## Earnings Call 2Q 2023

July 28, 2023

## DISCLAIMER



 "possible" and variations of such words and similar expressions are intended to identify such forward-looking statements.































 statements.

 statements.

## SouthState Corporation Overview of Franchise ${ }^{(1)}$



## \$45 <br> Billion in assets

## BEST-IN-STATE BANKS <br> Forbes <br> 2023 <br> owered by statis

AMERCCNBMNKRR

## \$32

Billion in loans
\$37
Billion in deposits
\$5.9
Billion market cap

## The SouthStateWay CULTURAL CORNERSTONES

The WHY To invest in the entrepreneurial spirit, pursue excellence and inspire a greater purpose.


Leadership

## The HOW

Core Values

[^0]POSITIONED FOR THE FUTURE IN THE BEST GROWTH MARKETS IN AMERICA


## PANDEMIC ACCELERATES POPULATION AND INCOME MIGRATION

 TO THE SOUTHU.S. NET DOMESTIC MIGRATION DURING COVID: APRIL 1, 2020 TO JULY 1, 2022


Net Gain/Loss in State Adjusted Gross Income Due to Domestic Migration

| \#1 | Florida | \$39.2B |
| :--- | ---: | ---: |
| \#4 | North Carolina | \$4.5B |
| \#6 | South Carolina | \$4.2B |
| \#12 | Georgia | \$1.3B |
| \#15 | Alabama | $\$ 0.7 B$ |
| \#44 | Virginia | $-\$ 1.9 B$ |

## Net Domestic Migration <br> in SouthState Footprint

| Florida | 622,476 |
| :--- | ---: |
| North Carolina | 211,867 |
| South Carolina | 165,948 |
| Georgia | 128,089 |
| Alabama | 65,355 |
| Virginia | $-29,775$ |
| TOTAL | $\mathbf{1 , 1 6 3 , 9 6 0}$ |

SOUTHEAST'S BOOMING AUTOMOTIVE INDUSTRY


- High growth markets
- Granular, low-cost core deposit base
- Diversified revenue streams
- Strong credit quality and disciplined underwriting
- Energetic and experienced management team with entrepreneurial ownership culture
- True alternative to the largest banks with capital markets platform and upgraded technology solutions


## Quarterly Results

|  | 1Q23 |  | 2Q23 |  |
| :---: | :---: | :---: | :---: | :---: |
| GAAP |  |  |  |  |
| Net Income | \$ | 139.9 | \$ | 123.4 |
| EPS (Diluted) | \$ | 1.83 | \$ | 1.62 |
| Return on Average Assets |  | 1.29 \% |  | 1.11 \% |
| Non-GAAP ${ }^{(1)}$ |  |  |  |  |
| Return on Average Tangible Common Equity |  | 18.8 \% |  | 15.8 \% |
| Non-GAAP, Adjusted ${ }^{(1)}$ |  |  |  |  |
| Net Income | \$ | 147.2 | \$ | 124.9 |
| EPS (Diluted) | \$ | 1.93 | \$ | 1.63 |
| Return on Average Assets |  | 1.35 \% |  | 1.12 \% |
| Return on Average Tangible Common Equity |  | 19.8 \% |  | 16.0 \% |

- Reported Diluted Earnings per Share ("EPS") of \$1.62 and adjusted Diluted EPS (non-GAAP) ${ }^{(1)}$ of $\$ 1.63$
- Pre-Provision Net Revenue ("PPNR")(non-GAAP) ${ }^{(2)}$ of $\$ 198.1$ million, or $1.78 \%$ PPNR ROAA (non-GAAP) ${ }^{(2)}$
- PPNR per weighted average diluted share (non-GAAP) ${ }^{(2)}$ of $\$ 2.59$
- Loans increased $\$ 841$ million, or $11 \%$ annualized
- Deposits increased $\$ 340$ million, or $4 \%$ annualized, despite a $\$ 209$ million decline in brokered CDs; excluding brokered CDs, deposits increased $\$ 549$ million, or $6 \%$ annualized, from prior quarter
- Total deposit cost of $1.11 \%$, up $0.48 \%$ from prior quarter, resulting in a $22 \%$ cycle-to-date beta
- Net interest margin, non-tax equivalent and tax equivalent (non-GAAP) ${ }^{(3)}$ of $3.62 \%$
- Efficiency ratio of 54\%; adjusted efficiency ratio (non-GAAP) ${ }^{(1)}$ of $53 \%$
- Net charge-offs of $\$ 3.3$ million, or 0.04\% annualized; Provision for Credit Losses ("PCL"), including provision for unfunded commitments, of $\$ 38.4$ million; 8 basis points build in total allowance for credit losses ("ACL") plus reserve for unfunded commitments to $1.56 \%$





## Balance Sheet

LOAN AND DEPOSIT TRENDS

Loans ${ }^{(1)}$

## Deposits

- Noninterest-bearing Checking
- MMA \& Savings


[^1]Amounts may not total due to rounding.
(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 47.

