

For Immediate Release
February 7, 2024

MEDIA CONTACT:
Meredith Mackintosh: 800.789.1257

Tompkins Solutions Partners with Soft Robotics to Deliver Revolutionary AI-Enabled Technology to the Logistics Industry

RALEIGH, N.C. – [Tompkins Solutions](https://www.tompkinsinc.com), a leading supply chain consulting and material handling integration firm, today announced a strategic partnership with [Soft Robotics](https://www.softrobotics.com), a leading provider of innovative robotic automation solutions. This collaboration will deliver cutting-edge AI-powered robotics to logistics operations worldwide, enabling them to address ongoing supply chain issues and optimize order fulfillment.

Initially introduced to the food industry, Soft Robotics' [mGripAI™](https://www.softrobotics.com/mGripAI) solution leverages AI-enabled 3D vision and soft grasping technologies to perform high-speed picking, sortation and packaging of a wide variety of items. This unique combination of advanced technologies enables industrial robots to replicate the sensory, cognitive and dexterous abilities of human workers, allowing warehouse operations to automate labor-intensive processes while increasing productivity and capacity.

“We’re excited to team up with Soft Robotics to bring this proven technology to the logistics industry,” said [David Latona](https://www.tompkinsinc.com/people/david-latona), CEO of Tompkins Solutions. “As supply chains continue to face complex challenges and disruptions, AI-enabled solutions like *mGripAI* will play a critical role in helping companies increase efficiency, reduce costs and meet growing demands.”

“After experiencing overwhelming success in the food industry, we’re now delighted to apply our no-code robotic picking and inspection solutions to applications across a variety of new industries,” said [Mark Chiappetta](https://www.softrobotics.com/people/mark-chiappetta), CEO of Soft Robotics. “We look forward to partnering with Tompkins Solutions to help organizations optimize their supply chain operations and gain a competitive advantage.”

Tompkins Solutions will showcase *mGripAI*, along with other industry-leading warehouse automation and robotics systems, at its booth (#A11323) at MODEX 2024, March 11-14 at the Georgia World Congress Center in Atlanta.

About Tompkins Solutions

Tompkins Solutions, a subsidiary of Tompkins International, is a global supply chain services firm dedicated to helping clients achieve supply chain excellence and profitable growth. Founded in 1975, Tompkins has integrated its decades of experience in strategy, commerce, logistics and technology to provide unique supply chain consulting and material handling integration solutions. By combining best-in-breed services and technologies, Tompkins delivers a true end-to-end supply chain solution, enabling clients to improve the customer experience and ensure long-term success. Tompkins is headquartered in Raleigh, North Carolina and has offices throughout North America. For more information, please visit www.tompkinsinc.com.

About Soft Robotics

Soft Robotics is an industry-leading technology company whose AI-powered machine vision and soft grasping products enable the automation of labor-intensive production and quality inspection processes across multiple industries.

Soft Robotics is backed by leading venture capital firms and strategic investors that include ABB Technology Ventures, Calibrate Ventures, FANUC, Honeywell Ventures, Hyperplane Venture Capital, Johnsonville, Marel, Material Impact, Scale Venture Partners, Tekfen Ventures, Tyson Ventures and Yamaha Motor Co., Ltd. Learn more at www.softroboticsinc.com.

###