21 February 2023 | NYSE: NXRT

EARNINGS SUPPLEMENT: FOURTH QUARTER & FULL YEAR 2022



NEXPOINT RESIDENTIAL TRUST, INC.

300 CRESCENT COURT, SUITE 700 DALLAS, TX 75201 INVESTOR RELATIONS: KRISTEN THOMAS

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TABLE OF CONTENTS

| Earnings Release | 1 |
|---|----|
| Cautionary Statement Regarding Forward-Looking Statements | 3 |
| Overview | 4 |
| Highlights of Fourth Quarter and FY 2022 Activity | 5 |
| Financial Summary | 7 |
| 2023 Full Year Guidance Summary | 8 |
| Components of Net Asset Value | 9 |
| Consolidated Balance Sheets | 10 |
| Consolidated Statements of Operations | 11 |
| NOI and Same Store NOI | 12 |
| 2021-2022 Same Store Results | 14 |
| 2021-2022 Same Store Properties Operating Metrics | 16 |
| QoQ Same Store Properties Operating Metrics | 17 |
| 2020-2022 Same Store Results | 18 |
| Q4 Same Store Results | 21 |
| FFO, Core FFO and AFFO | 23 |
| Historical Capital Expenditures | 24 |
| Value-Add Program Details | 25 |
| Outstanding Debt Details | 28 |
| Debt Maturity Schedule | 30 |
| Historical Acquisition Details | 31 |
| Historical Disposition Details | 32 |
| Definitions and Reconciliations of Non-GAAP Measures | 33 |
| | |



THE SUMMIT AT SABAL PARK: TAMPA, FL



UPDATED AND REPOSITIONED SPORTS COURT AMENITY



PICKLE BALL, CORNHOLE, TRACK AND GRILLING STATION



FOR IMMEDIATE RELEASE

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NEXPOINT RESIDENTIAL TRUST, INC. REPORTS FOURTH QUARTER AND FULL YEAR 2022 RESULTS

NXRT Recaps Acquisition/Disposition Activity, Value-Add Results and Issues 2023 Full Year Guidance

Dallas, TX, February 21, 2023 – NexPoint Residential Trust, Inc. (NYSE:NXRT) reported financial results for the fourth quarter and year ended December 31, 2022.

Highlights

- NXRT¹ reported net loss, FFO², Core FFO² and AFFO² of \$(9.3)M, \$73.4M, \$81.8M and \$91.4M, respectively, attributable to common stockholders for the year ended December 31, 2022, compared to net income, FFO, Core FFO, and AFFO of \$23.0M, \$63.6M, \$62.5M and \$70.9M, respectively, attributable to common stockholders for the year ended December 31, 2021.
- For the year ended December 31, 2022, 2021-2022 Same Store properties³ average effective rent, total revenue and NOI² increased 17.8%, 14.0% and 16.2%, respectively, and occupancy decreased 20 bps over the prior year period.
- During the year ended December 31, 2022, NXRT acquired two properties totaling 562 units for a combined purchase price of \$143.4 million.
- During the fourth quarter of 2022, the Company completed the sale of Hollister Place for a sales price of \$36.8 million.
- The weighted average effective monthly rent per unit across all 40 properties held as of December 31, 2022 (the "Portfolio"), consisting of 15,127 units⁴, was \$1,480, while physical occupancy was 94.1%.
- NXRT paid a fourth quarter dividend of \$0.42 per share of common stock on December 30, 2022; this cash dividend represented a \$0.04 per share, or 10.5% increase, over the prior quarter's dividend.
- During 2022, for the properties in the Portfolio, NXRT completed 2,409 full/partial upgrades and washer dryer, achieving an average monthly rent premium of \$154 and a 24.3% ROI⁵.
- Since inception, NXRT has completed installation of 7,633 full and partial upgrades, 4,718 kitchen and laundry appliances and 10,191 technology packages, resulting in \$149, \$47 and \$45 average monthly rental increase per unit and 22.0%, 66.9% and 37.2% ROI, respectively.
- During the fourth quarter of 2022, the Company paid down \$260.5 million of principal on its corporate credit facility and extended the maturity date to June 30, 2025.
 - (1) In this release, "we," "us," "our," the "Company," "NexPoint Residential Trust," and "NXRT" each refer to NexPoint Residential Trust, Inc., a Maryland corporation.
 - (2) FFO, Core FFO, AFFO and NOI are non-GAAP measures. For a discussion of why we consider these non-GAAP measures useful and reconciliations of FFO, Core FFO, AFFO and NOI to net income (loss), see the "Definitions and Reconciliations of Non-GAAP Measures" and "FFO, Core FFO and AFFO" sections of this release.
 - (3) We define "Same Store" properties as properties that were in our Portfolio for the entirety of the periods being compared. There are 31 properties encompassing 12,210 units of apartment space in our Same Store pool for the year ended December 31, 2022 (our "2021-2022" Same Store" properties). There are 35 properties encompassing 13,227 units of apartment space in our Q4 Same Store pool for the three months ended December 31, 2022 (our "Q4 Same Store" properties). The same store unit count excludes 112 units that are currently down due to fires (Rockledge 20 units, Versailles: 17 units, Arbors of Brentwood: 16 units, Silverbrook: 16 units, Timber Creek: 16 units, Bella Solara: 8 units, Venue at 8651: 8 units, Six Forks Station: 6 units, Preserve at Terrell Mill: 3 units and Parc500: 2 units).
 - (4) Total number of units owned as of December 31, 2022 is 15,127, however 113 units are currently down due to fires and water damage (Rockledge 20 units, Versailles: 17 units, Arbors of Brentwood: 16 units, Silverbrook: 16 units, Timber Creek: 16 units, Bella Solara: 8 units, Venue at 8651: 8 units, Six Forks Station: 6 units, Preserve at Terrell Mill: 3 units, Parc500: 2 units and High House at Cary: 1 unit).
 - (5) We define Return on Investment ("ROI") as the sum of the actual rent premium divided by the sum of the total cost.

Full Year 2022 Financial Results

- Total revenues were \$264.0 million for the full year 2022, compared to \$219.2 million for the full year 2021.
- Net loss for the full year 2022 totaled \$(9.3) million, or loss of \$(0.36) per diluted share, which included a gain on sales of real estate of \$14.7 million and \$97.6 million of depreciation and amortization expense. This compared to net income of \$23.0 million, or income of \$0.89 per diluted share, which included a gain on sales of real estate of \$46.2 million and \$86.9 million of depreciation and amortization expense for the full year 2021.
- The change in our net loss of \$(9.3) million for the year ended December 31, 2022 as compared to our net income of \$23.1 million for the year ended December 31, 2021 primarily relates to decreases in gains on sales of real estate and increases in depreciation and total property operating expenses, partially offset by an increase in total revenues.
- For the full year 2022, NOI was \$157.4 million on 40 properties, compared to \$128.8 million for the full year 2021 on 39 properties.
- For the full year 2022, Same Store NOI increased 16.2% to \$129.3 million, compared to \$111.3 million for the full year 2021.
- For the full year 2022, FFO totaled \$73.4 million, or \$2.81 per diluted share, compared to \$63.6 million, or \$2.47 per diluted share, for the full year 2021. For the full year 2022, Core FFO totaled \$81.8 million, or \$3.13 per diluted share, compared to \$62.5 million, or \$2.43 per diluted share, for the full year 2021. For the full year 2022, AFFO totaled \$91.4 million, or \$3.49 per diluted share, compared to \$70.9 million, or \$2.75 per diluted share, for the full year 2021.

Fourth Quarter 2022 Financial Results

- Total revenues were \$69.3 million for the fourth quarter of 2022, compared to \$58.5 million for the fourth quarter of 2021.
- Net income for the fourth quarter of 2022 totaled \$3.8 million, or a gain of \$0.15 per diluted share, which included \$23.2 million of depreciation and amortization expense and \$15.8 million of interest expense. This compared to net income of \$38.8 million, or income of \$1.50 per diluted share, for the fourth quarter of 2021, which included \$24.5 million of depreciation and amortization expense and \$11.8 million of interest expense.
- The change in our net income between the periods primarily relates to a decrease in gains on sales of real estate, increases in total property operating expenses and depreciation and amortization expense, partially offset by increases in total revenues.
- For the fourth quarter of 2022, NOI was \$41.8 million on 40 properties, compared to \$34.9 million for the fourth quarter of 2021 on 39 properties.
- For the fourth quarter of 2022, Q4 Same Store NOI increased 14.4% to \$36.9 million, compared to \$32.3 million for the fourth quarter of 2021.
- For the fourth quarter of 2022, FFO totaled \$12.2 million, or \$0.47 per diluted share, compared to \$17.1 million, or \$0.66 per diluted share, for the fourth quarter of 2021. For the fourth quarter of 2022, Core FFO totaled \$19.5 million, or \$0.75 per diluted share, compared to \$17.8 million, or \$0.69 per diluted share, for the fourth quarter of 2021. For the fourth quarter of 2022, AFFO totaled \$22.0 million, or \$0.84 per diluted share, compared to \$20.0 million, or \$0.77 per diluted share, for the fourth quarter of 2021.

Fourth Quarter Earnings Conference Call

NXRT will host a call on Tuesday, February 21, 2023, at 11:00 a.m. ET (10:00 a.m. CT), to discuss its full year and fourth quarter 2022 financial results. The conference call can be accessed live over the phone by dialing 888-660-4430 or, for international callers, +1 646-960-0537 and using passcode Conference ID: 5001576. A live audio webcast of the call will be available online at the Company's website, nxrt.nexpoint.com (under "Resources"). An online replay will be available shortly after the call on the Company's website and continue to be available for 60 days.

A replay of the conference call will also be available through Tuesday, March 7, 2023, by dialing 800-770-2030 or, for international callers, +1 647-362-9199 and entering passcode 5001576.

About NXRT

NexPoint Residential Trust is a publicly traded REIT, with its shares listed on the New York Stock Exchange under the symbol "NXRT," primarily focused on acquiring, owning and operating well-located middle-income multifamily properties with "value-add" potential in large cities and suburban submarkets of large cities, primarily in the Southeastern and Southwestern United States. NXRT is externally advised by NexPoint Real Estate Advisors, L.P., an affiliate of NexPoint Advisors, L.P., an SEC-registered investment advisor, which

has extensive real estate experience. Our filings with the Securities and Exchange Commission (the "SEC") are available on our website, nxrt.nexpoint.com, under the "Financials" tab.

Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are based on management's current expectations, assumptions and beliefs. Forward-looking statements can often be identified by words such as "expect," "anticipate," "estimate," "plan" and similar expressions, and variations or negatives of these words. These forward-looking statements include, but are not limited to, statements regarding NXRT's business and industry in general, the closing of the sales of Old Farm and Stone Creek at Old Farm in the first half of 2023 and the paydown of the remainder of the Corporate Credit Facility and the results of the paydown and other refinancing activities on the Company's debt profile, 2023 full year guidance and the related components and assumptions, including acquisitions and dispositions, shares outstanding, interest expense and the related components and same store growth projections, NXRT's net asset value and the related components and assumptions, estimated valueadd expenditures, debt payments, dispositions, outstanding debt and shares outstanding, guidance for the first quarter 2023 and the related assumptions, planned value-add programs, including projected average rent, rent change and return on investment, expected settlement of interest rate swaps and the effect on the debt maturity schedule, rehab budgets, and expected acquisitions and dispositions. They are not guarantees of future results and are subject to risks, uncertainties and assumptions that could cause actual results to differ materially from those expressed in any forward-looking statement, including those described in greater detail in our filings with the Securities and Exchange Commission, particularly those described in our Annual Report on Form 10-K. Readers should not place undue reliance on any forward-looking statements and are encouraged to review the Company's most recent Annual Report on Form 10-K and other filings with the SEC for a more complete discussion of the risks and other factors that could affect any forward-looking statements. The statements made herein speak only as of the date of this release and except as required by law, NXRT does not undertake any obligation to publicly update or revise any forward-looking statements.

NEXPOINT RESIDENTIAL TRUST, INC: FOURTH QUARTER & FULL YEAR 2022 OVERVIEW

| Company Profile | |
|----------------------------------|------------|
| (share counts in thousands) | |
| Exchange/Ticker | NYSE: NXRT |
| Share Price (1) | \$48.61 |
| Insider Ownership (2) | 12.86% |
| 2023 Q1 Dividend Per Share | \$0.42 |
| Dividend Yield (1) | 3.46% |
| Shares outstanding - basic (3) | 25,610 |
| Shares outstanding - diluted (3) | 25,610 |

- (1) As of the close of market trading on February 17, 2023.
- (2) As of the close of market trading on December 31, 2022.
- (3) Weighted average for the year ended December 31, 2022.

Portfolio Composition by Market

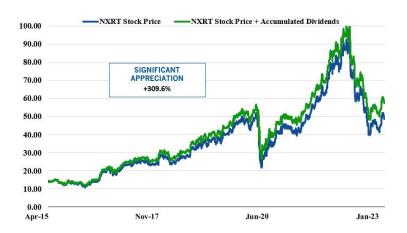
| Market | % of Units |
|-------------------|------------|
| Dallas/Fort Worth | 17.1% |
| Phoenix | 13.3% |
| South Florida | 13.0% |
| Atlanta | 11.2% |
| Nashville | 8.8% |
| Orlando | 7.8% |
| Las Vegas | 7.7% |
| Charlotte | 7.2% |
| Houston | 6.0% |
| Raleigh | 4.1% |
| Tampa | 3.8% |
| Total | 100.0% |



Revenue & Average Rent Per Unit

\$270,000 | S225,000 | S1,500 | S1,250 | S1,000 | S135,000 | S135,0

Stock Price Performance (Since Inception; 4/1/2015)



Highlights of Fourth Quarter and Full Year 2022 Activity

ACQUISITIONS

| Property Name | Location | Date of Acquisition | Purc | chase Price | Moi | rtgage Debt | # Units |
|---------------------|------------------------|---------------------|------|-------------|-----|-------------|------------|
| The Adair | Sandy Springs, Georgia | April 1, 2022 | \$ | 65,500 | \$ | 35,115 | 232 |
| Estates on Maryland | Phoenix, Arizona | April 1, 2022 | | 77,900 | | 43,157 | 330 |
| | | | \$ | 143,400 | \$ | 78,272 | 562 |

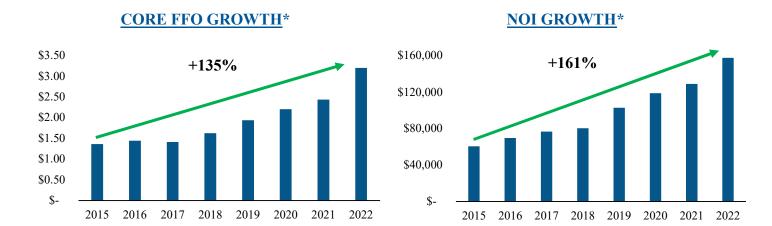
DISPOSITIONS

| | | | | | | Multiple on | Net Casi | ı |
|-----------------|----------------|-------------------|----|------------|-------|------------------|----------|---|
| Property Name | Location | Date of Sale | Sa | ales Price | IRR | Invested Capital | Proceeds | 5 |
| Hollister Place | Houston, Texas | December 29, 2022 | \$ | 36,750 | 13.5% | 2.02x | \$ 20,81 | 9 |

NXRT Q4 2022 NEW LEASES & RENEWALS

| Market | New Leases | % Increase | Rent Increase | Renewals | % Increase | Rent Increase |
|-------------------|-------------------|------------|---------------|----------|------------|---------------|
| Dallas/Fort Worth | 279 | 9.1% | \$105 | 240 | 8.3% | \$97 |
| Houston | 156 | -2.1% | -\$29 | 78 | 4.0% | \$55 |
| Charlotte | 111 | 5.2% | \$66 | 98 | 6.7% | \$80 |
| Nashville | 154 | 3.4% | \$42 | 128 | 5.3% | \$67 |
| Atlanta | 174 | 8.2% | \$111 | 174 | 4.4% | \$65 |
| Orlando | 173 | 8.8% | \$128 | 136 | 9.9% | \$139 |
| Tampa | 69 | 10.4% | \$137 | 54 | 10.1% | \$130 |
| South Florida | 158 | 11.4% | \$220 | 231 | 8.8% | \$163 |
| Phoenix | 208 | 3.0% | \$40 | 187 | 4.8% | \$67 |
| Las Vegas | 126 | 1.6% | \$22 | 93 | 2.5% | \$34 |
| Raleigh | 49 | 6.5% | \$95 | 57 | 7.6% | \$104 |
| TOTAL | 1,657 | 6.0% | \$84 | 1,476 | 6.7% | \$95 |

| | 20: | 22 | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 |
|-------------------|-------|-------|--------------|--------------|--------------|---------------|--------------|--------------|----------------|
| Net income (loss) | \$ (9 | .260) | \$ 23,106 | \$ 44,150 | \$ 99,438 | \$ (1.614) | \$ 56,359 | \$ 25,888 | \$ (10.992) |



UPDATE TO CAPITAL STRUCTURE

- Refinanced 20 properties and sold Hollister Place; paid down approximately \$260.5mm of Corporate Credit Facility in Q422.
- As of 12/31/22, the Corporate Credit Facility outstanding balance was approximately \$74.5mm.
- On 1/31/23, NXRT refinanced Venue on Camelback and paid down approximately \$17.5mm of the Credit Facility through refinancing proceeds and available cash.
- NXRT has entered a binding sales contract to sell Old Farm and Stone Creek at Old Farm. NXRT anticipates closing the sales during the first half of 2023 and paying off the remaining Credit Facility balance of approximately \$57mm.¹
- The anticipated payoff of the Credit Facility will reduce our outstanding debt by 7.1% and we will have traded out \$335million of outstanding Credit facility debt at a spread of 255 bps over a 1-month term SOFR for \$278 million at a weighted average spread of 163 bps over 1-month term SOFR.
 - 19 properties were refinanced at a spread of 155 bps over 1-month term SOFR.
 - The Cornerstone was refinanced at 209 bps over 1-month term SOFR with a 6-month lockout.
 - Venue on Camelback was refinanced at 218 bps over 1-month term SOFR with a 6-month lockout.



