## Earnings Call 2Q 2023

July 28, 2023



#### **DISCLAIMER**

Statements included in this communication, which are not historical in nature are intended to be, and are hereby identified as, forward-looking statements for purposes of the safe harbor provided by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are based on, among other things, management's beliefs, assumptions, current expectations, estimates and projections about the financial services industry, the economy and SouthState. Words and phrases such as "may," "approximately," "continue," "should," "expects," "projects," "anticipates," "is likely," "look ahead," "look forward," "believes," "will," "intends," "estimates," "strategy," "plan," "could," "potential," "possible" and variations of such words and similar expressions are intended to identify such forward-looking statements.

SouthState cautions readers that forward-looking statements are subject to certain risks, uncertainties and assumptions that are difficult to predict with regard to, among other things, timing, extent, likelihood and degree of occurrence, which could cause actual results to differ materially from anticipated results. Such risks, uncertainties and assumptions, include, among others, the following: (1) economic downturn risk, potentially resulting in deterioration in the credit markets, inflation, greater than expected noninterest expenses, excessive loan losses and other negative consequences, which risks could be exacerbated by potential negative economic developments resulting from federal spending cuts and/or one or more federal budgetrelated impasses or actions; (2) interest rate risk primarily resulting from the interest rate environment, the number and pace of interest rate increases, and their impact on the Bank's earnings, including from the correspondent and mortgage divisions, housing demand, the market value of the bank's loan and securities portfolios, and the market value of SouthState's equity; (3) volatility in the financial services industry (including failures or rumors of failures of other depositor institutions), along with actions taken by governmental agencies to address such turmoil, could affect the ability of depository institutions, including us, to attract and retain depositors and to borrow or raise capital (4) risks related to the merger and integration of SouthState and Atlantic Capital including, among others, (i) the risk that the cost savings and any revenue synergies from the merger may not be fully realized or may take longer than anticipated to be realized, (ii) the risk that the integration of Atlantic Capital's operations into SouthState's operations will be more costly or difficult than expected or that the parties are otherwise unable to successfully integrate Atlantic Capital's businesses into SouthState's businesses, (iii) the amount of the costs, fees, expenses and charges related to the merger, and (iv) reputational risk and the reaction of each company's customers, suppliers, employees or other business partners to the merger; (5) risks relating to the continued impact of the Covid19 pandemic on the Company, including to efficiencies and the control environment due to the changing work environment; (6) the impact of increasing digitization of the banking industry and movement of customers to on-line platforms, and the possible impact on the Bank's results of operations, customer base, expenses, suppliers and operations; (7) controls and procedures risk, including the potential failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures; (8) potential deterioration in real estate values; (9) the impact of compression to net interest margin; (10) risks relating to the ability to retain our culture and attract and retain gualified people; (11) credit risks associated with an obligor's failure to meet the terms of any contract with the Bank or otherwise fail to perform as agreed under the terms of any loan-related document; (12) risks related to the ability of the Company to pursue its strategic plans which depend upon certain growth goals in our lines of business; (13) liquidity risk affecting the Bank's ability to meet its obligations when they come due; (14) risks associated with an anticipated increase in SouthState's investment securities portfolio, including risks associated with acquiring and holding investment securities or potentially determining that the amount of investment securities SouthState desires to acquire are not available on terms acceptable to SouthState; (15) unexpected outflows of uninsured deposits may require us to sell investment securities at a loss; (16) the loss of value of our investment portfolio could negatively impact market perceptions of us and could lead to deposit withdrawals; (17) price risk focusing on changes in market factors that may affect the value of traded instruments in "mark-to-market" portfolios; (18) transaction risk arising from problems with service or product delivery; (19) compliance risk involving risk to earnings or capital resulting from violations of or nonconformance with laws, rules, regulations, prescribed practices, or ethical standards; (20) regulatory change risk resulting from new laws, rules, regulations, accounting principles, proscribed practices or ethical standards, including, without limitation, the possibility that regulatory agencies may require higher levels of capital above the current regulatory-mandated minimums and including the impact of special FDIC assessments, the Consumer Financial Protection Bureau regulations, and the possibility of changes in accounting standards, policies, principles and practices; (21) strategic risk resulting from adverse business decisions or improper implementation of business decisions; (22) reputation risk that adversely affects earnings or capital arising from negative public opinion including the effects of social media on market perceptions of us and banks generally; (23) cybersecurity risk related to the dependence of SouthState on internal computer systems and the technology of outside service providers, as well as the potential impacts of internal or external security breaches, which may subject the company to potential business disruptions or financial losses resulting from deliberate attacks or unintentional events; (24) reputational risks associated with environment, social and governance (ESG) matters, including the impact of recently issued proposed regulatory guidance and regulation relating to climate change; (25) greater than expected noninterest expenses; (26) excessive loan losses; (27) potential deposit attrition, higher than expected costs, customer loss and business disruption associated with the Atlantic Capital integration, and potential difficulties in maintaining relationships with key personnel; (28) reputational risk and possible higher than estimated reduced revenue from announced changes in the Bank's consumer overdraft programs; (29) the risks of fluctuations in market prices for SouthState common stock that may or may not reflect economic condition or performance of SouthState; (30) the payment of dividends on SouthState common stock, which is subject to legal and regulatory limitations as well as the discretion of the board of directors of SouthState, SouthState, SouthState's performance and other factors; (31) ownership dilution risk associated with potential acquisitions in which SouthState's stock may be issued as consideration for an acquired company; (32) operational, technological, cultural, regulatory, legal, credit and other risks associated with the exploration, consummation and integration of potential future acquisitions, whether involving stock or cash consideration; (33) major catastrophes such as hurricanes, tornados, earthquakes, floods or other natural or human disasters, including infectious disease outbreaks, and the related disruption to local regional and global economic activity and financial markets, and the impact that any of the foregoing may have on SouthState and its customers and other constituencies; (34) terrorist activities risk that results in loss of consumer confidence and economic disruptions; and (35) other factors that may affect future results of SouthState, as disclosed in SouthState with the U.S. Securities and Exchange Commission ("SEC") and available on the SEC's website at http://www.sec.gov, any of which could cause actual results to differ materially from future results expressed, implied or otherwise anticipated by such forward-looking statements.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. SouthState does not undertake any obligation to update or otherwise revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

# **SouthState Corporation**Overview of Franchise (1)



\$45
Billion in assets

BEST-IN-STATE BANKS Forbes
2023
POWERED BY STATISTA

\$32
Billion in loans

\$37
Billion in deposits

5 Green

\$5.9
Billion market cap





Ranked #2 by S&P Global

5 Greenwich Excellence & Best Brand Awards for Small Business Banking from Coalition Greenwich

Forbes 2023
AMERICA'S
BEST BANKS

Top 35
Forbes 100
Best Banks
in America
2023

# The SouthState Way CULTURAL CORNERSTONES



The WHY

To invest in the entrepreneurial spirit, pursue excellence and inspire a greater purpose.



#### The **HOW**

#### **Core Values**

#### **Local Market Leadership**

Our business model supports the unique character of the communities we serve and encourages decision making by the banker that is closest to the customer.

#### **Long-Term Horizon**

We think and act like owners and measure success over entire economic cycles. We prioritize soundness before short-term profitability and growth.

#### Remarkable Experiences

We will make our customers' lives better by anticipating their needs and responding with a sense of urgency. Each of us has the freedom, authority and responsibility to do the right thing for our customers.

#### **Meaningful and Lasting Relationships**

We communicate with candor and transparency. The relationship is more valuable than the transaction.

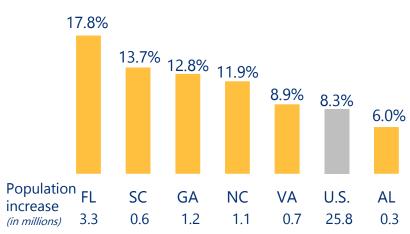
#### **Greater Purpose**

We enable our team members to pursue their ultimate purpose in life—their personal faith, their family, their service to community.

