# Earnings Call 1Q 2023 

April 28, 2023

## DISCLAIMER



 "possible" and variations of such words and similar expressions are intended to identify such forward-looking statements.































 statements.

 statements.

## SouthState Corporation Overview of Franchise ${ }^{(1)}$



## $\$ 5.0$

Billion market cap

## \#1 in Florida

\#3 in South Carolina
AMERicav banker
o Best Banks
ô to Work For

| TOP WORK PLACES 2023 | 及icturone Cimes-iispalch <br> SouthState is a 2023 Top Workplace! |
| :---: | :---: |
| Top 50 |  |
| Public <br> Banks 2021 | Ranked \#30 <br> by S\&P Global |
| Market intuligence |  |

16 Greenwich Excellence and Best Brand awards from Coalition Greenwich

Forbes 2022
AMERICA'S
BEST BANKS

Top 30
Forbes 100 Best Banks in America 2022

## The SouthStateWay CULTURAL CORNERSTONES

The WHY To invest in the entrepreneurial spirit, pursue excellence and inspire a greater purpose.


Leadership

## The HOW

Core Values

[^0]POSITIONED FOR THE FUTURE IN THE BEST GROWTH MARKETS IN AMERICA

U.S. NET DOMESTIC MIGRATION DURING COVID: APRIL 1, 2020 TO JULY 1, 2022


- High growth markets
- Granular, low-cost core deposit base
- Diversified revenue streams
- Strong credit quality and disciplined underwriting
- Energetic and experienced management team with entrepreneurial ownership culture
- True alternative to the largest banks with capital markets platform and upgraded technology solutions


## Quarterly Results

|  | 4Q22 |  | 1Q23 |  |
| :---: | :---: | :---: | :---: | :---: |
| GAAP |  |  |  |  |
| Net Income | \$ | 143.5 | \$ | 139.9 |
| EPS (Diluted) | \$ | 1.88 | \$ | 1.83 |
| Return on Average Assets |  | 1.28 \% |  | 1.29 \% |
| Non-GAAP ${ }^{(1)}$ |  |  |  |  |
| Return on Average Tangible Common Equity |  | 20.2 \% |  | 18.8 \% |
| Non-GAAP, Adjusted ${ }^{(1)}$ |  |  |  |  |
| Net Income | \$ | 144.7 | \$ | 147.2 |
| EPS (Diluted) | \$ | 1.90 | \$ | 1.93 |
| Return on Average Assets |  | 1.29 \% |  | 1.35 \% |
| Return on Average Tangible Common Equity |  | 20.3 \% |  | 19.8 \% |

- Reported Diluted Earnings per Share ("EPS") of \$1.83; adjusted Diluted EPS (non-GAAP) ${ }^{(1)}$ of $\$ 1.93$
- Pre-Provision Net Revenue ("PPNR")(non-GAAP) ${ }^{(2)}$ of $\$ 221.5$ million, or $2.04 \%$ PPNR ROAA (non-GAAP) ${ }^{(2)}$
- PPNR per diluted share (non-GAAP) ${ }^{(2)}$ of $\$ 2.90$, up $62 \%$ from one year ago
- Loans increased \$519 million, or 7\% annualized
- Deposits increased $\$ 51$ million, or $1 \%$ annualized, as brokered CDs increased $\$ 1.2$ billion, offset by a $\$ 400$ million decline in public funds due to expected first quarter seasonality; excluding brokered CDs, deposits declined $\$ 1.2$ billion from prior quarter
- Total deposit cost was $0.63 \%$, up 42 basis points from prior quarter
- Net interest margin (TE) (non-GAAP) ${ }^{(3)}$ of $3.93 \%$, up $1.16 \%$ from the first quarter of 2022
- Efficiency ratio of $51 \%$; adjusted efficiency ratio (non-GAAP) ${ }^{(1)}$ of $49 \%$
- Net charge-offs of $\$ 1.0$ million, or $0.01 \%$ annualized; net loan recoveries excluding DDA charge-offs; Provision for Credit Losses ("PCL"), including provision for unfunded commitments, of $\$ 33.1$ million
$\$ 3.50$






## Interest Rate Sensitivity

## PREMIUM CORE+ DEPOSIT FRANCHISE



## Deposit Mix vs. Peers



[^1]Dollars in billions except for average checking balances

+ \& (1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46

REMAIN WELL-POSITIONED DURING CURRENT CYCLE PREVIOUS AND CURRENT RISING INTEREST RATE CYCLE



Average Fed Funds Rate


Percentage Change in Net Interest Income Instantaneous Shock/Static Balance Sheet ${ }^{(1)}$