Debt Detail as of Dec. 2022²

Debt Details Post Houston Sales¹ 70% ■ Property Level Debt - Hedged ■Debt - Hitting Rate Cap Limit - Hedged Property Level Debt - Unhedged ■ Property Level Debt - Hedged ■Debt - Hitting Rate Cap Limit - Hedged Credit Facility - Unhedged ■ Fixed Property Level Debt - Unhedged

- Q2 2023 assumes that Old Farm and Stone Creek at Old Farm are sold in the first half of 2023, and the net proceeds are used to pay off the remaining Credit Facility balance.
- Verandas at Lake Norman, High House at Cary, Six Forks Station, Estates on Maryland and The Adair have rate cap strikes below the 1 mo. Term SOFR rate as of 12/31/2022. The current pie chart includes Old Farm and Stone Creek at Old Farm. Both properties are under a binding PSA and are expected to close in the first half of 2023.

| In thousands, except for per share and unit data | Financial Summary | | | | | | | | | | |
|--|---|----|-----------|----|-----------|----|---------------|----|---------|----|----------------|
| Campar Profile | | | FY 2022 | | FY 2021 | | FY 2020 | (| 24 2022 | _(| <u>)4 2021</u> |
| Marke Capitalization S. 1112,000 S. 21,88,000 S. 1,088,000 S. 1,089,000 | | | | | | | | | | | |
| Share Price (as of the last day of the period) \$ 43.52 \$ 8.38.3 \$ 42.31 \$ 25.549 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.234 \$ 26.077 \$ 25.882 \$ 25.010 \$ 25.0 | • • | Φ. | 1 112 000 | Φ. | 2 120 000 | Φ. | 1 0 7 0 0 0 0 | | | | |
| Weighted average common shares outstanding - shaic 25,610 25,760 24,715 25,549 25,293 25,293 25,293 25,283 25 | • | | , , | | , , | | | | | | |
| Resigned average common shares outstanding - diluted 25,610 25,760 25,234 26,077 25,882 Earnings Profile | | \$ | | \$ | | \$ | | | | | |
| Earnings Profile | | | | | , | | | | | | , |
| Total revenues | Weighted average common shares outstanding - diluted | | 25,610 | | 25,760 | | 25,234 | | 26,077 | | 25,882 |
| Net income (loss) attributable to common stockholders 15,424 128,763 111,265 18,641 41,777 34,875 38,715 38,715 38,715 38,715 38,715 38,715 38,715 38,715 38,715 38,715 38,715 31,724 31,727 31,2366 31,237 31,1266 31,237 31,2366 31,237 31,2366 31,237 31,2366 31,237 31,2366 31,237 31,2366 31,237 31,2366 31,237 31,2366 31,237 31,2366 31,237 31,2366 31,237 31,236 31,2 | Earnings Profile | | | | | | | | | | |
| NOI (1) | Total revenues | \$ | 263,952 | \$ | 219,240 | \$ | 204,800 | \$ | 69,349 | \$ | 58,497 |
| Same Store NOI (2) 129,279 111,265 36,900 32,266 Same Store NOI frowth (%) (2) 16.2% 11.265 14.4% | Net income (loss) attributable to common stockholders | | (9,260) | | 23,037 | | 44,018 | | 3,787 | | 38,715 |
| Same Store NOI Growth (%) (2) | NOI (1) | | 157,424 | | 128,763 | | 118,641 | | 41,777 | | 34,885 |
| Earnings Metrics Per Common Share (diluted basis) | Same Store NOI (2) | | 129,279 | | 111,265 | | | | 36,900 | | 32,266 |
| Earnings (loss) | Same Store NOI Growth (%) (2) | | 16.2% | | | | | | 14.4% | 1 | |
| FFO (I) | Earnings Metrics Per Common Share (diluted basis) | | | | | | | | | | |
| FFO (I) | Earnings (loss) | \$ | (0.36) | \$ | 0.89 | \$ | 1.74 | \$ | 0.15 | \$ | 1.50 |
| Core FFO (1) | | | | | 2.47 | \$ | 2.27 | | 0.47 | | 0.66 |
| AFFO (1) | | \$ | 3.13 | | 2.43 | | 2.20 | | 0.75 | | 0.69 |
| Dividends declared per common share \$ 1.560 \$ 1.404 \$ 1.279 \$ 0.420 \$ 0.380 Net Income (Loss) Coverage -0.23x | · · | | | | | | | | | | |
| Net Income (Loss) Coverage -0.23x | | • | | | | - | | | | - | |
| FFO Coverage (3) | · | | | Ť | | Ť | | | | | |
| Core FFO Coverage (3) | . , , | | | | | | | | | | |
| AFFO Coverage (3) 2.24x 1.96x 1.94x 2.01x 2.03x 2.03x 2.04x 2.04x 2.03x | 2 \ / | | | | | | | | | | |
| Total Properties | | | | | | | | | | | |
| Total Properties | Partfalia | | | | | | | | | | |
| Total Units (4) | | | 40 | | 30 | | 37 | | | | |
| Occupancy | | | | | | | | | | | |
| Same Store Portfolio Metrics (2) Total Same Store Properties 31 31 35 35 Total Same Store Units 12,210 12,286 13,227 13,309 Occupancy 94,1% 94,3% 94,1% 94,3% Average Effective Monthly Rent per Unit \$ 1,493 \$ 1,267 \$ 1,485 \$ 1,266 Value-Add Program Completed Full/Partial Interior Rehab Units 2,409 1,264 1,679 579 353 Cumulative Completed Rehab Units (5) 7,633 Average Increase to Effective Monthly Rent per Unit (Post-Rehab) \$ 149 ROI on Post-Rehab Units 22.0% Outstanding Debt Summary Total Mortgage Debt \$ 1,607,028 \$ 1,281,146 \$ 1,168,078 Credit Facilities 74,500 280,000 183,000 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Mortgage Debt \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Mortgage Debt \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 Total Debt Outstanding \$ 1,681,528 \$ 1,561,14 | · · | | | | | | | | | | |
| Total Same Store Properties 31 31 31 35 35 Total Same Store Units 12,210 12,286 13,227 13,309 Occupancy 94.1% 94.3% 94.1% 94.3% Average Effective Monthly Rent per Unit \$ 1,493 \$ 1,267 \$ 1,485 \$ 1,266 Value-Add Program Completed Full/Partial Interior Rehab Units 2,409 1,264 1,679 579 353 Cumulative Completed Rehab Units (5) 7,633 | • • | \$ | | \$ | , | | , | , | | | |
| Total Same Store Properties 31 31 31 35 35 Total Same Store Units 12,210 12,286 13,227 13,309 Occupancy 94.1% 94.3% 94.1% 94.3% Average Effective Monthly Rent per Unit \$ 1,493 \$ 1,267 \$ 1,485 \$ 1,266 Value-Add Program Completed Full/Partial Interior Rehab Units 2,409 1,264 1,679 579 353 Cumulative Completed Rehab Units (5) 7,633 | Comp Stone Doutfolio Matrice (2) | | | | | | | | | | |
| Total Same Store Units | | | 21 | | 2.1 | | | | 25 | | 25 |
| Occupancy 94.1% 94.3% 94.1% 94.39 Average Effective Monthly Rent per Unit \$ 1,493 \$ 1,267 \$ 1,485 \$ 1,266 Value-Add Program Completed Full/Partial Interior Rehab Units 2,409 1,264 1,679 579 353 Cumulative Completed Rehab Units (5) 7,633 3.20 | | | | | | | | | | | |
| Average Effective Monthly Rent per Unit \$ 1,493 | | | , . | | , | | | | -, - | | |
| Value-Add Program Completed Full/Partial Interior Rehab Units 2,409 1,264 1,679 579 353 Cumulative Completed Rehab Units (5) 7,633 Average Increase to Effective Monthly Rent per Unit (Post-Rehab) \$ 149 ROI on Post-Rehab Units 22.0% Outstanding Debt Summary Total Mortgage Debt \$ 1,607,028 \$ 1,281,146 \$ 1,168,078 Credit Facilities 74,500 280,000 183,000 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 | . , | ¢. | - | ¢. | |) | | ¢. | | | |
| Completed Full/Partial Interior Rehab Units 2,409 1,264 1,679 579 353 Cumulative Completed Rehab Units (5) 7,633 Average Increase to Effective Monthly Rent per Unit (Post-Rehab) \$ 149 ROI on Post-Rehab Units 22.0% Outstanding Debt Summary Total Mortgage Debt \$ 1,607,028 \$ 1,281,146 \$ 1,168,078 Credit Facilities 74,500 280,000 183,000 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 | Average Effective Monthly Rent per Unit | \$ | 1,493 | Þ | 1,207 | | | Þ | 1,485 | Þ | 1,200 |
| Cumulative Completed Rehab Units (5) 7,633 Average Increase to Effective Monthly Rent per Unit (Post-Rehab) \$ 149 ROI on Post-Rehab Units 22.0% Outstanding Debt Summary Total Mortgage Debt \$ 1,607,028 \$ 1,281,146 \$ 1,168,078 Credit Facilities 74,500 280,000 183,000 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 | Value-Add Program | | | | | | | | | | |
| Average Increase to Effective Monthly Rent per Unit (Post-Rehab) \$ 149 ROI on Post-Rehab Units 22.0% Outstanding Debt Summary Total Mortgage Debt \$ 1,607,028 \$ 1,281,146 \$ 1,168,078 Credit Facilities 74,500 280,000 183,000 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 | Completed Full/Partial Interior Rehab Units | | 2,409 | | 1,264 | | 1,679 | | 579 | | 353 |
| per Unit (Post-Rehab) \$ 149 ROI on Post-Rehab Units 22.0% Outstanding Debt Summary Total Mortgage Debt \$ 1,607,028 \$ 1,281,146 \$ 1,168,078 Credit Facilities 74,500 280,000 183,000 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 | Cumulative Completed Rehab Units (5) | | 7,633 | | | | | | | | |
| ROI on Post-Rehab Units 22.0% Outstanding Debt Summary Total Mortgage Debt \$ 1,607,028 \$ 1,281,146 \$ 1,168,078 Credit Facilities 74,500 280,000 183,000 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 | | s | 149 | | | | | | | | |
| Total Mortgage Debt \$ 1,607,028 \$ 1,281,146 \$ 1,168,078 Credit Facilities 74,500 280,000 183,000 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 | • • | Ψ | | | | | | | | | |
| Total Mortgage Debt \$ 1,607,028 \$ 1,281,146 \$ 1,168,078 Credit Facilities 74,500 280,000 183,000 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 | Outstanding Debt Summary | | | | | | | | | | |
| Credit Facilities 74,500 280,000 183,000 Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 | • | \$ | 1 607 028 | \$ | 1 281 146 | \$ | 1 168 078 | | | | |
| Total Debt Outstanding \$ 1,681,528 \$ 1,561,146 \$ 1,351,078 | 8.8 | φ | , , | Ψ | , , | Ψ | | | | | |
| ************************************** | | • | | \$ | | Ŷ | | | | | |
| | Leverage Ratio (Net Debt to Enterprise Value) (6) | J. | 60% | Ψ | | Ť | | | | | |

For more information and reconciliations of NOI, FFO, Core FFO and AFFO, see the "FFO, Core FFO and AFFO," "NOI and Same Store NOI" and (1)

Total units owned is 15,127, however 113 units are currently down due to fires and water damage.

[&]quot;Definitions and Reconciliations of Non-GAAP Measures" sections of this release.

We define "Same Store" properties as properties that were in our Portfolio for the entirety of the periods being compared. Full year results are shown for (2) the 2021-2022 Same Store properties; Q4 results are shown for the Q4 Same Store properties. For additional information regarding our Q4 and 2021-2022 Same Store properties, see the "Q4 Same Store Results" and "2021-2022 Same Store Results" section of this release.

Indicates coverage ratio of Net Income (Loss)/FFO/Core FFO/AFFO per common share (diluted) over dividends declared per common share during the

⁽³⁾ period. The Company uses actual diluted weighted average common shares outstanding when in a dilutive position for FFO, Core FFO and AFFO.

Inclusive of all full and partial interior upgrades completed through December 31, 2022. Cumulative results exclude rehabs completed for properties (5) sold through December 31, 2022.

For more information and a reconciliation of debt to net debt, see the "Definitions and Reconciliations of Non-GAAP Measures" section of this release. (6)

2023 Full Year Guidance Summary

NXRT is providing initial 2023 guidance ranges for earnings per diluted share, Core FFO per diluted share, Same Store rental income, Same Store total revenue, Same Store total expenses, Same Store NOI, interest expense and its related components and Acquisitions and Dispositions as follows (dollars in millions, except per share amounts):

| | | | Gı | iidance Range (1) | | |
|---|-----|---------|-----|-------------------|-----|----------|
| | I | Low-End | | Mid-Point | | High-End |
| Earnings per diluted share (2) | \$ | 0.90 | \$ | 1.08 | \$ | 1.26 |
| Core FFO per diluted share (2) (3) | \$ | 2.92 | \$ | 3.09 | \$ | 3.27 |
| Same Store Growth: (4) | | | | | | |
| Rental Income | | 10.5% | | 11.5% | | 12.6% |
| Total Revenue | | 9.9% | | 10.9% | | 11.9% |
| Total Expenses (5) | | 11.2% | | 10.7% | | 10.3% |
| Same Store NOI (3) | | 9.0% | | 11.0% | | 13.0% |
| | | | | | | |
| Components to Interest Expense: | | | | | | |
| Interest Expense on Mortgage Debt | \$ | (98.0) | \$ | (103.8) | \$ | (109.5) |
| Interest Expense on Revolver | \$ | (2.0) | \$ | (2.1) | \$ | (2.2) |
| Deferred Financing Cost & Discount Amortization | \$ | (3.0) | \$ | (3.0) | \$ | (3.0) |
| Interest Rate Swap Settlement | \$ | 42.2 | \$ | 46.6 | \$ | 51.0 |
| Mark to Market – Fair Value of Rate Caps | \$ | (1.7) | \$ | 1.4 | \$ | 4.4 |
| Total Interest Expense | \$_ | (62.5) | \$_ | (60.9) | \$_ | (59.3) |
| | | | | | | |
| Other Considerations: (5) | | | | | | |
| Acquisitions | \$ | _ | \$ | 125.0 | \$ | 250.0 |
| Dispositions | \$ | _ | \$ | 125.0 | \$ | 250.0 |

- (1) Full Year 2023 guidance forecast includes Same Store growth projections presented above, which takes into effect the held for sale properties of Old Farm and Stone Creek at Old Farm, thereby removing those assets from the Full Year 2023 pro forma Same Store pool.
- (2) Weighted average diluted share count estimate for full year 2023 is approximately 26.3 million.
- (3) Same Store NOI and Core FFO are non-GAAP measures. For reconciliations of Full Year 2023 Same Store NOI and Core FFO guidance to net loss guidance, and a discussion of why we consider these non-GAAP measures useful, see the "Definitions and Reconciliations of Non-GAAP Measures" section of this release.
- (4) Year-over-year growth for the Full Year 2023 pro forma Same Store pool (36 properties).
- (5) We continue to evaluate our Portfolio for capital recycling opportunities. Transaction volumes presented are incorporated into the earnings per share and Core FFO guidance above. Actual acquisitions and dispositions could vary significantly from our projections. We undertake no duty to update these assumptions, except as required by law.

Additional information on 2023 financial and earnings guidance is included in the following sections of this release.

