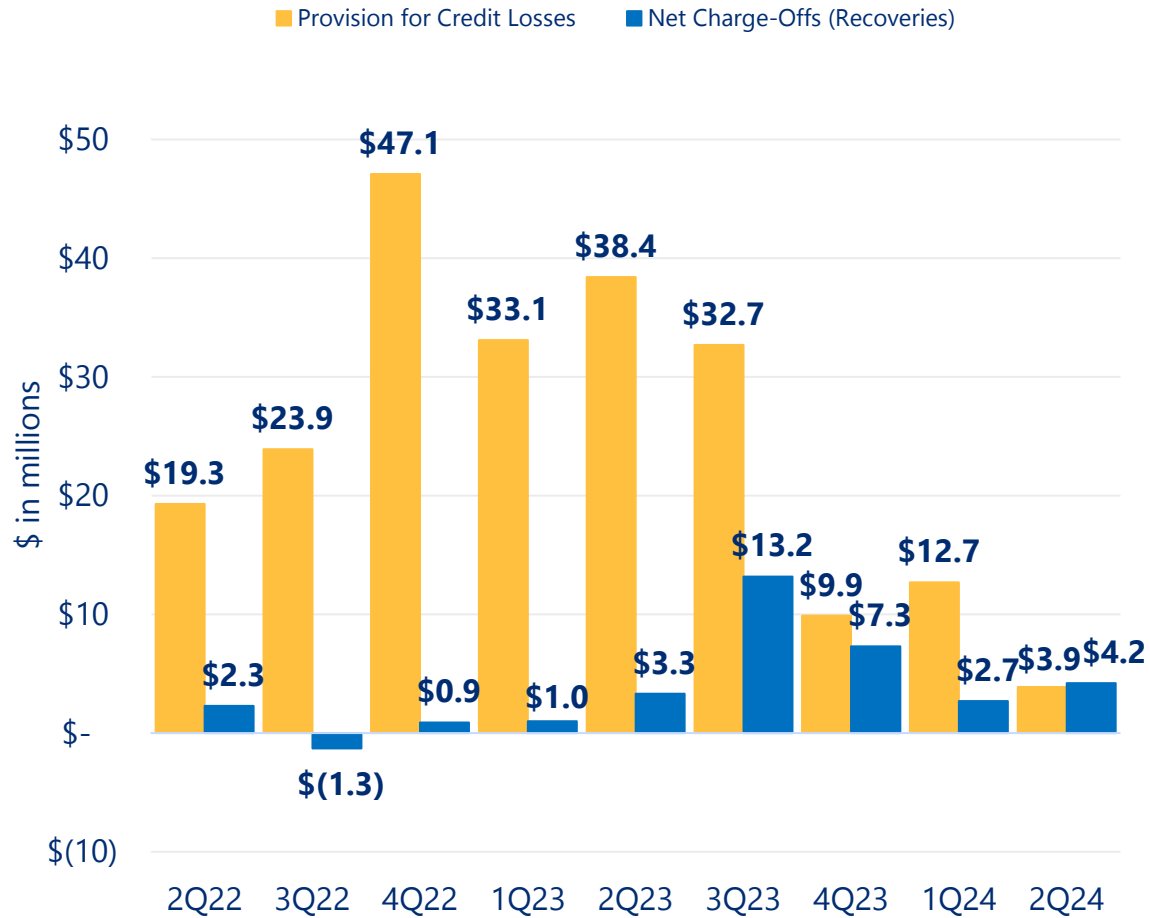


### Criticized & Classified Asset Trends

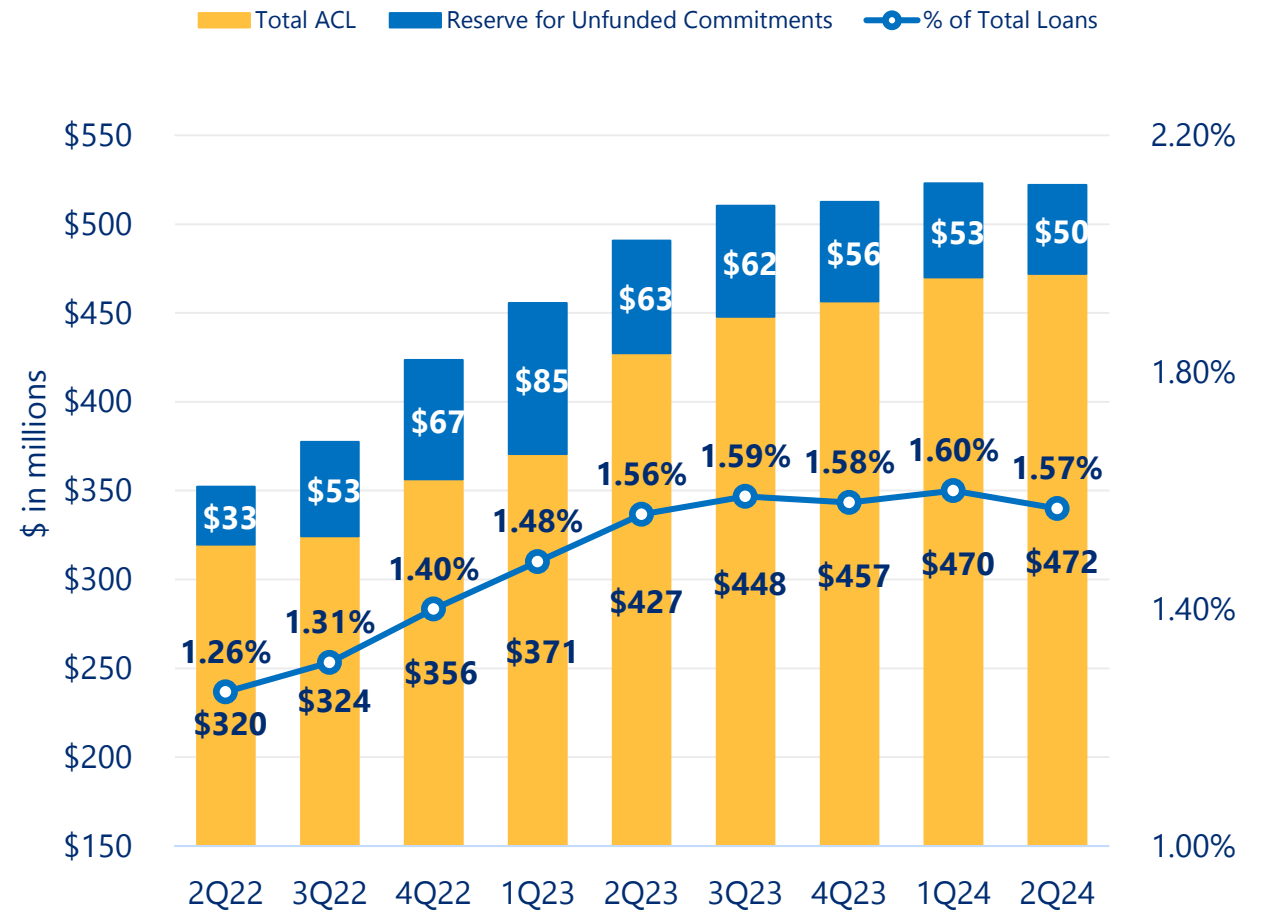




## Provision for Credit Losses & Net Charge-Offs (Recoveries)



## Total ACL<sup>(1)</sup> plus Reserve for Unfunded Commitments



Dollars in millions

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.