TOTAL LOAN PORTFOLIO

Loans by Type


| Loan Type | No. of Loans | Balance |  | Avg. Loan Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investor CRE | 8,618 | \$ | 9.2B | \$ | 1,066,100 |
| Consumer RE | 42,711 |  | 7.3B |  | 170,300 |
| Owner-Occupied CRE | 8,046 |  | 5.6B |  | 694,300 |
| C \& I | 19,343 |  | 5.4B |  | 277,700 |
| Constr., Dev. \& Land | 4,497 |  | 2.8B |  | 626,400 |
| Cons / Other ${ }^{(3)}$ | 46,843 |  | 1.1B |  | 23,800 |
| Total ${ }^{(3)}$ | 130,058 | \$ | 31.4B | \$ | 241,100 |

## Loan Relationships

Top 10
Represents ~ 2\% of total loans
Top 20
Represents $\sim 4 \%$ of total loans

## PREMIUM CORE+ DEPOSIT FRANCHISE



## Deposit Mix vs. Peers

$\square$ Checking Accounts $\quad$ MM \& Savings $\quad$ Time Deposits


| Total Cost of Deposits 2Q23 |  |
| :---: | :---: |
| SSB | 111 bps |
| Peer Average ${ }^{(1)}$ | 174 bps |

[^2]Dollars in billions except for average checking balances

+ \& (1) For end note descriptions, see Earnings Presentation End Notes starting on slide 47

REMAIN WELL-POSITIONED DURING CURRENT CYCLE PREVIOUS AND CURRENT RISING INTEREST RATE CYCLE



Average Fed Funds Rate

## Credit

LOAN PORTFOLIO - OFFICE EXPOSURE


- Office represents $4 \%$ of the loan portfolio
- Average loan size only $\$ 1.4$ million
- $97 \%$ located in the SouthState footprint
- Approximately $10 \%$ is located within the Central Business District ${ }^{(1)}$
- $82 \%$ of the portfolio is less than 150 K square feet ${ }^{(1)}$
- $88 \%$ mature in 2025 or later
- $59 \%$ weighted average Loan to Value ${ }^{(2)}$
- $1.64 x$ weighted average Debt Service Coverage ${ }^{(2)}$



AL\% $\quad$ FL\% $\quad$ GA\% $\quad$ NC\% $\quad$ SC\% $\quad$ VA\% $\quad$| OTHER |
| :---: |
| $\%$ |


$\$ 1.6 \quad 1.78$
$0.16 \%$
0.14\%
0.13\%
$55 \% \quad 2 \% \quad 57 \% \quad 16 \% \quad 6 \% \quad 10 \% \quad 2 \% \quad 6 \%$
$59 \% \quad 3 \% \quad 44 \% \quad 21 \% \quad 4 \% \quad 20 \% \quad 4 \% \quad 3 \%$

| Non- <br> Accrual <br> $\%^{(3)}$ | Substandard <br> \& Accruing <br> $\%^{(3)}$ | Special <br> Mention <br> $\%^{(3)}$ |
| :---: | :---: | :---: |
| $0.16 \%$ | $0.14 \%$ | $0.13 \%$ |
| $0.01 \%$ | $3.18 \%$ | $2.01 \%$ |
| $0.02 \%$ | $0.13 \%$ | $0.21 \%$ |
| $0.01 \%$ | $1.13 \%$ | $3.07 \%$ |
| $-\%$ | $0.73 \%$ | $1.08 \%$ |
| $0.14 \%$ | $0.09 \%$ | $1.65 \%$ |
| $0.01 \%$ | $0.13 \%$ | $4.19 \%$ |
| $-\%$ | $-1 \%$ | $0.14 \%$ |
| $6.79 \%$ | $4.49 \%$ | $24.49 \%$ |