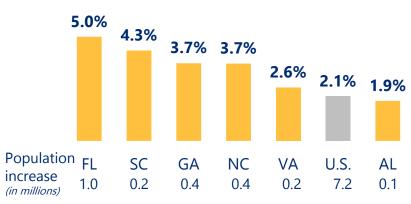
#### POSITIONED FOR THE FUTURE IN THE BEST GROWTH MARKETS IN AMERICA

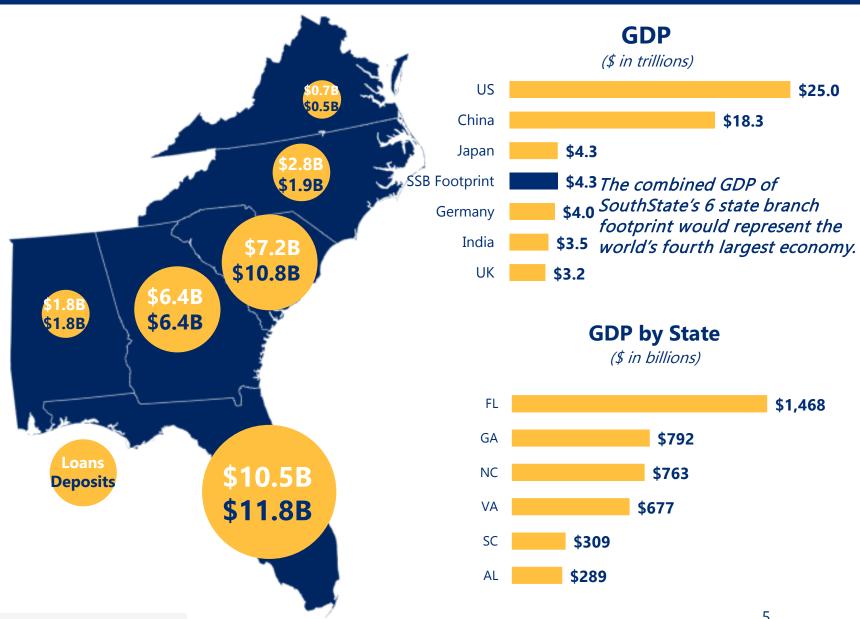






#### **Projected Population Growth** 2023-2028

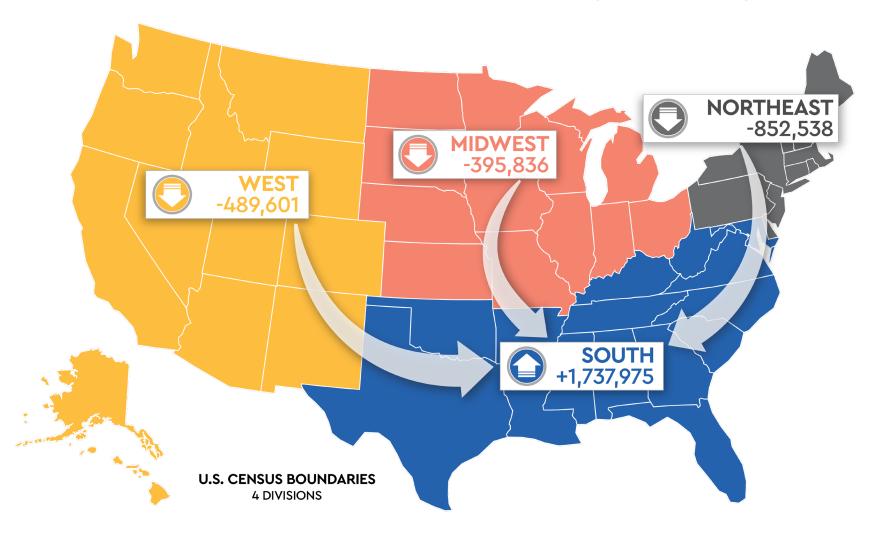




## PANDEMIC ACCELERATES POPULATION AND INCOME MIGRATION TO THE SOUTH



#### U.S. NET DOMESTIC MIGRATION DURING COVID: APRIL 1, 2020 TO JULY 1, 2022



#### Net Gain/Loss in State Adjusted Gross Income Due to Domestic Migration

#1	Florida	\$39.2B
#4	North Carolina	\$4.5B
#6	South Carolina	\$4.2B
#12	Georgia	\$1.3B
#15	Alabama	\$0.7B
#44	Virginia	-\$1.9B

## **Net Domestic Migration** in **SouthState Footprint**

Florida	622,476
North Carolina	211,867
South Carolina	165,948
Georgia	128,089
Alabama	65,355
Virginia	-29,775
TOTAL	1,163,960

#### **SOUTHEAST'S BOOMING AUTOMOTIVE INDUSTRY**





#### **INVESTMENT THESIS**



- High growth markets
- Granular, low-cost core deposit base
- Diversified revenue streams
- Strong credit quality and disciplined underwriting
- Energetic and experienced management team with entrepreneurial ownership culture
- True alternative to the largest banks with capital markets platform and upgraded technology solutions

## **Quarterly Results**



#### HIGHLIGHTS | LINKED QUARTER



	1Q23			2Q23	
GAAP					
Net Income	\$	139.9	\$	123.4	
EPS (Diluted)	\$	1.83	\$	1.62	
Return on Average Assets	1.29 %			1.11 %	
Non-GAAP <sup>(1)</sup>					
Return on Average Tangible Common Equity		18.8 %		15.8 %	
Non-GAAP, Adjusted <sup>(1)</sup>					
Net Income	\$	147.2	\$	124.9	
EPS (Diluted)	\$	1.93	\$	1.63	
Return on Average Assets		1.35 %		1.12 %	
Return on Average Tangible Common Equity		19.8 %		16.0 %	

#### QUARTERLY HIGHLIGHTS | 2Q 2023



- Reported Diluted Earnings per Share ("EPS") of \$1.62 and adjusted Diluted EPS (non-GAAP)<sup>(1)</sup> of \$1.63
- Pre-Provision Net Revenue ("PPNR")(non-GAAP)<sup>(2)</sup> of \$198.1 million, or 1.78% PPNR ROAA (non-GAAP)<sup>(2)</sup>
- PPNR per weighted average diluted share (non-GAAP)<sup>(2)</sup> of \$2.59
- Loans increased \$841 million, or 11% annualized
- Deposits increased \$340 million, or 4% annualized, despite a \$209 million decline in brokered CDs; excluding brokered CDs, deposits increased \$549 million, or 6% annualized, from prior quarter
- Total deposit cost of 1.11%, up 0.48% from prior quarter, resulting in a 22% cycle-to-date beta
- Net interest margin, non-tax equivalent and tax equivalent (non-GAAP)(3) of 3.62%
- Efficiency ratio of 54%; adjusted efficiency ratio (non-GAAP)<sup>(1)</sup> of 53%
- Net charge-offs of \$3.3 million, or 0.04% annualized; Provision for Credit Losses ("PCL"), including provision for unfunded commitments, of \$38.4 million; 8 basis points build in total allowance for credit losses ("ACL") plus reserve for unfunded commitments to 1.56%

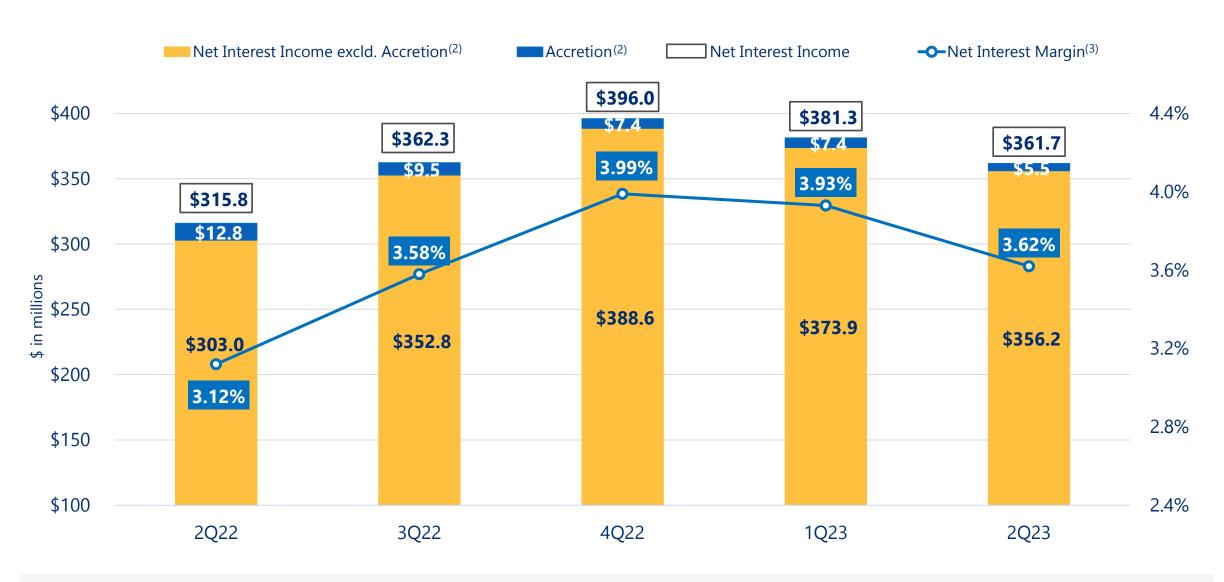
#### PPNR PER DILUTED SHARE<sup>(1)</sup>