## Loan Repricing Frequency (excluding PPP)

$\square$ Fixed $\quad$ Variable $\square$ Adjustable


## Balance Sheet

LOAN AND DEPOSIT TRENDS

Loans ${ }^{(1)}$

## Deposits

| $\square$ Noninterest-bearing Checking | $\square$ Interest-bearing Checking |
| :--- | :--- |
| $\square$ MMA \& Savings | Time Deposits |




[^2]Amounts may not total due to rounding.
(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

TOTAL LOAN PORTFOLIO

Loans by Type


| Loan Type | No. of Loans | Balance |  | Avg. Loan Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investor CRE | 8,703 | \$ | 9.0B | \$ | 1,029,400 |
| Consumer RE | 42,010 |  | 6.9 B |  | 163,300 |
| Owner-Occupied CRE | 8,080 |  | 5.5B |  | 683,500 |
| C \& I | 19,179 |  | 5.3B |  | 277,000 |
| Constr., Dev. \& Land | 4,846 |  | 2.7B |  | 567,300 |
| Cons / Other ${ }^{(3)}$ | 46,812 |  | 1.1B |  | 23,400 |
| Total ${ }^{(3)}$ | 129,630 | \$ | 30.5B | \$ | 235,300 |

## Loan Relationships

Top 10
Represents ~ 2\% of total loans
Top 20
Represents $\sim 4 \%$ of total loans

LOAN PORTFOLIO - OFFICE EXPOSURE

State


## Granular and Diversified Office Portfolio

- Office represents $4 \%$ of the loan portfolio
- Average loan size only $\$ 1.4$ million
- $97 \%$ located in the SouthState footprint
- Approximately $10 \%$ is located within the Central Business District ${ }^{(1)}$
- $82 \%$ of the portfolio is less than 150 K square feet ${ }^{(1)}$
- $88 \%$ does not mature until 2025 or after
- $59 \%$ weighted average Loan to Value ${ }^{(2)}$
- $1.64 x$ weighted average Debt Service Coverage ${ }^{(2)}$


## ASSET QUALITY METRICS

- $\$ 123$ million in provision for credit losses vs. $\$ 3$ million in net charge-offs trailing four quarters
- Increased ACL plus reserve for unfunded commitments by 23 bps to $1.48 \%$ from 1 Q 22 to 1Q23



## Net Charge-Offs (Recoveries) to Loans



Criticized \& Classified Asset Trends


## LOSS ABSORPTION CAPACITY TREND

Provision for Credit Losses \& Net Charge-Offs (Recoveries) Total ACL ${ }^{(1)}$ plus Reserve for Unfunded Commitments


## CAPITAL RATIOS

|  | 4Q22 | 1Q23(2) |
| :--- | :---: | :---: |
| Tangible Common Equity(1) | $7.2 \%$ | $\mathbf{7 . 5} \%$ |
| Tier 1 Leverage | $8.7 \%$ | $\mathbf{9 . 1} \%$ |
| Tier 1 Common Equity | $11.0 \%$ | $\mathbf{1 1 . 1} \%$ |
| Tier 1 Risk-Based Capital | $11.0 \%$ | $\mathbf{1 1 . 1} \%$ |
| Total Risk-Based Capital | $13.0 \%$ | $\mathbf{1 3 . 3} \%$ |
| Bank CRE Concentration Ratio | $249 \%$ | $\mathbf{2 4 3} \%$ |
| Bank CDL Concentration Ratio | $65 \%$ | $\mathbf{6 1} \%$ |

## Liquidity \& Capital

## STABLE FUNDING BASE AND STRONG LIQUIDITY POSITION

Primary Contingency Funding Sources at March 31, 2023

| (in millions) | Total Available |  | Amount Used |  | Net <br> Availability |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Cash Equivalents | \$ | 1,997 | \$ | - | \$ | 1,997 |
| Federal Home Loan Bank of Atlanta |  | 6,896 |  | 902 |  | 5,994 |
| Federal Reserve Discount Window |  | 2,525 |  | - |  | 2,525 |
| Brokered Deposits ${ }^{(1)}$ |  | 5,460 |  | 1,396 |  | 4,064 |
| Unpledged Securities, at Par |  | 4,515 |  | - |  | 4,515 |
| Total Primary Liquidity Sources | \$ | 21,393 | \$ | 2,298 | \$ | 19,095 |
| Uninsured and Uncollateralized Deposits ${ }^{(2)}$ |  |  |  |  |  | 10,837 |
| Coverage Ratio Uninsured and Uncollateralized Deposits |  |  |  |  |  | 176\% |

