EARNINGS SUPPLEMENT: THIRD QUARTER 2021



NEXPOINT RESIDENTIAL TRUST, INC.

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SIX FORKS STATION: RALEIGH, NC



ENTRANCE INTO AN EXCITING GROWTH MARKET



LARGE FLOORPLANS, SIGNIFICANT VALUE-ADD



FOR IMMEDIATE RELEASE

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NEXPOINT RESIDENTIAL TRUST, INC. REPORTS THIRD QUARTER 2021 RESULTS

NXRT Increases Guidance, Boosts Quarterly Dividend by 11.4% and Acquires \$74.8 Million Property in Raleigh, NC

Dallas, TX, November 2, 2021 – NexPoint Residential Trust, Inc. (NYSE:NXRT) reported financial results for the third quarter ended September 30, 2021.

Highlights

- NXRT¹ reported Net Loss, FFO², Core FFO² and AFFO² of \$(5.4)M, \$16.1M, \$16.4M and \$18.6M, respectively, attributable to common stockholders for the quarter ended September 30, 2021, compared to Net Income, FFO, Core FFO, and AFFO of \$29.6M, \$17.2M, \$13.3M and \$15.1M, respectively, attributable to common stockholders for the quarter ended September 30, 2020.
- NXRT reported Net Loss, FFO, Core FFO and AFFO of \$(15.7)M, \$46.5M, \$44.7M and \$51.0M, respectively, attributable to common stockholders for the nine months ended September 30, 2021, compared to Net Income, FFO, Core FFO, and AFFO of \$48.2M, \$41.6M, \$41.3M and \$46.5M, respectively, attributable to common stockholders for the nine months ended September 30, 2020.
- For the three months ended September 30, 2021, Q3 Same Store properties³ average effective rent, total revenue and NOI² increased 6.8%, 5.3% and 6.6%, respectively, and occupancy increased 40 bps over the prior year period.
- For the nine months ended September 30, 2021, YTD Same Store properties³ average effective rent, total revenue and NOI² increased 6.8%, 3.6% and 2.4%, respectively, and occupancy increased 40 bps over the prior year period.
- The weighted average effective monthly rent per unit across all 40 properties held as of September 30, 2021 (the "Portfolio"), consisting of 15,032⁴ units, was \$1,204, while physical occupancy was 95.3%.
- On September 10, 2021, NXRT acquired Six Forks Station located in Raleigh, North Carolina for a gross purchase price of \$74.76 million.
- NXRT paid a third quarter dividend of \$0.34125 per share of common stock on September 30, 2021.
- On October 29, 2021, the Company's board approved a quarterly dividend of \$0.38 per share, an 11.4% increase from the previous dividend per share. Since inception, NXRT has increased the dividend per share by 84.5%.
- During the three months ended September 30, 2021, through its at-the-market offering ("ATM program"), NXRT issued 101,587 shares for approximately \$6.7 million in gross proceeds.
- During the third quarter, for the properties in our Portfolio, we completed 290 full and partial upgrades and leased 349 upgraded units, achieving an average monthly rent premium of \$172 and a 21.2% ROI⁵.
- Since inception, for the properties currently in our Portfolio, we have completed 5,979 full and partial upgrades, 4,554 kitchen and laundry appliances, and 10,134 technology packages, resulting in a \$134, \$47, and \$43 average monthly rental increase per unit and a 21.5%, 72.7%, and 35.0% ROI, respectively.
- 1) In this release, "we," "us," "our," the "Company," "NexPoint Residential Trust," and "NXRT" each refer to NexPoint Residential Trust, Inc., a Maryland corporation.
- 2) FFO, Core FFO, AFFO and NOI are non-GAAP measures. For a discussion of why we consider these non-GAAP measures useful and reconciliations of FFO, Core FFO, AFFO and NOI to net income (loss), see the "Definitions and Reconciliations of Non-GAAP Measures", "FFO, Core FFO and AFFO" and "NOI and Same Store NOI" sections of this release.

- 3) We define "Same Store" properties as properties that were in our Portfolio for the entirety of the periods being compared. There are 35 properties encompassing 13,576 units of apartment space in our Same Store pool for the three months ended September 30, 2021 (our "Q3 Same Store" properties) and 35 properties encompassing 13,576 units of apartment space in our Same Store pool for the nine months ended September 30, 2021 (our "YTD Same Store" properties). The same store unit count excludes 81 units that are currently down due to fires and winter storm Uri in February 2021 (Hollister Place: 34 units, Atera: 18 units, Timber Creek: 16 units, Venue at 8651: 8 units and Preserve at Terrell Mill: 5 units).
- 4) Total units owned in our Portfolio is 15,032, however 89 units are currently down due to fires, a tornado, and winter storm Uri (Hollister Place: 34 units, Atera: 18 units, Timber Creek: 16 units, Cutter's Point: 8 units, Venue at 8651: 8 units and Preserve at Terrell Mill: 5 units).
- 5) We define Return on Investment ("ROI") as the sum of the actual rent premium divided by the sum of the total cost.

Third Quarter 2021 Financial Results

- Total revenues were \$56.4 million for the third quarter of 2021, compared to \$51.0 million for the third quarter of 2020.
- Net loss for the third quarter of 2021 totaled \$(5.4) million, or loss of \$(0.21) per diluted share, which included \$21.6 million of depreciation and amortization expense. This compared to a net income of \$29.6 million, or earnings of \$1.19 per diluted share, for the third quarter of 2020, which included \$17.7 million of depreciation and amortization expense.
- The change in our net loss of \$(5.4) million for the three months ended September 30, 2021 as compared to our net income of \$29.6 million for the three months ended September 30, 2020 primarily relates to decreases in gain on sales of real estate and casualty gains, partially offset by an increase in total revenues.
- For the third quarter of 2021, NOI was \$33.6 million on 40 properties, compared to \$29.3 million for the third quarter of 2020 on 36 properties.
- For the third quarter of 2021, Q3 Same Store NOI increased 6.6% to \$30.3 million, compared to \$28.4 million for the third quarter of 2020
- For the third quarter of 2021, FFO totaled \$16.1 million, or \$0.64 per diluted share, compared to \$17.2 million, or \$0.69 per diluted share, for the third quarter of 2020.
- For the third quarter of 2021, Core FFO totaled \$16.4 million, or \$0.65 per diluted share, compared to \$13.3 million, or \$0.53 per diluted share, for the third quarter of 2020.
- For the third quarter of 2021, AFFO totaled \$18.6 million, or \$0.74 per diluted share, compared to \$15.1 million, or \$0.60 per diluted share, for the third quarter of 2020.

2021 Year to Date Financial Results

- Total revenues were \$160.7 million for the nine months ended September 30, 2021, compared to \$154.3 million for the nine months ended September 30, 2020.
- Net loss for the nine months ended September 30, 2021 totaled \$(15.7) million, or loss of \$(0.62) per diluted share, which included \$62.3 million of depreciation and amortization expense. This compared to net income of \$48.2 million, or earnings of \$1.91 per diluted share, for the nine months ended September 30, 2020, which included a gain on sales of real estate of \$69.2 million and \$62.5 million of depreciation and amortization expense.
- The change in our net loss of \$(15.7) million for the nine months ended September 30, 2021 as compared to our net income of \$48.4 million for the nine months ended September 30, 2020 primarily relates to decreases in gains on sales of real estate and casualty gains, partially offset by an increase in total revenues.
- For the nine months ended September 30, 2021, NOI was \$93.6 million on 40 properties, compared to \$89.9 million for the nine months ended September 30, 2020 on 36 properties.
- For the nine months ended September 30, 2021, Same Store NOI increased 2.4% to \$87.5 million, compared to \$85.5 million for the nine months ended September 30, 2020.
- For the nine months ended September 30, 2021, FFO totaled \$46.5 million, or \$1.85 per diluted share, compared to \$41.6 million, or \$1.65 per diluted share, for the nine months ended September 30, 2020.
- For the nine months ended September 30, 2021, Core FFO totaled \$44.7 million, or \$1.78 per diluted share, compared to \$41.3 million, or \$1.64 per diluted share, for the nine months ended September 30, 2020.
- For the nine months ended September 30, 2021, AFFO totaled \$51.0 million, or \$2.03 per diluted share, compared to \$46.5 million, or \$1.85 per diluted share, for the nine months ended September 30, 2020.

Third Quarter Earnings Conference Call

NXRT will host a conference call on Tuesday, November 2, 2021 at 11:00 a.m. ET (10:00 am CT), to discuss third quarter financial results. The conference call can be accessed live over the phone by dialing 800-353-6461 or, for international callers, +1 334-323-0501 and using passcode Conference ID: 8698173. A live audio webcast of the call will be available online at the Company's website, http://nxrt.nexpoint.com. An online replay will be available shortly after the call on the Company's website and continue to be available for 60 days.

A replay of the conference call will also be available through Tuesday, November 9, 2021 by dialing 888-203-1112 or, for international callers, +1 719-457-0820 and entering passcode 8698173.

About NXRT

NexPoint Residential Trust is a publicly traded REIT, with its shares listed on the New York Stock Exchange under the symbol "NXRT," primarily focused on acquiring, owning and operating well-located middle-income multifamily properties with "value-add" potential in large cities and suburban submarkets of large cities, primarily in the Southeastern and Southwestern United States. NXRT is externally advised by NexPoint Real Estate Advisors, L.P., an affiliate of NexPoint Advisors, L.P., an SEC-registered investment advisor, which has extensive real estate experience. Our filings with the Securities and Exchange Commission (the "SEC") are available on our website, nxrt.nexpoint.com, under the "Financials" tab.

Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are based on management's current expectations, assumptions and beliefs. Forward-looking statements can often be identified by words such as "expect," "anticipate," "estimate," "may," "should," "plan" and similar expressions, and variations or negatives of these words. These forward-looking statements include, but are not limited to, statements regarding NXRT's business and industry in general, 2021 full year guidance and the related components and assumptions, including the effects of tornado damage, fires and winter storm Uri, acquisitions and dispositions, shares outstanding and operating expenses, including real estate taxes, the expectation that NXRT will meet or exceed its preliminary budgeted expectations for real estate tax expense in 2021, NXRT's net asset value and the related components and assumptions, including pro forma adjustments for acquisitions and dispositions, estimated value-add expenditures, debt payments, outstanding debt and shares outstanding, guidance for the fourth quarter 2021 and the related assumptions, the repayment of \$50.0 million of term loans, planned value-add programs, including projected average rent, rent change and return on investment, expected settlement of interest rate swaps and the effect on the debt maturity schedule, rehab budgets, and expected acquisitions and dispositions. They are not guarantees of future results and are subject to risks, uncertainties and assumptions that could cause actual results to differ materially from those expressed in any forward-looking statement, including the ultimate geographic spread, duration and severity of the COVID-19 pandemic, and the effectiveness of actions taken, or actions that may be taken, by governmental authorities to contain the outbreak or treat its impact, as well as those described in greater detail in our filings with the Securities and Exchange Commission, particularly those specifically described in our Annual Report on Form 10-K. Readers should not place undue reliance on any forward-looking statements and are encouraged to review the Company's most recent Annual Report on Form 10-K and other filings with the SEC for a more complete discussion of the risks and other factors that could affect any forward-looking statements. The statements made herein speak only as of the date of this release and except as required by law, NXRT does not undertake any obligation to publicly update or revise any forward-looking statements.

