## Second Quarter 2020

Ace reports second quarter revenues



02 2017 \$1.492 BILLION

02 2018 \$1.588 BILLION

02 2019 \$1.688 BILLION

02 **2020** \$2.279 BILLION

Record

O2 Revenue

435.10/o
over Q2 2019

Worldwide Store Count



New Stores in Q2 2020



Ace Hardware Subsidiaries

Ace Wholesale Holdings \$102 million

Ace Retail Holdings \$239.3 million

Ace International Holdings \$49.6 million

Q2 2020 REVENUE

## Second Quarter Highlights

Q2 net income of \$138.9 million, up 158.2% from previous year.



+35.3%
Same-Store
Sales

+18.2%
Average
Transaction Size

+493% Acehardware.com Revenue

ACE'S LONG-TERM RETAIL GROWTH STRATEGY

Q2 2020 VS. Q2 2019

## WE'RE BLUSHING, BUT RED IS OUR COLOR

#1 in Customer Satisfaction with Home Improvement Retailers, 13 out of 14 years.



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