

Top 100 Farm Lenders Ranked by Dollar Volume

Source: FDIC, Data as of 1Q 2020. Dollars in \$000's. Consolidated by Holding Company

Bank	City	State	Total Loans	Farmland Loans	+	Farm Loans	=	Total Farm Loans	Farm Loan Concentration
1. Wells Fargo Bank, National Association	Sioux Falls	SD	1,009,268,490	2,252,000		4,025,000		6,277,000	0.6%
2. Bank of the West	San Francisco	CA	63,776,562	943,054		2,149,663		3,092,717	4.8%
3. John Deere Financial, f.s.b.	Madison	WI	2,967,271	0		2,377,184		2,377,184	80.1%
4. Bank of America, National Association	Charlotte	NC	1,054,553,000	1,807,000		495,000		2,302,000	0.2%
5. Great Western Bank	Sioux Falls	SD	9,693,295	913,147		966,734		1,879,881	19.4%
6. First National Bank of Omaha	Omaha	NE	16,052,979	374,484		1,372,513		1,746,997	10.9%
7. Pinnacle Bank	Lincoln	NE	8,477,465	925,363		798,738		1,724,101	20.3%
8. U.S. Bank National Association	Cincinnati	OH	322,927,672	919,876		566,597		1,486,473	0.5%
9. BMO Harris Bank National Association	Chicago	IL	92,620,400	797,383		542,761		1,340,144	1.4%
10. Bremer Bank, National Association	Saint Paul	MN	9,087,068	672,277		566,435		1,238,712	13.6%
11. United Bank of Iowa	Ida Grove	IA	1,283,711	567,263		419,661		986,924	76.9%
12. Dacotah Bank	Aberdeen	SD	2,124,150	575,224		362,701		937,925	44.2%
13. JPMorgan Chase Bank, National Association	Columbus	OH	1,019,441,000	147,000		719,000		866,000	0.1%
14. Farmers & Merchants Bank of Central California	Lodi	CA	2,670,109	593,754		265,344		859,098	32.2%
15. Truist Bank	Charlotte	NC	319,361,000	581,000		264,000		845,000	0.3%
16. Fulton Bank, National Association	Lancaster	PA	17,134,221	677,713		153,261		830,974	4.8%
17. Citibank, National Association	Sioux Falls	SD	695,108,117	69,000		756,000		825,000	0.1%
18. Stockman Bank of Montana	Miles City	MT	2,638,164	481,102		302,064		783,166	29.7%
19. Arvest Bank	Fayetteville	AR	13,566,784	609,496		171,013		780,509	5.8%
20. Columbia State Bank	Tacoma	WA	8,943,022	302,515		452,929		755,444	8.4%
21. Silicon Valley Bank	Santa Clara	CA	35,952,636	717,807		20,939		738,746	2.1%
22. KeyBank National Association	Cleveland	OH	106,161,945	117,980		591,148		709,128	0.7%
23. Glacier Bank	Kalispell	MT	10,182,825	458,105		236,339		694,444	6.8%
24. American State Bank	Sioux Center	IA	1,195,238	346,998		342,304		689,302	57.7%
25. Investors Community Bank	Manitowoc	WI	1,026,824	339,650		314,452		654,102	63.7%
26. Minnwest Bank	Redwood Falls	MN	1,673,594	279,557		370,744		650,301	38.9%
27. Prosperity Bank	El Campo	TX	19,127,196	467,372		167,923		635,295	3.3%
28. First Financial Bank	El Dorado	AR	1,035,616	583,227		26,121		609,348	58.8%
29. UMB Bank, National Association	Kansas City	MO	13,959,255	426,756		178,561		605,317	4.3%
30. Umpqua Bank	Roseburg	OR	21,733,011	364,604		239,697		604,301	2.8%
31. First Farmers Bank & Trust Co.	Converse	IN	1,424,116	305,521		291,271		596,792	41.9%
32. Simmons Bank	Pine Bluff	AR	14,538,552	397,363		192,106		589,469	4.1%
33. Cornerstone Bank	York	NE	1,305,703	237,139		345,563		582,702	44.6%
34. Amarillo National Bank	Amarillo	TX	4,491,934	137,409		419,010		556,419	12.4%
35. Citywide Banks	Denver	CO	8,397,347	288,334		260,846		549,180	6.5%
36. MUFG Union Bank, National Association	San Francisco	CA	89,742,492	227,453		307,097		534,550	0.6%
37. Citizens Business Bank	Ontario	CA	7,466,152	270,829		253,742		524,571	7.0%
38. Choice Financial Group	Fargo	ND	2,042,078	209,282		300,264		509,546	25.0%
39. Bank Iowa	West Des Moines	IA	1,065,340	287,386		196,596		483,982	45.4%
40. First Interstate Bank	Billings	MT	9,012,369	224,563		257,898		482,461	5.4%
41. Zions Bancorporation, N.A.	Salt Lake City	UT	50,067,450	253,782		222,498		476,280	1.0%