NEXPOINT RESIDENTIAL TRUST, INC: THIRD QUARTER 2021 OVERVIEW

Company Profile					
(share counts in thousands)					
Exchange/Ticker	NYSE: NXRT				
Share Price (1)	\$70.62				
Insider Ownership	12.30%				
2021 Q4 Dividend Per Share	\$0.38				
Dividend Yield (1)	2.15%				
Shares Outstanding - basic (2)	25,175				
Shares Outstanding - diluted (2)	25,175				

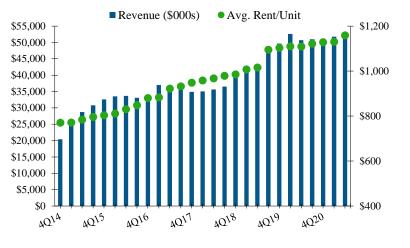
- (1) As of the close of market trading on November 1, 2021.
- (2) Weighted average for the three months ended September 30, 2021. If the Company sustains a net loss for the period presented, unvested restricted stock units are not included in the calculation of diluted shares outstanding.

Portfolio Composition by Market

Market	% of Units
Dallas/Fort Worth	17.2%
South Florida	13.0%
Nashville	12.3%
Phoenix	11.2%
Atlanta	9.7%
Houston	7.9%
Orlando	7.8%
Las Vegas	7.7%
Charlotte	7.3%
Tampa	3.8%
Raleigh	2.1%
Total	100.0%



Revenue & Average Rent Per Unit



Stock Price Performance (Since Inception; 4/1/2015)



Highlights of Recent Activity

ACQUISITIONS

		Date of	Purchase	Mortgage		Effective
Property Name	Location	Acquisition	Price	Debt	# Units	Ownership
The Verandas at Lake Norman	Charlotte, North Carolina	June 30, 2021	\$ 63,500	\$ 34,925	264	100%
Creekside at Matthews	Charlotte, North Carolina	June 30, 2021	58,000	31,900	240	100%
Six Forks Station	Raleigh, North Carolina	September 10, 2021	74,760	41,180	323	100%
			\$ 196,260	\$108,005	827	

DISPOSITIONS

Property Name	Location	Acquisition Date	Date of Sale	Sales Price	IRR	Multiple on Invested Capital	Net Cash Proceeds
	Antioch,						
Beechwood Terrace	Tennessee	July 21, 2014	November 1, 2021	\$53,600	38.6%	5.82x	\$29,478
	Antioch,						
Cedar Pointe	Tennessee	August 24, 2018	November 1, 2021	37,650	26.7%	2.06x	19,606
				\$91,250	36.1%	3.55x	\$49,084

NXRT Q3 2021 NEW LEASES & RENEWALS

Market	New Leases	% Increase	Rent Increase	Renewals	% Increase	Rent Increase
DFW	336	16.2%	\$162.86	370	10.0%	\$102.74
HOU	137	13.9%	\$161.41	184	5.9%	\$68.68
CHA	104	16.0%	\$174.17	151	8.5%	\$93.67
NASH	198	20.2%	\$221.25	289	8.7%	\$91.92
ATL	139	31.4%	\$356.45	240	10.5%	\$118.57
ORL	108	25.8%	\$308.13	175	11.2%	\$129.97
TPA	49	44.8%	\$466.00	101	14.2%	\$140.51
South FL	119	34.5%	\$517.11	416	12.3%	\$181.92
PHX	162	31.3%	\$364.10	222	13.2%	\$152.80
LSV	107	30.2%	\$358.84	126	11.5%	\$73.81
TOTAL/AVERAGE	1,459	23.8%	\$276.44	2,274	10.5%	\$121.22

DIVIDEND GROWTH



Financial Summary	,	N2 2021		O2 2020	3 77	TD 2021	3 77	FD 2020
(in the country of th		Q3 2021		Q3 2020	Y	TD 2021	Y .	ΓD 2020
(in thousands, except for per share and unit data)								
Company Profile	ф	1.562.000	ф	1 000 000				
Market Capitalization (as of the last day of the period)	\$	1,563,000	\$	1,088,000				
Share Price (as of the last day of the period)	\$	61.88	\$	44.35		25,128		24.688
Weighted average common shares outstanding - basic		25,175 25,175		24,372 24,926		25,128		25,194
Weighted average common shares outstanding - diluted		23,173		24,920		23,126		23,194
Earnings Profile								
Total revenues	\$	56,384	\$	50,990	\$	160,743	\$	154,252
Net income (loss) attributable to common stockholders		(5,391)		29,552		(15,678)		48,217
NOI (1)		33,648		29,298		93,599		89,850
Same Store NOI (2)		30,260		28,381		87,517		85,474
Same Store NOI Growth (%) (2)		6.6%				2.4%		
Earnings Metrics Per Common Share (diluted basis)								
Earnings	\$	(0.21)	\$	1.19	\$	(0.62)	\$	1.91
FFO (1)	\$	0.64	\$	0.69	\$	1.85	\$	1.65
Core FFO (1)	\$	0.65	\$	0.53	\$	1.78	\$	1.64
AFFO (1)	\$	0.74	\$	0.60	\$	2.03	\$	1.85
Dividends declared per common share	\$	0.34125	\$	0.3125	\$	1.0238	\$	0.938
FFO Coverage (3)		1.88x		2.20x		1.81x		1.76x
Core FFO Coverage (3)		1.91x		1.71x		1.74x		1.75x
AFFO Coverage (3)		2.16x		1.94x		1.98x		1.97x
Portfolio								
Total Properties		40		36				
Total Units (4)		15,032		13,657				
Occupancy		95.3%		95.0%				
Average Effective Monthly Rent per Unit	\$	1,204	\$	1,122				
Same Store Portfolio Metrics (2)								
Total Same Store Properties		35		35		35		35
Total Same Store Units		13,576		13,657		13,576		13,657
Occupancy		95.4%		95.0%		95.4%		95.09
Average Effective Monthly Rent per Unit	\$	1,198	\$	1,122	\$	1,198	\$	1,122
Value-Add Program								
Completed Rehab Units		290		402		911		1,368
Cumulative Completed Rehab Units (5)		5,979						
Average Increase to Effective Monthly Rent								
per Unit (Post-Rehab)	\$	134						
ROI on Post-Rehab Units		21.5%	ı					
Outstanding Debt Summary								
Total Mortgage Debt	\$	1,275,501	\$	1,121,805				
Credit Facilities		275,000		215,000				
Total Debt Outstanding	\$	1,550,501	\$	1,336,805				
Leverage Ratio (Net Debt to Enterprise Value) (6)		49%	_	54%				

For more information and reconciliations of NOI, FFO, Core FFO and AFFO, see the "FFO, Core FFO and AFFO", "NOI and Same Store NOI" and (1)

[&]quot;Definitions and Reconciliations of Non-GAAP Measures" sections of this release.

We define "Same Store" properties as properties that were in our Portfolio for the entirety of the periods being compared. For additional information regarding our Q3 and YTD Same Store properties, see the "Q3 Same Store Results" and "YTD Same Store Results" section of this release. (2)

Indicates coverage ratio of FFO/Core FFO/AFFO per common share (diluted) over dividends declared per common share during the period. Total units owned is 15,032, however 89 units are currently down due to fires, a tornado, and winter storm Uri in February 2021.

⁽⁴⁾

Inclusive of all full and partial interior upgrades completed through. Cumulative results exclude rehabs completed for properties sold through September (5) 30, 2021.

For more information and a reconciliation of debt to net debt, see the "Definitions and Reconciliations of Non-GAAP Measures" section of this release.

2021 Full Year Guidance Summary

NXRT is providing updated 2021 guidance ranges for earnings per diluted share, Core FFO per diluted share, Same Store rental income, Same Store total revenue, Same Store total expenses, Same Store NOI, acquisitions and dispositions as follows:

		Gu	idance Range (1)			
	Low-End		Mid-Point	High-End	P	rior Mid-Point
Earnings per diluted share (2)	\$ 0.80	\$	0.82	\$ 0.85	\$	0.12
Core FFO per diluted share (2) (3)	\$ 2.36	\$	2.38	\$ 2.41	\$	2.35
Same Store Growth: (4)						
Rental Income	4.7%		4.9%	5.1%		4.6%
Total Revenue	4.8%		5.0%	5.2%		4.7%
Total Expenses (5)	5.4%		5.0%	4.6%		5.6%
Same Store NOI (3)	4.4%		5.0%	5.6%		4.0%
Other Considerations: (6)						
Acquisitions	\$ 200.0	\$	250.0	\$ 300.0	\$	150.0
Dispositions (7)	\$ 91.0	\$	91.0	\$ 91.0	\$	112.5

- (1) Full Year 2021 guidance forecast includes Same Store growth projections presented above, which takes into effect the tornado damage at Cutter's Point, fires at Timber Creek and Venue 8651, units damaged by winter storm Uri, the completed acquisitions of Creekside at Matthews, The Verandas at Lake Norman, Six Forks Station and the completed dispositions of Beechwood Terrace and Cedar Pointe and assumes no further acquisition or disposition activity for the remainder of the year.
- (2) Weighted average diluted share count estimate for full year 2021 is approximately 25.8 million.
- (3) Same Store NOI and Core FFO are non-GAAP measures. For reconciliations of Full Year 2021 Same Store NOI and Core FFO guidance to net income guidance, and a discussion of why we consider these non-GAAP measures useful, see the "Definitions and Reconciliations of Non-GAAP Measures" section of this release.
- (4) Year-over-year growth for the Full Year 2021 pro forma Same Store pool (33 properties).
- (5) The largest component to our same store operating expense forecast, real estate tax expense, is largely outside of our ability to control though we have and expect to continue taking all available action to manage real estate tax expense inflation in 2021 through our national tax consulting vendor and their legal experts. We remain optimistic that we will broadly meet or exceed our preliminary budget expectations for real estate tax expense in 2021.
- (6) Transaction volumes presented are representative of expected full year targets which include the completed acquisitions of Creekside at Matthews The Verandas at Lake Norman, Six Forks Station and the completed dispositions of Beechwood Terrace and Cedar Pointe. We continue to evaluate our Portfolio for capital recycling opportunities and actual acquisitions and dispositions and the corresponding impact to EPS and Core FFO guidance could vary significantly from our projections. We undertake no duty to update these assumptions, except as required by law.
- (7) Includes the completed dispositions of Beechwood Terrace and Cedar Pointe.

Additional information on 2021 financial and earnings guidance is included in the following sections of this release.