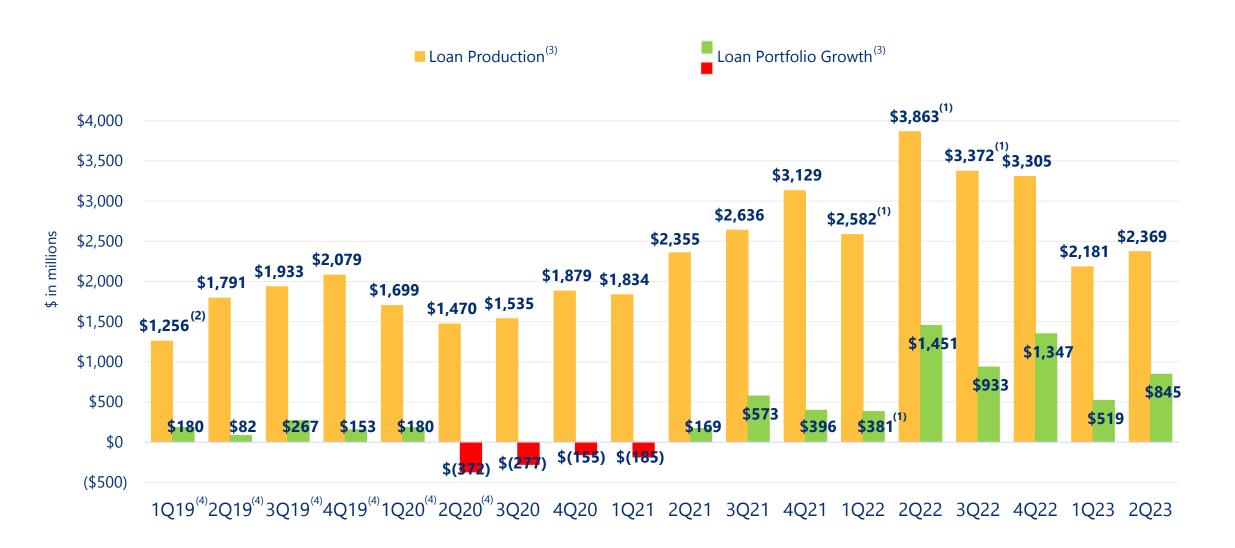
#### NET INTEREST MARGIN<sup>(1)</sup>





#### LOAN PRODUCTION VS LOAN GROWTH





## **Balance Sheet**



#### LOAN AND DEPOSIT TRENDS





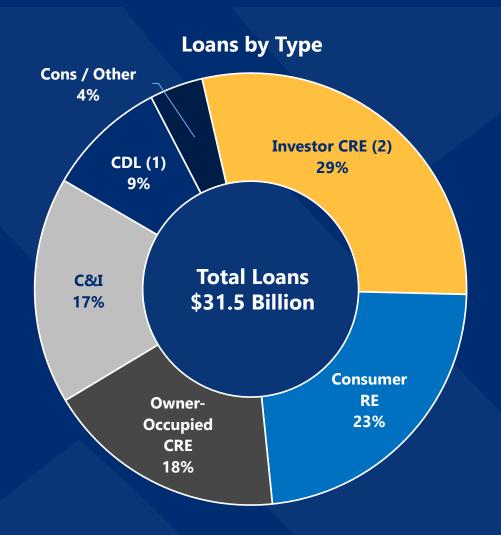
Dollars in billions

Amounts may not total due to rounding.

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 47.

#### TOTAL LOAN PORTFOLIO





Loan Type	No. of Loans	Ba	lance	vg. Loan Balance
Investor CRE	8,618	\$	9.2B	\$ 1,066,100
Consumer RE	42,711		7.3B	170,300
Owner-Occupied CRE	8,046		5.6B	694,300
C & I	19,343		5.4B	277,700
Constr., Dev. & Land	4,497		2.8B	626,400
Cons / Other <sup>(3)</sup>	46,843		1.1B	 23,800
Total <sup>(3)</sup>	130,058	\$	31.4B	\$ 241,100

#### **Loan Relationships**

Top 10 Represents ~ 2% of total loans

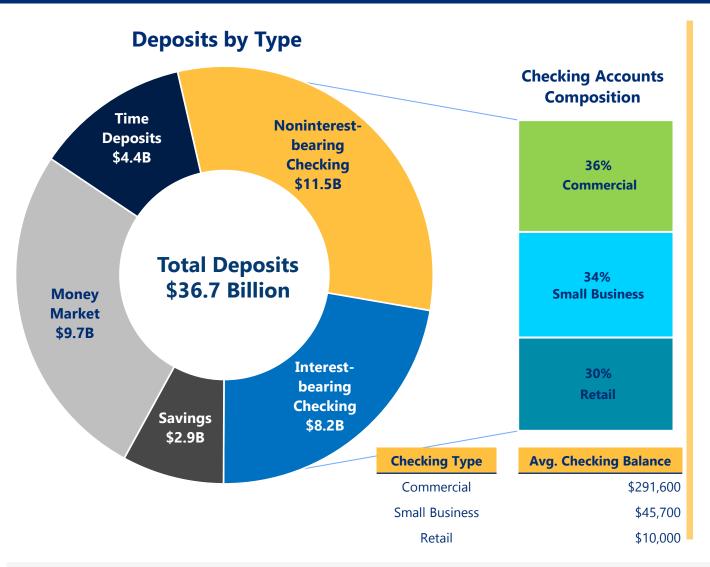
Top 20 Represents ~ 4% of total loans

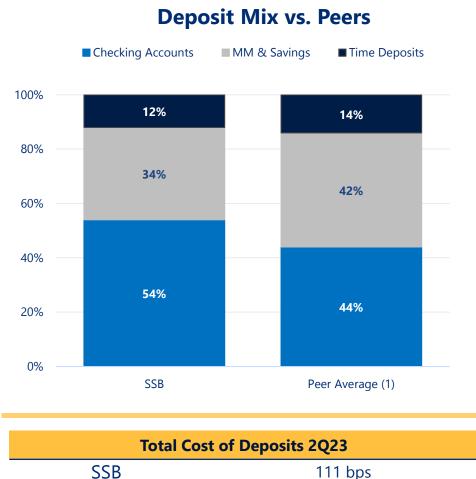
Data as of June 30, 2023

Loan portfolio balances, average balances or percentage exclude loans held for sale and PPP loans  $(1)\sim(3)$  For end note descriptions, see Earnings Presentation End Notes starting on slide 47.

#### PREMIUM CORE DEPOSIT FRANCHISE







Peer Average<sup>(1)</sup>

Data as of June 30, 2023

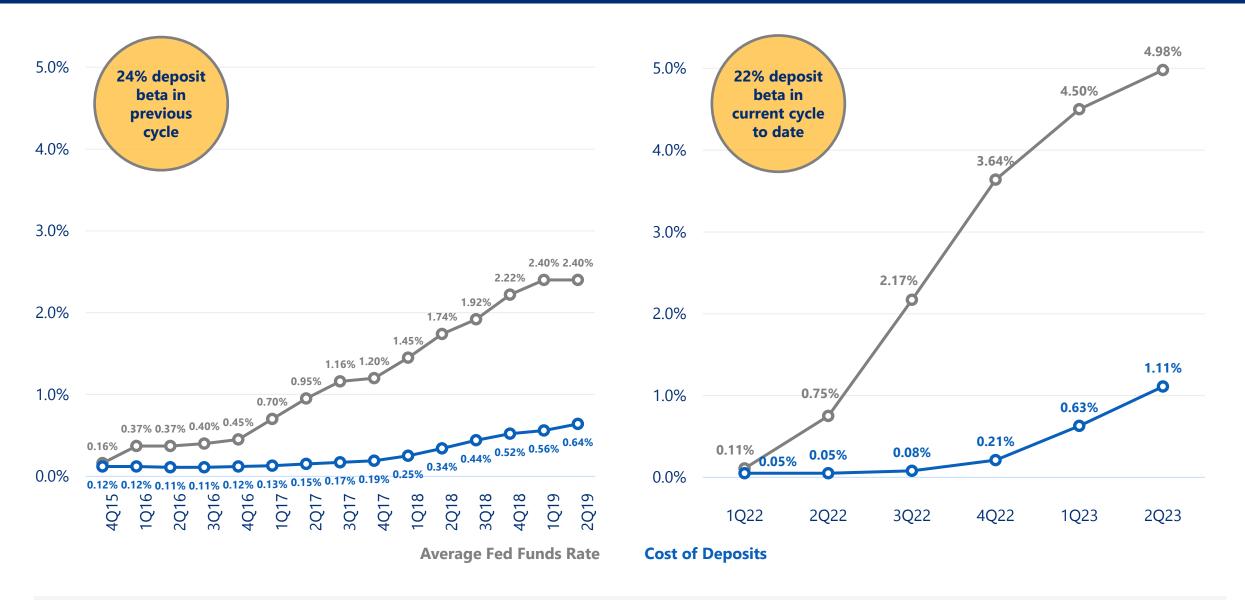
Dollars in billions except for average checking balances

† & (1) For end note descriptions, see Earnings Presentation End Notes starting on slide 47.