# Capital





	1Q24	2Q24 <sup>(2)</sup>
Tangible Common Equity <sup>(1)</sup>	8.2 %	<b>8.4 %</b>
Tier 1 Leverage	9.6 %	<b>9.7 %</b>
Tier 1 Common Equity	11.9 %	<b>12.1 %</b>
Tier 1 Risk-Based Capital	11.9 %	<b>12.1 %</b>
Total Risk-Based Capital	14.4 %	<b>14.4 %</b>
Bank CRE Concentration Ratio	235 %	<b>231 %</b>
Bank CDL Concentration Ratio	49 %	<b>51 %</b>

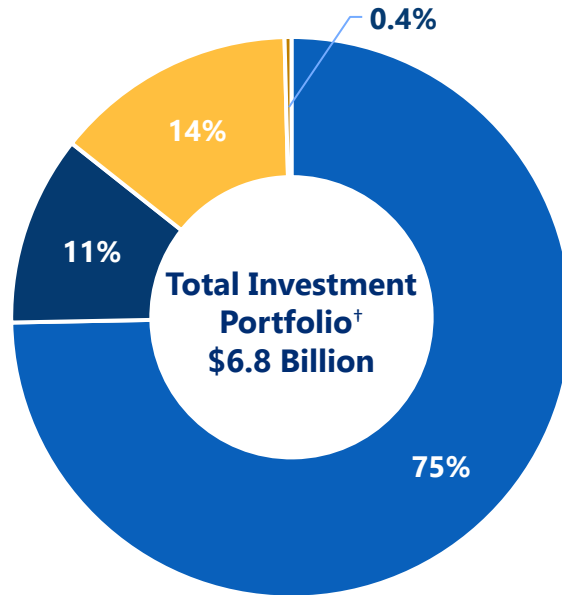
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# Appendix



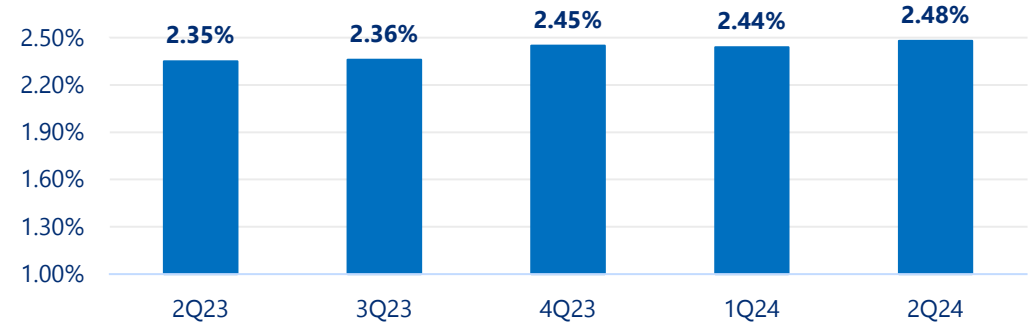


## Investment Portfolio<sup>†</sup> Composition

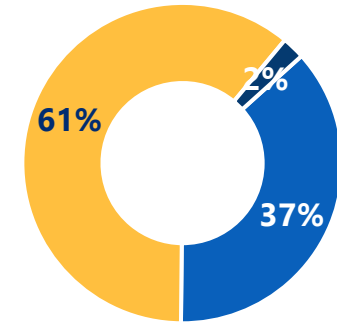


Type	AFS		HTM	
	Balance	Duration (yrs) <sup>(3,4)</sup>	Balance	Duration (yrs) <sup>(4)</sup>
Agency MBS <sup>(1)</sup>	\$2.9B	5.0	\$2.1B	5.6
Municipal	\$1.0B	10.5	—	—
Treasury, Agency & SBA	\$0.6B	3.5	\$0.2B	6.3
Corporates	\$0.03B	1.9	—	—
<b>Total</b>	<b>\$4.5B</b>	<b>6.0</b>	<b>\$2.3B</b>	<b>5.7</b>

## Investment Securities Yield<sup>(2)</sup>



## Municipal Bond Rating



- ~98% of municipal portfolio is AA or higher rated

- ~\$329 million in documented ESG investments and ~\$162 million CRA eligible investments<sup>(4)</sup>

Dollars in billions, unless otherwise noted; data as of June 30, 2024

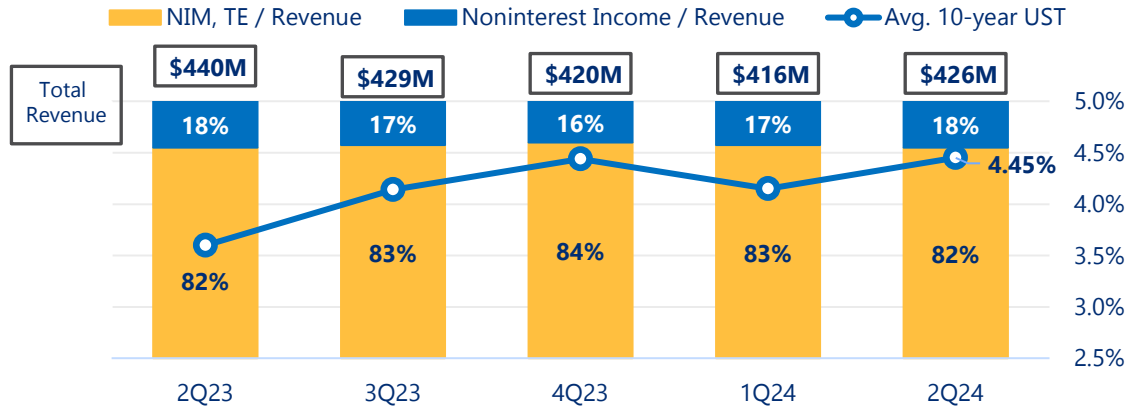
Amounts may not total due to rounding.

†, (1)~(4) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.

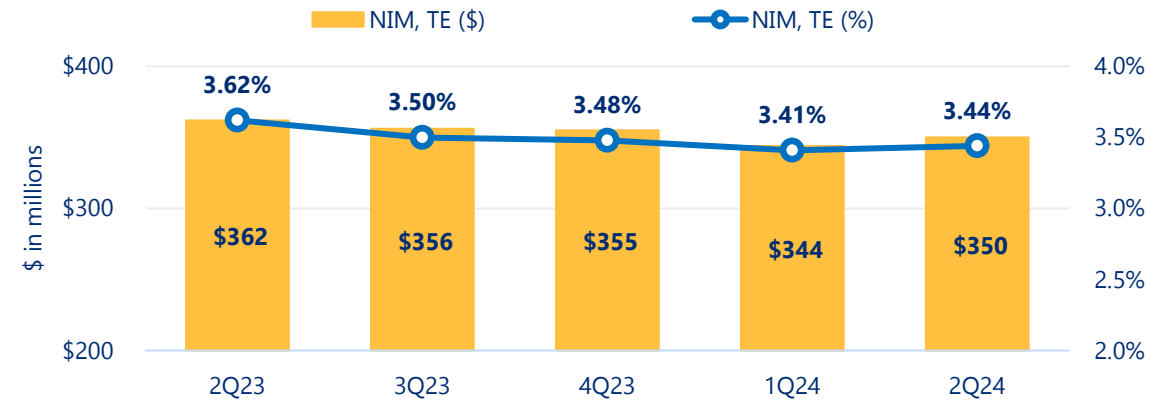
# CURRENT & HISTORICAL 5-QTR PERFORMANCE<sup>(1)</sup>