Components of Net Asset Value

(dollar and share amounts in thousands, except per share and per unit data)

REAL ESTATE VALUE BY MARKET						
Property Market	NOI Contribution	Cap Rat Range (1	1)	Value Ra Min	ange (2) Max	
Texas					112612	
Dallas/Fort Worth	13.3%	3.5% 3.8	8% \$	466,540 \$	\$ 505,196	
Houston	6.2%	3.9% 4.2	2%	196,303	213,659	
North Carolina						
Raleigh	2.5%	3.5% 3.8	3%	85,876	92,992	
Charlotte	7.3%	3.5% 3.8	8%	255,292	276,445	
Georgia						
Atlanta	9.4%	3.5% 3.8	3%	327,728	354,882	
Tennessee						
Nashville	11.1%	3.5% 3.8	8%	386,783	418,831	
Florida						
Orlando	7.6%	3.5% 3.8	8%	266,691	288,789	
Tampa	3.4%	3.5% 3.8	3%	119,652	129,566	
South Florida	16.3%	3.5% 3.8	8%	569,985	617,213	
Nevada						
Las Vegas	9.0%	3.5% 3.8	3%	314,730	340,808	
Arizona						
Phoenix	13.9%	3.5% 3.8	8%	486,800	527,135	
Total / Ave	100.0%				\$3,765,516	

NAV SUMMARY						
Component	Min	Max				
Tangible Assets		·				
Real Estate (2)	\$3,476,380	\$3,765,516				
Cash	18,	413				
Restricted Cash - Renovation Reserves (5)	14,	506				
Renovation Expenditures (5)	(14,	506)				
Cash Adjustments (6)	(1,4	144)				
Other Assets	45,	996				
Value of Assets	\$3,539,345	\$3,828,481				
Tangible Liabilities						
Credit Facility (7)	\$275,000					
Mortgage Debt	1,275,501					
Total Outstanding Debt	1,550	0,501				
Forward 12-month Principal Payments (6)	(1,4	l 4 4)				
Total Outstanding Debt (FY 2021 Est.)	1,549	9,057				
Other Tangible Liabilities (at Book)	39,	024				
Derivative Liability	12,	466				
Value of Liabilities	\$1,60	0,547				
Net Leverage (mid-point)	43%					
Net Asset Value	\$1,938,798	\$2,227,934				
Shares outstanding - diluted (FY 2021 Est.)		840				
Est. NAV / Share	\$ 75.03	\$ 86.22				
NAV / Share (mid-point)	\$80	0.62				

NOI	ESTIN	MA	TE
1101			

2Q 2021 NOI Actual 3Q 2021 NOI Actual		30,029 33,648	
	Low		High
Estimated 4Q 2021 NOI Guidance (3)	\$ 32,654	\$	34,031
2021 Pro Forma NOI Guidance (3)(4)	\$ 131,248	\$	132,648

IMPLIED VALUATION METRICS

	Min	Max				
Implied Real Estate Value	\$3,476,380	\$3,765,516				
No. of Units (September 30, 2021) (2)	15,032					
Implied Value/Apartment Unit	\$231.3	\$250.5				
Implied Value/Apartment Unit (mid-point)	\$24	40.9				

- (1) Management estimates based on independent third-party review of our properties.
- (2) Estimated value ranges are presented for the existing portfolio (40 properties at September 30, 2021).
- (3) The Company anticipates net income will be in the range between approximately \$20.2 million and \$21.6 million for the full year 2021 and between \$36.3 million and \$37.7 million for the fourth quarter of 2021. FY 2021 NOI Guidance considers the completed acquisitions of Creekside at Matthews, The Verandas at Lake Norman, Six Forks Station, and the completed dispositions of Beechwood Terrace and Cedar Pointe and assumes no further acquisition or disposition activity for the remainder of the year.
- (4) 2021 Pro Forma NOI Guidance takes into effect the acquisitions of Creekside at Matthews, The Verandas at Lake Norman and Six Forks Station as if they were purchased on January 1, 2021, which we estimate would have contributed approximately an additional \$1,100, \$1,000 and \$2,300, respectively, to NOI. Additionally, 2021 Pro Forma NOI Guidance takes into effect the dispositions of Beechwood Terrace and Cedar Pointe as if they were disposed of on December 31, 2021 which we estimate would have contributed approximately an additional \$600 to NOI.
- (5) Includes approximately \$14.5 million that is held for value-add upgrades; reduced by \$14.5 million for estimated 2021 rehab expenditures.
- (6) Includes approximately \$1.4 million in forward 12-month principal payments.
- (7) Includes outstanding balance of September 30, 2021.

NEXPOINT RESIDENTIAL TRUST, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

		ember 30, 2021 Unaudited)	Dece	ember 31, 2020
ASSETS				
Operating Real Estate Investments				
Land	\$	352,048	\$	323,429
Buildings and improvements		1,676,850		1,544,115
Intangible lease assets		3,172		1,675
Construction in progress		6,374		10,796
Furniture, fixtures, and equipment		108,430		96,228
Total Gross Operating Real Estate Investments		2,146,874		1,976,243
Accumulated depreciation and amortization		(264,543)		(215,494)
Total Net Operating Real Estate Investments		1,882,331		1,760,749
Real estate held for sale, net of accumulated depreciation of \$11,028 and \$0, respectively		43,998		_
Total Net Real Estate Investments		1,926,329		1,760,749
Cash and cash equivalents		1,920,329		24,457
Restricted cash		48,871		32,558
Accounts receivable, net		5,783		9,045
Prepaid and other assets	Φ.	5,848	Φ.	2,405
TOTAL ASSETS	\$	2,005,244	\$	1,829,214
TATION WINDS AND STOCKLING DEDGE DOLLARY				
LIABILITIES AND STOCKHOLDERS' EQUITY				
Liabilities:	Φ.	1 220 072	Φ	1 1 62 055
Mortgages payable, net	\$	1,229,972	\$	1,162,855
Mortgages payable held for sale, net		40,486		
Credit facility, net		273,339		182,323
Accounts payable and other accrued liabilities		11,452		10,058
Accrued real estate taxes payable		20,624		12,822
Accrued interest payable		2,364		2,274
Security deposit liability		2,941		2,688
Prepaid rents		1,643		1,639
Fair market value of interest rate swaps		12,466		43,530
Total Liabilities		1,595,287		1,418,189
Redeemable noncontrolling interests in the Operating Partnership		4,532		3,098
C(-, 11, 11,) F				
Stockholders' Equity:				
Preferred stock, \$0.01 par value: 100,000,000 shares authorized; 0 shares issued		_		_
Common stock, \$0.01 par value: 500,000,000 shares authorized; 25,251,641 and		252		250
25,016,957 shares issued and outstanding, respectively		252		250
Additional paid-in capital		386,734		376,710
Accumulated earnings less dividends		31,804		75,321
Accumulated other comprehensive loss		(13,365)		(44,354)
Total Stockholders' Equity		405,425		407,927
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	2,005,244	\$	1,829,214

NEXPOINT RESIDENTIAL TRUST, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

(in thousands, except per share amounts) (Unaudited)

	For the Three Months Ended September 30, For the Nine Mon September				30,			
		2021		2020		2021		2020
Revenues								
Rental income	\$	54,918	\$	49,578	\$	156,305	\$	149,945
Other income		1,466		1,412		4,438		4,307
Total revenues		56,384		50,990		160,743		154,252
Expenses								
Property operating expenses		12,783		11,906		35,116		35,591
Real estate taxes and insurance		7,646		7,686		24,876		23,485
Property management fees (1)		1,639		1,489		4,640		4,504
Advisory and administrative fees (2)		1,938		1,976		5,706		5,777
Corporate general and administrative expenses		3,152		2,807		9,070		8,440
Property general and administrative expenses		2,076		1,559		5,451		4,924
Depreciation and amortization		21,591		17,723		62,335		62,479
Total expenses		50,825		45,146		147,194		145,200
Operating income before gain on sales of real estate		5,559		5,844		13,549		9,052
Gain on sales of real estate		_		30,160		_		69,151
Operating income		5,559		36,004		13,549		78,203
Interest expense		(11,531)		(11,049)		(32,830)		(33,704)
Loss on extinguishment of debt and modification costs		_		(596)		(328)		(1,470)
Casualty gains		_		4,960		2,379		3,932
Miscellaneous income		565		322		1,505		1,401
Net income (loss)		(5,407)		29,641		(15,725)		48,362
Net income (loss) attributable to redeemable noncontrolling interests				,				
in the Operating Partnership		(16)		89		(47)		145
Net income (loss) attributable to common stockholders	\$	(5,391)	\$	29,552	\$	(15,678)	\$	48,217
Other comprehensive income (loss)			_	·	_		_	
Unrealized gains (losses) on interest rate derivatives		4,545		4,068		31,082		(54,518)
Total comprehensive income (loss)		(862)		33,709		15,357		(6,156)
Comprehensive income (loss) attributable to redeemable		(002)		33,107		15,557		(0,130)
noncontrolling interests in the Operating Partnership		(3)		101		46		(19)
Comprehensive income (loss) attributable to common stockholders	\$	(859)	\$	33,608	\$	15,311	\$	(6,137)
comprehensive meome (1988) utilibutable to common stockholders	Ψ	(057)	Ψ	33,000	Ψ_	10,011	Ψ	(0,137)
Weighted average common shares outstanding - basic		25,175		24,372		25,128		24,688
Weighted average common shares outstanding - diluted		25,175	_	24,926	_	25,128	_	25,194
Francisco (Loro) and board back	Φ.	(0.21)	Ф	1.21	¢.	(0.62)	ø	1.05
Earnings (loss) per share - basic	\$	(0.21)	\$	1.21	\$	(0.62)	\$	1.95
Earnings (loss) per share - diluted	\$	(0.21)	\$	1.19	\$	(0.62)	\$	1.91

⁽¹⁾ Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of the Operating Partnership (the "OP").

⁽²⁾ Fees incurred to the Company's adviser.

NOI and Same Store NOI

The following table, which has not been adjusted for the effects of noncontrolling interests, reconciles NOI and our Same Store NOI for the three and nine months ended September 30, 2021 and 2020 to net income (loss), the most directly comparable GAAP financial measure (in thousands):

	Fo	r the Three I Septem		Fo	For the Nine Months Ended September 30,			
		2021	2020		2021		2020	
Net income (loss)	\$	(5,407)	\$ 29,641	\$	(15,725)	\$	48,362	
Adjustments to reconcile net income (loss) to NOI:								
Advisory and administrative fees		1,938	1,976		5,706		5,777	
Corporate general and administrative expenses		3,152	2,807		9,070		8,440	
Casualty-related expenses/(recoveries)	(1)	120	(47)		(272)		726	
Casualty gain		_	(4,960)		(2,379)		(3,932)	
Pandemic expense	(2)	11	191		46		475	
Property general and administrative expenses	(3)	712	482		1,660		1,500	
Depreciation and amortization		21,591	17,723		62,335		62,479	
Interest expense		11,531	11,049		32,830		33,704	
Loss on extinguishment of debt and modification costs		_	596		328		1,470	
Gain on sales of real estate		_	(30,160)		_		(69,151)	
NOI	\$	33,648	\$ 29,298	\$	93,599	\$	89,850	
Less Non-Same Store								
Revenues		(4,196)	(1,449)		(7,421)		(6,296)	
Operating expenses		1,034	854		2,211		3,321	
Operating income		(226)	(322)		(872)		(1,401)	
Same Store NOI	\$	30,260	\$ 28,381	\$	87,517	\$	85,474	

⁽¹⁾ Adjustment to net income (loss) to exclude certain property operating expenses that are casualty-related expenses.

⁽²⁾ Represents additional cleaning, disinfecting and other costs incurred at the properties related to COVID-19 that are not reflective of the continuing operations of the properties.

⁽³⁾ Adjustment to net income (loss) to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.

O3 Same Store Results of Operations for the Three Months Ended September 30, 2021 and 2020

There are 35 properties encompassing 13,576 units of apartment space, or approximately 90% of our Portfolio, in our same store pool for the three months ended September 30, 2021 and 2020 (our "Q3 Same Store" properties). Our Q3 Same Store properties exclude the following 5 properties in our Portfolio as of September 30, 2021: Fairways at San Marcos, The Verandas at Lake Norman, Creekside at Matthews, Six Forks Station, and Cutter's Point as well as the 81 units mentioned on page 2 that are currently down.

As of September 30, 2021, our Q3 Same Store properties were approximately 95.4% leased with a weighted average monthly effective rent per occupied apartment unit of \$1,198, a year-over-year increase of 40 bps and an increase of \$76, respectively.