- 1.5 million accounts, with an average deposit size of approximately $\$ 24,000$, which is the lowest in our peer group
- Top 10 and 20 deposit relationships represent $3 \%$ and $4 \%$, respectively, of total deposits ${ }^{(3)}$
- $\$ 2.3$ billion of collateralized public funds represents $6 \%$ of total deposits; no other deposit category makes up more than $3 \%$ of total deposits
- Uninsured deposits are 35\% of total deposits; uninsured and uncollateralized deposits represent $30 \%$ of total deposits ${ }^{(2)}$


## WELL CAPITALIZED INCLUDING AOCI IMPACT

## TCE Ratio ${ }^{(1)}$

### 14.00\%

12.00\%
10.00\%
8.00\%
6.00\%
4.00\%
2.00\%
0.00\%


CET 1 Risk-based Capital Ratio


Tier 1 Leverage Ratio


Total Risk-based Capital Ratio 13.30\%


As Reported capital ratios are preliminary.
(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

## Investment Portfolio ${ }^{+}$Composition



## Investment Securities Yield ${ }^{(2)}$



## Municipal Bond Rating



- $95 \%$ of municipal portfolio is AA or higher rated
- $\sim \$ 306$ million in documented ESG investments and $\sim \$ 121$ million CRA eligible investments ${ }^{(4)}$


## Appendix


$56 \%$
$2 \% \quad 55 \% \quad 17 \% \quad 8 \% \quad 10 \% \quad 2 \% \quad 6 \%$

- \%
$0.35 \%$
0.13\%

| Retail |
| :---: |
| Office |


| Warehouse / Industrial | 987 | 1.3 | 1.73 |
| :---: | :---: | :---: | :---: |
| Hotel | 984 | 4.2 | 1.90 |


| Hotel | 984 | 4.2 | 1.90 | $59 \%$ |
| :---: | :---: | :---: | :---: | :---: |
| Multifamily | 761 | 1.7 | 1.47 | $58 \%$ |
| Medical | 495 | 1.6 | 1.84 | $59 \%$ |
| Other | 494 | 1.1 | 1.52 | $60 \%$ |
| Self Storage | 363 | 3.2 | 1.64 | $58 \%$ |
| Nursing Home | 198 | 3.5 | 2.00 | $59 \%$ |

## LOAN PORTFOLIO - CONSUMER, RESIDENTIAL MORTGAGE AND HELOC

## Consumer, Residential Mtg and HELOC Segment



- $41 \%{ }^{(1)}$ of HELOCs are first mortgage

| Credit Indicator | 4Q22 |  | 1Q23 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | HELOC | MORTGAGE | HELOC | MORTGAGE |
| Wtd. Avg. Credit Score of Originations | 774 | 774 | 772 | 768 |
| Wtd. Avq. Credit Score of Portfolio | 772 | 764 | 769 | 764 |
| Wtd. Avg. LTV(2) | 59\% | 77\% | 59\% | 73\% |
| Wtd. Avg. DTI of Originations | 31\% | 33\% | 32\% | 34\% |
| Utilization Rate | 38\% | N/A | 38\% | N/A |

## CURRENT \& HISTORICAL 5-QTR PERFORMANCE(1)

## Revenue Composition



## Noninterest Income

Noninterest Income $\quad$ Noninterest Income / Avg. Assets ${ }^{(2)}$


Net Interest Margin ("NIM", TE)


## Efficiency Ratio



## MORTGAGE BANKING DIVISION

## Highlights

- Mortgage banking income of $\$ 4.3$ million in 1Q 2023 compared to (\$545) thousand in 4Q 2022
- Secondary pipeline of $\$ 107$ million at 1 Q 2023 , as compared to $\$ 39$ million at 4Q 2022

Gain on Sale Margin



## Mortgage Banking Income (\$mm)

Secondary Market
Gain on Sale, net
Fair Value Change ${ }^{(1)}$
Total Secondary Market Mortgage Income
MSR
Servicing Fee Income
Fair Value Change / Decay
Total MSR-Related Income
Total Mortgage Banking Income

| 1Q22 |  | 4Q22 |  | 1Q23 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 14,381 | \$ | 460 | \$ | 2,460 |
|  | $(6,383)$ |  | 317 |  | 306 |
| \$ | 7,998 | \$ | 777 | \$ | 2,766 |
| \$ | 3,837 | \$ | 4,160 | \$ | 4,119 |
|  | $(1,241)$ |  | $(5,482)$ |  | $(2,553)$ |
| \$ | 2,596 | \$ | $(1,322)$ | \$ | 1,566 |
| \$ | 10,594 | \$ | (545) | \$ | 4,332 |

(1) For end note descriptions, see Earnings Presentation End Notes starting on slide 46.

