



BOYD GROUP SERVICES INC.
(formerly reporting as Boyd Group Income Fund)

Interim Condensed Consolidated Financial Statements

Three and Nine Months Ended September 30, 2020

Notice: These interim condensed consolidated financial statements have not been audited or reviewed by BGSI's independent external auditors, Deloitte LLP.

BOYD GROUP SERVICES INC.
INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Unaudited)
(thousands of Canadian dollars)

		September 30, 2020	December 31, 2019
	<i>Note</i>		
Assets			
Current assets:			
Cash		\$ 141,536	\$ 35,468
Accounts receivable		93,899	112,748
Income taxes recoverable		13,701	1,267
Inventory		37,349	47,912
Prepaid expenses		27,343	33,488
		313,828	230,883
Property, plant and equipment	7	320,659	295,584
Right of use assets	8	483,766	472,818
Intangible assets	9	347,794	347,367
Goodwill	10	582,697	554,601
		\$ 2,048,744	\$ 1,901,253
Liabilities and Equity			
Current liabilities:			
Accounts payable and accrued liabilities		\$ 256,548	\$ 269,769
Distributions and dividends payable	11	2,963	931
Current portion of long-term debt	12	18,770	22,122
Current portion of lease liabilities	13	116,072	109,559
		394,353	402,381
Long-term debt	12	263,335	393,147
Lease liabilities	13	415,383	403,814
Deferred income tax liability		51,037	39,010
Unearned rebates		8,774	9,142
Exchangeable Class A common shares	15	—	37,332
Non-controlling interest put option	15	—	4,515
		1,132,882	1,289,341
Equity			
Accumulated other comprehensive earnings		67,446	52,164
Retained earnings		72,481	44,504
Shareholders' / Unitholders' capital	16	771,933	511,242
Contributed surplus		4,002	4,002
		915,862	611,912
		\$ 2,048,744	\$ 1,901,253

The accompanying rows are an integral part of these interim condensed consolidated financial statements

Approved by the Board:

TIM O'DAY
Director

ALLAN DAVIS
Director

BOYD GROUP SERVICES INC.
INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (Unaudited)
(thousands of Canadian dollars)

	Note	Shareholders' / Unitholders' Capital		Contributed Surplus	Accumulated Other Comprehensive Earnings	Retained Earnings	Total Equity
		Shares/Units	Amount				
Balances - January 1, 2019		19,823,475	\$ 475,424	\$ 4,002	\$ 77,637	\$ 14,038	\$ 571,101
Issue costs (net of tax of \$nil)			(126)				(126)
Units issued in connection with acquisition		45,371	5,537				5,537
Units issued from treasury in connection with options exercised		150,000	29,456				29,456
Retractions		5,971	951				951
Cancellation of units held by a subsidiary		(2,436)	—				—
Other comprehensive loss					(25,473)		(25,473)
Net earnings						64,147	64,147
Comprehensive earnings					(25,473)	64,147	38,674
Adjustment on adoption of IFRS 16 (net of tax of \$8,442)						(22,902)	(22,902)
Distribution to unitholders						(10,779)	(10,779)
Balances - December 31, 2019		20,022,381	\$ 511,242	\$ 4,002	\$ 52,164	\$ 44,504	\$ 611,912
Issue costs (net of tax of \$2,894)	16		(8,136)				(8,136)
Shares issued through public offering	16	1,265,000	231,495				231,495
Shares issued in connection with conversion to corporate form	5, 16	184,813	37,332				37,332
Other comprehensive earnings					15,282		15,282
Net earnings						36,692	36,692
Comprehensive earnings					15,282	36,692	51,974
Dividends to shareholders	11					(8,715)	(8,715)
Balance - September 30, 2020		21,472,194	\$ 771,933	\$ 4,002	\$ 67,446	\$ 72,481	\$ 915,862
Balances - January 1, 2019		19,823,475	\$ 475,424	\$ 4,002	\$ 77,637	\$ 14,038	\$ 571,101
Issue costs (net of tax of \$nil)			(117)				(117)
Units issued in connection with acquisition		45,371	5,537				5,537
Retractions		4,554	702				702
Other comprehensive loss					(14,700)		(14,700)
Net earnings						49,894	49,894
Comprehensive earnings					(14,700)	49,894	35,194
Adjustment on adoption of IFRS 16 (net of tax of \$8,442)						(22,902)	(22,902)
Distributions to unitholders	11					(8,043)	(8,043)
Balances - September 30, 2019		19,873,400	\$ 481,546	\$ 4,002	\$ 62,937	\$ 32,987	\$ 581,472

The accompanying notes are an integral part of these interim condensed consolidated financial statements

BOYD GROUP SERVICES INC.
INTERIM CONDENSED CONSOLIDATED STATEMENTS OF STATEMENTS OF EARNINGS (Unaudited)
(thousands of Canadian dollars, except share / unit and per share / unit amounts)