$6 \% \quad 46 \% \quad 17 \% \quad 7 \% \quad 14 \% \quad 6 \% \quad 3 \%$
0.02
0.13\%
0.21\%
$4 \% \quad 18 \% \quad 12 \% \quad 12 \% \quad 39 \% \quad 10 \% \quad 5 \%$
0.018

| Non- <br> Accrual <br> $\%^{(3)}$ | Substandard <br> \& Accruing <br> $\%^{(3)}$ | Special <br> Mention <br> $\%^{(3)}$ |
| :---: | :---: | :---: |
| $0.16 \%$ | $0.14 \%$ | $0.13 \%$ |
| $0.01 \%$ | $3.18 \%$ | $2.01 \%$ |
| $0.02 \%$ | $0.13 \%$ | $0.21 \%$ |
| $0.01 \%$ | $1.13 \%$ | $3.07 \%$ |
| $-\%$ | $0.73 \%$ | $1.08 \%$ |
| $0.14 \%$ | $0.09 \%$ | $1.65 \%$ |
| $0.01 \%$ | $0.13 \%$ | $4.19 \%$ |
| $-\%$ | $-1 \%$ | $0.14 \%$ |
| $6.79 \%$ | $4.49 \%$ | $24.49 \%$ |


| $6 \%$ | $28 \%$ | $28 \%$ | $11 \%$ | $21 \%$ | $2 \%$ | $4 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $0.4 \%$ | $57 \%$ | $10 \%$ | $6 \%$ | $14 \%$ | $7 \%$ | $5 \%$ |



6\%
$1 \% \quad 24 \% \quad 23 \% \quad 9 \% \quad 22 \% \quad 16 \% \quad 5 \%$

LOAN PORTFOLIO - COMMERCIAL REAL ESTATE MATURITIES BY YEAR ${ }^{(1)}$


## LOAN PORTFOLIO - CONSUMER, RESIDENTIAL MORTGAGE AND HELOC

## Consumer, Residential Mtg and HELOC Segment



- $39 \%{ }^{(1)}$ of HELOCs are first mortgage


Wtd. Avg. Credit Score of Originations Wtd. Avq. Credit Score of Portfolio Wtd. Avg. LTV(2) Wtd. Avg. DTI of Originations

Utilization Rate


772
769
59\%
32\%
38\%

768
764
73\%
$34 \%$
N/A

| 2 223 |  |
| :---: | :---: |
| HELOC | MORTGAGE |
| 776 | 770 |
| 774 | 764 |
| $60 \%$ | $73 \%$ |
| $33 \%$ | $34 \%$ |
| $38 \%$ | N/A |

## ASSET QUALITY METRICS

- $\$ 142$ million in provision for credit losses vs. $\$ 4$ million in net charge-offs trailing four quarters
- Increased ACL plus reserve for unfunded commitments by 30 bps to $1.56 \%$ from 2Q22 to 2Q23



## Net Charge-Offs (Recoveries) to Loans

| 0.25\% |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 0.15\% |  |  |  |  |  |
| 0.05\% | 0.03\% |  | 0.01\% | 0.01\% | 0.04\% |
|  | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 |

Criticized \& Classified Asset Trends


LOSS ABSORPTION CAPACITY TREND

Provision for Credit Losses \& Net Charge-Offs (Recoveries) Total ACL ${ }^{(1)}$ plus Reserve for Unfunded Commitments


Dollars in millions
(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 47.

## Capital

## CAPITAL RATIOS

|  | 1Q23 | $2 \mathrm{Q} 23^{(2)}$ |
| :---: | :---: | :---: |
| Tangible Common Equity ${ }^{(1)}$ | 7.5 \% | 7.6 \% |
| Tier 1 Leverage | 9.1 \% | 9.2 \% |
| Tier 1 Common Equity | 11.1 \% | 11.3 \% |
| Tier 1 Risk-Based Capital | 11.1 \% | 11.3 \% |
| Total Risk-Based Capital | 13.3 \% | 13.5 \% |
| Bank CRE Concentration Ratio | 243 \% | 242 \% |
| Bank CDL Concentration Ratio | 61 \% | 60 \% |

## WELL CAPITALIZED INCLUDING AOCI IMPACT




[^3](1) For end note descriptions, see Earnings Presentation End Notes starting on slide 47.

## Appendix

## STABLE FUNDING BASE AND STRONG LIQUIDITY POSITION

Primary Contingency Funding Sources at June 30, 2023

| (in millions) | Total Available |  | Amount Used |  | Net Availability |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Cash Equivalents | \$ | 1,514 | \$ | - | \$ | 1,514 |
| Federal Home Loan Bank of Atlanta |  | 7,819 |  | 402 |  | 7,417 |
| Federal Reserve Discount Window |  | 2,406 |  | - |  | 2,406 |
| Brokered Deposits ${ }^{(1)}$ |  | 5,511 |  | 1,187 |  | 4,324 |
| Unpledged Securities, at Par |  | 4,401 |  | - |  | 4,401 |
| Total Primary Liquidity Sources | \$ | 21,651 | \$ | 1,589 | \$ | 20,062 |
| Uninsured and Uncollateralized Deposits ${ }^{(2)}$ |  |  |  |  |  | 10,732 |
| Coverage Ratio Uninsured and Uncollateralized Deposits |  |  |  |  |  | 187\% |