The following table reflects the revenues, property operating expenses and NOI for the three months ended September 30, 2021 and 2020 for our Q3 Same Store and Non-Same Store properties (dollars in thousands):

	Fo	r the Three Months	Ended	l September 30,			
		2021		2020	\$ (Change	% Change
Revenues							
Same Store							
Rental income	\$	50,815	\$	48,147	\$	2,668	5.5%
Other income		1,373		1,394		(21)	-1.5%
Same Store revenues		52,188		49,541		2,647	5.3%
Non-Same Store							
Rental income		4,103		1,431		2,672	N/M
Other income		93		18		75	N/M
Non-Same Store revenues		4,196		1,449		2,747	N/M
Total revenues	·	56,384		50,990		5,394	10.6%
Operating expenses							
Same Store							
Property operating expenses (1)		11,882		11,299		583	5.2%
Real estate taxes and insurance		7,613		7,393		220	3.0%
Property management fees (2)		1,518		1,437		81	5.6%
Property general and administrative expenses (3)		1,254		1,031		223	21.6%
Same Store operating expenses		22,267	-	21,160		1,107	5.2%
Non-Same Store							
Property operating expenses (4)		770		463		307	N/M
Real estate taxes and insurance		33		293		(260)	N/M
Property management fees (2)		121		52		69	N/M
Property general and administrative expenses (5)		110		46		64	N/M
Non-Same Store operating expenses		1,034		854		180	21.1%
Total operating expenses	-	23,301		22,014		1,287	5.8%
			-				
Operating income							
Same Store							
Miscellaneous income		339		_		339	0.0%
Non-Same Store							
Miscellaneous income		226		322		(96)	-29.8%
Total operating income		565		322		243	N/M
NOI							
Same Store		30,260		28,381		1,879	6.6%
Non-Same Store		3,388		917		2,471	N/M
Total NOI (6)	\$	33,648	\$	29,298	\$	4,350	14.8%
							_

⁽¹⁾ For the three months ended September 30, 2021 and 2020, excludes approximately \$136,000 and \$700,000, respectively, of casualty-related expenses.

⁽²⁾ Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of the OP.

⁽³⁾ For the three months ended September 30, 2021 and 2020, excludes approximately \$677,000 and \$455,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.

- (4) For the three months ended September 30, 2021 and 2020, excludes approximately \$5,000 and \$556,000, respectively, of casualty-related recoveries.
- (5) For the three months ended September 30, 2021 and 2020, excludes approximately \$35,000 and \$27,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.
- (6) For additional information regarding NOI, see the "Definitions and Reconciliations of Non-GAAP Measures" and "NOI and Same Store NOI" sections of this release.

The following table contains additional information about our Q3 Same Store properties rent and occupancy metrics, revenues, operating expenses and NOI for the three months ended September 30, 2021 and 2020 (dollars in thousands, except for per unit data):

	Ç	23 2021	(Q3 2020	% Change
Same Store Total Units		13,576		13,657	
Same Store Occupied Units		12,947		12,970	
Same Store Ending Occupancy		95.4%		95.0%	0.4%
Same Store Average Rent per Unit	\$	1,198	\$	1,122	6.8%
Same Store Revenues					
Same Store Rental Income	\$	50,815	\$	48,147	5.5%
Same Store Other Income		1,373		1,394	-1.5%
Total Same Store Revenues		52,188		49,541	5.3%
Same Store Operating Expenses					
Payroll		4,632		4,475	3.5%
Repairs & Maintenance		4,461		4,124	8.2%
Utilities		2,789		2,700	3.3%
Real Estate Taxes		6,393		6,273	1.9%
Insurance		1,220		1,120	8.9%
Property Management Fees		1,518		1,437	5.6%
Office Operations		843		654	28.9%
Marketing		411		377	9.0%
Total Same Store Operating Expenses		22,267		21,160	5.2%
Same Store Operating Income					
Miscellaneous income		339		<u> </u>	0.0%
Total Same Store Operating Income		339		_	0.0%
Q3 Same Store NOI	\$	30,260	\$	28,381	6.6%

Q3 Same Store Properties Operating Metrics

(dollars in thousands, except for per unit data)

Properties by Market (1)	Unit Count	Averag	e Effective	e Rent	Occupancy			Occupancy Total Rental Inco			
	Total	Q3 2021	Q3 2020	% Change	Q3 2021	Q3 2020	bps Δ	Q3 2021	Q3 2020	% Change	
Texas											
Dallas	2,365	\$1,023	\$970	5.5%	94.9%	95.6%	-70	\$7,928	\$7,711	2.8%	
Houston	1,150	1,142	1,108	3.1%	96.0%	94.6%	140	4,214	4,156	1.4%	
Average/Total	3,515	1,062	1,016	4.5%	95.2%	95.3%	-10	12,142	11,867	2.3%	
North Carolina											
Charlotte	561	1,076	1,016	5.9%	95.4%	96.5%	-110	1,832	1,834	-0.1%	(2)
Average/Total	561	1,076	1,016	5.9%	95.4%	96.5%	-110	1,832	1,834	-0.1%	
Georgia											
Atlanta	1,455	1,214	1,114	9.0%	94.2%	95.4%	-120	5,084	4,911	3.5%	
Average/Total	1,455	1,214	1,114	9.0%	94.2%	95.4%	-120	5,084	4,911	3.5%	
Tennessee											
Nashville	1,848	1,065	1,027	3.7%	95.8%	93.9%	190	6,443	6,004	7.3%	
Average/Total	1,848	1,065	1,027	3.7%	95.8%	93.9%	190	6,443	6,004	7.3%	
Florida											
Orlando	1,172	1,232	1,183	4.1%	96.2%	91.3%	490	4,450	4,124	7.9%	
Tampa	576	1,097	986	11.3%	95.8%	95.7%	10	1,949	1,757	10.9%	
South Florida	1,959	1,580	1,462	8.1%	95.8%	96.2%	-40	9,531	8,863	7.5%	
Average/Total	3,707	1,395	1,300	7.3%	95.9%	94.6%	130	15,930	14,744	8.0%	
Arizona											
Phoenix	1,327	1,191	1,093	9.0%	96.9%	95.7%	120	5,265	4,813	9.4%	
Average/Total	1,327	1,191	1,093	9.0%	96.9%	95.7%	120	5,265	4,813	9.4%	
_											
Nevada											
Las Vegas	1,163	1,236	1,124	10.0%	92.9%	94.8%	-190	4,119	3,974	3.6%	
Average/Total	1,163	1,236	1,124	10.0%	92.9%	94.8%	-190	4,119	3,974	3.6%	
Average/Total	13,576	\$1,198	\$1,122	6.8%	95.4%	95.0%	40	\$50,815	\$48,147	5.5%	

⁽¹⁾ This table only includes the 35 properties in our Q3 Same Store pool.

⁽²⁾ Charlotte Total Rental Income for Q3 2021 does not include approximately \$50,000 in business interruption proceeds for lost rent from a partial property casualty. If those rents were to have been collected, Total Rental Income would have increased by 2.6%.

QoQ Same Store Properties Operating Metrics

(dollars in thousands, except for per unit data)

Properties by Market (1)	Unit Count	Averag	ge Effective	Rent	Occupancy			Tota	l Rental Inc	ome
	Total	Q3 2021	Q2 2021	% Change	Q3 2021	Q2 2021	bps Δ	Q3 2021	Q2 2021	% Change
Texas										
Dallas	2,365	\$1,023	\$996	2.7%	94.9%	95.9%	-100	\$7,928	\$7,806	1.6%
Houston	1,150	1,142	1,112	2.7%	96.0%	95.3%	70	4,214	4,090	3.0%
Average/Total	3,515	1,062	1,034	2.7%	95.2%	95.7%	-50	12,142	11,896	2.1%
North Carolina										
Charlotte	561	1,076	1,038	3.7%	95.4%	96.6%	-120	1,832	1,813	1.0%
Average/Total	561	1,076	1,038	3.7%	95.4%	96.6%	-120	1,832	1,813	1.0%
Georgia										
Atlanta	1,455	1,214	1,176	3.2%	94.2%	95.5%	-130	5,084	5,020	1.3%
Average/Total	1,455	1,214	1,176	3.2%	94.2%	95.5%	-130	5,084	5,020	1.3%
Tennessee										
Nashville	1,848	1,065	1,033	3.1%	95.8%	96.3%	-50	6,443	6,140	4.9%
Average/Total	1,848	1,065	1,033	3.1%	95.8%	96.3%	-50	6,443	6,140	4.9%
Average/ Total	1,040	1,005	1,033	3.1 /0	75.070	70.570	-30	0,443	0,140	T. 7/0
Florida										
Orlando	1,172	1,232	1,187	3.8%	96.2%	96.2%	0	4,450	4,318	3.1%
Tampa	576	1,097	1,020	7.5%	95.8%	97.0%	-120	1,949	1,851	5.3%
South Florida	1,959	1,580	1,510	4.6%	95.8%	96.0%	-20	9,531	9,172	3.9%
Average/Total	3,707	1,395	1,332	4.7%	95.9%	96.2%	-30	15,930	15,341	3.8%
Arizona										
Phoenix	1,327	1,191	1,132	5.2%	96.9%	96.9%	0	5,265	4,974	5.9%
Average/Total	1,327	1,191	1,132	5.2%	96.9%	96.9%	0	5,265	4,974	5.9%
Nevada	1.1.63	1.00	1 100	4.007	02.004	0.5.60	270	4 4 4 0	4.045	2.20/
Las Vegas	1,163	1,236	1,188	4.0%	92.9%	95.6%	-270	4,119	4,217	-2.3%
Average/Total	1,163	1,236	1,188	4.0%	92.9%	95.6%	-270	4,119	4,217	-2.3%
Average/Total	13,576	\$1,198	\$1,153	3.9%	95.4%	95.8%	-40	\$50,815	\$49,401	2.9%

⁽¹⁾ This table only includes the 35 properties in our Q3 Same Store pool.

YTD Same Store Results of Operations for the Nine Months Ended September 30, 2021 and 2020

There are 35 properties encompassing 13,576 units of apartment space, or approximately 90% of our Portfolio, in our same store pool for the nine months ended September 30, 2021 and 2020 (our "YTD Same Store" properties). Our YTD Same Store properties exclude the following 5 properties in our Portfolio as of September 30, 2021: Fairways at San Marcos, The Verandas at Lake Norman, Creekside at Matthews, Six Forks Station, and Cutter's Point as well as the 81 units mentioned on page 2 that are currently down.

As of September 30, 2021, our YTD Same Store properties were approximately 95.4% leased with a weighted average monthly effective rent per occupied apartment unit of \$1,198, a year-over-year increase of 40 bps and an increase of \$76, respectively.

