COVID19 & Asset Quality June 30, 2020



Current Portfolio Modifications

Converted to Interest-Only

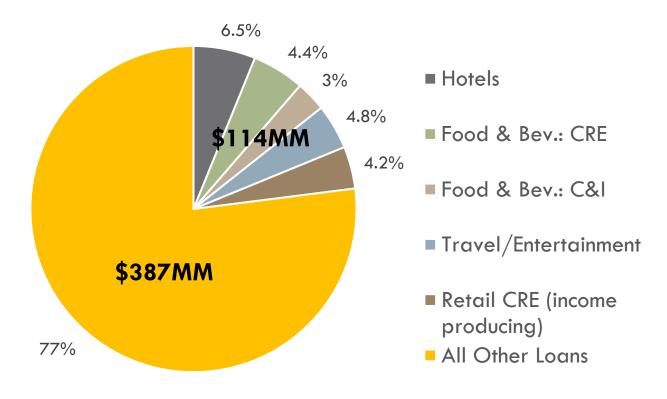
- □ Up to 180-days
- □ 53 loans
- □ \$47,549M
- \square 9.5% of total loans
- □ \$4.4MM & 2 loans on 2nd round
- \$46MM & 51 loans as of April30th

Payments Deferred

- □ Up to 180-days
- □ 33 loans
- □ \$35,452M
- □ 7.1% of total loans
- □ \$8.4MM & 12 loans on 2nd round
- \$34MM & 31 loans as of April30th



COVID19: Highly-Impacted Portfolios



Real Estate Segment LTV's

- Hotel = 66%
- Food &
 Bev CRE =
 74.8%
- Retail CRE= 60.2%



Paycheck Protection Program Originations

- □ 212 Loans
- Existing customers 78% / New clients 22%
- \square Total Approved = \$45,658M
- □ Jobs supported = 5,200+
- \square Estimated fee income = \$1,350,000+
- \$8.4MM utilization of FED PPPLF for funding



Strategies & Action Items

- Proactive approach since February
 - Approved COVID19 working capital lines
 - Evaluated need for select interest-only modifications & deferments
- Q3 tactics
 - Continue loan-level action plans & stress testing for high-impact borrowers
 - PPP Forgiveness Process
 - Monitor medium-impact portfolios for potential migration
 - Identify Main St. Lending Candidates
- Expect to continue growth of loan loss reserve in coming quarters