- 1.5 million accounts, with an average deposit size of approximately $\$ 25,000$, which is the lowest in our peer group
- Top 10 and 20 deposit relationships represent $3 \%$ and $4 \%$, respectively, of total deposits ${ }^{(3)}$
- $\$ 2.3$ billion of collateralized public funds represents $6 \%$ of total deposits; no other deposit category makes up more than $3 \%$ of total deposits
- Uninsured deposits are $34 \%$ of total deposits; uninsured and uncollateralized deposits represent $29 \%$ of total deposits ${ }^{(2)}$


## Investment Portfolio ${ }^{+}$Composition



## Investment Securities Yield ${ }^{(2)}$



## Municipal Bond Rating



- $95 \%$ of municipal portfolio is AA or higher rated
- ~\$306 million in documented ESG investments and $\sim \$ 120$ million CRA eligible investments ${ }^{(4)}$


## CURRENT \& HISTORICAL 5-QTR PERFORMANCE(1)

## Revenue Composition



## Noninterest Income



Net Interest Margin ("NIM", TE)


## Efficiency Ratio



## MORTGAGE BANKING DIVISION

## Highlights

- Mortgage banking income of $\$ 4.4$ million in 2Q 2023 compared to $\$ 4.3$ million in 1 Q 2023
- Secondary pipeline of $\$ 99$ million at 2Q 2023, as compared to $\$ 107$ million at 1Q 2023




## Mortgage Banking Income (\$mm)

## Secondary Market

Gain on Sale, net
Fair Value Change ${ }^{(1)}$
Total Secondary Market Mortgage Income MSR

Servicing Fee Income
Fair Value Change / Decay
Total MSR-Related Income
Total Mortgage Banking Income

| 2Q22 |  | 1Q23 |  | 2Q23 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 6,419 | \$ | 2,460 | \$ | 2,667 |
|  | $(1,957)$ |  | 306 |  | 192 |
| \$ | 4,462 | \$ | 2,766 | \$ | 2,859 |
| \$ | 4,076 | \$ | 4,119 | \$ | 4,166 |
|  | $(3,058)$ |  | $(2,553)$ |  | $(2,671)$ |
| \$ | 1,018 | \$ | 1,566 | \$ | 1,495 |
| \$ | 5,480 | \$ | 4,332 | \$ | 4,354 |

## RESIDENTIAL MORTGAGE PORTFOLIO

 GAIN ON SALE ("GOS") MARGIN AND INTEREST RATES

## 1,224 Financial Institution Clients



## Correspondent Revenue Breakout

$\square A R C$ Revenues, gross ieinnterest on VM $\square$ FI Revenues $\square$ Operational Revenues $\square$ Total Revenues, gross


- Provides capital markets hedging (ARC), fixed income sales, international, clearing and other services to over 1,220 financial institutions across the country


## DIGITAL TRENDS



* Consumer DDA and Savings


** Consumer Loans


Digital Deposits


| Secure Messages \& Chat |  |  |
| :---: | :---: | :---: |
| 60,000 |  |  |
| 50,000 |  |  |
| 40,000 | 39,000 | 42,000 |
|  |  | 7\% <br> Increase |
| 30,000 |  |  |
| 20,000 |  |  |
| 10,000 |  |  |
| 0 | 2Q22 | 2Q23 |

## 2009

2Q 2023


Increased deposits per branch 3.6x from 2009 to 2Q23

## NON-GAAP RECONCILIATIONS - RETURN ON AVG. TANGIBLE

 COMMON EQUITY \& PPNR RETURN ON AVG. ASSETS
## Return on Average Tangible Equity

## Net income (GAAP)

Plus:
Amortization of intangibles
Effective tax rate, excluding DTA write-off
Amortization of intangibles, net of tax

Net income plus after-tax amortization of intangibles (non-GAAP)

Average shareholders' common equity Less:
Average intangible assets
Average tangible common equity
Return on Average Tangible Common Equity (Non-GAAP)

## PPNR Return on Average Assets

PPNR, Adjusted (Non-GAAP)
Average assets


Dollars in thousands
 amortization of intangibles to GAAP basis net income.

