

# Earnings Call 3Q 2023

October 27, 2023



# DISCLAIMER

Statements included in this communication, which are not historical in nature are intended to be, and are hereby identified as, forward-looking statements for purposes of the safe harbor provided by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are based on, among other things, management's beliefs, assumptions, current expectations, estimates and projections about the financial services industry, the economy and SouthState. Words and phrases such as "may," "approximately," "continue," "should," "expects," "projects," "anticipates," "is likely," "look ahead," "look forward," "believes," "will," "intends," "estimates," "strategy," "plan," "could," "potential," "possible" and variations of such words and similar expressions are intended to identify such forward-looking statements.

SouthState cautions readers that forward-looking statements are subject to certain risks, uncertainties and assumptions that are difficult to predict with regard to, among other things, timing, extent, likelihood and degree of occurrence, which could cause actual results to differ materially from anticipated results. Such risks, uncertainties and assumptions, include, among others, the following: (1) economic downturn risk, potentially resulting in deterioration in the credit markets, inflation, greater than expected noninterest expenses, excessive loan losses and other negative consequences, which risks could be exacerbated by potential negative economic developments resulting from federal spending cuts and/or one or more federal budget-related impasses or actions; (2) interest rate risk primarily resulting from the interest rate environment, the number and pace of interest rate increases, and their impact on the Bank's earnings, including from the correspondent and mortgage divisions, housing demand, the market value of the Bank's loan and securities portfolios, and the market value of SouthState's equity; (3) volatility in the financial services industry (including failures or rumors of failures of other depository institutions), along with actions taken by governmental agencies to address such turmoil, could affect the ability of depository institutions, including us, to attract and retain depositors and to borrow or raise capital (4) risks relating to the continued impact of the Covid19 pandemic on the Company, including to efficiencies and the control environment due to the changing work environment; (5) the impact of increasing digitization of the banking industry and movement of customers to on-line platforms, and the possible impact on the Bank's results of operations, customer base, expenses, suppliers and operations; (6) controls and procedures risk, including the potential failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures; (7) potential deterioration in real estate values; (8) the impact of competition with other financial institutions, including deposit and loan pricing pressures and the resulting impact, including as a result of compression to net interest margin; (9) risks relating to the ability to retain our culture and attract and retain qualified people; (10) credit risks associated with an obligor's failure to meet the terms of any contract with the Bank or otherwise fail to perform as agreed under the terms of any loan-related document; (11) risks related to the ability of the Company to pursue its strategic plans which depend upon certain growth goals in our lines of business; (12) liquidity risk affecting the Bank's ability to meet its obligations when they come due; (13) risks associated with an anticipated increase in SouthState's investment securities portfolio, including risks associated with acquiring and holding investment securities or potentially determining that the amount of investment securities SouthState desires to acquire are not available on terms acceptable to SouthState; (14) unexpected outflows of uninsured deposits may require us to sell investment securities at a loss; (15) the loss of value of our investment portfolio could negatively impact market perceptions of us and could lead to deposit withdrawals; (16) price risk focusing on changes in market factors that may affect the value of traded instruments in "mark-to-market" portfolios; (17) transaction risk arising from problems with service or product delivery; (18) compliance risk involving risk to earnings or capital resulting from violations of or nonconformance with laws, rules, regulations, prescribed practices, or ethical standards; (19) regulatory change risk resulting from new laws, rules, regulations, accounting principles, proscribed practices or ethical standards, including, without limitation, the possibility that regulatory agencies may require higher levels of capital above the current regulatory-mandated minimums and including the impact of special FDIC assessments, the Consumer Financial Protection Bureau regulations, and the possibility of changes in accounting standards, policies, principles and practices; (20) strategic risk resulting from adverse business decisions or improper implementation of business decisions; (21) reputation risk that adversely affects earnings or capital arising from negative public opinion including the effects of social media on market perceptions of us and banks generally; (22) cybersecurity risk related to the dependence of SouthState on internal computer systems and the technology of outside service providers, as well as the potential impacts of internal or external security breaches, which may subject the Company to potential business disruptions or financial losses resulting from deliberate attacks or unintentional events; (23) reputational and operational risks associated with environment, social and governance (ESG) matters, including the impact of recently passed state legislation and proposed federal and state regulatory guidance and regulation relating to climate change; (24) greater than expected noninterest expenses; (25) excessive loan losses; (26) potential deposit attrition, higher than expected costs, customer loss and business disruption associated with the Atlantic Capital integration, and potential difficulties in maintaining relationships with key personnel; (27) reputational risk and possible higher than estimated reduced revenue from announced changes in the Bank's consumer overdraft programs and other deposit products; (28) the risks of fluctuations in market prices for SouthState common stock that may or may not reflect economic condition or performance of SouthState; (29) the payment of dividends on SouthState common stock, which is subject to legal and regulatory limitations as well as the discretion of the board of directors of SouthState, SouthState's performance and other factors; (30) ownership dilution risk associated with potential acquisitions in which SouthState's stock may be issued as consideration for an acquired company; (31) operational, technological, cultural, regulatory, legal, credit and other risks associated with the exploration, consummation and integration of potential future acquisitions, whether involving stock or cash consideration; (32) major catastrophes such as hurricanes, tornados, earthquakes, floods or other natural or human disasters, including infectious disease outbreaks, and the related disruption to local, regional and global economic activity and financial markets, and the impact that any of the foregoing may have on SouthState and its customers and other constituencies; (33) geopolitical risk from terrorist activities and armed conflicts that may result in economic and supply disruptions, and loss of market and consumer confidence; and (34) other factors that may affect future results of SouthState, as disclosed in SouthState's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K, filed by SouthState with the U.S. Securities and Exchange Commission ("SEC") and available on the SEC's website at <http://www.sec.gov>, any of which could cause actual results to differ materially from future results expressed, implied or otherwise anticipated by such forward-looking statements.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. SouthState does not undertake any obligation to update or otherwise revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

# SouthState Corporation Overview of Franchise (1)



**\$45**

Billion in assets

**BEST-IN-STATE  
BANKS**

**Forbes  
2023**

POWERED BY STATISTA

**\$32**

Billion in loans

AMERICAN BANKER.

**2022 Best Banks  
to Work For**

**\$37**

Billion in deposits

**Top 50  
Public  
Banks**

S&P Global  
Market Intelligence

Ranked  
**#2**  
by S&P  
Global

**5** Greenwich Excellence & Best Brand Awards for Small Business Banking from Coalition Greenwich

**\$4.9**

Billion market cap

**Forbes 2023  
AMERICA'S  
BEST BANKS**

**Top 35**  
Forbes 100  
Best Banks  
in America  
2023

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(1) Financial metrics as of September 30, 2023; market cap as of October 25, 2023

The WHY To invest in the entrepreneurial spirit, pursue excellence and inspire a greater purpose.

### The WHAT

Guiding Principles



### The HOW

Core Values

#### **Local Market Leadership**

Our business model supports the unique character of the communities we serve and encourages decision making by the banker that is closest to the customer.

#### **Long-Term Horizon**

We think and act like owners and measure success over entire economic cycles. We prioritize soundness before short-term profitability and growth.

#### **Remarkable Experiences**

We will make our customers' lives better by anticipating their needs and responding with a sense of urgency. Each of us has the freedom, authority and responsibility to do the right thing for our customers.

#### **Meaningful and Lasting Relationships**

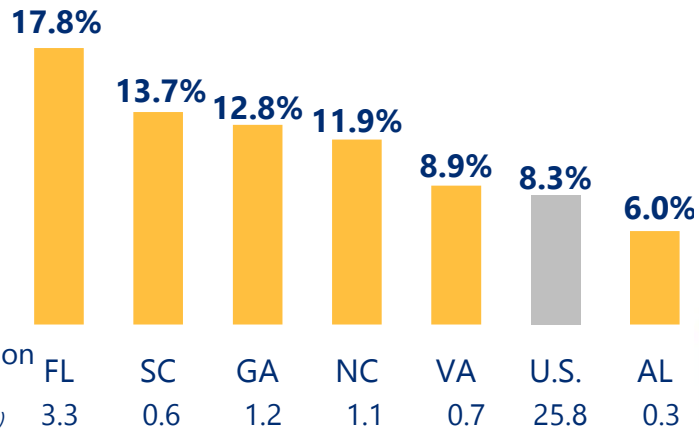
We communicate with candor and transparency. The relationship is more valuable than the transaction.

#### **Greater Purpose**

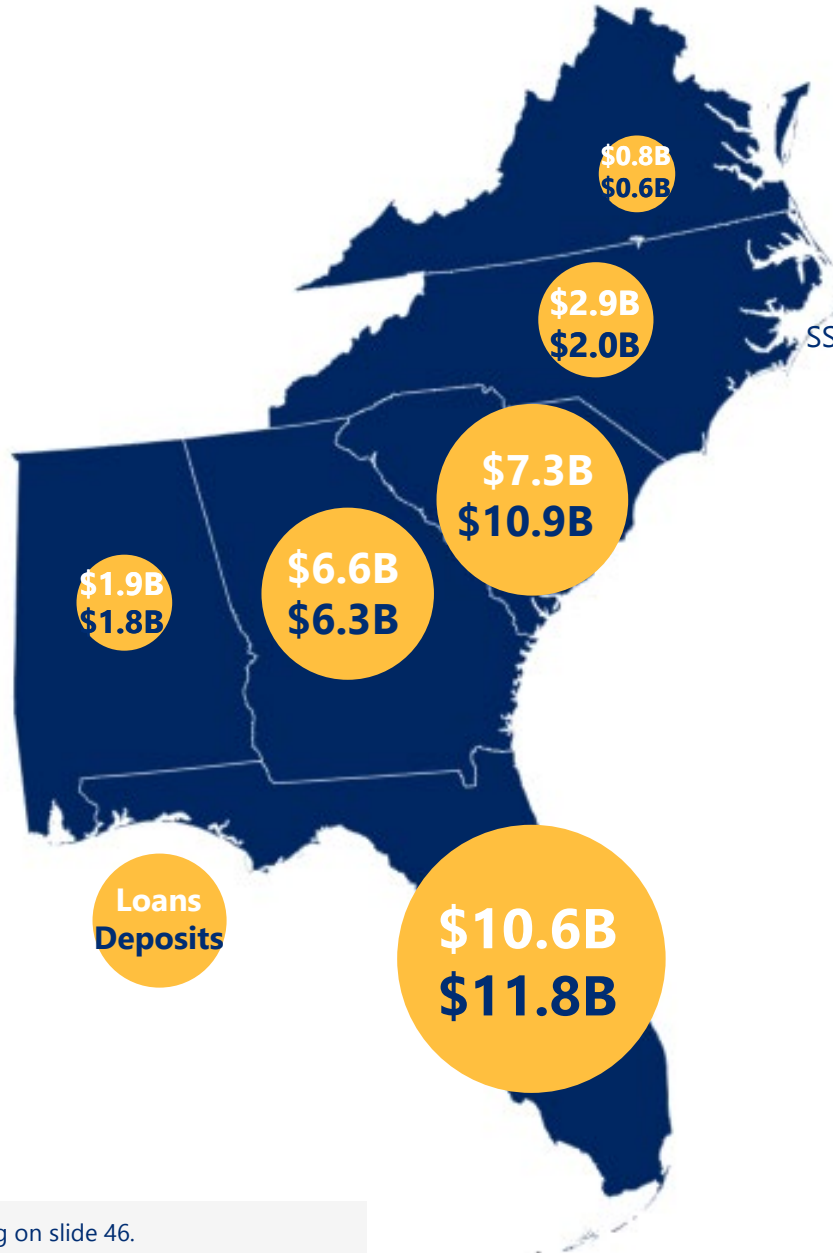
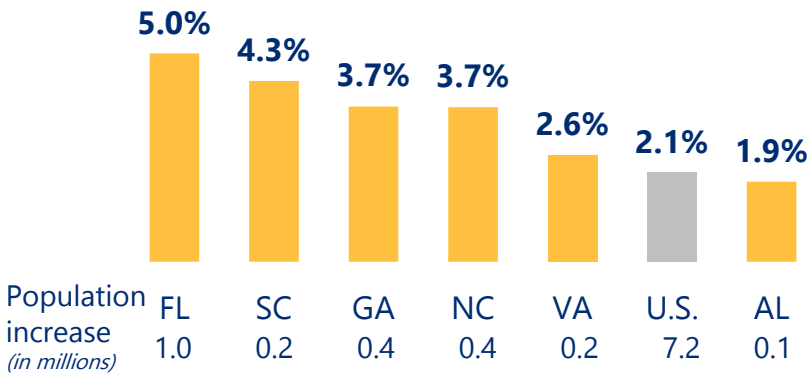
We enable our team members to pursue their ultimate purpose in life—their personal faith, their family, their service to community.



## Actual Population Growth 2010-2023

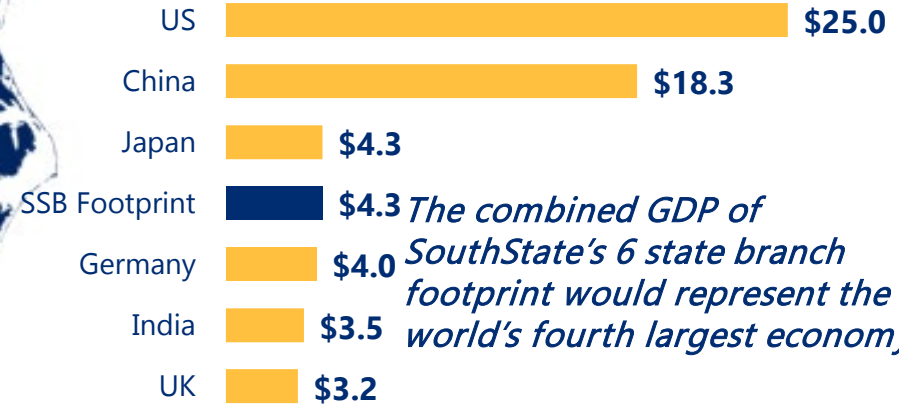


## Projected Population Growth 2023-2028



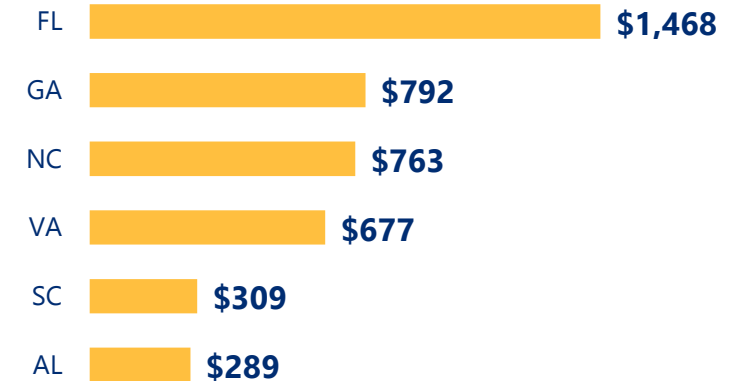
## GDP

(\$ in trillions)



