

TC	VO
	<<< INTERVIEW WITH: MATT TIMBARIO - Co-Founder & Co-Owner, Patriot >>>>
00:00:00	<p>MATT TIMBARIO: Patriot is under contract to provide 6 isolation containment units in support of the Baltimore Corp of Engineers. Those units were successfully delivered to United Medical Center in Washington D.C. last week. They are in the process of being set up and put into use.</p> <p>On the heels of that success we're starting to develop our second generation isolation containment unit. We had a lot of lessons learned. There are many features and improvements to the new units that include not only maintainability, but portability and safety as well. So, we are going to show you a few of the improvements and why these are so important for the production model.</p> <p>(SPACE)</p>
00:35:18	<p>MATT TIMBARIO: So one of the... one of the drawbacks of the first unit was that much of the equipment was mounted on the outside. So what I am about to show you and everything you see inside was mounted on the outside of the unit. That presented a couple of problems. One, we were not able to take advantage of PODS 250 locations around the United States, which is the ability to transport those and use their logistics system. The only way to do it before was to use a forklift and place them on a flatbed truck.... (CONT'D)</p>

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01:03:06	<p>MATT TIMBARIO: (CONT'D)... With all of the equipment also being exposed on the outside of the unit that created a problem for maintainability. Those units were subject to the elements. Also, they had the ability to be hit by something or in transport to be damaged. The other important feature of that is the technician, if something needed to be repaired, all the mechanical... excuse me... electrical equipment was on the inside of the unit, and the technician would have to go into the unit, the patient would have to be removed, the unit sanitized. We have inconvenience to the patient and potential exposure to the technician.</p>
01:36:28	<p>MATT TIMBARIO: So what we created....</p> <p>(OPENS DOOR)</p>
01:43:15	<p>MATT TIMBARIO:... was a new 2 foot compartment inside the unit. So now you can see all the mechanical equipment that used to be on the exterior of the unit is now mounted on the inside of the unit. It's safer, it's more durable, and it will last longer.</p>
01:58:01	<p>MATT TIMBARIO: So in the pilot program isolation containment units that we built, this condensing unit was mounted on the outside right here and stood out about 2 extra feet increasing the length of the unit. This exhaust fan, which you see here, was also mounted on the outside of the unit and their electrical panels as well mounted on the outside of the unit. So we have been able to relocate all of these components to the inside. They are now mounted and secure, which also improves their lifespan and reduces the risk of damage during transportation or storage</p>
02:28:18	<p>((END TRANSCRIPT))</p>