## NON-GAAP RECONCILIATIONS - ADJUSTED NET INCOME \& ADJUSTED

 EARNINGS PER SHARE ("EPS")
## Adjusted Net Income

|  | 1Q23 |  | 2Q23 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income (GAAP) | \$ | 139,926 | \$ | 123,447 |
| Plus: |  |  |  |  |
| Securities gains, net of tax |  | (35) |  | - |
| Merger, branch consolidation and severance related expense, net of tax |  | 7,356 |  | 1,414 |
| Adjusted Net Income (Non-GAAP) | \$ | 147,247 | \$ | 124,861 |

## Adjusted EPS

|  | 1Q23 |  | 2Q23 |  |
| :---: | :---: | :---: | :---: | :---: |
| Diluted weighted-average common shares |  | 76,389 |  | 76,418 |
| Adjusted net income (non-GAAP) | \$ | 147,247 | \$ | 124,861 |
| Adjusted EPS, Diluted (Non-GAAP) | \$ | 1.93 | \$ | 1.63 |

NON-GAAP RECONCILIATIONS - ADJUSTED RETURN ON AVG. ASSETS \& AVG. TANGIBLE COMMON EQUITY

## Adjusted Return on Average Assets



NON-GAAP RECONCILIATIONS - NET INTEREST MARGIN \& CORE NET INTEREST INCOME (EXCLD. FMV \& PPP ACCRETION)

## Net Interest Margin - Tax Equivalent (Non-GAAP)

Net interest income (GAAP)
Tax equivalent adjustments
Net interest income (tax equivalent) (Non-GAAP)

Average interest earning assets
Net Interest Margin - Tax Equivalent (Non-GAAP)

| 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 |
| :---: | :---: | :---: | :---: | :---: |
| \$ 315,815 | \$ 362,334 | \$ 396,004 | \$ 381,263 | \$ 361,743 |
| 2,249 | 2,345 | 2,397 | 1,020 | 698 |
| \$ 318,064 | \$ 364,679 | \$ 398,401 | \$ 382,283 | \$ 362,441 |
| \$ 40,899,365 | \$ 40,451,174 | \$ 39,655,736 | \$ 39,409,340 | \$40,127,836 |
| 3.12\% | 3.58\% | 3.99\% | 3.93\% | 3.62\% |

## Core Net Interest Margin excluding FMV \& PPP Accretion (Non-GAAP)

Net interest income (GAAP)
Less:
Total accretion on acquired loans
Deferred fees on PPP Ioans
Core Net Interest Margin excluding FMV \& PPP Accretion (Non-GAAP)

| 2Q22 |  | 3Q22 |  | 4Q22 |  | 1Q23 |  | 2Q23 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 315,815 | \$ | 362,334 | \$ | 396,004 | \$ | 381,263 | \$ | 361,743 |
|  | 12,770 |  | 9,550 |  | 7,350 |  | 7,398 |  | 5,481 |
|  | 8 |  | - |  | - |  | - |  | - |
| \$ | 303,037 | \$ | 352,784 | \$ | 388,654 | \$ | 373,865 | \$ | 356,262 |

NON-GAAP RECONCILIATIONS - PPNR, ADJUSTED, PPNR/WEIGHTED AVG. CS \& CORRESPONDENT \& CAPITAL MARKETS INCOME (UNAUDITED)

PPNR, Adjusted \& PPNR, Adjusted per Weighted Avg. Common Shares Oustanding, Diluted

Net interest income (GAAP)
Plus:
Noninterest income
Less:
Gain on sale of securities
Total revenue, adjusted (non-GAAP) Less:
Noninterest expense
PPNR (Non-GAAP)
Plus:
Merger, branch consolidation and severance related expense Total adjustments

Weighted average common shares outstanding, diluted
PPNR, Adjusted per Weighted Avg. Common Shares Outstanding, Diluted (Non-GAAP)

| 2Q22 |
| :---: |
| SSB |
| \$ 315,815 |
| 86,756 |
| - |
| \$ 402,571 |
| 231,169 |
| \$ 171,402 |
| 5,390 |
| \$ 5,390 |
| \$ 176,792 |
| 76,094 |
| \$ 2.32 |


|  |
| :---: |
| 3Q22 <br> SSB |
| \$ 362,334 |
| 73,053 |
| 30 |
| \$ 435,357 |
| 240,433 |
| \$ 194,924 |
| 13,679 |
| \$ 13,679 |
| \$ 208,603 |
| 76,182 |
| \$ 2.74 |


| 4Q22 |
| :---: |
| SSB |
| \$ 396,004 |
| 63,392 |
| - |
| \$ 459,396 |
| 229,499 |
| \$ 229,897 |
| 1,542 |
| \$ 1,542 |
| \$ 231,439 |
| 76,327 |
| \$ 3.03 |


| 1Q23 | 2Q23 |
| :---: | :---: |
| SSB | SSB |
| \$ 381,263 | \$ 361,743 |
| 71,355 | 77,214 |
| 45 | - |
| \$ 452,573 | \$ 438,957 |
| 240,505 | 242,626 |
| \$ 212,068 | \$ 196,331 |
| 9,412 | 1,808 |
| \$ 9,412 | \$ 1,808 |
| \$ 221,480 | \$ 198,139 |
| 76,389 | 76,418 |
| \$ 2.90 | \$ 2.59 |

