

# **Important notice**

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# **Overview of Petale Group**

+900M€

509T€

+30

**Tokenization Pipeline** 

**Collaborators** 

### **Petale Group:**

- Petale Group is a European company headquartered in Paris, France.
- The concept of Petale has been matured since 2018, and launched in 2021.
- The group is under registration at the French market authorities (AMF and ACPR) (2)

#### **Core Elements**

- The Tokenized Alternative Investment Fund structures investment opportunities, and acts as the leverage to broadcast tokenized investment opportunities to its clients via the App.
- XPTL token is the unit of account in Petale's decentralized network. It acts as the payment and investment tool within the ecosystem.
- **Petale App** is the gateway that provides any investor or asset manager with exclusive and regulated blockchain-based investment opportunities.

#### **Product Market Fit**

Problems	Solutions	
Too many illiquid assets and positions	We provide fractional ownership in asset classes	
High-fees drive low use of crypto for payments	Seamless swaps between XPTL and fiat	
High-volatility inherent to the crypto market	Invest in the Economy with stable returns	
Lack of transparency and slow execution	Smart-Contracts and transparent value transfers	



<sup>(1)</sup> Total Addressable Market - Global Financial Services aggregated with Blockchain Markets in 2022.

### **Our Services**

Certification

Certification ensures the authenticity of assets onboarded in Petale, by creating digital certificates of information provenance.

**Tokenization** 

Tokenization is the fractional ownership of a real or a digital asset under the form of tokens. It can be applied to products or funds, and for which value-added services can be attached.

**Investments** 

Clients of Petale can invest in a range of tokenized products and funds, and earn yield. We offer investments in alternative segments such as real estate, art, or technologies such as DeFi and NFTs. (1)

**Payments** 

Clients can pay with the XPTL token, of with traditional currencies. We provide seamless convertibility between XPTL and the Euro. (2)



## **Our Platforms**



**Petale App** 

Experience holistic asset management, and access to a store of regulated financial products in tokenized form. The platform also allows peer-to-peer payments and investment between verified clients.

Cards

A Card can embody a real asset such as a painting, a real estate property, a fund, or an NFT. Once encrypted in the Petale network, the Card becomes a tokenized instrument that can be fractionized, certified, sold, or exchanged.

Vortex

Vortex is the blockchain network enabling investors and asset managers to create digital assets on-chain. This digital infrastructure acts as a reliable and transparent source of regulated assets within a secure and automated cryptographic network. (1)

**XPTL Token** 

XPTL is the token hosted on the Vortex network, that provides smart-dividends when staked in the Petale App. XPTL token has a 1:1 ratio with the Euro until the issuance of the full supply. After the issuance of all tokens, floor price might increase as demand for joining the Petale investment community increases. (2)



<sup>(1)</sup> The Vortex is Petale a hybrid public-permissioned blockchain.

# Petale App is the entry to a new universe

## Step 1:

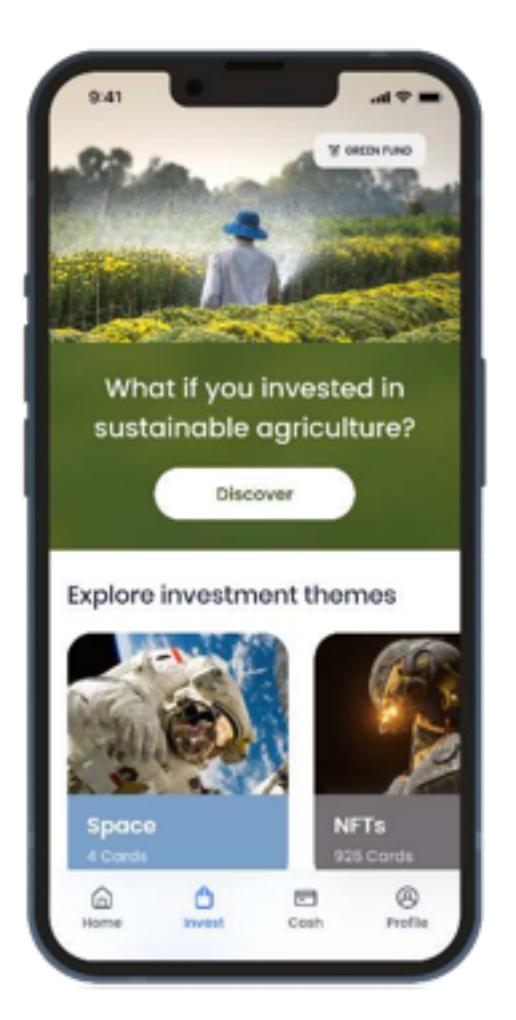
Download the App and perform KYC.