		Three months ended September 30,		Nine months ended September 30,	
		2020	2019	2020	2019
	<i>Note</i>				
Sales	18	\$ 508,289	\$ 566,957	\$ 1,563,112	\$ 1,697,359
Cost of sales		268,241	309,934	842,122	924,596
Gross profit		240,048	257,023	720,990	772,763
Operating expenses		155,529	179,625	505,872	536,944
Acquisition and transaction costs		348	1,156	1,512	3,859
Depreciation of property, plant and equipment	7	12,774	10,771	37,023	29,861
Depreciation of right of use assets	8	25,445	23,367	76,408	66,846
Amortization of intangible assets	9	6,204	5,436	18,690	15,978
Fair value adjustments	14	477	5,029	(2,678)	19,531
Finance costs		10,134	9,647	34,337	28,056
		210,911	235,031	671,164	701,075
Earnings before income taxes		29,137	21,992	49,826	71,688
Income tax expense (recovery)					
Current		3,951	5,898	(1,448)	15,436
Deferred		4,090	1,328	14,582	6,358
		8,041	7,226	13,134	21,794
Net earnings		\$ 21,096	\$ 14,766	\$ 36,692	\$ 49,894

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Basic earnings per share / unit	19	\$ 0.98	\$ 0.74	\$ 1.76	\$ 2.51
Diluted earnings per share / unit	19	\$ 0.98	\$ 0.74	\$ 1.61	\$ 2.39

Basic weighted average number of shares / units outstanding	19	21,472,194	19,873,022	20,848,928	19,860,572
Diluted weighted average number of shares / units outstanding	19	21,472,194	19,873,022	20,858,191	19,885,368

BOYD GROUP SERVICES INC.
INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS
(Unaudited)

(thousands of Canadian dollars)

		Three months ended September 30,		Nine months ended September 30,	
		2020	2019	2020	2019
Net earnings		\$ 21,096	\$ 14,766	\$ 36,692	\$ 49,894
Other comprehensive (loss) earnings					
Items that may be reclassified subsequently to Interim Condensed Consolidated Statements of Earnings					
Change in unrealized earnings on translating financial statements of foreign operations		(12,657)	6,297	15,282	(14,700)
Other comprehensive (loss) earnings		(12,657)	6,297	15,282	(14,700)
Comprehensive earnings		\$ 8,439	\$ 21,063	\$ 51,974	\$ 35,194

The accompanying notes are an integral part of these interim condensed consolidated financial statements

BOYD GROUP SERVICES INC.
INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)
(thousands of Canadian dollars)

		Three months ended September 30,		Nine months ended September 30,	
		2020	2019	2020	2019
	<i>Note</i>				
Cash flows from operating activities					
Net earnings		\$ 21,096	\$ 14,766	\$ 36,692	\$ 49,894
Adjustments for					
Fair value adjustments	14	477	5,029	(2,678)	19,531
Deferred income taxes		4,090	1,328	14,582	6,358
Finance costs		10,134	9,647	34,337	28,056
Amortization of intangible assets	9	6,204	5,436	18,690	15,978
Depreciation of property, plant and equipment	7	12,774	10,771	37,023	29,861
Depreciation of right of use assets	8	25,445	23,367	76,408	66,846
Other		121	(211)	353	(405)
		80,341	70,133	215,407	216,119
Changes in non-cash working capital items		(2,996)	(11,160)	14,034	(8,550)
		77,345	58,973	229,441	207,569
Cash flows (used in) from financing activities					
Shares issued through public offering	16	—	—	231,495	—
Issue costs	20	(18)	—	(11,031)	(117)
Increase in obligations under long-term debt	12	—	65,125	691,373	165,336
Repayment of long-term debt, principal	12	(390,461)	(16,806)	(824,343)	(54,543)
Repayment of obligations under property leases, principal		(22,335)	(21,037)	(69,261)	(60,252)
Repayment of obligations under vehicle and equipment leases, principal		(618)	(1,200)	(2,151)	(3,081)
Interest on long-term debt	12	(4,773)	(3,777)	(17,176)	(11,190)
Interest on property leases		(5,362)	(5,705)	(16,803)	(16,401)
Interest on vehicle and equipment leases		(86)	(135)	(298)	(372)
Acquisition of non-controlling interest	15	(1,743)	—	(1,743)	(13,152)
Dividends and distributions paid	11	(2,964)	(2,713)	(6,683)	(8,130)
Payment of financing costs	12	—	—	(1,947)	—
		(428,360)	13,752	(28,568)	(1,902)
Cash flows used in investing activities					
Proceeds on sale of equipment and software	7	108	74	423	167
Equipment purchases and facility improvements		(5,772)	(6,837)	(23,826)	(20,232)
Acquisition and development of businesses (net of cash acquired)		(8,926)	(70,714)	(57,312)	(205,911)
Software purchases and licensing	9	(218)	(927)	(546)	(1,593)
		(14,808)	(78,404)	(81,261)	(227,569)
Effect of foreign exchange rate changes on cash		(2,838)	451	(13,544)	(1,506)
Net (decrease) increase in cash position		(368,661)	(5,228)	106,068	(23,408)
Cash beginning of period		510,197	46,296	35,468	64,476
Cash, end of period		\$ 141,536	\$ 41,068	\$ 141,536	\$ 41,068
Income taxes paid		\$ 11,061	\$ 3,603	\$ 11,489	\$ 14,609
Interest paid		\$ 10,633	\$ 9,617	\$ 33,701	\$ 27,554