## RESIDENTIAL MORTGAGE PORTFOLIO

 GAIN ON SALE ("GOS") MARGIN AND INTEREST RATES

## 1,201 Financial Institution Clients



## Correspondent Revenue Breakout

$\square A R C$ Revenues, gross inisterest on VM $\square$ FI Revenues $\square$ Operational Revenues $\square$ Total Revenues, gross


- Provides capital markets hedging (ARC), fixed income sales, international, clearing and other services to over 1,200 financial institutions across the country


## DIGITAL TRENDS



* Consumer DDA and Savings


** Consumer Loans


Secure Messages $\boldsymbol{\&}$ Chat


## 2009

1Q 2023


Increased deposits per branch 3.6x from 2009 to 1Q23

## NON-GAAP RECONCILIATIONS - RETURN ON AVG. TANGIBLE

 COMMON EQUITY \& PPNR RETURN ON AVG. ASSETS| Return on Average Tangible Equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4Q22 |  | 1Q23 |  |
| Net income (GAAP) | \$ | 143,502 | \$ | 139,926 |
| Plus: |  |  |  |  |
| Amortization of intangibles |  | 8,027 |  | 7,299 |
| Effective tax rate, excluding DTA write-off |  | 21 \% |  | 22 \% |
| Amortization of intangibles, net of tax |  | 6,303 |  | 5,705 |
| Net income plus after-tax amortization of intangibles (non-GAAP) | \$ | 149,805 | \$ | 145,631 |
| Average shareholders' common equity | \$ | 4,991,584 | \$ | 5,177,048 |
| Less: |  |  |  |  |
| Average intangible assets |  | 2,044,469 |  | 2,036,661 |
| Average tangible common equity | \$ | 2,947,115 | \$ | 3,140,387 |
| Return on Average Tangible Common Equity (Non-GAAP) |  | 20.2\% |  | 18.8\% |

PPNR Return on Average Assets


Dollars in thousands
The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets; the tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income.

## NON-GAAP RECONCILIATIONS - ADJUSTED NET INCOME \& ADJUSTED

 EARNINGS PER SHARE ("EPS")
## Adjusted Net Income

|  | 4Q22 |  | 1Q23 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income (GAAP) | \$ | 143,502 | \$ | 139,926 |
| Plus: |  |  |  |  |
| Securities gains, net of tax |  | - |  | (35) |
| Merger, branch consolidation and severance related expense, net of tax |  | 1,211 |  | 7,356 |
| Adjusted Net Income (Non-GAAP) | \$ | 144,713 | \$ | 147,247 |

Adjusted EPS

|  | 4Q22 |  | 1Q23 |  |
| :---: | :---: | :---: | :---: | :---: |
| Diluted weighted-average common shares |  | 76,327 |  | 76,389 |
| Adjusted net income (non-GAAP) | \$ | 144,713 | \$ | 147,247 |
| Adjusted EPS, Diluted (Non-GAAP) | \$ | 1.90 | \$ | 1.93 |

NON-GAAP RECONCILIATIONS - ADJUSTED RETURN ON AVG. ASSETS \& AVG. TANGIBLE COMMON EQUITY

## Adjusted Return on Average Assets

Adjusted net income (non-GAAP)
Total average assets

| 4Q22 |  | 1Q23 |  |
| ---: | ---: | ---: | ---: |
| $\$$ | 144,713 | $\$$ | 147,247 |
|  |  |  |  |
|  | $44,429,894$ |  | $44,104,478$ |

## Adjusted Return on Average Tangible Common Equity

Adjusted net income (non-GAAP)
Plus:
Amortization of intangibles, net of tax
Adjusted net income plus after-tax amortization of intangibles (non-GAAP)
Average tangible common equity
Adjusted Return on Average Tangible Common Equity (Non-GAAP)

| 4Q22 |  | 1Q23 |  |
| :--- | ---: | ---: | ---: |
| $\$$ | 144,713 | $\$$ | 147,247 |
|  | 6,303 |  | 5,705 |
| $\$$ | 151,016 | $\$$ | 152,952 |
|  |  |  |  |
|  | $2,947,115$ | $\$$ | $3,140,387$ |

