## First Quarter 2021



Ace reports record first quarter revenues

o1 2018 [	\$1.31 BILLION	
o1 2019 [	\$1.38 BILLION	
o1 2020 [	\$1.43 BILLION	
o <sub>1</sub> 2021		\$2.03 BILLION

Record
Q1 Revenue

42.0%
over Q1 2020

Worldwide Store Count



New Stores in Q1 2021



Ace Hardware Subsidiaries



Ace Retail Holdings \$157.1 million

Ace International Holdings \$63.9 million

Q1 2021 REVENUE

## First Quarter Highlights

Q1 net income of \$105.4 million, up 191.2% from previous year.



+29.9%
Same-Store
Sales

+15.7%
Average
Transaction Size

+219.6% Acehardware.com Revenue

ACE'S LONG-TERM RETAIL GROWTH STRATEGY

Q1 2021 VS. Q1 2020



Ace Hardware named Children's Miracle Network Hospitals 2020 Corporate Partner of the Year