# Earnings Call 1Q 2024 

April 26, 2024

## DISCLAIMER



 "strategy," "plan," "could," "potential," "possible" and variations of such words and similar expressions are intended to identify such forward-looking statements.




























 implied or otherwise anticipated by such forward-looking statements.

 reliance on such statements.

## SouthState Corporation Overview of Franchise ${ }^{(1)}$

## \$45 <br> Billion in assets

## BEST-IN-STATE BANKS

## \$33

Billion in loans

## \$37

Billion in deposits

## \$6.1

Billion market cap

AMERCANBANKRR.
Best Banks
o to Work For

17 Greenwich Excellence \& Best Brand Awards for Small Business Banking from Coalition Greenwich

Ranked
\#14
by S\&P
Global
$\frac{\text { SkP Clobal }}{\text { Market Inteligence }}$

## The SouthStateWay CULTURAL CORNERSTONES

The WHY To invest in the entrepreneurial spirit, pursue excellence and inspire a greater purpose.


Leadership

## The HOW

Core Values

[^0]POSITIONED FOR THE FUTURE IN THE BEST GROWTH MARKETS IN AMERICA

U.S. Net Domestic Migration Since COVID: April 1, 2020 to July 1, 2023


- High growth markets
- Granular, low-cost core deposit base
- Diversified revenue streams
- Strong credit quality and disciplined underwriting
- Energetic and experienced management team with entrepreneurial ownership culture
- True alternative to the largest banks with capital markets platform and upgraded technology solutions


## Quarterly Results

|  | 4Q23 |  | 1Q24 |  |
| :---: | :---: | :---: | :---: | :---: |
| GAAP |  |  |  |  |
| Net Income | \$ | 106.8 | \$ | 115.1 |
| EPS (Diluted) | \$ | 1.39 | \$ | 1.50 |
| Return on Average Assets |  | 0.94 \% |  | 1.03 \% |
| Non-GAAP ${ }^{(1)}$ |  |  |  |  |
| Return on Average Tangible Common Equity |  | 13.5 \% |  | 13.6 \% |
| Non-GAAP, Adjusted ${ }^{(1)}$ |  |  |  |  |
| Net Income | \$ | 128.3 | \$ | 121.3 |
| EPS (Diluted) | \$ | 1.67 | \$ | 1.58 |
| Return on Average Assets |  | 1.13 \% |  | 1.08 \% |
| Return on Average Tangible Common Equity |  | 16.1 \% |  | 14.4 \% |

- Reported Diluted Earnings per Share ("EPS") of \$1.50; adjusted Diluted EPS (non-GAAP) ${ }^{(1)}$ of $\$ 1.58$
- Pre-Provision Net Revenue ("PPNR")(non-GAAP) ${ }^{(2)}$ of $\$ 174.6$ million, or $1.56 \%$ PPNR ROAA (non-GAAP) ${ }^{(2)}$
- PPNR per weighted average diluted share (non-GAAP) ${ }^{(2)}$ of $\$ 2.28$
- Loans increased $\$ 279$ million, or $3 \%$ annualized
- Deposits increased $\$ 130$ million, or $1 \%$ annualized
- Total deposit cost of $1.74 \%$, up $0.14 \%$ from prior quarter, resulting in a $33 \%$ cycle-to-date beta
- Repurchased a total of 100,000 shares during 1Q 2024 at a weighted average price of $\$ 79.85$
- Net interest margin, non-tax equivalent of $3.40 \%$ and tax equivalent (non-GAAP) ${ }^{(3)}$ of $3.41 \%$
- Net charge-offs of $\$ 2.7$ million, or $0.03 \%$ annualized; Provision for Credit Losses ("PCL"), including release for unfunded commitments, of $\$ 12.7$ million; total allowance for credit losses ("ACL") plus reserve for unfunded commitments of $1.60 \%$
- Recorded FDIC special assessment expense of $\$ 3.9$ million
- Efficiency ratio of 58\% and adjusted efficiency ratio (non-GAAP) ${ }^{(1)}$ of 56\%


Dollars in millions; Amounts may not total due to rounding.
(1)~(3) For end note descriptions, see Earnings Presentation End Notes starting on slide 41.