174 bps

## REMAIN WELL-POSITIONED DURING CURRENT CYCLE – PREVIOUS AND CURRENT RISING INTEREST RATE CYCLE





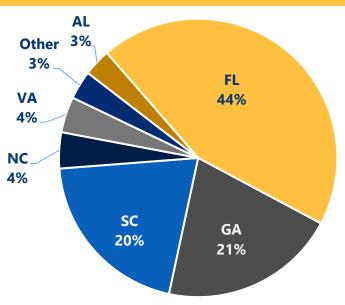
## **Credit**



#### LOAN PORTFOLIO - OFFICE EXPOSURE







#### **Granular and Diversified Office Portfolio**

- Office represents 4% of the loan portfolio
- Average loan size only \$1.4 million
- 97% located in the SouthState footprint
- Approximately 10% is located within the Central Business District<sup>(1)</sup>
- 82% of the portfolio is less than 150K square feet<sup>(1)</sup>
- 88% mature in 2025 or later
- 59% weighted average Loan to Value<sup>(2)</sup>
- 1.64x weighted average Debt Service Coverage<sup>(2)</sup>



#### LOAN PORTFOLIO - NON OWNER-OCCUPIED COMMERCIAL REAL ESTATE(1)



Loan Type	Balance	Avg Loan Size	Wtd Avg DSC <sup>(2)</sup>	Wtd Avg LTV <sup>(2)</sup>	AL%	FL%	GA%	NC%	SC%	VA%	OTHER %	Non- Accrual % <sup>(3)</sup>	Substandard & Accruing % <sup>(3)</sup>	Special Mention % <sup>(3)</sup>
Retail	\$2,120	\$1.6	1.78	55%	2%	57%	16%	6%	10%	2%	6%	0.16%	0.14%	0.13%
Office	1,356	1.4	1.64	59%	3%	44%	21%	4%	20%	4%	3%	0.01%	3.18%	2.01%
Warehouse / Industrial	1,099	1.4	1.73	59%	6%	46%	17%	7%	14%	6%	3%	0.02%	0.13%	0.21%
Hotel	975	4.4	1.90	59%	4%	18%	12%	12%	39%	10%	5%	0.01%	1.13%	3.07%
Multifamily	870	1.7	1.50	56%	6%	28%	28%	11%	21%	2%	4%	—%	0.73%	1.08%
Medical	512	1.7	1.86	60%	0.4%	57%	10%	6%	14%	7%	5%	0.14%	0.09%	1.65%
Other	454	1.3	1.47	60%	1%	34%	26%	13%	21%	2%	3%	0.01%	0.13%	4.19%
Self Storage	398	3.2	1.66	56%	6%	42%	19%	2%	21%	—%	9%	<del></del> %	<del></del> %	0.14%
Nursing Home	207	3.9	1.92	59%	1%	24%	23%	9%	22%	16%	5%	6.79%	4.49%	24.49%

#### LOAN PORTFOLIO - COMMERCIAL REAL ESTATE MATURITIES BY YEAR(1)



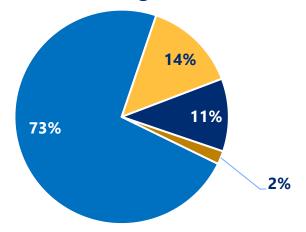


#### LOAN PORTFOLIO - CONSUMER, RESIDENTIAL MORTGAGE AND HELOC



#### **Consumer, Residential Mtg and HELOC Segment**





• 39%<sup>(1)</sup> of HELOCs are first mortgage

Credit Indicator	1Q23	2Q23
NPL Ratio (Non-Accruals & 90+ DPD & Accruing)	0.35%	0.33%
Net Charge-Offs Ratio	0.00%	0.00%
30+ DPD Ratio (Accruing & Non-Accruing)	0.36%	0.39%
90+ DPD Ratio (Accruing and Non-Accruing)	0.12%	0.11%

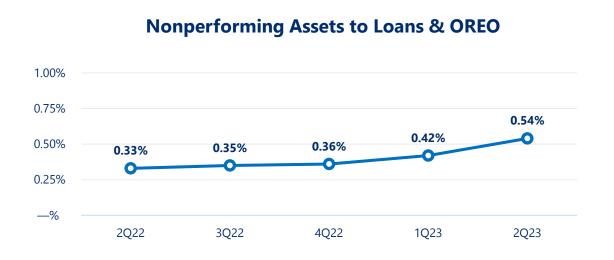
	1	Q23	2Q	23
Credit Indicator	HELOC	MORTGAGE	HELOC	MORTGAGE
Wtd. Avg. Credit Score of Originations	772	768	776	770
Wtd. Avq. Credit Score of Portfolio	769	764	774	764
Wtd. Avg. LTV <sup>(2)</sup>	59%	73%	60%	73%
Wtd. Avg. DTI of Originations	32%	34%	33%	34%
Utilization Rate	38%	N/A	38%	N/A

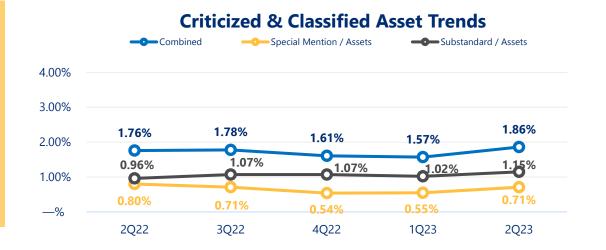
#### **ASSET QUALITY METRICS**



- \$142 million in provision for credit losses vs.
   \$4 million in net charge-offs trailing four quarters
- Increased ACL plus reserve for unfunded commitments by 30 bps to 1.56% from 2Q22 to 2Q23

# 0.25% 0.15% 0.05% 0.03% 0.01% 0.01% 0.01% 0.01% 0.01% 0.01% 0.02)% 2Q22 3Q22 4Q22 1Q23 2Q23



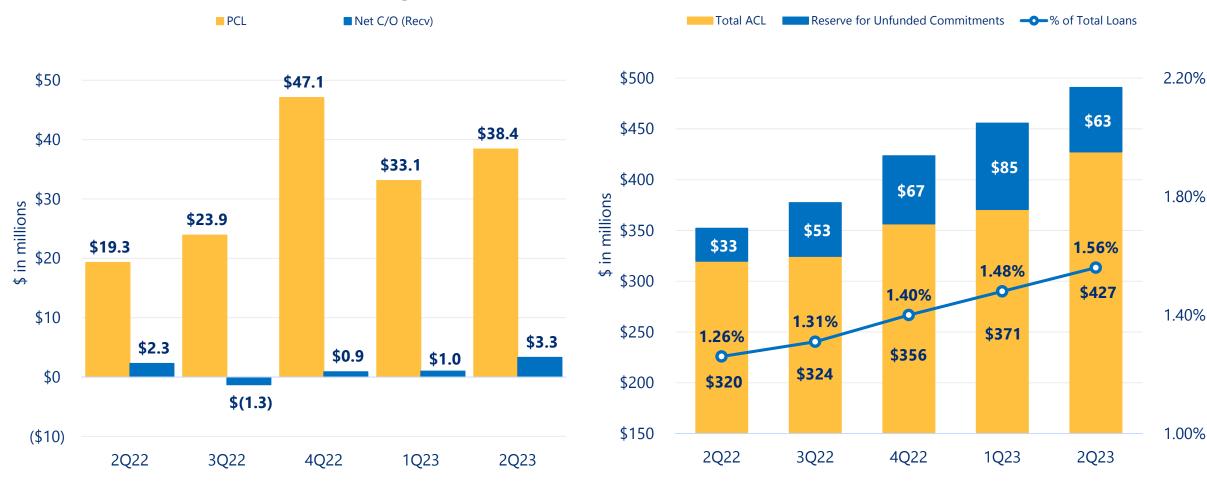


#### LOSS ABSORPTION CAPACITY TREND





#### **Total ACL<sup>(1)</sup> plus Reserve for Unfunded Commitments**



Dollars in millions

<sup>(1)</sup> For end note descriptions, see Earnings Presentation End Notes starting on slide 47.

