

July 28, 2022

## **CANADIAN UTILITIES REPORTS SECOND QUARTER 2022 EARNINGS**

### **CALGARY, Alberta - Canadian Utilities Limited (TSX: CU) (TSX: CU.X)**

Canadian Utilities Limited (Canadian Utilities or the Company) today announced second quarter 2022 adjusted earnings of \$136 million (\$0.51 per share), \$21 million (\$0.08 per share) higher compared to \$115 million (\$0.43 per share) in the second quarter of 2021.

Second quarter earnings attributable to equity owners of the Company reported in accordance with International Financial Reporting Standards (IFRS earnings) were \$151 million (\$0.50 per Class A and Class B share), \$146 million (\$0.54 per Class A and Class B share) higher compared to \$5 million (\$0.04) per Class A and Class B share) in the second quarter of 2021.

IFRS earnings include timing adjustments related to rate-regulated activities, dividends on equity preferred shares of the Company, unrealized gains or losses on mark-to-market forward and swap commodity contracts, one-time gains and losses, impairments, and items that are not in the normal course of business or a result of day-to-day operations. These items are not included in adjusted earnings.

### **RECENT DEVELOPMENTS IN THE SECOND QUARTER OF 2022**

- Invested \$294 million in capital projects of which 83 per cent was invested in regulated utilities and 17 per cent mainly in Energy Infrastructure.
- Announced an agreement with Canadian Pacific (CP) to provide engineering, procurement and construction services for two hydrogen production and refueling facilities in Calgary and Edmonton. The construction of these facilities will advance CP's innovative Hydrogen Locomotive Program, which has its sights set on building its first line-haul hydrogen-powered freight locomotive.
- Released ATCO's 2021 Sustainability Report which highlights our progress and key achievements in energy transition, climate change and environmental stewardship, operational reliability and resilience, community and Indigenous relations, diversity, equity and inclusion, and safety.
- On July 14, 2022, Canadian Utilities declared a third quarter dividend of 44.42 cents per share or \$1.78 per Class A non-voting and Class B common share on an annualized basis.

## FINANCIAL SUMMARY AND RECONCILIATION OF ADJUSTED EARNINGS

A financial summary and reconciliation of adjusted earnings to earnings attributable to equity owners of the Company is provided below:

(\$ millions except share data)	Three Months Ended June 30		Six Months Ended June 30	
	2022	2021	2022	2021
Adjusted Earnings	136	115	355	306
Impairments and other costs <sup>(1)</sup>	—	(65)	—	(65)
Unrealized losses on mark-to-market forward and swap commodity contracts <sup>(2)</sup>	(19)	(13)	(31)	(12)
Rate-regulated activities <sup>(3)</sup>	20	(29)	56	(81)
IT Common Matters decision <sup>(4)</sup>	(3)	(3)	(7)	(7)
Transition of managed IT services <sup>(5)</sup>	—	(16)	—	(27)
Dividends on equity preferred shares of Canadian Utilities Limited	17	16	35	33
AUC enforcement proceeding <sup>(6)</sup>	—	—	(27)	—
Workplace COVID-19 vaccination standard <sup>(7)</sup>	—	—	(8)	—
Gain on sale <sup>(8)</sup>	—	—	5	—
Other	—	—	—	(1)
<b>Earnings attributable to equity owners of the Company</b>	<b>151</b>	<b>5</b>	<b>378</b>	<b>146</b>
<b>Weighted average shares outstanding (millions of shares)</b>	<b>269.1</b>	<b>269.7</b>	<b>269.0</b>	<b>270.8</b>

(1) In 2021, Canadian Utilities recorded impairments and other costs not in the normal course of business of \$65 million (after-tax). The Company incurred \$54 million of these costs in Mexico, related mainly to its Veracruz hydro facility within its Energy Infrastructure segment. The charge reflected an adverse arbitration decision, changes in market regulations, ongoing political uncertainty, and a challenging operating environment, resulting in an impairment of the carrying value of the assets. Other costs recorded were individually immaterial.