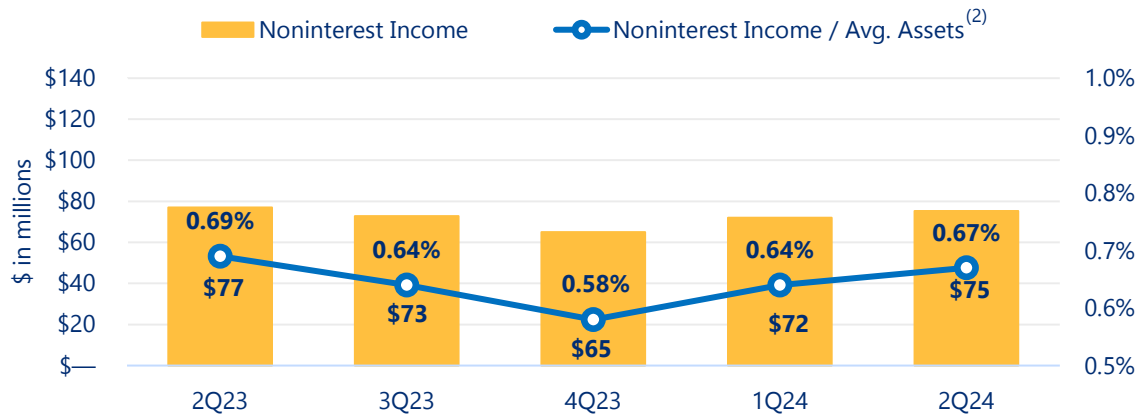
## Revenue Composition



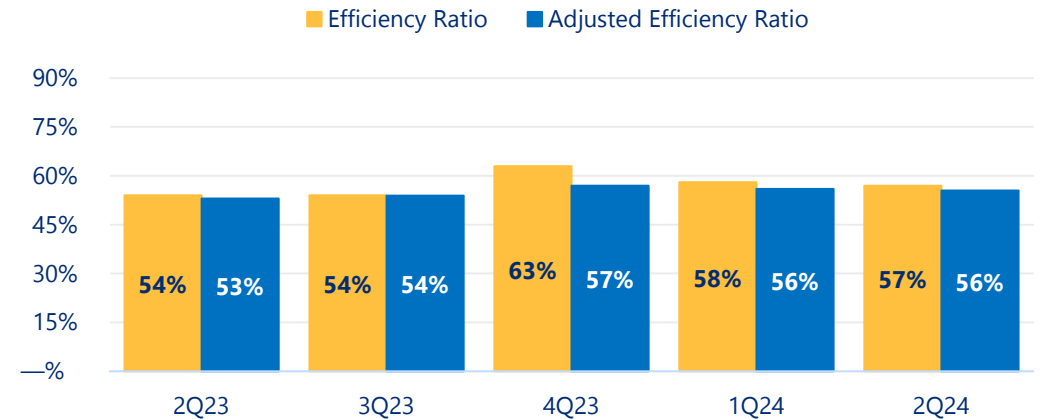
## Net Interest Margin ("NIM", TE)



## Noninterest Income



## Efficiency Ratio



Dollars in millions

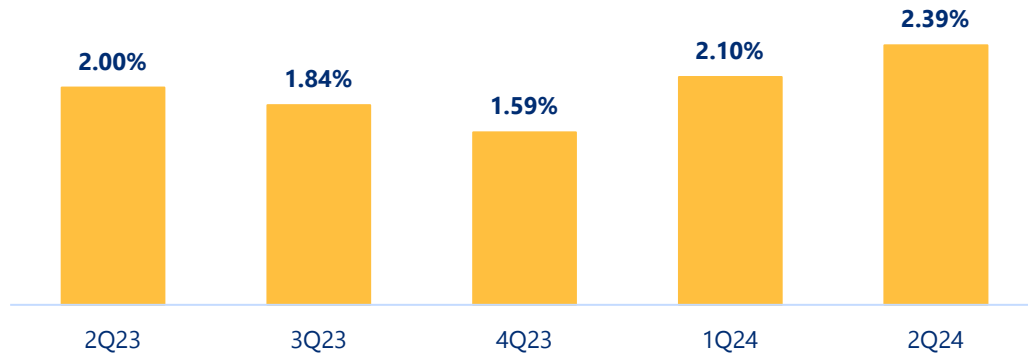
(1)&(2) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.



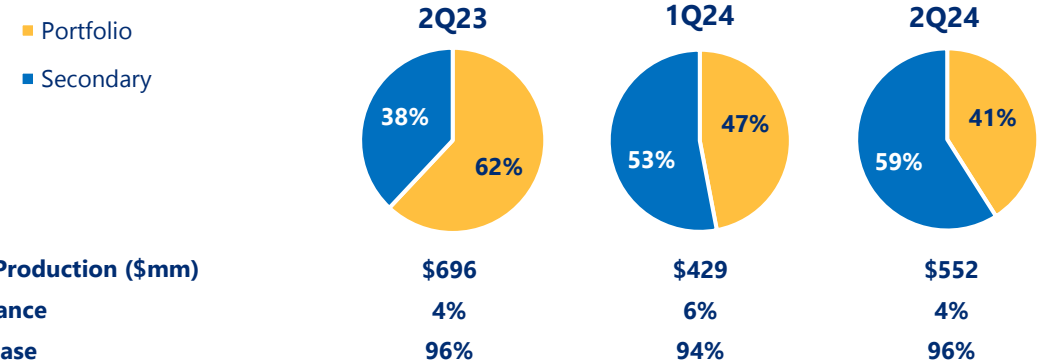
## Highlights

- Mortgage banking income of \$5.9 million in 2Q 2024 compared to \$6.2 million in 1Q 2024
- Secondary pipeline of \$122 million at 2Q 2024, as compared to \$118 million at 1Q 2024

## Gain on Sale Margin



## Quarterly Mortgage Production



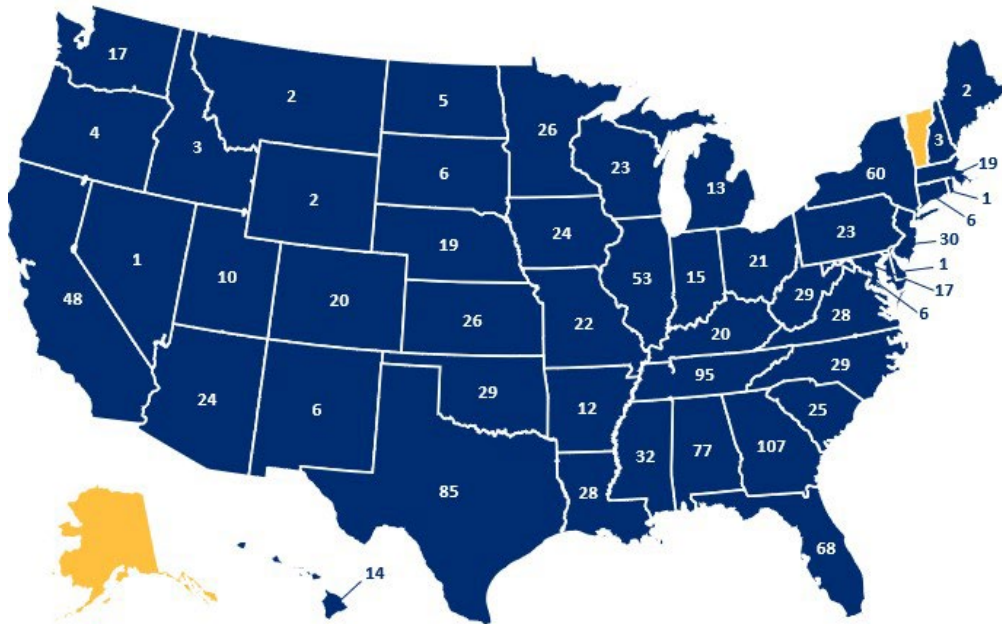
## Mortgage Banking Income (\$mm)

