## Earnings Call 4Q 2021

Tuesday, January 25, 2022

## DISCLAIMER





































 materially from future results expressed, implied or otherwise anticipated by such forward-looking statements.
 information, future events, or otherwise, except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

## SouthState Corporation Overview of Franchise ${ }^{(1)}$



## BEST-IN-STATE BANKS

## \#1 in Florida

\#2 in Georgia
\#3 in South Carolina


7 Greenwich Excellence Awards 2021

## Forbes 2021 BEST BANKS IN AMERICA

Top

## High-Growth Southeast Markets with National Line of Business Capabilities



## National



- Correspondent Banking \& Capital Markets
- Payroll \& Payments / Fintech ${ }^{(1)}$
- Corporate Billing / Factoring
- Association Prime (HOA)
- SBA


## STRONG POPULATION GROWTH TRENDS

- SouthState is located in four of the top six states for highest population growth over the past year
- The four states highlighted below represent $93 \%$ of SouthState's total deposits

Top 10 States in Population Growth (July 2020 to July 2021)

| Rank | State | April 1, 2020 <br> (Estimates Base) | July 1, 2020 | July 1, 2021 | Population Growth <br> (actual) |
| :---: | :--- | ---: | ---: | ---: | ---: |
| $\mathbf{1}$ | Texas | $29,145,505$ | $29,217,653$ | $29,527,941$ | 310,288 |
| $\mathbf{2}$ | Florida | $\mathbf{2 1 , 5 3 8 , 1 8 7}$ | $\mathbf{2 1 , 5 6 9 , 9 3 2}$ | $\mathbf{2 1 , 7 8 1 , 1 2 8}$ | $\mathbf{2 1 1 , 1 9 6}$ |
| $\mathbf{3}$ | Arizona | $7,151,502$ | $7,177,986$ | $7,276,316$ | 98,330 |
| $\mathbf{4}$ | North Carolina | $\mathbf{1 0 , 4 3 9 , 3 8 8}$ | $\mathbf{1 0 , 4 5 7 , 1 7 7}$ | $\mathbf{1 0 , 5 5 1 , 1 6 2}$ | $\mathbf{9 3 , 9 8 5}$ |
| $\mathbf{5}$ | Georgia | $\mathbf{1 0 , 7 1 1 , 9 0 8}$ | $\mathbf{1 0 , 7 2 5 , 8 0 0}$ | $\mathbf{1 0 , 7 9 9 , 5 6 6}$ | $\mathbf{7 3 , 7 6 6}$ |
| $\mathbf{6}$ | South Carolina | $\mathbf{5 , 1 1 8 , 4 2 5}$ | $\mathbf{5 , 1 3 0 , 7 2 9}$ | $\mathbf{5 , 1 9 0 , 7 0 5}$ | $\mathbf{5 9 , 9 7 6}$ |
| $\mathbf{7}$ | Utah | $3,271,616$ | $3,281,684$ | $3,337,975$ | 56,291 |
| 8 | Tennessee | $6,910,840$ | $6,920,119$ | $6,975,218$ | 55,099 |
| 9 | Idaho | $1,839,106$ | $1,847,772$ | $1,900,923$ | 53,151 |
| 10 | Nevada | $3,104,614$ | $3,114,071$ | $3,143,991$ | $\mathbf{2 9 , 9 2 0}$ |

The WHY To invest in the entrepreneurial spirit, pursue excellence and inspire a greater purpose.