Components of Net Asset Value

(dollar and share amounts in thousands, except per share and per unit data)

| REAL E | REAL ESTATE VALUE BY MARKET | | | | | | | | |
|-------------------|-----------------------------|-------------|------|-----|----------------------|-----------|--|--|--|
| Property | NOI | Cap Rang | | | Value Ran | ge (2) | | | |
| Market | Contribution | Min | Max | | Min | Max | | | |
| Texas | | | | | | | | | |
| Dallas/Fort Worth | 12.8% | 5.0% | 5.3% | \$ | 405,602 \$ | 441,284 | | | |
| | | | | | | | | | |
| North Carolina | | | | | | | | | |
| Raleigh | 3.8% | 5.0% | 5.3% | | 119,892 | 130,439 | | | |
| Charlotte | 6.8% | 5.0% | 5.3% | | 216,080 | 235,089 | | | |
| | | | | | | | | | |
| Georgia | | | | | | | | | |
| Atlanta | 8.4% | 5.0% | 5.3% | | 265,248 | 288,58 | | | |
| | | | | | | | | | |
| Tennessee | | | | | | | | | |
| Nashville | 11.8% | 5.0% | 5.3% | | 372,436 | 405,20 | | | |
| | | | | | | | | | |
| Florida | | | | | | | | | |
| Orlando | 8.1% | 5.0% | | | 256,702 | 279,28 | | | |
| Tampa | 4.4% | 5.0% | | | 140,826 | 153,21 | | | |
| South Florida | 18.6% | 5.0% | 5.3% | | 588,738 | 640,532 | | | |
| | | | | | | | | | |
| Nevada | | | | | | | | | |
| Las Vegas | 8.8% | 5.0% | 5.3% | | 277,292 | 301,68 | | | |
| | | | | | | | | | |
| Arizona | | | | | | | | | |
| Phoenix | 16.6% | | 5.3% | | 524,611 | 570,764 | | | |
| Total / Ave | 100.0% | 5.0% | 5.3% | \$3 | ,167,427 <u>\$</u> : | 3,446,079 | | | |

| NAV SUMMAR | Y | | | | | |
|---|-------------|-------------|--|--|--|--|
| Component | Min | Max | | | | |
| Tangible Assets | | | | | | |
| Real Estate (2) | \$3,167,427 | \$3,446,079 | | | | |
| Cash | 16, | 762 | | | | |
| Restricted Cash - Renovation Reserves (4) | 11, | 894 | | | | |
| Renovation Expenditures (4) | (11, | 894) | | | | |
| Cash Adjustments (5) | (3) | 07) | | | | |
| Fair Market Value of Interest Rate Swaps | 103 | ,440 | | | | |
| Other Assets | 50, | 689 | | | | |
| Houston Gross Sale Proceeds (6) | 135 | ,000 | | | | |
| Value of Assets | \$3,473,011 | \$3,751,663 | | | | |
| | | | | | | |
| Tangible Liabilities | | | | | | |
| Credit Facility (7) | \$74,500 | | | | | |
| Mortgage Debt | 1,60 | 07,028 | | | | |
| Total Outstanding Debt | 1,68 | 1,528 | | | | |
| Forward 12-month Principal Payments | (3) | 07) | | | | |
| Total Outstanding Debt (FY 2023 Est.) | 1,68 | 1,221 | | | | |
| Other Tangible Liabilities (at Book) | 32, | 552 | | | | |
| Value of Liabilities | \$1,71 | 3,773 | | | | |
| Net Leverage (mid-point) | 47 | 7% | | | | |
| Net Asset Value | \$1,759,238 | \$2,037,890 | | | | |
| Shares outstanding - diluted (FY 2023 Est.) | 26, | 078 | | | | |
| Est. NAV / Share | \$ 67.46 | \$ 78.15 | | | | |
| NAV / Share (mid-point) | \$72 | 2.80 | | | | |

| | ESTIN | |
|--|------------------|---|
| | H ~ I I I | / |
| | | |

| 4Q 2022 NOI Actual | 41 | ,777 | | | | | |
|---------------------------------------|------------|-------------|--|--|--|--|--|
| FY 2022 NOI Actual | 157,424 | | | | | | |
| | <u>Low</u> | <u>High</u> | | | | | |
| Estimated 1Q 2023 NOI Guidance (3) | 41,038 | 42,433 | | | | | |
| 2023 NOI Guidance (3) | \$ 166,290 | \$ 172,304 | | | | | |

IMPLIED VALUATION METRICS

| | Min | Max | | | | |
|--|-------------|-------------|--|--|--|--|
| Implied Real Estate Value | \$3,167,427 | \$3,446,079 | | | | |
| No. of Units (December 31, 2022) (2) | 15,127 | | | | | |
| Implied Value/Apartment Unit | \$209.4 | \$227.8 | | | | |
| Implied Value/Apartment Unit (mid-point) | \$218.6 | | | | | |

- (1) Management estimates based on independent third-party review of our properties.
- (2) Estimated value ranges are presented for the existing portfolio (40 properties at December 31, 2022).
- (3) The Company anticipates net income will be in the range between approximately \$23.7 million and \$32.9 million for the full year 2023 and between (\$10.4) million and (\$3.0) million for the first quarter of 2023. FY 2023 NOI Guidance considers the forecasted dispositions of Old Farm and Stone Creek at Old Farm and considers a commensurate volume of capital recycling.
- (4) Includes approximately \$11.9 million that is held for value-add upgrades; reduced by \$11.9 million for estimated 2023 rehab expenditures.
- (5) Includes approximately \$0.3 million in forward 12-month principal payments.
- (6) Old Farm and Stone Creek currently under purchase sale agreement and expected to close in the first half of 2023.
- (7) Includes outstanding balance as of December 31, 2022.

NEXPOINT RESIDENTIAL TRUST, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

| | Dece | ember 31, 2022 | December 31, 2021 | |
|---|----------|----------------|-------------------|------------|
| ASSETS | | | | |
| Operating Real Estate Investments | | | | |
| Land | \$ | 378,438 | \$ | 375,857 |
| Buildings and improvements | | 1,760,782 | | 1,743,866 |
| Intangible lease assets | | _ | | 2,576 |
| Construction in progress | | 10,622 | | 6,078 |
| Furniture, fixtures, and equipment | | 152,529 | | 120,419 |
| Total Gross Operating Real Estate Investments | | 2,302,371 | | 2,248,796 |
| Accumulated depreciation and amortization | | (349,276) | | (287,096) |
| Total Net Operating Real Estate Investments | | 1,953,095 | | 1,961,700 |
| Real estate held for sale, net of accumulated depreciation of \$22,017 and \$0, | | | | |
| respectively | | 89,457 | _ | <u> </u> |
| Total Net Real Estate Investments | | 2,042,552 | | 1,961,700 |
| Cash and cash equivalents | | 16,762 | | 49,450 |
| Restricted cash | | 35,037 | | 39,246 |
| Accounts receivable, net | | 17,121 | | 4,844 |
| Prepaid and other assets | | 10,425 | | 4,701 |
| Fair market value of interest rate swaps | | 103,440 | | 3,526 |
| TOTAL ASSETS | \$ | 2,225,337 | \$ | 2,063,467 |
| | | | | |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | |
| Liabilities: | | | | |
| Mortgages payable, net | \$ | 1,526,828 | \$ | 1,276,285 |
| Mortgages payable held for sale, net | | 68,016 | | _ |
| Credit facility, net | | 72,644 | | 278,215 |
| Accounts payable and other accrued liabilities | | 12,325 | | 12,590 |
| Accrued real estate taxes payable | | 7,232 | | 13,182 |
| Accrued interest payable | | 7,946 | | 2,491 |
| Security deposit liability | | 3,200 | | 2,945 |
| Prepaid rents | | 1,849 | | 1,775 |
| Total Liabilities | \$ | 1,700,040 | \$ | 1,587,483 |
| | | | === | |
| Redeemable noncontrolling interests in the Operating Partnership | | 5,631 | | 6,139 |
| | | 2,022 | | 2,223 |
| Stockholders' Equity: | | | | |
| Preferred stock, \$0.01 par value: 100,000,000 shares authorized; 0 shares issued | | _ | | _ |
| Common stock, \$0.01 par value: 500,000,000 shares authorized; 25,549,319 and | | | | |
| 25,500,567 shares issued and outstanding, respectively | | 255 | | 255 |
| Additional paid-in capital | | 405,376 | | 407,803 |
| Accumulated earnings less dividends | | 11,880 | | 59,209 |
| Accumulated other comprehensive income | | 102,155 | | 2,578 |
| Total Stockholders' Equity | | 519,666 | | 469,845 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ | 2,225,337 | \$ | 2,063,467 |
| | <u> </u> | , -,, | <u> </u> | , -, -, -, |

NEXPOINT RESIDENTIAL TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

(in thousands, except per share amounts) (Unaudited)

| | For the Year Ended December 31, | | | | | | | |
|--|---------------------------------|----------|----------|----------|----------|----------------|--|--|
| | | 2022 | | 2021 | | 2020 | | |
| Revenues | | | | | | | | |
| Rental income | \$ | 257,855 | \$ | 213,505 | \$ | 199,237 | | |
| Other income | | 6,097 | | 5,735 | | 5,563 | | |
| Total revenues | | 263,952 | | 219,240 | | 204,800 | | |
| Expenses | | | | | | | | |
| Property operating expenses | | 58,151 | | 47,739 | | 47,201 | | |
| Real estate taxes and insurance | | 37,433 | | 33,152 | | 31,709 | | |
| Property management fees (1) | | 7,636 | | 6,334 | | 5,971 | | |
| Advisory and administrative fees (2) | | 7,547 | | 7,631 | | 7,670 | | |
| Corporate general and administrative expenses | | 14,670 | | 11,966 | | 10,035 | | |
| Property general and administrative expenses | | 9,298 | | 7,332 | | 6,239 | | |
| Depreciation and amortization | | 97,648 | | 86,878 | | 82,411 | | |
| Total expenses | | 232,383 | | 201,032 | | 191,236 | | |
| Operating income before gain on sales of real estate | | 31,569 | | 18,208 | · | 13,564 | | |
| Gain on sales of real estate | | 14,684 | | 46,214 | | 69,151 | | |
| Operating income | | 46,253 | | 64,422 | | 82,715 | | |
| Interest expense (3) | | (50,587) | | (44,623) | | (44,753) | | |
| Loss on extinguishment of debt and modification costs | | (8,734) | | (912) | | (1,470) | | |
| Casualty gain | | 2,506 | | 2,595 | | 5,886 | | |
| Miscellaneous income | | 1,271 | | 1,624 | | 1,772 | | |
| Net income (loss) | | (9,291) | | 23,106 | | 44,150 | | |
| Net income (loss) attributable to redeemable noncontrolling interests in the Operating Partnership | | (31) | | 69 | | 132 | | |
| Net income (loss) attributable to common stockholders | \$ | (9,260) | \$ | 23,037 | \$ | 44,018 | | |
| Other comprehensive income (loss) | Ψ | (2,200) | Ψ | 23,037 | Ψ | 11,010 | | |
| Unrealized gains (losses) on interest rate derivatives | | 99,915 | | 47,073 | | (46,961) | | |
| | _ | 99,913 | | 70,179 | _ | | | |
| Total comprehensive income (loss) Comprehensive income (loss) attributable to redeemable | | 90,024 | | 70,179 | | (2,811) | | |
| noncontrolling interests in the Operating Partnership | | 307 | | 210 | | (0) | | |
| Comprehensive income (loss) attributable to common stockholders | \$ | 90,317 | \$ | 69,969 | \$ | (9) (2,802) | | |
| Comprehensive income (loss) attributable to common stockholders | Φ | 90,317 | <u>ə</u> | 09,909 | <u> </u> | (2,002) | | |
| Weighted average common shares outstanding - basic | | 25,610 | | 25,170 | | 24,715 | | |
| Weighted average common shares outstanding - diluted | | 25,610 | | 25,760 | | 25,234 | | |
| | | | _ | | _ | , | | |
| Earnings (loss) per share - basic | \$ | (0.36) | \$ | 0.92 | \$ | 1.78 | | |
| Earnings (loss) per share - diluted | \$ | (0.36) | \$ | 0.89 | \$ | 1.74 | | |
| | | | | | | | | |

⁽¹⁾ Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of the Operating Partnership (the "OP").

⁽²⁾ Fees incurred to the Company's adviser.

For the years ended December 31, 2022, 2021, and 2020, Interest Expense includes mark-to-market fair value rate cap adjustments of \$3,445,928, \$(111,672), and \$(33,776).

NOI and Same Store NOI

The following table, which has not been adjusted for the effects of noncontrolling interests, reconciles NOI and our Same Store NOI for the years and three months ended December 31, 2022 and 2021 to net income (loss), the most directly comparable GAAP financial measure (in thousands):

| | Fo | or the Year End | ed D | ecember 31, | For the Three M Decemb | | |
|---|-----|-----------------|------|-------------|---------------------------|--------------|--|
| | | 2022 | | 2021 | 2022 | 2021 | |
| Net income (loss) | \$ | (9,291) | \$ | 23,106 | \$ 3,802 | \$ 38,831 | |
| Adjustments to reconcile net income (loss) to NOI | | | | | | | |
| Advisory and administrative fees | | 7,547 | | 7,631 | 1,932 | 1,925 | |
| Corporate general and administrative expenses | | 14,670 | | 11,966 | 3,554 | 2,896 | |
| Casualty-related expenses/(recoveries) | (1) | 1,119 | | (199) | 456 | 73 | |
| Casualty gains | | (2,506) | | (2,595) | (2,149) | (216) | |
| Property general and administrative expenses | (2) | 3,600 | | 2,655 | 1,191 | 670 | |
| Depreciation and amortization | | 97,648 | | 86,878 | 23,158 | 24,543 | |
| Interest expense | | 50,587 | | 44,623 | 15,783 | 11,793 | |
| Loss on extinguishment of debt and modification costs | | 8,734 | | 912 | 8,734 | 584 | |
| Gain on sales of real estate | | (14,684) | | (46,214) | (14,684) | (46,214) | |
| NOI | \$ | 157,424 | \$ | 128,763 | \$ 41,777 | \$ 34,885 | |
| Less Non-Same Store | | | | | | - | |
| Revenues | | (48,318) | | (30,116) | (8,939) | (5,267) | |
| Operating expenses | | 20,688 | | 13,720 | 4,078 | 2,707 | |
| Operating income | | (515) | | (1,102) | (16) | (59) | |
| Same Store NOI | \$ | 129,279 | \$ | 111,265 | \$ 36,900 | \$ 32,266 | |

⁽¹⁾ Adjustment to net income (loss) to exclude certain property operating expenses that are casualty-related expenses.

⁽²⁾ Adjustment to net income (loss) to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional, centralized leasing service and franchise tax fees.

The following table, which has not been adjusted for the effects of noncontrolling interests, reconciles our NOI and our 2020-2022 Same Store NOI for the years ended December 31, 2022, 2021 and 2020 to net income (loss), the most directly comparable GAAP financial measure (in thousands):

| | For the Year Ended December 31, | | | | | | | |
|---|---------------------------------|----------|------------|-----|----------|--|--|--|
| | | 2022 | 2021 | | 2020 | | | |
| Net income (loss) | \$ | (9,291) | \$ 23,106 | \$ | 44,150 | | | |
| Adjustments to reconcile net income (loss) to NOI: | | | | | | | | |
| Advisory and administrative fees | | 7,547 | 7,631 | | 7,670 | | | |
| Corporate general and administrative expenses | | 14,670 | 11,966 | | 10,035 | | | |
| Casualty-related expenses/(recoveries) | (1) | 1,119 | (199) |) | 789 | | | |
| Casualty gains | | (2,506) | (2,595) |) | (5,886) | | | |
| Property general and administrative expenses | (2) | 3,600 | 2,655 | | 2,400 | | | |
| Depreciation and amortization | | 97,648 | 86,878 | | 82,411 | | | |
| Interest expense | | 50,587 | 44,623 | | 44,753 | | | |
| Loss on extinguishment of debt and modification costs | | 8,734 | 912 | | 1,470 | | | |
| Gain on sales of real estate | | (14,684) | (46,214) |) | (69,151) | | | |
| NOI | \$ | 157,424 | \$ 128,763 | \$_ | 118,641 | | | |
| Less Non-Same Store | | | | | | | | |
| Revenues | | (55,285) | (35,956) |) | (30,872) | | | |
| Operating expenses | | 22,604 | 15,384 | | 15,026 | | | |
| Operating income | | (515) | (1,102) |) | (1,687) | | | |
| Same Store NOI | \$ | 124,228 | \$ 107,089 | \$ | 101,108 | | | |

⁽¹⁾ Adjustment to net income to exclude certain property operating expenses that are casualty-related expenses/(recoveries).

⁽²⁾ Adjustment to net income (loss) to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional, centralized leasing service and franchise tax fees.

2021-2022 Same Store Results of Operations for the Years Ended December 31, 2022 and 2021

There are 31 properties encompassing 12,210 units of apartment space, or approximately 81% of our Portfolio, in our same store pool for the years ended December 31, 2022 and 2021 (our "2021-2022 Same Store" properties). Our 2021-2022 Same Store properties exclude the following 9 properties in our Portfolio as of December 31, 2022: Cutter's Point, Old Farm, Stone Creek at Old Farm, The Verandas at Lake Norman, Creekside at Matthews, Six Forks Station, High House at Cary, The Adair, and Estates on Maryland as well as the 106 units mentioned on page 1 that are currently down.

As of December 31, 2022, our 2021-2022 Same Store properties were approximately 94.1% leased with a weighted average monthly effective rent per occupied apartment unit of \$1,493, a year-over-year decrease of 20 bps and an increase of \$226, respectively.