	2Q23	1Q24	2Q24
<u>Secondary Market</u>			
Gain on Sale, net	\$ 2,667	\$ 2,465	\$ 3,457
Fair Value Change <sup>(1)</sup>	192	1,188	1,347
Total Secondary Market Mortgage Income	\$ 2,859	\$ 3,653	\$ 4,804
<u>MSR</u>			
Servicing Fee Income	\$ 4,166	\$ 4,154	\$ 4,267
Fair Value Change / Decay	(2,671)	(1,638)	(3,159)
Total MSR-Related Income	\$ 1,495	\$ 2,516	\$ 1,108
<b>Total Mortgage Banking Income</b>	<b>\$ 4,354</b>	<b>\$ 6,169</b>	<b>\$ 5,912</b>

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.

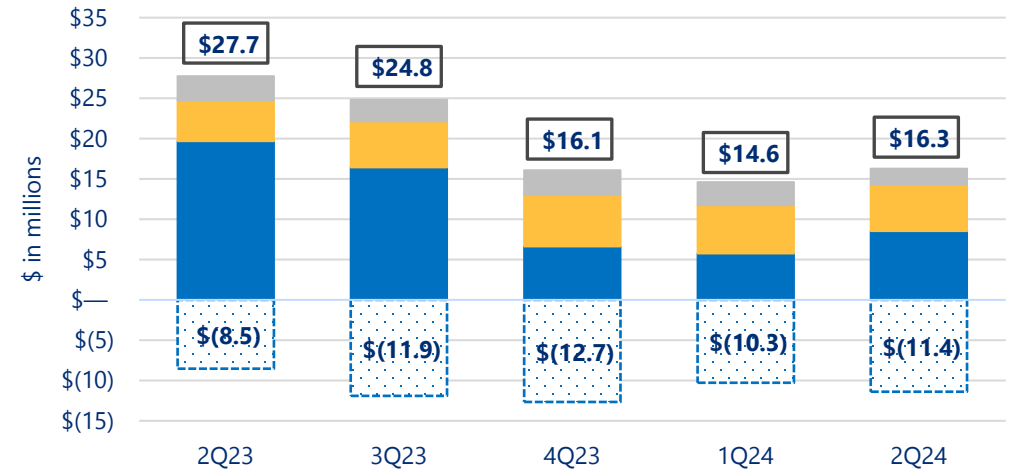


## 1,237 Financial Institution Clients



## Correspondent Revenue Breakout

■ ARC Revenues, gross ■ Interest on VM ■ FI Revenues ■ Operational Revenues ■ Total Revenues, gross



Correspondent banking and capital markets income, gross  
 Interest on centrally-cleared Variation Margin ("VM")<sup>(1)</sup>  
**Total Correspondent Banking and Capital Markets Income**

	2Q23	3Q23	4Q23	1Q24	2Q24
Correspondent banking and capital markets income, gross	\$ 27,734	\$ 24,808	\$ 16,081	\$ 14,591	\$ 16,267
Interest on centrally-cleared Variation Margin ("VM") <sup>(1)</sup>	(8,547)	(11,892)	(12,677)	(10,280)	(11,407)
<b>Total Correspondent Banking and Capital Markets Income</b>	<b>\$ 19,187</b>	<b>\$ 12,916</b>	<b>\$ 3,404</b>	<b>\$ 4,311</b>	<b>\$ 4,860</b>

- Provides capital markets hedging (ARC), fixed income sales, international, clearing and other services to over 1,200 financial institutions across the country

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 45.



2009 ..... 2Q 2024

85 Branches  
Average Size \$40M

422 Branches  
Acquired Plus  
12 DeNovo  
Branches

268 Branches  
Consolidated or  
Sold

251 Branches  
Average Size  
\$148M

85 + 434 - 268 = 251

Increased deposits per branch 3.7x from 2009 to 2Q24



# SouthState Acquisition of Independent Bank Group





## Enhanced Scale Through Partnership<sup>(1)</sup>

**\$65B**  
Assets

**\$48B**  
Loans

**\$55B**  
Deposits

## Dominant Southern Franchise

**343**  
Branch  
Locations

Presence in  
**12 of 15**  
Fastest Growing  
U.S. MSAs<sup>(2)</sup>

**#5**  
Largest Regional  
Bank in the  
South<sup>(3)</sup>

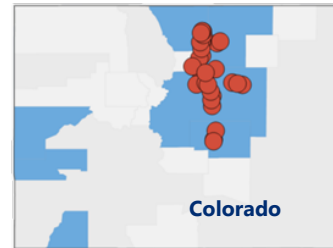
## Powerful Operating Leverage<sup>(4)</sup>