## GDP by State

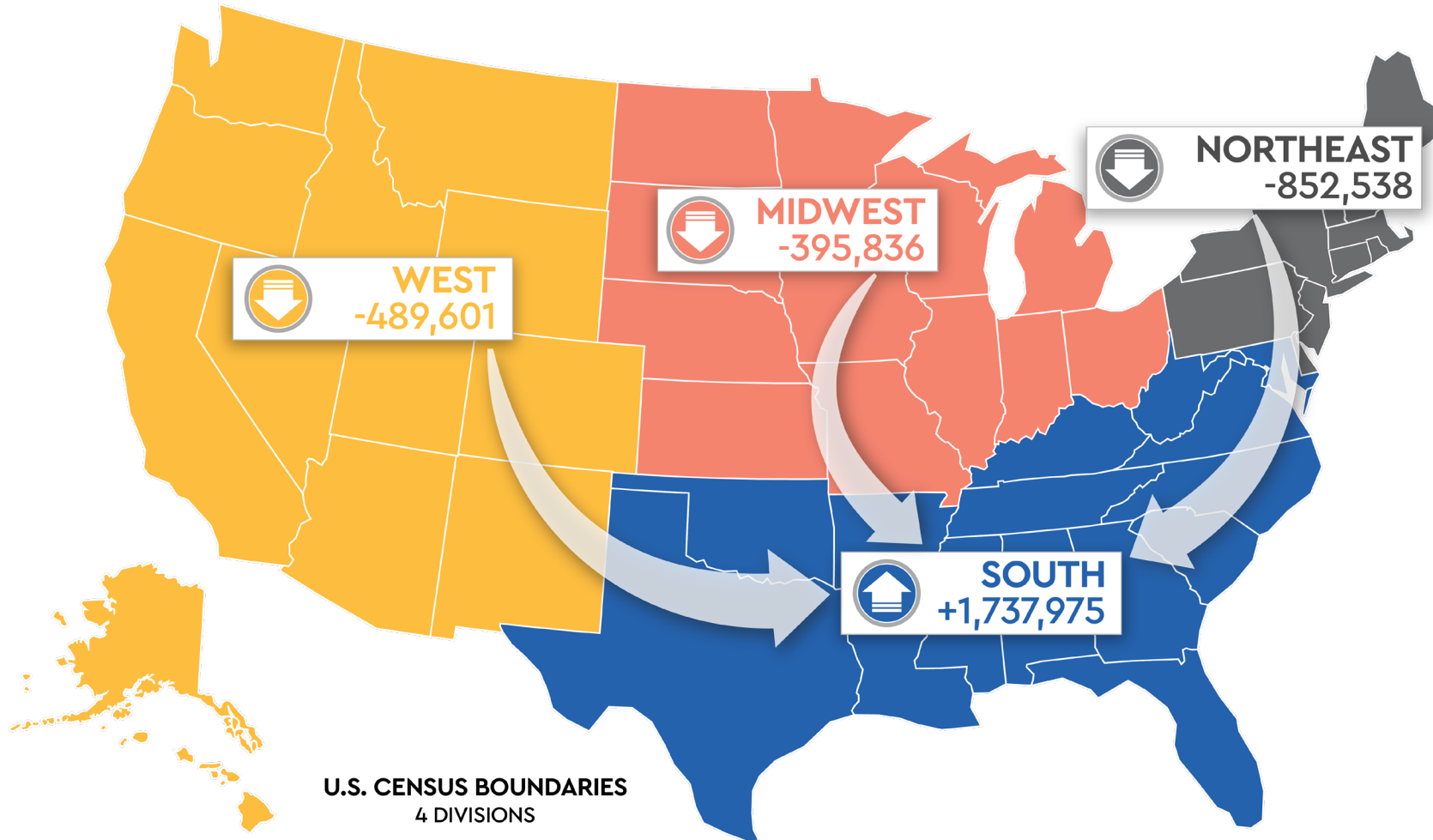
(\$ in billions)



# PANDEMIC ACCELERATES POPULATION AND INCOME MIGRATION TO THE SOUTH



U.S. NET DOMESTIC MIGRATION DURING COVID: APRIL 1, 2020 TO JULY 1, 2022



## Net Gain/Loss in State Adjusted Gross Income Due to Domestic Migration

#1	Florida	\$39.2B
#4	North Carolina	\$4.5B
#6	South Carolina	\$4.2B
#12	Georgia	\$1.3B
#15	Alabama	\$0.7B
#44	Virginia	-\$1.9B

## Net Domestic Migration in SouthState Footprint

Florida	622,476
North Carolina	211,867
South Carolina	165,948
Georgia	128,089
Alabama	65,355
Virginia	-29,775
<b>TOTAL</b>	<b>1,163,960</b>



- High growth markets
- Granular, low-cost core deposit base
- Diversified revenue streams
- Strong credit quality and disciplined underwriting
- Energetic and experienced management team with entrepreneurial ownership culture
- True alternative to the largest banks with capital markets platform and upgraded technology solutions

# Quarterly Results







	2Q23	3Q23
<b>GAAP</b>		
Net Income	\$ 123.4	\$ <b>124.1</b>
EPS (Diluted)	\$ 1.62	\$ <b>1.62</b>
Return on Average Assets	1.11 %	<b>1.10 %</b>
<b>Non-GAAP<sup>(1)</sup></b>		
Return on Average Tangible Common Equity	15.8 %	<b>15.5 %</b>
<b>Non-GAAP, Adjusted<sup>(1)</sup></b>		
Net Income	\$ 124.9	\$ <b>124.3</b>
EPS (Diluted)	\$ 1.63	\$ <b>1.62</b>
Return on Average Assets	1.12 %	<b>1.10 %</b>
Return on Average Tangible Common Equity	16.0 %	<b>15.5 %</b>

Dollars in millions, except per share data

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.



- Reported Diluted Earnings per Share (“EPS”) and adjusted Diluted EPS (non-GAAP)<sup>(1)</sup> of \$1.62
- Pre-Provision Net Revenue (“PPNR”)(non-GAAP)<sup>(2)</sup> of \$190.2 million, or 1.68% PPNR ROAA (non-GAAP)<sup>(2)</sup>
- PPNR per weighted average diluted share (non-GAAP)<sup>(2)</sup> of \$2.48
- Loans increased \$480 million, or 6% annualized
- Deposits increased \$193 million, or 2% annualized, despite a \$128 million decline in brokered CDs; excluding brokered CDs, deposits increased \$321 million, or 4% annualized, from prior quarter
- Total deposit cost of 1.44%, up 0.33% from prior quarter, resulting in a 27% cycle-to-date beta
- Net interest margin, non-tax equivalent of 3.49% and tax equivalent (non-GAAP)<sup>(3)</sup> of 3.50%
- Efficiency ratio and adjusted efficiency ratio (non-GAAP)<sup>(1)</sup> of 54%
- Net charge-offs of \$13.2 million, or 0.16% annualized; Provision for Credit Losses (“PCL”), including release for unfunded commitments, of \$32.7 million; 3 basis points build in total allowance for credit losses (“ACL”) plus reserve for unfunded commitments to 1.59%

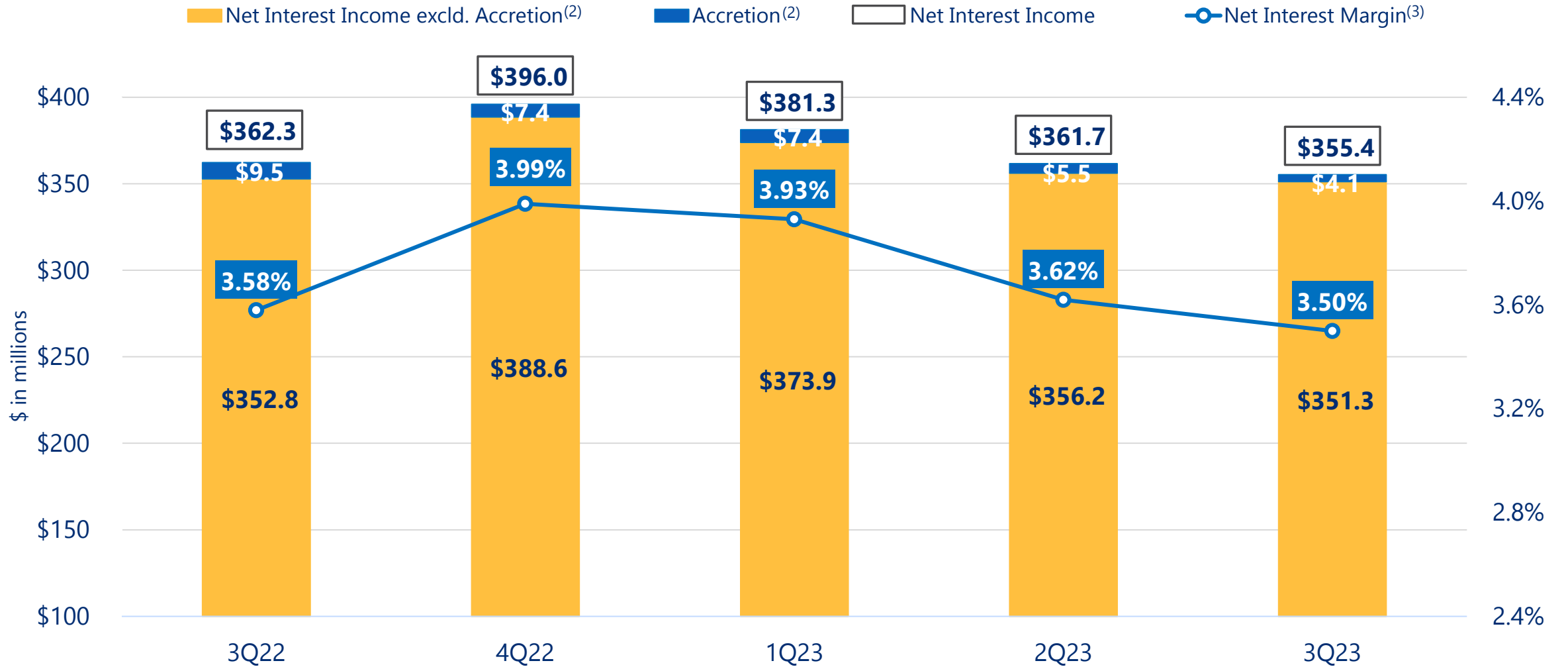
(1)~(3) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

# PPNR PER DILUTED SHARE<sup>(1)</sup>



(1) For end note descriptions, Earnings Presentation End Notes starting on slide 46.

# NET INTEREST MARGIN<sup>(1)</sup>



Dollars in millions

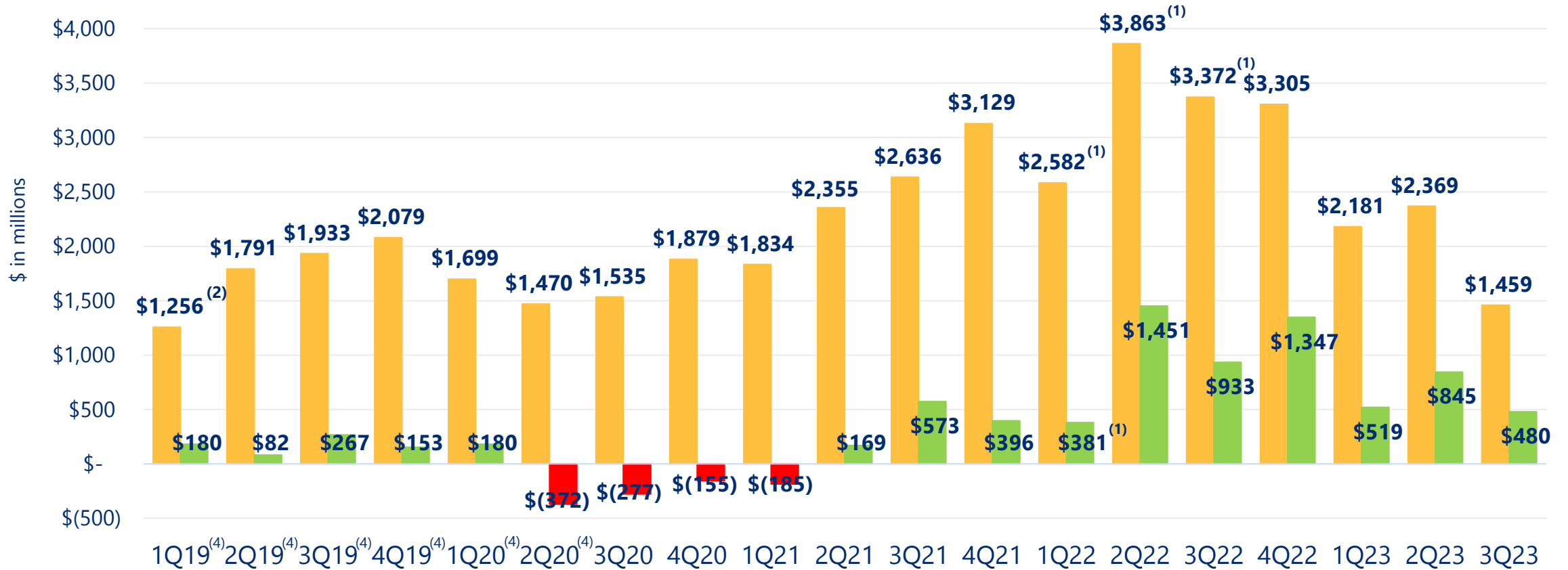
(1)~(3) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

# LOAN PRODUCTION VS LOAN GROWTH



Loan Production<sup>(3)</sup>

Loan Portfolio Growth<sup>(3)</sup>



Dollars in millions

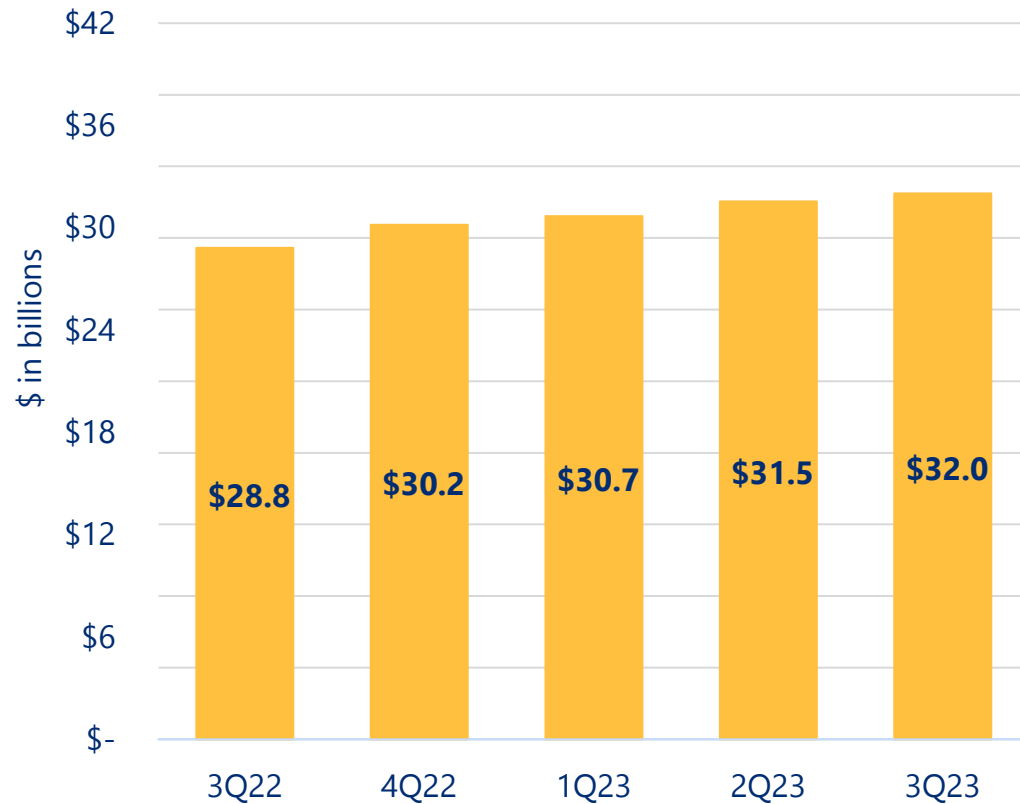
(1)~(4) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