# **Capital**



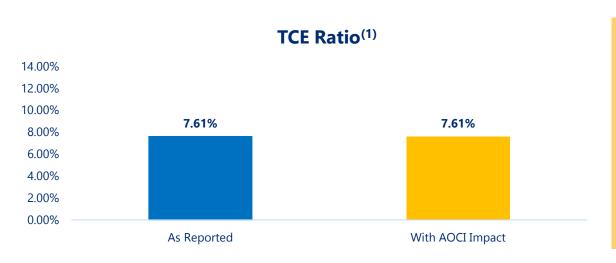
#### **CAPITAL RATIOS**

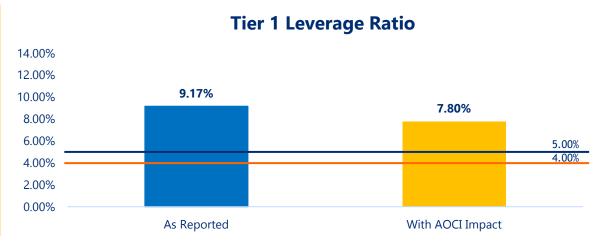


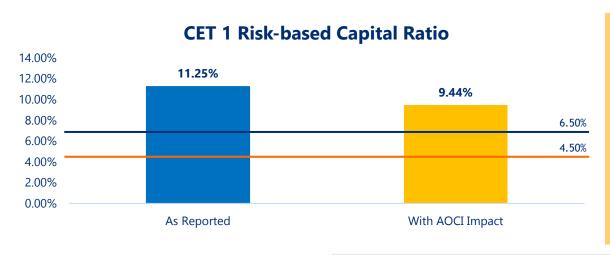
	1 <b>Q</b> 23	2Q23 <sup>(2)</sup>
Tangible Common Equity <sup>(1)</sup>	7.5 %	7.6 %
Tier 1 Leverage	9.1 %	9.2 %
Tier 1 Common Equity	11.1 %	11.3 %
Tier 1 Risk-Based Capital	11.1 %	11.3 %
Total Risk-Based Capital	13.3 %	13.5 %
Bank CRE Concentration Ratio	243 %	242 %
Bank CDL Concentration Ratio	61 %	60 %

#### WELL CAPITALIZED INCLUDING AOCI IMPACT



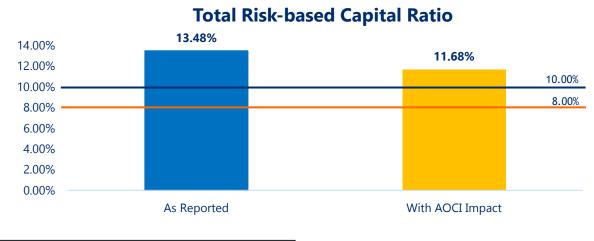






Minimum Capital Ratio

Well Capitalized Minimum



As Reported capital ratios are preliminary.

<sup>(1)</sup> For end note descriptions, see Earnings Presentation End Notes starting on slide 47.

# Appendix



#### STABLE FUNDING BASE AND STRONG LIQUIDITY POSITION



#### **Primary Contingency Funding Sources at June 30, 2023**

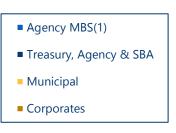
(in millions)	A	Total vailable	Amo	unt Used	Net ilability
Cash and Cash Equivalents	\$	1,514	\$	_	\$ 1,514
Federal Home Loan Bank of Atlanta		7,819		402	7,417
Federal Reserve Discount Window		2,406		_	2,406
Brokered Deposits <sup>(1)</sup>		5,511		1,187	4,324
Unpledged Securities, at Par		4,401			4,401
Total Primary Liquidity Sources	\$	21,651	\$	1,589	\$ 20,062
Uninsured and Uncollateralized Deposits <sup>(2)</sup>					 10,732
Coverage Ratio Uninsured and Uncollateralized Deposits					187%

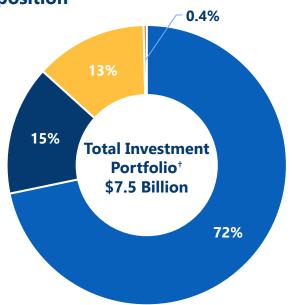
- 1.5 million accounts, with an average deposit size of approximately \$25,000, which is the lowest in our peer group
- Top 10 and 20 deposit relationships represent 3% and 4%, respectively, of total deposits<sup>(3)</sup>
- \$2.3 billion of collateralized public funds represents 6% of total deposits; no other deposit category makes up more than 3% of total deposits
- Uninsured deposits are 34% of total deposits; uninsured and uncollateralized deposits represent 29% of total deposits<sup>(2)</sup>

#### HIGH QUALITY INVESTMENT PORTFOLIO



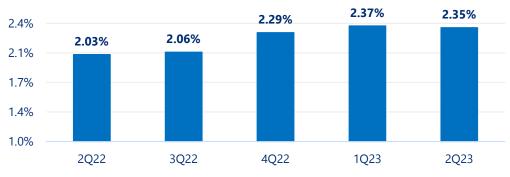
#### **Investment Portfolio<sup>†</sup> Composition**



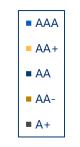


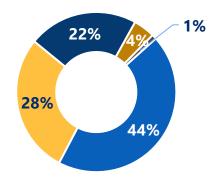
	<u> </u>	NFS	<u>HTM</u>			
Туре	Balance	Duration (yrs) <sup>(3,4)</sup>	Balance	Duration (yrs) <sup>(4)</sup>		
Agency MBS <sup>(1)</sup>	\$3.1B	5.2	\$2.3B	5.9		
Municipal	\$1.0B	9.2	_	_		
Treasury, Agency & SBA	\$0.8B	3.0	\$0.3B	5.7		
Corporates	\$0.03B	3.0				
Total	\$4.9B	5.5	\$2.6B	5.9		

### Investment Securities Yield<sup>(2)</sup>



#### **Municipal Bond Rating**





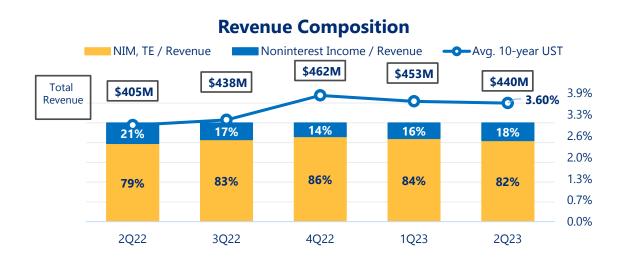
- 95% of municipal portfolio is AA or higher rated
- ~\$306 million in documented ESG investments and ~\$120 million CRA eligible investments<sup>(4)</sup>

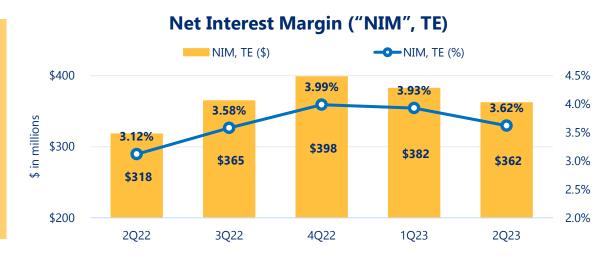
Dollars in billions, unless otherwise noted; data as of June 30, 2023 Amounts may not total due to rounding.

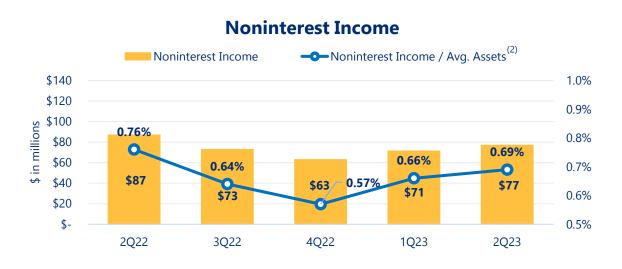
<sup>†, (1)~(4)</sup> For end note descriptions, see Earnings Presentation End Notes starting on slide 47.