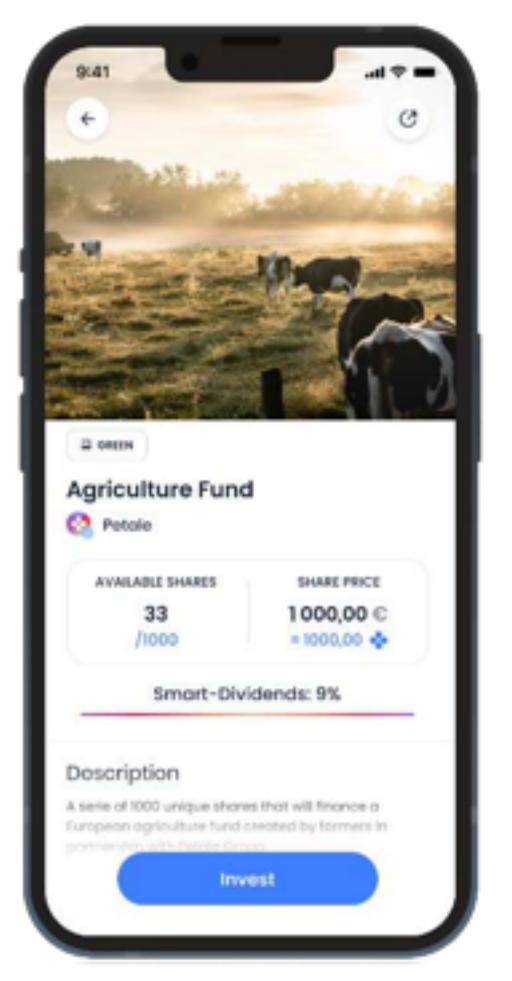
### Step 2:

Visit our Store and add cash or crypto.

# Step 3:

Access exclusive tokenized products that provide access to programmable investments and lifetime services.