NON-GAAP RECONCILIATIONS - NET INTEREST MARGIN \& CORE NET INTEREST INCOME (EXCLD. FMV \& PPP ACCRETION)

Net Interest Margin - Tax Equivalent (Non-GAAP)
Net interest income (GAAP)
Tax equivalent adjustments
Net interest income (tax equivalent) (Non-GAAP)
Average interest earning assets

$$
\text { Net Interest Margin - Tax Equivalent (Non-GAAP) }
$$

| 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 |
| :---: | :---: | :---: | :---: | :---: |
| \$ 261,518 | \$ 315,815 | \$ 362,334 | \$ 396,004 | \$ 381,263 |
| 1,885 | 2,249 | 2,345 | 2,397 | 1,020 |
| \$ 263,403 | \$ 318,064 | \$ 364,679 | \$ 398,401 | \$ 382,283 |
| \$ 38,564,661 | \$ 40,899,365 | \$ 40,451,174 | \$ 39,655,736 | \$ 39,409,340 |
| 2.77\% | 3.12\% | 3.58\% | 3.99\% | 3.93\% |

Core Net Interest Margin excluding FMV \& PPP Accretion (Non-GAAP)

```
Net interest income (GAAP)
Less:
```

Total accretion on acquired loans
Deferred fees on PPP Ioans
Core Net Interest Margin excluding FMV \& PPP Accretion (Non-GAAP)

| 1Q22 |  | 2Q22 |  | 3Q22 |  | 1Q23 |  | 1Q23 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 261,518 | \$ | 315,815 | \$ | 362,334 | \$ | 396,004 | \$ | 381,263 |
|  | 6,741 |  | 12,770 |  | 9,550 |  | 7,350 |  | 7,398 |
|  | 983 |  | 8 |  | - |  | - |  | - |
| \$ | 253,794 | \$ | 303,037 | \$ | 352,784 | \$ | 388,654 | \$ | 373,865 |

NON-GAAP RECONCILIATIONS - PPNR, ADJUSTED, PPNR/WEIGHTED AVG. CS \& CORRESPONDENT \& CAPITAL MARKETS INCOME (UNAUDITED)

PPNR, Adjusted \& PPNR, Adjusted per Weighted Avg. Common Shares Oustanding, Diluted

```
Net interest income (GAAP)
    Plus:
        Noninterest income
        Less:
    Gain on sale of securities
Total revenue, adjusted (non-GAAP)
    Total r
    Noninterest expense
    PPNR (Non-GAAP)
    Plus:
        Merger, branch consolidation and severance related expense
        Total adjustments
```

        Weighted average common shares outstanding, diluted
    PPNR, Adjusted per Weighted Avg. Common Shares Outstanding, Diluted (Non-GAAP)

| 1Q22 | 2Q22 |
| :---: | :---: |
| SSB | SSB |
| \$ 261,518 | \$ 315,815 |
| 86,046 | 86,756 |
| - | - |
| \$ 347,564 | \$ 402,571 |
| 228,600 | 231,169 |
| \$ 118,964 | \$ 171,402 |
| 10,276 | 5,390 |
| \$ 10,276 | \$ 5,390 |
| \$ 129,240 | \$ 176,792 |
| 72,111 | 76,094 |
| \$ 1.79 | \$ 2.32 |


| 3Q22 | 4Q22 | 1Q23 |
| :---: | :---: | :---: |
| SSB | SSB | SSB |
| \$ 362,334 | \$ 396,004 | \$ 381,263 |
| 73,053 | 63,392 | 71,355 |
| 30 | - | 45 |
| \$ 435,357 | \$ 459,396 | \$ 452,573 |
| 240,433 | 229,499 | 240,505 |
| \$ 194,924 | \$ 229,897 | \$ 212,068 |
| 13,679 | 1,542 | 9,412 |
| \$ 13,679 | \$ 1,542 | \$ 9,412 |
| \$ 208,603 | \$ 231,439 | \$ 221,480 |
| 76,182 | 76,327 | 76,389 |
| \$ 2.74 | \$ 3.03 | \$ 2.90 |