# Balance Sheet

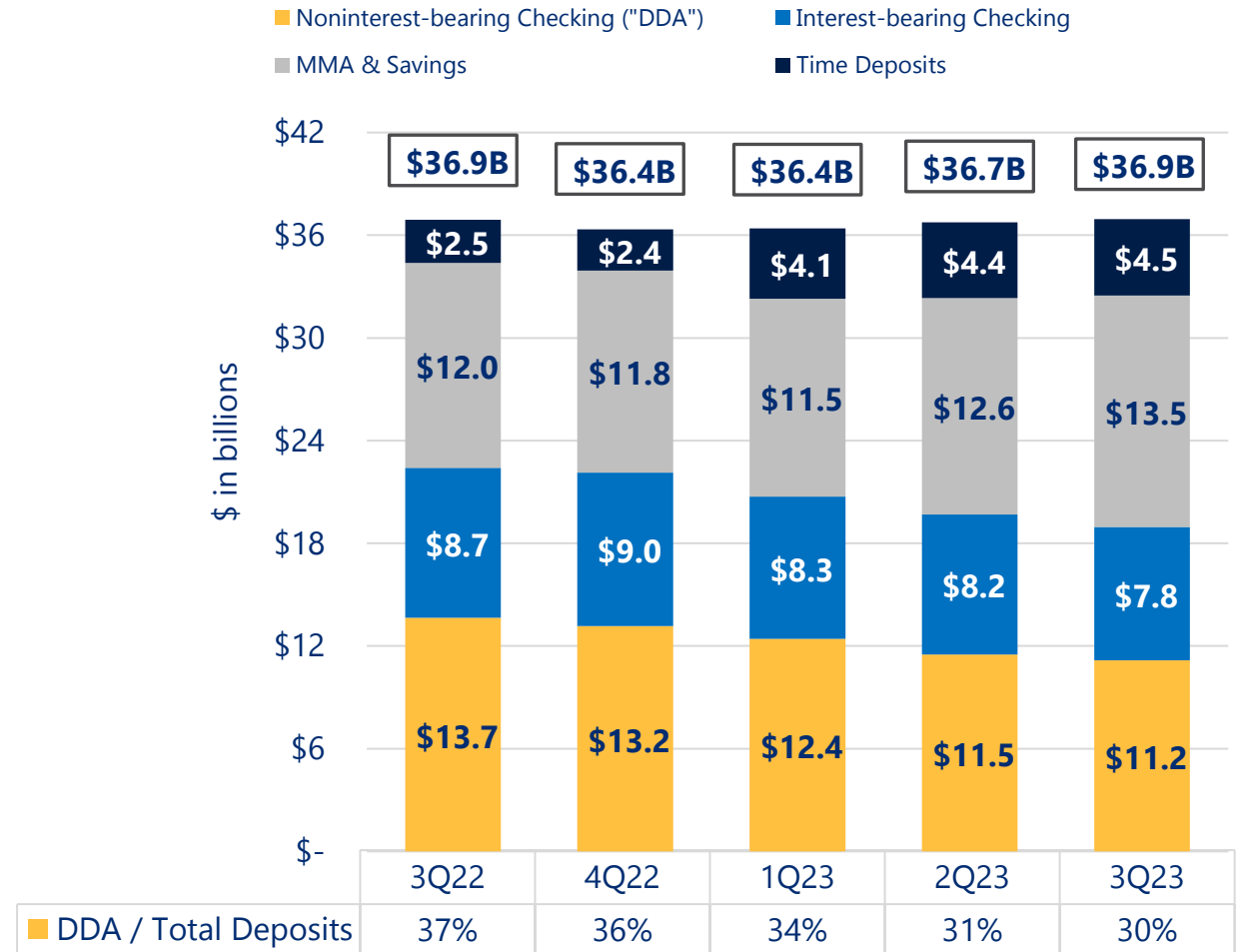




## Loans <sup>(1)</sup>



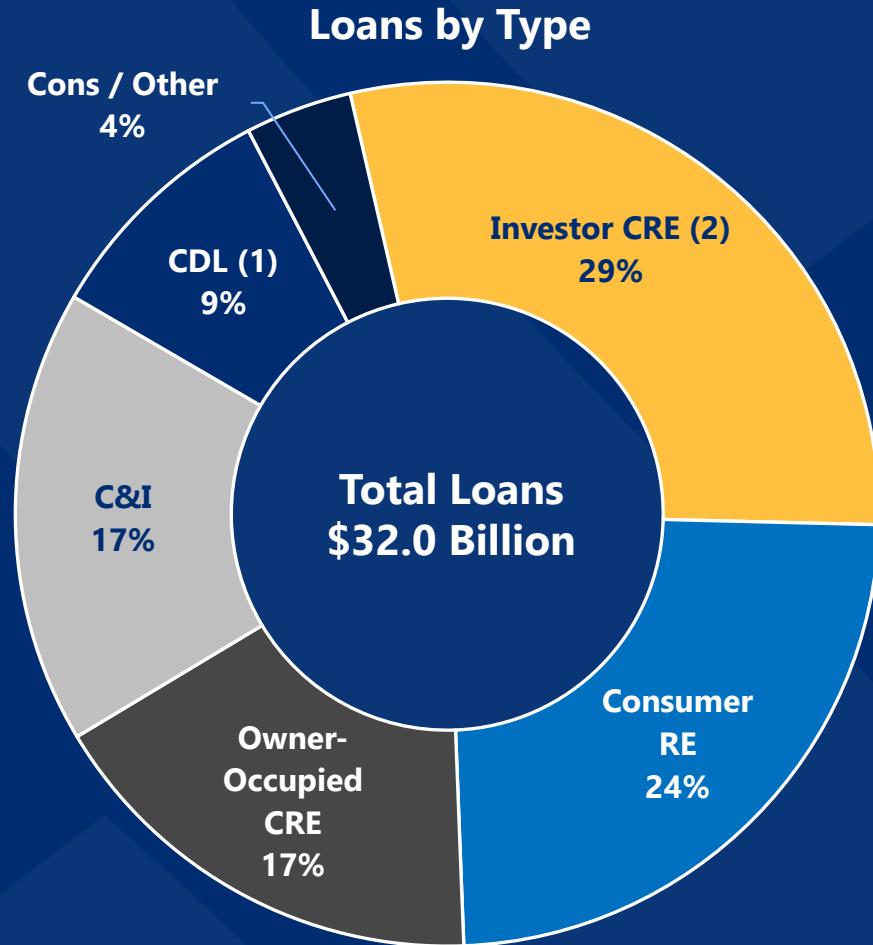
## Deposits



Dollars in billions

Amounts may not total due to rounding.

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.



Loan Type	No. of Loans	Balance	Avg. Loan Balance
Investor CRE	8,460	\$ 9.4B	\$ 1,108,000
Consumer RE	43,444	7.6B	175,100
Owner-Occupied CRE	7,973	5.5B	694,800
C & I	19,413	5.5B	280,900
Constr., Dev. & Land	4,073	2.8B	681,600
Cons / Other <sup>(3)</sup>	47,043	1.1B	23,500
<b>Total<sup>(3)</sup></b>	<b>130,406</b>	<b>\$ 31.9B</b>	<b>\$ 244,300</b>

### Loan Relationships

- Top 10 Represents ~ 2% of total loans
- Top 20 Represents ~ 4% of total loans

- SNC loans represent approximately 2% of total outstanding loans at September 30, 2023

Data as of September 30, 2023

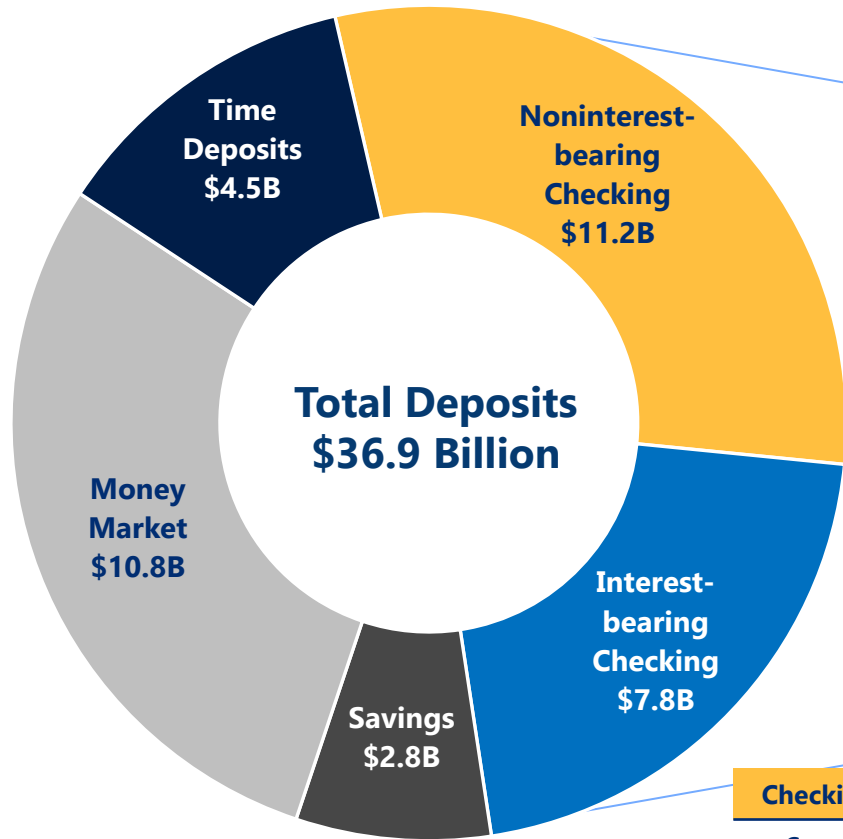
Loan portfolio balances, average balances or percentage exclude loans held for sale and PPP loans

(1)~(3) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.





## Deposits by Type



## Checking Accounts Composition



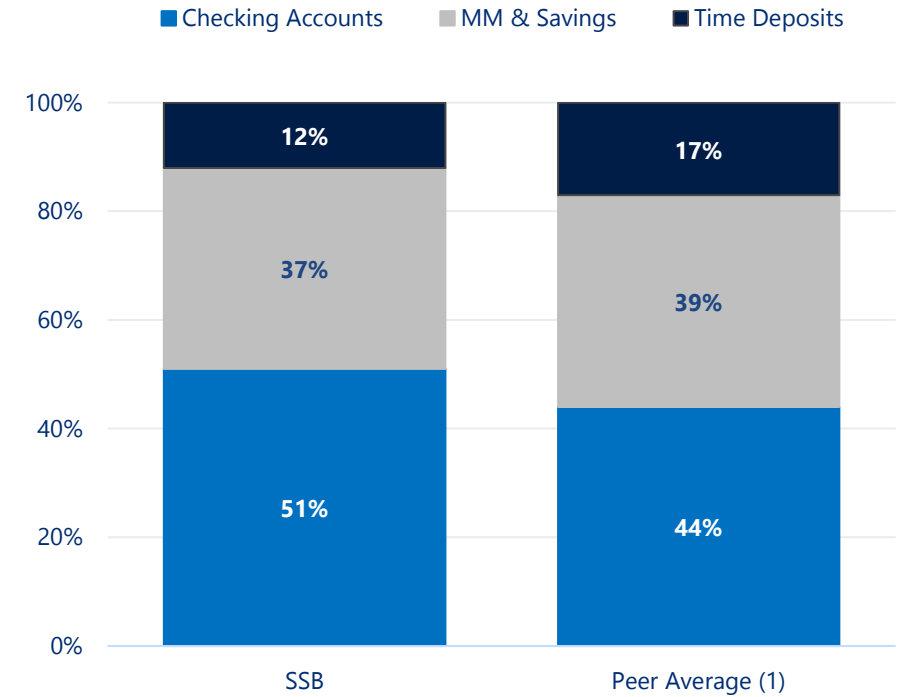
### Checking Type

Commercial  
Small Business  
Retail

### Avg. Checking Balance

\$309,700  
\$42,700  
\$9,600

## Deposit Mix vs. Peers



## Total Cost of Deposits 3Q23

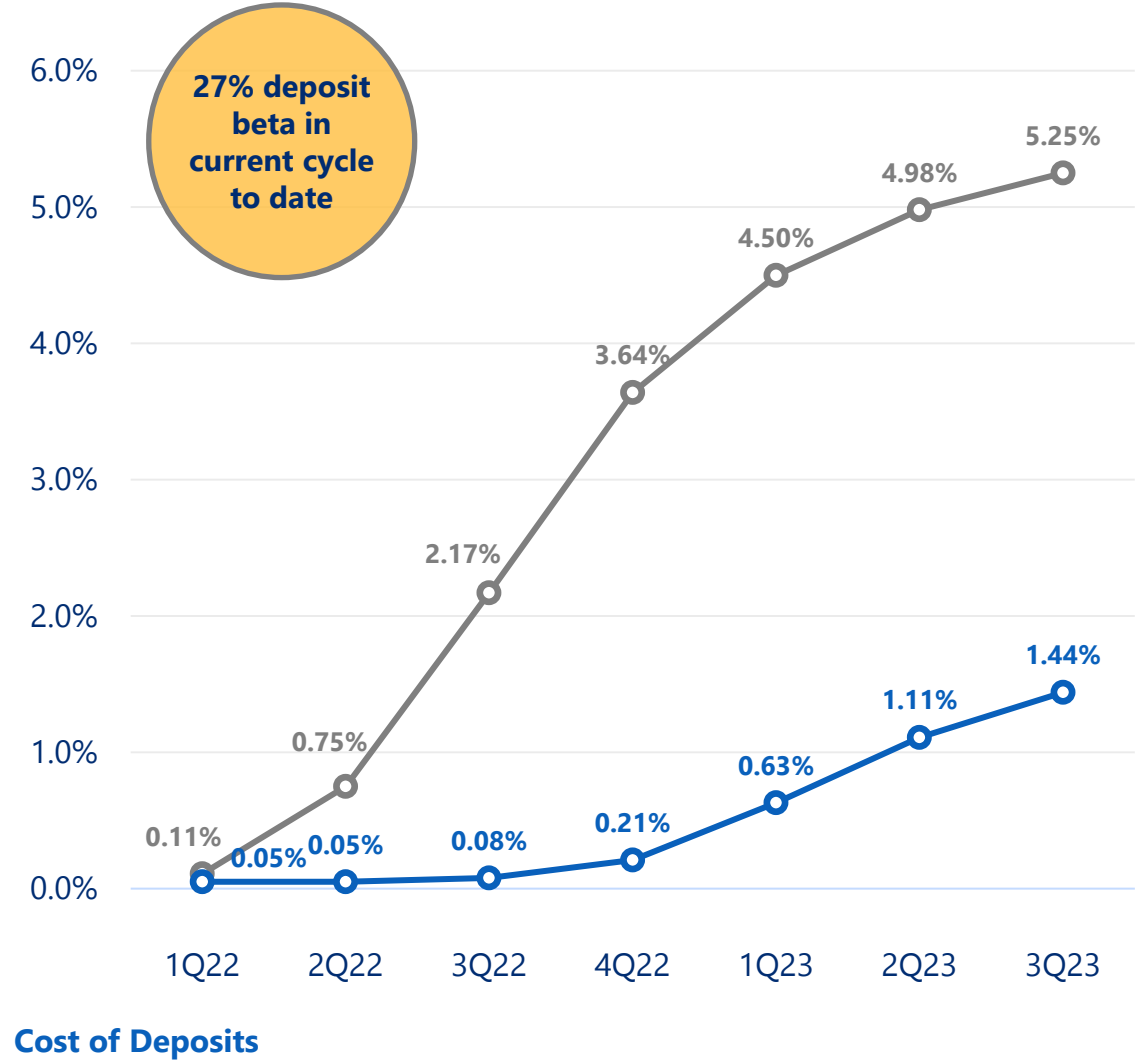
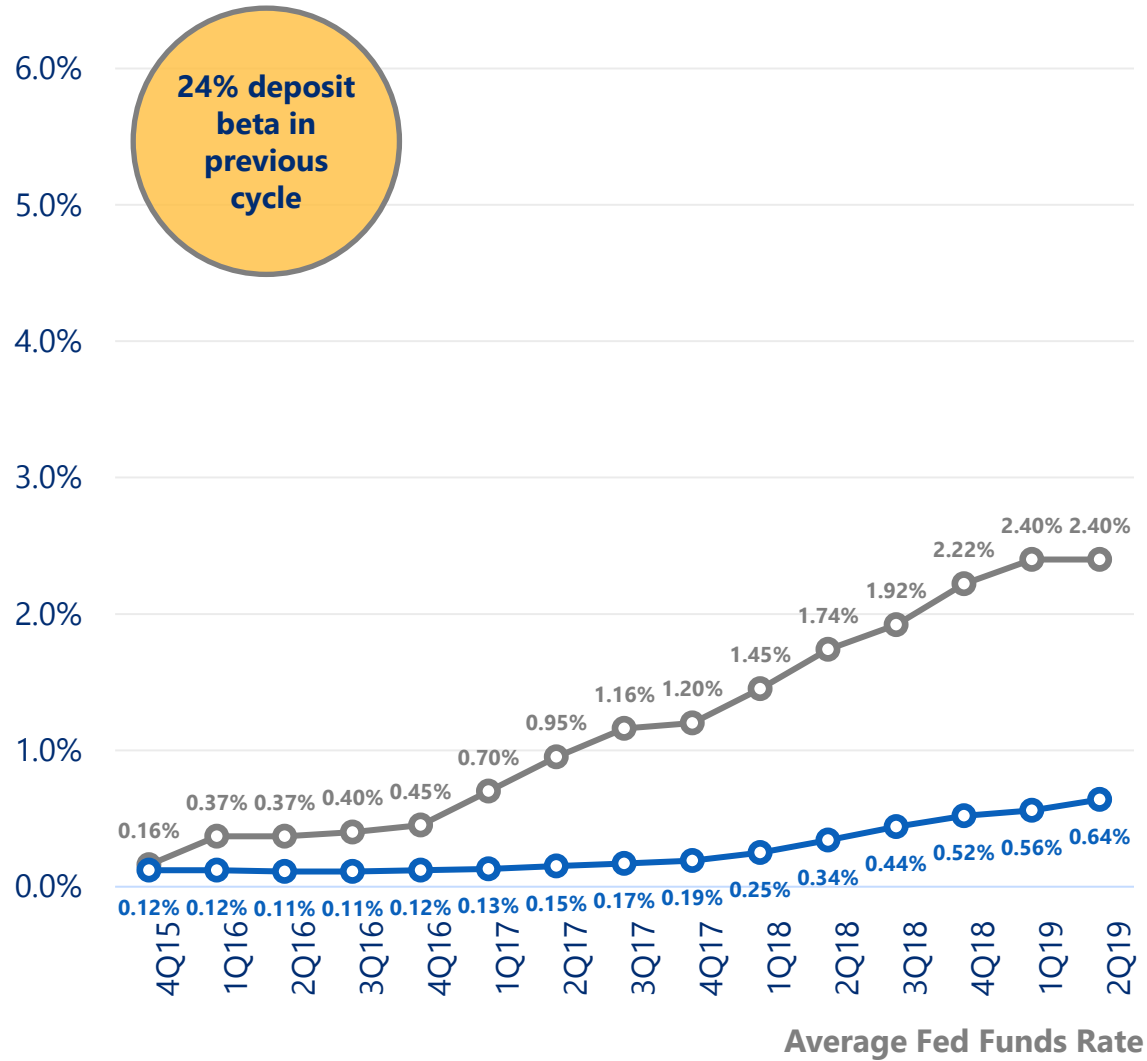
SSB: 144 bps  
Peer Average<sup>(1)</sup>: 207 bps