## The HOW

Core Values

[^0]- True alternative to the largest banks with capital markets platform and upgraded technology solutions
- High growth markets
- Low-cost core deposit base
- Diversified revenue streams
- Strong credit quality and disciplined underwriting
- Energetic and experienced management team with entrepreneurial ownership culture


## Quarterly Results

## HIGHLIGHTS | LINKED QUARTER

|  | 3Q21 |  |  | 4Q21 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| GAAP |  |  |  |  |
| Net Income | $\$$ | 122.8 | $\$$ | $\mathbf{1 0 6 . 8}$ |
| EPS (Diluted) | $\$$ | 1.74 | $\$$ | $\mathbf{1 . 5 2}$ |
| Return on Average Assets |  | $1.20 \%$ |  | $\mathbf{1 . 0 2} \%$ |
| Non-GAAP* |  |  |  |  |
| Return on Average Tangible Common Equity |  | $16.86 \%$ |  | $\mathbf{1 4 . 6 3} \%$ |
| Non-GAAP, Adjusted* |  |  |  |  |
| Net Income | $\$$ | 136.8 | $\$$ | $\mathbf{1 1 2 . 1}$ |
| EPS (Diluted) | $\$$ | 1.94 | $\$$ | $\mathbf{1 . 5 9}$ |
| Return on Average Assets |  | $1.34 \%$ |  | $\mathbf{1 . 0 8} \%$ |
| Return on Average Tangible Common Equity |  | $18.68 \%$ | $\mathbf{1 5 . 3 0} \%$ |  |

- Reported \& adjusted diluted Earnings per Share ("EPS") ${ }^{(1)}$ of $\$ 1.52$ and $\$ 1.59$, respectively
- Pre-Provision Net Revenue ("PPNR") ${ }^{(2)}$ of $\$ 132.6$ million, or $1.27 \%$ PPNR ROAA ${ }^{(2)}$
- Loans ${ }^{(3)}$ increased $\$ 395.8$ million, or $6.7 \%$ annualized from prior quarter
- Core net interest income ${ }^{(4)}$ (non-GAAP) ${ }^{(1)}$ increased $\$ 6.4$ million from prior quarter
- Noninterest income of $\$ 91.9$ million, increased by $\$ 4.9$ million compared to 3Q 2021
- Net charge-offs of $\$ 960$ thousand, or $0.02 \%$ annualized; negative provision for credit losses of $\$ 9.2$ million
- Repurchased 632,450 shares during 4 Q 2021 at a weighted average price of $\$ 79.35$, bringing total 2021 repurchases to approximately 1.82 million

[^1]

[^2]- Net Interest Income excld. Accretion**
- Accretion** $\square$ Net Interest Income $\rightarrow$ Net Interest Margin*


Dollars in millions

* Tax equivalent
** Accretion includes PPP loans deferred fees and loan discountaccretion
Tax equivalent NIM is Non-GAAP financial measures - See reconciliation of GAAP to Non-GAAP measures in Appendix


## LOAN PRODUCTION VS LOAN GROWTH



Dollars in millions


 would be required thereby. All Combined Business Basis financial information should be reviewed in connection the historical information of the Company and CenterState, as applicable.
** 1Q19 loan production excludes production from National Bank of Commerce ("NBC"); National Commerce Corporation, the holding company of NBC, was acquired by CenterState in 2Q 2019

## MORTGAGE BANKING DIVISION

## Highlights

- Mortgage banking income of $\$ 12.0$ million in 4 Q 2021 compared to $\$ 15.6$ million in 3Q 2021
- Secondary pipeline at 4 Q 2021 of $\$ 254$ million, as compared to $\$ 410$ million at 3Q 2021


## Gain on Sale Margin




## Mortgage BankingIncome (\$mm)

## Secondary Market

## Gain on Sale, net

Fair Value Change ${ }^{(1)}$
Total Secondary Market Mortgage Income

| $\$ 44,690$ | $\$ 12,484$ |  |
| ---: | ---: | ---: |
|  | 1,640 | $\$ 15,417$ |
| $(20,255)$ |  |  |
|  | $\$ 24,435$ | $\$ 14,124$ |

MSR
Servicing Fee Income
Fair Value Change
Total MSR-Related Income
Total Mortgage Banking Income

| $\$ 3,010$ |
| ---: |
| $(2,283)$ |
| $\$ 727$ |
| $\$ 25,162$ |


| $\$ 3,781$ |  |  |
| ---: | ---: | ---: |
| $(2,344)$ |  |  |
| $\$ 1,437$ |  |  |
|  |  | $\$ 3,620$ <br> $(1,912)$ <br> $\$ 15,561$ |