The following table reflects the revenues, property operating expenses and NOI for the nine months ended September 30, 2021 and 2020 for our YTD Same Store and Non-Same Store properties (dollars in thousands):

	For the	Nine Months	Ende	l September 30,		
		2021		2020	\$ Change	% Change
Revenues			,			
Same Store						
Rental income	\$	149,027	\$	143,716	\$ 5,311	3.7%
Other income		4,295		4,240	55	1.3%
Same Store revenues	Ÿ	153,322		147,956	5,366	3.6%
Non-Same Store						
Rental income		7,278		6,229	1,049	16.8%
Other income		143		67	76	N/M
Non-Same Store revenues		7,421		6,296	1,125	17.9%
Total revenues		160,743		154,252	6,491	4.2%
			,			
Operating expenses						
Same Store						
Property operating expenses (1)		33,910		32,542	1,368	4.2%
Real estate taxes and insurance		24,534		22,436	2,098	9.4%
Property management fees (2)		4,419		4,273	146	3.4%
Property general and administrative expenses (3)		3,575		3,231	344	10.6%
Same Store operating expenses		66,438		62,482	3,956	6.3%
Non-Same Store						
Property operating expenses (4)		1,432		1,848	(416)	-22.5%
Real estate taxes and insurance		342		1,049	(707)	N/M
Property management fees (2)		221		231	(10)	-4.3%
Property general and administrative expenses (5)		216		193	23	11.9%
Non-Same Store operating expenses		2,211		3,321	(1,110)	-33.4%
Total operating expenses		68,649		65,803	2,846	4.3%
Operating income						
Same Store						
Miscellaneous income		633		_	633	0.0%
Non-Same Store						
Miscellaneous income		872		1,401	(529)	-37.8%
Total operating income		1,505		1,401	104	7.4%
NOI						
Same Store		87,517		85,474	2,043	2.4%
Non-Same Store		6,082		4,376	1,706	39.0%
Total NOI (6)	\$	93,599	\$	89,850	\$ 3,749	4.2%

⁽¹⁾ For the nine months ended September 30, 2021 and 2020, excludes approximately \$(226,000) and \$222,000, respectively, of casualty-related expenses/(recoveries).

⁽²⁾ Fees incurred to an unaffiliated third party that is an affiliate of the noncontrolling limited partner of the OP.

- (3) For the nine months ended September 30, 2021 and 2020, excludes approximately \$1,562,000 and \$1,323,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.
- (4) For the nine months ended September 30, 2021 and 2020, excludes approximately \$316 and \$(21,000), respectively, of casualty-related expenses/(recoveries).
- (5) For the nine months ended September 30, 2021 and 2020, excludes approximately \$99,000 and \$177,000, respectively, of expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.
- (6) For additional information regarding NOI, see the "Definitions and Reconciliations of Non-GAAP Measures" and "NOI and Same Store NOI" sections of this release.

The following table contains additional information about our YTD Same Store properties rent and occupancy metrics, revenues, operating expenses and NOI for the nine months ended September 30, 2021 and 2020 (dollars in thousands, except for per unit data):

	 TD 2021	YTD 2020	% Change
Same Store Total Units	13,576	13,657	
Same Store Occupied Units	12,947	12,970	
Same Store Ending Occupancy	95.4%	95.0%	0.4%
Same Store Average Rent per Unit	\$ 1,198	\$ 1,122	6.8%
Same Store Revenues			
Same Store Rental Income	\$ 149,027	\$ 143,716	3.7%
Same Store Other Income	4,295	4,240	1.3%
Total Same Store Revenues	153,322	147,956	3.6%
Same Store Operating Expenses			
Payroll	13,362	13,240	0.9%
Repairs & Maintenance	12,980	11,985	8.3%
Utilities	7,568	7,317	3.4%
Real Estate Taxes	20,944	19,321	8.4%
Insurance	3,590	3,115	15.2%
Property Management Fees	4,419	4,273	3.4%
Office Operations	2,359	2,043	15.5%
Marketing	 1,216	1,188	2.4%
Total Same Store Operating Expenses	66,438	62,482	6.3%
Same Store Operating Income			
Miscellaneous income	633	_	0.0%
Total Same Store Operating Income	 633	_	0.0%
- 0			
YTD Same Store NOI	\$ 87,517	\$ 85,474	2.4%

FFO, Core FFO and AFFO

The following table reconciles our calculations of FFO, Core FFO and AFFO to net income (loss), the most directly comparable GAAP financial measure, for the three and nine months ended September 30, 2021 and 2020 (in thousands, except per share amounts):

	F	or the Three Septem 2021			F	or the Nine N Septem 2021	% Change (1)		
Net income (loss)	\$	(5,407)	\$	29,641	\$	(15,725)	\$	2020 48,362	N/M
Depreciation and amortization		21,591		17,723		62,335		62,479	-0.2%
Gain on sales of real estate		_		(30,160)		_		(69,151)	N/M
Adjustment for noncontrolling interests		(49)		(52)		(140)		(125)	12.0%
FFO attributable to common stockholders		16,135		17,152		46,470		41,565	11.8%
			_						_ _
FFO per share - basic	\$	0.64	\$	0.70	\$	1.85	\$	1.68	10.1%
FFO per share - diluted	\$	0.64	\$	0.69	\$	1.85	\$	1.65	12.1%
·					Ė		Ė		
Loss on extinguishment of debt and modification costs	S	_		596		328		1,470	N/M
Casualty-related expenses/(recoveries)		120		(47)		(272)		726	N/M
Casualty gains		_		(4,960)		(2,379)		(3,932)	-39.5%
Pandemic expense	(2)	11		191		46		475	N/M
Amortization of deferred financing costs - acquisition									
term notes		150		345		499		1,039	N/M
Adjustment for noncontrolling interests		_		11		6		2	N/M
Core FFO attributable to common stockholders		16,416		13,288		44,698		41,345	8.1%
Core FFO per share - basic	\$	0.65	\$	0.55	\$	1.78	\$	1.67	6.6%
Core FFO per share - diluted	\$	0.65	\$	0.53	\$	1.78	\$	1.64	8.5%
			-						
Amortization of deferred financing costs - long term									
debt		375		357		1,082		1,102	-1.8%
Equity-based compensation expense		1,807		1,434		5,211		4,069	28.1%
Adjustment for noncontrolling interests		(7)		(5)		(19)		(15)	<u>26.7</u> %
AFFO attributable to common stockholders		18,591		15,074		50,972		46,501	9.6%
AFFO per share - basic	\$	0.74	\$	0.62	\$	2.03	\$	1.88	8.0%
AFFO per share - diluted	\$	0.74	\$	0.60	\$	2.03	\$	1.85	9.7%
Weighted average common shares outstanding -									
basic		25,175		24,372		25,128		24,688	1.8%
Weighted average common shares outstanding -			_						
diluted		25,175		24,926		25,128		25,194	-0.3%
	_		-						
Dividends declared per common share	\$	0.34125	\$	0.3125	\$	1.0238	\$	0.938	9.1%
FFO Coverage - diluted	(3)	1.88x		2.20x		1.81x		1.76x	2.73%
Core FFO Coverage - diluted	(3)	1.91x		1.71x		1.74x		1.75x	-0.55%
AFFO Coverage - diluted	(3)	2.16x		1.94x		1.98x		1.97x	0.54%

Represents the percentage change for the nine months ended September 30, 2021 compared to the nine months ended September 30, 2020. (1)

Represents additional cleaning, disinfecting, personal protection equipment ("PPE") and other costs incurred at the properties related to COVID-19 that are not reflective of the continuing operations of the properties.

Indicates coverage ratio of FFO/Core FFO/AFFO per common share (diluted) over dividends declared per common share during the period.

Historical Capital Expenditures									
	Q3 2021	Q3 2	2020	% Change	YTD 2021		Y	ΓD 2020	% Change
(\$ in thousands)									
Capital Expenditures									
Acquisition Capital Expenditures	\$ 74,760	\$	_	N/A	\$	196,260	\$	_	N/M
Capitalized Rehab Expenditures									
Interior	2,739)	2,310	18.6%		8,097		7,433	8.9%
Exterior and common area	1,498	3	4,474	-66.5%		6,780		15,432	-56.1%
Capitalized Maintenance Expenditures									
Recurring	2,573	;	1,545	66.5%		5,843		4,124	41.7%
Non-Recurring	2,014	ļ	1,171	72.0%		3,888		3,116	24.8%
Total Capital Expenditures	\$ 83,584	\$!	9,500	N/M	\$	220,868	\$	30,105	N/M



Value-Add Program Details: Interiors (Full & Partials)

Property Name (1)	Units	Rehab Units Completed (2)	Average Rent Pre-Rehab			Post-Rehab Rent Change %	ROI (3)
Value-Add Programs In Progress	Ullits	Completed (2)	r re-Kenab	Post-Rehab	Per Unit (3)	Change 76	KO1 (3)
Arbors of Brentwood	346	41	\$ 1,188	\$ 1,355	\$ 9,028	14.1%	22.2%
Arbors on Forest Ridge	210	161	779	879	4,428	12.9%	27.2%
Atera Apartments	380	172	1,120	1,268	3,247	13.2%	54.7%
Avant at Pembroke Pines	1,520	267	1,570	1,818	13,791	15.8%	21.6%
Beechwood Terrace	300	175	829	946	6,952	14.1%	20.1%
Bella Solara	320	63	1,249	1,410	9,901	12.9%	19.5%
Bella Vista	248	114	1,356	1,505	11,087	11.0%	16.2%
Bloom	528	36	1,183	1,338	12,317	13.1%	15.1%
Brandywine I & II	632	241	966	1,122	8,753	16.1%	21.4%
Cedar Pointe	210	42	990	1,169	10,156	18.1%	21.2%
Courtney Cove	324	194	855	957	4,822	12.0%	25.5%
Crestmont Reserve	242	50	900	1,024	5,038	13.9%	29.7%
Cutter's Point	196	140	956	1,073	5,825	12.3%	24.2%
Fairways of San Marcos	352	38	1,432	1,603	12,269	12.0%	16.7%
Hollister Place	260	202	904	1,055	7,413	16.7%	24.4%
Madera Point	256	223	835	940	4,233	12.5%	29.7%
Parc500	217	178	1,213	1,398	14,707	15.3%	15.1%
Radbourne Lake	225	310	1,011	1,057	1,042	4.5%	52.0%
Residences at Glenview Reserve	360	67	1,006	1,178	10,690	17.2%	19.4%
Residences at West Place	342	48	1,231	1,347	6,353	9.5%	22.0%
Rockledge Apartments	708	250	1,101	1,289	10,515	17.1%	21.5%
Sabal Palm at Lake Buena Vista	400	21	1,265	1,365	986	7.9%	121.8%
Seasons 704 Apartments	222	183	1,082	1,183	5,766	9.3%	21.0%
Silverbrook	642	461	790	874	4,080	10.7%	25.0%
Summers Landing	196	17	850	1,008	7,882	18.6%	24.1%
Summit at Sabal Park	252	200	917	1,019	5,682	11.1%	21.5%
The Cornerstone	430	347	940	1,029	5,401	9.5%	19.8%
The Enclave	204	111	1,365	1,544	9,816	13.1%	21.9%
The Heritage	204	97	1,284	1,429	11,019	11.3%	15.8%
The Preserve at Terrell Mill	752	581	819	971	9,981	18.6%	18.3%
The Venue on Camelback	415	168	696	952	10,634	36.8%	28.9%
Timber Creek	352	210	859	1,001	7,677	16.5%	22.1%
Torreyana Apartments	315	15	1,404	1,525	11,984	8.6%	12.1%
Venue at 8651	333	267	803	911	6,718	13.4%	19.3%
Versailles	388	289	800	898	6,168	12.2%	19.0%
Total/Weighted Average	13,281	5,979	\$ 970	\$ 1,104	\$ 7,484	<u>13.8</u> %	21.5%

Planned Value-Add Programs			Projected	Avg. Rent		Rent Change (Projection	
Old Farm	734	\$	1,226	\$ 1,316	TBD	7.3%	TBD
Stone Creek at Old Farm	190	_	1,261	1,305	TBD	3.5%	TBD
The Verandas at Lake Norman	264		1,121	1,298	TBD	15.8%	TBD
Creekside at Matthews	240	_	1,267	1,418	TBD	11.9%	TBD
Six Forks Station	323	<u> </u>	1,173	1,314	TBD	12.0%	TBD
Total/Weighted Average Planned	1,751	<u> </u>	1,210	\$ 1,326	TBD	9.6%	TBD

We do not plan to upgrade 100% of the units at each of our properties.
 Inclusive of all full and partial interior upgrades completed through September 30, 2021.
 Inclusive of all full and partial interior upgrades completed and leased through September 30, 2021.