The accompanying notes are an integral part of these interim condensed consolidated financial statements

BOYD GROUP SERVICES INC.
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

For the three and nine months ended September 30, 2020 and 2019
(thousands of Canadian dollars, except unit, share and per unit/share amounts)

1. GENERAL INFORMATION

Boyd Group Services Inc. (“BGSI”) is a Canadian corporation and controls The Boyd Group Inc. and its subsidiaries. Prior to January 2, 2020 BGSI operated as Boyd Group Income Fund (“the Fund”). Additional information regarding the corporate conversion can be found in Note 5.

Information presented in these financial statements as at, and for periods prior to, or ending on December 31, 2019, is provided for Boyd Group Income Fund, and information provided as at January 1, 2020 and later is provided for Boyd Group Services Inc. Therefore, as the context requires, references to “Boyd” or the “Company” mean, collectively, Boyd Group Services Inc, Boyd Group Income Fund and Boyd Group Holdings Inc.

The Company’s business consists of the ownership and operation of autobody/autoglass repair facilities and related services. At the reporting date, the Company operated locations in Canada under the trade name Boyd Autobody & Glass and Assured Automotive, as well as in the U.S. under the trade name Gerber Collision & Glass. In addition, the Company is a major retail auto glass operator in the U.S. under the trade names Gerber Collision & Glass, Glass America, Auto Glass Service, Auto Glass Authority and Autoglassonly.com. The Company also operates Gerber National Claim Services (“GNCS”), that offers glass, emergency roadside and first notice of loss services.

The shares of the Company are listed on the Toronto Stock Exchange and trade under the symbol “BYD.TO”. The head office and principal address of the Company are located at 1745 Ellice Avenue, Winnipeg, Manitoba, Canada, R3H 1A6.

The policies applied in these interim condensed consolidated financial statements are based on International Financial Reporting Standards (“IFRS”) issued and effective as of November 10, 2020, the date the Board of Directors approved the statements. Any subsequent changes to IFRS that are given effect in BGSI’s annual consolidated financial statements for the year ending December 31, 2020 could result in restatement of these interim condensed consolidated financial statements.

2. BASIS OF PRESENTATION

These interim condensed consolidated financial statements for the three and nine months ended September 30, 2020 have been prepared in accordance with IAS 34, *Interim financial reporting* using the same accounting policies and methods of computation followed in the consolidated financial statements for the year ended December 31, 2019. The interim condensed consolidated financial statements should be read in conjunction with the annual financial statements for the year ended December 31, 2019, which have been prepared in accordance with IFRS.

BOYD GROUP SERVICES INC.
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

For the three and nine months ended September 30, 2020 and 2019
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3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

COVID-19 Impact

On March 11, 2020, the World Health Organization declared the novel Coronavirus (COVID-19) as a global pandemic. In response, governments worldwide enacted emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption to businesses resulting in a global economic slowdown as well as significant volatility in equity markets. As at September 30, 2020, BGSi is not able to reliably forecast the severity or duration of the impact that COVID-19 will have on the economy, or on BGSi's operations.

4. CHANGES IN ACCOUNTING POLICIES

BGSi has adopted the amendments to IFRS 3, *Business Combinations*. These amendments change the definition of a business and provide entities additional guidance to determine if the set of processes and assets acquired represents a business. The amendments apply to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2020.

BGSi has determined that there is no material impact on adoption.

Government grants are recognized at their fair value in accordance with *IAS 20, Accounting for Government Grants and Disclosure of Government Assistance*, when there is reasonable assurance that the grant will be received and any specified conditions are met.

Grants received in relation to COVID-19 relief are recorded in the statement of earnings as a reduction of cost of sales and operating expenses when it is determined there is reasonable assurance the grants will be received.

BOYD GROUP SERVICES INC.
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5. CORPORATE CONVERSION

On January 1, 2020, Boyd Group Income Fund was converted from an income trust to a public corporation named Boyd Group Services Inc., pursuant to a plan of arrangement (the “Arrangement”) under the Canada Business Corporations Act. The Arrangement received all required unitholder, trustee, court, TSX and regulatory approvals, as well as approval from the shareholders of Boyd Group Holdings Inc. (“BGHI”).