(2) The Company's retail electricity and natural gas business in Alberta enters into fixed-price swap commodity contracts to manage exposure to electricity and natural gas prices and volumes. These contracts are measured at fair value. Unrealized gains and losses due to changes in the fair value of the fixed-price swap commodity contracts are recognized in the earnings of the Corporate & Other segment. Realized gains or losses are recognized in adjusted earnings when the commodity contracts are settled.

(3) The Company records significant timing adjustments as a result of the differences between rate-regulated accounting and International Financial Reporting Standards with respect to additional revenues billed in the current year, revenues to be billed in future years, regulatory decisions received, and settlement of regulatory decisions and other items.

(4) Consistent with the treatment of the gain on sale in 2014 from the IT services business by the Company, financial impacts associated with the IT Common Matters decision are excluded from adjusted earnings.

(5) In the fourth quarter of 2020 and first quarter of 2021, the Company signed Master Services Agreements (MSA) with IBM Canada Ltd. (subsequently novated to Kyndryl Canada Ltd.) and IBM Australia Limited, respectively, to provide managed IT services. These services were previously provided by Wipro under a ten-year MSA expiring in December 2024. The transition of the managed IT services from Wipro to IBM commenced on February 1, 2021 and is complete.

(6) In the fourth quarter of 2021 and first quarter of 2022, the Company recognized a \$31 million penalty, \$11 million of project costs and other costs of \$2 million (\$14 million in Q4 2021 and \$27 million in Q1 2022 (after-tax)) related to the AUC enforcement proceeding. The settlement was filed with the AUC on April 14, 2022 and on June 29, 2022, the AUC issued its decision approving the settlement between the AUC Enforcement branch and ATCO Electric in its entirety.

(7) In the six months ended June 30, 2022, the Company incurred \$8 million (after-tax) in severance and related costs associated with its Workplace COVID-19 vaccination standard.

(8) On March 31, 2022, the Company sold 36 per cent of its ownership interest in a subsidiary, Northland Utilities Enterprises Ltd., for \$8 million, net of cash disposed. The transaction resulted in a gain on sale of \$5 million (after-tax). With this transaction, ATCO Electric Ltd. and Denendeh Investments Incorporated (DII) each have a 50 per cent ownership interest.

This news release should be read in concert with the full disclosure documents. Canadian Utilities' unaudited consolidated financial statements and management's discussion and analysis for the quarter ended June 30, 2022 will be available on the Canadian Utilities website ([www.canadianutilities.com](http://www.canadianutilities.com)), via SEDAR ([www.sedar.com](http://www.sedar.com)) or can be requested from the Company.

## TELECONFERENCE AND WEBCAST

Canadian Utilities will hold a live teleconference and webcast at 9:00 am Mountain Time (11:00 am Eastern Time) on Thursday, July 28, 2022 at 1-800-319-4610. No pass code is required.

Brian Shkrobot, Executive Vice President & Chief Financial Officer, will discuss second quarter 2022 financial results and recent developments. Opening remarks will be followed by a question and answer period with investment analysts. Participants are asked to please dial-in 10 minutes prior to the start and request to join the Canadian Utilities teleconference.

Management invites interested parties to listen via live webcast at: <https://www.canadianutilities.com/en-ca/investors/events-presentations.html>

A replay of the teleconference will be available approximately two hours after the conclusion of the call until August 28, 2022. Please call 1-800-319-6413 and enter pass code 9097. An archive of the webcast will be available on July 28, 2022 and a transcript of the call will be posted on <https://www.canadianutilities.com/en-ca/investors/events-presentations.html> within a few business days.