[^3]1,060 Financial Institution Clients


## Correspondent Revenue Breakout

$\square$ ARC Revenues $\square$ FI Revenues $\square$ Operational Revenues $\square$ Total Revenue


- Provides capital markets hedging (ARC), fixed income sales, international, clearing and other services to over 1,000 financial institutions across the country


## Interest Rate Sensitivity

## CASH \& SECURITIES

-Investments (\$) Fed Funds \& Int. Earning Cash (\$) -o-Avg. 10-Yr Treasury


## Dollars in billions



 presentation.

## EXCESS LIQUIDITY PROVIDES SIGNIFICANT TAILWIND


(1) Source: S\&P Global Market Intelligence; Peers as disclosed in the most recent SSB proxy statement; The 4 Q 21 averages are based on MRQs available as of January 21,2022


 this presentation.

Static Balance Sheet Instantaneous Rate Shock
■Up 200 Up 100


## Loan Repricing Frequency (excluding PPP)

$\square$ Fixed $\square$ Variable $\square$ Adjustable

——Cost of Deposits $\quad$ ——Average Fed Funds Rate $\ldots$ Average 5-YR UST


 would be required thereby. All Combined Business Basis financial information should be reviewed in connection the historical information of the Company and CenterState, as applicable.

## Balance Sheet Strength

## CAPITAL RETURN TO SHAREHOLDERS

- Returned $\$ 281.7$ million to shareholders in 2021 through share repurchases and dividends
- 1.8 million shares repurchased in 2021 represents $2.6 \%$ of outstanding shares
- Annual dividend of $\$ 1.92$ represents an attractive dividend yield of $2.3 \%{ }^{(1)}$


LOAN AND DEPOSIT TRENDS


Dollars in billions
(1) Excludes loans held for sale

## Loans by Type



| Loan Type | No. of Loans |  | ance |  | g. Loan lance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Constr., Dev. \& Land | 5,420 | \$ | 2.03B | \$ | 374,400 |
| Investor CRE | 9,391 |  | 7.43B |  | 791,400 |
| Owner-Occupied CRE | 8,144 |  | 4.97B |  | 610,300 |
| C \& I | 16,958 |  | 3.51B |  | 207,400 |
| Consumer RE | 38,314 |  | 4.81B |  | 125,500 |
| Cons / Other | 45,568 |  | 0.93B |  | 20,400 |
| Total | 123,795 | \$ | 23.68B | \$ | 191,300 |
| Loan Relationships |  |  |  |  |  |
| $\begin{array}{ll}\text { Top } 10 & \text { Represents } \sim 3 \% \text { of total loans } \\ \text { Top } 20 & \text { Represents } \sim 5 \% \text { of total loans }\end{array}$ |  |  |  |  |  |

PREMIUM CORE+ DEPOSIT FRANCHISE

Deposits by Type


Deposit Mix vs. Peers


- Total cost of deposits for 4Q21: 6 bps

Data as of December 31, 2021
Dollars in billions

+ Core deposits defined as non-time deposits
(1) Source: S\&P Global Market Intelligence; 4Q21 MRQs available as of January 21, 2022; Peers as disclosed in the most recent SSB proxy statement


## ASSET QUALITY METRICS

|  | Net Charge-Offs (Recoveries) to Loans |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 0.50\% |  |  |  |  |  |
| 0.33\% |  |  |  |  |  |
| 0.16\% |  |  |  |  |  |
|  | 0.01\% | (0.00)\% | 0.03\% | 0.00\% | 0.02\% |
| -0.01\% | $\bigcirc$ | $\bigcirc$ | 0 | $\bigcirc$ |  |
|  | $4{ }^{4} 20$ | $1{ }^{1} 21$ | 2 2 21 | 3221 | 4021 |

