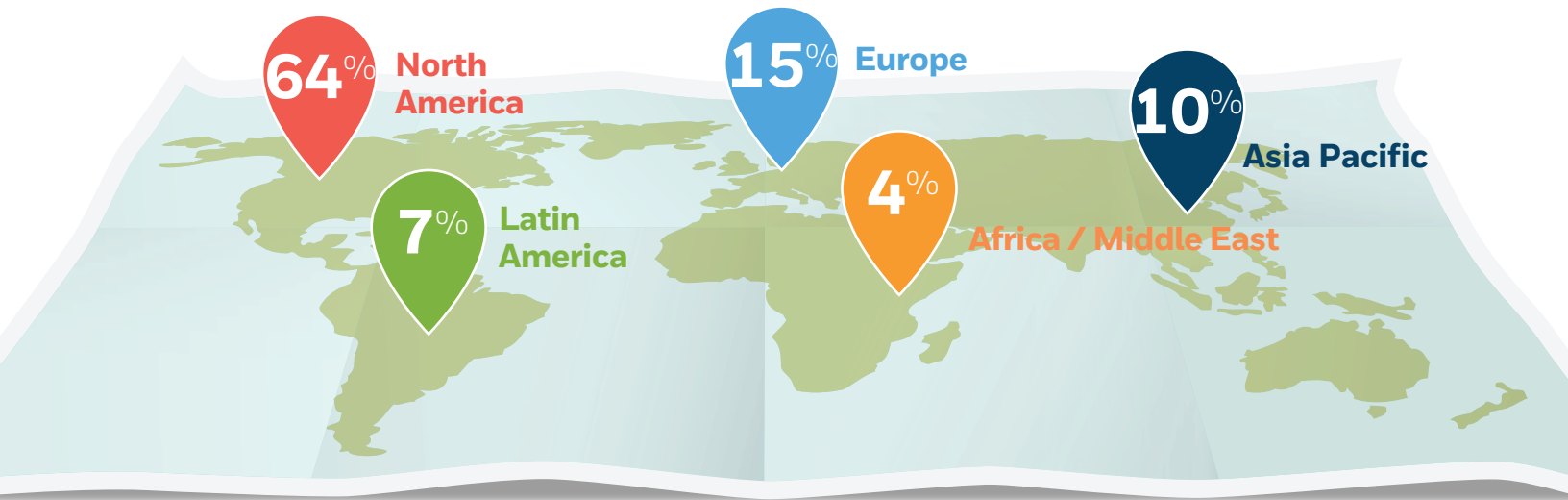


# AVIATION OUTLOOK

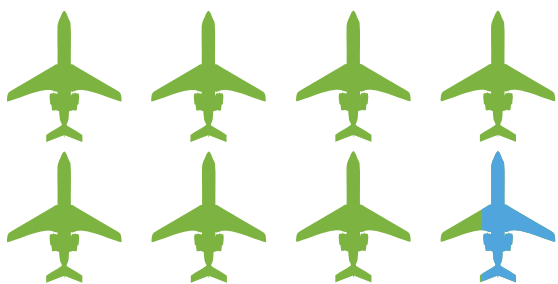
Honeywell

Global purchase plans are higher; larger jets still command largest share of demand.

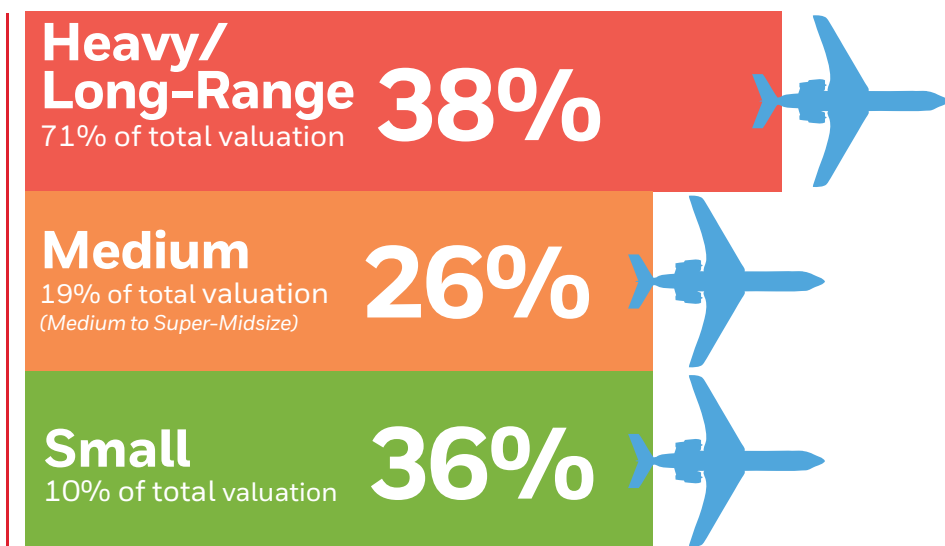
## REGIONAL OUTLOOK



## AIRCRAFT DELIVERIES



## PURCHASE PLANS BY AIRCRAFT CLASS



“ The business aviation sector is expected to recover to 2019 delivery and expenditure levels by 2023, which is much sooner than previously anticipated. ”

Heath Patrick, President, Americas Aftermarket, Honeywell

# SURVEY HIGHLIGHTS

<b>39%</b> of new purchase plans will be heavy/long-range jets	<b>17%</b> of survey fleet replaced or added to by new jets over the next 5 years	<b>64%</b> of worldwide sales originate in North America	<b>32%</b> of the surveyed fleet expected to fly more; 64% to fly at least the same in 2023 vs 2022
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## SUSTAINABILITY SPOTLIGHT

Honeywell is committed to reach carbon neutrality by 2035 and drive aviation sustainability with a wide range of ready-now solutions that will create a more sustainable future for the aviation sector.

**50%**

of surveyed operators currently implementing sustainable flying methods.

**60%**

looking to adopt new or increase sustainable methods in the future.

## NEW USERS OF BUSINESS AVIATION

The business aviation industry has benefited from waves of first-time private aviation users and buyers in the aftermath of COVID.

**9%**

flight hour increase in 2022 vs 2021.

**74%**

of likely "new users" expected to fly at least the same in 2023 vs 2022.

## INDUSTRY

### Operator needs

**AIRCRAFT PERFORMANCE IS THE MOST IMPORTANT FACTOR IN THE NEXT PURCHASE. EASE OF FINDING CERTIFIED PILOTS APPEARED AS A FACTOR FOR THE FIRST TIME IN 2021.**

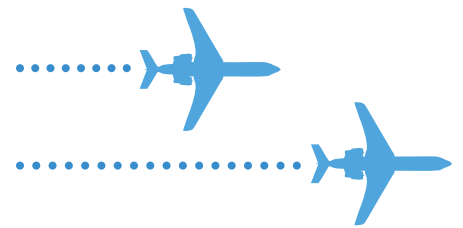
Continuing focus on large cabin jets with:



Readily-available certified pilots



Faster cruise Mach .85



Extended range in every class

### Operator concerns



Lower fuel burn

### Cabin Amenities



Comfort, productivity

### Maintenance Costs



Aircraft support, reliability, maintainability

Find out more about Honeywell Business Aviation at [aerospace.honeywell.com](https://aerospace.honeywell.com)