## Correspondent \& Capital Market Income

ARC revenues
FI revenues
Operational revenues
Total Correspondent \& Capital Market Income ands except per share data

NON-GAAP RECONCILIATIONS - CURRENT \& HISTORICAL: EFFICIENCY RATIOS (UNAUDITED)
Noninterest expense (GAAP)
Less: Amortization of intangible assets
Adjusted noninterest expense (non-GAAP)
Net interest income (GAAP)
Tax Equivalent ("TE") adjustments
Net interest income, TE (non-GAAP)
Noninterest income (GAAP)
Less: Gain on sale of securities
Adjusted noninterest income (non-GAAP)
Efficiency Ratio (Non-GAAP)
Noninterest expense (GAAP)
Less:
Merger, branch consolidation and severance related expense
Amortization of intangible assets
Total adjustments
Adjusted noninterest expense (non-GAAP)
Adjusted Efficiency Ratio (Non-GAAP)

| 2Q22 |  |
| :--- | ---: |
| $\$$ | 231,169 |
| 8,847 |  |\(\left.| \begin{array}{rr|}\hline \$ \& 222,322 <br>

\$ \& 315,815 <br>
2,249\end{array}\right]\)

| 3Q22 |  | 4Q22 |  |
| :---: | :---: | :---: | :---: |
| \$ | 240,433 | \$ | 229,499 |
|  | 7,837 |  | 8,027 |
| \$ | 232,596 | \$ | 221,472 |
| \$ | 362,334 | \$ | 396,004 |
|  | 2,345 |  | 2,397 |
| \$ | 364,679 | \$ | 398,401 |
| \$ | 73,053 | \$ | 63,392 |
|  | 30 |  | - |
| \$ | 73,023 | S | 63,392 |
|  | 53\% |  | 48\% |
| \$ | 240,433 | \$ | 229,499 |
|  | 13,679 |  | 1,542 |
|  | 7,837 |  | 8,027 |
| \$ | 21,516 | \$ | 9,569 |
| \$ | 218,917 | \$ | 219,930 |
|  | 50\% |  | 48\% |


| 1Q23 | 2Q23 |  |
| :---: | :---: | :---: |
| \$ 240,505 | \$ | 242,626 |
| 7,299 |  | 7,028 |
| \$ 233,206 | \$ | 235,598 |
| \$ 381,263 | \$ | 361,743 |
| 1,020 |  | 698 |
| \$ 382,283 | \$ | 362,441 |
| \$ 71,355 | \$ | 77,214 |
| 45 |  | - |
| \$ 71,310 | \$ | 77,214 |
| 51\% |  | 54\% |
| \$ 240,505 | \$ | 242,626 |
| 9,412 |  | 1,808 |
| 7,299 |  | 7,028 |
| \$ 16,711 | \$ | 8,836 |
| \$ 223,794 | \$ | 233,790 |
| 49\% |  | 53\% |

[^4]Tangible Common Equity ("TCE") Ratio

Tangible common equity (non-GAAP)
Total assets (GAAP)
Less:
Intangible assets
Tangible asset (non-GAAP)

|  | 1Q23 |  | 2Q23 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 3,216,295 | \$ | 3,264,648 |
|  |  | 44,923,827 |  | 44,940,332 |
|  |  | 2,032,709 |  | 2,025,362 |
|  | \$ | 42,891,118 | \$ | 42,914,970 |
| TCE Ratio (Non-GAAP) |  | 7.5\% |  | 7.6\% |

Tier 1 Leverage Ratio with AOCI Impact (non-GAAP)

Tier 1 capital
Average Assets for leverage purposes
Tier 1 Leverage Ratio

| Tier 1 capital | 3,988 |
| :---: | :---: |
| Plus: |  |
| AOCI impact, net of tax | (662) |
| Adjusted Tier 1 capital with AOCI impact | 3,327 |
| Average assets for leverage purposes | 43,496 |
| Plus: |  |
| Unrealized losses (currently excluded from leverage assets) | (832) |
| Adjusted average assets for leverage purposes | 42,664 |

Tier 1 Leverage Ratio with AOCI Impact (non-GAAP) $\qquad$

| June 30, 2023 |  |
| :---: | :---: |
| \$ | 3,988 |
|  | 43,496 |
| 9.17\% |  |
| 3,988 |  |
|  | (662) |
|  | 3,327 |
| 43,496 |  |
| (832) |  |
|  | 42,664 |
|  | 7.80\% |