## Balance Sheet

LOAN AND DEPOSIT TRENDS

Loans ${ }^{(1)}$

## Deposits

$\square$ Noninterest-bearing Checking ("DDA") ■ Interest-bearing Checking
$\square$ MMA \& Savings ■ Time Deposits



[^1]Amounts may not total due to rounding.
(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 41.

TOTAL LOAN PORTFOLIO

Loans by Type


| Loan Type | No. of Loans | Balance |  | Avg. Loan Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investor CRE | 8,107 | \$ | 9.8B | \$ | 1,203,000 |
| Consumer RE | 45,011 |  | 8.2B |  | 182,700 |
| Owner-Occupied CRE | 7,758 |  | 5.5B |  | 710,500 |
| C \& I | 19,405 |  | 5.5B |  | 285,700 |
| Constr., Dev. \& Land | 3,236 |  | 2.4B |  | 753,200 |
| Cons / Other ${ }^{(3)}$ | 55,259 |  | 1.0B |  | 18,900 |
| Total ${ }^{(3)}$ | 138,776 | \$ | 32.5B | \$ | 234,300 |

## Loan Relationships

Top 10
Represents ~ 2\% of total loans
Top 20
Represents $\sim 4 \%$ of total loans

- SNC loans represent approximately $2 \%$ of total outstanding loans at March 31, 2024

Data as of March 31, 2024
Loan portfolio balances, average balances or percentage exclude loans held for sale
(1)~(3) For end note descriptions, see Earnings Presentation End Notes starting on slide 41.

## PREMIUM CORE+ DEPOSIT FRANCHISE



## Deposit Mix vs. Peers



| Total Cost of Deposits $\mathbf{1 Q 2 4}$ |  |
| :---: | :---: |
| SSB | 174 bps |
| Peer Average ${ }^{(1)}$ | 238 bps |

[^2]Dollars in billions except for average checking balances; Amounts may not total due to rounding.

+ \& (1) For end note descriptions, see Earnings Presentation End Notes starting on slide 41

REMAIN WELL-POSITIONED DURING CURRENT CYCLE PREVIOUS AND CURRENT RISING INTEREST RATE CYCLE

$4.0 \%$



## Credit

LOAN PORTFOLIO - OFFICE EXPOSURE


- Office represents $4 \%$ of the loan portfolio
- Average loan size only $\$ 1.4$ million
- $95 \%$ located in the SouthState footprint
- Approximately $10 \%$ is located within the Central Business District ${ }^{(1)}$
- $81 \%$ of the portfolio is less than 150 K square feet ${ }^{(1)}$
- $80 \%$ mature in 2026 or later
- $60 \%$ weighted average Loan to Value ${ }^{(2)}$
- $1.62 x$ weighted average Debt Service Coverage ${ }^{(2)}$

CRE TRENDS - SOUTHSTATE FOOTPRINT VS. TOP 25 MSAs ${ }^{(1)}$

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 41.


Substandard
\%(3) \& Accruin \% ${ }^{(3)}$

Special Mention \%(3)

| Retail | $\$ 2,124$ | $\$ 1.7$ | 1.76 | $54 \%$ |
| :---: | :---: | :---: | :---: | :---: |
| Warehouse / Industrial | 1,315 | 1.7 | 1.68 | $57 \%$ |
| Office | 1,288 | 1.4 | 1.62 | $60 \%$ |
| Multifamily | 1,196 | 2.7 | 1.41 | $59 \%$ |
| Hotel | 966 | 4.6 | 2.05 | $55 \%$ |
| Medical | 596 | 1.8 | 1.69 | $57 \%$ |
| Other | 493 | 1.1 | 1.56 | $57 \%$ |
| Self Storage | 449 | 3.5 | 1.55 | $56 \%$ |