Value-Add Program Details: Kitchen & Laundry Appliances

Property Name (1)	Units	Rehab Units Completed (2)	Avg. Rehab Cost Per Unit (3)	Post-Rehab Rent Change \$	ROI (3)
Value-Add Programs In Progress		,		g	
Arbors of Brentwood	346	270	\$ 803	\$ 50	74.4%
Arbors on Forest Ridge	210	112	713	40	67.3%
Atera Apartments	380	352	800	40	60.0%
Avant at Pembroke Pines	1,520	45	730	37	60.1 %
Beechwood Terrace	300	231	743	46	74.2%
Brandywine I & II	632	30	791	71	107.7%
Cedar Pointe	210	165	738	48	78.1%
Crestmont Reserve	242	121	875	27	37.3%
Cutter's Point	196	128	712	45	76.6%
Hollister Place	260	213	951	50	63.1%
Madera Point	256	156	885	30	40.2%
Radbourne Lake	225	224	717	40	66.9%
Rockledge Apartments	708	547	781	40	61.5%
Sabal Palm at Lake Buena Vista	400	634	599	86	171.8%
Silverbrook	642	365	721	48	80.6%
Summers Landing	196	75	794	50	75.6%
Summit at Sabal Park	252	229	987	40	48.6%
The Cornerstone	430	17	809	50	74.2%
Timber Creek	352	126	720	45	75.0%
Venue at 8651	333	219	711	46	77.6%
Versailles	388	295	864	50	68.9%
Total/Weighted Average	8,478	4,554	\$ 777	\$ 47	<u>72.7</u> %

We do not plan to upgrade 100% of the units at each of our properties.
 Inclusive of all kitchen and laundry appliance upgrades completed through September 30, 2021.
 Inclusive of all kitchen and laundry appliance upgrades completed and leased through September 30, 2021.

Value-Add Program Details: Smart Home Technology Packages

Property Name (1)	Units	Rehab Units Completed (2)	Avg. Rehab Cost Per Unit (3)	Post-Rehab Rent Change \$	ROI (3)
Value-Add Programs In Progress			. 1 11 0111 (0)	9 g - +	
Arbors of Brentwood	346	346	\$ 1,419	\$ 45	27.6%
Arbors on Forest Ridge	210	210	1,416	45	27.7%
Atera Apartments	380	380	1,339	50	33.5%
Avant at Pembroke Pines	1,520	1,520	1,350	45	29.0%
Beechwood Terrace	300	300	1,291	45	30.3%
Bella Vista	248	248	970	40	43.3%
Brandywine I & II	632	632	1,234	45	31.7%
Cedar Pointe	210	210	1,242	45	31.5%
Courtney Cove	324	324	1,238	35	22.4%
Crestmont Reserve	242	242	1,241	45	31.6%
Cutter's Point	196	196	1,400	45	28.0%
Fairways of San Marcos	352	352	901	40	46.6%
Hollister Place	260	260	843	35	47.3%
Madera Point	256	256	1,283	45	30.5%
Old Farm	734	734	928	45	55.3%
Radbourne Lake	225	225	630	35	50.0%
Residences at Glenview Reserve	360	360	1,017	45	46.9%
Sabal Palm at Lake Buena Vista	400	400	1,237	45	31.7%
Silverbrook	642	642	1,308	45	29.9%
Stone Creek at Old Farm	190	190	909	45	56.5%
Summers Landing	196	196	1,449	45	27.0%
The Cornerstone	430	430	1,236	45	31.7%
The Enclave	204	204	966	40	43.5%
The Heritage	204	204	997	40	42.1%
Timber Creek	352	352	1,299	45	30.2%
Venue at 8651	333	333	1,229	45	31.9%
Versailles	388	388	1,080	45	36.3%
Total/Weighted Average	10,134	10,134	\$ 1,159	<u>\$</u> 43	35.0 %

Planned Value-Add Programs			_	Rent Change & (Projection	
Bella Solara	320	_	TBD	TBD	TBD
Bloom	528	_	TBD	TBD	TBD
Creekside at Matthews	240	_	TBD	TBD	TBD
Residences at West Place	342	_	TBD	TBD	TBD
Rockledge Apartments	708	_	TBD	TBD	TBD
Seasons 704 Apartments	222	_	TBD	TBD	TBD
Six Forks Station	323	_	TBD	TBD	TBD
Summit at Sabal Park	252	_	TBD	TBD	TBD
The Preserve at Terrell Mill	752	_	TBD	TBD	TBD
The Venue on Camelback	415	_	TBD	TBD	TBD
The Verandas at Lake Norman	264	_	TBD	TBD	TBD
Torreyana Apartments	315	_	TBD	TBD	TBD
Total/Weighted Average Planned	4,681		TBD	TBD	TBD

We do not plan to upgrade 100% of the units at each of our properties.
 Inclusive of all smart home technology package upgrades completed through September 30, 2021.
 Inclusive of all smart home technology package upgrades completed and leased through September 30, 2021.

Outstanding Debt Details

Mortgage Debt

The following table contains summary information concerning the mortgage debt of the Company as of September 30, 2021 (dollars in thousands):

Operating Properties	Туре	Term (months)		Outstanding Principal (1)	Interest Rate (2)	Maturity Date
Arbors on Forest Ridge	Floating	84	\$	13,130	1.76%	7/1/2024
Cutter's Point	Floating	84		16,640	1.76%	7/1/2024
Silverbrook	Floating	84		30,590	1.76%	7/1/2024
The Summit at Sabal Park	Floating	84		13,560	1.70%	7/1/2024
Courtney Cove	Floating	84		13,680	1.70%	7/1/2024
The Preserve at Terrell Mill	Floating	84		42,480	1.70%	7/1/2024
Versailles	Floating	84		23,880	1.70%	7/1/2024
Seasons 704 Apartments	Floating	84		17,460	1.70%	7/1/2024
Madera Point	Floating	84		15,150	1.70%	7/1/2024
Venue at 8651	Floating	84		13,734	1.86%	7/1/2024
The Venue on Camelback	Floating	84		28,093	1.76%	7/1/2024
Old Farm	Floating	84		52,886	1.76%	7/1/2024
Stone Creek at Old Farm	Floating	84		15,274	1.76%	7/1/2024
Timber Creek	Floating	84		24,100	1.34%	10/1/2025
Radbourne Lake	Floating	84		20,000	1.37%	10/1/2025
Sabal Palm at Lake Buena Vista	Floating	84		42,100	1.38%	9/1/2025
Cornerstone	Fixed	120		20,929	4.24%	3/1/2023
Parc500	Fixed	120		14,738	4.49%	8/1/2025
Hollister Place	Floating	84		14,738	1.42%	10/1/2025
		84				7/1/2024
Rockledge Apartments	Floating			68,100	1.65%	
Atera Apartments	Floating	84		29,500	1.56%	11/1/2024
Crestmont Reserve	Floating	84		12,061	1.26%	10/1/2025
Brandywine I & II	Floating	84		43,835	1.26%	10/1/2025
Bella Vista	Floating	84		29,040	1.40%	2/1/2026
The Enclave	Floating	84		25,322	1.40%	2/1/2026
The Heritage	Floating	84		24,625	1.40%	2/1/2026
Summers Landing	Floating	84		10,109	1.26%	10/1/2025
Residences at Glenview Reserve	Floating	84		26,560	1.52%	10/1/2025
Residences at West Place	Fixed	120		33,817	4.24%	10/1/2028
Avant at Pembroke Pines	Floating	84		177,101	1.51%	9/1/2026
Arbors of Brentwood	Floating	84		34,237	1.51%	10/1/2026
Torreyana Apartments	Floating	84		37,400	1.78%	12/1/2026
Bloom	Floating	84		58,850	1.78%	12/1/2026
Bella Solara	Floating	84		36,575	1.78%	12/1/2026
Fairways at San Marcos	Floating	84		46,464	2.18%	12/1/2027
The Verandas at Lake Norman	Floating	84		34,925	1.90%	7/1/2028
Creekside at Matthews	Floating	84		31,900	1.90%	7/1/2028
Six Forks Station	Floating	120		41,180	1.77%	10/1/2031
			\$	1,234,836		
Fair market value adjustment				1,110		
Deferred financing costs, net of accumulated						
amortization of \$4,671				(5,974)		
			\$	1,229,972		
Held For Sale Property						
Beechwood Terrace	Floating	84		23,365	1.52%	9/1/2025
Cedar Pointe	Floating	84 84				9/1/2025
Coual I Office	rioaung	04	\$	17,300	1.43%	7/1/2023
Defermed formation and the first first formation and first f			\$	40,665		
Deferred financing costs, net of accumulated amortization of \$139				(170)		
аногизанов от \$159			Φ.	(179)		
			\$	40,486		

⁽¹⁾

Mortgage debt that is non-recourse to the Company and encumbers the multifamily properties. Interest rate is based on one-month LIBOR or 30-Day Secured Overnight Financing Rate ("SOFR") plus an applicable margin, except for fixed rate mortgage debt. One-month LIBOR and 30-Day Average SOFR were 0.08025% and 0.05% as of September 30, 2021. (2)

Credit Facility

The following table contains summary information concerning the Company's credit facility as of September 30, 2021 (dollars in thousands):

			utstanding		
	Type	Term (months)	Principal	Interest Rate (1)	Maturity Date
Corporate Credit Facility	Floating	36	\$ 225,000	2.48%	6/30/2024
Corporate Credit Facility	Floating	3	50,000	2.48%	12/31/2021
Deferred financing costs, net of					
accumulated amortization of \$149			 (1,661)		
			\$ 273,339		

(1) Interest rate is based on one-month LIBOR plus an applicable margin. One-month LIBOR as of September 30, 2021 was 0.08025%.

Interest Rate Swap Agreements

As of September 30, 2021, the Company had the following outstanding interest rate swaps that were designated as cash flow hedges of interest rate risk (dollars in thousands):

Effective Date	Termination Date	Counterparty	Not	tional Amount	Fixed Rate (1)
April 1, 2017	April 1, 2022	KeyBank	\$ 100,0		1.9570%
May 1, 2017	April 1, 2022	KeyBank		50,000	1.9610%
July 1, 2017	July 1, 2022	KeyBank		100,000	1.7820%
June 1, 2019	June 1, 2024	KeyBank		50,000	2.0020%
June 1, 2019	June 1, 2024	Truist		50,000	2.0020%
September 1, 2019	September 1, 2026	KeyBank		100,000	1.4620%
September 1, 2019	September 1, 2026	KeyBank		125,000	1.3020%
January 3, 2020	September 1, 2026	KeyBank		92,500	1.6090%
March 4, 2020	June 1, 2026	Truist		100,000	0.8200%
June 1, 2021	September 1, 2026	KeyBank		200,000	0.8450%
June 1, 2021	September 1, 2026	KeyBank	200,000		0.9530%
			\$	1,167,500	1.3461%(2)

- (1) The floating rate option for the interest rate swaps is one-month LIBOR. As of September 30, 2021, one-month LIBOR was 0.08025%.
- (2) Represents the weighted average fixed rate of the interest rate swaps.