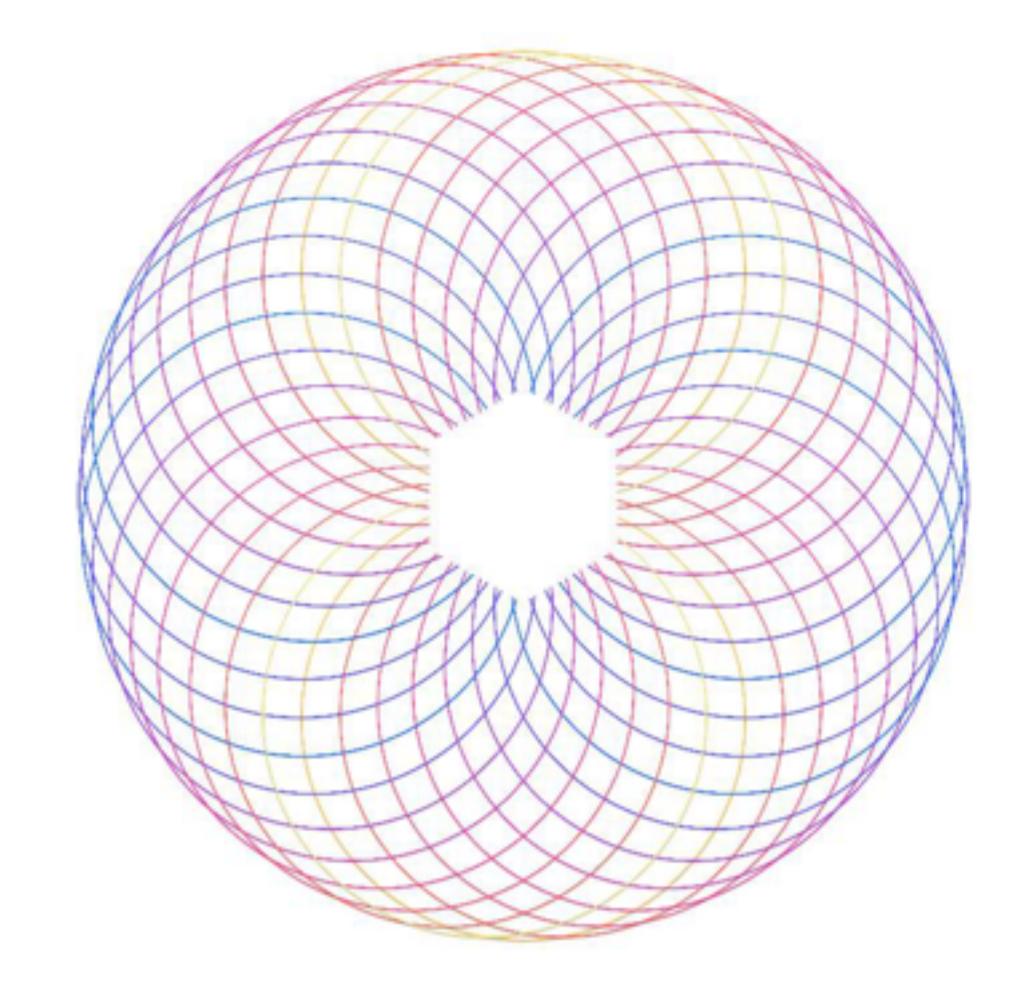
# **Vortex** is our decentralized blockchain network

## Concept

Founded with the objective to ally the benefits of public networks such as an open and immutable register, and the power of private networks such as speed and infinite scalability.

### **Network features**

- Confirmation time: 1-3s
- Nodes: 13 nodes in different continents
- Smart-Contracts
- ERC-20, ERC-1400, ERC721





# XPTL is a revolutionnary token

### **Exclusive investment club**

Holding the XPTL token grants all clients access to exclusive financial services, and tokenized investment opportunities in the real and digital economy. Holding XPTL will be the only way to stake and to purchase Cards that will provide unique returns and services.



### **Smart-Dividends**

XPTL is created as a collective intelligence financial model to provide hedging solutions against systemic monetary inflation and crypto-markets volatility. XPTL Security Tokens held in the platform are used to be invested across a range of traditional and digital assets to provide performance to all its holders.

## **Stability and performance**

XPTL token has a 1:1 ratio with the Euro until the issuance of the full supply. After the issuance of all tokens, floor price might increase as demand for joining the Petale investment community increases.<sup>(1)</sup>

## **Asset-backed security token**

XPTL token is backed by real value and assets such as fiat currencies held in a bank account, and crystalized investments in both the digital and the real economy. Such an asset-backed security token provides increased investor protection compared to most of crypto assets.



# Cards enable atomic asset management

### **Supported Assets**

#### Web3.0:

- Wallets
- Crypto-currencies
- NFTs
- DeFi pools

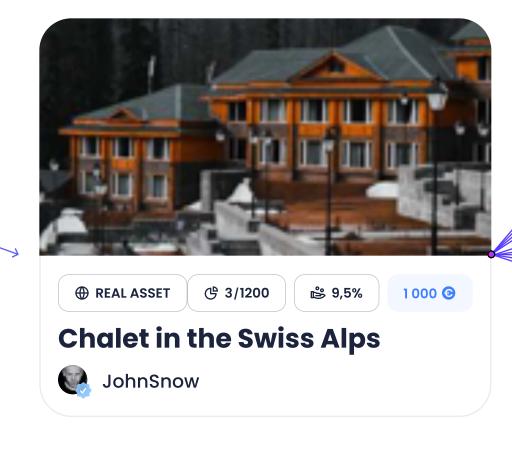
#### **Real and Financial Assets:**

- Real-estate
- Art & luxury
- Green bonds
- Equities
- Derivatives
- Debt Securities