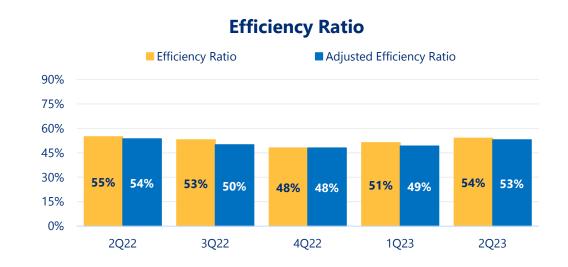
#### CURRENT & HISTORICAL 5-QTR PERFORMANCE<sup>(1)</sup>











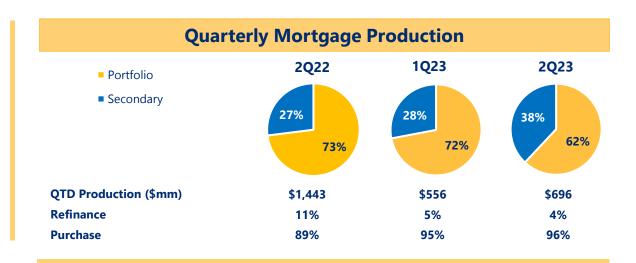
#### MORTGAGE BANKING DIVISION



#### **Highlights**

- Mortgage banking income of \$4.4 million in 2Q 2023 compared to \$4.3 million in 1Q 2023
- Secondary pipeline of \$99 million at 2Q 2023, as compared to \$107 million at 1Q 2023





#### **Mortgage Banking Income (\$mm)** 2Q22 1Q23 2Q23 Secondary Market Gain on Sale, net 6,419 2,460 2,667 Fair Value Change<sup>(1)</sup> (1,957)306 192 Total Secondary Market Mortgage Income 4,462 2,766 2,859 **MSR** Servicing Fee Income 4.076 4,119 4.166 Fair Value Change / Decay (3,058)(2,553)(2,671)Total MSR-Related Income 1,566 1,018 1,495 **Total Mortgage Banking Income** 5,480 4,332 4,354

#### RESIDENTIAL MORTGAGE PORTFOLIO



GAIN ON SALE ("GOS") MARGIN AND INTEREST RATES



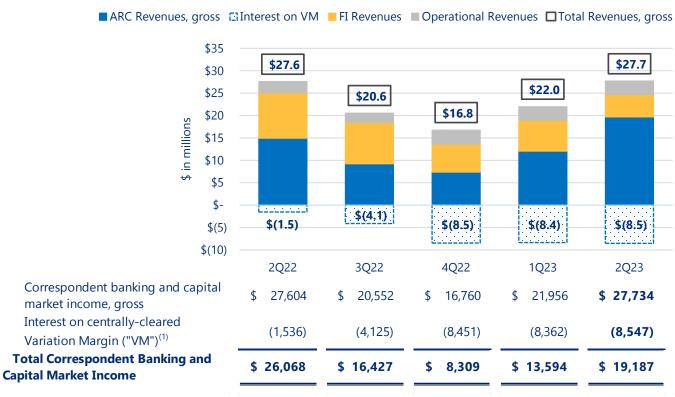
#### CORRESPONDENT BANKING DIVISION







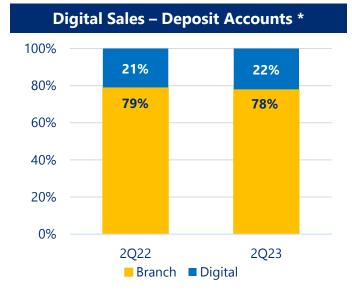
#### **Correspondent Revenue Breakout**



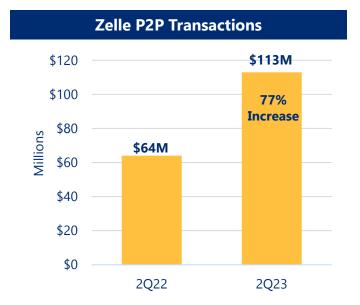
• Provides capital markets hedging (ARC), fixed income sales, international, clearing and other services to over 1,220 financial institutions across the country

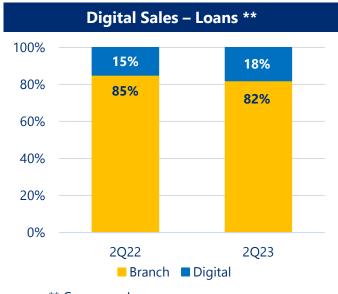
# DIGITAL TRENDS



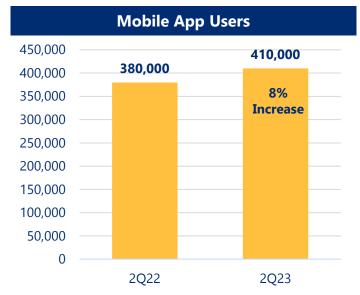


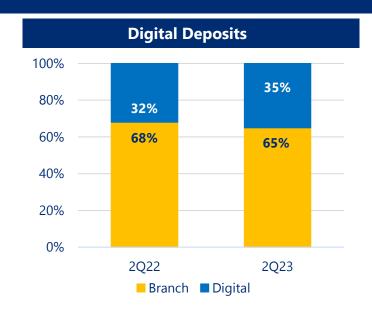


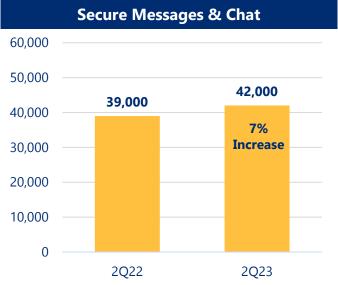












# **BRANCH OPTIMIZATION**



2009 ...... 2Q 2023

85 Branches
Average Size \$40M

422 Branches
Acquired Plus
12 DeNovo
Branches

268 Branches
Consolidated or
Sold

251 Branches
Average Size
\$146M

85



434

**268** 

**251** 

Increased deposits **per branch 3.6x** from 2009 to 2Q23

# NON-GAAP RECONCILIATIONS - RETURN ON AVG. TANGIBLE COMMON EQUITY & PPNR RETURN ON AVG. ASSETS



## **Return on Average Tangible Equity**

	1Q23	2Q23
Net income (GAAP) Plus:	\$ 139,926	\$ 123,447
Amortization of intangibles Effective tax rate, excluding DTA write-off	7,299 22 %	7,028 22 %
Amortization of intangibles, net of tax	5,705	5,493
Net income plus after-tax amortization of intangibles (non-GAAP)	\$ 145,631	\$ 128,940
Average shareholders' common equity	\$ 5,177,048	\$ 5,301,697
Less: Average intangible assets	2,036,661	2,029,747
Average tangible common equity	\$ 3,140,387	\$ 3,271,950
Return on Average Tangible Common Equity (Non-GAAP)	18.8%	15.8%

## **PPNR Return on Average Assets**

		1Q23	2Q23
PPNR, Adjusted (Non-GAAP)	\$	221,480	\$ 198,139
Average assets		44,104,478	44,628,124
	PPNR ROAA	2.04%	1.78%

#### Dollars in thousands

The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets; the tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income.

# NON-GAAP RECONCILIATIONS - ADJUSTED NET INCOME & ADJUSTED EARNINGS PER SHARE ("EPS")



# **Adjusted Net Income**

		1Q23		2Q23
Net income (GAAP)	\$	139,926	\$	123,447
Plus:				
Securities gains, net of tax		(35)		_
Merger, branch consolidation and severance related expense, net of tax		7,356		1,414
Adjusted Not Income (Non CAAD)	¢	147,247	¢	124,861
Adjusted Net Income (Non-GAAP)	<b>P</b>	147,247	Þ	124,001

# **Adjusted EPS**

		1Q23	2Q23
Diluted weighted-average common shares		76,389	76,418
Adjusted net income (non-GAAP)		\$ 147,247	\$ 124,861
	Adjusted EPS, Diluted (Non-GAAP)	\$ 1.93	\$ 1.63

# NON-GAAP RECONCILIATIONS - ADJUSTED RETURN ON AVG. ASSETS & AVG. TANGIBLE COMMON EQUITY



## **Adjusted Return on Average Assets**

	1Q23	2Q23
Adjusted net income (non-GAAP)	\$ 147,247	\$ 124,861
Total average assets	44,104,478	44,628,124
Adjusted Return on Average Assets (Non-GAAP)	 1.35%	1.12%

## **Adjusted Return on Average Tangible Common Equity**

	1Q23			2Q23
Adjusted net income (non-GAAP)	\$	147,247	\$	124,861
Plus:				
Amortization of intangibles, net of tax		5,705		5,493
Adjusted net income plus after-tax amortization of intangibles (non-GAAP)	\$	152,952	\$	130,354
Average tangible common equity	\$	3,140,387	\$	3,271,950
7. Verage tangible common equity	<u> </u>	3,110,301	_	3/211/333
Adjusted Return on Average Tangible Common Equity (Non-GAAP)		19.75%		15.98%

#### Dollars in thousands

The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets; the tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income.