The following table reflects the revenues, property operating expenses and NOI for the years ended December 31, 2022 and 2021 for our 2021-2022 Same Store and Non-Same Store properties (dollars in thousands):

| | For the Year End | ded D | December 31, | | | |
|--|------------------|-------|--------------|----|--------|----------|
| | 2022 | | 2021 | \$ | Change | % Change |
| Revenues | | | | | | |
| Same Store | | | | | | |
| Rental income | \$ 210,179 | \$ | 183,696 | \$ | 26,483 | 14.4% |
| Other income | 5,455 | | 5,428 | | 27 | 0.5% |
| Same Store revenues | 215,634 | | 189,124 | | 26,510 | 14.0% |
| Non-Same Store | | | | | | |
| Rental income | 47,676 | | 29,809 | | 17,867 | N/M |
| Other income | 642 | | 307 | | 335 | 109.1% |
| Non-Same Store revenues | 48,318 | | 30,116 | | 18,202 | N/M |
| Total revenues | 263,952 | | 219,240 | | 44,712 | 20.4% |
| | | | | | | |
| Operating expenses | | | | | | |
| Same Store | | | | | | |
| Property operating expenses (1) | 46,614 | | 40,981 | | 5,633 | 13.7% |
| Real estate taxes and insurance | 29,743 | | 28,084 | | 1,659 | 5.9% |
| Property management fees (2) | 6,226 | | 5,426 | | 800 | 14.7% |
| Property general and administrative expenses (3) | 4,528 | | 3,890 | | 638 | 16.4% |
| Same Store operating expenses | 87,111 | | 78,381 | | 8,730 | 11.1% |
| Non-Same Store | | | | | | |
| Property operating expenses (4) | 10,418 | | 6,957 | | 3,461 | 49.7% |
| Real estate taxes and insurance | 7,690 | | 5,068 | | 2,622 | 51.7% |
| Property management fees (2) | 1,410 | | 908 | | 502 | N/M |
| Property general and administrative expenses (5) | 1,170 | | 787 | | 383 | 48.7% |
| Non-Same Store operating expenses | 20,688 | | 13,720 | | 6,968 | N/M |
| Total operating expenses | 107,799 | | 92,101 | , | 15,698 | 17.0% |
| | | | | | | |
| Operating income | | | | | | |
| Same Store | | | | | | |
| Miscellaneous income | 756 | | 522 | | 234 | 44.8% |
| Non-Same Store | | | | | | |
| Miscellaneous income | 515 | | 1,102 | | (587) | N/M |
| Total operating income | 1,271 | | 1,624 | | (353) | -21.7% |
| | | | | | | |
| NOI | | | | | | |
| Same Store | 129,279 | | 111,265 | | 18,014 | 16.2% |
| Non-Same Store | 28,145 | | 17,498 | | 10,647 | N/M |
| Total NOI (6) | \$ 157,424 | \$ | 128,763 | \$ | 28,661 | 22.3% |

⁽¹⁾ For the years ended December 31, 2022 and 2021, excludes approximately \$2,909,000 and \$282,000, respectively, of casualty-related recoveries.

⁽²⁾ Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of the OP.

- (3) For the years ended December 31, 2022 and 2021, excludes approximately \$2,884,000 and \$1,986,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional, centralized leasing service and franchise tax fees.
- (4) For the years ended December 31, 2022 and 2021, excludes approximately \$159,000 and \$(17,000), respectively, of casualty-related expenses/(recoveries).
- (5) For the years ended December 31, 2022 and 2021, excludes approximately \$716,000 and \$669,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional, centralized leasing service and franchise tax fees.
- (6) For additional information regarding NOI, see the "Definitions and Reconciliations of Non-GAAP Measures" and "NOI and Same Store NOI" sections of this release.

The following table contains additional information about our 2021-2022 Same Store properties rent and occupancy metrics, revenues, operating expenses and NOI for the years ended December 31, 2022 and 2021 (dollars in thousands, except for per unit data):

| | FY 2022 | | FY 2021 | % Change | |
|--|---------------|----|---------|----------|--|
| Same Store Total Units | 12,210 | | 12,286 | | |
| Same Store Occupied Units | 11,485 | | 11,585 | | |
| Same Store Ending Occupancy | 94.1% | | 94.3% | -0.2% | |
| Same Store Average Rent per Unit | \$ 1,493 | \$ | 1,267 | 17.8% | |
| | | | | | |
| Same Store Revenues | | | | | |
| Same Store Rental Income | \$ 210,179 | \$ | 183,696 | 14.4% | |
| Same Store Other Income | 5,455 | | 5,428 | 0.5% | |
| Total Same Store Revenues | 215,634 | | 189,124 | 14.0% | |
| | | | | | |
| Same Store Operating Expenses | | | | | |
| Payroll | 17,728 | | 16,322 | 8.6% | |
| Repairs & Maintenance | 18,830 | | 15,718 | 19.8% | |
| Utilities | 10,056 | | 8,941 | 12.5% | |
| Real Estate Taxes | 24,866 | | 23,723 | 4.8% | |
| Insurance | 4,877 | | 4,361 | 11.8% | |
| Property Management Fees | 6,226 | | 5,426 | 14.7% | |
| Office Operations | 3,237 | | 2,738 | 18.2% | |
| Marketing | 1,291 | | 1,152 | 12.1% | |
| Total Same Store Operating Expenses | 87,111 | | 78,381 | 11.1% | |
| | | | | | |
| Same Store Operating Income | | | | | |
| Miscellaneous income | 756 | | 522 | 44.8% | |
| Total Same Store Operating Income | 756 | | 522 | 44.8% | |
| | | | | | |
| 2021-2022 Same Store NOI | \$ 129,279 | \$ | 111,265 | 16.2% | |

2021-2022 Same Store Properties Operating Metrics

(dollars in thousands, except for per unit data)

| Properties by Market (1) | Unit Count | Average | Effective | e Rent | Occupancy | | | Tota | Total Rental Income | | | |
|-----------------------------|---------------|-------------|-----------|-------------|-----------|------------|------|------------|---------------------|----------|--|--|
| | Total | 2022 | 2021 | % Change | 2022 | 2021 bps Δ | | 2022 | 2021 | % Change | | |
| Texas | | | | | | | | | | | | |
| Dallas | 2,350 | \$ 1,249 \$ | | 16.9% | 94.4% | 94.8% | -40 | \$ 35,125 | - | 10.9% | | |
| Average/Total | 2,350 | 1,249 | 1,068 | 16.9% | 94.4% | 94.8% | -40 | 35,125 | 31,673 | 10.9% | | |
| | | | | | | | | | | | | |
| North Carolina | | | | | | | | | | | | |
| Charlotte | 561 | 1,276 | 1,109 | 15.1% | 94.7% | 95.4% | -70 | 8,131 | 7,360 | 10.5% | | |
| Average/Total | 561 | 1,276 | 1,109 | 15.1% | 94.7% | 95.4% | -70 | 8,131 | 7,360 | 10.5% | | |
| Georgia | | | | | | | | | | | | |
| Atlanta | 1,437 | 1,449 | 1.281 | 13.1% | 93.8% | 92.4% | 140 | 23,438 | 20,517 | 14.2% | | |
| Average/Total | 1,437 | 1,449 | 1,281 | 13.1% | 93.8% | 92.4% | 140 | 23,438 | 20,517 | 14.2% | | |
| riverage/10tal | 1,437 | 1,442 | 1,201 | 13.170 | 73.070 | 72.470 | 140 | 23,430 | 20,317 | 14.270 | | |
| Tennessee | | | | | | | | | | | | |
| Nashville | 1,322 | 1,312 | 1,108 | 18.4% | 94.9% | 95.4% | -50 | 21,033 | 18,158 | 15.8% | | |
| Average/Total | 1,322 | 1,312 | 1,108 | 18.4% | 94.9% | 95.4% | -50 | 21,033 | 18,158 | 15.8% | | |
| | | | | | | | | | | | | |
| Florida | | | | | | | | | | | | |
| Orlando | 1,172 | 1,568 | 1,285 | 22.0% | 92.7% | 95.6% | -290 | 20,119 | 17,579 | 14.4% | | |
| Tampa | 576 | 1,431 | 1,161 | 23.3% | 94.3% | 94.8% | -50 | 9,069 | 7,650 | 18.5% | | |
| South Florida | 1,957 | 1,997 | 1,645 | 21.4% | 95.0% | 94.5% | 50 | 44,421 | 37,772 | 17.6% | | |
| Average/Total | 3,705 | 1,773 | 1,456 | 21.8% | 94.2% | 94.9% | -70 | 73,609 | 63,001 | 16.8% | | |
| | | | | | | | | | | | | |
| Arizona | 1.670 | 1 401 | 1.004 | 1 < 10/ | 0.4.70/ | 04.00/ | 20 | 20.207 | 26.107 | 1.5.70/ | | |
| Phoenix | 1,679 | 1,491 | 1,284 | 16.1% | 94.7% | 94.9% | -20 | 30,307 | 26,197 | 15.7% | | |
| Average/Total | 1,679 | 1,491 | 1,284 | 16.1% | 94.7% | 94.9% | -20 | 30,307 | 26,197 | 15.7% | | |
| NT | | | | | | | | | | | | |
| Nevada | 1.156 | 1 455 | 1 202 | 12.50/ | 01.10/ | 01.00/ | 10 | 10.526 | 16.700 | 10.40/ | | |
| Las Vegas | 1,156 | 1,455 | 1,293 | 12.5% | 91.1% | 91.0% | 10 | 18,536 | 16,790 | 10.4% | | |
| Average/Total | 1,156 | 1,455 | 1,293 | 12.5% | 91.1% | 91.0% | 10 | 18,536 | 16,790 | 10.4% | | |
| Average/Total | 12,210 | \$ 1,493 \$ | 1,267 | 17.8% | 94.1% | 94.3% | -20 | \$ 210,179 | \$ 183,696 | 14.4% | | |

⁽¹⁾ This table only includes the 31 properties in our 2021-2022 Same Store pool.

QoQ Same Store Properties Operating Metrics (dollars in thousands, except for per unit data)

| Properties by Market (1) | Unit Count | Avera | ge Effective | e Rent | | Occupancy | | Total Rental Income | | | |
|-----------------------------|---------------|----------|--------------|-------------|---------|-----------|-------|---------------------|-----------|----------|--|
| | Total | Q4 2022 | Q3 2022 | % Change | Q4 2022 | Q3 2022 | bps Δ | Q4 2022 | Q3 2022 | % Change | |
| Texas | | | | | | | | | | | |
| Dallas | 2,546 | \$ 1,264 | \$ 1,225 | 3.2% | 94.3% | 94.3% | 0 | \$ 10,058 | \$ 9,673 | 4.0% | |
| Average/Total | 2,546 | 1,264 | 1,225 | 3.2% | 94.3% | 94.3% | 0 | 10,058 | 9,673 | 4.0% | |
| North Carolina | | | | | | | | | | | |
| Charlotte | 561 | 1,276 | 1,280 | -0.3% | 94.7% | 95.4% | -70 | 2,123 | 2,091 | 1.5% | |
| Average/Total | 561 | 1,276 | 1,280 | -0.3% | 94.7% | 95.4% | -70 | 2,123 | 2,091 | 1.5% | |
| Georgia | | | | | | | | | | | |
| Atlanta | 1,437 | 1,449 | 1,410 | 2.8% | 93.8% | 93.0% | 80 | 6,194 | 5,933 | 4.4% | |
| Average/Total | 1,437 | 1,449 | 1,410 | 2.8% | 93.8% | 93.0% | 80 | 6,194 | 5,933 | 4.4% | |
| Tennessee | | | | | | | | | | | |
| Nashville | 1,322 | 1,312 | 1,294 | 1.4% | 94.9% | 95.0% | -10 | 5,481 | 5,412 | 1.3% | |
| Average/Total | 1,322 | 1,312 | 1,294 | 1.4% | 94.9% | 95.0% | -10 | 5,481 | 5,412 | 1.3% | |
| Florida | | | | | | | | | | | |
| Orlando | 1,172 | 1,568 | 1,540 | 1.8% | 92.7% | 93.8% | -110 | 5,059 | 5,136 | -1.5% | |
| Tampa | 576 | 1,431 | 1,384 | 3.4% | 94.3% | | 280 | 2,425 | 2,295 | 5.7% | |
| South Florida | 1,957 | 1,997 | 1,938 | 3.0% | 95.0% | 95.2% | -20 | 11,684 | 11,344 | 3.0% | |
| Average/Total | 3,705 | 1,773 | 1,726 | 2.7% | 94.2% | 94.2% | 0 | 19,168 | 18,775 | 2.1% | |
| Arizona | | | | | | | | | | | |
| Phoenix | 1,327 | 1,456 | 1,443 | 0.9% | 95.0% | 94.3% | 70 | 6,148 | 6,062 | 1.4% | |
| Average/Total | 1,327 | 1,456 | 1,443 | 0.9% | 95.0% | | 70 | 6,148 | 6,062 | 1.4% | |
| Nevada | | | | | | | | | | | |
| Las Vegas | 2,329 | 1,454 | 1,441 | 0.9% | 92.6% | 93.2% | -60 | 9,953 | 10,053 | -1.0% | |
| Average/Total | 2,329 | 1,454 | 1,441 | 0.9% | 92.6% | | -60 | 9,953 | 10,053 | -1.0% | |
| Average/Total | 13,227 | \$ 1,485 | \$ 1,455 | 2.1% | 94.1% | 94.1% | 0 | \$ 59,125 | \$ 57,999 | 1.9% | |

⁽¹⁾ This table only includes the 35 properties in our Q4 Same Store pool.

2020-2022 Same Store Results of Operations for the Years Ended December 31, 2022, 2021 and 2020

There are 30 properties encompassing 11,858 units of apartment space, or approximately 78% of our Portfolio, in our same store pool for the years ended December 31, 2022, 2021 and 2020 (our "2020-2022 Same Store" properties). Our 2020-2022 Same Store properties exclude the following 10 properties in our Portfolio as of December 31, 2022: Cutter's Point, Old Farm, Stone Creek at Old Farm, Fairways of San Marcos, The Verandas at Lake Norman, Creekside at Matthews, Six Forks Station, High House at Cary, The Adair, and Estates on Maryland as well as the 106 units mentioned on page 1 that are currently down.

As of December 31, 2022, our 2020-2022 Same Store properties were approximately 94.1% leased with a weighted average monthly effective rent per occupied apartment unit of \$1,489. As of December 31, 2021, our 2020-2022 Same Store properties were approximately 94.2% leased with a weighted average monthly effective rent per occupied apartment unit of \$1,262. As of December 31, 2020, our 2020-2022 Same Store properties were approximately 94.1% leased with a weighted average monthly effective rent per occupied apartment unit of \$1,132.

The following table reflects the revenues, property operating expenses and NOI for the years ended December 31, 2022, 2021 and 2020 for our 2020-2022 Same Store and Non-Same Store properties (dollars in thousands):

| | For the Y | ear Ended Dec | ember 31, | 2022 compa | red to 2021 | 2021 compa | red to 2020 |
|-------------------------------------|------------|----------------------|----------------------|------------|---------------|------------|---------------|
| | 2022 | 2021 | 2020 | \$ Change | % Change | \$ Change | % Change |
| Revenues | | | | | | | |
| Same Store | | | | | | | |
| Rental income | \$ 203,295 | \$ 177,925 | \$ 168,638 | \$ 25,370 | 14.3% | . , | 5.5% |
| Other income | 5,372 | 5,359 | 5,290 | 13 | 0.2% | 69 | 1.3% |
| Same Store revenues | 208,667 | 183,284 | 173,928 | 25,383 | 13.8% | 9,356 | 5.4% |
| Non-Same Store | | | | | | | |
| Rental income | 54,560 | 35,580 | 30,599 | 18,980 | 53.3% | 4,981 | 16.3% |
| Other income | 725 | 376 | 273 | 349 | 92.8% | 103 | 37.7% |
| Non-Same Store revenues | 55,285 | 35,956 | 30,872 | 19,329 | 53.8% | 5,084 | <u>16.5</u> % |
| Total revenues | 263,952 | 219,240 | 204,800 | 44,712 | 20.4% | 14,440 | 7.1% |
| Operating expenses | | | | | | | |
| Same Store | | | | | | | |
| Property operating expenses (1) | 45,457 | 40,017 | 38,864 | 5,440 | 13.6% | 1,153 | 3.0% |
| Real estate taxes and insurance | 29,316 | 27,678 | 25,939 | 1,638 | 5.9% | 1,739 | 6.7% |
| Property management fees (2) | 6,025 | 5,260 | 4,996 | 765 | 14.5% | 264 | 5.3% |
| Property general and administrative | , | | | | | | |
| expenses (3) | 4,397 | 3,762 | 3,106 | 635 | 16.9% | 656 | 21.1% |
| Same Store operating expenses | 85,195 | 76,717 | 72,905 | 8,478 | 11.1% | 3,812 | 5.2% |
| Non-Same Store | | | | | | | |
| Property operating expenses (4) | 11,575 | 7,921 | 7,548 | 3,654 | 46.1% | 373 | 4.9% |
| Real estate taxes and insurance | 8,117 | 5,474 | 5,770 | 2,643 | 48.3% | (296) | -5.1% |
| Property management fees (2) | 1,611 | 1,074 | 975 | 537 | 50.0% | 99 | 10.2% |
| Property general and administrative | | | | | | | |
| expenses (5) | 1,301 | 915 | 733 | 386 | 42.2% | 182 | 24.8% |
| Non-Same Store operating expenses | 22,604 | 15,384 | 15,026 | 7,220 | 46.9% | 358 | 2.4% |
| Total operating expenses | 107,799 | 92,101 | 87,931 | 15,698 | <u>17.0</u> % | 4,170 | 4.7% |
| Operating income | | | | | | | |
| Same Store | | | | | | | |
| Miscellaneous income | 756 | 522 | 85 | 234 | 44.8% | 437 | N/M |
| Non-Same Store | | | | | | | |
| Miscellaneous income | 515 | 1,102 | 1,687 | (587) | N/M | (585) | -34.7% |
| Total operating income | 1,271 | 1,624 | 1,772 | (353) | -21.7% | (148) | -8.4% |
| NOI | | | | | | | |
| Same Store | 124,228 | 107,089 | 101,108 | 17,139 | 16.0% | 5,981 | 5.9% |
| Non-Same Store | 33,196 | 21,674 | 17,533 | 11,522 | 53.2% | 4,141 | 23.6% |
| Total NOI (6) | \$ 157,424 | \$ 128,763 | \$ 118,641 | \$ 28,661 | 22.3% | | 8.5% |
| 101(0) | = 157,121 | + 120,703 | + 110,011 | 20,001 | ===== | - 10,122 | |

⁽¹⁾ For the years ended December 31, 2022, 2021 and 2020, excludes approximately \$2,909,000, \$17,000 and \$897,000, respectively, of casualty-related recoveries.