The trust units were previously traded on the TSX under the symbol “BYD.UN” and were delisted as part of the Arrangement. The shares of the Company began trading on the TSX on January 2, 2020 and are listed under the symbol “BYD.TO”.

As a result of the Arrangement, unitholders of the Fund received one BGSi common share for each Fund unit held by the unitholder as at December 31, 2019. BGHI Class A common shareholders also received one BGSi common share for each BGHI Class A common share held as at December 31, 2019.

All assets and liabilities of the Company have been recorded at their previous carrying amounts at the date of conversion and the consolidated financial statements as at, and for the three and nine months ended, September 30, 2020 and comparatives for the year ended December 31, 2019 and the three and nine months ended September 30, 2019 reflect the financial position, operating results and cash flows as if the Company had always carried on the business formerly carried on by the Fund.

6. ACQUISITIONS

The Company completed six acquisitions that added 21 locations during the nine months ended September 30, 2020 as follows:

Acquisition Date	Location
January 2, 2020	Parksville, BC
March 6, 2020	Indiana & Michigan (14 locations)
March 13, 2020	Waukesha, WI
March 23, 2020	Saanichton, BC
September 4, 2020	Farmington & Rogers, AR (2 locations)
September 25, 2020	Milwaukee & Hales Corners, WI (2 locations)

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(Unaudited)

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BGSI has accounted for the 2020 acquisitions using the acquisition method as follows:

Acquisitions in 2020	Total acquisitions
Identifiable net assets acquired at fair value:	
Other currents assets	\$ 382
Property, plant and equipment	9,252
Right of use assets	15,550
Identified intangible assets	
Customer relationships	10,659
Non-compete agreements	580
Lease liabilities	(15,550)
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Identifiable net assets acquired	\$ 20,873
Goodwill	16,633
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Total purchase consideration	\$ 37,506
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Consideration provided	
Cash paid or payable	\$ 29,387
Seller notes	8,119
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Total consideration provided	\$ 37,506

The preliminary purchase prices for the 2020 acquisitions may be revised as additional information becomes available. Further adjustments may be recorded in future periods as purchase price adjustments are finalized.

U.S. acquisition transactions are initially recognized in Canadian dollars at the rates of exchange in effect on the transaction dates. Subsequently, the assets and liabilities are translated at the rate in effect at the Statement of Financial Position date.

A significant part of the goodwill recorded on the acquisitions can be attributed to the assembled workforce and the operating know-how of key personnel. However, no intangible assets qualified for separate recognition in this respect.

Goodwill recognized during 2020 is expected to be deductible for tax purposes.

The results of operations reflect the revenues and expenses of acquired operations from the date of acquisition. Revenue contributed by acquisitions since being acquired were \$14,334. Net losses incurred by acquisitions since being acquired were \$1,084. If 2020 acquisitions had been acquired on January 1, 2020, BGSI's net earnings for the nine months ended September 30, 2020 would have been \$36,203.

BOYD GROUP SERVICES INC.
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

For the three and nine months ended September 30, 2020 and 2019
(thousands of Canadian dollars, except unit, share and per unit/share amounts)

7. PROPERTY, PLANT AND EQUIPMENT

As at	September 30, 2020	December 31, 2019
Balance, beginning of year	\$ 295,584	\$ 253,103
IFRS 16 opening net book value	—	(10,382)
Acquired through business combination	9,252	41,208
Additions	46,991	63,009
Proceeds on disposal	(423)	(392)
Loss on disposal	(323)	(11)
Transfers from right of use assets	390	1,968
Depreciation	(37,023)	(41,601)
Foreign exchange	6,211	(11,318)
Balance, end of period	\$ 320,659	\$ 295,584

8. RIGHT OF USE ASSETS

As at	September 30, 2020	December 31, 2019
Balance, beginning of year	\$ 472,818	452,938
Acquired through business combinations	15,550	94,866
Additions and modifications	61,498	29,973
Depreciation	(76,408)	(90,890)
Loss on disposal	(275)	(231)
Transfers to property, plant and equipment	(390)	(1,968)
Foreign exchange	10,973	(11,870)
Balance, end of period	\$ 483,766	\$ 472,818

9. INTANGIBLE ASSETS

As at	September 30, 2020	December 31, 2019
Balance, beginning of year	\$ 347,367	\$ 295,789
Acquired through business combination	11,239	83,553
Additions	546	2,017
Amortization	(18,690)	(22,467)
Foreign exchange	7,332	(11,525)
Balance, end of period	\$ 347,794	\$ 347,367

BOYD GROUP SERVICES INC.
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

For the three and nine months ended September 30, 2020 and 2019

(thousands of Canadian dollars, except unit, share and per unit/share amounts)

10. GOODWILL

As at	September 30, 2020	December 31, 2019
Balance, beginning of year	\$ 554,601	\$ 439,867
Acquired through business combination	16,633	133,425
Purchase price allocation adjustments within the measurement period	—	(789)
Foreign exchange	11,463	(17,902)
Balance, end of period	\$ 582,697	\$ 554,601

The COVID-19 pandemic has brought significant disruption to the worldwide economy and significantly impacted the Company's sales as demand for services decreased. COVID-19 continues to have an impact on operations which has resulted in lower financial performance than initial budgeted expectations. As such, the ongoing impact of COVID-19 continues to be a trigger to assess the carrying amount of goodwill as at September 30, 2020.