CET 1 Risk-based Capital Ratio with AOCI Impact
(non-GAAP)

CET 1
Risk-weighted assets

CET 1
Plus:
AOCI impact, net of tax Adjusted CET 1 with AOCI impact

## Risk-weighted assets

Plus:
Adjustments for risk-weighted assets Adjusted risk-weighted assets Adjusted risk-weighted assets
CET 1 Risk-based Capital Ratio with AOCI Impact (non-

GAAP)


## 35,448

$\qquad$ 35254
$\qquad$

Total Risk-based Capital Ratio with AOCI Impact
(non-GAAP) (non-GAAP)

| Total Risk-based CapitalRisk-weighted Assets | June 30, 2023 |
| :---: | :---: |
|  | 4,780 |
|  | 35,448 |
| Total Risk-based Capital Ratio | 13.48\% |
| Total Risk-based Capital | 4,780 |
| Plus: |  |
| AOCI impact, net of tax | (662) |
| Adjusted total risk-based capital with AOCI impact | 4,118 |
| Risk-weighted assets | 35,448 |
| Plus: |  |
| Adjustments for risk-weighted assets | (193) |
| Adjusted risk-weighted assets | 35,254 |

Adjusted risk-weighted assets
Total Risk-based Capital Ratio with AOCI Impact (non-
GAAP)
$\qquad$

Dollars in thousands
Tier 1 Leverage, CET 1 Risk-based Capital and Total Risk-based Capital Ratios as of June 30, 2023 are preliminary.

## EARNINGS PRESENTATION END NOTES

## Slide 5 End Notes

- Loans and deposits as of June 30, 2023; excludes $\$ 2.0 \mathrm{~B}$ of loans and $\$ 3.5 \mathrm{~B}$ of deposits from national lines of business and brokered deposits.
- Country GDP as of 2022; State GDP as of 1Q23
- Sources: S\&P Global, International Monetary Fund, US Bureau of Economic Analysis


## Slide 10 End Notes

(1) The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets. The tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income; other adjusted figures presented are also Non-GAAP financial measures that exclude the impact of merger, branch consolidation and severance related expenses and gain on sales of securities - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 11 End Notes

 financial measure; Adjusted efficiency ratio is calculated by taking the noninterest expense excluding merger, branch consolidation and severance related expense and amortization of intangible assets financial measure; Adjusted efficiency ratio is calculated by taking
See reconciliation of GAAP to Non-GAAP measures in Appendix.
(2) Adjusted PPNR, PPNR ROAA and PPNR per weighted average diluted share are Non-GAAP financial measures that exclude the impact of merger, branch consolidation and severance related expense See reconciliation of GAAP to Non-GAAP measures in Appendix.
(3) Tax equivalent NIM is a Non-GAAP financial measure - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 12 End Notes

 securities - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 13 End Notes

(1) Tax equivalent NIM is a Non-GAAP financial measure - See reconciliation of GAAP to Non-GAAP measures in Appendix
(2) Accretion includes PPP loans deferred fees and loan discount accretion.
(3) Tax equivalent

## Slide 14 End Notes

 acquired from ACBI.
(2) 1Q19 loan production excludes production from National Bank of Commerce ("NBC"); National Commerce Corporation, the holding company of NBC, was acquired by CenterState in 2Q 2019.
(3) Excludes loans held for sale and PPP; loan production indicates committed balance total; loan portfolio growth indicates quarter-over-quarter loan ending balance growth, excluding loans held for sale and PPP
 applicable periods without adjustments and the information included in this release has not been prepared in accordance with Article 11 of Regulation S-X, and therefore does not reflect any of the pro forma adjustments that would be required thereby. All Combined Business Basis financial information should be reviewed in connection the historical information of the Company and CenterState, as applicable. The combined historical information excludes ACBI.

## EARNINGS PRESENTATION END NOTES

## Slide 16 End Notes

(1) Excludes loans held for sale and PPP loans.

## Slide 17 End Notes

(1) CDL includes residential construction, commercial construction, and all land development loans.
(2) Investor CRE includes nonowner-occupied CRE and other income producing property.
(3) Excludes SELF loans acquired from ACBI.

## Slide 18 End Notes

+ Core deposits defined as non-time deposits
(1) Source: S\&P Global Market Intelligence; 2 Q23 MRQs available as of July 26, 2023; Peers as disclosed in the most recent SSB proxy statement.