Data as of September 30, 2023

Dollars in billions except for average checking balances; Amounts may not total due to rounding.

† & (1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

# REMAIN WELL-POSITIONED DURING CURRENT CYCLE – PREVIOUS AND CURRENT RISING INTEREST RATE CYCLE

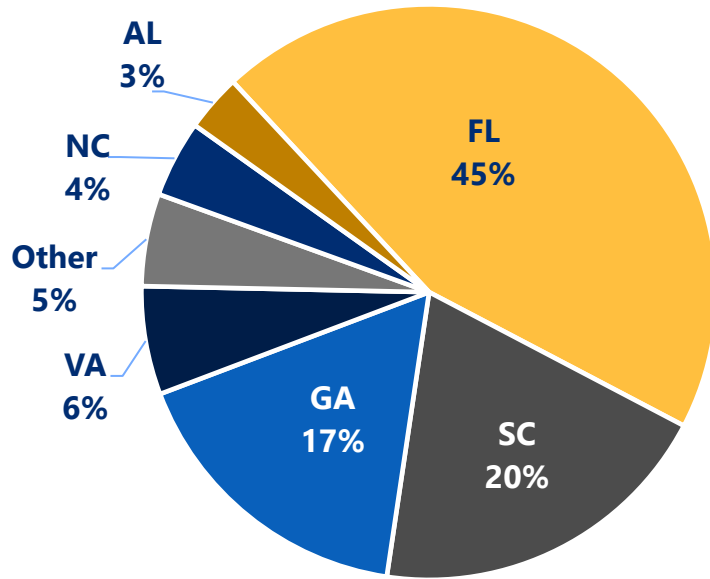


# Credit





## State



## MSA



## Granular and Diversified Office Portfolio

- Office represents 4% of the loan portfolio
- Average loan size only \$1.4 million
- 95% located in the SouthState footprint
- Approximately 10% is located within the Central Business District<sup>(1)</sup>
- 83% of the portfolio is less than 150K square feet<sup>(1)</sup>
- 90% mature in 2025 or later
- 58% weighted average Loan to Value<sup>(2)</sup>
- 1.65x weighted average Debt Service Coverage<sup>(2)</sup>

(1)&(2) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

# LOAN PORTFOLIO – NON OWNER-OCCUPIED COMMERCIAL REAL ESTATE<sup>(1)</sup>

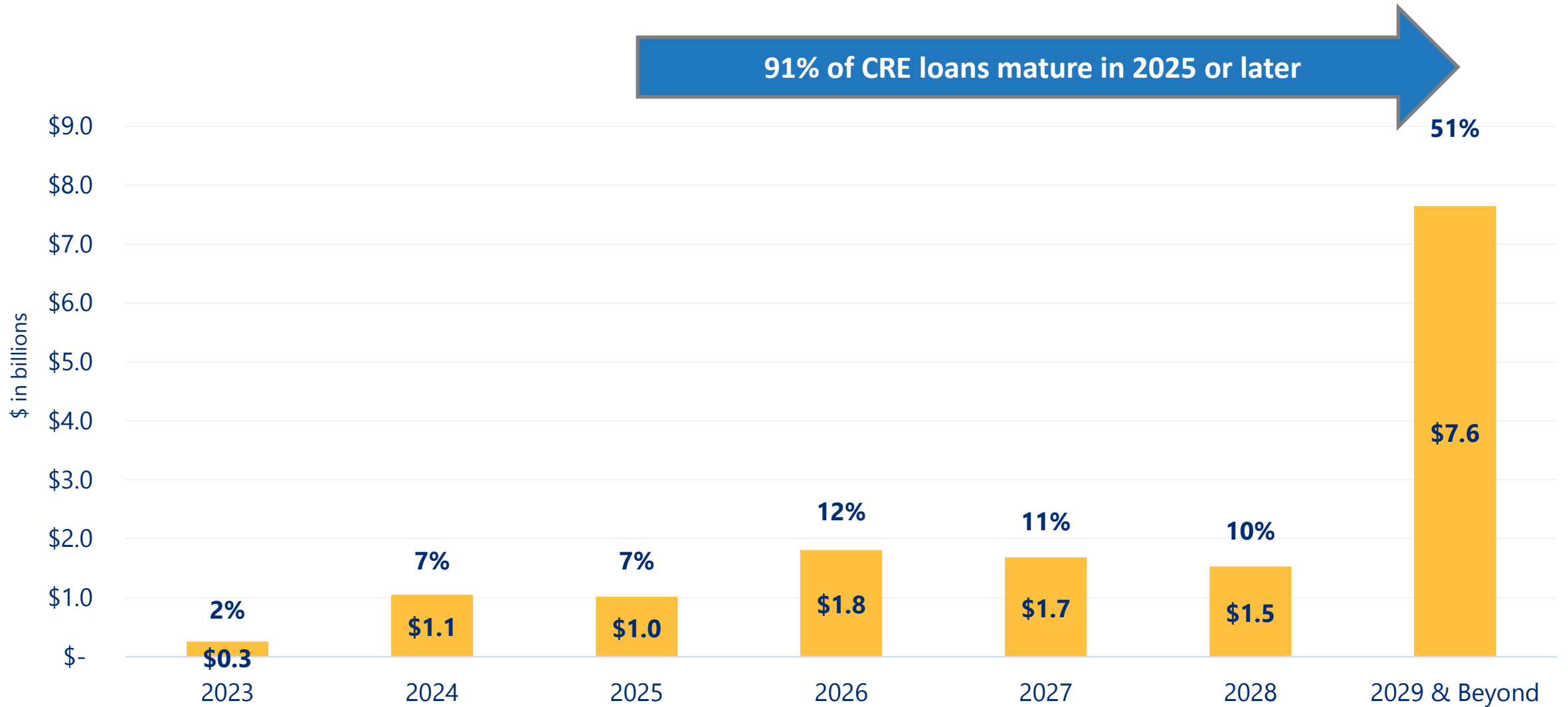


Loan Type	Balance	Avg Loan Size	Wtd Avg DSC <sup>(2)</sup>	Wtd Avg LTV <sup>(2)</sup>	AL%	FL%	GA%	NC%	SC%	VA%	OTHER %	Non-Accrual % <sup>(3)</sup>	Substandard & Accruing % <sup>(3)</sup>	Special Mention % <sup>(3)</sup>
Retail	\$2,126	\$1.6	1.78	54%	2%	56%	16%	6%	11%	2%	7%	0.19%	0.20%	0.24%
Office	1,317	1.4	1.65	58%	3%	45%	17%	4%	20%	6%	5%	—%	6.17%	0.31%
Warehouse / Industrial	1,141	1.5	1.73	59%	7%	42%	20%	6%	13%	6%	6%	0.02%	0.26%	0.20%
Multifamily	1,064	1.9	1.48	56%	5%	26%	24%	13%	26%	1%	4%	—%	1.44%	—%
Hotel	964	4.5	1.90	58%	4%	18%	9%	14%	39%	10%	5%	0.01%	0.43%	3.08%
Medical	513	1.7	1.85	59%	0.4%	57%	9%	6%	11%	7%	9%	0.14%	1.30%	1.42%
Self Storage	450	3.4	1.68	55%	6%	41%	22%	4%	19%	—%	8%	—%	—%	0.12%
Other	401	1.2	1.49	60%	1%	32%	30%	11%	22%	2%	2%	0.07%	1.28%	1.87%
Nursing Home	203	3.8	1.23	60%	1%	20%	27%	9%	21%	17%	5%	6.70%	20.89%	15.77%

Balance and average loan size in millions

(1)~(3) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

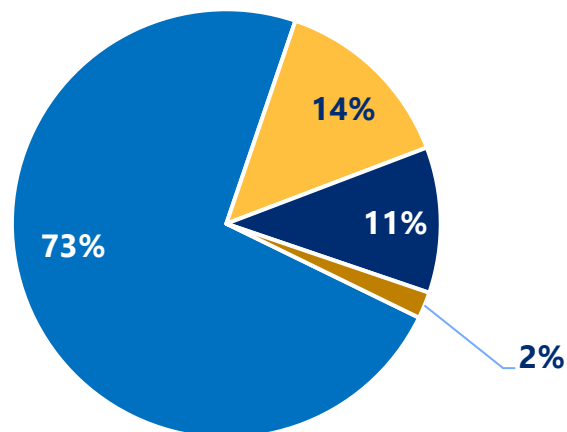
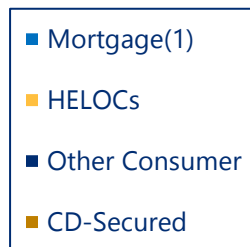
# LOAN PORTFOLIO – COMMERCIAL REAL ESTATE MATURITIES BY YEAR<sup>(1)</sup>



(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.



## Consumer, Residential Mtg and HELOC Segment



- 37%<sup>(1)</sup> of HELOCs are first mortgage

Credit Indicator	2Q23	3Q23
NPL Ratio (Non-Accruals & 90+ DPD & Accruing)	0.33%	<b>0.34%</b>
Net Charge-Offs Ratio	0.00%	<b>0.02%</b>
30+ DPD Ratio (Accruing & Non-Accruing)	0.39%	<b>0.40%</b>
90+ DPD Ratio (Accruing and Non-Accruing)	0.11%	<b>0.13%</b>

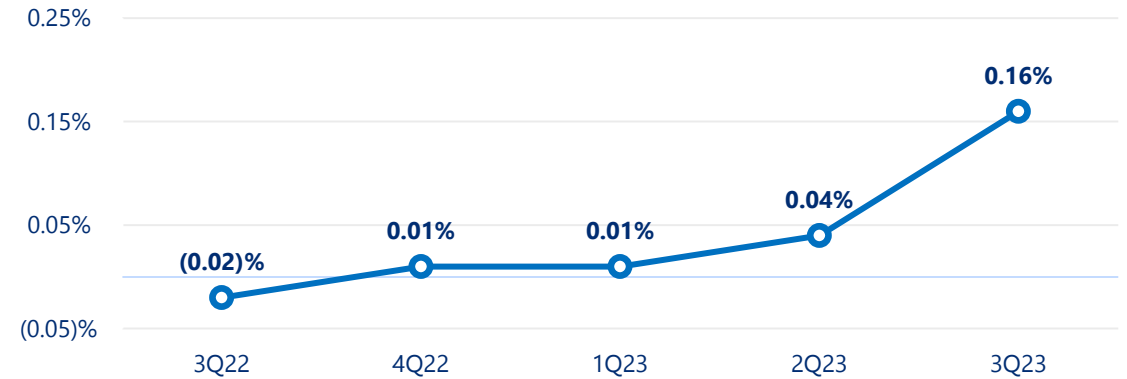
Credit Indicator	2Q23		3Q23	
	HELOC	MORTGAGE	HELOC	MORTGAGE
Wtd. Avg. Credit Score of Originations	776	770	<b>770</b>	<b>760</b>
Wtd. Avg. Credit Score of Portfolio	774	764	<b>769</b>	<b>764</b>
Wtd. Avg. LTV <sup>(2)</sup>	60%	73%	<b>61%</b>	<b>73%</b>
Wtd. Avg. DTI of Originations	33%	34%	<b>31%</b>	<b>35%</b>
Utilization Rate	38%	N/A	<b>37%</b>	<b>N/A</b>

(1)&(2) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

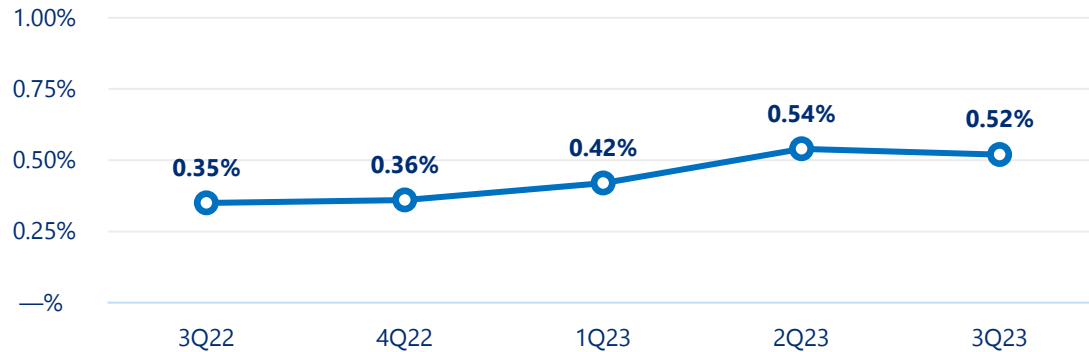


- \$151 million in provision for credit losses vs. \$18 million in net charge-offs trailing four quarters
- Increased ACL plus reserve for unfunded commitments by 28 bps to 1.59% from 3Q22 to 3Q23