BGSI has used the fair value less costs to sell method to evaluate the carrying amount of goodwill. The key assumptions used in the assessment include an estimate of current and future cash flows, taxes, future acquisition growth, future capital expenditures, a long term growth rate of 2% to 3% and a weighted average cost of capital of 7% to 8%. After this evaluation, BGSI concluded that there was no impairment to the carrying amount of goodwill as at September 30, 2020.

The purchase price allocation adjustments represent balance sheet reclassifications between property, plant and equipment and goodwill within the measurement period for certain 2019 acquisitions.

BOYD GROUP SERVICES INC.
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

For the three and nine months ended September 30, 2020 and 2019

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11. DISTRIBUTIONS AND DIVIDENDS

The Company's Directors have discretion in declaring dividends. The Company declares and pays dividends from its available cash from operations taking into account current and future performance amounts necessary for principal and interest payments on debt obligations, amounts required for maintenance capital expenditures and amounts allocated to reserves. As of January 2, 2020, the Company's dividend has changed from monthly to quarterly dividend distribution to all BGSi common shareholders. Prior to the Arrangement, Boyd's policy was to declare and pay monthly distributions to unitholders and monthly dividends on the exchangeable Class A shares.

Dividends to shareholders were declared and paid as follows:

Record date	Payment date	Dividend per Share	Dividend amount
March 31, 2020	April 28, 2020	\$ 0.1380	\$ 2,788
June 30, 2020	July 29, 2020	0.1380	2,963
September 30, 2020	October 28, 2020	0.1380	2,963
		\$ 0.4140	\$ 8,714

Distributions to unitholders of the Fund and dividends on the exchangeable Class A shares were declared and paid as follows:

Record date	Payment date	Distribution per Unit / Dividend per Share	Distribution amount	Dividend amount
January 31, 2019	February 26, 2019	\$ 0.0450	\$ 891	\$ 10
February 28, 2019	March 27, 2019	0.0450	892	10
March 31, 2019	April 26, 2019	0.0450	894	9
April 30, 2019	May 29, 2019	0.0450	894	10
May 31, 2019	June 26, 2019	0.0450	894	10
June 30, 2019	July 29, 2019	0.0450	895	9
July 31, 2019	August 28, 2019	0.0450	894	10
August 31, 2019	September 28, 2019	0.0450	894	10
September 30, 2019	October 29, 2019	0.0450	895	9
		\$ 0.4050	\$ 8,043	\$ 87

BOYD GROUP SERVICES INC.
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

For the three and nine months ended September 30, 2020 and 2019
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12. LONG-TERM DEBT

The Company has a credit facility agreement expiring in March 2025 which consists of a revolving credit facility of \$550,000 U.S. with an accordion feature which can increase the facility to a maximum of \$825,000 U.S. The revolving credit facility is accompanied by a seven-year fixed-rate Term Loan A in the amount of \$125,000 U.S. at an interest rate of 3.455%. The facility is with a syndicate of Canadian and U.S. banks and is secured by the shares and assets of the Company as well as guarantees by BGSI, BGIF, BGHI, and subsidiaries. The interest rates for draws on the revolver are based on a pricing grid of BGSI's ratio of total funded debt to EBITDA as determined under the credit agreement. The Company can draw the facility in either the U.S. or in Canada, in either U.S. or Canadian dollars. The Company can make draws in tranches as required. Tranches bear interest only and are not repayable until the maturity date but can be voluntarily repaid at any time. The Company has the ability to choose the base interest rate between Prime, Bankers Acceptances ("BA"), U.S. Prime or London Inter Bank Offer Rate ("LIBOR"). The total syndicated facility includes a swing line up to a maximum of \$10,000 U.S. in Canada and \$30,000 U.S. in the U.S. At September 30, 2020, the Company has drawn \$37,500 U.S. (December 31, 2019 - \$158,300 U.S.) and \$nil Canadian (December 31, 2019 - \$134,000) on the revolving credit facility and \$125,000 U.S. (December 31, 2019 - \$nil) on the Term Loan A.