**1.3%**  
ROAA

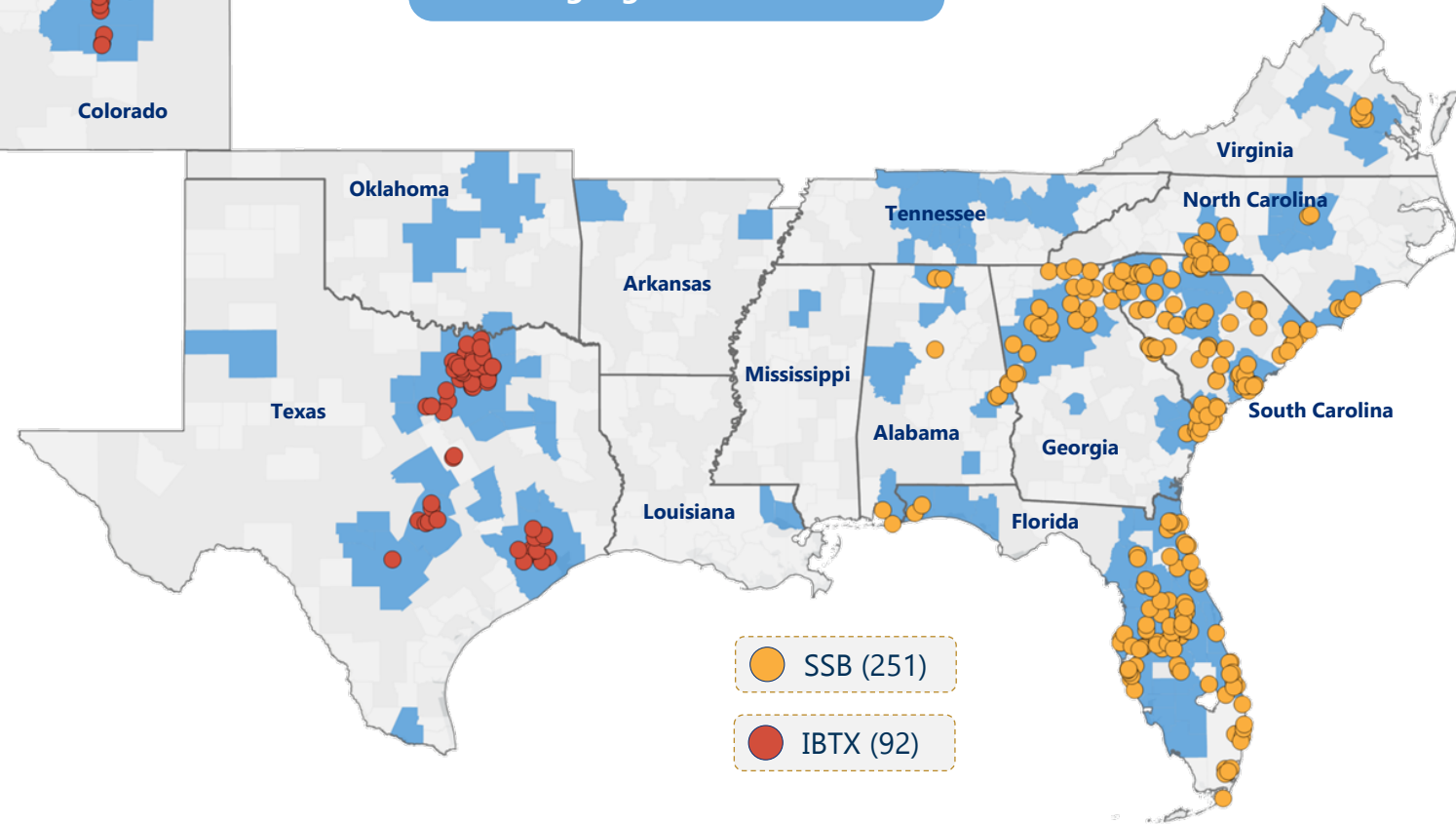
**18.0%**  
ROATCE

**49%**  
Efficiency

## Pro Forma Branch Footprint



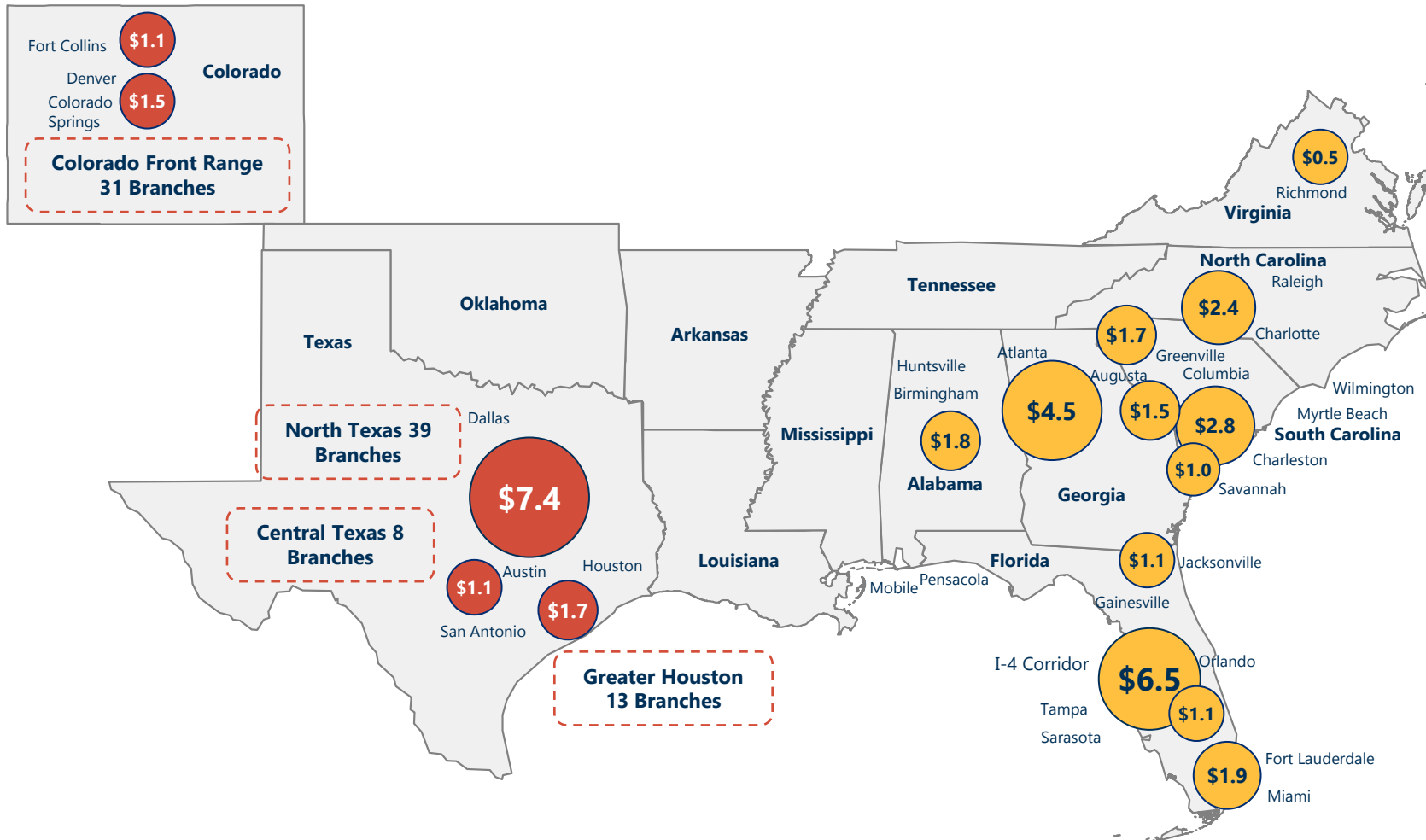
Projected Population Growth  
Top 20% of U.S. MSAs  
highlighted in blue



(1) Projected balances at merger close.  
 (2) Includes MSAs with greater than 1 million in total population.  
 (3) Excludes Bank of America, Capital One Financial, and Truist Financial.  
 (4) 2025 consensus estimates with cost savings fully phased in.