The following table contains summary information regarding our forward interest rate swaps (dollars in thousands):

Effective Date	Termination Date	Counterparty	No	tional Amount	Fixed Rate (1)
March 1, 2022	March 1, 2025	Truist	\$	145,000	0.5730%
March 1, 2022	March 1, 2025	Truist		105,000	0.6140%
September 1, 2026	January 1, 2027	KeyBank		92,500	1.7980%
			\$	342,500	0.9164%(2)

- (1) The floating rate option for the interest rate swaps is one-month LIBOR. As of September 30, 2021, one-month LIBOR was 0.08025%.
- (2) Represents the weighted average fixed rate of the forward interest rate swaps.

Debt Maturity Schedule

		Payments Due by Period (in thousands)									
		Total		2021		2022		2023	2024	2025	Thereafter
Operating Properties Mortgage Debt											
Principal payments		\$1,234,836	\$	315	\$	1,508	\$	21,252	\$ 395,098	\$ 205,227	\$ 611,436
Interest expense	(1)	127,194		5,660		23,301		27,500	26,943	21,535	22,255
Total		\$1,362,030	\$	5,975	\$	24,809	\$	48,752	\$ 422,041	\$ 226,762	\$ 633,691
Held For Sale Property Mortgage Deb	t										
Principal payments		\$ 40,665	\$	_	\$	_	\$	_	\$ —	\$ 40,665	\$ —
Interest expense		3,502		155		652		852	1,060	783	
Total		\$ 44,167	\$	155	\$	652	\$	852	\$ 1,060	\$ 41,448	\$ —
Credit Facility											
Principal payments		\$ 275,000	\$	50,000	(2)\$	_	\$	_	\$ 225,000	\$ —	\$ —
Interest expense		18,548		1,753		5,891		6,994	3,910	_	_
Total		\$ 293,548	\$	51,753	\$	5,891	\$	6,994	\$ 228,910	\$ —	\$ —
Total contractual obligations and											
commitments		\$1,699,745	\$	57,883	\$	31,352	\$	56,598	\$ 652,011	\$ 268,210	\$ 633,691

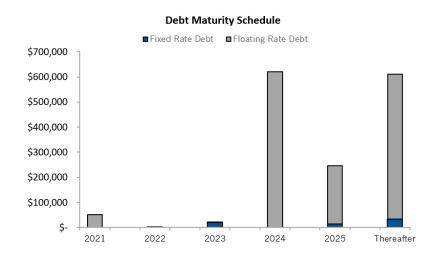
- (1) Interest expense obligations includes the impact of expected settlements on interest rate swaps which have been entered into in order to fix the interest rate on the hedged portion of our floating rate debt obligations. As of September 30, 2021, we had entered into 11 interest rate swap transactions with a combined notional amount of \$1.2 billion. We have allocated the total impact of expected settlements on the \$1.2 billion notional amount of interest rate swaps to 'Operating Properties Mortgage Debt.' We used one-month LIBOR as of September 30, 2021 to determine our expected settlements through the terms of the interest rate swaps.
- (2) The Company intends to pay the full \$50.0 million on its credit facility maturing December 31, 2021, on November 3, 2021, using the net cash proceeds from the dispositions of its held-for-sale properties, Beechwood Terrace and Cedar Pointe.

Hedged Debt Composition (1)

■ Hedged/Fixed Rate Debt ■ Unhedged Floating Rate Debt

20%

80%



(1) As of September 30, 2021, we had total indebtedness of \$1.6 billion at an adjusted weighted average interest rate of 2.82%, of which \$1.5 billion was debt with a floating interest rate. As of September 30, 2021, interest rate swap agreements effectively covered 97% of our \$1.2 billion of floating rate mortgage debt outstanding. For purposes of calculating the adjusted weighted average interest rate of the total indebtedness, we have included the weighted average fixed rate of 1.3461% for one-month LIBOR on the \$1.2 billion notional amount of interest rate swap agreements that we have entered into as of September 30, 2021.

Historical Acquisition Details

(in thousands, except for unit and per unit amounts)

Property Name (1)	Location	Units	Transaction Date	Purchase Price	Rehab Budget (2)	Total Investment	Per Unit
Arbors on Forest Ridge	Bedford, TX	210	1/31/2014	\$12,805	\$1,449	\$14,254	\$67,876
Cutter's Point	Richardson, TX	196	1/31/2014	15,845	1,357	17,202	87,765
Silverbrook	Grand Prairie, TX	642	1/31/2014	30,400	1,661	32,061	49,939
Beechwood Terrace	Antioch, TN	300	7/21/2014	21,400	1,815	23,215	77,383
The Summit at Sabal Park	Tampa, FL	252	8/20/2014	19,050	1,656	20,706	82,167
Courtney Cove	Tampa, FL	324	8/20/2014	18,950	1,691	20,641	63,707
Radbourne Lake	Charlotte, NC	225	9/30/2014	24,250	1,438	25,688	114,169
Timber Creek	Charlotte, NC	352	9/30/2014	22,750	4,334	27,084	76,943
Sabal Palm at Lake Buena Vista	Orlando, FL	400	11/5/2014	49,500	1,346	50,846	127,115
Cornerstone	Orlando, FL	430	1/15/2015	31,550	2,662	34,212	79,563
The Preserve at Terrell Mill	Marietta, GA	752	2/6/2015	58,000	6,688	64,688	86,021
Versailles	Dallas, TX	388	2/26/2015	26,165	3,917	30,082	77,531
Seasons 704 Apartments	West Palm Beach, FL	222	4/15/2015	21,000	1,900	22,900	103,153
Madera Point	Mesa, AZ	256	8/5/2015	22,525	1,808	24,333	95,051
Venue at 8651	Fort Worth, TX	333	10/30/2015	19,250	4,592	23,842	71,598
Parc500	West Palm Beach, FL	217	7/27/2016	22,421	5,082	27,503	126,742
The Venue on Camelback	Phoenix, AZ	415	10/11/2016	44,600	6,018	50,618	121,971
Old Farm	Houston, TX	734	12/29/2016	84,721	1,135	85,856	116,970
Stone Creek at Old Farm	Houston, TX	190	12/29/2016	23,332	456	23,788	125,200
Hollister Place	Houston, TX	260	2/1/2017	24,500	2,952	27,452	105,585
Rockledge Apartments	Marietta, GA	708	6/30/2017	113,500	7,685	121,185	171,165
Atera Apartments	Dallas, TX	380	10/25/2017	59,200	3,721	62,921	165,582
Cedar Pointe	Antioch, TN	210	8/24/2018	26,500	2,252	28,752	136,914
Crestmont Reserve	Dallas, TX	242	9/26/2018	24,680	2,797	27,477	113,541
Brandywine I & II	Nashville, TN	632	9/26/2018	79,800	7,762	87,562	138,547
Bella Vista	Phoenix, AZ	248	1/28/2019	48,400	3,414	51,814	208,927
The Enclave	Tempe, AZ	204	1/28/2019	41,800	2,608	44,408	217,686
The Heritage	Phoenix, AZ	204	1/28/2019	41,900	2,660	44,560	218,431
Summers Landing	Fort Worth, TX	196	6/7/2019	19,396	2,980	22,376	114,163
Residences at Glenview Reserve	Nashville, TN	360	7/17/2019	45,000	5,695	50,695	140,819
Residences at West Place	Orlando, FL	342	7/17/2019	55,000	4,129	59,129	172,892
Avant at Pembroke Pines	Pembroke Pines, FL	1,520	8/30/2019	322,000	32,583	354,583	233,278
Arbors of Brentwood	Nashville, TN	346	9/10/2019	62,250	4,248	66,498	192,191
Torreyana Apartments	Las Vegas, NV	315	11/22/2019	68,000	2,771	70,771	224,670
Bloom	Las Vegas, NV	528	11/22/2019	106,500	4,786	111,286	210,769
Bella Solara	Las Vegas, NV	320	11/22/2019	66,500	3,642	70,142	219,194
Fairways at San Marcos	Chandler, AZ	352	11/2/2020	84,480	4,482	88,962	252,733
The Verandas at Lake Norman	Cornelius, NC	264	6/30/2021	63,500	4,628	68,128	258,061
Creekside at Matthews	Matthews, NC	240	6/30/2021	58,000	3,943	61,943	258,096
Six Forks Station	Raleigh, NC	323	9/10/2021	74,760	6,431	81,191	251,365
Total/Weighted Average	=	15,032		\$2,054,180	\$167,174	\$2,221,354	\$147,775

⁽¹⁾ Only includes properties owned as of September 30, 2021.

⁽²⁾ Includes interior and exterior rehab.

Historical Disposition Details

(in thousands, except unit and per unit amounts)

Property Name	Location	Units	I	Purchase Price		Sale Price	Per Unit	Sale Date	Net Cash Proceeds (1)	Gain on Sale
Meridian	Austin, TX	200	\$	12,300	\$	17,250	\$ 86,250	5/10/2016		\$ 4,786
Park at Regency and Mandarin	,			,	•	ĺ			,	,
Reserve	Jacksonville, FL	679		34,500		47,000	69,219	6/6/2016	46,239	11,584
Park at Blanding and Colonial										
Forest	Jacksonville, FL	291		12,000		14,500	49,828	8/31/2016	14,259	2,007
Willowdale Crossings	Frederick, MD	432		41,000		45,200	104,630	9/15/2016	44,439	5,576
Jade Park	Dayton Beach, FL	144		7,800		10,000	69,444	9/30/2016	9,868	1,979
The Miramar Apartments	Dallas, TX	314		8,875		16,550	52,707	4/3/2017	16,326	6,368
Toscana	Dallas, TX	192		8,875		13,250	69,010	4/3/2017	13,040	4,283
The Grove at Alban	Frederick, MD	290		23,050		27,500	94,828	4/3/2017	27,021	4,514
Twelve 6 Ten at the Park	Dallas, TX	402		20,984		26,600	66,169	4/27/2017	26,349	4,731
Regatta Bay	Seabrook, TX	240		18,200		28,200	117,500	7/14/2017	27,670	10,423
NAVA Portfolio (2)	Atlanta, GA	1,100		66,200		116,000	105,455	9/27/2017	114,010	48,046
Timberglen	Dallas, TX	304		16,950		30,000	98,684	1/31/2018	29,553	13,742
Edgewater at Sandy Springs	Atlanta, GA	760		58,000		101,250	133,224	8/28/2019	100,219	47,329
Belmont at Duck Creek	Garland, TX	240		18,525		29,500	122,917	8/28/2019	29,148	11,985
The Ashlar	Dallas, TX	264		16,235		29,400	111,364	8/28/2019	29,050	13,205
Heatherstone	Dallas, TX	152		9,450		16,275	107,072	8/28/2019	16,054	6,368
The Pointe at the Foothills	Mesa, AZ	528		52,275		85,400	161,742	8/28/2019	84,663	37,925
Abbington Heights	Antioch, TN	274		17,900		28,050	102,372	8/30/2019	27,630	10,888
Southpoint Reserve at Stoney	Fredericksburg,									
Creek	Virginia	156		17,000		23,500	150,641	3/20/2020	23,176	5,469
Willow Grove	Nashville,									
Willow Glove	Tennessee	244		13,750		31,300	128,279	3/26/2020	31,005	17,513
Woodbridge	Nashville,			4 4 0 6 5		0.1 = 0=	444.05	0/04/00==		4.5.00.5
E	Tennessee	220		16,000		31,700	144,091	3/26/2020	31,237	15,990
Eagle Crest	Irving, Texas	447		27,325		55,500	124,161	9/30/2020	54,779	30,160
Total/Weighted Average	=	7,873	\$	517,194	\$	823,925	\$ 104,652		\$ 812,716	\$ 314,871

Represents sales price, net of closing costs.
 The NAVA Portfolio consists of The Arbors, The Crossings, The Crossings at Holcomb Bridge and The Knolls.