⁽²⁾ Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of the OP.

For the years ended December 31, 2022, 2021 and 2020, excludes approximately \$2,824,000, \$1,959,000 and \$1,746,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional, centralized leasing service and franchise tax fees.

⁽⁴⁾ For the years ended December 31, 2022, 2021 and 2020, excludes approximately \$4,028,000, \$(182,000) and \$1,686,000, respectively, of casualty-related expenses/(recoveries).

⁽⁵⁾ For the years ended December 31, 2022, 2021 and 2020, excludes approximately \$776,000, \$696,000 and \$654,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional, centralized leasing service and franchise tax fees.

(6) For additional information regarding NOI, see the "Definitions and Reconciliations of Non-GAAP Measures" and "NOI and Same Store NOI" sections of this release.

The following table contains additional information about our 2020-2022 Same Store properties rent and occupancy metrics, revenues, operating expenses and NOI for the years ended December 31, 2022, 2021 and 2020 (dollars in thousands, except for per unit data):

| | 1 | FY 2022 | 1 | FY 2021 | FY 2020 | 2022 vs 2021 % Change | 2021 vs 2020 % Change |
|--|----|---------|----|---------|---------------|--------------------------|--------------------------|
| Same Store Total Units | | 11,858 | | 11,934 | 11,963 | 70 Change | 70 Change |
| Same Store Occupied Units | | 11,155 | | 11,246 | 11,263 | | |
| Same Store Ending Occupancy | | 94.1% | | 94.2% | 94.1% | -0.1% | 0.1% |
| Same Store Average Rent per Unit | \$ | 1,489 | \$ | 1,262 | \$ 1,132 | 18.0% | 11.5% |
| | | | | | | | |
| Same Store Revenues | | | | | | | |
| Same Store Rental Income | \$ | 203,295 | \$ | 177,925 | \$ 168,638 | 14.3% | 5.5% |
| Same Store Other Income | | 5,372 | | 5,359 | 5,290 | 0.2% | 1.3% |
| Total Same Store Revenues | | 208,667 | | 183,284 | 173,928 | 13.8% | 5.4% |
| | | | | | | | |
| Same Store Operating Expenses | | | | | | | |
| Payroll | | 17,230 | | 15,815 | 15,618 | 8.9% | 1.3% |
| Repairs & Maintenance | | 18,403 | | 15,465 | 14,443 | 19.0% | 7.1% |
| Utilities | | 9,824 | | 8,692 | 8,370 | 13.0% | 3.8% |
| Real Estate Taxes | | 24,607 | | 23,457 | 22,207 | 4.9% | 5.6% |
| Insurance | | 4,709 | | 4,221 | 3,732 | 11.6% | 13.1% |
| Property Management Fees | | 6,025 | | 5,260 | 4,996 | 14.5% | 5.3% |
| Office Operations | | 3,139 | | 2,644 | 2,378 | 18.7% | 11.2% |
| Marketing | | 1,258 | | 1,163 | 1,161 | 8.2% | 0.2% |
| Total Same Store Operating Expenses | | 85,195 | | 76,717 | 72,905 | 11.1% | 5.2% |
| | | | | | | | |
| Same Store Operating Income | | | | | | | |
| Miscellaneous income | | 756 | | 522 | 85 | 44.8% | N/M |
| Total Same Store Operating Income | | 756 | | 522 | 85 | 44.8% | N/M |
| 2020-2022 Same Store NOI | \$ | 124,228 | \$ | 107,089 | \$ 101,108 | 16.0% | 5.9% |

Q4 Same Store Results of Operations for the Three Months Ended December 31, 2022 and 2021

There are 35 properties encompassing 13,227 units of apartment space, or approximately 87% of our Portfolio, in our same store pool for the three months ended December 31, 2022 and 2021 (our "Q4 Same Store" properties). Our Q4 Same Store properties exclude the following 5 properties in our Portfolio as of December 31, 2022: Old Farm, Stone Creek at Old Farm, High House at Cary, The Adair and Estates on Maryland as well as the 112 units mentioned on page 1 that are currently down.

As of December 31, 2022, our Q4 Same Store properties were approximately 94.1% leased with a weighted average monthly effective rent per occupied apartment unit of \$1,485, a year-over-year decrease of 20 bps and an increase of \$219, respectively.

The following table reflects the revenues, property operating expenses and NOI for the three months ended December 31, 2022 and 2021 for our Q4 Same Store and Non-Same Store properties (dollars in thousands):

| | F | or the Three Months | Ende | | | | |
|--|----|---------------------|------|--------|-------|--------|------------|
| | | 2022 | | 2021 | \$ Ch | ange | % Change |
| Revenues | | | | | | | |
| Same Store | | | | | | | |
| Rental income | \$ | 59,125 | \$ | 51,964 | \$ | 7,161 | 13.8% |
| Other income | | 1,285 | | 1,266 | | 19 | 1.5% |
| Same Store revenues | | 60,410 | | 53,230 | | 7,180 | 13.5% |
| Non-Same Store | | | | | | | |
| Rental income | | 8,781 | | 5,236 | | 3,545 | N/M |
| Other income | | 158 | | 31 | | 127 | N/M |
| Non-Same Store revenues | | 8,939 | | 5,267 | | 3,672 | N/M |
| Total revenues | | 69,349 | | 58,497 | ·- | 10,852 | 18.6% |
| | | | | | ' | | |
| Operating expenses | | | | | | | |
| Same Store | | | | | | | |
| Property operating expenses (1) | | 13,037 | | 11,317 | | 1,720 | 15.2% |
| Real estate taxes and insurance | | 8,154 | | 7,120 | | 1,034 | 14.5% |
| Property management fees (2) | | 1,740 | | 1,528 | | 212 | 13.9% |
| Property general and administrative expenses (3) | | 1,308 | | 1,059 | | 249 | 23.5% |
| Same Store operating expenses | | 24,239 | | 21,024 | | 3,215 | 15.3% |
| Non-Same Store | | | | | | | |
| Property operating expenses (4) | | 1,989 | | 1,233 | | 756 | N/M |
| Real estate taxes and insurance | | 1,609 | | 1,156 | | 453 | 39.2% |
| Property management fees (2) | | 267 | | 166 | | 101 | N/M |
| Property general and administrative expenses (5) | | 213 | | 152 | | 61 | 40.1% |
| Non-Same Store operating expenses | | 4,078 | | 2,707 | | 1,371 | N/M |
| Total operating expenses | | 28,317 | - | 23,731 | | 4,586 | 19.3% |
| | | | | | | | |
| Operating income | | | | | | | |
| Same Store | | | | | | | |
| Miscellaneous income | | 729 | | 60 | | 669 | 1115.0% |
| Non-Same Store | | | | | | | |
| Miscellaneous income | | 16 | | 59 | | (43) | N/M |
| Total operating income | | 745 | | 119 | | 626 | 526.1% |
| | | | | | | | |
| NOI | | | | | | | |
| Same Store | | 36,900 | | 32,266 | | 4,634 | 14.4% |
| Non-Same Store | | 4,877 | | 2,619 | | 2,258 | <u>N/M</u> |
| Total NOI (6) | \$ | 41,777 | \$ | 34,885 | \$ | 6,892 | 19.8% |
| | | | | | | | |

⁽¹⁾ For the three months ended December 31, 2022 and 2021, excludes approximately \$384,000 and \$(10,000), respectively, of casualty-related expenses/(recoveries).

⁽²⁾ Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of the OP.

⁽³⁾ For the three months ended December 31, 2022 and 2021, excludes approximately \$1,097,000 and \$561,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional, centralized leasing service and franchise tax fees.

- (4) For the three months ended December 31, 2022 and 2021, excludes approximately \$72,000 and \$83,000, respectively, of casualty-related expenses.
- (5) For the three months ended December 31, 2022 and 2021, excludes approximately \$94,000 and \$109,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional centralized leasing service and franchise tax fees.
- (6) For additional information regarding NOI, see the "Definitions and Reconciliations of Non-GAAP Measures" and "NOI and Same Store NOI" sections of this release.

The following table contains additional information about our Q4 Same Store properties rent and occupancy metrics, revenues, operating expenses and NOI for the three months ended December 31, 2022 and 2021 (dollars in thousands, except for per unit data):

| | Ç | Q4 2022 | | Q4 2021 | % Change | |
|--|----|---------|----|---------|----------|--|
| Same Store Total Units | | 13,227 | | 13,309 | | |
| Same Store Occupied Units | | 12,442 | | 12,552 | | |
| Same Store Ending Occupancy | | 94.1% | | 94.3% | -0.2% | |
| Same Store Average Rent per Unit | \$ | 1,485 | \$ | 1,266 | 17.3% | |
| Same Store Revenues | | | | | | |
| Same Store Rental Income | \$ | 59,125 | \$ | 51,964 | 13.8% | |
| Same Store Other Income | | 1,285 | | 1,266 | 1.5% | |
| Total Same Store Revenues | | 60,410 | | 53,230 | 13.5% | |
| Same Store Operating Expenses | | | | | | |
| Payroll | | 4,999 | | 4,627 | 8.0% | |
| Repairs & Maintenance | | 5,255 | | 4,285 | 22.6% | |
| Utilities | | 2,783 | | 2,405 | 15.7% | |
| Real Estate Taxes | | 6,798 | | 5,944 | 14.4% | |
| Insurance | | 1,356 | | 1,176 | 15.3% | |
| Property Management Fees | | 1,740 | | 1,528 | 13.9% | |
| Office Operations | | 979 | | 706 | 38.7% | |
| Marketing | | 329 | | 353 | -6.8% | |
| Total Same Store Operating Expenses | | 24,239 | | 21,024 | 15.3% | |
| Same Store Operating Income | | | | | | |
| Miscellaneous income | | 729 | | 60 | N/M | |
| Total Same Store Operating Income | | 729 | | 60 | N/M | |
| Q4 Same Store NOI | \$ | 36,900 | \$ | 32,266 | 14.4% | |

FFO, Core FFO and AFFO

The following table reconciles our calculations of FFO, Core FFO and AFFO to net income (loss), the most directly comparable GAAP financial measure, for the years ended December 31, 2022, 2021 and 2020 and for the three months ended December 31, 2022 and 2021 (in thousands, except per share amounts):

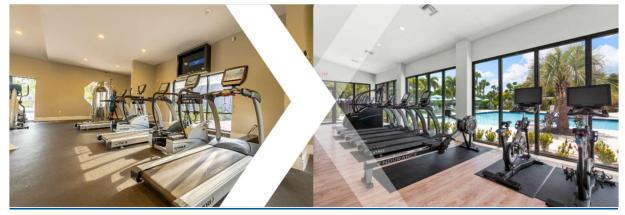
| | | For the Year Ended December 31, | | | | | For the Three Months Ended December 31, | | | |
|--|-------|---------------------------------|-----|----------------|----------|----------------|---|----------------|-----|----------------|
| | | 2022 | | 2021 | | 2020 | | 2022 | | 2021 |
| Net income (loss) | \$ | (9,291) | \$ | 23,106 | \$ | 44,150 | \$ | 3,802 | \$ | 38,831 |
| Depreciation and amortization | | 97,648 | | 86,878 | | 82,411 | | 23,158 | | 24,543 |
| Gain on sales of real estate | | (14,684) | | (46,214) | | (69,151) | | (14,684) | | (46,214) |
| Adjustment for noncontrolling interests | | (276) | | (191) | | (172) | | (48) | | (51) |
| FFO attributable to common stockholders | _ | 73,397 | _ | 63,579 | | 57,238 | _ | 12,228 | | 17,109 |
| FFO per share - basic | \$ | 2.87 | \$ | 2.53 | \$ | 2.32 | \$ | 0.48 | \$ | 0.68 |
| FFO per share - diluted | \$_ | 2.81 | \$_ | 2.47 | \$_ | 2.27 | \$_ | 0.47 | \$_ | 0.66 |
| | | | | | | | | | | |
| Loss on extinguishment of debt and modification costs | | 8,734 | | 912 | | 1,470 | | 8,734 | | 584 |
| Casualty-related expenses/(recoveries) | | 1,119 | | (200) | | 790 | | 456 | | 72 |
| Casualty losses (gains) | | (2,506) | | (2,595) | | (5,886) | | (2,149) | | (216) |
| Pandemic expense | (1) | 4 | | 50 | | 510 | | _ | | 4 |
| Amortization of deferred financing costs - acquisition | | | | | | | | | | |
| term notes | | 1,083 | | 737 | | 1,384 | | 297 | | 238 |
| Adjustment for noncontrolling interests | | (31) | | 4 | | 6 | | (28) | | (2) |
| Core FFO attributable to common stockholders | | 81,800 | | 62,487 | | 55,512 | | 19,538 | | 17,793 |
| | | | | | | | | | | |
| Core FFO per share - basic | \$_ | 3.19 | \$_ | 2.48 | \$_ | 2.25 | \$_ | 0.76 | \$_ | 0.70 |
| Core FFO per share - diluted | \$ | 3.13 | \$ | 2.43 | \$ | 2.20 | \$ | 0.75 | \$ | 0.69 |
| | | | | | | | | | | |
| Amortization of deferred financing costs - long term | | | | | | | | | | |
| debt | | 1,696 | | 1,460 | | 1,453 | | 449 | | 379 |
| Equity-based compensation expense | | 7,911 | | 6,997 | | 5,504 | | 2,005 | | 1,786 |
| Adjustment for noncontrolling interests | | (37) | | (25) | | (21) | | (10) | | (6) |
| AFFO attributable to common stockholders | | 91,370 | | 70,919 | | 62,448 | | 21,982 | | 19,952 |
| | | | | | | | | | | |
| AFFO per share - basic | \$ | 3.57 | \$ | 2.82 | \$ | 2.53 | \$ | 0.86 | \$ | 0.79 |
| AFFO per share - diluted | \$ | 3.49 | \$ | 2.75 | \$ | 2.47 | \$ | 0.84 | \$ | 0.77 |
| F | | | ÷ | | <u> </u> | | <u> </u> | | | |
| Weighted average common shares outstanding - | | | | | | | | | | |
| basic | | 25,610 | | 25,170 | | 24,715 | | 25,549 | | 25,293 |
| Weighted average common shares outstanding - | _ | | _ | | | | | | | |
| diluted | (2) | 26,152 | | 25,760 | | 25,234 | | 26,077 | | 25,882 |
| unuttu | (2)== | 20,132 | = | 23,700 | - | 23,231 | == | 20,011 | | 23,002 |
| Dividends declared per common share | \$ | 1.56 | \$ | 1.40 | \$ | 1.28 | \$ | 0.42 | \$ | 0.38 |
| Dividends deciated per common share | Ф | 1.50 | Ф | 1.40 | Φ | 1.20 | Φ | 0.42 | Φ | 0.38 |
| Net income (loss) Coverage - diluted | (3) | -0.23x | | 0.63x | | 1.36x | | 0.36x | | 3.95x |
| FFO Coverage - diluted | (3) | 1.80x | | 1.76x | | 1.77x | | 1.12x | | 1.74x |
| Core FFO Coverage - diluted | (3) | 2.01x | | 1.70x 1.73x | | 1.77x 1.72x | | 1.12x 1.78x | | 1.74x 1.81x |
| AFFO Coverage - diluted | (3) | 2.01x 2.24x | | 1.75x 1.96x | | 1.72x 1.94x | | 2.01x | | 2.03x |
| ATTO COVERAGE - UNUTER | (3) | 2.24X | | 1.7UX | | 1.74A | | 2.01X | | 2.03X |

⁽¹⁾ Represents additional cleaning, disinfecting, PPE and other costs incurred at the properties related to COVID-19 that are not reflective of the continuing operations of the properties.

⁽²⁾ The Company uses actual diluted weighted average common shares outstanding when in a dilutive position for FFO, Core FFO and AFFO.