## Correspondent \& Capital Market Income

ARC revenues
FI revenues
Operational revenues

| 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 |
| :---: | :---: | :---: | :---: | :---: |
| SSB | SSB | SSB | SSB | SSB |
| \$ 15,106 | \$ 13,389 | \$ 5,102 | \$ $(1,083)$ | \$ 3,588 |
| 10,697 | 10,151 | 9,201 | 6,238 | 7,012 |
| 2,147 | 2,528 | 2,124 | 3,154 | 2,994 |
| \$ 27,950 | \$ 26,068 | \$ 16,427 | \$ 8,309 | \$ 13,594 |

[^3]NON-GAAP RECONCILIATIONS - CURRENT \& HISTORICAL: EFFICIENCY RATIOS (UNAUDITED)
Noninterest expense (GAAP)
Less: Amortization of intangible assets
Adjusted noninterest expense (non-GAAP)
Net interest income (GAAP)
Tax Equivalent ("TE") adjustments
Net interest income, TE (non-GAAP)
Noninterest income (GAAP)
Less: Gain on sale of securities
Adjusted noninterest income (non-GAAP)
Efficiency Ratio (Non-GAAP)
Noninterest expense (GAAP)
Less:
Merger, branch consolidation and severance related expense
Amortization of intangible assets
Total adjustments
Adjusted noninterest expense (non-GAAP)

| 1Q22 |  |
| :--- | ---: |
| $\$$ | 228,600 <br> 8,494 |
| $\$$ | 220,106 |
| $\$$ | 261,518 |
| 1,885 |  |$|$


| 2Q22 |  |
| :---: | :---: |
| \$ | 231,169 |
|  | 8,847 |
| \$ | 222,322 |
| \$ | 315,815 |
|  | 2,249 |
| \$ | 318,064 |
| \$ | 86,756 |
|  | - |
| \$ | 86,756 |
|  | 55\% |
| \$ | 231,169 |
|  | 5,390 |
|  | 8,847 |
| \$ | 14,237 |
| \$ | 216,932 |
|  | 54\% |


| 3Q22 |  |
| :---: | :---: |
| \$ | 240,433 |
|  | 7,837 |
| \$ | 232,596 |
| \$ | 362,334 |
|  | 2,345 |
| \$ | 364,679 |
| \$ | 73,053 |
|  | 30 |
| \$ | 73,023 |
|  | 53\% |
| \$ | 240,433 |
|  | 13,679 |
|  | 7,837 |
| \$ | 21,516 |
| \$ | 218,917 |
|  | 50\% |



[^4]Tangible Common Equity ("TCE") Ratio
Tangible common equity (non-GAAP)

Total assets (GAAP)
Less:
Intangible assets
Tangible asset (non-GAAP)

|  | 4Q22 |  | 1Q23 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 3,035,371 | \$ | 3,216,295 |
|  |  | 43,918,696 |  | 44,923,827 |
|  |  | 2,039,556 |  | 2,032,709 |
|  | \$ | 41,879,140 | \$ | 42,891,118 |
| TCE Ratio (Non-GAAP) |  | 7.2\% |  | 7.5\% |

Tier 1 Leverage Ratio with AOCI Impact (non-GAAP)
Tier 1 capital
Average Assets for leverage purposes

Average Assets for leverage purposes
Tier 1 Leverage Ratio

| Tier 1 capital | 3,891 |
| :---: | :---: |
| Plus: |  |
| AOCI impact, net of tax | (613) |
| Adjusted Tier 1 capital with AOCI impact | 3,278 |
| Average assets for leverage purposes | 42,985 |
| Plus: |  |
| Unrealized losses (currently excluded from leverage assets) | (852) |
| Adjusted average assets for leverage purposes | 42,133 |

Adjusted average assets for leverage purposes
Tier 1 Leverage Ratio with AOCI Impact (non-GAAP)

CET 1 Risk-based Capital Ratio with AOCI Impact (non-GAAP)

CET 1
Risk-weighted assets

## Risk-weighted assets

Plus:
Adjustments for risk-weighted assets Adjusted risk-weighted assets
CET 1 Risk-based Capital Ratio with AOCI Impact (nonCET 1 Risk-based Capital Ratio with AOCI Impact (non-