## Pro Forma Deposit Footprint



Pro Forma Deposits by State	
Florida	27%
Texas	22%
South Carolina	20%
Georgia	16%
Colorado	7%
North Carolina	4%
Alabama	4%
Virginia	1%



## Earnings and TBV Impact

<u>GAAP</u>	<u>Excluding Rate Marks/CDI</u>	<u>Excluding Rates/CDI/CECL</u> <sup>(1)</sup>
<b>27.3%</b> 2025 EPS Accretion <sup>(2)</sup>	<b>20.4%</b> 2025 EPS Accretion <sup>(2)</sup>	<b>16.5%</b> 2025 EPS Accretion <sup>(2)</sup>
<b>9.6%</b> TBV Dilution	<b>2.0%</b> TBV Dilution	<b>0.4%</b> TBV Dilution
<b>2.0 years</b> TBV Earnback	<b>0.9 years</b> TBV Earnback	<b>0.3 years</b> TBV Earnback

## Strong Capital and Liquidity

<b>10.4%</b> CET1 Ratio	<b>12.8%</b> Total Risk-Based Capital Ratio	<b>89%</b> Loan-to-Deposit Ratio
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## Enhanced Profitability

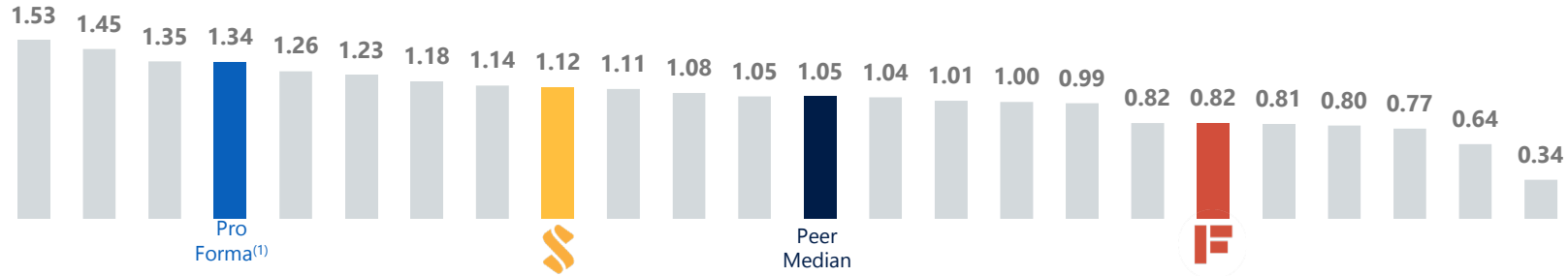
<b>1.34%</b> 2025 ROAA <sup>(2)</sup>	<b>18.0%</b> 2025 ROATCE <sup>(2)</sup>	<b>49.3%</b> 2025 Efficiency Ratio <sup>(2)</sup>
--	--	--

(1) Eliminates double count related to CECL.  
 (2) For illustrative purposes, assumes transaction closes on 1/1/2025, cost savings are fully phased-in and excludes one-time deal costs.

# PRO FORMA PERFORMANCE VS. PEERS



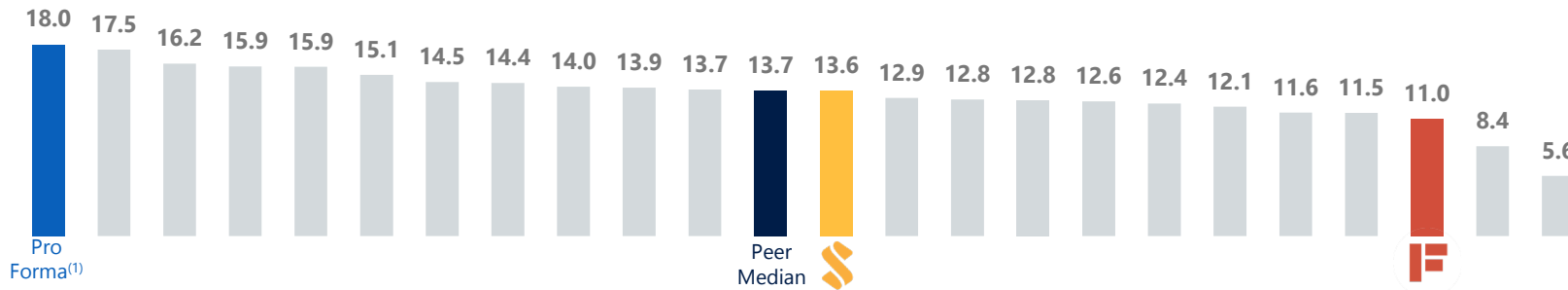
## 2025E ROAA (%)



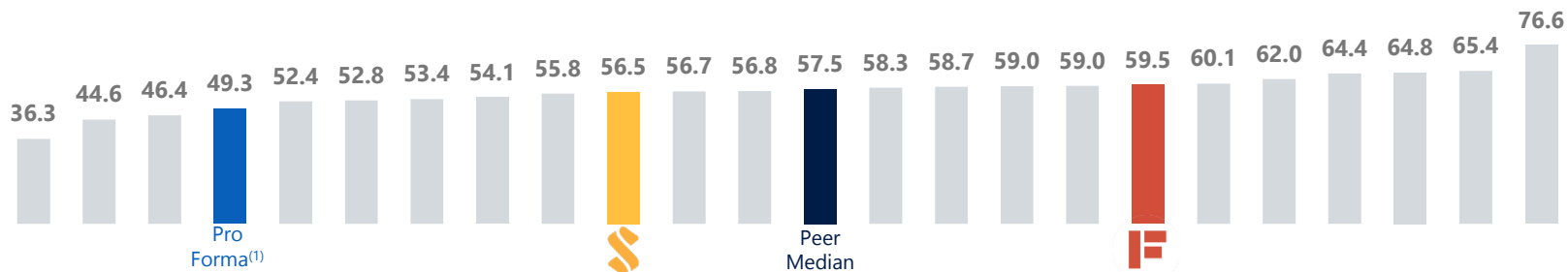
## Benefit to SouthState



## 2025E ROATCE (%)



## 2025E Efficiency Ratio (%)



# NON-GAAP RECONCILIATIONS – RETURN ON AVG. TANGIBLE COMMON EQUITY & PPNR RETURN ON AVG. ASSETS



## Return on Average Tangible Equity

	1Q24	2Q24
Net income (GAAP)	\$ 115,056	\$ 132,370
Plus:		
Amortization of intangibles	5,998	5,744
Effective tax rate	25 %	23 %
Amortization of intangibles, net of tax	4,495	4,399
Net income plus after-tax amortization of intangibles (non-GAAP)	\$ 119,551	\$ 136,769
Average shareholders' common equity	\$ 5,536,551	\$ 5,554,470
Less:		
Average intangible assets	2,009,649	2,003,930
Average tangible common equity	\$ 3,526,902	\$ 3,550,540
<b>Return on Average Tangible Common Equity (Non-GAAP)</b>	<b>13.6%</b>	<b>15.5%</b>

## PPNR Return on Average Assets

	1Q24	2Q24
PPNR, Adjusted (Non-GAAP)	\$ 174,571	\$ 183,141
Average assets	45,011,163	45,427,734
<b>PPNR ROAA</b>	<b>1.56%</b>	<b>1.62%</b>

Dollars in thousands

The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets; the tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income.

# NON-GAAP RECONCILIATIONS – ADJUSTED NET INCOME & ADJUSTED EARNINGS PER SHARE (“EPS”)



## Adjusted Net Income

	1Q24	2Q24
Net income (GAAP)	\$ 115,056	\$ 132,370
Plus:		
Merger, branch consolidation, severance related and other expense, net of tax <sup>(1)</sup>	3,382	4,430
FDIC special assessment, net of tax	2,888	474
<b>Adjusted Net Income (Non-GAAP)</b>	<b>\$ 121,326</b>	<b>\$ 137,274</b>

## Adjusted EPS

	1Q24	2Q24
Diluted weighted-average common shares	76,660	76,607
Adjusted net income (non-GAAP)	\$ 121,326	\$ 137,274
<b>Adjusted EPS, Diluted (Non-GAAP)</b>	<b>\$ 1.58</b>	<b>\$ 1.79</b>

Dollars in thousands, except for per share data

(1) Includes pre-tax cyber incident costs of \$3.5 million and \$4.4 million for the quarters ended June 30, 2024 and March 31, 2024, respectively.

