Monthly and Weekly KPIs Dashboard Actuals Through: July 02, 2021



Strategic planning



### **AlphaCredit - Monthly KPIs Dashboard**

**alphacredit**\*
Strategic planning

Actuals Through: July 2, 2021 \$MXN (millions)

### **Consolidated (Mexico & Colombia)**



<sup>[1]</sup> Payroll Discount Loans ("PDL") Public in Mexico includes (i) EDL (ACH); (ii) UCE; and (iii) Residuals (PDL).

<sup>[2]</sup> PDL Private in Mexico includes Salary on Demand and AXS loans.

<sup>[3]</sup> Others - Mexico include: (i) Factoring & Leasing; and (ii) Asistencias.

<sup>[4]</sup> EY: MYN/COD 179

<sup>[5]</sup> Net Collection amount reflects only the company's receipts of cash from loan repayments. It is net of the portion of repayments granted to the funding facilities (e.g., Credit Suisse, Morgan Stanley, and Securitization).

# AlphaCredit - Weekly KPIs Dashboard

**Adaphacredit** Strategic planning

Actuals Through: July 2, 2021 \$MXN (millions)

### **Consolidated (Mexico & Colombia)**



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<sup>[4]</sup> FX: MXN/COP 178

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## AlphaCredit - Monthly and Weekly KPIs Dashboard

11.7



Data - Origination and Net Collection

In MXN \$ millions

Actuals Through:

Others - Mexico

Working Capital Advances - Mexico

	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly		Weekly									
Quarter	Q1-21	Q1-21	Q1-21	Q2-21	Q2-21	Q2-21		Q2-21									
Weeks in Month	4	4	4	5	4	5		5	4	4	4	4	5	5	5	5	5
Month	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21		Apr'21	May'21	May'21	May'21	May'21	Jun'21	Jun'21	Jun'21	Jun'21	Jun'21
Week/ Month Ending Date	Jan'21	Feb'21	Mar'21	Apr'21	May'21	Jun'21	YTD Total	04/30/21	05/07/21	05/14/21	05/21/21	05/28/21	06/04/21	06/11/21	06/18/21	06/25/21	07/02/21
Origination																	
PDL Public - Mexico	10.0	10.0	10.1	7.0	5.5	5.0	47.6	0.4	2.4	2.1	0.9	0.2	1.1	0.7	1.4	0.8	0.9
PDL Public - Colombia	119.0	242.3	240.8	162.9	128.7	103.4	997.1	28.8	39.9	10.4	30.4	47.9	14.6	18.6	5.1	37.2	27.9
PDL Private - Mexico	6.9	6.1	9.6	6.0	5.7	7.8	42.1	0.2	2.6	0.9	0.6	1.7	1.4	0.6	0.9	0.8	4.1

59.2

Total Origination	Ţ	140.5 \$	ر 2/1.5 ج	2/3.0 Ş	10/./ γ	144.4 3	115.7	3 1,146.0	ý 31.4	, ,	40.2 3	14.5 Ş	32.3 Ş	30.3 Ş	10.1 γ	20.5 Ş	۶ ۲.۰	33.0 J	33.3
Net Collection from the 13WCF																			
PDL Public - Mexico		78.6	122.5	130.1	140.2	53.8	64.1	589.2	19.8		15.9	12.6	10.7	14.5	14.0	12.5	6.7	14.1	16.9
PDL Private - Colombia		126.7	166.4	127.6	215.9	157.8	230.2	1,024.6	57.4		29.4	48.4	22.8	57.2	52.5	38.2	15.9	36.8	86.8
PDL Private - Mexico		7.3	7.2	8.1	9.8	7.6	8.7	48.5	2.3		1.8	1.9	1.5	2.4	2.6	1.5	1.5	1.9	1.2
Working Capital Advances - Mexico		7.3	12.7	2.9	13.1	8.8	15.5	60.3	1.0	1	4.0	1.1	(1.6)	5.2	8.8	1.7	2.0	1.3	1.7
Others - Mexico		12.2	20.2	24.8	17.6	9.1	31.7	115.7	2.2		4.3	1.0	1.8	2.1	20.3	1.6	1.1	0.2	8.6
Total Collection	\$	232.0 \$	329.0 \$	293.4 \$	396.5 \$	237.0 \$	350.3	\$ 1,838.3	\$ 82.7	\$	55.4 \$	65.0 \$	35.3 \$	81.3 \$	98.2 \$	55.5 \$	27.1 \$	54.3 \$	115.1

July 2, 2021

11.0

13.1

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