DENOVO CONTINUES RAPID GROWTH IN ORACLE FUSION CLOUD APPLICATIONS WHILE HIRING INDUSTRY VETERANS

Posted: September 12, 2023

LOUISVILLE, CO, UNITED STATES -- Denovo continues its rapid growth with Oracle Fusion Cloud Applications (OFCA) workloads for those customers seeking to embark on a complete or partial (mixed JD Edwards and OFCA) migration in their digital transformation journey. Denovo has recently been awarded six (6) OFCA implementation projects, totaling over \$12M in total contract value.

"Denovo has been committed to delivering high quality implementations of OFCA, many of which were done on a fixed price basis to reduce financial risk to the customer. This absolute commitment to customer satisfaction, which we refer to as "Customer Empathy", is also reflected in the superior way by which we manage the mission-critical ERP environments of our customers and led Denovo to achieve industry-leading quality metrics with a Net Promoter Score (NPS) in the 70s and customer retention rates of over 98% over the past several years." David Shimoni, CEO of Denovo, continued, "Denovo is poised to leverage our success with Oracle ERP Solutions and sell, implement, and support their industry-leading solutions."

In response to this demand to have a trusted partner to support their roadmap journeys, Denovo has hired two industry veterans:

Jason Kuchera has joined Denovo as Chief Revenue Officer. Jason comes to Denovo with more than 18 years of experience creating solutions in the Oracle Ecosystem, specifically focused on Oracle ERP.

Samantha Whetstone has also joined Denovo as Director of Marketing. Samantha has been providing marketing expertise to technology-based companies for the last 9 years.

David Shimoni, CEO of Denovo added, "Both Jason and Samantha come to Denovo with key skills and experience that will help Denovo extend the value we have provided our JDE and EBS customers into Oracle Fusion Cloud Applications solutions." Oracle has been recognized as a leader in Gartner Magic Quadrant for its OFCA solution, and Denovo is proud to be their migration and managed services partner in this area.

See Denovo at **Booth #142** during Oracle Cloud World on September 18-21. Jason, Samantha and the Denovo team can share their expertise in how your company can take advantage of the benefits of planning your move to the cloud.

Appointments are filling up fast; please contact Samantha to schedule your personalized cloud introduction.

About Denovo

Established in 2003, Denovo Ventures, LLC (Denovo) is a full-service Oracle Enterprise resource planning, hosting, cloud computing, application managed services, managed disaster recovery, and professional services firm with extensive expertise in designing, implementing, and supporting enterprise software.

Denovo is proud to be an Oracle Partner with expertise in JD Edwards, Oracle E-Business Suite, Oracle Fusion Cloud Applications, and Oracle Cloud Infrastructure. Our team of over 200 Oracle resources has completed over 2500 Oracle ERP and cloud projects for our customers across a wide variety of industries. The company headquarters is in Louisville, Colorado. For more information on who Denovo is, please visit our website at <u>Denovo-us.com</u>.

Media Contact: Samantha Whetstone swhetstone@denovo-us.com