Slide 21 End Notes
 District.
(2) Weighted average DSC information from the Company's December 31, 2022 stress test using commitment balances, totaling approximately $\$ 6$ billion; excludes loans below $\$ 1.5$ million, unless part of a larger relationship; Weighted average LTV as of June 30, 2023

## Slide 22 End Notes

(1) Includes loan types representing $2 \%$ or more of investor CRE portfolio; based on the total portfolio of $\$ 8.5$ billion, excluding 1-4 family rental properties and agricultural loans.
 larger relationship; Weighted average LTV as of June 30, 2023
(3) Represents \% of each loan type balance.

## Slide 23 End Notes

(1) Including agricultural and 1-4 family rental properties loans

## Slide 24 End Notes

(1) By net book balance
(2) LTV calculated using most recent appraisal and based on loan amount

Slide 26 End Notes
 2022, and June 30, 2022, respectively

Slide 28 End Notes
(1) The tangible measures are non-GAAP measures and exclude the effect of period end intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix.
(2) Preliminary

## Slide 29 End Notes

(1) The tangible measures are non-GAAP measures and exclude the effect of period end intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix.
(1) AOCI represents accumulated other comprehensive income.
 1 and Total Risk-based Capital ratios with AOCI Impact are non-GAAP measures that include the effect of unrealized losses for AFS securities, tax effected at $24.91 \%$, as of June 30 , 2023 in Tier 1 , CET 1 and Total Risk-based Capital, average assets for leverage purposes and risk-weighted assets. See non-GAAP reconciliations in the Appendix

## Slide 31 End Notes

(1) Internal policy limit: $15 \%$ of total deposits
2) Uninsured/uncollateralized amounts are estimates and are based on the same methodologies and assumptions used for the Bank's regulatory reporting requirements by the FDIC for the Call Report
(3) Percentages using month-to-date average balance of top relationships over quarter-to-date average total deposits as of June 30, 2023

## Slide 32 End Notes

+ Investment portfolio excludes non-marketable equity.
(1) MBS issued by U.S. government agencies or sponsored enterprises (commercial and residential collateral)
(2) Investment securities yield include non-marketable equity and trading securities.
(3) Excludes principal receivable balance as of June 30, 2023.
(4) Based on current par value


## Slide 33 End Notes

(1) Total revenue and noninterest income are adjusted by gains or losses on sales of securities and tax equivalent adjustments; Tax equivalent NiM, efficiency ratio and adjusted efficiency ratio are NonGAAP financial measures; Adjusted Efficiency Ratio excludes the impact of merger, branch consolidation and severance related expense, gain on sales of securities, and amortization expense on intangible assets, as applicable - See Current $\&$ Historical Efficiency Ratios and Net Interest Margin reconciliation in Appendix.
(2) Annualized

## Slide 34 End Notes

(1) Includes pipeline, LHFS and MBS forwards.

## Slide 35 End Notes

(1) The combined historical information referred to in this presentation as the "Combined Business Basis" presented is based on the reported GAAP results of the Company and CenterState for the applicable periods without adjustments and the information included in this release has not been prepared in accordance with Article 11 of Regulation S - X , and therefore does not reflect any of the pro forma adjustments that would be required thereby. All Combined Business Basis financial information should be reviewed in connection the historical information of the Company and CenterState, as applicable. The combined historical information excludes ACBI
(2) As a result of the conversion of legacy CenterState's core system to the Company's core system completed in 2Q 2021, several loans were reclassified to conform with the Company's loan segmentation, most notably residential investment loans which were reclassed from consumer R/E to investor commercial real estate category. Consumer R/E loans as of $1 Q 20$, therefore, were reported based on the pre-reclassification figures. The Company estimated re-classifications for the 2Q20 from 1Q20 and for the 1Q20 from 4Q19 growth percentages for the comparison purposes

## Slide 36 End Notes

(1) Interest on centrally-cleared variation margin (expense or income) is included in ARC revenue within Correspondent Banking and Capital Markets Income

## SouthState


[^0]:    Local Market Leadership
    Our business model supports the unique character of the communities we serve and encourages decision making by the banker that is closest to the customer.
    Long-Term Horizon
    We think and act like owners and measure success over entire economic cycles. We prioritize soundness before short-term profitability and growth.

    ## Remarkable Experiences

    We will make our customers' lives better by anticipating their needs and responding with a sense of urgency. Each of us has the freedom, authority and responsibility to do the right thing for our customers.
    Meaningful and Lasting Relationships
    We communicate with candor and transparency. The relationship is more valuable than the transaction.

    ## Greater Purpose

    We enable our team members to pursue their ultimate purpose in life-their personal faith, their family, their service to community.

[^1]:    Dollars in billions

[^2]:    Data as of June 30, 2023

[^3]:    As Reported capital ratios are preliminary

[^4]:    Dollars in thousands