Definitions and Reconciliations of Non-GAAP Measures

Definitions

This presentation contains non-GAAP financial measures. A "non-GAAP financial measure" is defined as a numerical measure of a company's financial performance that excludes or includes amounts so as to be different than the most directly comparable measure calculated and presented in accordance with GAAP in the statements of income, balance sheets or statements of cash flows of the Company. The non-GAAP financial measures used within this presentation are net operating income ("NOI"), funds from operations attributable to common stockholders ("FFO"), FFO per diluted share, Core FFO, Core FFO per diluted share, adjusted FFO ("AFFO"), AFFO per diluted share and net debt.

NOI is used by investors and our management to evaluate and compare the performance of our properties to other comparable properties, to determine trends in earnings and to compute the fair value of our properties. NOI is calculated by adjusting net income (loss) to add back (1) interest expense (2) advisory and administrative fees, (3) the impact of depreciation and amortization expenses as well as gains or losses from the sale of operating real estate assets that are included in net income computed in accordance with GAAP, (4) corporate general and administrative expenses, (5) other gains and losses that are specific to us including loss on extinguishment of debt and modification costs, (6) casualty-related expenses/(recoveries) and casualty gains (losses), (7) pandemic expenses that are not reflective of continuing operations of the properties and (8) property general and administrative expenses that are not reflective of the continuing operations of the properties on are incurred on behalf of the Company at the property for expenses such as legal, professional and franchise tax fees. We define "Same Store NOI" as NOI for our properties that are comparable between periods. We view Same Store NOI as an important measure of the operating performance of our properties because it allows us to compare operating results of properties owned for the entirety of the current and comparable periods and therefore eliminates variations caused by acquisitions or dispositions during the periods.

FFO is defined by the National Association of Real Estate Investment Trusts ("NAREIT"), as net income (loss) computed in accordance with GAAP, excluding gains or losses from real estate dispositions, plus real estate depreciation and amortization. We compute FFO in accordance with NAREIT's definition. Our presentation differs slightly in that we begin with net income (loss) before adjusting for amounts attributable to redeemable noncontrolling interests in the OP and we show the combined amounts attributable to such noncontrolling interests as an adjustment to arrive at FFO attributable to common stockholders.

Core FFO makes certain adjustments to FFO, which are either not likely to occur on a regular basis or are otherwise not representative of the ongoing operating performance of our Portfolio. Core FFO adjusts FFO to remove items such as losses on extinguishment of debt and modification costs (includes prepayment penalties and defeasance costs incurred on the early payment of debt, the write-off of unamortized deferred financing costs and fair market value adjustments of assumed debt related to the retirement of debt, costs incurred in connection with a debt modification that are not capitalized as deferred financing costs and other costs incurred in a debt extinguishment that are expensed), casualty-related expenses/and recoveries and gains (losses), pandemic expenses, the amortization of deferred financing costs incurred in connection with obtaining short-term debt financing, and the noncontrolling interests (as described above) related to these items.

AFFO makes certain adjustments to Core FFO. There is no industry standard definition of AFFO and practice is divergent across the industry. AFFO adjusts Core FFO to remove items such as equity-based compensation expense and the amortization of deferred financing costs incurred in connection with obtaining long-term debt financing, and the noncontrolling interests (as described above) related to these items.

Net debt is calculated by subtracting cash and cash equivalents and restricted cash held for value-add upgrades and green improvements from total debt outstanding.

We believe that the use of NOI, FFO, Core FFO, AFFO and net debt, combined with the required GAAP presentations, improves the understanding of operating results and debt levels of real estate investment trusts ("REITs") among investors and makes comparisons of operating results and debt levels among such companies more meaningful. While NOI, FFO, Core FFO, AFFO and net debt are relevant and widely used measures of operating performance and debt levels of REITs, they do not represent cash flows from operations, net income (loss) or total debt as defined by GAAP and should not be considered an alternative to those measures in evaluating our liquidity, operating performance and debt levels. NOI, FFO, Core FFO and AFFO do not purport to be indicative of cash available to fund our future cash requirements. We present net debt because we believe it provides our investors a better understanding of our leverage ratio. Net debt should not be considered an alternative to total debt, as we may not always be able to use our available cash to repay debt. Our computation of NOI, FFO, Core FFO, AFFO and net debt may not be comparable to NOI, FFO, Core FFO, AFFO and net debt reported by other REITs. For a more complete discussion of NOI, FFO, Core FFO and AFFO, see our most recent Annual Report on Form 10-K and our other filings with the SEC.

Reconciliations

NOI and Same Store NOI for the three months ended June 30, 2021

The following table, which has not been adjusted for the effects of noncontrolling interests, reconciles our NOI and our Q2 Same Store NOI for the three months ended June 30, 2021 to net loss, the most directly comparable GAAP financial measure (in thousands):

		For the Three Months Ended June 30, 2021
Net loss		\$(3,418)
Adjustments to reconcile net loss to NOI:		
Advisory and administrative fees		1,900
Corporate general and administrative expenses		2,978
Casualty-related recoveries	(1)	(435)
Casualty gain		(2,379)
Pandemic expense	(2)	12
Property general and administrative expenses	(3)	374
Depreciation and amortization		19,986
Interest expense		10,683
Loss on extinguishment of debt and modification costs		328
NOI		\$30,029
Less Non-Same Store		
Revenues		(1,681)
Operating expenses		620
Operating income		(304)
Same Store NOI		\$28,664

- (1) Adjustment to net loss to exclude certain property operating expenses that are casualty-related expenses.
- (2) Represents additional cleaning, disinfecting, PPE and other costs incurred at the properties related to COVID-19.
- (3) Adjustment to net loss to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.

NOI and Same Store NOI for the year ended December 31, 2020

The following table, which has not been adjusted for the effects of noncontrolling interests, reconciles our NOI and our YTD Same Store NOI for the year ended December 31, 2020 to net income, the most directly comparable GAAP financial measure (in thousands):

	For the Year Ended December 31, 2020
Net income	\$44,150
Adjustments to reconcile net income to NOI:	
Advisory and administrative fees	7,670
Corporate general and administrative expenses	10,035
Casualty-related expenses (1)	790
Casualty gains	(5,886)
Miscellaneous income	(1,772)
Pandemic expense (2)	510
Property general and administrative expenses (3)	1,112
Depreciation and amortization	82,411
Interest expense	44,753
Loss on extinguishment of debt and modification costs	1,470
Gain on sales of real estate	(69,151)
NOI	\$116,092
Less Non-Same Store	
Revenues	(82,585)
Operating expenses	34,643
Same Store NOI	\$68,150

- (1) Adjustment to net loss to exclude certain property operating expenses that are casualty-related expenses.
- (2) Represents additional cleaning, disinfecting, PPE and other costs incurred at the properties related to COVID-19.
- (3) Adjustment to net loss to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.

Reconciliation of Debt to Net Debt

(dollar amounts in thousands)	 Q3 2021		Q3 2020
Total mortgage debt	\$ 1,275,501	\$	1,121,805
Credit facilities	275,000		215,000
Total debt outstanding	1,550,501	Ÿ	1,336,805
Adjustments to arrive at net debt:			
Cash and cash equivalents	(18,413)		(70,282)
Restricted cash held for value-add upgrades and green improvements	 (14,506)		(11,918)
Net Debt	\$ 1,517,582	\$	1,254,605
Enterprise Value (1)	\$ 3,080,582	\$	2,342,605
Leverage Ratio	49%		54%

(1) Enterprise Value is calculated as Market Capitalization plus Net Debt.

Guidance Reconciliations of NOI, Same Store NOI, FFO, Core FFO and AFFO

The following table, which has not been adjusted for the effects of noncontrolling interests, reconciles NOI to net income (the most directly comparable GAAP financial measure) for the periods presented below (in thousands):

		For the Year Ended December 31, 2021 Mid-Point (1)	For	the Three Months Ended December 31, 2021 Mid-Point (1)
Net income	\$	21,255	\$	36,982
Adjustments to reconcile net income to NOI:				
Advisory and administrative fees		7,607		1,901
Corporate general and administrative expenses		12,298		3,228
Property general and administrative expenses	(2)	1,435		
Depreciation and amortization		87,829		25,494
Interest expense		44,549		11,719
Casualty-related recoveries		(2,379)		
Loss on extinguishment of debt and modification costs		503		175
Gain on sales of real estate		(46,157)		(46,157)
NOI	(3) \$	126,940	\$	33,342
Less Non-Same Store				
Revenues	(4)	(18,583)		
Operating expenses	(4)	6,706		
Operating income	(4)	(907)		
Same Store NOI	\$	114,156		

- (1) Mid-Point estimates shown for full year and fourth quarter 2021 guidance. Assumptions made for full year and fourth quarter 2021 NOI guidance include the Same Store operating growth projections included in the "2021 Full Year Guidance Summary" section of this release and the effect of the acquisition and dispositions throughout the fiscal year.
- (2) Adjustment to net income to exclude certain property general and administrative expenses that are not reflective of the continuing operations of the properties or are incurred on our behalf at the property for expenses such as legal, professional and franchise tax fees.
- (3) 2021 Pro Forma NOI Guidance takes into effect the acquisitions of Creekside at Matthews, The Verandas at Lake Norman and Six Forks Station as if they were purchased on January 1, 2021, which we estimate would have contributed approximately an additional \$1,100, \$1,000 and \$2,300, respectively, to NOI. Additionally, 2021 Pro Forma NOI Guidance takes into effect the dispositions of Beechwood Terrace and Cedar Pointe as if they were disposed of on December 31, 2021 which we estimate would have contributed approximately an additional \$600 to NOI.
- (4) Amounts are derived from the results of operations of our pro forma Full Year 2021 Same Store properties and Non-Same Store properties. There are 33 properties in our pro forma Full Year 2021 Same Store pool.

The following table reconciles our FFO, Core FFO and AFFO guidance to our net income (the most directly comparable GAAP financial measure) guidance for the year ended December 31, 2021 (in thousands, except per share data):

	For the Year E	Ended December 31, 2021
		Mid-Point
Net income	\$	21,255
Depreciation and amortization		87,829
Gain on sales of real estate		(46,157)
Adjustment for noncontrolling interests		(185)
FFO attributable to common stockholders	<u> </u>	62,742
FFO per share - diluted (2)	\$	2.44
Loss on extinguishment of debt and modification costs		503
Casualty-related recoveries		(2,606)
Amortization of deferred financing costs - acquisition term notes		650
Pandemic expense (1)		46
Adjustment for noncontrolling interests		6
Core FFO attributable to common stockholders		61,341
Core FFO per share - diluted (2)	\$	2.38
Amortization of deferred financing costs - long term debt		1,457
Equity-based compensation expense		6,990
Adjustment for noncontrolling interests		(26)
AFFO attributable to common stockholders		69,762
AFFO per share - diluted (2)	\$	2.71
Weighted average common shares outstanding - diluted		25,750

⁽¹⁾ Represents additional cleaning, disinfecting, PPE and other costs incurred at the properties related to COVID-19 that are not reflective of the continuing operations of the properties

⁽²⁾ For purposes of calculating per share data, we assume a weighted average diluted share count of approximately 25.8 million for the full year 2021.