# NON-GAAP RECONCILIATIONS - NET INTEREST MARGIN & CORE NET INTEREST INCOME (EXCLD. FMV & PPP ACCRETION)



## **Net Interest Margin - Tax Equivalent (Non-GAAP)**

	2 <b>Q</b> 22	3 <b>Q</b> 22	4 <b>Q</b> 22	1Q23	2Q23
Net interest income (GAAP)	\$ 315,815	\$ 362,334	\$ 396,004	\$ 381,263	\$ 361,743
Tax equivalent adjustments	2,249	2,345	2,397	1,020	698
Net interest income (tax equivalent) (Non-GAAP)	\$ 318,064	\$ 364,679	\$ 398,401	\$ 382,283	\$ 362,441
Average interest earning assets	\$ 40,899,365	\$ 40,451,174	\$ 39,655,736	\$ 39,409,340	\$40,127,836
Net Interest Margin - Tax Equivalent (Non-GAAP)	3.12%	3.58%	3.99%	3.93%	3.62%

## **Core Net Interest Margin excluding FMV & PPP Accretion (Non-GAAP)**

	2Q22	3Q22 4Q22		1Q23		2Q23	
Net interest income (GAAP)	\$ 315,815	\$ 362,334	\$	396,004	\$ 381,263	\$	361,743
Less:							
Total accretion on acquired loans	12,770	9,550		7,350	7,398		5,481
Deferred fees on PPP loans	8	_		_	_		
Core Net Interest Margin excluding FMV & PPP Accretion (Non-GAAP)	\$ 303,037	\$ 352,784	\$	388,654	\$ 373,865	\$	356,262

# NON-GAAP RECONCILIATIONS - PPNR, ADJUSTED, PPNR/WEIGHTED AVG. CS & CORRESPONDENT & CAPITAL MARKETS INCOME (UNAUDITED)



#### PPNR, Adjusted & PPNR, Adjusted per Weighted Avg. Common Shares Oustanding, Diluted

	2Q22	3Q22	4Q22	1Q23	2Q23
	SSB	SSB	SSB	SSB	SSB
Net interest income (GAAP)	\$ 315,815	\$ 362,334	\$ 396,004	\$ 381,263	\$ 361,743
Plus:			1 1		1 1
Noninterest income	86,756	73,053	63,392	71,355	77,214
Less:			1		1 1
Gain on sale of securities		30		45	
Total revenue, adjusted (non-GAAP)	\$ 402,571	\$ 435,357	\$ 459,396	\$ 452,573	\$ 438,957
Less:			1		1 1
Noninterest expense	231,169	240,433	229,499	240,505	242,626
PPNR (Non-GAAP)	\$ 171,402	\$ 194,924	\$ 229,897	\$ 212,068	\$ 196,331
Plus:			1 1		1 1
Merger, branch consolidation and severance related expense	5,390	13,679	1,542	9,412	1,808
Total adjustments	\$ 5,390	\$ 13,679	\$ 1,542	\$ 9,412	\$ 1,808
PPNR, Adjusted (Non-GAAP)	\$ 176,792	\$ 208,603	\$ 231,439	\$ 221,480	\$ 198,139
Weighted average common shares outstanding, diluted	76,094	76,182	76,327	76,389	76,418
PPNR, Adjusted per Weighted Avg. Common Shares Outstanding, Diluted (Non-GAAP)	\$ 2.32	\$ 2.74	\$ 3.03	\$ 2.90	\$ 2.59

### **Correspondent & Capital Market Income**

		2Q22 3Q22		4Q22	1Q23	<b>2Q23</b>
		SSB SSB		SSB	SSB	SSB
ARC revenues		\$ 13,389	\$ 5,102	\$ (1,083)	\$ 3,684	\$ 11,126
FI revenues		10,151	9,201	6,238	6,916	5,055
Operational revenues		2,528	2,124	3,154	2,994	3,006
Total Correspondent & Capital Market	Income	\$ 26,068	\$ 16,427	\$ 8,309	\$ 13,594	\$ 19,187

Dollars and weighted average commons share outstanding in thousands except per share data

# NON-GAAP RECONCILIATIONS - CURRENT & HISTORICAL: EFFICIENCY RATIOS (UNAUDITED)



	2Q22	3Q22	 4Q22	 1Q23	2Q23
Noninterest expense (GAAP)	\$ 231,169	\$ 240,433	\$ 229,499	\$ 240,505	\$ 242,626
Less: Amortization of intangible assets	8,847	7,837	8,027	7,299	7,028
Adjusted noninterest expense (non-GAAP)	\$ 222,322	\$ 232,596	\$ 221,472	\$ 233,206	\$ 235,598
Net interest income (GAAP)	\$ 315,815	\$ 362,334	\$ 396,004	\$ 381,263	\$ 361,743
Tax Equivalent ("TE") adjustments	2,249	2,345	2,397	1,020	698
Net interest income, TE (non-GAAP)	\$ 318,064	\$ 364,679	\$ 398,401	\$ 382,283	\$ 362,441
Noninterest income (GAAP)	\$ 86,756	\$ 73,053	\$ 63,392	\$ 71,355	\$ 77,214
Less: Gain on sale of securities		30		45	_
Adjusted noninterest income (non-GAAP)	\$ 86,756	\$ 73,023	\$ 63,392	\$ 71,310	\$ 77,214
Efficiency Ratio (Non-GAAP)	55%	53%	48%	51%	54%
Noninterest expense (GAAP) Less:	\$ 231,169	\$ 240,433	\$ 229,499	\$ 240,505	\$ 242,626
Merger, branch consolidation and severance related expense	5,390	13,679	1,542	9,412	1,808
Amortization of intangible assets	8,847	7,837	8,027	7,299	7,028
Total adjustments	\$ 14,237	\$ 21,516	\$ 9,569	\$ 16,711	\$ 8,836
Adjusted noninterest expense (non-GAAP)	\$ 216,932	\$ 218,917	\$ 219,930	\$ 223,794	\$ 233,790
Adjusted Efficiency Ratio (Non-GAAP)	54%	50%	48%	49%	53%

# NON-GAAP RECONCILIATIONS - TANGIBLE COMMON EQUITY RATIO



# **Tangible Common Equity ("TCE") Ratio**

		1Q23	2Q23
Tangible common equity (non-GAAP)		\$ 3,216,295	\$ 3,264,648
Total assets (GAAP) Less:		44,923,827	44,940,332
Intangible assets		2,032,709	2,025,362
Tangible asset (non-GAAP)		\$ 42,891,118	\$ 42,914,970
	TCE Ratio (Non-GAAP)	7.5%	7.6%

# NON-GAAP RECONCILIATIONS - CAPITAL RATIOS WITH AOCI IMPACT



Tier 1 Leverage Ratio with AOCI Impact (non-GAAP)		CET 1 Risk-based Capital Ratio with AOCI Impact (non-GAAP)		Total Risk-based Capital Ratio with AOCI Impact (non-GAAP)		
	June 30, 2023		June 30, 20	23	June	30, 2023
Tier 1 capital	\$ 3,988	CET 1	\$ 3,98	Total Risk-based Capital	\$	4,780
Average Assets for leverage purposes	43,496	Risk-weighted assets	35,44	Risk-weighted Assets		35,448
Tier 1 Leverage Ratio	9.17%	CET 1 Risk-based Capital Ratio	11.25	75%		13.48%
					•	
Tier 1 capital	3,988	CET 1	3,98	Total Risk-based Capital		4,780
Plus:		Plus:		Plus:		
AOCI impact, net of tax	(662)	AOCI impact, net of tax	(66	AOCI impact, net of tax		(662)
Adjusted Tier 1 capital with AOCI impact	3,327	Adjusted CET 1 with AOCI impact	3,32	Adjusted total risk-based capital with AOCI impact		4,118
Average assets for leverage purposes	43,496	Risk-weighted assets	35,44	Risk-weighted assets		35,448
Plus:		Plus:		Plus:		
Unrealized losses (currently excluded from leverage assets)	(832)	Adjustments for risk-weighted assets	(19	Adjustments for risk-weighted assets		(193)
Adjusted average assets for leverage purposes	42,664	Adjusted risk-weighted assets CET 1 Risk-based Capital Ratio with AOCI Impact (non-	35,25	Adjusted risk-weighted assets Total Risk-based Capital Ratio with AOCI Impact (non-		35,254
Tier 1 Leverage Ratio with AOCI Impact (non-GAAP)	7.80%	GAAP)	9.44	GAAP)		11.68%

Tier 1 Leverage, CET 1 Risk-based Capital and Total Risk-based Capital Ratios as of June 30, 2023 are preliminary.