⁽³⁾ Indicates coverage ratio of Net Income(Loss)/FFO/Core FFO/AFFO per common share (diluted) over dividends declared per common share during the period.

| Historical Capital Expenditures | | | | | | |
|--------------------------------------|------------|------------|----------|-----------|-----------|----------|
| | FY 2022 | FY 2021 | % Change | Q4 2022 | Q4 2021 | % Change |
| (\$ in thousands) | | | | | | |
| Capital Expenditures | | | | | | |
| Acquisition Capital Expenditures | \$ 143,400 | \$ 289,510 | -50.5% | \$ — | \$ 93,250 | N/M |
| | | | | | | |
| Capitalized Rehab Expenditures | | | | | | |
| Interior | 26,229 | 11,278 | 132.6% | 8,645 | 3,180 | N/M |
| Exterior and common area | 9,957 | 7,773 | 28.1% | 3,083 | 994 | N/M |
| | | | | | | |
| Capitalized Maintenance Expenditures | | | | | | |
| Recurring | 11,699 | 6,191 | 89.0% | 2,720 | 348 | N/M |
| Non-Recurring | 7,509 | 4,891 | 53.5% | 2,131 | 1,003 | N/M |
| | | | | | | |
| Total Capital Expenditures | \$ 198,794 | \$ 319,643 | 37.8% | \$ 16,579 | \$ 98,775 | N/M |







Value-Add Program Details: Interiors (Full & Partials)

| | | Rehab Units | Average Rent | Average Rent | Avg. Rehab Cost | Post-Rehab Rent | |
|--------------------------------|--------|---------------|--------------|--------------|--------------------|--------------------|---------|
| Property Name (1) | Units | Completed (2) | Pre-Rehab | Post-Rehab | Per Unit (3) | Change % | ROI (3) |
| Value-Add Programs In Progress | | | | | | | |
| Arbors of Brentwood | 346 | 114 | 1,242 | \$ 1,427 | \$ 9,455 | 14.9% | 23.4% |
| Arbors on Forest Ridge | 210 | 175 | 803 | 904 | 4,379 | 12.7% | 27.9% |
| Atera Apartments | 380 | 213 | 1,171 | 1,319 | 3,275 | 12.7% | 54.4% |
| Avant at Pembroke Pines | 1,520 | 461 | 1,735 | 1,997 | 15,128 | 15.1% | 20.8% |
| Bella Solara | 320 | 105 | 1,287 | 1,449 | 10,430 | 12.5% | 18.5% |
| Bella Vista | 248 | 178 | 1,452 | 1,602 | 10,417 | 10.3% | 17.3% |
| Bloom | 528 | 104 | 1,264 | 1,420 | 13,059 | 12.4% | 14.4% |
| Brandywine I & II | 632 | 401 | 1,042 | 1,205 | 9,245 | 15.7% | 21.2% |
| Courtney Cove | 324 | 242 | 922 | 1,026 | 4,924 | 11.3% | 25.4% |
| Creekside at Matthews | 240 | 46 | 1,364 | 1,539 | 11,054 | 12.8% | 19.0% |
| Cutter's Point | 196 | 148 | 981 | 1,108 | 6,033 | 13.0% | 25.3% |
| Estates on Maryland | 330 | 42 | 1,270 | 1,458 | 9,872 | 14.7% | 22.8% |
| Fairways of San Marcos | 352 | 116 | 1,517 | 1,705 | 10,809 | 12.4% | 20.8% |
| High House at Cary | 302 | 43 | 1,333 | 1,575 | 10,281 | 18.2% | 28.3% |
| Madera Point | 256 | 251 | 864 | 974 | 4,279 | 12.7% | 30.8% |
| Parc500 | 217 | 199 | 1,264 | 1,452 | 13,798 | 14.9% | 16.3% |
| Radbourne Lake | 225 | 338 | 1,046 | 1,098 | 1,624 | 5.0% | 38.6% |
| Residences at Glenview Reserve | 360 | 181 | 1,136 | 1,325 | 11,989 | 16.7% | 19.0% |
| Residences at West Place | 342 | 112 | 1,467 | 1,659 | 10,633 | 13.1% | 21.7% |
| Rockledge Apartments | 708 | 400 | 1,199 | 1,402 | 10,398 | 16.9% | 23.3% |
| Sabal Palm at Lake Buena Vista | 400 | 67 | 1,602 | 1,827 | 12,089 | 14.1% | 22.4% |
| Seasons 704 Apartments | 222 | 220 | 1,179 | 1,308 | 6,563 | 10.9% | 23.5% |
| Silverbrook | 642 | 481 | 803 | 889 | 4,086 | 10.8% | 25.5% |
| Six Forks Station | 323 | 67 | 1,172 | 1,406 | 12,073 | 20.0% | 23.3% |
| Summers Landing | 196 | 32 | 1,017 | 1,209 | 7,821 | 18.8% | 29.3% |
| Summit at Sabal Park | 252 | 229 | 979 | 1,081 | 5,768 | 10.4% | 21.2% |
| The Adair | 232 | 66 | 1,707 | 1,987 | 12,234 | 16.4% | 27.5% |
| The Cornerstone | 430 | 453 | 1,030 | 1,120 | 4,811 | 8.8% | 22.6% |
| The Enclave | 204 | 148 | 1,439 | 1,623 | 9,612 | 12.8% | 22.9% |
| The Heritage | 204 | 160 | 1,396 | 1,539 | 9,992 | 10.2% | 17.1% |
| The Preserve at Terrell Mill | 752 | 630 | 841 | 998 | 10,205 | 18.7% | 18.5% |
| The Verandas at Lake Norman | 264 | 42 | 1,419 | 1,610 | 10,606 | 13.4% | 21.6% |
| The Venue on Camelback | 415 | 237 | 761 | 1,014 | 9,793 | 33.2% | 31.0% |
| Timber Creek | 352 | 243 | 893 | 1,037 | 7,446 | 16.1% | 23.1% |
| Torreyana Apartments | 316 | 38 | 1,499 | 1,620 | 12,336 | 8.0% | 11.7% |
| Venue at 8651 | 333 | 282 | 815 | 924 | 6,780 | 13.4% | 19.4% |
| Versailles | 388 | 301 | 804 | 902 | 6,101 | 12.2% | 19.3% |
| Versailles II | 242 | 68 | 959 | 1,085 | 4,745 | 13.1% | 31.9% |
| Total/Weighted Average | 14,203 | 7,633 | \$ 1,086 | \$ 1,236 | \$ 8,151 | 13.8% | 22.0% |

We do not plan to upgrade 100% of the units at each of our properties.
 Inclusive of all full and partial interior upgrades completed through December 31, 2022.
 Inclusive of all full and partial interior upgrades completed and leased through December 31, 2022.

Value-Add Program Details: Kitchen & Laundry Appliances

| Property Name (1) | Units | Rehab Units Completed (2) | Avg. Rehab Cost Per Unit (3) | Post-Rehab Rent Change \$ | ROI (3) |
|--------------------------------|-------|------------------------------|------------------------------------|---------------------------------|---------------|
| Value-Add Programs In Progress | | (2) | | | <u> </u> |
| Arbors of Brentwood | 346 | 301 | \$ 850 | \$ 50 | 70.3% |
| Arbors on Forest Ridge | 210 | 123 | 755 | 41 | 65.3% |
| Atera Apartments | 380 | 364 | 814 | 40 | 59.6% |
| Avant at Pembroke Pines | 1,520 | 83 | 940 | 45 | 56.8% |
| Brandywine I & II | 632 | 155 | 1,036 | 40 | 46.7% |
| Creekside at Matthews | 240 | 111 | 1,088 | 55 | 60.7% |
| Cutter's Point | 196 | 137 | 754 | 46 | 73.1% |
| Estates on Maryland | 330 | 24 | 1,100 | 35 | 38.2% |
| Madera Point | 256 | 156 | 885 | 30 | 40.2% |
| Radbourne Lake | 225 | 224 | 717 | 40 | 66.9% |
| Rockledge Apartments | 708 | 602 | 815 | 40 | 58.9% |
| Sabal Palm at Lake Buena Vista | 400 | 634 | 599 | 86 | 171.8% |
| Silverbrook | 642 | 377 | 736 | 49 | 79.4% |
| Six Forks Station | 323 | 170 | 1,100 | 55 | 60.0% |
| Summers Landing | 196 | 79 | 819 | 50 | 73.3% |
| Summit at Sabal Park | 252 | 241 | 994 | 40 | 48.3% |
| The Adair | 232 | 11 | 1,100 | 45 | 49.1% |
| The Cornerstone | 430 | 17 | 809 | 50 | 74.2% |
| The Verandas at Lake Norman | 264 | 106 | 1,091 | 45 | 49.5% |
| Timber Creek | 352 | 136 | 761 | 45 | 70.9% |
| Venue at 8651 | 333 | 241 | 757 | 46 | 73.6% |
| Versailles | 388 | 297 | 866 | 50 | 68.9% |
| Versailles II | 242 | 129 | 894 | 29 | 39.3% |
| Total/Weighted Average | 9,097 | 4,718 | \$ 843 | \$ 47 | <u>66.9</u> % |

We do not plan to upgrade 100% of the units at each of our properties.
 Inclusive of all kitchen and laundry appliance upgrades completed through December 31, 2022.
 Inclusive of all kitchen and laundry appliance upgrades completed and leased through December 31, 2022.

Value-Add Program Details: Smart Home Technology Packages

| Property Name (1) | Units | Rehab Units Completed (2) | Avg. Rehab Cost Per Unit (3) | Post-Rehab Rent Change \$ | ROI (3) |
|--------------------------------|--------|------------------------------|------------------------------------|---------------------------------|---------|
| Value-Add Programs In Progress | | Completed (2) | <u> </u> | | |
| Arbors of Brentwood | 346 | 346 | \$ 1,419 | \$ 45 | 30.9% |
| Arbors on Forest Ridge | 210 | 210 | 1,416 | 45 | 30.9% |
| Atera Apartments | 380 | 380 | 1,339 | 50 | 37.0% |
| Avant at Pembroke Pines | 1,520 | 1,520 | 1,350 | 45 | 32.4% |
| Bella Vista | 248 | 248 | 970 | 40 | 39.3% |
| Brandywine I & II | 632 | 632 | 1,234 | 45 | 35.5% |
| Courtney Cove | 324 | 324 | 1,238 | 35 | 26.2% |
| Creekside at Matthews | 240 | 240 | 913 | 65 | 72.9% |
| Cutter's Point | 196 | 196 | 1,400 | 45 | 31.3% |
| Fairways of San Marcos | 352 | 352 | 901 | 40 | 42.3% |
| Madera Point | 256 | 256 | 1,283 | 45 | 34.1% |
| Old Farm | 734 | 734 | 928 | 45 | 47.2% |
| Radbourne Lake | 225 | 225 | 630 | 35 | 51.4% |
| Residences at Glenview Reserve | 360 | 360 | 1,017 | 45 | 43.1% |
| Sabal Palm at Lake Buena Vista | 400 | 400 | 1,237 | 45 | 35.4% |
| Silverbrook | 642 | 642 | 1,308 | 45 | 33.5% |
| Six Forks Station | 323 | 323 | 844 | 35 | 38.4% |
| Stone Creek at Old Farm | 190 | 190 | 909 | 45 | 48.2% |
| Summers Landing | 196 | 196 | 1,449 | 45 | 30.2% |
| The Cornerstone | 430 | 430 | 1,236 | 45 | 35.4% |
| The Enclave | 204 | 204 | 966 | 40 | 39.4% |
| The Heritage | 204 | 204 | 997 | 40 | 38.2% |
| The Verandas at Lake Norman | 264 | 264 | 954 | 65 | 69.8% |
| Timber Creek | 352 | 352 | 1,299 | 45 | 33.7% |
| Venue at 8651 | 333 | 333 | 1,229 | 45 | 35.6% |
| Versailles | 388 | 388 | 1,080 | 45 | 40.6% |
| Versailles II | 242 | 242 | 1,241 | 45 | 35.3% |
| Total/Weighted Average | 10,191 | 10,191 | \$1,171 | \$ 45 | 37.2% |

| Planned Value-Add Programs | | | | Rent Change (Projectio | |
|--------------------------------|-------|---|-----|---------------------------|-----|
| Bella Solara | 320 | _ | TBD | TBD | TBD |
| Bloom | 528 | _ | TBD | TBD | TBD |
| Estates on Maryland | 330 | _ | TBD | TBD | TBD |
| Hight House at Cary | 302 | _ | TBD | TBD | TBD |
| Residences at West Place | 342 | _ | TBD | TBD | TBD |
| Rockledge Apartments | 708 | _ | TBD | TBD | TBD |
| Seasons 704 Apartments | 222 | _ | TBD | TBD | TBD |
| Summit at Sabal Park | 252 | _ | TBD | TBD | TBD |
| The Adair | 232 | _ | TBD | TBD | TBD |
| The Preserve at Terrell Mill | 752 | _ | TBD | TBD | TBD |
| The Venue on Camelback | 415 | _ | TBD | TBD | TBD |
| Torreyana Apartments | 316 | _ | TBD | TBD | TBD |
| Total/Weighted Average Planned | 4,719 | | TBD | TBD | TBD |

We do not plan to upgrade 100% of the units at each of our properties.
 Inclusive of all smart home technology package upgrades completed through December 31, 2022.
 Inclusive of all smart home technology package upgrades completed and leased through December 31, 2022.

Outstanding Debt Details

Mortgage Debt

The following table contains summary information concerning the mortgage debt of the Company as of December 31, 2022 (dollars in thousands):

| Operating Properties | Туре | Term (months) | Pri | tstanding incipal (1) | Interest Rate (2) | Maturity Date |
|--|----------|---------------|-----|--------------------------|-------------------|---------------|
| Arbors on Forest Ridge | Floating | 120 | \$ | 19,184 | 5.61% | 12/1/2032 |
| Cutter's Point | Floating | 120 | | 21,524 | 5.61% | 12/1/2032 |
| Silverbrook | Floating | 120 | | 46,088 | 5.61% | 12/1/2032 |
| The Summit at Sabal Park | Floating | 120 | | 30,826 | 5.61% | 12/1/2032 |
| Courtney Cove | Floating | 120 | | 36,146 | 5.61% | 12/1/2032 |
| The Preserve at Terrell Mill | Floating | 120 | | 71,098 | 5.61% | 12/1/2032 |
| Versailles | Floating | 120 | | 40,247 | 5.61% | 12/1/2032 |
| Seasons 704 Apartments | Floating | 120 | | 33,132 | 5.61% | 12/1/2032 |
| Madera Point | Floating | 120 | | 34,457 | 5.61% | 12/1/2032 |
| Venue at 8651 | Floating | 120 | | 18,690 | 5.61% | 12/1/2032 |
| The Venue on Camelback | Floating | 84 | | 28,093 | 6.07% | 7/1/2024 |
| Timber Creek | Floating | 84 | | 24,100 | 5.65% | 10/1/2025 |
| Radbourne Lake | Floating | 84 | | 20,000 | 5.68% | 10/1/2025 |
| Sabal Palm at Lake Buena Vista | Floating | 84 | | 42,100 | 5.69% | 9/1/2025 |
| Cornerstone | Floating | 120 | | 46,804 | 6.15% | 12/1/2032 |
| Parc500 | Floating | 120 | | 29,416 | 5.61% | 12/1/2032 |
| Rockledge Apartments | Floating | 120 | | 93,129 | 5.61% | 12/1/2032 |
| Atera Apartments | Floating | 120 | | 46,198 | 5.61% | 12/1/2032 |
| Crestmont Reserve | Floating | 84 | | 12,061 | 5.57% | 10/1/2025 |
| Brandywine I & II | Floating | 84 | | 43,835 | 5.57% | 10/1/2025 |
| Bella Vista | Floating | 84 | | 29,040 | 5.71% | 2/1/2026 |
| The Enclave | Floating | 84 | | 25,322 | 5.71% | 2/1/2026 |
| | Floating | 84 | | 23,322 | 5.71% | 2/1/2026 |
| The Heritage | | 84 | | | | |
| Summers Landing | Floating | 84 84 | | 10,109 | 5.57% | 10/1/2025 |
| Residences at Glenview Reserve Residences at West Place | Floating | | | 25,873 | 5.83% | 10/1/2025 |
| | Fixed | 120 | | 33,817 | 4.24% | 10/1/2028 |
| Avant at Pembroke Pines | Floating | 84 | | 177,101 | 5.82% | 9/1/2026 |
| Arbors of Brentwood | Floating | 84 | | 34,237 | 5.82% | 10/1/2026 |
| Torreyana Apartments | Floating | 120 | | 50,580 | 5.61% | 12/1/2032 |
| Bloom | Floating | 120 | | 59,830 | 5.61% | 12/1/2032 |
| Bella Solara | Floating | 120 | | 40,328 | 5.61% | 12/1/2032 |
| Fairways of San Marcos | Floating | 120 | | 60,228 | 5.61% | 12/1/2032 |
| The Verandas at Lake Norman | Floating | 84 | | 34,925 | 5.91% | 7/1/2028 |
| Creekside at Matthews | Floating | 120 | | 29,648 | 5.61% | 12/1/2032 |
| Six Forks Station | Floating | 120 | | 41,180 | 5.78% | 10/1/2031 |
| High House at Cary | Floating | 84 | | 46,625 | 6.07% | 1/1/2029 |
| The Adair | Floating | 84 | | 35,115 | 6.03% | 4/1/2029 |
| Estates on Maryland | Floating | 84 | | 43,157 | 6.03% | 4/1/2029 |
| | | | \$ | 1,538,868 | | |
| Fair market value adjustment | | | | 609 | | |
| Deferred financing costs, net of accumulated amortization of \$3,146 | | | | (12,649) | | |
| | | | \$ | 1,526,828 | | |
| | | | | | | |
| Held For Sale Properties | | | | | | |
| Old Farm | Floating | 84 | \$ | 52,886 | 6.07% | 7/1/2024 |
| Stone Creek at Old Farm | Floating | 84 | | 15,274 | 6.07% | 7/1/2024 |
| | | | \$ | 68,160 | | |
| Deferred financing costs, net of accumulated | | | | | | |
| amortization of \$528 | | | | (144) | | |
| | | | \$ | 68,016 | | |

⁽¹⁾ Mortgage debt that is non-recourse to the Company and encumbers the multifamily properties.