Under the revolving credit facility and Term Loan A, the Company is subject to certain financial covenants which must be maintained to avoid acceleration of the termination of the credit agreement. The financial covenants require BGSI to maintain a senior debt to EBITDA ratio of less than 3.50 and an interest coverage ratio of greater than 2.75. For four quarters following a material acquisition, the senior debt to EBITDA ratio may be increased to less than 4.00.

During the second quarter of 2020, the Company amended certain financial covenants under the revolving credit facility to provide additional covenant headroom. While the Company has not breached any covenants to date, this amendment is intended to prevent the effects of the COVID-19 pandemic from distorting the covenant calculations and distracting the Company or its lenders from the prudent management of the business over the quarters ahead. The amendments include a suspension to Boyd's requirement to comply with its leverage and interest coverage covenants from July 1, 2020 to December 30, 2020, as well as to provide more flexibility in the calculation of such covenants beginning with the second quarter of 2020 and through the second quarter of 2021. Effective July 1, 2020 to June 30, 2021 inclusive, for the purposes of testing any financial covenants on a trailing twelve month period, the Company will be permitted to replace the EBITDA for the second and third quarters of 2020 with the EBITDA for the second and third quarters of 2019. In addition, the senior funded debt to EBITDA ratio was increased to no greater than 4.00 to June 30, 2020. From December 31, 2020 to June 29, 2021, the senior funded debt to EBITDA ratio will be no greater than 3.75. For four quarters following a material acquisition during the December 31, 2020 to June 29, 2021 timeframe, the senior debt to EBITDA ratio may be increased to no greater than 4.00. During the suspension period, the Company is required to meet a minimum liquidity covenant of \$150,000 U.S., which, given the Company's cash position and undrawn facilities, is not expected to be burdensome.

BOYD GROUP SERVICES INC.
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(Unaudited)

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Deferred finance costs of \$859 were incurred in 2017 to complete the second amended and restated credit agreement. These fees were amortized to finance costs on a straight line basis over the five year term of the second amended and restated credit agreement until March 17, 2020 when the third amended and restated credit agreement was signed. At that time, the unamortized deferred financing costs of \$415 were recorded as finance costs. Financing costs of \$1,841 incurred during 2020 to complete the third amended and restated credit agreement have been deferred. These fees are amortized to finance costs on a straight line basis over the five year term of the third amended and restated credit agreement and over the seven year term for fees incurred related to Term Loan A. The unamortized deferred financing costs of \$1,738 have been netted against the debt drawn as at September 30, 2020.

As at September 30, 2020, the Company was in compliance with all financial covenants.

Seller notes payable of \$67,084 (of which \$66,741, or \$50,034 U.S., are U.S. denominated) on the financing of certain acquisitions are unsecured, at interest rates ranging from 1% to 8%. The notes are repayable from October 2020 to January 2027 in the same currency as the related note.

Long-term debt is comprised of the following:

As at	September 30, 2020	December 31, 2019
Revolving credit facility (net of financing costs)	\$ 48,787	\$ 339,185
Term Loan A (net of financing costs)	166,234	—
Seller notes	67,084	76,084
	\$ 282,105	\$ 415,269
Current portion	18,770	22,122
	\$ 263,335	\$ 393,147

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The following is the continuity of long-term debt:

As at	September 30, 2020	December 31, 2019
Balance, beginning of period	\$ 415,269	\$ 288,159
Consideration on acquisition	8,119	30,788
Draws	691,373	182,453
Repayments	(824,343)	(75,603)
Deferred financing costs	(1,947)	—
Amortization of deferred finance costs	624	172
Foreign exchange	(6,990)	(10,700)
Balance, end of period	\$ 282,105	\$ 415,269

The following table summarizes the repayment schedule of the long-term debt:

Principal Payments	September 30, 2020	December 31, 2019
Less than 1 year	\$ 18,770	\$ 22,122
1 to 5 years	96,136	390,669
Greater than 5 years	167,199	2,478
	\$ 282,105	\$ 415,269

Included in finance costs for the nine months ended September 30, 2020 is interest on long-term debt of \$17,176 (2019 - \$11,190).

13. LEASE LIABILITIES

The following is the continuity of lease liabilities:

As at	September 30, 2020	December 31, 2019
Balance, beginning of period	\$ 513,373	\$ 487,986
Assumed on acquisition	15,550	94,866
Additions and modifications	61,498	29,973
Repayments	(88,513)	(108,624)
Financing costs	17,100	22,658
Foreign exchange	12,447	(13,486)
Balance, end of period	\$ 531,455	\$ 513,373
Current portion	116,072	109,559
	\$ 415,383	\$ 403,814

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Lease expenses are presented in the consolidated statement of earnings as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
Operating expenses	\$ 1,022	\$ 1,072	\$ 3,763	\$ 3,544
Depreciation of right of use assets	\$ 25,445	\$ 23,367	\$ 76,408	\$ 66,846
Finance costs	\$ 5,448	\$ 5,840	\$ 17,101	\$ 16,773

The following table summarizes the repayment schedule of the lease liabilities:

Less than 1 year	\$ 116,072
1 to 5 years	299,679
Greater than 5 years	115,704
	\$ 531,455

Included in operating expenses are short-term and low-value asset lease expenses of \$1,001 and \$3,690 for the three and nine months ended September 30, 2020, respectively (2019 - \$1,038 and \$3,455).