| $2 \%$ | $55 \%$ | $15 \%$ | $6 \%$ | $12 \%$ | $2 \%$ | $7 \%$ | $-\%$ | $0.42 \%$ | $0.36 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $9 \%$ | $35 \%$ | $19 \%$ | $11 \%$ | $14 \%$ | $5 \%$ | $7 \%$ | $-\%$ | $2.23 \%$ | $2.22 \%$ |
| $2 \%$ | $44 \%$ | $18 \%$ | $5 \%$ | $21 \%$ | $6 \%$ | $5 \%$ | $0.22 \%$ | $10.08 \%$ | $4.14 \%$ |
| $5 \%$ | $24 \%$ | $35 \%$ | $9 \%$ | $24 \%$ | $1 \%$ | $2 \%$ | $0.02 \%$ | $7.38 \%$ | $4.60 \%$ |
| $4 \%$ | $18 \%$ | $9 \%$ | $14 \%$ | $41 \%$ | $10 \%$ | $4 \%$ | $0.01 \%$ | $3.61 \%$ | $0.87 \%$ |
| $-\%$ | $55 \%$ | $11 \%$ | $9 \%$ | $11 \%$ | $5 \%$ | $8 \%$ | $0.12 \%$ | $1.45 \%$ | $2.06 \%$ |
| $1 \%$ | $33 \%$ | $29 \%$ | $13 \%$ | $19 \%$ | $2 \%$ | $4 \%$ | $0.59 \%$ | $1.42 \%$ | $6.50 \%$ |
| $6 \%$ | $41 \%$ | $24 \%$ | $4 \%$ | $17 \%$ | $-\%$ | $8 \%$ | $-\%$ | $6.13 \%$ | $3.33 \%$ |

LOAN PORTFOLIO - COMMERCIAL REAL ESTATE MATURITIES BY YEAR(1)


## ASSET QUALITY METRICS

- $\$ 217$ million in provision for credit losses vs. $\$ 29$ million in net charge-offs trailing eight quarters
- Increased ACL plus reserve for unfunded commitments by 35 bps to $1.60 \%$ from 1Q22 to 1Q24

Nonperforming Assets to Loans \& OREO


## Net Charge-Offs to Loans



Criticized \& Classified Asset Trends


LOSS ABSORPTION CAPACITY TREND

Provision for Credit Losses \& Net Charge-Offs (Recoveries)
$\square$ Provision for Credit Losses $\quad$ Net Charge-Offs (Recoveries)


## Total ACL ${ }^{(1)}$ plus Reserve for Unfunded Commitments

$\square$ Total ACL $\quad$ Reserve for Unfunded Commitments

- \% of Total Loans



## Capital

## CAPITAL RATIOS

|  | 4Q23 | 1Q24(2) |
| :--- | :---: | :---: |
| Tangible Common Equity ${ }^{(1)}$ | $8.2 \%$ | $\mathbf{8 . 2} \%$ |
| Tier 1 Leverage | $9.4 \%$ | $\mathbf{9 . 6} \%$ |
| Tier 1 Common Equity | $11.8 \%$ | $\mathbf{1 1 . 9} \%$ |
| Tier 1 Risk-Based Capital | $11.8 \%$ | $\mathbf{1 1 . 9} \%$ |
| Total Risk-Based Capital | $14.1 \%$ | $\mathbf{1 4 . 5} \%$ |
| Bank CRE Concentration Ratio | $237 \%$ | $\mathbf{2 3 5} \%$ |
| Bank CDL Concentration Ratio | $60 \%$ | $\mathbf{4 9} \%$ |

## Appendix

HIGH QUALITY INVESTMENT PORTFOLIO

## Investment Portfolio ${ }^{+}$Composition



## Investment Securities Yield ${ }^{(2)}$



## Municipal Bond Rating



- $\quad \sim 98 \%$ of municipal portfolio is AA or higher rated
- $\sim \$ 329$ million in documented ESG investments and $\sim \$ 164$ million CRA eligible investments ${ }^{(4)}$


## CURRENT \& HISTORICAL 5-QTR PERFORMANCE(1)

## Revenue Composition



## Noninterest Income

$$
\text { Noninterest Income } \quad-\text { Noninterest Income / Avg. Assets }{ }^{(2)}
$$



Net Interest Margin ("NIM", TE)
NIM, TE (\$) - NIM, TE (\%)