#### **Personal Finance:**

- Fintech
- Mobile Payment
- Loyalty programs

### **Are converted into Cards**



### That are addressable to

#### **Individuals:**

- Crypto-enthousiasts
- Fintech clients
- Traditional investors
- Accredited investors

#### **Financial Institutions:**

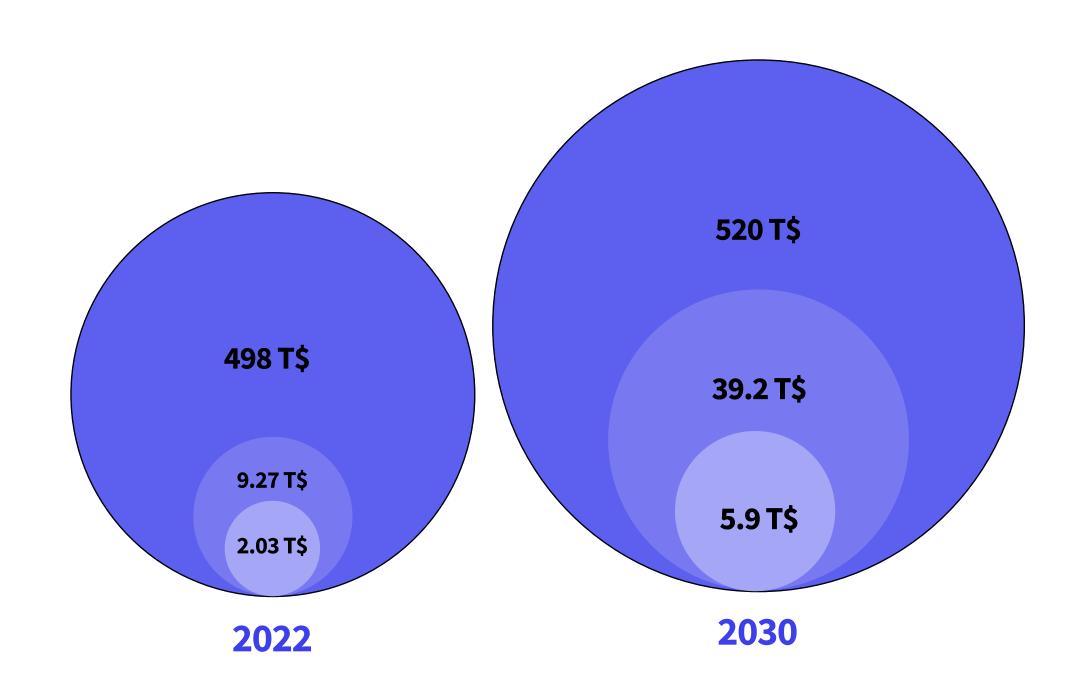
- Asset management companies
- Pension funds
- Mutual funds
- Banks
- Other financial institutions
- ...