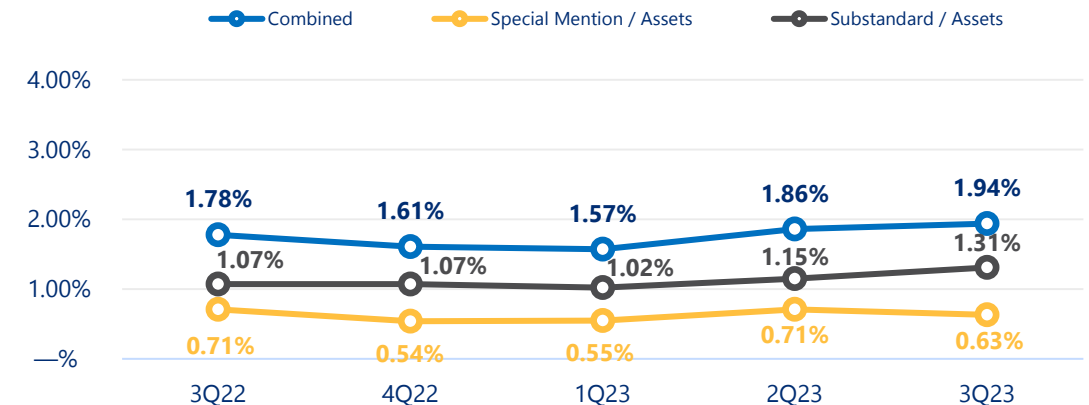
## Net Charge-Offs (Recoveries) to Loans



## Nonperforming Assets to Loans & OREO



## Criticized & Classified Asset Trends

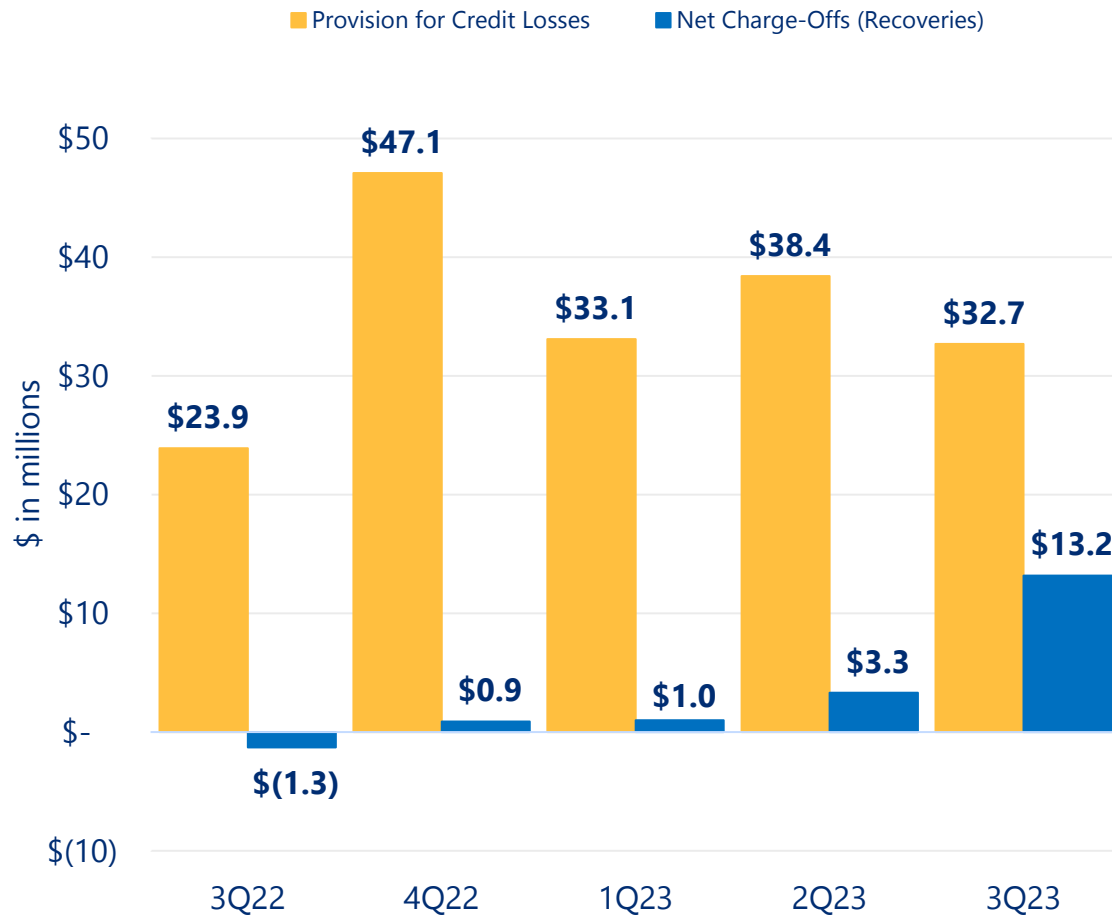




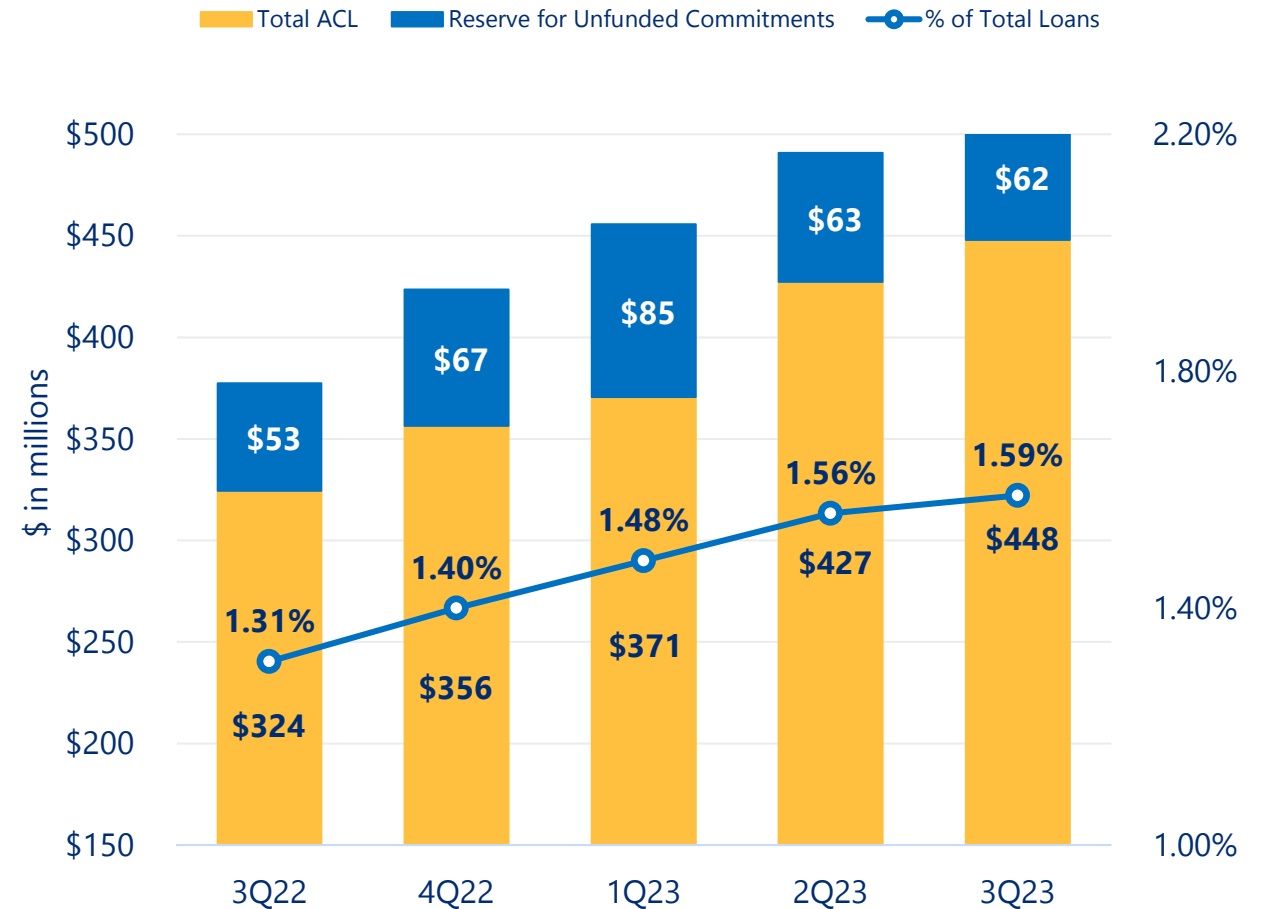
# LOSS ABSORPTION CAPACITY TREND



## Provision for Credit Losses & Net Charge-Offs (Recoveries)



## Total ACL<sup>(1)</sup> plus Reserve for Unfunded Commitments



Dollars in millions

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

# Capital





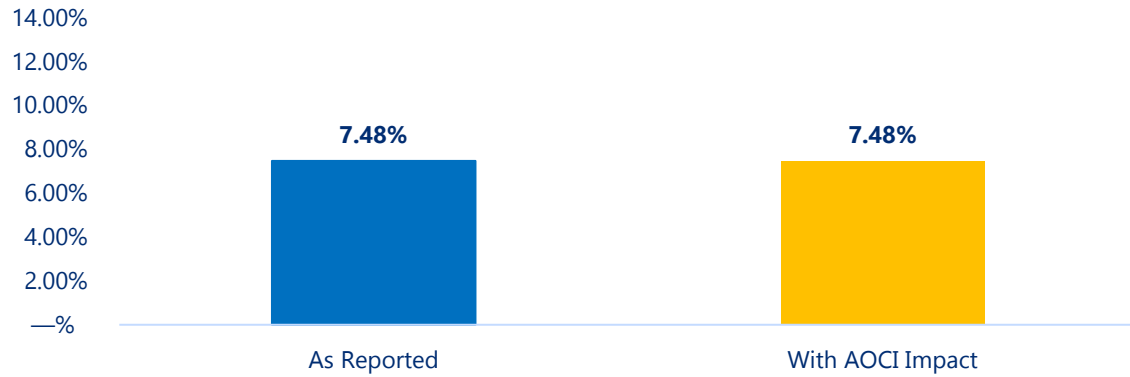
	2Q23	3Q23 <sup>(2)</sup>
Tangible Common Equity <sup>(1)</sup>	7.6 %	<b>7.5 %</b>
Tier 1 Leverage	9.2 %	<b>9.3 %</b>
Tier 1 Common Equity	11.3 %	<b>11.5 %</b>
Tier 1 Risk-Based Capital	11.3 %	<b>11.5 %</b>
Total Risk-Based Capital	13.5 %	<b>13.8 %</b>
Bank CRE Concentration Ratio	242 %	<b>240 %</b>
Bank CDL Concentration Ratio	60 %	<b>58 %</b>

(1)&(2) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

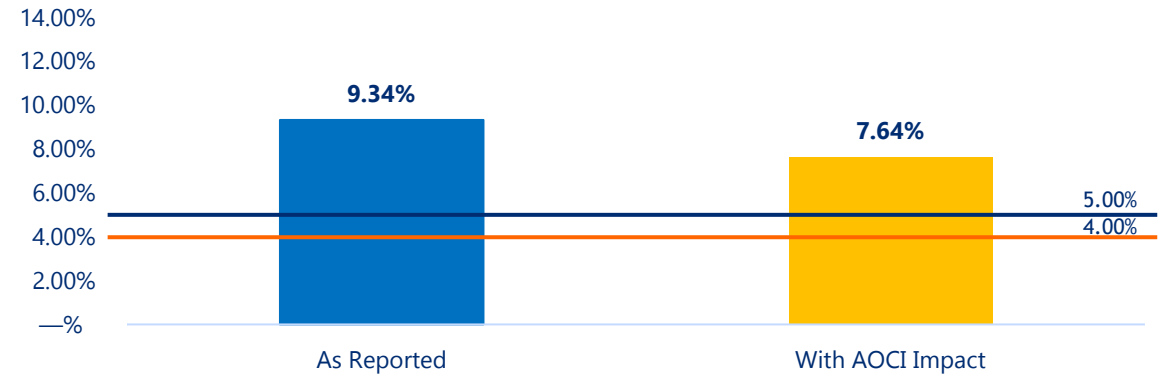
# WELL CAPITALIZED INCLUDING AOCI IMPACT



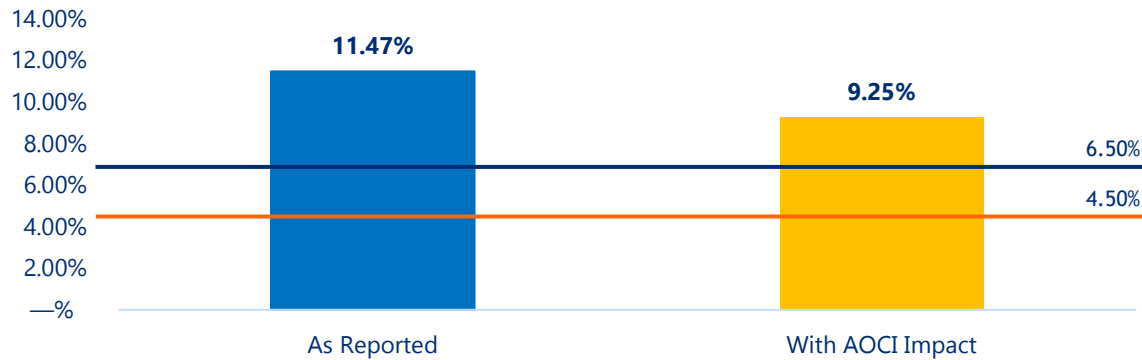
### TCE Ratio<sup>(1)</sup>



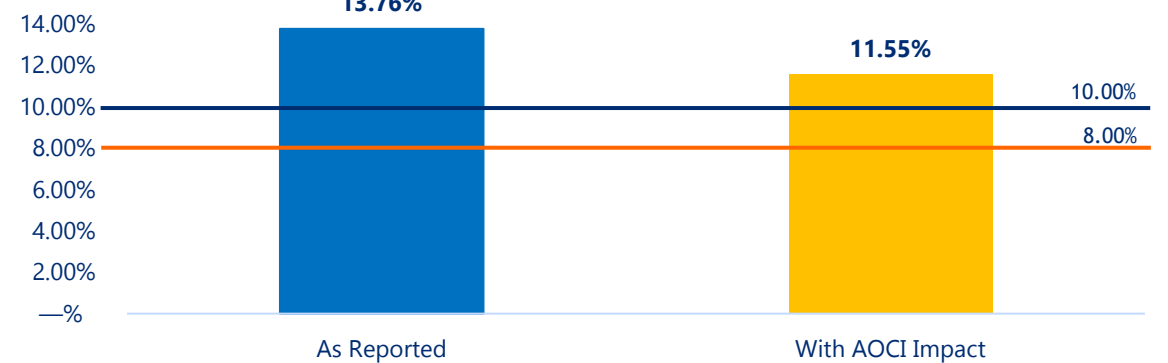
### Tier 1 Leverage Ratio



### CET 1 Risk-based Capital Ratio



### Total Risk-based Capital Ratio



— Minimum Capital Ratio — Well Capitalized Minimum

As Reported capital ratios are preliminary.