# EARNINGS PRESENTATION END NOTES



#### Slide 5 End Notes

- Loans and deposits as of June 30, 2023; excludes \$2.0B of loans and \$3.5B of deposits from national lines of business and brokered deposits.
- Country GDP as of 2022; State GDP as of 1Q23
- Sources: S&P Global, International Monetary Fund, US Bureau of Economic Analysis

#### Slide 10 End Notes

(1) The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets. The tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income; other adjusted figures presented are also Non-GAAP financial measures that exclude the impact of merger, branch consolidation and severance related expenses and gain on sales of securities - See reconciliation of GAAP to Non-GAAP measures in Appendix.

#### Slide 11 End Notes

- (1) Adjusted figures exclude the impact of merger, branch consolidation and severance related expense; Core net interest income excluding loan accretion and net deferred fees on PPP is also a non-GAAP financial measure; Adjusted efficiency ratio is calculated by taking the noninterest expense excluding merger, branch consolidation and severance related expense and amortization of intangible assets See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (2) Adjusted PPNR, PPNR ROAA and PPNR per weighted average diluted share are Non-GAAP financial measures that exclude the impact of merger, branch consolidation and severance related expense See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (3) Tax equivalent NIM is a Non-GAAP financial measure See reconciliation of GAAP to Non-GAAP measures in Appendix.

#### Slide 12 End Notes

(1) Adjusted PPNR per weighted average diluted shares; this is a Non-GAAP financial measure that excludes the impact of merger, branch consolidation and severance related expense and gain on sale of securities - See reconciliation of GAAP to Non-GAAP measures in Appendix.

#### Slide 13 End Notes

- (1) Tax equivalent NIM is a Non-GAAP financial measure See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (2) Accretion includes PPP loans deferred fees and loan discount accretion.
- (3) Tax equivalent

#### **Slide 14 End Notes**

- (1) 1Q22, 2Q22 and 3Q 2022 loan production excludes production by legacy ACBI from March ~ July 2022 (pre-core system conversion); 1Q22 loan portfolio growth excludes acquisition date loan balances acquired from ACBI.
- (2) 1Q19 loan production excludes production from National Bank of Commerce ("NBC"); National Commerce Corporation, the holding company of NBC, was acquired by CenterState in 2Q 2019.
- (3) Excludes loans held for sale and PPP; loan production indicates committed balance total; loan portfolio growth indicates quarter-over-quarter loan ending balance growth, excluding loans held for sale and PPP.
- (4) The combined historical information referred to in this presentation as the "Combined Business Basis" presented is based on the reported GAAP results of the Company and CenterState for the applicable periods without adjustments and the information included in this release has not been prepared in accordance with Article 11 of Regulation S-X, and therefore does not reflect any of the proforma adjustments that would be required thereby. All Combined Business Basis financial information should be reviewed in connection the historical information of the Company and CenterState, as applicable. The combined historical information excludes ACBI.

# **EARNINGS PRESENTATION END NOTES**



#### Slide 16 End Notes

(1) Excludes loans held for sale and PPP loans.

#### **Slide 17 End Notes**

- (1) CDL includes residential construction, commercial construction, and all land development loans.
- (2) Investor CRE includes nonowner-occupied CRE and other income producing property.
- (3) Excludes SELF loans acquired from ACBI.

#### Slide 18 End Notes

- † Core deposits defined as non-time deposits
- (1) Source: S&P Global Market Intelligence; 2Q23 MRQs available as of July 26, 2023; Peers as disclosed in the most recent SSB proxy statement.

#### **Slide 21 End Notes**

- (1) Review consists of all loans over \$1 million; Substantially all loans reviewed in the \$1 million to \$1.5 million population were 50 thousand square feet or smaller and were not located in a Central Business District.
- (2) Weighted average DSC information from the Company's December 31, 2022 stress test using commitment balances, totaling approximately \$6 billion; excludes loans below \$1.5 million, unless part of a larger relationship; Weighted average LTV as of June 30, 2023

#### Slide 22 End Notes

- (1) Includes loan types representing 2% or more of investor CRE portfolio; based on the total portfolio of \$8.5 billion, excluding 1-4 family rental properties and agricultural loans.
- (2) Weighted average DSC information from the Company's December 31, 2022 stress test using commitment balances, totaling approximately \$6 billion; excludes loans below \$1.5 million, unless part of a larger relationship; Weighted average LTV as of June 30, 2023
- (3) Represents % of each loan type balance.

#### **Slide 23 End Notes**

(1) Including agricultural and 1-4 family rental properties loans

#### Slide 24 End Notes

- (1) By net book balance
- (2) LTV calculated using most recent appraisal and based on loan amount

#### **Slide 26 End Notes**

(1) Unamortized discount on acquired loans was \$59 million, \$65 million, \$72 million, \$80 million, and \$89 million for the quarters ended June 30, 2023, March 31, 2023, December 31, 2022, September 30, 2022, and June 30, 2022, respectively.

#### **Slide 28 End Notes**

- (1) The tangible measures are non-GAAP measures and exclude the effect of period end intangible assets See reconciliation of GAAP to Non-GAAP measures in Appendix.
- (2) Preliminary

# **EARNINGS PRESENTATION END NOTES**



#### Slide 29 End Notes

- (1) The tangible measures are non-GAAP measures and exclude the effect of period end intangible assets See reconciliation of GAAP to Non-GAAP measures in Appendix.
- AOCI represents accumulated other comprehensive income.
- As permitted, SouthState elected to exclude AOCI related to both available for sale ("AFS) securities and benefit plans from Tier 1, Common Equity Tier 1 ("CET 1") and Total Risk-based Capital ratios with AOCI Impact are non-GAAP measures that include the effect of unrealized losses for AFS securities, tax effected at 24.91%, as of June 30, 2023 in Tier 1, CET 1 and Total Risk-based Capital, average assets for leverage purposes and risk-weighted assets. See non-GAAP reconciliations in the Appendix.

#### **Slide 31 End Notes**

- (1) Internal policy limit: 15% of total deposits
- (2) Uninsured/uncollateralized amounts are estimates and are based on the same methodologies and assumptions used for the Bank's regulatory reporting requirements by the FDIC for the Call Report.
- (3) Percentages using month-to-date average balance of top relationships over quarter-to-date average total deposits as of June 30, 2023

#### Slide 32 End Notes

- † Investment portfolio excludes non-marketable equity.
- (1) MBS issued by U.S. government agencies or sponsored enterprises (commercial and residential collateral)
- (2) Investment securities yield include non-marketable equity and trading securities.
- (3) Excludes principal receivable balance as of June 30, 2023.
- (4) Based on current par value

#### Slide 33 End Notes

- (1) Total revenue and noninterest income are adjusted by gains or losses on sales of securities and tax equivalent adjustments; Tax equivalent NIM, efficiency ratio and adjusted efficiency ratio are Non-GAAP financial measures; Adjusted Efficiency Ratio excludes the impact of merger, branch consolidation and severance related expense, gain on sales of securities, and amortization expense on intangible assets, as applicable See Current & Historical Efficiency Ratios and Net Interest Margin reconciliation in Appendix.
- (2) Annualized

#### **Slide 34 End Notes**

(1) Includes pipeline, LHFS and MBS forwards.

#### Slide 35 End Notes

- (1) The combined historical information referred to in this presentation as the "Combined Business Basis" presented is based on the reported GAAP results of the Company and CenterState for the applicable periods without adjustments and the information included in this release has not been prepared in accordance with Article 11 of Regulation S-X, and therefore does not reflect any of the pro forma adjustments that would be required thereby. All Combined Business Basis financial information should be reviewed in connection the historical information of the Company and CenterState, as applicable. The combined historical information excludes ACBI.
- (2) As a result of the conversion of legacy CenterState's core system to the Company's core system completed in 2Q 2021, several loans were reclassified to conform with the Company's loan segmentation, most notably residential investment loans which were reclassed from consumer R/E to investor commercial real estate category. Consumer R/E loans as of 1Q20, therefore, were reported based on the pre-reclassification figures. The Company estimated re-classifications for the 2Q20 from 1Q20 and for the 1Q20 from 4Q19 growth percentages for the comparison purposes.

#### **Slide 36 End Notes**

(1) Interest on centrally-cleared variation margin (expense or income) is included in ARC revenue within Correspondent Banking and Capital Markets Income.

# SouthState