14. FAIR VALUE ADJUSTMENTS

	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
Exchangeable Class A common shares	\$ —	\$ 1,881	\$ —	\$ 11,850
Unit based payment obligation	—	2,032	—	10,368
Non-controlling interest call liability / put option	477	1,116	(3,053)	(2,467)
Contingent consideration	—	—	375	(220)
Total fair value adjustments	\$ 477	\$ 5,029	\$ (2,678)	\$ 19,531

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15. FINANCIAL INSTRUMENTS

Carrying value and estimated fair value of financial instruments

	Classification	Fair value hierarchy	September 30, 2020		December 31, 2019	
			Carrying amount	Fair value	Carrying amount	Fair value
Financial assets						
Cash	Amortized cost	n/a	141,536	141,536	35,468	35,468
Accounts receivable	Amortized cost	n/a	93,899	93,899	112,748	112,748
Financial liabilities						
Accounts payable and accrued liabilities	Amortized cost	n/a	256,548	256,548	269,769	269,769
Distributions and dividends payable	Amortized cost	n/a	2,963	2,963	931	931
Long-term debt	Amortized cost	n/a	282,105	282,105	415,269	415,269
Exchangeable Class A common shares	FVPL ⁽¹⁾	1	—	—	37,332	37,332
Non-controlling interest call liability / put option	FVPL ⁽¹⁾	3	—	—	4,515	4,515

(1) Fair Value Through Profit or Loss

For the Company's current financial assets and liabilities, including accounts receivable, accounts payable and accrued liabilities, and distributions and dividends payable, which are short term in nature and subject to normal trade terms, the carrying values approximate their fair value. As there is no ready secondary market for the BGSI's long-term debt, the fair value has been estimated using the discounted cash flow method. The fair value using the discounted cash flow method is approximately equal to carrying value. The fair value for the non-controlling interest call liability / put option is based on the estimated cash payment or receipt necessary to settle the contract at the Statement of Financial Position date. Cash payments or receipts are based on discounted cash flows using current market rates and prices and adjusted for credit risk.

Collateral

The Company's syndicated loan facility is collateralized by a General Security Agreement. The carrying amount of the financial assets pledged as collateral for this facility at September 30, 2020 was approximately \$235,435 (December 31, 2019 - \$148,216).

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Non-controlling interest call liability / put option

On May 31, 2013, in connection with the acquisition of Glass America, the Company amended and restated the limited liability company agreement of Gerber Glass LLC (the “Gerber Glass Company Agreement”) which provides a member of its U.S. management team the opportunity to participate in the future growth of the Company’s U.S. glass business. Within the agreement was a put option held by the non-controlling member that provided the member an option to put the business back to the Company according to a valuation formula defined in the agreement. On October 31, 2016, the Company amended the Gerber Glass Company Agreement. The put option held by the non-controlling member continued to provide the member an option to put the business back to the Company according to a valuation formula defined in the Gerber Glass Company Agreement until June 26, 2020 when the Company provided notice of exercise of the call option. All fair value changes in the estimated liability are recorded in earnings.

On July 31, 2020, the call option transaction to acquire the 21.16% non-controlling interest in Gerber Glass LLC held by a member of the U.S. management team was completed, and BGSi acquired the 21.16% non-controlling interest in Gerber Glass LLC.

The change in the non-controlling interest call liability / put option is summarized as follows:

	September 30, 2020		December 31, 2019	
	Glass-business operating partner	Glass America non-controlling interest	Glass-business operating partner	Glass America non-controlling interest
Balance, beginning of period	\$ 4,515	\$ —	\$ 6,905	\$ 13,651
Fair value adjustments	(3,053)	—	(2,128)	—
Payment to non-controlling interests	(1,743)	—	—	(13,152)
Foreign exchange	281	—	(262)	(499)
Balance, end of period	\$ —	\$ —	\$ 4,515	\$ —

During the first nine months of 2020, a fair value adjustment recovery in the amount of \$3,053 (2019 – recovery of \$2,467) was recorded to earnings related to the non-controlling interest put option and call liability.

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16. SHARE CAPITAL

Shareholders' Capital

Authorized:

Unlimited number of common shares

An unlimited number of common shares are authorized and may be issued pursuant to the Articles of Incorporation of BGSi. All common shares have equal rights and privileges. Each common share is redeemable and transferable. A common share entitles the holder thereof to participate equally in dividends, including the dividends of net earnings and net realized capital gains of BGSi and dividends on termination or winding-up of BGSi, is fully paid and non-assessable and entitles the holder thereof to one vote at all meetings of shareholders for each share held.