# NON-GAAP RECONCILIATIONS – ADJUSTED RETURN ON AVG. ASSETS & AVG. TANGIBLE COMMON EQUITY



## Adjusted Return on Average Assets

	1Q24	2Q24
Adjusted net income (non-GAAP)	\$ 121,326	\$ <b>137,274</b>
Total average assets	45,011,163	<b>45,427,734</b>
<b>Adjusted Return on Average Assets (Non-GAAP)</b>	<b>1.08%</b>	<b>1.22%</b>

## Adjusted Return on Average Tangible Common Equity

	1Q24	2Q24
Adjusted net income (non-GAAP)	\$ 121,326	\$ <b>137,274</b>
Plus:		
Amortization of intangibles, net of tax	4,495	<b>4,399</b>
Adjusted net income plus after-tax amortization of intangibles (non-GAAP)	\$ 125,821	\$ <b>141,673</b>
Average tangible common equity	\$ 3,526,902	\$ <b>3,550,540</b>
<b>Adjusted Return on Average Tangible Common Equity (Non-GAAP)</b>	<b>14.35%</b>	<b>16.05%</b>

Dollars in thousands

The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets; the tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income.



# NON-GAAP RECONCILIATIONS – NET INTEREST MARGIN & CORE NET INTEREST INCOME (EXCLD. FMV & PPP ACCRETION)



## Net Interest Margin - Tax Equivalent (Non-GAAP)

	1Q23	2Q23	3Q23	1Q24	2Q24
Net interest income (GAAP)	\$ 361,743	\$ 355,371	\$ 354,231	\$ 343,936	\$ 350,259
Tax equivalent adjustments	698	646	659	528	631
Net interest income (tax equivalent) (Non-GAAP)	\$ 362,441	\$ 356,017	\$ 354,890	\$ 344,464	\$ 350,890
Average interest earning assets	\$ 40,127,836	\$ 40,376,380	\$ 40,465,377	\$ 40,657,176	\$ 41,011,662
<b>Net Interest Margin - Tax Equivalent (Non-GAAP)</b>	<b>3.62%</b>	<b>3.50%</b>	<b>3.48%</b>	<b>3.41%</b>	<b>3.44%</b>

## Core Net Interest Margin excluding FMV Accretion (Non-GAAP)

	1Q23	2Q23	3Q23	1Q24	2Q24
Net interest income (GAAP)	\$ 361,743	\$ 355,371	\$ 354,231	\$ 343,936	\$ 350,259
Less:					
Total accretion on acquired loans	5,481	4,053	3,870	4,287	4,386
<b>Core Net Interest Margin excluding FMV Accretion (Non-GAAP)</b>	<b>\$ 356,262</b>	<b>\$ 351,318</b>	<b>\$ 350,361</b>	<b>\$ 339,649</b>	<b>\$ 345,873</b>

Dollars in thousands

# NON-GAAP RECONCILIATIONS – PPNR, ADJUSTED, PPNR/WEIGHTED AVG. CS & CORRESPONDENT & CAPITAL MARKETS INCOME (UNAUDITED)



## PPNR, Adjusted & PPNR, Adjusted per Weighted Avg. Common Shares Outstanding, Diluted (Non-GAAP)

	1Q23	2Q23	3Q23	1Q24	2Q24
	SSB	SSB	SSB	SSB	SSB
Net interest income (GAAP)	\$ 361,743	\$ 355,371	\$ 354,231	\$ 343,936	\$ 350,259
Plus:					
Noninterest income	77,214	72,848	65,489	71,558	75,225
Less:					
Gains (losses) on sales of securities	—	—	(2)	—	—
Total revenue, adjusted (non-GAAP)	\$ 438,957	\$ 428,219	\$ 419,722	\$ 415,494	\$ 425,484
Less:					
Noninterest expense	242,626	238,206	273,243	249,290	248,747
PPNR (Non-GAAP)	\$ 196,331	\$ 190,013	\$ 146,479	\$ 166,204	\$ 176,737
Plus:					
Merger, branch consolidation, severance related and other expense <sup>(1)</sup>	1,808	164	1,778	4,513	5,785
FDIC Special Assessment	—	—	25,691	3,854	619
Total adjustments	\$ 1,808	\$ 164	\$ 27,469	\$ 8,367	\$ 6,404
<b>PPNR, Adjusted (Non-GAAP)</b>	<b>\$ 198,139</b>	<b>\$ 190,177</b>	<b>\$ 173,948</b>	<b>\$ 174,571</b>	<b>\$ 183,141</b>
Weighted average common shares outstanding, diluted	76,418	76,571	76,634	76,660	76,607
<b>PPNR, Adjusted per Weighted Avg. Common Shares Outstanding, Diluted (Non-GAAP)</b>	<b>\$ 2.59</b>	<b>\$ 2.48</b>	<b>\$ 2.27</b>	<b>\$ 2.28</b>	<b>\$ 2.39</b>

## Correspondent & Capital Markets Income

	1Q23	2Q23	3Q23	1Q24	2Q24
	SSB	SSB	SSB	SSB	SSB
ARC revenues	\$ 11,126	\$ 4,546	\$ (6,058)	\$ (4,531)	\$ (2,867)
FI revenues	5,055	5,692	6,447	5,999	5,746
Operational revenues	3,006	2,678	3,015	2,843	1,981
<b>Total Correspondent &amp; Capital Markets Income</b>	<b>\$ 19,187</b>	<b>\$ 12,916</b>	<b>\$ 3,404</b>	<b>\$ 4,311</b>	<b>\$ 4,860</b>

Dollars and weighted average commons share outstanding in thousands except per share data

(1) Includes pre-tax cyber incident costs of \$3.5 million and \$4.4 million for the quarters ended June 30, 2024 and March 31, 2024, respectively.

# NON-GAAP RECONCILIATIONS – CURRENT & HISTORICAL: EFFICIENCY RATIOS (UNAUDITED)



	1Q23	2Q23	3Q23	1Q24	2Q24
Noninterest expense (GAAP)	\$ 242,626	\$ 238,206	\$ 273,243	\$ 249,290	\$ 248,747
Less: Amortization of intangible assets	7,028	6,616	6,615	5,998	5,744
Adjusted noninterest expense (non-GAAP)	\$ 235,598	\$ 231,590	\$ 266,628	\$ 243,292	\$ 243,003
Net interest income (GAAP)	\$ 361,743	\$ 355,371	\$ 354,231	\$ 343,936	\$ 350,259
Tax Equivalent ("TE") adjustments	698	646	659	528	631
Net interest income, TE (non-GAAP)	\$ 362,441	\$ 356,017	\$ 354,890	\$ 344,464	\$ 350,890
Noninterest income (GAAP)	\$ 77,214	\$ 72,848	\$ 65,489	\$ 71,558	\$ 75,225
Less: Gains/(losses) on sales of securities	—	—	(2)	—	—
Adjusted noninterest income (non-GAAP)	\$ 77,214	\$ 72,848	\$ 65,491	\$ 71,558	\$ 75,225
<b>Efficiency Ratio (Non-GAAP)</b>	<b>54%</b>	<b>54%</b>	<b>63%</b>	<b>58%</b>	<b>57%</b>
Noninterest expense (GAAP)	\$ 242,626	\$ 238,206	\$ 273,243	\$ 249,290	\$ 248,747
Less:					
Merger, branch consolidation, severance related and other expense <sup>(1)</sup>	1,808	164	1,778	4,513	5,785
FDIC special assessment	—	—	25,691	3,854	619
Amortization of intangible assets	7,028	6,616	6,615	5,998	5,744
Total adjustments	\$ 8,836	\$ 6,780	\$ 34,084	\$ 14,365	\$ 12,148
Adjusted noninterest expense (non-GAAP)	\$ 233,790	\$ 231,426	\$ 239,159	\$ 234,925	\$ 236,599
<b>Adjusted Efficiency Ratio (Non-GAAP)</b>	<b>53%</b>	<b>54%</b>	<b>57%</b>	<b>56%</b>	<b>56%</b>

