

## FEATURED SPEAKERS:

**Mary Anne Matsko**

Vice President, Business Development, Patriot Spaces

**Rick Wincek**

Director of Business Development, Patriot Spaces / Healthcare

**Chris Gray**

Superintendent, Patriot Spaces

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**TRANSCRIPTION**

00:00:00 <START>

**00:10:00**

**Mary Anne Matsko:**

PODs partnered with Patriot and they were able to provide a solution that allowed us to be able to transfer these units anywhere in the country quickly and be very responsive. Patriot is the only company that is partnered with PODs creating these treatment centers for infusions, for healthcare, for individuals to be in these units on a full-time basis.

**00:44:16**

**Rick Wincek:**

So the original units that were constructed for the Corp of Engineers were designed to house Covid-positive patients for long-term care. They were isolation units which had a negative air feature. They were designed to be placed inside of a tent structure where we had a nurse's station that oversaw the care of multiple patients. These new units are designed for testing and Covid-Positive patient, outpatient treatment. So these units are designed now to stay outdoors. No longer in a tent but they are located in parking lots at hospitals and healthcare centers across the United States. We've brought all of the mechanical equipment onto the unit, so they are housed within the unit.

**01:38:10**

**Chris Gray:**

We added a floor, a race floor in these. Some of them come with an RV-type door and some water tanks that we've set up either to do 26 gallon fresh and grey water tanks or 50 gallon fresh and grey water tank. Whether it be mounted on the inside of the unit or outside. We've also incorporated a hand sink to be able to wash your hands with hot and cold water.

**02:13:25**

**Rick Wincek:**

All of the units are equipped with both heat pumps and air conditioning units for climate control. They're also equipped with HEPA filtration. So we have negative HEPA filtration exhaust air along with intake dampers to provide air changes per hour to comply with the healthcare regulations.

**02:44:14****Rick Wincek:**

Behind me is one of our units that we fabricated for the UCLA medical center in Los Angeles California. The unit was custom fabricated for clinical trials. So they will be conducting outpatient infusions within this unit on the UCLA campus

**03:13:16****Rick Wincek:**

So we are prepared to increase production to meet whatever demand the situation places upon us. We've partnered with multiple subcontractors who have increased capability to meet these demands. Being positioned with the PODs container company we have well over twenty thousand units available and then the PODs logistics of transportation across the United States is a key component of meeting this demand.

**03:54:23****Chris Gray:**

It's been a challenge and it's been a wonderful opportunity to be a part of being able to help with this pandemic that is going on in our country now. Especially with the first one which we started with the Army Corp of Engineers. And then we branched out to other hospitals in other areas around the country to help. We are doing something here that no one else has done and it feels good to be a part of it.

**04:27:13****Mary Anne Matsko:**

In response to the global pandemic Patriot's leadership came together and wanted to be able to respond, to be able to come up with helpful solutions that would be affordable, flexible and would be able to be helpful in whatever case they needed to be deployed.

**04:54:20****Mary Anne Matsko:**

As many ICU beds are filled to capacity around the country, our spaces will provide solutions that will be customized and allow hospitals to have these units. They won't have to have the beds lined up down the hallways. They will be able to use these units and be able to provide a safe environment for the patients.

**05:25:07****Mary Anne Matsko:**

Today is a really exciting day for Patriot. We are sending our units to University Healthcare Hospital in Cleveland Ohio, UCLA, Johns Hopkins. We're excited to be able to meet the needs. We are looking forward to helping as much as we can in any capacity. We look forward to being able to provide these units as they may be deployed in different ways. Possibly at schools, possibly on different Naval bases as we bring people back to work. There are many ways that we feel that we can be able to help and that is our goal here.

**06:07:18**

**Rick Wincek:**

One of the things that we offer is that the purchaser can either purchase the unit outright, which has an additional cost for the purchase of the unit, the actual container, or they can actually lease them month to month through PODs. So they would pay up front for the modification of the unit and then they would pay a monthly fee, for the leasing of the unit.

**06:40:24****Mary Anne Matsko:**

As we see the crisis increasing across the country we're ready to respond. We have the professionals standing by. We have the teams. We have the contractors and are ready to meet the requirements of this need.

**06:55:10**

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