## Efficiency Ratio

$\square$ Efficiency Ratio $\quad$ Adjusted Efficiency Ratio


## MORTGAGE BANKING DIVISION

## Highlights

- Mortgage banking income of $\$ 6.2$ million in 1 Q 2024 compared to $\$ 2.2$ million in 4Q 2023
- Secondary pipeline of $\$ 118$ million at 1 Q 2024 , as compared to $\$ 64$ million at 4Q 2023


## Gain on Sale Margin



## Quarterly Mortgage Production



## Mortgage Banking Income (\$mm)

## Secondary Market

Gain on Sale, net
Fair Value Change ${ }^{(1)}$
Total Secondary Market Mortgage Income MSR

Servicing Fee Income
Fair Value Change / Decay
Total MSR-Related Income
Total Mortgage Banking Income

| 1Q23 |  |  | 4Q23 |  |  | 1Q24 |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :---: |
|  |  |  |  |  |  |  |  |

## 1,229 Financial Institution Clients



## Correspondent Revenue Breakout

$\square A R C$ Revenues, gross ieinnterest on VM $\square$ FI Revenues $\square$ Operational Revenues $\square$ Total Revenues, gross


- Provides capital markets hedging (ARC), fixed income sales, international, clearing and other services to over 1,200 financial institutions across the country


## DIGITAL TRENDS



* Consumer DDA and Savings


Digital Deposits*

** Consumer Loans


Secure Messages \& Chat


## 1Q 2024

| 85 Branches Average-Size \$40N | 422 Branches Acquired Plus 12 DeNovo Branches | 268 Branches <br> Consolidated or Sold | 251 Branches <br> Average Size <br> \$148M |
| :---: | :---: | :---: | :---: |
| $85$ | $434$ | $268$ |  |

## NON-GAAP RECONCILIATIONS - RETURN ON AVG. TANGIBLE

 COMMON EQUITY \& PPNR RETURN ON AVG. ASSETSReturn on Average Tangible Equity
Net income (GAAP)
Plus:
$\quad$ Amortization of intangibles
Effective tax rate
Amortization of intangibles, net of tax
Net income plus after-tax amortization of intangibles (non-GAAP)
Average shareholders' common equity Less:
Average intangible assets
Average tangible common equity
Return on Average Tangible Common Equity (Non-GAAP)

| 4Q23 |  | 1Q24 |  |
| :--- | ---: | ---: | ---: |
| $\$$ | 106,791 | $\$$ | $\mathbf{1 1 5 , 0 5 6}$ |
|  | 6,615 |  | $\mathbf{5 , 9 9 8}$ |
|  | $22 \%$ | $\mathbf{2 5} \%$ |  |
|  | 5,172 |  | $\mathbf{4 , 4 9 5}$ |
|  |  |  |  |
| $\$$ | 111,963 | $\$$ | $\mathbf{1 1 9 , 5 5 1}$ |
|  | $5,299,891$ | $\$$ | $\mathbf{5 , 5 3 6 , 5 5 1}$ |
|  | $2,015,719$ |  | $\mathbf{2 , 0 0 9 , 6 4 9}$ |
| $\$$ | $3,284,172$ | $\$$ | $\mathbf{3 , 5 2 6 , 9 0 2}$ |

## PPNR Return on Average Assets

PPNR, Adjusted (Non-GAAP)
Average assets

| 4Q23 |  | 1Q24 |
| ---: | ---: | ---: |
| $\$$ | 173,948 | $\$$ |
|  | $45,037,632$ | $\mathbf{1 7 4 , 5 7 1}$ |
|  | $\mathbf{4 5 , 0 1 1 , 1 6 3}$ |  |

## NON-GAAP RECONCILIATIONS - ADJUSTED NET INCOME \& ADJUSTED

 EARNINGS PER SHARE ("EPS")
## Adjusted Net Income

|  | 4Q23 |  | 1Q24 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income (GAAP) | \$ | 106,791 | \$ | 115,056 |
| Plus: |  |  |  |  |
| Securities losses, net of tax |  | 2 |  | - |
| Merger, branch consolidation, severance related and other expense, net of tax ${ }^{(1)}$ |  | 1,391 |  | 3,382 |
| FDIC special assessment, net of tax |  | 20,087 |  | 2,888 |
| Adjusted Net Income (Non-GAAP) | \$ | 128,271 | \$ | 121,326 |