# **Market Dynamics**

Markets	2022	2030
Web3.0:		
<ul> <li>Wallets<sup>(1)</sup></li> </ul>	202 M\$	23.5 B\$
<ul> <li>Crypto-currencies (1)</li> </ul>	1.9 T\$	4.9 T\$
• NFTs (1)	40 B\$	3.5 T\$
<ul> <li>Decentralized Finance (1)</li> </ul>	90 B\$	1.02 T\$
Personal Finance:		
<ul> <li>Fintech<sup>(2)</sup></li> </ul>	7.3 T\$	9.2 T\$
<ul> <li>Mobile Payment<sup>(2)</sup></li> </ul>	1.97 T\$	11.8 T\$
<ul> <li>Loyalty programs (2)</li> </ul>	4.4 B\$	18.2 B\$
Real and Financial Assets:		
<ul> <li>Real-estate <sup>(3)</sup></li> </ul>	326 T\$	330 T\$
<ul> <li>Art &amp; luxury (3)</li> </ul>	50 B\$	65 B\$
<ul> <li>Green bonds<sup>(3)</sup></li> </ul>	875 B\$	1 T\$
• Equities (3)	37 T\$	41.4 T\$
<ul> <li>Derivatives (3)</li> </ul>	12.6 T\$	15 T\$
<ul> <li>Debt Securities<sup>(3)</sup></li> </ul>	123 T\$	134T\$

+190.64 % Web3.0 projected CAGR by 2030.
+322.87 % Personal Finance projected CAGR by 2030.
+4.42 % Real and Financial Assets projected CAGR by 2030.