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

# Appendix





## Primary Contingency Funding Sources at September 30, 2023

(in millions)	Total Available	Amount Used	Net Availability
Cash and Cash Equivalents	\$ 1,329	\$ —	\$ 1,329
Federal Home Loan Bank of Atlanta	7,767	2	7,765
Federal Reserve Discount Window	1,929	—	1,929
Brokered Deposits <sup>(1)</sup>	5,540	1,059	4,481
Unpledged Securities, at Par	4,239	—	4,239
<b>Total Primary Liquidity Sources</b>	<b>\$ 20,804</b>	<b>\$ 1,061</b>	<b>\$ 19,743</b>
Uninsured and Uncollateralized Deposits <sup>(2)</sup>			11,070
<b>Coverage Ratio Uninsured and Uncollateralized Deposits</b>			<b>178%</b>

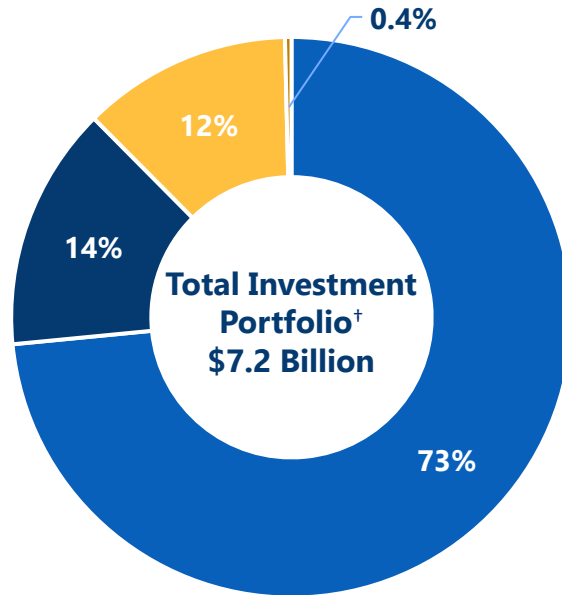
- 1.4 million accounts, with an average deposit size of approximately \$26,000, which is the lowest in our peer group
- Top 10 and 20 deposit relationships represent 3% and 4%, respectively, of total deposits<sup>(3)</sup>
- Uninsured deposits are 35% of total deposits; uninsured and uncollateralized deposits represent 30% of total deposits<sup>(2)</sup>

Dollars in millions, expect for average deposit size per account

(1)~(3) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

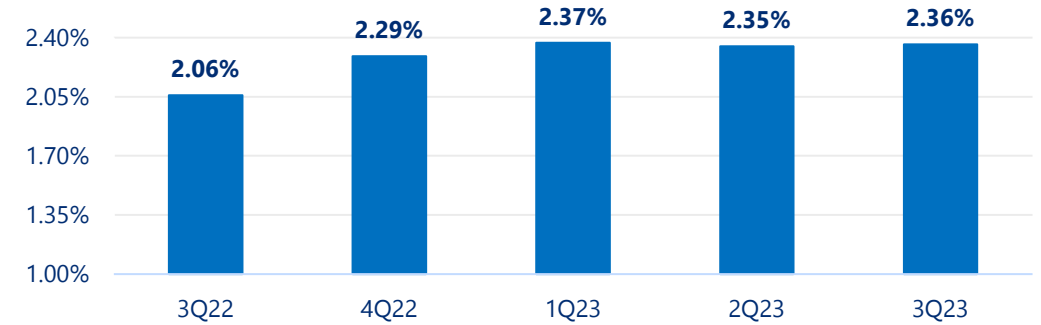


## Investment Portfolio<sup>†</sup> Composition

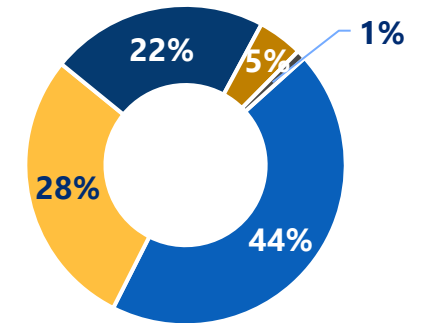


Type	AFS		HTM	
	Balance	Duration (yrs) <sup>(3,4)</sup>	Balance	Duration (yrs) <sup>(4)</sup>
Agency MBS <sup>(1)</sup>	\$3.0B	4.9	\$2.3B	5.6
Municipal	\$0.9B	8.8	—	—
Treasury, Agency & SBA	\$0.8B	2.9	\$0.3B	5.5
Corporates	\$0.03B	2.7	—	—
<b>Total</b>	<b>\$4.6B</b>	<b>5.3</b>	<b>\$2.5B</b>	<b>5.6</b>

## Investment Securities Yield<sup>(2)</sup>



## Municipal Bond Rating



- 94% of municipal portfolio is AA or higher rated

- ~\$317 million in documented ESG investments and ~\$141 million CRA eligible investments<sup>(4)</sup>

Dollars in billions, unless otherwise noted; data as of September 30, 2023

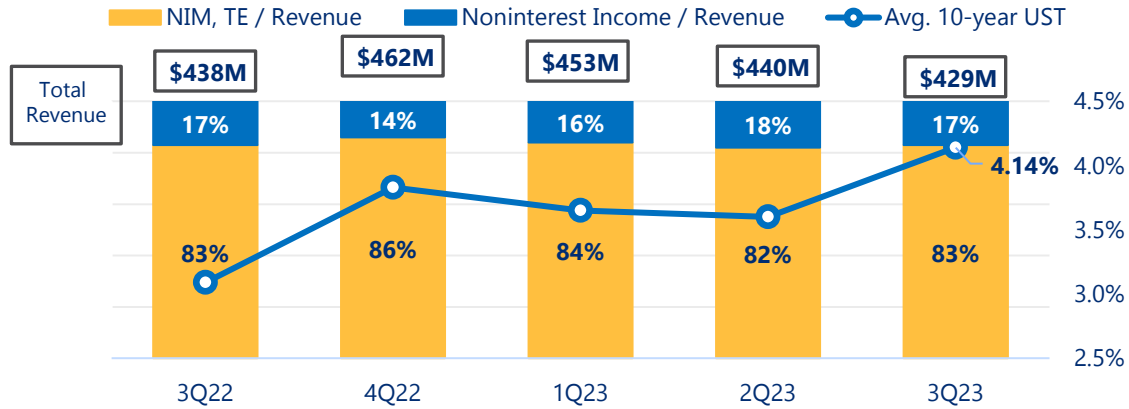
Amounts may not total due to rounding.

†, (1)~(4) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

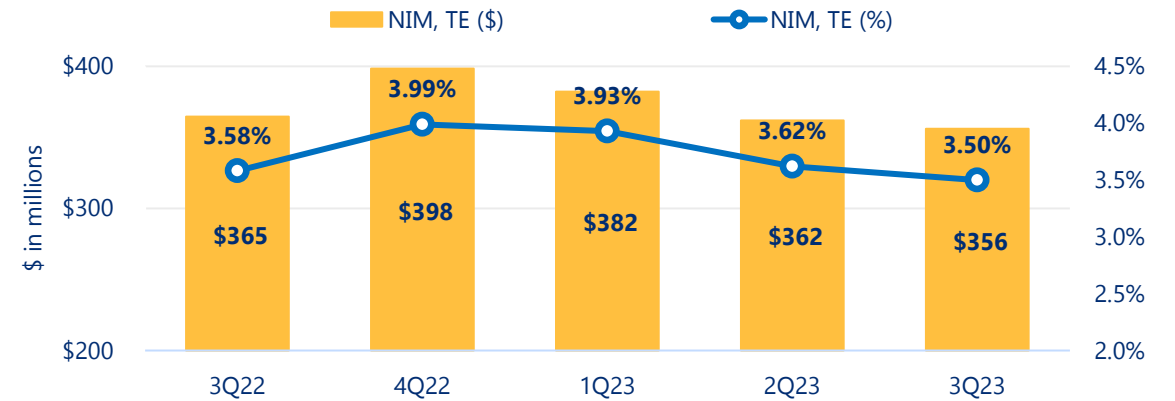
# CURRENT & HISTORICAL 5-QTR PERFORMANCE<sup>(1)</sup>



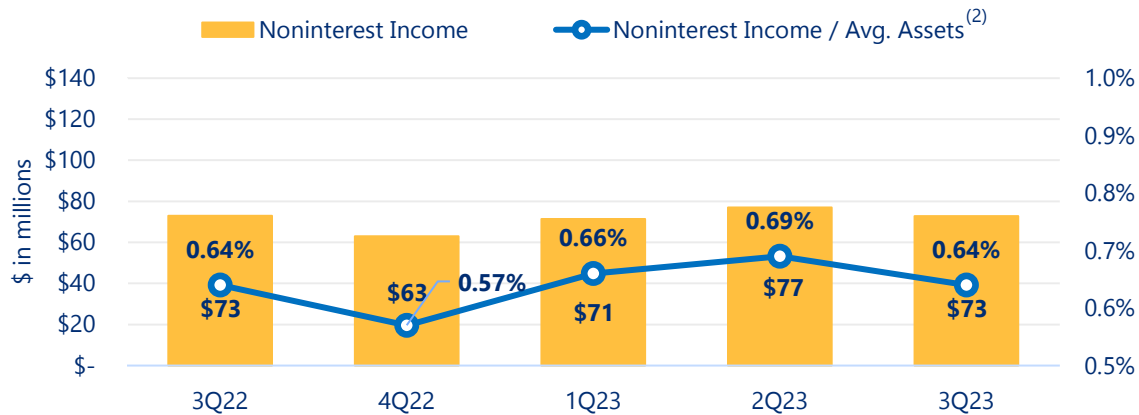
## Revenue Composition



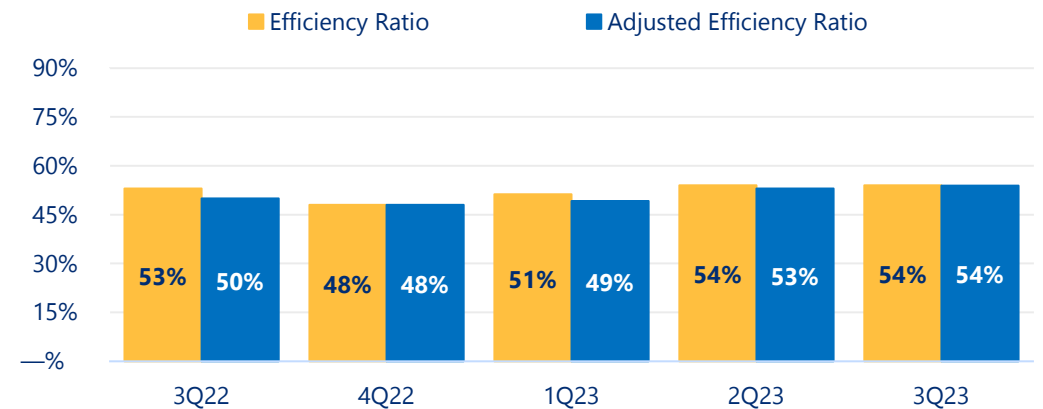
## Net Interest Margin ("NIM", TE)



## Noninterest Income



## Efficiency Ratio



Dollars in millions

(1)&(2) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

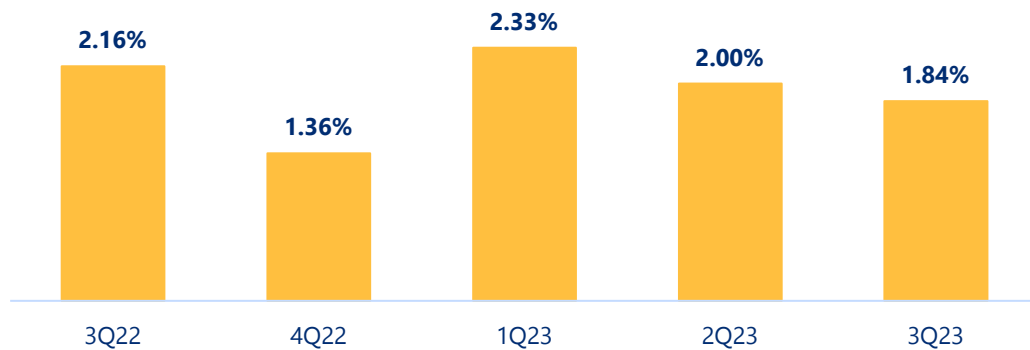




## Highlights

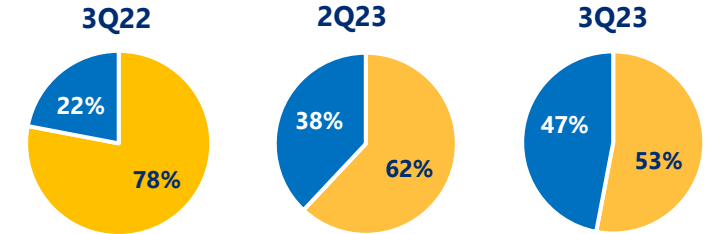
- Mortgage banking income of \$2.5 million in 3Q 2023 compared to \$4.4 million in 2Q 2023
- Secondary pipeline of \$92 million at 3Q 2023, as compared to \$99 million at 2Q 2023

## Gain on Sale Margin



## Quarterly Mortgage Production

- Portfolio
- Secondary



QTD Production (\$mm)	3Q22	2Q23	3Q23
Refinance	8%	4%	6%
Purchase	92%	96%	94%

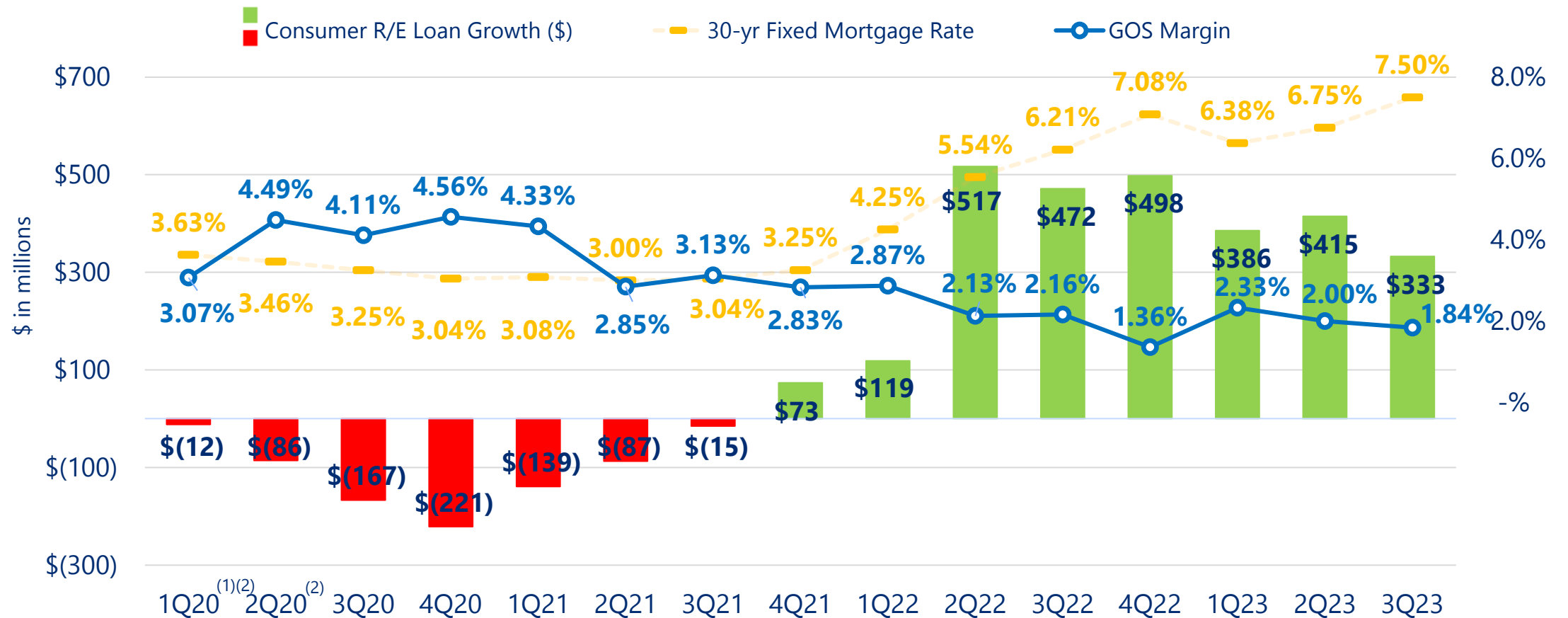
## Mortgage Banking Income (\$mm)

	3Q22	2Q23	3Q23
<u>Secondary Market</u>			
Gain on Sale, net	\$ 3,501	\$ 2,667	\$ 1,878
Fair Value Change <sup>(1)</sup>	(1,968)	192	(570)
Total Secondary Market Mortgage Income	\$ 1,533	\$ 2,859	\$ 1,308
<u>MSR</u>			
Servicing Fee Income	\$ 4,170	\$ 4,166	\$ 4,120
Fair Value Change / Decay	(3,441)	(2,671)	(2,950)
Total MSR-Related Income	\$ 729	\$ 1,495	\$ 1,170
<b>Total Mortgage Banking Income</b>	<b>\$ 2,262</b>	<b>\$ 4,354</b>	<b>\$ 2,478</b>