⁽²⁾ Interest rate is based on a reference rate plus an applicable margin, except for fixed rate mortgage debt. One-month LIBOR was 4.392% and 30-Day Average SOFR was 4.062% as of December 31, 2022.

Credit Facility

The following table contains summary information concerning the Company's credit facility as of December 31, 2022 (dollars in thousands):

| | | Outstanding | | | | | | | |
|-------------------------------------|----------|---------------|----|-----------|-------------------|---------------|--|--|--|
| | Type | Term (months) | P | Principal | Interest Rate (1) | Maturity Date | | | |
| Corporate Credit Facility | Floating | 36 | \$ | 74,500 | 6.31% | 6/30/2025 | | | |
| Deferred financing costs, net of | | | | | | | | | |
| accumulated amortization of \$1,151 | | | | (1,856) | | | | | |
| | | | \$ | 72,644 | | | | | |

⁽¹⁾ Interest rate is based on Term SOFR plus an applicable margin. Term SOFR as of December 31, 2022 was 4.358%.

Interest Rate Swap Agreements

As of December 31, 2022, the Company had the following outstanding interest rate swaps that were designated as cash flow hedges of interest rate risk (dollars in thousands):

| Effective Date | Termination Date | Counterparty | Notional Amount | Fixed Rate (1) |
|-----------------------|-------------------------|--------------|-----------------|----------------|
| June 1, 2019 | June 1, 2024 | KeyBank | 50,000 | 2.0020% |
| June 1, 2019 | June 1, 2024 | Truist | 50,000 | 2.0020% |
| September 1, 2019 | September 1, 2026 | KeyBank | 100,000 | 1.4620% |
| September 1, 2019 | September 1, 2026 | KeyBank | 125,000 | 1.3020% |
| January 3, 2020 | September 1, 2026 | KeyBank | 92,500 | 1.6090% |
| March 4, 2020 | June 1, 2026 | Truist | 100,000 | 0.8200% |
| June 1, 2021 | September 1, 2026 | KeyBank | 200,000 | 0.8450% |
| June 1, 2021 | September 1, 2026 | KeyBank | 200,000 | 0.9530% |
| March 1, 2022 | March 1, 2025 | Truist | 145,000 | 0.5730% |
| March 1, 2022 | March 1, 2025 | Truist | 105,000 | 0.6140% |
| | | | \$ 1,167,500 | 1.0682%(2) |

- (1) The floating rate option for the interest rate swaps is one-month LIBOR. As of December 31, 2022, one-month LIBOR was 4.392%.
- (2) Represents the weighted average fixed rate of the interest rate swaps.

The following table contains summary information regarding our forward interest rate swaps (dollars in thousands):

| Effective Date | Termination Date | Counterparty | No | tional Amount | Fixed Rate (1) |
|-------------------|-------------------------|--------------|----|---------------|----------------|
| September 1, 2026 | January 1, 2027 | KeyBank | \$ | 92,500 | 1.7980% (2) |

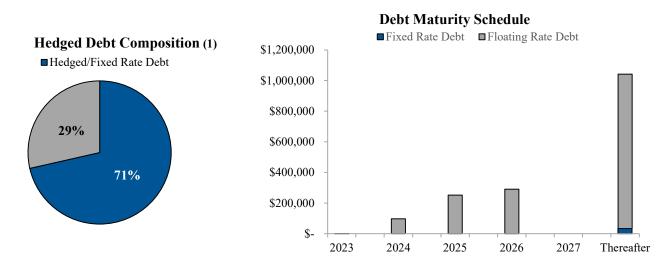
- (1) The floating rate option for the interest rate swaps is one-month LIBOR. As of December 31, 2022, one-month LIBOR was 4.392%.
- (2) Represents the weighted average fixed rate of the forward interest rate swaps.

Debt Maturity Schedule

The following table summarizes our contractual obligations and commitments as of December 31, 2022 for the next five calendar years subsequent to December 31, 2022 and thereafter. We used the applicable reference rate as of December 31, 2022 to calculate interest expense due by period on our floating rate debt and net interest expense due by period on our interest rate swaps.

| | | Payments Due by Period (in thousands) | | | | | | | | | | | | | |
|---|-----|---------------------------------------|----------|----|--------|----|---------|----|---------|------|---------|----|--------|--------|--------|
| | | | Total | | 2023 | | 2024 | | 2025 | | 2026 | | 2027 | Ther | eafter |
| Operating Properties Mortgage Debt | | | | | | | | | | | | | | | |
| Principal payments | | \$1, | ,538,868 | \$ | 307 | \$ | 28,464 | \$ | 177,400 | \$ 2 | 290,324 | \$ | _ | \$1,04 | 12,373 |
| Interest expense | (1) | | 500,005 | | 49,464 | | 50,230 | | 55,439 | | 51,427 | | 59,820 | 23 | 33,625 |
| Total | | \$2, | ,038,873 | \$ | 49,771 | \$ | 78,694 | \$ | 232,839 | \$. | 341,751 | \$ | 59,820 | \$1,27 | 75,998 |
| | | | | | | | | | | | | | | | |
| Held For Sale Properties Mortgage Debt | | | | | | | | | | | | | | | |
| Principal payments | | \$ | 68,160 | \$ | _ | \$ | 68,160 | \$ | _ | \$ | _ | \$ | _ | \$ | _ |
| Interest expense | | | 6,288 | | 4,196 | | 2,092 | | _ | | _ | | _ | | _ |
| Total | | \$ | 74,448 | \$ | 4,196 | \$ | 70,252 | \$ | | \$ | | \$ | | \$ | |
| | | | | | | | | | | | | | | | |
| Credit Facility | | | | | | | | | | | | | | | |
| Principal payments | | \$ | 74,500 | \$ | _ | \$ | _ | \$ | 74,500 | \$ | _ | \$ | _ | \$ | |
| Interest expense | | | 12,460 | | 4,991 | | 5,007 | | 2,462 | | _ | | _ | | |
| Total | | \$ | 86,960 | \$ | 4,991 | \$ | 5,007 | \$ | 76,962 | \$ | _ | \$ | _ | \$ | _ |
| | | | | | | | | | | | | | | | |
| Total contractual obligations and | | | | | | | | | | | | | | | |
| commitments | | \$2 | ,200,281 | \$ | 58,958 | \$ | 153,953 | \$ | 309,801 | \$ | 341,751 | \$ | 59,820 | \$1,27 | 75,998 |

(1) Interest expense obligations includes the impact of expected settlements on interest rate swaps which have been entered into in order to fix the interest rate on the hedged portion of our floating rate debt obligations. As of December 31, 2022, we had entered into 10 interest rate swap transactions with a combined notional amount of \$1.2 billion. We have allocated the total impact of expected settlements on the \$1.2 billion notional amount of interest rate swaps to 'Operating Properties Mortgage Debt.' We used one-month LIBOR as of December 31, 2022 to determine our expected settlements through the terms of the interest rate swaps.



(1) As of December 31, 2022, we had total indebtedness of \$1.7 billion at an adjusted weighted average interest rate of 5.74%, of which \$1.6 billion was debt with a floating interest rate. The interest rate swap agreements we have entered into effectively fix the interest rate on \$1.2 billion, or 74%, of our \$1.6 billion of floating rate mortgage debt outstanding. For purposes of calculating the adjusted weighted average interest rate of the total indebtedness, we have included the weighted average fixed rate of 1.0682% for one-month LIBOR on the \$1.2 billion notional amount of interest rate swap agreements that we have entered into as of December 31, 2022, which effectively fix the interest rate on \$1.2 billion of our floating rate mortgage debt outstanding.

Historical Acquisition Details

(in thousands, except for unit and per unit amounts)

| Property Name (1) | Location | Units | Transaction Date | | Rehab Budget (2) | | Per Unit |
|--------------------------------|---------------------|--------|-------------------------|-------------|------------------|-------------|-----------|
| Arbors on Forest Ridge | Bedford, TX | 210 | 1/31/2014 | \$12,805 | \$1,449 | \$14,254 | \$67,870 |
| Cutter's Point | Richardson, TX | 196 | 1/31/2014 | 15,845 | 1,379 | 17,224 | 87,87 |
| Silverbrook | Grand Prairie, TX | 642 | 1/31/2014 | 30,400 | 1,662 | | 49,94 |
| The Summit at Sabal Park | Tampa, FL | 252 | 8/20/2014 | 19,050 | 1,655 | | 82,16 |
| Courtney Cove | Tampa, FL | 324 | 8/20/2014 | 18,950 | 1,635 | 20,585 | 63,53 |
| Radbourne Lake | Charlotte, NC | 225 | 9/30/2014 | 24,250 | 1,437 | 25,687 | 114,16 |
| Timber Creek | Charlotte, NC | 352 | 9/30/2014 | 22,750 | 3,947 | 26,697 | 75,844 |
| Sabal Palm at Lake Buena Vista | Orlando, FL | 400 | 11/5/2014 | 49,500 | 1,346 | 50,846 | 127,11: |
| Cornerstone | Orlando, FL | 430 | 1/15/2015 | 31,550 | 2,610 | 34,160 | 79,442 |
| The Preserve at Terrell Mill | Marietta, GA | 752 | 2/6/2015 | 58,000 | 6,688 | 64,688 | 86,02 |
| Versailles | Dallas, TX | 388 | 2/26/2015 | 26,165 | 3,997 | 30,162 | 77,73 |
| Seasons 704 Apartments | West Palm Beach, FL | 222 | 4/15/2015 | 21,000 | 1,900 | 22,900 | 103,153 |
| Madera Point | Mesa, AZ | 256 | 8/5/2015 | 22,525 | 1,808 | 24,333 | 95,05 |
| Venue at 8651 | Fort Worth, TX | 333 | 10/30/2015 | 19,250 | 4,626 | 23,876 | 71,70 |
| Parc500 | West Palm Beach, FL | 217 | 7/27/2016 | 22,421 | 5,082 | 27,503 | 126,74 |
| The Venue on Camelback | Phoenix, AZ | 415 | 10/11/2016 | 44,600 | 6,018 | 50,618 | 121,97 |
| Old Farm | Houston, TX | 734 | 12/29/2016 | 84,721 | 1,135 | 85,856 | 116,97 |
| Stone Creek at Old Farm | Houston, TX | 190 | 12/29/2016 | 23,332 | 462 | 23,794 | 125,23 |
| Rockledge Apartments | Marietta, GA | 708 | 6/30/2017 | 113,500 | 7,685 | 121,185 | 171,16 |
| Atera Apartments | Dallas, TX | 380 | 10/25/2017 | 59,200 | 3,721 | 62,921 | 165,58 |
| Versailles II | Dallas, TX | 242 | 9/26/2018 | 24,680 | 2,843 | 27,523 | 113,73 |
| Brandywine I & II | Nashville, TN | 632 | 9/26/2018 | 79,800 | 7,787 | 87,587 | 138,58 |
| Bella Vista | Phoenix, AZ | 248 | 1/28/2019 | 48,400 | 3,414 | 51,814 | 208,92 |
| The Enclave | Tempe, AZ | 204 | 1/28/2019 | 41,800 | 2,608 | 44,408 | 217,68 |
| The Heritage | Phoenix, AZ | 204 | 1/28/2019 | 41,900 | 2,660 | 44,560 | 218,43 |
| Summers Landing | Fort Worth, TX | 196 | 6/7/2019 | 19,396 | 2,980 | 22,376 | 114,16 |
| Residences at Glenview Reserve | Nashville, TN | 360 | 7/17/2019 | 45,000 | 5,695 | | 140,81 |
| Residences at West Place | Orlando, FL | 342 | 7/17/2019 | 55,000 | 4,129 | 59,129 | 172,89 |
| Avant at Pembroke Pines | Pembroke Pines, FL | 1,520 | 8/30/2019 | 322,000 | 32,583 | 354,583 | 233,27 |
| Arbors of Brentwood | Nashville, TN | 346 | 9/10/2019 | 62,250 | 4,248 | 66,498 | 192,19 |
| Torreyana Apartments | Las Vegas, NV | 316 | 11/22/2019 | 68,000 | 2,771 | 70,771 | 223,95 |
| Bloom | Las Vegas, NV | 528 | 11/22/2019 | 106,500 | 4,786 | | 210,76 |
| Bella Solara | Las Vegas, NV | 320 | 11/22/2019 | 66,500 | 3,642 | | 219,19 |
| Fairways of San Marcos | Chandler, AZ | 352 | 11/2/2020 | 84,480 | 4,366 | | 252,40 |
| The Verandas at Lake Norman | Charlotte, NC | 264 | 6/30/2021 | 63,500 | 4,628 | | 258,06 |
| Creekside at Matthews | Charlotte, NC | 240 | 6/30/2021 | 58,000 | 3,943 | 61,943 | 258,09 |
| Six Forks Station | Raleigh, NC | 323 | 9/10/2021 | 74,760 | 6,431 | 81,191 | 251,36 |
| Hudson High House | Cary, NC | 302 | 12/7/2021 | 93,250 | 1,677 | 94,927 | 314,32 |
| The Adair | Sandy Springs, GA | 232 | 4/1/2022 | 65,500 | 5,390 | | 305,56 |
| Estates on Maryland | Phoenix, AZ | 330 | 4/1/2022 | 77,900 | 4,636 | | 250,10 |
| Total/Weighted Average | i nocina, ne | 15,127 | 7/1/2022 | \$2,218,430 | \$171,459 | \$2,389,889 | \$157,988 |
| Total Weighten Average | | 13,127 | | \$2,210,430 | \$171,437 | \$2,307,007 | \$137,700 |

⁽¹⁾ Only includes properties owned as of December 31, 2022.

⁽²⁾ Includes interior and exterior rehab.

Historical Disposition Details

(in thousands, except unit and per unit amounts)

| | | | r | | 6.1 | Sales | | N.T | et Cash | Gain on |
|-------------------------------|------------------|-------|----|-------------------|---------------|-------------------|------------|--------------|---------|-----------------|
| Property Name | Location | Units | r | Purchase Price | Sale Price | Price Per Unit | Sale Date | Proceeds (1) | | Gain on Sale |
| Meridian | Austin, TX | 200 | \$ | 12,300 | \$ 17,250 | \$ 86,250 | 5/10/2016 | _ | 16,981 | \$ 4,786 |
| Park at Regency and Mandarin | • | | | | ĺ | , i | | | ĺ | , |
| Reserve | Jacksonville, FL | 679 | | 34,500 | 47,000 | 69,219 | 6/6/2016 | | 46,239 | 11,584 |
| Park at Blanding and Colonial | | | | | | | | | | |
| Forest | Jacksonville, FL | 291 | | 12,000 | 14,500 | 49,828 | 8/31/2016 | | 14,259 | 2,007 |
| Willowdale Crossings | Frederick, MD | 432 | | 41,000 | 45,200 | 104,630 | 9/15/2016 | | 44,439 | 5,576 |
| Jade Park | Dayton Beach, FL | 144 | | 7,800 | 10,000 | 69,444 | 9/30/2016 | | 9,868 | 1,979 |
| The Miramar Apartments | Dallas, TX | 314 | | 8,875 | 16,550 | 52,707 | 4/3/2017 | | 16,326 | 6,368 |
| Toscana | Dallas, TX | 192 | | 8,875 | 13,250 | 69,010 | 4/3/2017 | | 13,040 | 4,283 |
| The Grove at Alban | Frederick, MD | 290 | | 23,050 | 27,500 | 94,828 | 4/3/2017 | | 27,021 | 4,514 |
| Twelve 6 Ten at the Park | Dallas, TX | 402 | | 20,984 | 26,600 | 66,169 | 4/27/2017 | | 26,349 | 4,731 |
| Regatta Bay | Seabrook, TX | 240 | | 18,200 | 28,200 | 117,500 | 7/14/2017 | | 27,670 | 10,423 |
| NAVA Portfolio (2) | Atlanta, GA | 1,100 | | 66,200 | 116,000 | 105,455 | 9/27/2017 | | 114,010 | 48,046 |
| Timberglen | Dallas, TX | 304 | | 16,950 | 30,000 | 98,684 | 1/31/2018 | | 29,553 | 13,742 |
| Edgewater at Sandy Springs | Atlanta, GA | 760 | | 58,000 | 101,250 | 133,224 | 8/28/2019 | | 100,219 | 47,329 |
| Belmont at Duck Creek | Garland, TX | 240 | | 18,525 | 29,500 | 122,917 | 8/28/2019 | | 29,148 | 11,985 |
| The Ashlar | Dallas, TX | 264 | | 16,235 | 29,400 | 111,364 | 8/28/2019 | | 29,050 | 13,205 |
| Heatherstone | Dallas, TX | 152 | | 9,450 | 16,275 | 107,072 | 8/28/2019 | | 16,054 | 6,368 |
| The Pointe at the Foothills | Mesa, AZ | 528 | | 52,275 | 85,400 | 161,742 | 8/28/2019 | | 84,663 | 37,925 |
| Abbington Heights | Antioch, TN | 274 | | 17,900 | 28,050 | 102,372 | 8/30/2019 | | 27,630 | 10,888 |
| Southpoint Reserve at Stoney | Fredericksburg, | | | | | | | | | |
| Creek | VA | 156 | | 17,000 | 23,500 | 150,641 | 3/20/2020 | | 23,176 | 5,469 |
| Willow Grove | Nashville, TN | 244 | | 13,750 | 31,300 | 128,279 | 3/26/2020 | | 31,005 | 17,513 |
| Woodbridge | Nashville, TN | 220 | | 16,000 | 31,700 | 144,091 | 3/26/2020 | | 31,237 | 15,990 |
| Eagle Crest | Irving, TX | 447 | | 27,325 | 55,500 | 124,161 | 9/30/2020 | | 54,779 | 30,160 |
| Beechwood Terrace | Antioch, TN | 300 | | 21,400 | 53,600 | 178,667 | 11/1/2021 | | 53,003 | 33,960 |
| Cedar Pointe | Antioch, TN | 210 | | 26,500 | 37,650 | 179,286 | 11/1/2021 | | 37,231 | 12,252 |
| Hollister Place | Houston, TX | 260 | | 24,500 | 36,750 | 141,346 | 12/29/2022 | | 36,455 | 14,684 |
| Total/Weighted Average | = : | 8,643 | \$ | 589,594 | \$ 951,925 | <u>\$ 110,138</u> | | \$ | 939,405 | \$ 375,767 |

⁽¹⁾ Represents sales price, net of closing costs.