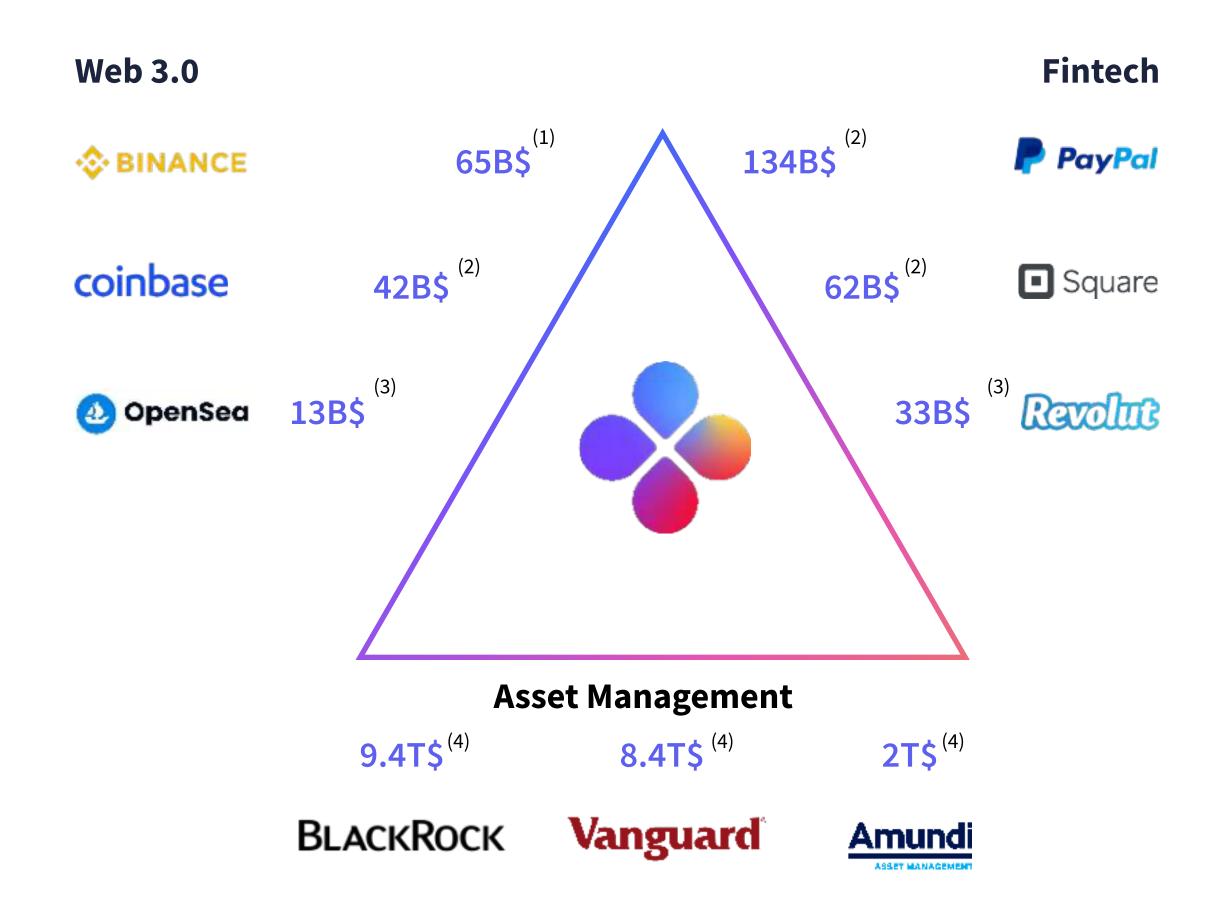




<sup>(1)</sup> Management estimates based on 2021-2030 blockchain industry data from open-source softwares, private companies and public researches.

<sup>(2)</sup> Management estimates based on 2021-2030 fintech, personal finance and loyalty programs industry data from open-source softwares, private companies and public researches.

# **Market Positionning**



# **Hybriding the best of finance**

- Using Web 3.0 as a decentralized layer of transactions, contracting and layer of truth.
- Onboarding the best features of Fintech and online payments for daily uses.
- Relying on an Asset Management model to power our investment club though the XPTL token.

# Supported by core principles

- Revolutionizing asset management with tokenized financial services that are processed in a fast and transparent manner.
- Providing a regulated platform to bring a trustable and scalable financing framework.
- Building strong partnerships to support the vertical acceleration of native digital financing services.



<sup>(1)</sup> Valuation as of February 2022, source CoinMarketcap.

<sup>(2)</sup> Valuation as of February 2022, source NASDAQ.
(3) Valuation as of January 2022, source TechCrunch.
(4) Assets under management based on last published balance sheets of 2021 from selected asset management firms.

### **Executive Team**



#### **Babacar N. Seck - Chairman & Chief Exective Officer**

Babacar is a entrepreneur with over 22 years of international experience and passionate about developing disruptive, strategic and innovative technology business applied to multiple sectors. He holds an executive Mba from HEC Paris Business school and an engineering masters degree from the university of Paris 7.



### Paul-Antoine Arrighi - Chier Technology Officer

Paul-Antoine is an entrepreneur and founder of Tech company OneClight who joined Microsoft in 2017 where he joined the CTO Office in Europe. He holds a Engineering diploma from ESIEA and is member of the network Pépite France.



### **Pierre Hoffmann - Chief Marketing Officer**

Pierre is an entrepreneur passionate about tech who has been working at Microsoft before joining the German Blockchain foundation IOTA as French country lead. He holds a BBA in management and a Strategy certificate at HEC Paris.



### **Géraldine Gastaud - Chief of Staff**

Géraldine is an experienced executive in finance and accounting with an important exposure to business operations and general management. She has over 15 years of management experience, including C-level executive positions in international companies. She holds an MBA at Aix-Marseille University Aix-Marseille University.



#### **Niousha Bayat - Chief Investors Relations Officer**

Niousha is an entrepreneur with a multisectoral experience in consulting, sales and business development. Before creating her lobbying company, she was in charge of implementing the international development of the financial and economic media "La Tribune". She holds a master's degree in Business law from the University of Paris Panthéon Assas.



#### Olivier Tchou-Kien - Chief Financial Officer

Olivier is an experienced business leader with 28 years of experience in Financial and business management with a strong track record on distribution, industry and services. Recognized strategic partner for development, Merging & Acquisition, growth, restructuring of Business, he has a large expertise in the areas of finance, controlling, accounting and corporate finance.



### Fabrice Daffe de Hauteclocque - Chief Operations Officer

Fabrice is an expert in digital transformation programs management from strategy to execution where he developed strong skills during last 10 years at Capgemini, KPMG and PwC. He holds a Masters degree of Business Administration (MBA), in Finance and international markets.



### **Erwan Cossé - Secretary General**

Erwan is a international business layer mainly involved in mergers and acquisitions and venture capital transactions. He provided legal services to a number of companies. He regularly advises companies in the biotechnology, medical industry and information technology sectors.





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