## Nonperforming Assets to Loans \& OREO



## Loan Deferrals ${ }^{(1)}$



Dollars in millions
(1) Excludes loans held for sale and PPP loans

|  | 3Q21 | 4Q21 ${ }^{(1)}$ |
| :---: | :---: | :---: |
| Tangible Common Equity* | 7.8 \% | 7.7 \% |
| Tier 1 Leverage | 8.1 \% | 8.1 \% |
| Tier 1 Common Equity | 11.9 \% | 11.8 \% |
| Tier 1 Risk-Based Capital | 11.9 \% | 11.8 \% |
| Total Risk-Based Capital | 13.8 \% | 13.6 \% |
| Bank CRE Concentration Ratio | 236 \% | 239 \% |
| Bank CDL Concentration Ratio | 57 \% | 55 \% |

[^4]
## Appendix

$\square$ PPNR excld. Accretion* $\square$ Accretion *
$\$ 200$



* Accretion includes PPP loans deferred fees and loan discount accretion


## CURRENT \& HISTORICAL5-QTR PERFORMANCE

Revenue Composition

| NIM / Revenue |  |  | st In | - Avg. 10-year UST |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Revenue | \$363M | \$358M | \$332M | \$347M | \$350M | 3.0\% |
|  | 27\% | 27\% | 24\% | 25\% | 26\% | $2.5 \%$ $2.0 \%$ |
|  |  |  | 0 |  | - | $1.53 \%{ }_{1.5 \%}$ |
|  | 73\% | 73\% | 76\% | 75\% | 74\% | 1.0\% |
|  |  |  |  |  |  | 0.5\% |
|  | 4Q20 | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 0.0\% |

## Noninterest Income

Noninterest Income Noninterest Income / Avg. Assets


Net Interest Margin ("NIM")


## Efficiency Ratio

- Efficiency Ratio

Adjusted Efficiency Ratio


Dollars in millions

 carryback of tax losses under the CARES Act and amortization expense on intangible assets, as applicable - See Current \& Historical Efficiency Ratio and Net Interest Margin reconciliation in Appendix

## LOSS ABSORPTION CAPACITY | 4Q 2021

|  | 4Q21 |  | \% of Total Loans |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for Credit Losses ("ACL") |  |  |  |  |  |
| Non-PCD ACL | \$ | 225.2 |  |  |  |
| PCD ACL |  | 76.6 |  |  |  |
| Total ACL | \$ | 301.8 |  | 1.27 | \% |
| Reserve for Unfunded Commitments |  |  |  |  |  |
| Reserve for unfunded commitments |  | 30.5 |  | 0.13 | \% |
| Total ACL plus Reserve for Unfunded Commitments | \$ | 332.3 |  | 1.40 | \% |
| Unrecognized Discount - Acquired Loans ${ }^{(2)}$ |  | 68.0 |  | 0.29 | \% |
| Loss Absorption Capacity | \$ | 400.3 |  | 1.69 | \% |
| Total Loans Held for Investment ${ }^{(1)}$ |  |  | \$ | 23,684 |  |

## Dollars in millions

(1) Excludes PPP loans and loan held for sale
(2) Includes mark on loans from CSFL and prior SSB acquisitions

2009 2021

| 85 Branches <br> Average Size \$40M | 420 Branches Acquired Plus 12 DeNovo Branches | 236 Branches Consolidated or Sold | 281 Branches <br> Average Size <br> \$125M |
| :---: | :---: | :---: | :---: |
| $85$ | 432 <br> 3\% growth | $236$ <br> sits per bran | $281$ |

Best in Class Platforms

## SouthState

SSB Website
Treasury Navigator
PCFS Solutions SBA Platform品苗 Terafina

## DocuSign

## servicenow

4 Fatek
Wealth
RS A Archer
Risk/Audit

Encompass
by EllieMae ${ }^{\circ}$

Finance

## PPP Totals (\$ in millions)

$\square$ Not Forgiven $\quad$ Forgiven

## SouthState



| $\$-$ | $\$ 400$ | $\$ 800$ | $\$ 1,200$ | $\$ 1,600$ | $\$ 2,000$ | $\$ 2,400$ | $\$ 2,800$ | $\$ 3,200$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |$\$ 3,600$