$\qquad$

Total Risk-based Capital Ratio with AOCI Impact (non-GAAP)

| Total Risk-based CapitalRisk-weighted Assets | March 31, 2023 |
| :---: | :---: |
|  | \$ 4,648 |
|  | 34,950 |
| Total Risk-based Capital Ratio | 13.30\% |
| Total Risk-based Capital | 4,648 |
| Plus: |  |
| AOCI impact, net of tax | (613) |
| Adjusted total risk-based capital with AOCI impact | 4,035 |
| Risk-weighted assets | 34,950 |
| Plus: |  |
| Adjustments for risk-weighted assets | (174) |
| Adjusted risk-weighted assets | 34,776 |

Adjusted risk-weighted assets
Total Risk-based Capital Ratio with AOCI Impact (non-

GAAP)
$\qquad$

Dollars in thousands
Tier 1 Leverage, CET 1 Risk-based Capital and Total Risk-based Capital Ratios as of March 31, 2023 are preliminary.

## Slide 5 End Notes

- Loans and deposits as of $3 / 31 / 23$; excludes $\$ 2.0 B$ of loans and $\$ 3.7 B$ of deposits from internal accounts and national lines of business
- Country GDP as of 2022; State GDP as of 4Q22
- Sources: S\&P Global, International Monetary Fund, US Bureau of Economic Analysis


## Slide 9 End Notes

(1) The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets. The tangible returns on equity and common equity measures also add back the after-tax amortization of intangibles to GAAP basis net income; other adjusted figures presented are also Non-GAAP financial measures that exclude the impact of merger, branch consolidation and severance related expenses and gain on sales of securities - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 10 End Notes

 fees on PPP is also a non-GAAP financial measure; Adjusted efficiency ratio is calculated by taking the noninterest expense excluding merger, branch consolidation and severance related expense, gain fees on PPP is also a non-GAAP financial measure; Adjusted efficiency ratio is calculated by taking the noninterest expense
on sales of securities, and amortization of intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix.
(2) Adjusted PPNR, PPNR ROAA and PPNR per weighted average diluted share are Non-GAAP financial measures that exclude the impact of merger, branch consolidation and severance related expense and gain on sales of securities - See reconciliation of GAAP to Non-GAAP measures in Appendix.
(3) Tax equivalent NIM is a Non-GAAP financial measure - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 11 End Notes

 securities - See reconciliation of GAAP to Non-GAAP measures in Appendix.

## Slide 12 End Notes

(1) Tax equivalent NIM is a Non-GAAP financial measure - See reconciliation of GAAP to Non-GAAP measures in Appendix.
(2) Accretion includes PPP loans deferred fees and loan discount accretion.
(3) Tax equivalent

## Slide 13 End Notes

 acquired from ACBI
(2) 1Q19 loan production excludes production from National Bank of Commerce ("NBC"); National Commerce Corporation, the holding company of NBC, was acquired by CenterState in 2Q 2019.
 and PPP.
 applicable periods without adjustments and the information included in this release has not been prepared in accordance with Article 11 of Regulation S-X, and therefore does not reflect any of the pro forma adjustments that would be required thereby. All Combined Business Basis financial information should be reviewed in connection the historical information of the Company and CenterState, as applicable. The combined historical information excludes ACBI.

## EARNINGS PRESENTATION END NOTES

## Slide 15 End Notes

+ Core deposits defined as non-time deposits
(1) Source: S\&P Global Market Intelligence; 1Q23 MRQs available as of April 25, 2023; Peers as disclosed in the most recent SSB proxy statement.


## Slide 17 End Notes

 and two twenty-five basis point rate cuts during 2023 commencing September 2023. The consensus forecast ends 2024 with the upper bound of the federal funds rate at $3.50 \%$.

## Slide 19 End Notes

(1) Excludes loans held for sale and PPP loans.

## Slide 20 End Notes

(1) CDL includes residential construction, commercial construction, and all land development loans.
(2) Investor CRE includes nonowner-occupied CRE and other income producing property.
(3) Excludes SELF loans acquired from ACBI.

Slide 21 End Notes
 District.
 part of a larger relationship

## Slide 23 End Notes

(1) Unamortized discount on acquired loans was $\$ 65$ million, $\$ 72$ million, $\$ 80$ million, $\$ 89$ million, and $\$ 101$ million, for the quarters ended March 31 , 2023, December 31, 2022, September 30, 2022, June 30, 2022, and March 31, 2022, respectively.