Adjusted EPS

Diluted weighted-average common shares
Adjusted net income (non-GAAP)


[^3](1) Includes pre-tax cyber incident costs of $\$ 4.4$ million for the quarter ended March 31, 2024

NON-GAAP RECONCILIATIONS - ADJUSTED RETURN ON AVG. ASSETS \& AVG. TANGIBLE COMMON EQUITY

## Adjusted Return on Average Assets



NON-GAAP RECONCILIATIONS - NET INTEREST MARGIN \& CORE NET INTEREST INCOME (EXCLD. FMV \& PPP ACCRETION)

## Net Interest Margin - Tax Equivalent (Non-GAAP)

Net interest income (GAAP)
Tax equivalent adjustments
Net interest income (tax equivalent) (Non-GAAP)

Average interest earning assets

Net Interest Margin - Tax Equivalent (Non-GAAP)

| 1Q23 | 2Q23 |  | 3Q23 |  | 4Q23 |  | 1Q24 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 381,263 | \$ | 361,743 | \$ | 355,371 | \$ | 354,231 | \$ | 343,936 |
| 1,020 |  | 698 |  | 646 |  | 659 |  | 528 |
| \$ 382,283 | \$ | 362,441 | \$ | 356,017 | \$ | 354,890 | \$ | 344,464 |
| \$ 39,409,340 | \$ | 40,127,836 |  | 40,376,380 |  | 40,465,377 |  | 40,657,176 |
| 3.93\% |  | 3.62\% |  | 3.50\% |  | 3.48\% |  | 3.41\% |

Core Net Interest Margin excluding FMV Accretion (Non-GAAP)
Net interest income (GAAP)
Less:
Total accretion on acquired loans

Core Net Interest Margin excluding FMV Accretion (Non-GAAP)

| 1Q23 |  | 2Q23 |  | 3Q23 |  | $\mathbf{4 Q 2 3}$ |  | 1Q24 |
| :---: | :---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
| $\$$ | 381,263 | $\$$ | 361,743 | $\$$ | 355,371 | $\$$ |  |  |
|  |  |  | 354,231 | $\$$ | $\mathbf{3 4 3 , 9 3 6}$ |  |  |  |
|  | 7,398 |  | 5,481 |  | 4,053 |  |  |  |

NON-GAAP RECONCILIATIONS - PPNR, ADJUSTED, PPNR/WEIGHTED AVG. CS \& CORRESPONDENT \& CAPITAL MARKETS INCOME (UNAUDITED)

PPNR, Adjusted \& PPNR, Adjusted per Weighted Avg. Common Shares Oustanding, Diluted (Non-GAAP)


## Correspondent \& Capital Markets Income

ARC revenues
FI revenues
Operational revenues
Total Correspondent \& Capital Markets Income

| 1Q23 | 2Q23 | 3Q23 | 4Q23 | 1Q24 |
| :---: | :---: | :---: | :---: | :---: |
| SSB | SSB | SSB | SSB | SSB |
| \$ 3,684 | \$ 11,126 | \$ 4,546 | \$ $(6,058)$ | \$ (4,531) |
| 6,916 | 5,055 | 5,692 | 6,447 | 5,999 |
| 2,994 | 3,006 | 2,678 | 3,015 | 2,843 |
| \$ 13,594 | \$ 19,187 | \$ 12,916 | \$ 3,404 | \$ 4,311 |

Dollars and weighted average commons share outstanding in thousands except per share data
(1) Includes pre-tax cyber incident costs of $\$ 4.4$ million for the quarter ended March 31, 2024.