- As of 4Q21, approximately $92 \%$, or $\$ 3.0$ billion of PPP loans have been forgiven by the SBA (1)
- In 4Q21, we recognized PPP deferred fees of $\$ 5.7$ million
- Approximately $\$ 1.1$ million of PPP fees remaining to recognize
- Average loan amount fully forgiven of $\$ 113$ thousand

NON-GAAP RECONCILIATIONS - RETURN ON AVG. TANGIBLE COMMON EQUITY \& PPNR RETURN ON AVG. ASSETS

| Return on Average Tangible Equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3Q21 |  | 4Q21 |  |
| Net income (GAAP) | \$ | 122,788 | \$ | 106,846 |
| Plus: |  |  |  |  |
| Amortization of intangibles |  | 8,543 |  | 8,517 |
| Effective tax rate, excluding DTA write-off |  | 20 \% |  | 21 \% |
| Amortization of intangibles, net of tax |  | 6,829 |  | 6,735 |
| Net income plus after-tax amortization of intangibles (non-GAAP) | \$ | 129,617 | \$ | 113,581 |
| Average shareholders' common equity, excluding preferred stock | \$ | 4,773,451 | \$ | 4,794,414 |
| Less: |  |  |  |  |
| Average intangible assets |  | 1,722,915 |  | 1,713,888 |
| Average tangible common equity | \$ | 3,050,536 | \$ | 3,080,526 |
| Return on Average Tangible Common Equity (Non-GAAP) |  | 16.9\% |  | 14.6\% |
| PPNR Return on Average Assets |  |  |  |  |
|  |  | 3Q21 |  | 4Q21 |
| PPNR, Adjusted (Non-GAAP) | \$ | 132,260 | \$ | 132,604 |
| Average assets |  | 40,593,766 |  | 41,359,708 |
| PPNR ROAA |  | 1.29\% |  | 1.27\% |

## Dollars in thousands

 amortization of intangibles to GAAP basis net in come.

## NON-GAAP RECONCILIATIONS - ADJUSTED NET INCOME \& ADJUSTED

 EARNINGS PER SHARE ("EPS")
## Adjusted Net Income

|  | 3Q21 |  | 4Q21 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income (GAAP) | \$ | 122,788 | \$ | 106,846 |
| Plus: |  |  |  |  |
| Securities gains, net of tax |  | (51) |  | (2) |
| Merger and branch consolidation related expense, net of tax |  | 14,083 |  | 5,255 |
| Adjusted Net Income (Non-GAAP) | \$ | 136,820 | \$ | 112,099 |

## Adjusted EPS

Adjusted diluted weighted-average common shares

Adjusted net income (non-GAAP)


NON-GAAP RECONCILIATIONS - ADJUSTED RETURN ON AVG. ASSETS \& AVG. TANGIBLECOMMON EQUITY

## Adjusted Return on Average Assets

Adjusted net income (non-GAAP)
Total average assets

Adjusted Return on Average Assets (Non-GAAP)

| 3Q21 |  | 4Q21 |  |
| ---: | ---: | ---: | ---: |
| $\$$ | 136,820 | $\$$ | $\mathbf{1 1 2 , 0 9 9}$ |
|  | $40,593,766$ |  | $41,359,708$ |
|  | $\mathbf{1 . 3 4 \%}$ | $\mathbf{1 . 0 8 \%}$ |  |

Adjusted Return on Average Tangible Common Equity

| Net operating earnings (non-GAAP) | 3Q2 |  | 4Q2 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 136,820 | \$ | 112,099 |
| Plus: |  |  |  |  |
| Amortization of intangibles, net of tax |  | 6,829 |  | 6,735 |
| Net operating earnings plus after-tax amortization of intangibles (non-GAAP) | \$ | 143,649 | \$ | 118,834 |
| Average tangible common equity | \$ | 3,050,536 | \$ | 3,080,526 |
| Adjusted Return on Average Tangible Common Equity (Non-GAAP) |  | 18.68\% |  | 15.30\% |