⁽²⁾ The NAVA Portfolio consists of The Arbors, The Crossings, The Crossings at Holcomb Bridge and The Knolls.

Definitions and Reconciliations of Non-GAAP Measures

Definitions

This presentation contains non-GAAP financial measures. A "non-GAAP financial measure" is defined as a numerical measure of a company's financial performance that excludes or includes amounts so as to be different than the most directly comparable measure calculated and presented in accordance with GAAP in the statements of income, balance sheets or statements of cash flows of the Company. The non-GAAP financial measures used within this presentation are net operating income ("NOI"), funds from operations attributable to common stockholders ("FFO"), FFO per diluted share, Core FFO, Core FFO per diluted share, adjusted FFO ("AFFO"), AFFO per diluted share and net debt.

NOI is used by investors and our management to evaluate and compare the performance of our properties to other comparable properties, to determine trends in earnings and to compute the fair value of our properties. NOI is calculated by adjusting net income (loss) to add back (1) interest expense (2) advisory and administrative fees, (3) the impact of depreciation and amortization expenses as well as gains or losses from the sale of operating real estate assets that are included in net income computed in accordance with GAAP, (4) corporate general and administrative expenses, (5) other gains and losses that are specific to us including loss on extinguishment of debt and modification costs, including loss on extinguishment of debt and modification costs, (6) casualty-related expenses/(recoveries) and casualty gains (losses) and (7) property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on behalf of the Company at the property for expenses such as legal, professional, centralized leasing service and franchise tax fees. We define "Same Store NOI" as NOI for our properties that are comparable between periods. We view Same Store NOI as an important measure of the operating performance of our properties because it allows us to compare operating results of properties owned for the entirety of the current and comparable periods and therefore eliminates variations caused by acquisitions or dispositions during the periods.

FFO is defined by the National Association of Real Estate Investment Trusts ("NAREIT"), as net income (loss) computed in accordance with GAAP, excluding gains or losses from real estate dispositions, plus real estate depreciation and amortization. We compute FFO in accordance with NAREIT's definition. Our presentation differs slightly in that we begin with net income (loss) before adjusting for amounts attributable to redeemable noncontrolling interests in the OP and we show the combined amounts attributable to such noncontrolling interests as an adjustment to arrive at FFO attributable to common stockholders.

Core FFO makes certain adjustments to FFO, which are either not likely to occur on a regular basis or are otherwise not representative of the ongoing operating performance of our Portfolio. Core FFO adjusts FFO to remove items such as losses on extinguishment of debt and modification costs (includes prepayment penalties and defeasance costs incurred on the early payment of debt, the write-off of unamortized deferred financing costs and fair market value adjustments of assumed debt related to the retirement of debt, costs incurred in connection with a debt modification that are not capitalized as deferred financing costs and other costs incurred in a debt extinguishment that are expensed), casualty-related expenses/and recoveries and gains (losses), pandemic expenses, the amortization of deferred financing costs incurred in connection with obtaining short-term debt financing, and the noncontrolling interests (as described above) related to these items.

AFFO makes certain adjustments to Core FFO in order to arrive at a more refined measure of the operating performance of our portfolio. There is no industry standard definition of AFFO and practice is divergent across the industry. AFFO adjusts Core FFO to remove items such as equity-based compensation expense and the amortization of deferred financing costs incurred in connection with obtaining long-term debt financing, and the noncontrolling interests related to these items.

Net debt is calculated by subtracting cash and cash equivalents and restricted cash held for value-add upgrades and green improvements from total debt outstanding.

We believe that the use of NOI, FFO, Core FFO, AFFO and net debt, combined with the required GAAP presentations, improves the understanding of operating results and debt levels of real estate investment trusts ("REITs") among investors and makes comparisons of operating results and debt levels among such companies more meaningful. While NOI, FFO, Core FFO, AFFO and net debt are relevant and widely used measures of operating performance and debt levels of REITs, they do not represent cash flows from operations, net income (loss) or total debt as defined by GAAP and should not be considered an alternative to those measures in evaluating our liquidity, operating performance and debt levels. NOI, FFO, Core FFO and AFFO do not purport to be indicative of cash available to fund our future cash requirements. We present net debt because we believe it provides our investors a better understanding of our leverage ratio. Net debt should not be considered an alternative to total debt, as we may not always be able to use our available cash to repay debt. Our computation of NOI, FFO, Core FFO, AFFO and net debt may not be comparable to NOI, FFO, Core FFO, AFFO and net debt reported by other REITs. For a more complete discussion of NOI, FFO, Core FFO and AFFO, see our most recent Annual Report on Form 10-K and our other filings with the SEC.

Reconciliations

Reconciliation of Debt to Net Debt

| (dollar amounts in thousands) | FY 2022 | | FY 2021 | FY 2020 |
|---|-----------------|-----|-----------|-----------------|
| Total mortgage debt | \$ 1,607,028 | \$ | 1,281,146 | \$ 1,168,078 |
| Credit facilities | 74,500 | | 280,000 | 183,000 |
| Total Debt | 1,681,528 | | 1,561,146 | 1,351,078 |
| Adjustments to arrive at net debt: | | | | |
| Cash and cash equivalents | (16,762) | | (49,450) | (24,457) |
| Restricted cash held for value-add upgrades and green | | | | |
| improvements | (11,894) | | (11,875) | (10,614) |
| Net Debt | \$ 1,652,872 | \$_ | 1,499,821 | \$ 1,316,007 |
| Enterprise Value (1) | \$ 2,764,872 | \$ | 3,637,821 | \$ 2,374,007 |
| Leverage Ratio | 60% | | 41% | 55% |

⁽¹⁾ Enterprise Value is calculated as Market Capitalization as of December 31, 2022 plus Net Debt.

Guidance Reconciliations of NOI, Same Store NOI, FFO, Core FFO and AFFO

The following table, which has not been adjusted for the effects of noncontrolling interests, reconciles our 2023 NOI guidance to our net income (loss) (the most directly comparable GAAP financial measure) guidance for the year ended December 31, 2023 and for the three months ended March 31, 2023 (in thousands):

| | | or the Year Ended eccember 31, 2023 | M | Three Months Ended arch 31, 2023 |
|---|----------------|--|----|----------------------------------|
| | ф. | Mid-Point (1) | _ | fid-Point (1) |
| Net income (loss) | \$ | 28,314 | \$ | (6,697) |
| Adjustments to reconcile net loss to NOI: | | | | |
| Advisory and administrative fees | | 7,581 | | 1,869 |
| Corporate general and administrative expenses | | 16,799 | | 3,989 |
| Property general and administrative expenses | (2) | 2,933 | | 786 |
| Depreciation and amortization | | 93,564 | | 24,834 |
| Interest expense | | 60,922 | | 14,678 |
| Loss on extinguishment of debt and modification costs | | 3,079 | | 2,276 |
| Gain on sales of real estate | | (43,895) | | <u> </u> |
| NOI | (3) \$ | 169,297 | \$ | 41,735 |
| Less Non-Same Store | _ _ | | | |
| Revenues | (4) | (16,780) | | |
| Operating expenses | (4) | 6,835 | | |
| Same Store NOI | (4) \$ | 159,352 | | |

- (1) Mid-Point estimates shown for full year and first quarter 2023 guidance. Assumptions made for full year and first quarter 2023 NOI guidance include the Same Store operating growth projections included in the "2023 Full Year Guidance Summary" section of this release and the effect of the acquisition and dispositions throughout the fiscal year.
- (2) Adjustment to net income (loss) to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional, centralized leasing service and franchise tax fees
- (3) FY 2023 NOI Guidance considers the forecast dispositions of Old Farm and Stone Creek at Old Farm, and considers a commensurate volume of capital recycling.
- (4) Year-over-year growth for the Full Year 2023 pro forma Same Store pool (36 properties).

The following table reconciles our FFO, Core FFO and AFFO guidance to our net income (the most directly comparable GAAP financial measure) guidance for the year ended December 31, 2023 (in thousands, except per share data):

| | For the Year I | Ended December 31, 2023 |
|---|----------------|-------------------------|
| | | Mid-Point |
| Net income | \$ | 28,314 |
| Depreciation and amortization | | 93,564 |
| Gain on sales of real estate | | (43,895) |
| Adjustment for noncontrolling interests | | (230) |
| FFO attributable to common stockholders | | 77,753 |
| FFO per share - diluted (1) | \$ | 2.97 |
| | | |
| Loss on extinguishment of debt and modification costs | | 3,079 |
| Adjustment for noncontrolling interests | | (9) |
| Core FFO attributable to common stockholders | | 80,823 |
| Core FFO per share - diluted (1) | \$ | 3.09 |
| Amortization of deferred financing costs - long term debt | | 3,072 |
| Equity-based compensation expense | | 9,688 |
| Adjustment for noncontrolling interests | | (38) |
| AFFO attributable to common stockholders | | 93,545 |
| AFFO per share - diluted (1) | \$ | 3.58 |
| Weighted average common shares outstanding - diluted | | 26,146 |

⁽¹⁾ For purposes of calculating per share data, we assume a weighted average diluted share count of approximately 26.3 million for the full year 2023.

The following table reconciles our NOI to our net income (loss) for the years ended December 31, 2019, 2018, 2017, 2016 and 2015 (in thousands):

For the Very Ended December 31

| | For the Year Ended December 31, | | | | | | | | | | |
|--|---------------------------------|-----------|----|----------|----|----------|-----------|----|----------|--|--|
| | | 2019 | | 2018 | | 2017 | 2016 | | 2015 | | |
| Net income (loss) | \$ | 99,438 | \$ | (1,614) | \$ | 56,359 | \$ 25,888 | \$ | (10,992) | | |
| Adjustments to reconcile net income (loss) to NOI: | | | | | | | | | | | |
| Advisory and administrative fees | | 7,500 | | 7,474 | | 7,419 | 6,802 | | 5,565 | | |
| Corporate general and administrative expenses Casualty-related | | 9,613 | | 7,808 | | 6,275 | 4,014 | | 2,455 | | |
| expenses/(recoveries) | | (34) | | (663) | | (287) | 151 | | 25 | | |
| Casualty losses | | 3,488 | | | | _ | _ | | | | |
| Property general and administrative | | | | | | | | | | | |
| expenses | | 1,939 | | 1,294 | | 1,130 | 879 | | 1,109 | | |
| Depreciation and amortization | | 69,086 | | 47,470 | | 48,752 | 35,643 | | 40,801 | | |
| Interest expense | | 37,385 | | 28,572 | | 29,576 | 20,167 | | 17,817 | | |
| Loss on extinguishment of debt and modification costs | | 2,869 | | 3,576 | | 5,719 | 1,722 | | 652 | | |
| Gain on sales of real estate | | (127,684) | | (13,742) | | (78,365) | (25,932) | | _ | | |
| Acquisition costs | | _ | | _ | | <u> </u> | 386 | | 2,975 | | |
| NOI | \$ | 103,600 | \$ | 80,175 | \$ | 76,578 | \$ 69,720 | \$ | 60,407 | | |

The following table reconciles our FFO, Core FFO and AFFO to our net income (loss) for the years ended December 31, 2019, 2018, 2017, 2016 and 2015 (in thousands):

| | For the Year Ended December 31, | | | | | | | | | |
|--|---------------------------------|-----------|-----|----------|-----|----------|-----|----------|-----|----------|
| | _ | 2019 | _ | 2018 | | 2017 | | 2016 | | 2015 |
| Net income (loss) | \$ | 99,438 | \$ | , | \$ | 56,359 | \$ | 25,888 | \$ | (10,992) |
| Depreciation and amortization | | 69,086 | | 47,470 | | 48,752 | | 35,643 | | 40,801 |
| Gain on sales of real estate | | (127,684) | | (13,742) | | (78,365) | | (25,932) | | _ |
| Adjustment for noncontrolling interests | | (122) | | (96) | | (1,695) | | (4,583) | | (4,170) |
| FFO attributable to common stockholders | | 40,718 | | 32,018 | | 25,051 | | 31,016 | | 25,639 |
| | | | | | | | | | | |
| FFO per share - basic | \$_ | 1.69 | \$_ | 1.51 | \$_ | 1.19 | \$_ | 1.46 | \$_ | 1.20 |
| FFO per share - diluted | \$ | 1.66 | \$ | 1.48 | \$ | 1.17 | \$ | 1.46 | \$ | 1.20 |
| | _ | | | | | | | | == | |
| Acquisition costs | | 2,869 | | _ | | _ | | 386 | | 2,975 |
| Loss on extinguishment of debt and modification costs | | (34) | | 3,576 | | 5,719 | | 1,722 | | 652 |
| Casualty-related recoveries | | 3,488 | | (663) | | _ | | _ | | _ |
| Change in fair value on derivative instruments - | | , | | , , | | | | | | |
| ineffective portion | | _ | | _ | | (309) | | (1,683) | | _ |
| Amortization of deferred financing costs - acquisition | | | | | | | | | | |
| term notes | | 553 | | 159 | | 403 | | _ | | _ |
| Adjustment for noncontrolling interests | | (21) | | (9) | | (429) | | (94) | | (322) |
| Core FFO attributable to common stockholders | | 47,573 | | 35,081 | | 30,435 | | 31,347 | | 28,944 |
| | | | | | | | | | | |
| Core FFO per share - basic | \$ | 1.97 | \$ | 1.66 | \$ | 1.45 | \$ | 1.48 | \$ | 1.36 |
| Core FFO per share - diluted | \$ | 1.93 | \$ | 1.62 | \$ | 1.42 | \$ | 1.47 | \$ | 1.36 |
| • | _ | | _ | | _ | | _ | | | |
| Amortization of deferred financing costs - long term | | | | | | | | | | |
| debt | | 1,530 | | 1,491 | | 1,592 | | 1,423 | | 1,081 |
| Equity-based compensation expense | | 5,130 | | 4,198 | | 3,108 | | 825 | | |
| Adjustment for noncontrolling interests | | (20) | | (17) | | (76) | | (140) | | (92) |
| AFFO attributable to common stockholders | | 54,213 | | 40,753 | | 35,059 | | 33,455 | | 29,933 |
| | | | | | | | | | == | |
| AFFO per share - basic | \$ | 2.25 | \$ | 1.92 | \$_ | 1.66 | \$ | 1.58 | \$ | 1.41 |
| AFFO per share - diluted | \$ | 2.20 | \$ | 1.88 | \$ | 1.64 | \$ | 1.57 | \$ | 1.41 |
| Arro per share - unuteu | Ψ | 2.20 | Ψ | 1.00 | Ψ | 1.04 | Ψ | 1.37 | Ψ | 1.71 |
| Weighted average common shares outstanding - | | | | | | | | | | |
| basic | | 24,116 | | 21,189 | | 21,057 | | 21,232 | | 21,294 |
| | - | ۷٦,110 | - | 21,109 | | 21,037 | | 21,232 | | 21,274 |
| Weighted average common shares outstanding - diluted | | 24 502 | | 21 667 | | 21 200 | | 21 214 | | 21.204 |
| unuteu | | 24,593 | _ | 21,667 | | 21,399 | | 21,314 | | 21,294 |