Dollars in thousands

(1) Includes pre-tax cyber incident costs of \$3.5 million and \$4.4 million for the quarters ended June 30, 2024 and March 31, 2024, respectively.



## Tangible Common Equity ("TCE") Ratio

	1Q24	2Q24
Tangible common equity (non-GAAP)	\$ 3,540,710	\$ <b>3,649,908</b>
Total assets (GAAP)	45,144,838	<b>45,493,970</b>
Less:		
Intangible assets	2,006,299	<b>2,000,495</b>
Tangible asset (non-GAAP)	\$ 43,138,539	\$ <b>43,493,475</b>
<b>TCE Ratio (Non-GAAP)</b>	<b>8.2%</b>	<b>8.4%</b>

Dollars in thousands



## Slide 5 End Notes

- Loans and deposits as of June 30, 2024; excludes \$2.3B of loans and \$3.8B of deposits from national lines of business and brokered deposits.
- Country GDP as of 2023; State GDP as of 1Q24
- Sources: S&P Global, International Monetary Fund, US Bureau of Economic Analysis

## Slide 9 End Notes

- (1) The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets. The tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income; other adjusted figures presented are also Non-GAAP financial measures that exclude the impact of FDIC special assessment and merger, branch consolidation, severance related and other expenses - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 10 End Notes

- (1) Adjusted figures exclude the impact of FDIC special assessment and merger, branch consolidation, severance related and other expenses; Core net interest income excluding loan accretion is also a non-GAAP financial measure; Adjusted efficiency ratio is calculated by taking the noninterest expense excluding FDIC special assessment and merger, branch consolidation and severance related expenses and amortization of intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (2) Adjusted PPNR, PPNR ROAA and PPNR per weighted average diluted share are Non-GAAP financial measures that exclude the impact of FDIC special assessment and merger, branch consolidation, severance related and other expenses - See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (3) Tax equivalent NIM is a Non-GAAP financial measure - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 11 End Notes

- (1) Tax equivalent NIM is a Non-GAAP financial measure - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 12 End Notes

- (1) 1Q22, 2Q22 and 3Q22 loan production excludes production by legacy ACBI from March ~ July 2022 (pre-core system conversion); 1Q22 loan portfolio growth excludes acquisition date loan balances acquired from ACBI.
- (2) 1Q19 loan production excludes production from National Bank of Commerce ("NBC"); National Commerce Corporation, the holding company of NBC, was acquired by CenterState in 2Q19.
- (3) Excludes loans held for sale (and excludes PPP for periods prior to 2023); loan production indicates committed balance total; loan portfolio growth indicates quarter-over-quarter loan ending balance growth, excluding loans held for sale (and excluding PPP for periods prior to 2023).
- (4) The combined historical information referred to in this presentation as the "Combined Business Basis" is based on the reported GAAP results of the Company and CenterState for the applicable periods without adjustments and the information included in this release has not been prepared in accordance with Article 11 of Regulation S-X, and therefore does not reflect any of the pro forma adjustments that would be required thereby. All Combined Business Basis financial information should be reviewed in connection with the historical information of the Company and CenterState, as applicable. The combined historical information excludes ACBI.

## Slide 14 End Notes

- (1) Excludes loans held for sale.

## Slide 15 End Notes

- (1) CDL includes residential construction, commercial construction, and all land development loans.
- (2) Investor CRE includes nonowner-occupied CRE and other income producing property.
- (3) Excludes SELF loans acquired from ACBI.



## Slide 16 End Notes

† Core deposits defined as non-time deposits

- (1) Source: S&P Global Market Intelligence; 2Q24 MRQs available as of July 23, 2024; Peers as disclosed in the most recent SSB proxy statement.

## Slide 19 End Notes

- (1) Review consists of all loans over \$1 million; Substantially all loans reviewed in the \$1 million to \$1.5 million population were 50 thousand square feet or smaller and were not located in a Central Business District.
- (2) Weighted average DSC information from the Company's December 31, 2023 stress test using commitment balances, totaling approximately \$5.4 billion; excludes loans below \$1.5 million, unless part of a larger relationship; Weighted average LTV as of June 30, 2024.

## Slide 21 End Notes

- (1) Includes loan types representing 2% or more of investor CRE portfolio; based on the total portfolio of \$9.1 billion, excluding 1-4 family rental properties and agricultural loans.
- (2) Weighted average DSC information from the Company's December 31, 2023 stress test using commitment balances, totaling approximately \$5.4 billion; excludes loans below \$1.5 million, unless part of a larger relationship; Weighted average LTV as of June 30, 2024.
- (3) Represents % of each loan type balance.

## Slide 22 End Notes

- (1) Includes agricultural and 1-4 family rental properties loans.

## Slide 24 End Notes

- (1) Unamortized discount on acquired loans was \$43 million, \$47 million, \$51 million, \$55 million, and \$59 million for the quarters ended June 30, 2024, March 31, 2024, December 31, 2023, September 30, 2023, and June 30, 2023, respectively.

## Slide 26 End Notes

- (1) The tangible measures are non-GAAP measures and exclude the effect of period end intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (2) Preliminary

## Slide 28 End Notes

† Investment portfolio excludes non-marketable equity.

- (1) MBS issued by U.S. government agencies or sponsored enterprises (commercial and residential collateral)
- (2) Investment securities yield include non-marketable equity and trading securities.
- (3) Excludes principal receivable balance as of June 30, 2024.
- (4) Based on current par value

## Slide 29 End Notes

- (1) Total revenue and noninterest income are adjusted by gains or losses on sales of securities and tax equivalent adjustments; Tax equivalent NIM, efficiency ratio and adjusted efficiency ratio are Non-GAAP financial measures; Adjusted Efficiency Ratio excludes the impact of FDIC special assessment and merger, branch consolidation, severance related and other expenses, losses on sales of securities, and amortization expense on intangible assets, as applicable – See Current & Historical Efficiency Ratios and Net Interest Margin reconciliation in Appendix.
- (2) Annualized



**Slide 30 End Notes**

(1) Includes pipeline, LHFS and MBS forwards.

**Slide 31 End Notes**

(1) Interest on centrally-cleared variation margin (expense or income) is included in ARC revenue within Correspondent Banking and Capital Markets Income.



SouthState