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42. InterBank	Oklahoma City	OK	2,880,451	191,949		277,566		469,515	16.3%
43. BancorpSouth Bank	Tupelo	MS	14,432,398	339,539		125,336		464,875	3.2%
44. First Dakota National Bank	Yankton	SD	1,457,431	341,841		110,672		452,513	31.0%
45. First Bank & Trust	Brookings	SD	2,386,327	250,040		194,124		444,164	18.6%
46. The First Bank and Trust Company	Lebanon	VA	1,641,206	335,876		108,267		444,143	27.1%
47. Fidelity Bank & Trust	Dubuque	IA	924,571	222,651		207,131		429,782	46.5%
48. First International Bank & Trust	Watford City	ND	2,531,263	220,347		205,177		425,524	16.8%
49. First-Citizens Bank & Trust Company	Raleigh	NC	29,420,109	220,126		203,668		423,794	1.4%
50. Live Oak Banking Company	Wilmington	NC	3,813,542	406,329		10,681		417,010	10.9%
51. American Bank Center	Dickinson	ND	1,391,015	201,717		196,103		397,820	28.6%
52. Bell Bank	Fargo	ND	6,691,620	272,771		124,692		397,463	5.9%
53. Luana Savings Bank	Luana	IA	1,284,607	337,904		59,155		397,059	30.9%
54. BancFirst	Oklahoma City	OK	6,008,330	256,275		139,283		395,558	6.6%
55. Regions Bank	Birmingham	AL	88,661,000	180,000		214,000		394,000	0.4%
56. Happy State Bank	Happy	TX	2,660,152	156,306		234,370		390,676	14.7%
57. BankWest, Inc.	Pierre	SD	871,073	179,666		209,417		389,083	44.7%
58. Union Bank and Trust Company	Lincoln	NE	3,869,982	305,209		83,480		388,689	10.0%
59. First Midwest Bank	Chicago	IL	14,166,502	205,156		182,264		387,420	2.7%
60. First Mid Bank & Trust, National Association	Mattoon	IL	2,744,298	242,891		139,136		382,027	13.9%
61. The Central Trust Bank	Jefferson City	MO	9,506,036	286,858		91,684		378,542	4.0%
62. German American Bank	Jasper	IN	3,187,190	330,047		46,531		376,578	11.8%
63. Uninvest Bank and Trust Co.	Souderton	PA	4,460,242	347,104		18,164		365,268	8.2%
64. Banner Bank	Walla Walla	WA	9,468,173	191,294		171,848		363,142	3.8%
65. Availa Bank	Carroll	IA	759,494	196,606		164,492		361,098	47.5%
66. First Citizens Community Bank	Mansfield	PA	1,095,726	308,647		42,880		351,527	32.1%
67. Hills Bank and Trust Company	Hills	IA	2,676,331	246,203		96,811		343,014	12.8%
68. Morton Community Bank	Morton	IL	2,844,503	227,539		115,451		342,990	12.1%
69. Independence Bank	Havre	MT	667,387	211,789		129,170		340,959	51.1%
70. Bank of Stockton	Stockton	CA	1,840,652	222,328		115,824		338,152	18.4%
71. The Security National Bank of Sioux City, Iowa	Sioux City	IA	924,321	127,524		210,080		337,604	36.5%
72. Peoples Bank	Rock Valley	IA	537,246	101,990		231,709		333,699	62.1%
73. Premier Bank	Rock Valley	IA	473,047	153,702		176,739		330,441	69.9%
74. Midwest Bank National Association	Pierce	NE	678,223	160,484		169,046		329,530	48.6%
75. Lake City Bank	Warsaw	IN	4,093,720	145,555		183,943		329,498	8.0%
76. Iowa State Bank	Hull	IA	512,693	238,672		89,232		327,904	64.0%
77. The Farmers National Bank	Prophetstown	IL	412,376	197,283		126,861		324,144	78.6%
78. Security State Bank	Scott City	KS	490,558	169,905		152,215		322,120	65.7%
79. Northwest Bank	Spencer	IA	1,598,698	156,933		162,161		319,094	20.0%
80. Pacific Premier Bank	Irvine	CA	8,754,980	184,370		133,034		317,404	3.6%
81. First Merchants Bank	Muncie	IN	8,611,888	228,529		87,421		315,950	3.7%
82. Heartland Bank	Geneva	NE	403,538	165,844		148,961		314,805	78.0%

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83. MidWestOne Bank	Iowa City	IA	3,435,245	168,777		145,436		314,213	9.1%
84. Peoples National Bank , N.A.	Mount Vernon	IL	1,027,586	217,875		87,461		305,336	29.7%
85. The Farmers & Merchants State Bank	Archbold	OH	1,249,794	194,892		109,584		304,476	24.4%
86. First Citizens Bank	Mason City	IA	933,147	153,678		150,650		304,328	32.6%
87. United Community Bank	Chatham	IL	1,526,992	197,625		103,718		301,343	19.7%
88. American Bank & Trust	Wessington Sprin	SD	730,558	95,051		203,294		298,345	40.8%
89. First Central State Bank	Dewitt	IA	808,413	130,156		167,943		298,099	36.9%
90. Commerce Bank	Kansas City	MO	15,080,027	176,198		116,549		292,747	1.9%
91. PNC Bank, National Association	Wilmington	DE	266,864,512	101,203		190,606		291,809	0.1%
92. The First National Bank in Sioux Falls	Sioux Falls	SD	919,620	194,202		97,459		291,661	31.7%
93. BTC Bank	Bethany	MO	445,417	156,815		129,479		286,294	64.3%
94. American Federal Bank	Fargo	ND	540,536	122,414		163,390		285,804	52.9%
95. First Farmers & Merchants Bank	Cannon Falls	MN	604,112	154,609		131,194		285,803	47.3%
96. First Bank of Berne	Berne	IN	575,447	257,748		27,889		285,637	49.6%
97. BankNorth	Arthur	ND	365,057	125,289		159,229		284,518	77.9%
98. Tompkins Trust Company	Ithaca	NY	4,937,821	187,060		95,385		282,445	5.7%
99. The Bank of Commerce	Ammon	ID	895,704	115,182		166,525		281,707	31.5%
100. Platte Valley Bank	Scottsbluff	NE	1,157,083	121,406		158,622		280,028	24.2%