On January 2, 2020, BGSi announced the completion of the conversion of the Fund from an income trust to a public corporation, pursuant to the plan of Arrangement under the Canada Business Corporations Act. Issuance costs, net of tax, of \$864 have been deducted from equity as a result of the Arrangement. 184,813 Class A common shares exchanged for BGSi common shares as a result of the Arrangement increased equity by \$37,332.

On May 14, 2020, BGSi completed a bought deal public offering where it sold to an underwriting syndicate 1,265,000 common shares out of treasury at a price of \$183.00 per share for gross proceeds of \$231,495. Issuance costs, net of tax, of \$7,272 were netted against the gross proceeds.

17. SEASONALITY

BGSi's financial results for any individual quarter are not necessarily indicative of results to be expected for the full year. Interim period revenues and earnings are typically sensitive to regional and local weather, market conditions, and in particular, to cyclical variations in economic activity.

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18. SEGMENTED REPORTING

BGSI has one reportable line of business, being automotive collision repair and related services, with all revenues relating to a group of similar services. In this circumstance, IFRS requires BGSI to provide geographical disclosure. For the periods reported, all of BGSI's revenues were derived within Canada or the United States of America. Reportable assets include property, plant and equipment, right of use assets, goodwill and intangible assets which are all located within these two geographic areas.

Revenues	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
Canada	\$ 46,563	\$ 66,875	\$ 161,149	\$ 215,769
United States	461,726	500,082	1,401,963	1,481,590
	\$ 508,289	\$ 566,957	\$ 1,563,112	\$ 1,697,359

Reportable Assets As at	September 30, 2020	December 31, 2019
Canada	\$ 296,534	\$ 305,946
United States	1,438,382	1,364,424
	\$ 1,734,916	\$ 1,670,370

19. EARNINGS PER SHARE / UNIT

	Three months ended September 30,		Nine months ended September 30,	
	2020	2019	2020	2019
Net earnings	\$ 21,096	\$ 14,766	\$ 36,692	\$ 49,894
Less:				
Non-controlling interest put option	—	—	(3,053)	(2,467)
Net earnings - diluted basis	\$ 21,096	\$ 14,766	\$ 33,639	\$ 47,427
Basic weighted average number of shares / units	21,472,194	19,873,022	20,848,928	19,860,572
Add:				
Non-controlling interest put option	—	—	9,263	24,796
Average number of shares / units outstanding - diluted basis	21,472,194	19,873,022	20,858,191	19,885,368
Basic earnings per share / unit	\$ 0.98	\$ 0.74	\$ 1.76	\$ 2.51
Diluted earnings per share / unit	\$ 0.98	\$ 0.74	\$ 1.61	\$ 2.39

Exchangeable class A shares and unit options are instruments that could have potentially diluted basic earnings per unit for the three and nine month periods ended September 30, 2019, but were not included in the calculation of diluted earnings per unit because they were anti-dilutive for those periods.

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20. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

As at	December 31, 2019	Cash Flows	Non-cash changes				September 30, 2020
			Acquisition	Other items	Fair value changes	Foreign exchange	
Long-term debt	\$ 415,269	(152,093)	8,119	17,800	—	(6,990)	\$ 282,105
Lease liabilities	513,373	(88,513)	15,550	78,598	—	12,447	531,455
Dividends and distributions	931	(6,683)	—	8,714	—	—	2,962
Non-controlling interest put option and call liability	4,515	(1,743)	—	—	(3,053)	281	—
Issue costs	—	(11,031)	—	—	—	—	—
Shares issued through public offering	—	231,495	—	—	—	—	—
	\$ 934,088	(28,568)	23,669	105,112	(3,053)	5,738	\$ 816,522

As at	December 31, 2018	Cash Flows	Non-cash changes				September 30, 2019
			Acquisition	Other items	Fair value changes	Foreign exchange	
Long-term debt	\$ 288,159	99,603	24,245	11,324	—	(4,981)	\$ 418,350
Obligations under finance leases	8,407	—	—	(8,407)	—	—	—
Lease liabilities	—	(80,106)	78,399	528,142	—	(8,700)	517,735
Dividends and distributions	902	(8,130)	—	8,132	—	—	904
Non-controlling interest put option and call liability	20,556	(13,152)	—	—	(2,467)	(673)	4,264
Issue costs	—	(117)	—	—	—	—	—
	\$ 318,024	(1,902)	102,644	539,191	(2,467)	(14,354)	\$ 941,253

21. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform to current period financial presentation. Right of use asset categories property leases, vehicle leases, and equipment leases have been combined for presentation in Note 7.