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

# RESIDENTIAL MORTGAGE PORTFOLIO

## GAIN ON SALE ("GOS") MARGIN AND INTEREST RATES



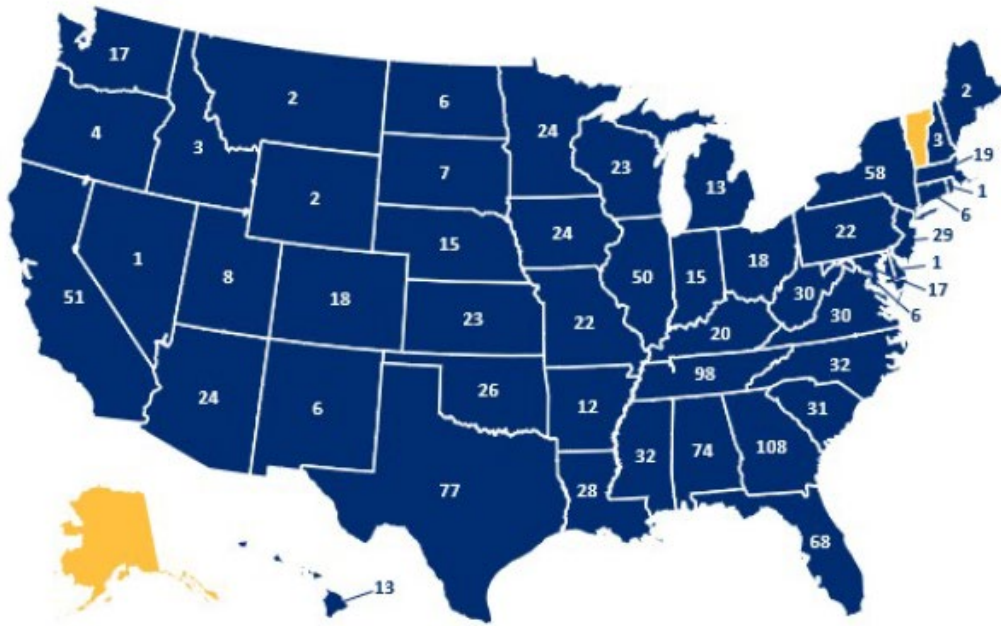
Cumulative Consumer R/E Loan Growth (\$)	1Q20 <sup>(1)(2)</sup>	2Q20 <sup>(2)</sup>	3Q20	4Q20	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23
	\$(12)	\$(98)	\$(264)	\$(486)	\$(625)	\$(712)	\$(727)	\$(653)	\$(535)	\$(18)	\$454	\$952	\$1,337	\$1,752	\$2,085

Dollars in millions

(1) & (2) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

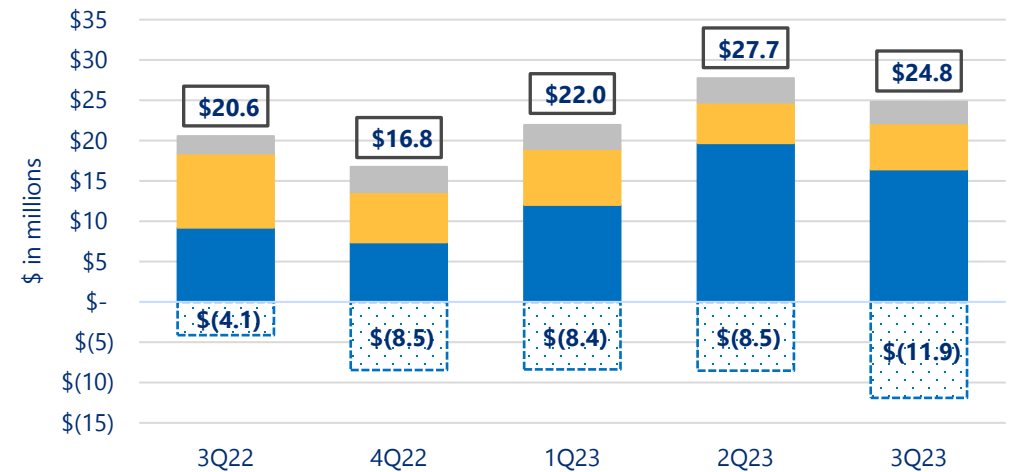


## 1,219 Financial Institution Clients



## Correspondent Revenue Breakout

■ ARC Revenues, gross ■ Interest on VM ■ FI Revenues ■ Operational Revenues ■ Total Revenues, gross



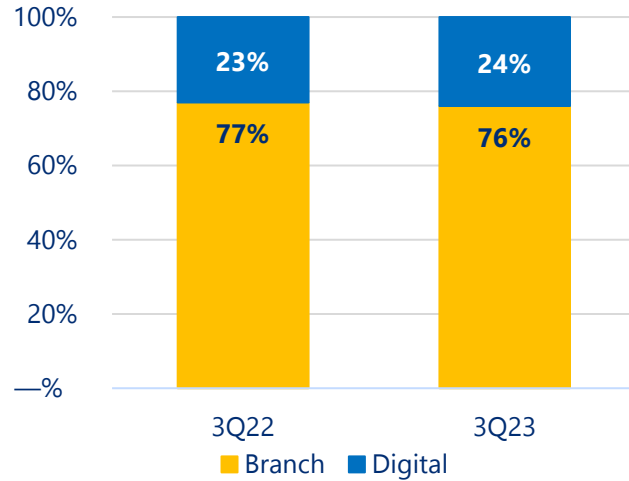
Correspondent banking and capital markets income, gross	\$ 20,552	\$ 16,760	\$ 21,956	\$ 27,734	\$ 24,808
Interest on centrally-cleared Variation Margin ("VM") <sup>(1)</sup>	(4,125)	(8,451)	(8,362)	(8,547)	(11,892)
<b>Total Correspondent Banking and Capital Markets Income</b>	<b>\$ 16,427</b>	<b>\$ 8,309</b>	<b>\$ 13,594</b>	<b>\$ 19,187</b>	<b>\$ 12,916</b>

- Provides capital markets hedging (ARC), fixed income sales, international, clearing and other services to over 1,200 financial institutions across the country

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

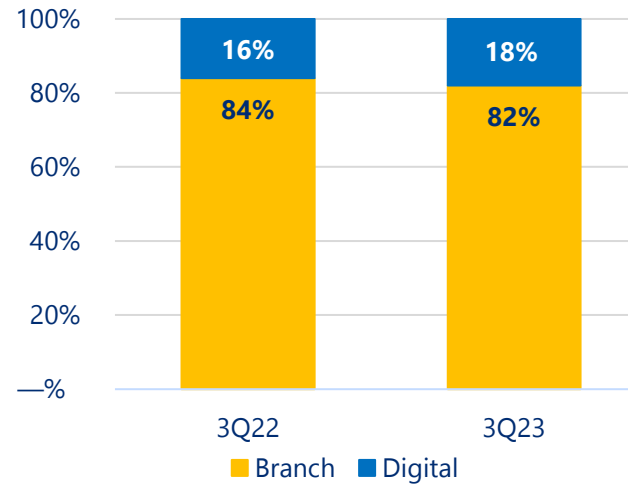


## Digital Sales – Deposit Accounts \*



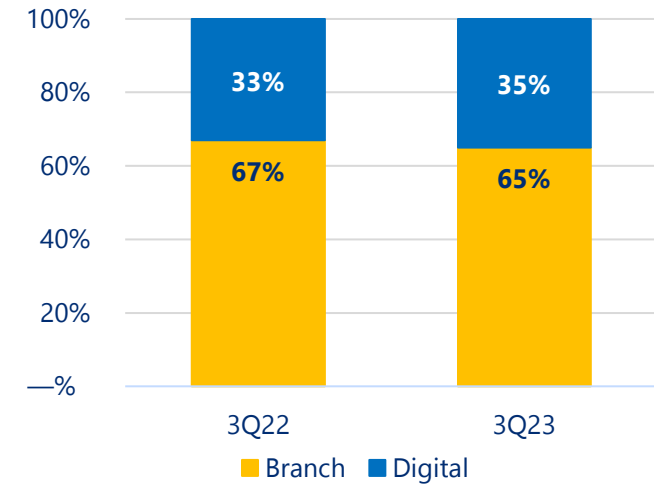
\* Consumer DDA and Savings

## Digital Sales – Loans \*\*

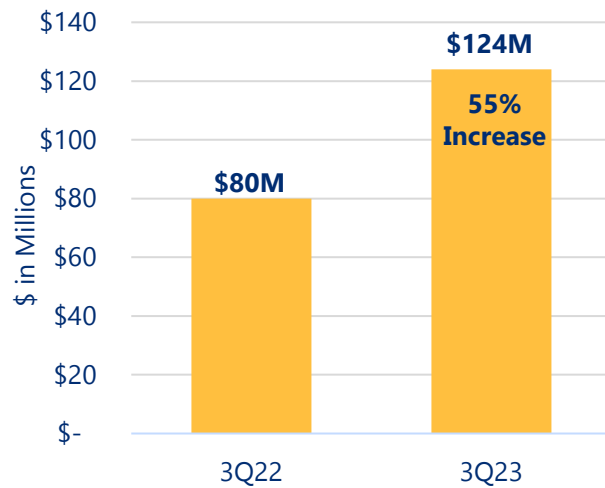


\*\* Consumer Loans

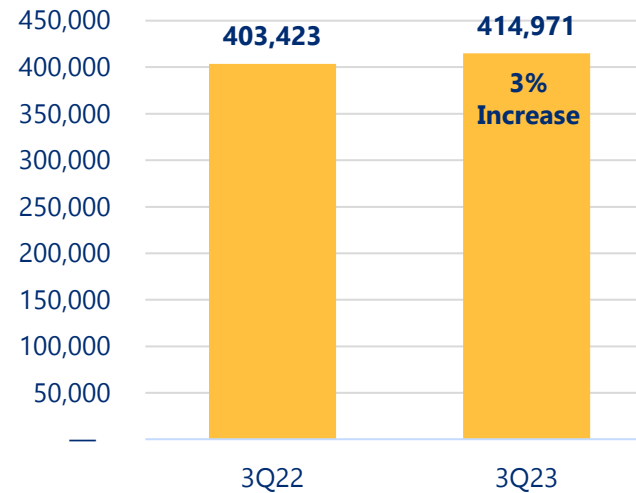
## Digital Deposits



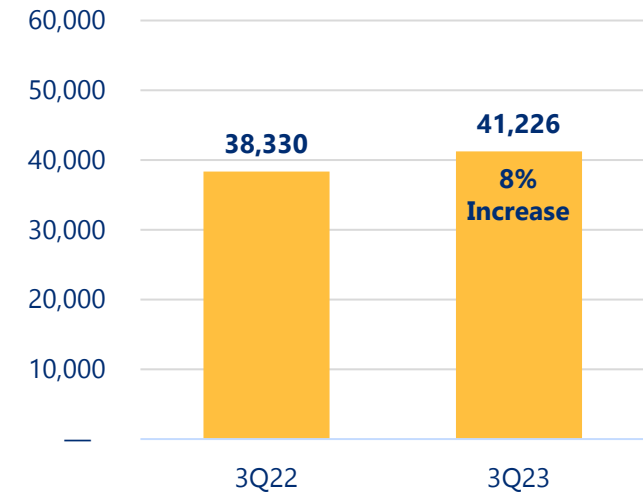
## Zelle P2P Transactions



## Mobile App Users



## Secure Messages & Chat





2009 ..... 3Q 2023

85 Branches  
Average Size \$40M

422 Branches  
Acquired Plus  
12 DeNovo  
Branches

268 Branches  
Consolidated or  
Sold

251 Branches  
Average Size  
\$147M

$$85 + 434 - 268 = 251$$

Increased deposits per branch 3.7x from 2009 to 3Q23

# NON-GAAP RECONCILIATIONS – RETURN ON AVG. TANGIBLE COMMON EQUITY & PPNR RETURN ON AVG. ASSETS



## Return on Average Tangible Equity

	2Q23	3Q23
Net income (GAAP)	\$ 123,447	\$ 124,144
Plus:		
Amortization of intangibles	7,028	6,616
Effective tax rate, excluding DTA write-off	22 %	21 %
Amortization of intangibles, net of tax	5,493	5,221
Net income plus after-tax amortization of intangibles (non-GAAP)	\$ 128,940	\$ 129,365
Average shareholders' common equity	\$ 5,301,697	\$ 5,328,912
Less:		
Average intangible assets	2,029,747	2,022,810
Average tangible common equity	\$ 3,271,950	\$ 3,306,102
<b>Return on Average Tangible Common Equity (Non-GAAP)</b>	<b>15.8%</b>	<b>15.5%</b>

## PPNR Return on Average Assets

	2Q23	3Q23
PPNR, Adjusted (Non-GAAP)	\$ 198,139	\$ 190,177
Average assets	44,628,124	44,841,319
<b>PPNR ROAA</b>	<b>1.78%</b>	<b>1.68%</b>

Dollars in thousands

The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets; the tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income.

# NON-GAAP RECONCILIATIONS – ADJUSTED NET INCOME & ADJUSTED EARNINGS PER SHARE (“EPS”)



## Adjusted Net Income

	2Q23	3Q23
Net income (GAAP)	\$ 123,447	\$ 124,144
Plus:		
Merger, branch consolidation and severance related expense, net of tax	1,414	130
<b>Adjusted Net Income (Non-GAAP)</b>	<b>\$ 124,861</b>	<b>\$ 124,274</b>

## Adjusted EPS

	2Q23	3Q23
Diluted weighted-average common shares	76,418	76,571
Adjusted net income (non-GAAP)	\$ 124,861	\$ 124,274
<b>Adjusted EPS, Diluted (Non-GAAP)</b>	<b>\$ 1.63</b>	<b>\$ 1.62</b>

Dollars in thousands, except for per share data

# NON-GAAP RECONCILIATIONS – ADJUSTED RETURN ON AVG. ASSETS & AVG. TANGIBLE COMMON EQUITY



## Adjusted Return on Average Assets

	2Q23	3Q23
Adjusted net income (non-GAAP)	\$ 124,861	\$ <b>124,274</b>
Total average assets	44,628,124	<b>44,841,319</b>
<b>Adjusted Return on Average Assets (Non-GAAP)</b>	<b>1.12%</b>	<b>1.10%</b>

## Adjusted Return on Average Tangible Common Equity

	2Q23	3Q23
Adjusted net income (non-GAAP)	\$ 124,861	\$ <b>124,274</b>
Plus:		
Amortization of intangibles, net of tax	5,493	<b>5,221</b>
Adjusted net income plus after-tax amortization of intangibles (non-GAAP)	\$ 130,354	\$ <b>129,495</b>
Average tangible common equity	\$ 3,271,950	\$ <b>3,306,102</b>
<b>Adjusted Return on Average Tangible Common Equity (Non-GAAP)</b>	<b>15.98%</b>	<b>15.54%</b>

Dollars in thousands

The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets; the tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income.