NON-GAAP RECONCILIATIONS - CURRENT \& HISTORICAL: EFFICIENCY RATIOS (UNAUDITED)

Noninterest expense (GAAP)
Less: Amortization of intangible assets
Adjusted noninterest expense (non-GAAP)

Net interest income (GAAP)
Tax Equivalent ("TE") adjustments
Net interest income, TE (non-GAAP)

Noninterest income (GAAP)
Less: Gains/(losses) on sales of securities
Adjusted noninterest income (non-GAAP)

Noninterest expense (GAAP)
Less:
Merger, branch consolidation, severance related and other expense ${ }^{(1)}$
FDIC special assessment
Amortization of intangible assets
Total adjustments
Adjusted noninterest expense (non-GAAP)
Adjusted Efficiency Ratio (Non-GAAP)

| 1Q23 |  |
| :---: | :---: |
| \$ | 240,505 |
|  | 7,299 |
| \$ | 233,206 |
| \$ | 381,263 |
|  | 1,020 |
| \$ | 382,283 |
| \$ | 71,355 |
|  | 45 |
| \$ | 71,310 |
|  | 51\% |
| \$ | 240,505 |
|  | 9,412 |
|  | - |
|  | 7,299 |
| \$ | 16,711 |
| \$ | 223,794 |
|  | 49\% |


|  |
| --- |
|  |
|  |




| 1Q24 |  |
| :---: | :---: |
| \$ | 249,290 |
|  | 5,998 |
| \$ | 243,292 |
| \$ | 343,936 |
|  | 528 |
| \$ | 344,464 |
| \$ | 71,558 |
|  | - |
| \$ | 71,558 |
|  | 58\% |
| \$ | 249,290 |
|  | 4,513 |
|  | 3,854 |
|  | 5,998 |
| \$ | 14,365 |
| \$ | 234,925 |
|  | 56\% |

[^4]Tangible Common Equity ("TCE") Ratio
Tangible common equity (non-GAAP)
Total assets (GAAP)
Less:
Intangible assets
Tangible asset (non-GAAP)

|  | 4Q23 |  | 1Q24 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 3,521,216 | \$ | 3,540,710 |
|  |  | 44,902,024 |  | 45,144,838 |
|  |  | 2,011,882 |  | 2,006,299 |
|  | \$ | 42,890,142 | \$ | 43,138,539 |
| TCE Ratio (Non-GAAP) |  | 8.2\% |  | 8.2\% |

## Slide 5 End Notes

- Loans and deposits as of March 31, 2024; excludes $\$ 2.2 \mathrm{~B}$ of loans and $\$ 3.4 \mathrm{~B}$ of deposits from national lines of business and brokered deposits.
- Country GDP as of 2023; State GDP as of 4Q23
- Sources: S\&P Global, International Monetary Fund, US Bureau of Economic Analysis

Slide 9 End Notes
 the after-tax amortization of intangibles to GAAP basis net income; other adjusted figures presented are also Non-GAAP financial measures that exclude the impact of FDIC special assessment and merger, branch consolidation, severance related and other expenses - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 10 End Notes

 GAAP financial measure; Adjusted efficiency ratio is calculated by taking the noninterest expense excluding FDIC special assessment and merger, branch consolidation and severance related expenses GAAP financial measure; Adjusted efficiency ratio is calculated by taking the noninterest expense excludir.
(2) Adjusted PPNR, PPNR ROAA and PPNR per weighted average diluted share are Non-GAAP financial measures that exclude the impact of FDIC special assessment and merger, branch consolidation, severance related and other expenses - See reconciliation of GAAP to Non-GAAP measures in Appendix.
(3) Tax equivalent NIM is a Non-GAAP financial measure - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 11 End Notes

(1) Tax equivalent NIM is a Non-GAAP financial measure - See reconciliation of GAAP to Non-GAAP measures in Appendix
2) Accretion includes loan discount accretion.
(3) Tax equivalent

Slide 12 End Notes
 acquired from ACBI
1 1919 loan production excludes production from National Bank of Commerce ("NBC"); National Commerce Corporation, the holding company of NBC, was acquired by CenterState in 2 Q 19
 growth, excluding loans held for sale (and excluding PPP for periods prior to 2023).
(4) The combined historical information referred to in this presentation as the "Combined Business Basis" is based on the reported GAAP results of the Company and CenterState for the applicable periods without adjustments and the information included in this release has not been prepared in accordance with Article 11 of Regulation S-X, and therefore does not reflect any of the pro forma adjustments that would be required thereby. All Combined Business Basis financial information should be reviewed in connection with the historical information of the Company and CenterState, as applicable. The combined historical information excludes ACBI.

## Slide 14 End Notes

(1) Excludes loans held for sale.