Slide 24 End Notes
(1) The tangible measures are non-GAAP measures and exclude the effect of period end intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix.
(2) Preliminary

## Slide 26 End Notes

(1) Internal policy limit: $15 \%$ of total deposits
(2) Uninsured/uncollateralized amounts are estimates and are based on the same methodologies and assumptions used for the Bank's regulatory reporting requirements by the FDIC for the Call Report
(3) Percentages using month-to-date average balance of top relationships over quarter-to-date average total deposits as of March 31, 2023

## Slide 27 End Notes

(1) The tangible measures are non-GAAP measures and exclude the effect of period end intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix

- AOCI represents accumulated other comprehensive income.
- As permitted, SouthState elected to exclude AOCI related to both available for sale ("AFS) securities and benefit plans from Tier 1, Common Equity Tier 1 ("CET 1") and Total Risk-based Capital. Tier 1, CET 1 and Total Risk-based Capital ratios with AOCI Impact are non-GAAP measures that include the effect of unrealized losses for AFS securities, tax effected at $24.91 \%$, as of March 31 , 2023 in Tier 1 , CET 1 and Total Risk-based Capital, average assets for leverage purposes and risk-weighted assets. See non-GAAP reconciliations in the Appendix


## Slide 28 End Notes

+ Investment portfolio excludes non-marketable equity.
(1) MBS issued by U.S. government agencies or sponsored enterprises (commercial and residential collateral)
(2) Investment securities yield include non-marketable equity and trading securities.
(3) Excludes principal receivable balance as of March 31, 2023.
(4) Based on current par value

Slide 30 End Notes
(1) Includes loan types representing $2 \%$ or more of investor CRE portfolio; based on the total portfolio of $\$ 8.3$ billion, excluding 1-4 family rental properties and agricultural loans.
(2) Weighted average DSC and LTV information from the Company's December 31, 2022 stress test using commitment balances, totaling approximately $\$ 6$ billion; excludes loans below $\$ 1.5$ million, unless part of a larger relationship.
(3) Represents \% of each loan type balance.

## Slide 31 End Notes

(1) By net book balance
(2) LTV calculated using most recent appraisal and based on loan amount.

## Slide 32 End Notes

(1) Total revenue and noninterest income are adjusted by gains or losses on sales of securities and tax equivalent adjustments; Tax equivalent NIM, efficiency ratio and adjusted efficiency ratio are NonGAAP financial measures; Adjusted Efficiency Ratio excludes the impact of merger, branch consolidation and severance related expense, gain on sales of securities, and amortization expense on intangible assets, as applicable - See Current \& Historical Efficiency Ratios and Net Interest Margin reconciliation in Appendix.
(2) Annualized

## Slide 33 End Notes

(1) Includes pipeline, LHFS and MBS forwards.

Slide 34 End Notes
 applicable periods without adjustments and the information included in this release has not been prepared in accordance with Article 11 of Regulation S-X, and therefore does not reflect any of the pro forma adjustments that would be required thereby. All Combined Business Basis financial information should be reviewed in connection the historical information of the Company and CenterState, as applicable. The combined historical information excludes ACBI.
(2) As a result of the conversion of legacy CenterState's core system to the Company's core system completed in 2Q 2021, several loans were reclassified to conform with the Company's loan segmentation, most notably residential investment loans which were reclassed from consumer R/E to investor commercial real estate category. Consumer R/E loans as of $1 Q 20$, therefore, were reported based on the pre-reclassification figures. The Company estimated re-classifications for the 2 Q 20 from 1 Q 20 and for the 1 Q 20 from 4 Q 19 growth percentages for the comparison purposes.

Slide 35 End Notes
(1) Interest on centrally-cleared variation margin (expense or income) is included in ARC revenue within Correspondent Banking and Capital Markets Income.

## SouthState


[^0]:    Local Market Leadership
    Our business model supports the unique character of the communities we serve and encourages decision making by the banker that is closest to the customer.
    Long-Term Horizon
    We think and act like owners and measure success over entire economic cycles. We prioritize soundness before short-term profitability and growth.

    ## Remarkable Experiences

    We will make our customers' lives better by anticipating their needs and responding with a sense of urgency. Each of us has the freedom, authority and responsibility to do the right thing for our customers.
    Meaningful and Lasting Relationships
    We communicate with candor and transparency. The relationship is more valuable than the transaction.

    ## Greater Purpose

    We enable our team members to pursue their ultimate purpose in life-their personal faith, their family, their service to community.

[^1]:    Data as of March 31, 2023

[^2]:    Dollars in billions

[^3]:    Dollars and weighted average commons share outstanding in thousands except per share data

[^4]:    Dollars in thousands