With approximately 4,800 employees and assets of \$21 billion, Canadian Utilities Limited is an ATCO company. Canadian Utilities is a diversified global energy infrastructure corporation delivering essential services and innovative business solutions in Utilities (electricity and natural gas transmission and distribution, and international operations); Energy Infrastructure (energy storage, energy generation, industrial water solutions, and clean fuels); and Retail Energy (electricity and natural gas retail sales, and whole-home solutions). More information can be found at [www.canadianutilities.com](http://www.canadianutilities.com).

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## Subscription Inquiries:

To receive Canadian Utilities Limited news releases, please click [here](#).

### **Non-GAAP and Other Financial Measures**

*This news release includes references to "adjusted earnings" which is a "total of segments measure" as that term is defined in National Instrument 52-112 Non-GAAP and Other Financial Measures Disclosure. The most directly comparable measure that is reported in accordance with International Financial Reporting Standards (IFRS) is "earnings attributable to equity owners of the Company". For additional information, see "Financial Summary and Reconciliation of Adjusted Earnings" in this news release, and "Other Financial and Non-GAAP Measures" and "Reconciliation of Adjusted Earnings to Earnings Attributable to Equity Owners of the Company" in the Company's Management's Discussion and Analysis for the six months ended June 30, 2022, which is available on [www.sedar.com](http://www.sedar.com).*

### **Forward-Looking Information**

*Certain statements contained in this news release constitute forward-looking information. Forward-looking information is often, but not always, identified by the use of words such as "anticipate", "plan", "estimate", "expect", "may", "will", "intend", "should", "goals", "targets", "strategy", "future", and similar expressions. In particular, forward-looking information in this news release includes, but is not limited to, references to plans and targets, including the engineering, procurement and construction of hydrogen production and refueling facilities to advance CP's hydrogen locomotive program.*

*Although the Company believes that the expectations reflected in the forward-looking information are reasonable based on the information available on the date such statements are made and processes used to prepare the information, such statements are not guarantees of future performance and no assurance can be given that these expectations will prove to be correct. Forward-looking information should not be unduly relied upon. By their nature, these statements involve a variety of assumptions, known and unknown risks and uncertainties, and other factors, which may cause actual results, levels of activity, and achievements to differ materially from those anticipated in such forward-looking information. The forward-looking information reflects the Company's beliefs and assumptions with respect to, among other things, the development and performance of technology and technological innovations; continuing collaboration with certain*

regulatory and environmental groups; the performance of assets and equipment; the ability to meet current project schedules, and other assumptions inherent in management's expectations in respect of the forward-looking information identified herein.

The Company's actual results could differ materially from those anticipated in this forward-looking information as a result of, among other things, risks inherent in the performance of assets; capital efficiencies and cost savings; applicable laws and government policies; regulatory decisions; competitive factors in the industries in which the Company operates; prevailing economic conditions (including as may be affected by the COVID-19 pandemic); credit risk; interest rate fluctuations; the availability and cost of labour, materials, services, and infrastructure; the development and execution of projects; prices of electricity, natural gas, natural gas liquids, and renewable energy; the development and performance of technology and new energy efficient products, services, and programs including but not limited to the use of zero-emission and renewable fuels, carbon capture, and storage, electrification of equipment powered by zero-emission energy sources and utilization and availability of carbon offsets; the occurrence of unexpected events such as fires, severe weather conditions, explosions, blow-outs, equipment failures, transportation incidents, and other accidents or similar events; and other risk factors, many of which are beyond the control of the Company. Due to the interdependencies and correlation of these factors, the impact of any one material assumption or risk on a forward-looking statement cannot be determined with certainty. Readers are cautioned that the foregoing lists are not exhaustive. For additional information about the principal risks that the Company faces, see "Business Risks and Risk Management" in the Company's Management's Discussion and Analysis for the year ended December 31, 2021.

Any forward-looking information contained in this news release represents the Company's expectations as of the date hereof, and is subject to change after such date. The Company disclaims any intention or obligation to update or revise any forward-looking information whether as a result of new information, future events or otherwise, except as required by applicable securities legislation.