## EARNINGS PRESENTATION END NOTES

## Slide 15 End Notes

(1) CDL includes residential construction, commercial construction, and all land development loans.
(2) Investor CRE includes nonowner-occupied CRE and other income producing property.
(3) Excludes SELF loans acquired from ACBI.

Slide 16 End Notes

+ Core deposits defined as non-time deposits
(1) Source: S\&P Global Market Intelligence; 1Q24 MRQs available as of April 24, 2024; Peers as disclosed in the most recent SSB proxy statement.


## Slide 19 End Notes

 District.
(2) Weighted average DSC information from the Company's December 31, 2023 stress test using commitment balances, totaling approximately $\$ 6.5$ billion; excludes loans below $\$ 1.5$ million, unless part of a larger relationship; Weighted average LTV as of March 31, 2024.

## Slide 20 End Notes

(1) Top 25 MSAs by population; markets in SouthState footprint in top 25 MSAs include Miami, Atlanta, Charlotte, Tampa, and Orlando; blue bars indicate markets in SouthState footprint; Source: CoStar

## Slide 21 End Notes

(1) Includes loan types representing $2 \%$ or more of investor CRE portfolio; based on the total portfolio of $\$ 9.1$ billion, excluding 1-4 family rental properties and agricultural loans
 larger relationship; Weighted average LTV as of March 31, 2024.
(3) Represents \% of each loan type balance.

## Slide 22 End Notes

(1) Includes agricultural and 1-4 family rental properties loans.

## Slide 24 End Notes

(1) Unamortized discount on acquired loans was $\$ 47$ million, $\$ 51$ million, $\$ 55$ million, $\$ 59$ million, and $\$ 65$ million for the quarters ended March 31 , 2024, December 31 , 2023, September 30, 2023, June 30 2023, and March 31, 2023, respectively.

Slide 26 End Notes
(1) The tangible measures are non-GAAP measures and exclude the effect of period end intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix.
(2) Preliminary

## Slide 28 End Notes

$\dagger$ Investment portfolio excludes non-marketable equity.
(1) MBS issued by U.S. government agencies or sponsored enterprises (commercial and residential collateral)
(2) Investment securities yield include non-marketable equity and trading securities.
(3) Excludes principal receivable balance as of March 31, 2024.
(4) Based on current par value

## EARNINGS PRESENTATION END NOTES

Slide 29 End Notes
(1) Total revenue and noninterest income are adjusted by gains or losses on sales of securities and tax equivalent adjustments; Tax equivalent NiM, efficiency ratio and adjusted efficiency ratio are NonGAAP financial measures; Adjusted Efficiency Ratio excludes the impact of FDIC special assessment and merger, branch consolidation, severance related and other expenses, gain on sales of securities, and amortization expense on intangible assets, as applicable - See Current \& Historical Efficiency Ratios and Net Interest Margin reconciliation in Appendix.
(2) Annualized

Slide 30 End Notes
(1) Includes pipeline, LHFS and MBS forwards.

Slide 31 End Notes
(1) Interest on centrally-cleared variation margin (expense or income) is included in ARC revenue within Correspondent Banking and Capital Markets Income

## SouthState


[^0]:    Local Market Leadership
    Our business model supports the unique character of the communities we serve and encourages decision making by the banker that is closest to the customer.
    Long-Term Horizon
    We think and act like owners and measure success over entire economic cycles. We prioritize soundness before short-term profitability and growth.

    ## Remarkable Experiences

    We will make our customers' lives better by anticipating their needs and responding with a sense of urgency. Each of us has the freedom, authority and responsibility to do the right thing for our customers.
    Meaningful and Lasting Relationships
    We communicate with candor and transparency. The relationship is more valuable than the transaction.

    ## Greater Purpose

    We enable our team members to pursue their ultimate purpose in life-their personal faith, their family, their service to community.

[^1]:    Dollars in billions

[^2]:    Data as of March 31, 2024

[^3]:    Dollars in thousands, except for per share data

[^4]:    Dollars in thousands
    (1) Includes pre-tax cyber incident costs of $\$ 4.4$ million for the quarter ended March 31, 2024.