## NON-GAAPRECONCILIATIONS - NET INTEREST MARGIN \& CORE NET

 INTEREST INCOME (EXCLD. FMV \& PPP ACCRETION)Net Interest Margin - Tax Equivalent (Non-GAAP)

Net interest income (GAAP)
Tax equivalent adjustments
Net interest income (tax equivalent) (Non-GAAP)

Average interest earning assets

| 4Q20 |  | 1Q21 |  | 2Q21 |  | 3Q21 |  | 4Q21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 265,547 | \$ | 261,998 | \$ | 253,130 | \$ | 259,986 | \$ | 258,104 |
|  | 1,662 |  | 1,286 |  | 1,424 |  | 1,477 |  | 1,734 |
| \$ | 267,209 | \$ | 263,284 | \$ | 254,554 | \$ | 261,463 | \$ | 259,838 |
| \$ | 33,853,006 | \$ | 34,231,928 | \$ | 35,631,605 | \$ | 36,218,437 | \$ | 37,031,640 |
|  | 3.14\% |  | 3.12\% |  | 2.87\% |  | 2.86\% |  | 2.78\% |


| Core Net Interest Margin excluding FMV \& PPP Accretion (Non-GAAP) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3Q21 |  | 4Q21 |  |
| Net interest income (GAAP) | \$ | 259,986 | \$ | 258,104 |
| Less: |  |  |  |  |
| Total accretion on acquired loans |  | 5,243 | \$ | 7,707 |
| Deferred fees on PPP loans |  | 16,369 | \$ | 5,655 |
| Core Net Interest Margin excluding FMV \& PPP Accretion (Non-GAAP) | \$ | 238,374 | \$ | 244,742 |

[^5]NON-GAAP RECONCILIATIONS - PPNR, ADJUSTED \& CORRESPONDENT \& CAPITAL MARKETS INCOME (UNAUDITED)

PPNR, Adjusted (Non-GAAP)

Net interest income (GAAP)
Plus:
Noninterest income
Less:
Gain on sale of securities

Total revenue, adjusted (non-GAAP)
Less:
Noninterest expense
PPNR (Non-GAAP)
Plus:
Non-recurring items


## Correspondent \& Capital Market Income

ARC revenues
FI revenues
Operational revenues

| 4Q20 | 1Q21 |  | 2Q21 |  |  | 21 | 4Q21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SSB |  | SB |  | SB |  | SB | SSB |  |
| 19,446 | \$ | 10,370 |  | 9,433 |  | 9,853 | \$ | 16,686 |
| 6,139 |  | 15,052 |  | 14,280 |  | 13,139 |  | 11,317 |
| 2,166 |  | 3,326 |  | 2,164 |  | 2,172 |  | 2,213 |
| \$ 27,751 | \$ | 28,748 | \$ | 25,877 | \$ | 25,164 | \$ | 30,216 |

NON-GAAP RECONCILIATIONS - CURRENT \& HISTORICAL: EFFICIENCY RATIOS \& NET INTEREST MARGIN(UNAUDITED)

Noninterest expense (GAAP)
Less: Amortization of intangible assets
Adjusted noninterest expense (non-GAAP)

Net interest income (GAAP)
Tax Equivalent ("TE") adjustments
Net interest income, TE (non-GAAP)
Noninterest income (GAAP)
Less: Gain (loss) on sale of securities
Adjusted noninterest income (non-GAAP)

$$
\begin{aligned}
& \qquad \text { Efficiency Ratio (Non-GAAP) } \\
& \text { Noninterest expense (GAAP) } \\
& \text { Less: Non-recurring items }{ }^{(1)} \\
& \text { Adjusted noninterest expense (non-GAAP) } \\
& \text { Adjusted Efficiency Ratio (Non-GAAP) }
\end{aligned}
$$

Average Interest-earning Assets
Net interest income, TE (non-GAAP)