# NON-GAAP RECONCILIATIONS – NET INTEREST MARGIN & CORE NET INTEREST INCOME (EXCLD. FMV & PPP ACCRETION)



## Net Interest Margin - Tax Equivalent (Non-GAAP)

	3Q22	4Q22	1Q23	2Q23	3Q23
Net interest income (GAAP)	\$ 362,334	\$ 396,004	\$ 381,263	\$ 361,743	\$ 355,371
Tax equivalent adjustments	2,345	2,397	1,020	698	646
Net interest income (tax equivalent) (Non-GAAP)	\$ 364,679	\$ 398,401	\$ 382,283	\$ 362,441	\$ 356,017
Average interest earning assets	\$ 40,451,174	\$ 39,655,736	\$ 39,409,340	\$ 40,127,836	\$ 40,376,380
<b>Net Interest Margin - Tax Equivalent (Non-GAAP)</b>	<b>3.58%</b>	<b>3.99%</b>	<b>3.93%</b>	<b>3.62%</b>	<b>3.50%</b>

## Core Net Interest Margin excluding FMV & PPP Accretion (Non-GAAP)

	3Q22	4Q22	1Q23	2Q23	3Q23
Net interest income (GAAP)	\$ 362,334	\$ 396,004	\$ 381,263	\$ 361,743	\$ 355,371
Less:					
Total accretion on acquired loans	9,550	7,350	7,398	5,481	4,053
<b>Core Net Interest Margin excluding FMV &amp; PPP Accretion (Non-GAAP)</b>	<b>\$ 352,784</b>	<b>\$ 388,654</b>	<b>\$ 373,865</b>	<b>\$ 356,262</b>	<b>\$ 351,318</b>

Dollars in thousands

# NON-GAAP RECONCILIATIONS – PPNR, ADJUSTED, PPNR/WEIGHTED AVG. CS & CORRESPONDENT & CAPITAL MARKETS INCOME (UNAUDITED)



## PPNR, Adjusted & PPNR, Adjusted per Weighted Avg. Common Shares Outstanding, Diluted (Non-

	3Q22	4Q22	1Q23	2Q23	3Q23
	SSB	SSB	SSB	SSB	SSB
Net interest income (GAAP)	\$ 362,334	\$ 396,004	\$ 381,263	\$ 361,743	\$ 355,371
Plus:					
Noninterest income	73,053	63,392	71,355	77,214	72,848
Less:					
Gain on sale of securities	30	—	45	—	—
Total revenue, adjusted (non-GAAP)	\$ 435,357	\$ 459,396	\$ 452,573	\$ 438,957	\$ 428,219
Less:					
Noninterest expense	240,433	229,499	240,505	242,626	238,206
PPNR (Non-GAAP)	\$ 194,924	\$ 229,897	\$ 212,068	\$ 196,331	\$ 190,013
Plus:					
Merger, branch consolidation and severance related expense	13,679	1,542	9,412	1,808	164
Total adjustments	\$ 13,679	\$ 1,542	\$ 9,412	\$ 1,808	\$ 164
<b>PPNR, Adjusted (Non-GAAP)</b>	<b>\$ 208,603</b>	<b>\$ 231,439</b>	<b>\$ 221,480</b>	<b>\$ 198,139</b>	<b>\$ 190,177</b>
Weighted average common shares outstanding, diluted	76,182	76,327	76,389	76,418	76,571
<b>PPNR, Adjusted per Weighted Avg. Common Shares Outstanding, Diluted (Non-GAAP)</b>	<b>\$ 2.74</b>	<b>\$ 3.03</b>	<b>\$ 2.90</b>	<b>\$ 2.59</b>	<b>\$ 2.48</b>

## Correspondent & Capital Markets Income

	3Q22	4Q22	1Q23	2Q23	3Q23
	SSB	SSB	SSB	SSB	SSB
ARC revenues	\$ 5,102	\$ (1,083)	\$ 3,684	\$ 11,126	\$ 4,546
FI revenues	9,201	6,238	6,916	5,055	5,692
Operational revenues	2,124	3,154	2,994	3,006	2,678
<b>Total Correspondent &amp; Capital Markets Income</b>	<b>\$ 16,427</b>	<b>\$ 8,309</b>	<b>\$ 13,594</b>	<b>\$ 19,187</b>	<b>\$ 12,916</b>

Dollars and weighted average commons share outstanding in thousands except per share data

# NON-GAAP RECONCILIATIONS – CURRENT & HISTORICAL: EFFICIENCY RATIOS (UNAUDITED)



	3Q22	4Q22	1Q23	2Q23	3Q23
Noninterest expense (GAAP)	\$ 240,433	\$ 229,499	\$ 240,505	\$ 242,626	\$ 238,206
Less: Amortization of intangible assets	7,837	8,027	7,299	7,028	6,616
Adjusted noninterest expense (non-GAAP)	\$ 232,596	\$ 221,472	\$ 233,206	\$ 235,598	\$ 231,590
Net interest income (GAAP)	\$ 362,334	\$ 396,004	\$ 381,263	\$ 361,743	\$ 355,371
Tax Equivalent ("TE") adjustments	2,345	2,397	1,020	698	646
Net interest income, TE (non-GAAP)	\$ 364,679	\$ 398,401	\$ 382,283	\$ 362,441	\$ 356,017
Noninterest income (GAAP)	\$ 73,053	\$ 63,392	\$ 71,355	\$ 77,214	\$ 72,848
Less: Gain on sale of securities	30	—	45	—	—
Adjusted noninterest income (non-GAAP)	\$ 73,023	\$ 63,392	\$ 71,310	\$ 77,214	\$ 72,848
<b>Efficiency Ratio (Non-GAAP)</b>	<b>53%</b>	<b>48%</b>	<b>51%</b>	<b>54%</b>	<b>54%</b>
Noninterest expense (GAAP)	\$ 240,433	\$ 229,499	\$ 240,505	\$ 242,626	\$ 238,206
Less:					
Merger, branch consolidation and severance related expense	13,679	1,542	9,412	1,808	164
Amortization of intangible assets	7,837	8,027	7,299	7,028	6,616
Total adjustments	\$ 21,516	\$ 9,569	\$ 16,711	\$ 8,836	\$ 6,780
Adjusted noninterest expense (non-GAAP)	\$ 218,917	\$ 219,930	\$ 223,794	\$ 233,790	\$ 231,426
<b>Adjusted Efficiency Ratio (Non-GAAP)</b>	<b>50%</b>	<b>48%</b>	<b>49%</b>	<b>53%</b>	<b>54%</b>

Dollars in thousands



## Tangible Common Equity ("TCE") Ratio

	2Q23	3Q23
Tangible common equity (non-GAAP)	\$ 3,264,648	\$ <b>3,212,787</b>
Total assets (GAAP)	44,940,332	<b>44,989,128</b>
Less:		
Intangible assets	2,025,362	<b>2,018,200</b>
Tangible asset (non-GAAP)	\$ 42,914,970	\$ <b>42,970,928</b>
<b>TCE Ratio (Non-GAAP)</b>	<b>7.6%</b>	<b>7.5%</b>

Dollars in thousands

# NON-GAAP RECONCILIATIONS – CAPITAL RATIOS WITH AOCI IMPACT



## Tier 1 Leverage Ratio with AOCI Impact (non-GAAP)

	<u>September 30, 2023</u>
Tier 1 capital	\$ 4,089
Average Assets for leverage purposes	43,791
<b>Tier 1 Leverage Ratio</b>	<b>9.34%</b>
Tier 1 capital	4,089
Plus:	
AOCI impact, net of tax	(815)
Adjusted Tier 1 capital with AOCI impact	3,274
Average assets for leverage purposes	43,791
Plus:	
Unrealized losses (currently excluded from leverage assets)	(907)
Adjusted average assets for leverage purposes	42,884
<b>Tier 1 Leverage Ratio with AOCI Impact (non-GAAP)</b>	<b>7.64%</b>

## CET 1 Risk-based Capital Ratio with AOCI Impact (non-GAAP)

	<u>September 30, 2023</u>
CET 1	\$ 4,089
Risk-weighted assets	35,654
<b>CET 1 Risk-based Capital Ratio</b>	<b>11.47%</b>
CET 1	4,089
Plus:	
AOCI impact, net of tax	(815)
Adjusted CET 1 with AOCI impact	3,274
Risk-weighted assets	35,654
Plus:	
Adjustments for risk-weighted assets	(253)
Adjusted risk-weighted assets	35,401
<b>CET 1 Risk-based Capital Ratio with AOCI Impact (non-GAAP)</b>	<b>9.25%</b>

## Total Risk-based Capital Ratio with AOCI Impact (non-GAAP)

	<u>September 30, 2023</u>
Total Risk-based Capital	\$ 4,905
Risk-weighted Assets	35,654
<b>Total Risk-based Capital Ratio</b>	<b>13.76%</b>
Total Risk-based Capital	4,905
Plus:	
AOCI impact, net of tax	(815)
Adjusted total risk-based capital with AOCI impact	4,090
Risk-weighted assets	35,654
Plus:	
Adjustments for risk-weighted assets	(253)
Adjusted risk-weighted assets	35,401
<b>Total Risk-based Capital Ratio with AOCI Impact (non-GAAP)</b>	<b>11.55%</b>

Dollars in thousands

Tier 1 Leverage, CET 1 Risk-based Capital and Total Risk-based Capital Ratios as of September 30, 2023 are preliminary.



## Slide 5 End Notes

- Loans and deposits as of September 30, 2023; excludes \$2.0B of loans and \$3.5B of deposits from national lines of business and brokered deposits.
- Country GDP as of 2022; State GDP as of 1Q23
- Sources: S&P Global, International Monetary Fund, US Bureau of Economic Analysis

## Slide 9 End Notes

- (1) The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets. The tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income; other adjusted figures presented are also Non-GAAP financial measures that exclude the impact of merger, branch consolidation and severance related expenses - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 10 End Notes

- (1) Adjusted figures exclude the impact of merger, branch consolidation and severance related expense; Core net interest income excluding loan accretion and net deferred fees on PPP is also a non-GAAP financial measure; Adjusted efficiency ratio is calculated by taking the noninterest expense excluding merger, branch consolidation and severance related expense and amortization of intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (2) Adjusted PPNR, PPNR ROAA and PPNR per weighted average diluted share are Non-GAAP financial measures that exclude the impact of merger, branch consolidation and severance related expense - See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (3) Tax equivalent NIM is a Non-GAAP financial measure - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 11 End Notes

- (1) Adjusted PPNR per weighted average diluted shares; this is a Non-GAAP financial measure that excludes the impact of merger, branch consolidation and severance related expense and gain on sale of securities - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 12 End Notes

- (1) Tax equivalent NIM is a Non-GAAP financial measure - See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (2) Accretion includes PPP loans deferred fees and loan discount accretion.
- (3) Tax equivalent

## Slide 13 End Notes

- (1) 1Q22, 2Q22 and 3Q 2022 loan production excludes production by legacy ACBI from March ~ July 2022 (pre-core system conversion); 1Q22 loan portfolio growth excludes acquisition date loan balances acquired from ACBI.
- (2) 1Q19 loan production excludes production from National Bank of Commerce ("NBC"); National Commerce Corporation, the holding company of NBC, was acquired by CenterState in 2Q 2019.
- (3) Excludes loans held for sale and PPP; loan production indicates committed balance total; loan portfolio growth indicates quarter-over-quarter loan ending balance growth, excluding loans held for sale and PPP.
- (4) The combined historical information referred to in this presentation as the "Combined Business Basis" presented is based on the reported GAAP results of the Company and CenterState for the applicable periods without adjustments and the information included in this release has not been prepared in accordance with Article 11 of Regulation S-X, and therefore does not reflect any of the pro forma adjustments that would be required thereby. All Combined Business Basis financial information should be reviewed in connection the historical information of the Company and CenterState, as applicable. The combined historical information excludes ACBI.



## Slide 15 End Notes

- (1) Excludes loans held for sale and PPP loans.

## Slide 16 End Notes

- (1) CDL includes residential construction, commercial construction, and all land development loans.
- (2) Investor CRE includes nonowner-occupied CRE and other income producing property.
- (3) Excludes SELF loans acquired from ACBI.

## Slide 17 End Notes

- † Core deposits defined as non-time deposits
- (1) Source: S&P Global Market Intelligence; 3Q23 MRQs available as of October 25, 2023; Peers as disclosed in the most recent SSB proxy statement.

## Slide 20 End Notes

- (1) Review consists of all loans over \$1 million; Substantially all loans reviewed in the \$1 million to \$1.5 million population were 50 thousand square feet or smaller and were not located in a Central Business District.
- (2) Weighted average DSC information from the Company's December 31, 2022 stress test using commitment balances, totaling approximately \$6 billion; excludes loans below \$1.5 million, unless part of a larger relationship; Weighted average LTV as of September 30, 2023

## Slide 21 End Notes

- (1) Includes loan types representing 2% or more of investor CRE portfolio; based on the total portfolio of \$8.7 billion, excluding 1-4 family rental properties and agricultural loans.
- (2) Weighted average DSC information from the Company's December 31, 2022 stress test using commitment balances, totaling approximately \$6 billion; excludes loans below \$1.5 million, unless part of a larger relationship; Weighted average LTV as of September 30, 2023
- (3) Represents % of each loan type balance.

## Slide 22 End Notes

- (1) Including agricultural and 1-4 family rental properties loans

## Slide 23 End Notes

- (1) By net book balance
- (2) LTV calculated using most recent appraisal and based on loan amount

## Slide 25 End Notes

- (1) Unamortized discount on acquired loans was \$55 million, \$59 million, \$65 million, \$72 million, and \$80 million for the quarters ended September 30, 2023, June 30, 2023, March 31, 2023, December 31, 2022, and September 30, 2022, respectively.

## Slide 27 End Notes

- (1) The tangible measures are non-GAAP measures and exclude the effect of period end intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (2) Preliminary



## Slide 28 End Notes

- (1) The tangible measures are non-GAAP measures and exclude the effect of period end intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix.
- AOCI represents accumulated other comprehensive income.
- As permitted, SouthState elected to exclude AOCI related to both available for sale ("AFS) securities and benefit plans from Tier 1, Common Equity Tier 1 ("CET 1") and Total Risk-based Capital. Tier 1, CET 1 and Total Risk-based Capital ratios with AOCI Impact are non-GAAP measures that include the effect of unrealized losses for AFS securities, tax effected at 24.91%, as of September 30, 2023 in Tier 1, CET 1 and Total Risk-based Capital, average assets for leverage purposes and risk-weighted assets. See non-GAAP reconciliations in the Appendix.

## Slide 30 End Notes

- (1) Internal policy limit: 15% of total deposits
- (2) Uninsured/uncollateralized amounts are estimates and are based on the same methodologies and assumptions used for the Bank's regulatory reporting requirements by the FDIC for the Call Report.
- (3) Percentages using month-to-date average balance of top relationships over quarter-to-date average total deposits as of September 30, 2023

## Slide 31 End Notes

- † Investment portfolio excludes non-marketable equity.
- (1) MBS issued by U.S. government agencies or sponsored enterprises (commercial and residential collateral)
  - (2) Investment securities yield include non-marketable equity and trading securities.
  - (3) Excludes principal receivable balance as of September 30, 2023.
  - (4) Based on current par value

## Slide 32 End Notes

- (1) Total revenue and noninterest income are adjusted by gains or losses on sales of securities and tax equivalent adjustments; Tax equivalent NIM, efficiency ratio and adjusted efficiency ratio are Non-GAAP financial measures; Adjusted Efficiency Ratio excludes the impact of merger, branch consolidation and severance related expense, gain on sales of securities, and amortization expense on intangible assets, as applicable – See Current & Historical Efficiency Ratios and Net Interest Margin reconciliation in Appendix.
- (2) Annualized

## Slide 33 End Notes

- (1) Includes pipeline, LHFS and MBS forwards.

## Slide 34 End Notes

- (1) The combined historical information referred to in this presentation as the "Combined Business Basis" presented is based on the reported GAAP results of the Company and CenterState for the applicable periods without adjustments and the information included in this release has not been prepared in accordance with Article 11 of Regulation S-X, and therefore does not reflect any of the pro forma adjustments that would be required thereby. All Combined Business Basis financial information should be reviewed in connection the historical information of the Company and CenterState, as applicable. The combined historical information excludes ACBI.
- (2) As a result of the conversion of legacy CenterState's core system to the Company's core system completed in 2Q 2021, several loans were reclassified to conform with the Company's loan segmentation, most notably residential investment loans which were reclassified from consumer R/E to investor commercial real estate category. Consumer R/E loans as of 1Q20, therefore, were reported based on the pre-reclassification figures. The Company estimated re-classifications for the 2Q20 from 1Q20 and for the 1Q20 from 4Q19 growth percentages for the comparison purposes.

## Slide 35 End Notes

- (1) Interest on centrally-cleared variation margin (expense or income) is included in ARC revenue within Correspondent Banking and Capital Markets Income.





SouthState