Net Interest Margin (Non-GAAP)

| 4Q20 |  |
| :--- | ---: |
| SSB |  |
| $\$$ | 278,398 |
| 9,760 |  |$]$


| SSB |  |
| :---: | :---: |
| \$ | 228,711 |
|  | 9,164 |
| \$ | 219,547 |
|  | 261,998 |
|  | 1,286 |
|  | 263,284 |
|  | 96,285 |
|  | - |
|  | 96,285 |
|  | 61\% |
|  | 228,711 |
|  | 19,173 |
|  | 209,538 |
|  | 58\% |
| \$ 34,231,928 |  |
| 263,284 |  |
|  | 3.12\% |


|  | 2Q21 |
| :---: | :---: |
| SSB |  |
| \$ | 263,383 |
|  | 8,968 |
| \$ | 254,415 |
|  | 253,130 |
|  | 1,424 |
|  | 254,554 |
|  | 79,020 |
|  | 36 |
|  | 78,984 |
|  | 76\% |
|  | 263,383 |
|  | 53,644 |
|  | 209,739 |
|  | 63\% |
| \$ 35,631,605 |  |
| 254,554 |  |
|  | 2.87\% |


| 3Q21 | 4Q21 |
| :---: | :---: |
| SSB | SSB |
| \$ 232,290 | \$ 224,037 |
| 8,543 | 8,517 |
| \$ 223,747 | \$ 215,520 |
| \$ 259,986 | \$ 258,104 |
| 1,477 | 1,734 |
| \$ 261,463 | \$ 259,838 |
| \$ 87,010 | \$ 91,894 |
| 64 | 2 |
| \$ 86,946 | \$ 91,892 |
| 64\% | 61\% |
| \$ 232,290 | \$ 224,037 |
| 26,161 | 15,162 |
| \$ 206,129 | \$ 208,875 |
| 59\% | 59\% |
| $\begin{array}{r} \$ 36,218,437 \\ 261,463 \end{array}$ | \$ 37,031,640 |
|  | 259,838 |
| 2.86\% | 2.78\% |

Dollars in thousands
(1) Non-recurring items include intangible assets' amortization expenses for the adjusted efficiency ratios

NON-GAAP RECONCILIATIONS - CURRENT \& HISTORICAL: INVESTMENTS, FED FUNDS SOLD \& INT. EARNING CASH(UNAUDITED)

## Fed Funds \& Interest Earning Cash

 Investments
## Total Assets

Fed Funds \& Interest Earning Cash / Assets Investments / Assets

| Combined Business Basis* |  |  |  |  |  | 2Q20 | 3Q20 | 4Q20 | 1Q21 | 2Q21 | 3Q21 | 4Q21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4Q19 |  |  | 1Q20 |  |  |  |  |  |  |  |  |  |
| SSB | CSFL | Combined ${ }^{(1)}$ | SSB | CSFL | Combined ${ }^{(1)}$ | SSB | SSB | SSB | SSB | SSB | SSB | SSB |
| $\begin{array}{rr} \hline \$ & 426,685 \\ 2,005,171 \end{array}$ | $\begin{array}{rr} \hline \$ & 163,890 \\ 2,094,614 \end{array}$ | $\begin{array}{rr} \hline \$ 590,575 \\ 4,099,785 \end{array}$ | $\begin{array}{r} \hline \$ 1,003,257 \\ 2,034,189 \end{array}$ | $\begin{array}{r} \hline \$ 1,033,586 \\ 2,342,822 \end{array}$ | $\begin{array}{r} \hline 2,036,843 \\ 4,377,011 \end{array}$ | \$ 3,983,047 | \$ 4,127,250 | \$ 4,245,949 ${ }^{4,446,657}$ | \$ 5,581,581 | \$ 5,875,078 ${ }^{5,719,031}$ | \$ 5,701,002 | \$ 6,366,494 |
| \$ 15,921,092 | \$ 17,142,025 | \$33,063,117 | \$ 16,642,911 | \$ 18,596,292 | \$35,239,203 | \$37,725,356 | \$37,819,366 | \$37,789,873 | \$39,730,332 | \$ 40,375,869 | \$40,903,708 | \$41,960,032 |
|  |  | 1.8\% |  |  | 5.8\% | 10.6\% | 10.9\% | 11.2\% | 14.1\% | 14.6\% | 13.9\% | 15.2\% |
|  |  | 12.4\% |  |  | 12.4\% | 8.7\% | 9.9\% | 11.8\% | 13.3\% | 14.2\% | 15.7\% | 17.1\% |

Dollars in thousands
(1) Does not include purchase accounting adjustments

 be required thereby.

## NON-GAAPRECONCILIATIONS - TANGIBLEBOOK VALUE /

 SHARE \& TANGIBLECOMMON EQUITY RATIO
## Tangible Book Value per Common Share

Shareholders' common equity (excludes preferred stock)
Less: Intangible assets
Tangible shareholders' common equity (excludes preferred stock)
Common shares issued and outstanding
Tangible Book Value per Common Share (Non-GAAP)

| 4Q20 |  | 1Q21 |  | 2Q21 |  | 3Q21 |  | 4Q21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 4,647,880 | \$ | 4,719,820 | \$ | 4,757,623 | \$ | 4,792,941 | \$ | 4,802,940 |
|  | 1,726,534 |  | 1,733,619 |  | 1,726,211 |  | 1,717,669 |  | 1,709,152 |
| \$ | 2,921,346 | \$ | 2,986,201 | \$ | 3,031,412 | \$ | 3,075,272 | \$ | 3,093,788 |
|  | 70,973,477 |  | 71,060,446 |  | 70,382,728 |  | 69,918,037 |  | 69,332,297 |
| \$ | 41.16 | \$ | 42.02 | \$ | 43.07 | \$ | 43.98 | \$ | 44.62 |

Tangible Common Equity ("TCE") Ratio

Tangible common equity (non-GAAP)
Total assets (GAAP)
Less:
Intangible assets
Tangible asset (non-GAAP)
TCE Ratio (Non-GAAP)

| 3Q21 |  | 4Q21 |  |
| ---: | ---: | ---: | ---: |
| $\$$ | $3,075,272$ | $\$$ | $\mathbf{3 , 0 9 3 , 7 8 8}$ |
|  | $40,903,708$ |  | $41,960,032$ |
|  | $1,717,669$ |  | $\mathbf{1 , 7 0 9 , 1 5 2}$ |
| $\$$ | $39,186,039$ | $\$$ | $\mathbf{4 0 , 2 5 0 , 8 8 0}$ |

[^6]
## SouthState


[^0]:    Local Market Leadership
    Our business model supports the unique character of the communities we serve and encourages decision making by the banker that is closest to the customer.
    Long-Term Horizon
    We think and act like owners and measure success over entire economic cycles. We prioritize soundness before short-term profitability and growth.

    ## Remarkable Experiences

    We will make our customers' lives better by anticipating their needs and responding with a sense of urgency. Each of us has the freedom, authority and responsibility to do the right thing for our customers.
    Meaningful and Lasting Relationships
    We communicate with candor and transparency. The relationship is more valuable than the transaction.
    Greater Purpose
    We enable our team members to pursue their ultimate purpose in life-their personal faith, their family, their service to community.

[^1]:     of GAAP to Non-GAAP measures in Appendix
     Appendix
    (3) Excluding PPPIoans
    (4) Excluding loan accretion and net deferred fees on PPP loans

[^2]:    (1) The tangible measure is a non-GAAP measure and excludes the effect of period end balances of intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix

[^3]:    (1) Includes pipeline, LHFS and MBS forwards

[^4]:    (1) Preliminary

    * The tangible measures are non-GAAP measures and exclude the effect of period end balance of intangible assets - See reconciliation of GAAP to Non-GAAP measures in Appendix

[^5]:    Dollars in thousands

[^6]:    Dollars in thousands, except for per share data

